Projections for Planning Purposes Only Not to be Used without Updating after October 15, 2003

Stocker Steers (Wheat Grazing Nov-Feb 120 Days) North Texas (4) 2004 Projected Costs

| PRODUCTION Description FEEDER STEERS 670 LB. | | 6.700 | Unit cwt. | \$ / Unit 103.0000 | Return 676.30 | | | | |
|---|--|-------------------|--------------|-----------------------|------------------|--|--|--|--|
| Total GROSS Income | | | | | 676.30 | | | | |
| ODERATING INDIES CUCTOM ODER | ====================================== | | | | | | | | |
| OPERATING INPUT or CUSTOM OPER. Description | | t Use | Unit | \$ / Unit | Cost | | | | |
| HAY BERMUDA | - | 2.000 | | 25.000 | 50.00 | | | | |
| MISCELLANEOUS STOCKER PASTURE NATIVE | | 1.000 | | 10.000 | 10.00 3.75 | | | | |
| PASTURE NATIVE SALES COMMISSIONSTOCKER | | 6.700 | | 15.000 11.000 | 73.70 | | | | |
| SALT & MINERALS | | 0.188 | bag | 10.000 | 1.88 | | | | |
| STOCKER STEERS | | 4.800 | | 100.000 | 480.00 | | | | |
| SUPPLEMENT VET. MEDICINE STOCKER | | 0.500 1.000 | | 0.050 20.000 | 0.03 20.00 | | | | |
| WHEAT \$/CWT GAIN | | 1.900 | | 25.000 | 47.50 | | | | |
| Fuel | | | | | 1.73 | | | | |
| Lube Repair | | | | | 0.17 0.96 | | | | |
| - | | | | | | | | | |
| Total OPERATING INPUT and CUST | OM OPERATIO | ON Cost ====== | S ====== | | 689.71 | | | | |
| Residual returns to capital, or labor, land, management, and | profit | | | | -13.41 | | | | |
| CAPITAL INVESTMENT Description | Quan | | | Rate of Return | Cost | | | | |
| Interest - IT Borrowed | 1 | 44.039 | | 0.090 | 12.96 | | | | |
| Interest - OC Borrowed | 3 | 68.700 | Dol. | 0.090 | 33.18 | | | | |
| Total CAPITAL INVESTMENT Costs | | | | | 46.15 | | | | |
| Residual returns to ownership, land, management, and profit | labor, | | | | -59.56 | | | | |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance) Machinery and Equipment | | | | | | | | | |
| Total OWNERSHIP Costs | | | | | 15.97 | | | | |
| Residual returns to labor, land, management, and profit | | | | | | | | | |
| LABOR COST Description | | Use | Unit | | Cost | | | | |
| Machinery and Equipment | | 0.917 | Hr. | 5.682 | 5.21 | | | | |
| Other | | 1.900 | Hr. | 5.000 | 9.50 | | | | |
| Total LABOR Costs | | | | | 14.71 | | | | |
| Residual returns to land, management, and profit | | | | | | | | | |
| Residual returns to management and profit | | | | | | | | | |
| Residual returns to profit | | | | | | | | | |
| Total Projected Cost of Production | | | | | | | | | |
| | | | | | | | | | |

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| GROSS INCOME Desc | cription | Qu | antity | Unit | \$ / Unit | Total |
|---|--|------|--------|--------------|-----------|--|
| FEEDER STEERS | | | | | | 676.30 |
| Total GROSS Incom | ne | | | | | 676.30 |
| VARIABLE COST Des | - | | | | | Total |
| HAY Interest - OC E LIVESTOCK LABOR MISCELLANEOUS PASTURE PENS & EQUIPMEN PICKUP TRUCK SALES COMMISSIC SALT & MINERALS STOCKER STEERS SUPPLEMENT VET. MEDICINE WHEAT \$/CWT GAI | BERMUDA BOTTOWED STOCKER NATIVE NT 3/4 TON DNSTOCKER S STOCKER | | | | | 50.00 33.18 9.50 10.00 3.75 1.88 6.20 73.70 1.88 480.00 0.03 20.00 47.50 |
| Total VARIABLE CO | OST | | | | | 737.60 |
| GROSS INCOME minu | ıs VARIABLE | COST | | | | -61.31 |
| FIXED COST Descri | = | | | Unit | | Total |
| Machinery and E | | ==== | | ==== Acre | | 28.93 |
| Total FIXED Cost | | | | | | 28.93 |
| Total of ALL Cost | 5 | | | | | 766.54 |
| NET PROJECTED RET | TURNS | | | | | -90.24 |