

**Sorghum for Hay**  
 Central Texas (8)  
 1999 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
HAY SORGHUM	120.000	bale	2.0000	240.00	_____
<b>Total GROSS Income</b>				<b>240.00</b>	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
<b>PREHARVEST</b>					
FERT. 18-46-0	100.000	lb.	.112	11.25	_____
DRY FERT. RIG	1.000	acre	2.000	2.00	_____
FERT. 82-0-0	100.000	lb.	.110	11.00	_____
ANHYDROUS RIG	1.000	acre	2.000	2.00	_____
SEED FORAGE SORG	15.000	lb.	.200	3.00	_____
Fuel & Lube - Machinery		Acre		3.73	_____
Repairs - Machinery		Acre		2.15	_____
Labor - Machinery	0.848	Hour	5.001	4.24	_____
<b>Total PREHARVEST</b>				<b>39.37</b>	_____
<b>HARVEST</b>					
CUSTOM BALING	60.000	bale	.650	39.00	_____
CUSTOM HAULING	60.000	bale	.400	24.00	_____
<b>Total HARVEST</b>				<b>63.00</b>	_____
<b>PREHARVEST</b>					
FERT. 34-0-0	300.000	lb.	.080	24.00	_____
DRY FERT. RIG	1.000	acre	2.000	2.00	_____
Fuel & Lube - Machinery		Acre		0.11	_____
Repairs - Machinery		Acre		0.04	_____
Labor - Machinery	0.045	Hour	5.007	0.23	_____
<b>Total PREHARVEST</b>				<b>26.38</b>	_____
<b>HARVEST</b>					
CUSTOM BALING	60.000	bale	.650	39.00	_____
CUSTOM HAULING	60.000	bale	.400	24.00	_____
<b>Total HARVEST</b>				<b>63.00</b>	_____
Interest - OC Borrowed	46.030	Dol.	0.121	5.57	_____
Interest - Positive Cash	-0.037	Dol.	0.071	0.00	_____
<b>Total VARIABLE COST</b>				<b>197.31</b>	_____
<b>GROSS INCOME minus VARIABLE COST</b>				<b>42.69</b>	_____
FIXED COST Description		Unit		Total	Your Estimate
Machinery and Equipment		Acre		19.19	_____
Land		Acre		25.00	_____
<b>Total FIXED Cost</b>				<b>44.19</b>	_____
<b>Total of ALL Cost</b>				<b>241.50</b>	_____
<b>NET PROJECTED RETURNS</b>				<b>-1.50</b>	_____

*Projections for Planning Purposes Only  
Not to be Used without Updating after February 13, 1999*

B-1241 (L08)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
06/09/99	HARVEST	A	HAY SORGHUM	60.0000	.0000	C	.00	Y
07/24/99	HARVEST	A	HAY SORGHUM	60.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
06/14/98	PREHARVEST	M	DISCING OFFSET	1.0000			.00
08/14/98	PREHARVEST	M	DISCING TANDEM	1.0000			.00
10/09/98	PREHARVEST	M	DRY FERT. RIG	1.0000			.00
10/09/98	PREHARVEST	E	FERT. 18-46-0	100.0000	C	V	.00
10/14/98	PREHARVEST	M	DISCING TANDEM	1.0000			.00
12/30/98	PREHARVEST	K	CASH RENT CROPLAND	1.0000	C	F	.00
02/09/99	PREHARVEST	M	ANHYDROUS APPL.	1.0000			.00
02/09/99	PREHARVEST	E	FERT. 82-0-0	100.0000	C	V	.00
03/24/99	PREHARVEST	E	SEED FORAGE SORG	15.0000	C	V	.00
03/24/99	PREHARVEST	M	DRILLING	1.0000			.00
05/31/99	HARVEST	G	CUSTOM BALING HAY	60.0000	C	V	.00
05/31/99	HARVEST	G	CUSTOM HAULING HAY	60.0000	C	V	.00
06/04/99	PREHARVEST	E	FERT. 34-0-0	300.0000			100.00
06/04/99	PREHARVEST	M	DRY FERT. RIG	1.0000			100.00
07/14/99	HARVEST	G	CUSTOM BALING HAY	60.0000	C	V	.00
07/14/99	HARVEST	G	CUSTOM HAULING HAY	60.0000	C	V	.00