

**Sorghum for Hay  
 Central Texas (8)  
 2001 Projected Cost and Returns per Acre**

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
HAY SORGHUM	120.000	bale	2.0000	240.00	
Total GROSS Income				240.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
<b>PREHARVEST</b>					
FERT. 18-46-0	100.000	lb.	.112	11.25	
DRY FERT. RIG	1.000	acre	2.000	2.00	
FERT. 82-0-0	100.000	lb.	.110	11.00	
ANHYDROUS RIG	1.000	acre	2.000	2.00	
SEED FORAGE SORG	15.000	lb.	.200	3.00	
Fuel & Lube - Machinery		Acre		7.06	
Repairs - Machinery		Acre		2.15	
Labor - Machinery	0.848	Hour	5.001	4.24	
Total PREHARVEST				42.69	
<b>HARVEST</b>					
CUSTOM BALING	60.000	bale	.650	39.00	
CUSTOM HAULING	60.000	bale	.400	24.00	
Total HARVEST				63.00	
<b>PREHARVEST</b>					
FERT. 34-0-0	300.000	lb.	.080	24.00	
DRY FERT. RIG	1.000	acre	2.000	2.00	
Fuel & Lube - Machinery		Acre		0.21	
Repairs - Machinery		Acre		0.04	
Labor - Machinery	0.045	Hour	5.007	0.23	
Total PREHARVEST				26.47	
<b>HARVEST</b>					
CUSTOM BALING	60.000	bale	.650	39.00	
CUSTOM HAULING	60.000	bale	.400	24.00	
Total HARVEST				63.00	
Interest - OC Borrowed	48.480	Dol.	0.121	5.87	
Interest - Positive Cash	-0.027	Dol.	0.074	0.00	
Total VARIABLE COST				201.03	
GROSS INCOME minus VARIABLE COST				38.97	
FIXED COST Description		Unit		Total	
Machinery and Equipment		Acre		19.19	
Land		Acre		25.00	
Total FIXED Cost				44.19	
Total of ALL Cost				245.22	
NET PROJECTED RETURNS				-5.22	

*Projections for Planning Purposes Only  
Not to be Used without Updating after February 13, 2001*

B-1241 (C08)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
06/09/01	HARVEST	A	HAY	60.0000	.0000	C	.00	Y
07/24/01	HARVEST	A	HAY	60.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
06/14/00	PREHARVEST	M	DISCING OFFSET	1.0000			.00
08/14/00	PREHARVEST	M	DISCING TANDEM	1.0000			.00
10/09/00	PREHARVEST	M	DRY FERT. RIG	1.0000			.00
10/09/00	PREHARVEST	E	FERT. 18-46-0	100.0000	C	V	.00
10/14/00	PREHARVEST	M	DISCING TANDEM	1.0000			.00
12/30/00	PREHARVEST	K	CASH RENT CROPLAND	1.0000	C	F	.00
02/09/01	PREHARVEST	M	ANHYDROUS APPL.	1.0000			.00
02/09/01	PREHARVEST	E	FERT. 82-0-0	100.0000	C	V	.00
03/24/01	PREHARVEST	E	SEED FORAGE SORG	15.0000	C	V	.00
03/24/01	PREHARVEST	M	DRILLING	1.0000			.00
05/31/01	HARVEST	G	CUSTOM BALING HAY	60.0000	C	V	.00
05/31/01	HARVEST	G	CUSTOM HAULING HAY	60.0000	C	V	.00
06/04/01	PREHARVEST	E	FERT. 34-0-0	300.0000			100.00
06/04/01	PREHARVEST	M	DRY FERT. RIG	1.0000			100.00
07/14/01	HARVEST	G	CUSTOM BALING HAY	60.0000	C	V	.00
07/14/01	HARVEST	G	CUSTOM HAULING HAY	60.0000	C	V	.00