

*Projections for Planning Purposes Only*  
*Not to be Used without Updating after January 1, 2011*

B-1241 (C7)

Table 5.D Estimated costs and returns per AC  
 No-Till Wheat - Concho Valley  
 Dryland, follow cotton, West Central Texas D-7, 2011

| ITEM                                   | UNIT  | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--|-------|---------|----------|---------|-----------|
|  |       | dollars |          | dollars |           |
| INCOME                                 |       |         |          |         |           |
| Wheat                                  | bu    | 4.35    | 25.0000  | 108.75  | _____     |
|  |       |         |          | -----   |           |
| TOTAL INCOME                           |       |         |          | 108.75  | _____     |
| DIRECT EXPENSES                        |       |         |          |         |           |
| FERTILIZERS                            |       |         |          |         |           |
| 11-52-0                                | lb    | 0.31    | 35.0000  | 11.11   | _____     |
| N-32 Liquid                            | lb    | 0.17    | 110.0000 | 18.70   | _____     |
| HERBICIDES                             |       |         |          |         |           |
| 2,4-D Amine 4                          | pt    | 1.87    | 1.0000   | 1.88    | _____     |
| Ally                                   | oz    | 13.00   | 0.1000   | 1.30    | _____     |
| SEED/PLANTS                            |       |         |          |         |           |
| Wheat Seed certified                   | lb    | 0.22    | 60.0000  | 13.20   | _____     |
| CROP INSURANCE                         |       |         |          |         |           |
| Rev. Protect. -Wheat                   | ac    | 8.00    | 1.0000   | 8.00    | _____     |
| Custom Harvest                         |       |         |          |         |           |
| Custom Combine                         | Ac    | 22.00   | 1.0000   | 22.00   | _____     |
| Grain Hauling                          | bu    | 0.18    | 25.0000  | 4.50    | _____     |
| Wheat Comb. -overage                   | bu    | 0.20    | 5.0000   | 1.00    | _____     |
| OPERATOR LABOR                         |       |         |          |         |           |
| Tractors                               | hour  | 10.91   | 0.1501   | 1.64    | _____     |
| Self-Propelled                         | hour  | 10.91   | 0.0117   | 0.13    | _____     |
| HAND LABOR                             |       |         |          |         |           |
| Implements                             | hour  | 8.19    | 0.0676   | 0.55    | _____     |
| Self-Propelled                         | hour  | 8.19    | 0.0058   | 0.05    | _____     |
| DIESEL FUEL                            |       |         |          |         |           |
| Tractors                               | gal   | 2.49    | 1.4209   | 3.54    | _____     |
| Self-Propelled                         | gal   | 2.49    | 0.1209   | 0.30    | _____     |
| Pickup                                 | gal   | 2.49    | 2.4999   | 6.22    | _____     |
| REPAIR & MAINTENANCE                   |       |         |          |         |           |
| Implements                             | AC    | 2.73    | 1.0000   | 2.73    | _____     |
| Tractors                               | AC    | 0.57    | 1.0000   | 0.57    | _____     |
| Self-Propelled                         | AC    | 0.12    | 1.0000   | 0.12    | _____     |
| Pickup                                 | miles | 0.04    | 20.0000  | 0.97    | _____     |
| INTEREST ON OP. CAP.                   | AC    | 2.73    | 1.0000   | 2.73    | _____     |
|  |       |         |          | -----   |           |
| TOTAL DIRECT EXPENSES                  |       |         |          | 101.24  | _____     |
| RETURNS ABOVE DIRECT EXPENSES          |       |         |          | 7.51    | _____     |
| FIXED EXPENSES                         |       |         |          |         |           |
| Implements                             | AC    | 3.78    | 1.0000   | 3.78    | _____     |
| Tractors                               | AC    | 3.95    | 1.0000   | 3.95    | _____     |
| Self-Propelled                         | AC    | 0.86    | 1.0000   | 0.86    | _____     |
| Pickup                                 | each  | 5957.10 | 0.0006   | 3.97    | _____     |
|  |       |         |          | -----   |           |
| TOTAL FIXED EXPENSES                   |       |         |          | 12.56   | _____     |
|  |       |         |          | -----   |           |
| TOTAL SPECIFIED EXPENSES               |       |         |          | 113.80  | _____     |
| RETURNS ABOVE TOTAL SPECIFIED EXPENSES |       |         |          | -5.05   | _____     |
| RESIDUAL ITEMS                         |       |         |          |         |           |
| West Texas Dryland                     | acre  | 20.00   | 1.0000   | 20.00   | _____     |
| RESIDUAL RETURNS                       |       |         |          | -25.05  | _____     |

Note: Cost of production estimates are based on 2010 input prices.

Table 5.A Estimated resource use and costs for field operations, per AC  
 No-Till Wheat - Concho Valley  
 Dryland, follow cotton, West Central Texas D-7, 2011

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |       | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|-------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST  |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |       |               |
| Stalk Shredder-Flail          | 20'           | MFWD 150           | 0.082      | 1.00 | Oct | 1.85              | 1.78  | 1.43           | 0.97  | 0.08        | 0.90 |                         |       |       | 6.93          |
| Grain Drill & Pre             | 30'           | MFWD 225           | 0.067      | 1.00 | Oct | 2.26              | 2.17  | 1.30           | 2.81  | 0.13        | 1.29 |                         |       |       | 9.83          |
| Wheat Seed certified lb       |               |                    |            |      |     |                   |       |                |       |             |      | 60.0000                 | 0.22  | 13.20 | 13.20         |
| 11-52-0                       | lb            |                    |            |      |     |                   |       |                |       |             |      | 35.0000                 | 0.31  | 11.11 | 11.11         |
| Sprayer( 600-825Gal)          | 90'           | 200hp              | 0.011      | 1.00 | Jan | 0.42              | 0.86  |                |       | 0.01        | 0.18 |                         |       |       | 1.46          |
| 2,4-D Amine                   | 4             | pt                 |            |      |     |                   |       |                |       |             |      | 1.0000                  | 1.87  | 1.88  | 1.88          |
| Ally                          |               | oz                 |            |      |     |                   |       |                |       |             |      | 0.1000                  | 13.00 | 1.30  | 1.30          |
| N-32 Liquid                   |               | lb                 |            |      |     |                   |       |                |       |             |      | 110.0000                | 0.17  | 18.70 | 18.70         |
| Rev. Protect. -Wheat          | ac            |                    |            | 1.00 | Mar |                   |       |                |       |             |      | 1.0000                  | 8.00  | 8.00  | 8.00          |
| Custom Combine                | Ac            |                    |            | 1.00 | May |                   |       |                |       |             |      | 1.0000                  | 22.00 | 22.00 | 22.00         |
| Grain Hauling                 | bu            |                    |            |      |     |                   |       |                |       |             |      | 25.0000                 | 0.18  | 4.50  | 4.50          |
| Wheat Comb. -overage          | bu            |                    |            |      |     |                   |       |                |       |             |      | 5.0000                  | 0.20  | 1.00  | 1.00          |
| Pickup                        | each          |                    |            | 1.00 | Jan |                   |       |                | 3.97  |             |      | 0.0006                  |       |       | 3.97          |
| Application 1                 | miles         |                    |            |      |     |                   |       |                | 7.19  |             |      | 20.0000                 |       |       | 7.19          |
| TOTALS                        |               |                    |            |      |     | 4.53              | 4.81  | 9.92           | 7.75  | 0.23        | 2.37 |                         |       | 81.69 | 111.07        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |       | 2.73          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |       | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |       | 113.80        |

Note: Cost of production estimates are based on 2010 input prices.