

**Coastal Bermudagrass Hay
 North Texas (4)**

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
HAY BERMUDA	150.000	bale	2.0000	300.00	
Total GROSS Income				300.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
HERB, PRE-EMERGE	1.000	acre	3.000	3.00	
Fuel & Lube - Machinery		Acre		0.23	
Repairs - Machinery		Acre		0.13	
Labor - Machinery	0.085	Hour	5.004	0.43	
Total PREHARVEST				3.79	
FIRST CUTTING					
FERT. 18-46-0	100.000	lb.	.112	11.25	
FERT. 34-0-0	250.000	lb.	.080	20.00	
DRY FERT. RIG	1.000	acre	2.000	2.00	
CUSTOM BALING	60.000	bale	.650	39.00	
CUSTOM HAULING	60.000	bale	.400	24.00	
Fuel & Lube - Machinery		Acre		0.12	
Repairs - Machinery		Acre		0.04	
Labor - Machinery	0.045	Hour	5.007	0.23	
Total FIRST CUTTING				96.64	
SECOND CUTTING					
FERT. 34-0-0	250.000	lb.	.080	20.00	
DRY FERT. RIG	1.000	acre	2.000	2.00	
CUSTOM BALING	45.000	bale	.650	29.25	
CUSTOM HAULING	45.000	bale	.400	18.00	
Fuel & Lube - Machinery		Acre		0.12	
Repairs - Machinery		Acre		0.04	
Labor - Machinery	0.045	Hour	5.007	0.23	
Total SECOND CUTTING				69.64	
THIRD CUTTING					
FERT. 34-0-0	250.000	lb.	.080	20.00	
DRY FERT. RIG	1.000	acre	2.000	2.00	
CUSTOM BALING	45.000	bale	.650	29.25	
CUSTOM HAULING	45.000	bale	.400	18.00	
Fuel & Lube - Machinery		Acre		0.12	
Repairs - Machinery		Acre		0.04	
Labor - Machinery	0.045	Hour	5.007	0.23	
Total THIRD CUTTING				69.64	
Interest - OC Borrowed	16.409	Dol.	0.121	1.99	
Interest - Positive Cash	-13.599	Dol.	0.072	-0.98	
Total VARIABLE COST				240.71	
GROSS INCOME minus VARIABLE COST				59.29	
FIXED COST Description		Unit		Total	
Machinery and Equipment		Acre		3.41	
Land		Acre		12.00	
Perennial Crop		Acre		11.06	
Total FIXED Cost				26.47	
Total of ALL Cost				267.18	
NET PROJECTED RETURNS				32.82	

*Projections for Planning Purposes Only
Not to be Used without Updating after February 13, 1998*

B-1241 (C04)

Date	Stage of Production	Type of Prod.	Product	Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
06/15/98	FIRST CUTTING	A	HAY	BERMUDA	60.0000	.0000	C	.00	Y
07/15/98	SECOND CUTTING	A	HAY	BERMUDA	45.0000	.0000	C	.00	Y
11/01/98	THIRD CUTTING	A	HAY	BERMUDA	45.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input	Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
12/15/97	PREHARVEST	M	SPRAYING		1.0000			.00
12/15/97	PREHARVEST	E	HERB, PRE-EMERGE	BERMUDA	1.0000	C	V	.00
04/01/98	FIRST CUTTING	M	DRY FERT. RIG		1.0000			.00
04/01/98	FIRST CUTTING	E	FERT. 18-46-0		100.0000	C	V	.00
04/01/98	FIRST CUTTING	E	FERT. 34-0-0		250.0000	C	V	.00
06/01/98	FIRST CUTTING	G	CUSTOM BALING	HAY	60.0000	C	V	.00
06/01/98	FIRST CUTTING	G	CUSTOM HAULING	HAY	60.0000	C	V	.00
06/05/98	SECOND CUTTING	M	DRY FERT. RIG		1.0000			.00
06/05/98	SECOND CUTTING	E	FERT. 34-0-0		250.0000	C	V	.00
07/01/98	SECOND CUTTING	G	CUSTOM BALING	HAY	45.0000	C	V	.00
07/05/98	THIRD CUTTING	M	DRY FERT. RIG		1.0000			.00
07/05/98	THIRD CUTTING	E	FERT. 34-0-0		250.0000	C	V	.00
07/05/98	SECOND CUTTING	G	CUSTOM HAULING	HAY	45.0000	C	V	.00
10/15/98	THIRD CUTTING	G	CUSTOM BALING	HAY	45.0000	C	V	.00
10/15/98	THIRD CUTTING	G	CUSTOM HAULING	HAY	45.0000	C	V	.00
12/31/98		K	CASH RENT	PASTURE	1.0000	C	F	.00
12/31/98		L	COASTAL	BERMUDA	1.0000		F	.00