## Coastal Bermudagrass Pasture, Irrigated West Central Texas (7) 2001 Projected Costs and Returns per Acre

| 2001 Plojected Costs and Returns per Acre |               |           |           |          |           |        |  |  |
|---|---------------|-----------|-----------|----------|-----------|--------|--|--|
|   |               |           |           |          | _         | Your . |  |  |
| GROSS INCOME De                           | Quantity      |           | \$ / Unit | Total    | Estimate  |        |  |  |
|   |               | =======   |           |          |           | ====== |  |  |
| PASTURE                                   | COASTAL       | 13.000    | AUM       | 8.0000   | 104.00    |        |  |  |
|   |               |           |           |          | ========  |        |  |  |
| Total GROSS Inc                           | ome           |           |           |          | 104.00    |        |  |  |
| VARIABLE COST D                           | Quantity      | Unit      | \$ / Unit | Total    |           |        |  |  |
| =======================================   |               | ========= | ====      | ======== | ========  |        |  |  |
|   |               |           |           |          |           |        |  |  |
| NITROGEN                                  | 100.000       | lb.       | .160      | 16.00    |           |        |  |  |
| PHOSPHATE                                 |               | 100.000   | lb.       | .230     | 23.00     |        |  |  |
| NITROGEN                                  |               | 100.000   | lb.       | .160     | 16.00     |        |  |  |
| NITROGEN                                  |               | 125.000   | lb.       | .160     | 20.00     |        |  |  |
| Fuel & Lube                               | - Machinery   |           | Acre      |          | 6.70      |        |  |  |
|   | - Irrigation  |           | Acre      |          | 40.51     |        |  |  |
| Repairs                                   | - Machinery   |           | Acre      |          | 0.89      |        |  |  |
|   | - Irrigation  |           | Acre      |          | 13.63     |        |  |  |
| Labor                                     | - Machinery   | 2.328     | Hour      | 5.600    | 13.04     |        |  |  |
|   | - Irrigation  | 0.600     | Hour      | 5.999    | 3.60      |        |  |  |
| Interest                                  | - OC Borrowed | 37.090    | Dol.      | 0.090    | 3.34      |        |  |  |
|   |               |           |           |          | ========  |        |  |  |
| Total VARIABLE                            | COST          |           |           |          | 156.70    |        |  |  |
| GROSS INCOME mi                           |               |           |           | -52.70   |           |        |  |  |
| FIXED COST Desc                           |               | Unit      |           | Total    |           |        |  |  |
| =========                                 |               | ====      |           | ======== |           |        |  |  |
| Machinery and                             |               | Acre      |           | 17.02    |           |        |  |  |
| Irrigation                                |               | Acre      |           | 53.74    |           |        |  |  |
| Land                                      |               | Acre      |           | 12.00    |           |        |  |  |
| Perennial Cro                             |               | Acre      |           | 30.84    |           |        |  |  |
|   | -             |           |           |          | ========= |        |  |  |
| Total FIXED Cos                           |               |           |           | 113.59   |           |        |  |  |
| Total of ALL Co                           |               |           |           | 270.29   |           |        |  |  |
| NET PROJECTED R                           |               |           |           | -166.29  |           |        |  |  |

| Date     | Stage<br>of<br>Production | Type<br>of<br>Prod. | Product   | Name     | Number<br>of<br>Units | Weight<br>per<br>Head | Cash<br>Non-<br>Cash | Landlord<br>Share | Break<br>Even<br>Prod. |
|----------|---------------------------|---------------------|-----------|----------|-----------------------|-----------------------|----------------------|-------------------|------------------------|
| ======   | ==========                | =====               | ========= | ======== | =========             | =========             | =====                | ======            | =====                  |
| 05/01/01 | GRAZING                   | A                   | PASTURE   | COASTAL  | 2.0000                | .0000                 | C                    | .00               | Y                      |
| 06/01/01 | GRAZING                   | A                   | PASTURE   | COASTAL  | 3.0000                | .0000                 | C                    | .00               | Y                      |
| 07/01/01 | GRAZING                   | A                   | PASTURE   | COASTAL  | 1.5000                | .0000                 | C                    | .00               | Y                      |
| 08/01/01 | GRAZING                   | A                   | PASTURE   | COASTAL  | 1.5000                | .0000                 | C                    | .00               | Y                      |
| 09/01/01 | GRAZING                   | A                   | PASTURE   | COASTAL  | 3.0000                | .0000                 | C                    | .00               | Y                      |
| 10/01/01 | GRAZING                   | A                   | PASTURE   | COASTAL  | 2.0000                | .0000                 | C                    | .00               | Y                      |

| Date     | Stage<br>of | Type<br>of | Input          | Name     | Number<br>of | Cash<br>Non- | Fixed or | Landlord<br>Share |
|----------|-------------|------------|----------------|----------|--------------|--------------|----------|-------------------|
|          | Production  | Input      |                |          | Units        | Cash         | Vari.    |                   |
| ======   | ==========  | =====      | =========      | ======== | =========    | =====        | =====    | ======            |
| 04/15/01 |             | E          | NITROGEN       |          | 100.0000     | C            | V        | .00               |
| 04/15/01 |             | E          | PHOSPHATE      |          | 100.0000     | C            | V        | .00               |
| 04/15/01 |             | M          | FERTILIZING    |          | 1.0000       |              |          | .00               |
| 04/15/01 |             | M          | PICKUP TRUCK   | 3/4 TON  | 7.0000       |              |          | .00               |
| 04/20/01 |             | 0          | IRRIGATION     |          | 3.0000       |              |          | .00               |
| 05/15/01 |             | M          | PICKUP TRUCK   | 3/4 TON  | 7.0000       |              |          | .00               |
| 05/20/01 |             | 0          | IRRIGATION     |          | 3.0000       |              |          | .00               |
| 06/15/01 |             | E          | NITROGEN       |          | 100.0000     | C            | V        | .00               |
| 06/15/01 |             | M          | FERTILIZING    |          | 1.0000       |              |          | .00               |
| 06/20/01 |             | 0          | IRRIGATION     |          | 3.0000       |              |          | .00               |
| 07/20/01 |             | 0          | IRRIGATION     |          | 3.0000       |              |          | .00               |
| 08/10/01 |             | M          | SHREDDING      |          | 1.0000       |              |          | .00               |
| 08/15/01 |             | E          | NITROGEN       |          | 125.0000     | C            | V        | .00               |
| 08/15/01 |             | M          | FERTILIZING    |          | 1.0000       |              |          | .00               |
| 08/15/01 |             | M          | PICKUP TRUCK   | 3/4 TON  | 7.0000       |              |          | .00               |
| 08/20/01 |             | 0          | IRRIGATION     |          | 3.0000       |              |          | .00               |
| 10/31/01 |             | K          | LAND CHARGE    | FORAGE   | 1.0000       | C            | F        | .00               |
| 10/31/01 |             | L          | COASTAL BERMUD | A IRR.   | 1.0000       |              | F        | .00               |