## Cow-Calf Production Native Pastures 40 Cow Herd Central Texas (8) 2009 Projected Costs and Returns per Head

| PRODUCTION Description   |   |   |                                  | \$ / Unit   |  |
|--|---|---|----------------------------------|---|--|
| CULL COWS BEEF   | 0.10Hd                                  |   |                                  |   |  |
| HEIFER CALVES  | 0.28Hd                                  | 4.500   | cwt.                             | 112.0000  | 141.12   |
| STEER CALVES   | 0.43Hd                                  | 4.800   | cwt.                             | 111.0000  |  |
| Total GROSS Income   |   |   |                                  |   | 415.22   |
|  | ========                                | ======  |                                  |   | .=======   |
| OPERATING INPUT or CUSTOM OPE  | RATION                                  |   |                                  |   |  |
| Description  | Inpu                                    | t Use   | Unit                             | \$ / Unit   | Cost   |
| MISCELLANEOUS COW-CALF   |   | 1.000   | head                             | 10.000  | 10.00  |
| PASTURE BERMUDA  |   | 0.500   | acre                             | 37.320  | 18.66  |
| SALES COMMISSIONCULL COW   |   | 0.900   | cwt.                             | 1.250   | 1.13   |
| SALES COMMISSIONSTOCKER  |   | 3.180   |                                  | 2.000   | 6.36   |
| SALT & MINERALS  |   | 0.490   |                                  | 7.930   | 3.89   |
| SUPPLEMENT   |   | 3.000   |                                  | 10.750  | 32.25  |
| VET. MEDICINE COW-CALF   |   | 1.000   | head                             | 7.000   | 7.00   |
| Fuel   |   |   |                                  |   | 9.86   |
| Lube<br>Repair   |   |   |                                  |   | 0.99<br>5.94   |
| Repair   |   |   |                                  |   | ========   |
| Total OPERATING INPUT and CUS  | TOM OPERATI                             | ON Cost   | s                                |   | 96.07  |
|  |   |   |                                  |   | .=======   |
| Residual returns to capital,   |   |   |                                  |   |  |
| labor, land, management, and   | _                                       |   |                                  |   | 319.16   |
|  |   |   |                                  |   |  |
| CAPITAL INVESTMENT Description   | n Quan                                  | tity  | Unit                             | Rate of   | Cost   |
|  | Inve                                    | sted  |                                  | Return  |  |
| Interest - IT Borrowed   | 14                                      | 12.496  | Dol.                             | 0.060   | 84.75  |
| Interest - OC Borrowed   |   | 14.105  |                                  | 0.060   | 6.8  |
| Interest - OC Earned   |   | 45.038  | Dol.                             | 0.040   | -1.80  |
| Total CAPITAL INVESTMENT Cost  | s                                       |   |                                  |   | 89.7   |
|  |   |   |                                  |   |  |
| Residual returns to ownership  |   |   |                                  |   |  |
| land, management, and profi  |   |   |                                  |   | 229.36   |
|  |   |   |                                  |   |  |
|  |   |   |                                  |   |  |
| OWNERSHIP COST Description (De   |   |   |                                  |   |  |
|  | epreciation                             | , Taxes   | , and                            | Insurance)  | Cost   |
| Machinery and Equipment  | epreciation                             | , Taxes   | , and                            | Insurance)  | 41.75  |
|  | epreciation                             | , Taxes   | , and                            | Insurance)  | 41.75<br>14.98   |
| Machinery and Equipment<br>Livestock   | epreciation                             | , Taxes   | , and                            | Insurance)  | 41.75<br>14.98   |
| Machinery and Equipment<br>Livestock   | epreciation                             | , Taxes   | , and                            | Insurance)  | 41.75<br>14.98   |
| Machinery and Equipment<br>Livestock<br>Total OWNERSHIP Costs  |   |   |                                  |   | 41.75<br>14.98<br>======56.74  |
| Machinery and Equipment Livestock Total OWNERSHIP Costs  |   | =====   | =====                            |   | 41.79<br>14.98<br>========<br>56.74  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs   | ======================================  | ======<br>ent, an                                 | =====<br>d prof                  | it  | 41.75<br>14.98<br>56.74  |
| Machinery and Equipment Livestock Total OWNERSHIP Costs  Residual returns to labor, la   | nd, managem                             | ======<br>ent, an<br>======                       | =====<br>d prof<br>=====         | it  | 41.75<br>14.98<br>=======56.74   |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, la  | nd, managem                             | ======<br>ent, an                                 | =====<br>d prof                  | it<br>  | 41.75<br>14.98<br><br>56.74  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, la  | nd, managem                             | ======<br>ent, an<br>======                       | d prof                           | it  | 41.7!<br>14.98<br>56.74  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, la  | nd, managem                             | ent, an   | d prof                           | it<br>Average<br>Rate                                 | 41.7!<br>14.9(<br>56.7.<br>172.6:  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lase  LABOR COST Description  Machinery and Equipment   | nd, managem                             | ent, an   | d prof                           | it<br><br>Average<br>Rate<br>5.507                    | 41.7! 14.9! 56.7  172.6:  Cost 17.1: 27.0!   |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands  LABOR COST Description  Machinery and Equipment Other  | nd, managem                             | ent, an   | d prof                           | it<br><br>Average<br>Rate<br>5.507                    | 41.7!<br>14.9!<br>56.7.<br>172.6:<br>Cost<br>17.1:<br>27.0:                                  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lase  LABOR COST Description  Machinery and Equipment Other  Total LABOR Costs  | nd, managem                             | ent, an<br><br>Use<br>3.108<br>5.400              | d prof<br><br>Unit<br>Hr.<br>Hr. | it<br>Average<br>Rate<br>5.507<br>5.000               | 41.7! 14.9! 56.7.  172.6:  Cost 17.1: 27.0: 44.1:  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lange and the second s | nd, managem                             | ent, an Use 3.108 5.400                           | d prof Unit Hr. Hr.              | it<br>Average<br>Rate<br>5.507<br>5.000               | 41.7: 14.96  172.62  Cost  17.12 27.00  44.12  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lange and the second s | nd, managem                             | ent, an Use 3.108 5.400                           | d prof Unit Hr. Hr.              | it<br>Average<br>Rate<br>5.507<br>5.000               | 41.7: 14.96  172.62  Cost  17.12 27.00  44.12  |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | nd, managem<br>Input                    | ent, an Use 3.108 5.400                           | d prof                           | Average<br>Rate<br>5.507<br>5.000                     | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.00 44.1:   |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | nd, managem<br>Input                    | ent, an  Use  3.108 5.400                         | d prof                           | Average<br>Rate<br>5.507<br>5.000                     | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.00 44.1:   |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, langer and Equipment Other  Total LABOR Costs  Residual returns to labor and Equipment Other  Total LABOR Costs  Residual returns to land, management LAND COST Description  BERMUDA PASTURE  | nd, managem<br>Input                    | ent, an  Use  3.108 5.400  d profi                | d prof                           | Average Rate 5.507 5.000                              | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.00 44.1: 128.5:                                      |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and an equipment  Chabor Cost Description  Machinery and Equipment Other  Total LABOR Costs  Residual returns to land, man.   | nd, managem<br>Input                    | ent, an  Use  3.108 5.400  d profi                | d prof                           | Average Rate 5.507 5.000                              | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.00 44.1: 128.5:                                      |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | nd, managem<br>Input                    | ent, an Use 3.108 5.400  d profi                  | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000       | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.0: 44.1: 128.5:  Cost                                |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and an equipment  Chabor Cost Description  Machinery and Equipment Other  Total LABOR Costs  Residual returns to land, man.   | nd, managem<br>Input                    | ent, an Use 3.108 5.400  d profi                  | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000       | 41.7! 14.9! 56.7. 172.6: 172.6: 172.7.0(   |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | nd, managem<br>Input                    | ent, an Use 3.108 5.400  d profi                  | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000       | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.00 44.1:  Cost 10.00 40.00                           |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and services and services and services are services and s | nd, managem Input agement, an           | ent, an  Use  3.108 5.400   Use  0.500 5.000      | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.73 14.94 56.74 172.62  Cost 17.12 27.00 44.12 128.53  Cost 10.00 40.00                    |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and sequipment  LABOR COST Description  Machinery and Equipment Other  Total LABOR Costs  Residual returns to land, manual LAND COST Description  BERMUDA PASTURE Annual Lease NATIVE PASTURE Annual Lease Total LAND Costs   | Input                                   | ent, an Use 3.108 5.400  d profi                  | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.00 44.1: 128.5:  Cost 10.00 40.00                    |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, landers and Equipment Other  Total LABOR Costs  Residual returns to land, manners and Equipment Other  Total LABOR Costs  Residual returns to land, manners and Equipment LAND Cost Description  BERMUDA PASTURE Annual Lease NATIVE PASTURE Annual Lease   | Input Input Input Input Input           | ent, an Use 3.108 5.400  d profi  Use 0.500 5.000 | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.7: 14.9i 56.74  172.6:  Cost 17.12 27.00 44.12  Cost 10.00 40.00 78.53                    |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | Input agement, and Input t and profi    | ent, an Use 3.108 5.400  Use 0.500 5.000          | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.7! 14.9! 56.7. 172.6:  172.6:  172.6:  174.1: 27.00 44.1: 128.5:  Cost  10.00 40.00 78.5: |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, landers and Equipment Other  Total LABOR Costs  Residual returns to land, manual Lease NATIVE PASTURE Annual Lease NATIVE PASTURE Annual Lease Total LAND Costs  Residual returns to management  Residual returns to management  Total LAND Costs   | Input agement, and Input t and profi    | ent, an Use 3.108 5.400  Use 0.500 5.000          | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.7: 14.9! 56.74  172.6:  Cost 17.1: 27.00 44.1:  Cost 10.00 40.01 78.5:                    |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | Input Input Input agement, an           | ent, an Use 3.108 5.400  Use 0.500 5.000          | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.7: 14.9: 56.7: 172.6:  Cost 17.1: 27.0: 44.1: 128.5:  Cost 10.0: 40.0: 50.0: 78.5:        |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | Input Input Input agement, an           | ent, an Use 3.108 5.400  Use 0.500 5.000          | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.7! 14.9! 56.7. 172.6:  Cost 17.1: 27.00 44.1: 128.5:  Cost 10.00 40.00 78.5:              |
| Machinery and Equipment Livestock  Total OWNERSHIP Costs  Residual returns to labor, lands and the second s | Input  agement, and Input  at and profi | ent, an Use 3.108 5.400  Use 0.500 5.000          | d prof                           | Average Rate 5.507 5.000  Rate of Return 20.000 8.000 | 41.7: 14.9i 56.74  172.62  Cost 17.12 27.00  44.12  Cost 10.00  40.00  78.52                 |

## Projections for Planning Purposes Only Not to be Used without Updating after January 1, 2009

## Cow-Calf Production Native Pastures 40 Cow Herd Central Texas (8)

2009 Projected Costs and Returns per Head

| GROSS INCOME Desc                       |              |        | antity |      |          | Total    |
|---|--------------|--------|--------|------|----------|----------|
| ======================================= | =======      |        |        |      | ======== |          |
| CULL COWS                               | BEEF         |        |        |      | 50.0000  |          |
| HEIFER CALVES                           |              | 0.28Hd | 4.500  | cwt. | 112.0000 | 141.12   |
| STEER CALVES                            |              | 0.43Hd | 4.800  | cwt. | 111.0000 | 229.10   |
|   |              |        |        |      |          | ======== |
| Total GROSS Incom                       | е            |        |        |      |          | 415.22   |
| VARIABLE COST Description               |              |        |        |      |          | Total    |
| ===========                             | ========     | ====   |        |      |          | ======== |
| BARN                                    | HAY          |        |        |      |          | 0.26     |
| FENCING                                 | ONE MILE     |        |        |      |          | 3.56     |
| Interest - Earn                         | ed           |        |        |      |          | -1.80    |
| Interest - OC Borrowed                  |              |        |        |      |          | 6.85     |
| LIVESTOCK LABOR                         |              |        |        |      |          | 27.00    |
| MISCELLANEOUS                           | COW-CALF     |        |        |      |          | 10.00    |
| PASTURE                                 | BERMUDA      |        |        |      |          | 18.66    |
| PENS & EQUIPMEN                         | Т            |        |        |      |          | 1.25     |
| PICKUP TRUCK                            | 3/4 TON      |        |        |      |          | 28.83    |
| SALES COMMISSIO                         | NCULL COW    |        |        |      |          | 1.13     |
| SALES COMMISSIO                         | NSTOCKER     |        |        |      |          | 6.36     |
| SALT & MINERALS                         |              |        |        |      |          | 3.89     |
| SUPPLEMENT                              |              |        |        |      |          | 32.25    |
| VET. MEDICINE                           | COW-CALF     |        |        |      |          | 7.00     |
|   |              |        |        |      |          | ======== |
| Total VARIABLE CO                       | ST           |        |        |      |          | 145.23   |
| GROSS INCOME minu                       | s VARIABLE C | OST    |        |      |          | 269.99   |
| FIXED COST Descri                       | ption        |        |        | Unit |          | Total    |
| ======================================= | ========     | ====   |        | ==== |          | ======== |
| Machinery and E                         | quipment     |        |        | Acre |          | 73.33    |
| Livestock                               |              |        |        |      |          | 68.15    |
| Land                                    |              |        |        | Acre |          | 50.00    |
| Total FIXED Cost                        |              |        |        |      |          | 191.49   |
| Total of ALL Cost                       |              |        |        |      |          | 336.72   |
| NET PROJECTED RET                       | URNS         |        |        |      |          | 78.51    |