

*Projections for Planning Purposes Only
Not to be Used without Updating after October 15, 2003*

**Cow-Calf Production Improved Pastures 40 Cow Herd
North Texas (4)
2004 Projected Costs and Returns per Head**

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PRODUCTION Description	Quantity	Unit	\$ / Unit	Return	
CULL COWS BEEF	0.10Hd	9.000 cwt.	44.0000	39.60	
HEIFER CALVES	0.28Hd	4.500 cwt.	96.0000	120.96	
STEER CALVES	0.43Hd	4.800 cwt.	112.0000	231.17	
				=====	
Total GROSS Income				391.73	
=====					
OPERATING INPUT or CUSTOM OPERATION					
Description	Input Use	Unit	\$ / Unit	Cost	
HAY BERMUDA	24.750	bale	25.000	618.75	
MISCELLANEOUS COW-CALF	1.000	head	10.000	10.00	
PASTURE BERMUDA	1.800	acre	37.320	67.18	
SALES COMMISSIONCULL COW	0.900	cwt.	1.250	1.13	
SALES COMMISSIONSTOCKER	3.180	head	11.000	34.98	
SALT & MINERALS	0.490	bag	10.000	4.90	
SUPPLEMENT	1.500	lbs.	0.050	0.08	
VET. MEDICINE COW-CALF	1.000	head	7.000	7.00	
Fuel				7.25	
Lube				0.72	
Repair				5.94	
				=====	
Total OPERATING INPUT and CUSTOM OPERATION Costs				757.92	
=====					
Residual returns to capital, ownership labor, land, management, and profit					-366.19
=====					
CAPITAL INVESTMENT Description	Quantity Invested	Unit	Rate of Return	Cost	
Interest - IT Borrowed	1291.672	Dol.	0.090	116.25	
Interest - OC Borrowed	429.066	Dol.	0.090	38.62	
				=====	
Total CAPITAL INVESTMENT Costs				154.87	
=====					
Residual returns to ownership, labor, land, management, and profit					-521.06
=====					
OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)				Cost	
Machinery and Equipment				43.43	
Livestock				14.98	
				=====	
Total OWNERSHIP Costs				58.41	
=====					
Residual returns to labor, land, management, and profit					-579.47
=====					
LABOR COST Description	Input Use	Unit	Average Rate	Cost	
Machinery and Equipment	3.108	Hr.	5.254	16.33	
Other	5.400	Hr.	5.000	27.00	
				=====	
Total LABOR Costs				43.33	
=====					
Residual returns to land, management, and profit					-622.80
=====					
LAND COST Description	Input Use	Unit	Rate of Return	Cost	
BERMUDA PASTURE Annual Lease	1.800	Acre	20.000	36.00	
NATIVE PASTURE Annual Lease	2.000	Acre	8.000	16.00	
				=====	
Total LAND Costs				52.00	
=====					
Residual returns to management and profit					-674.80
=====					
Residual returns to profit					-674.80
=====					
Total Projected Cost of Production				1066.53	
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GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====
CULL COWS BEEF	0.10Hd	9.000	cwt.	44.0000
HEIFER CALVES	0.28Hd	4.500	cwt.	96.0000
STEER CALVES	0.43Hd	4.800	cwt.	112.0000
				=====
Total GROSS Income				391.73
VARIABLE COST Description =====				Total =====
BARN HAY				0.26
FENCING ONE MILE				3.09
HAY BERMUDA				618.75
Interest - OC Borrowed				38.62
LIVESTOCK LABOR				27.00
MISCELLANEOUS COW-CALF				10.00
PASTURE BERMUDA				67.18
PENS & EQUIPMENT				0.94
PICKUP TRUCK 3/4 TON				25.96
SALES COMMISSIONCULL COW				1.13
SALES COMMISSIONSTOCKER				34.98
SALT & MINERALS				4.90
SUPPLEMENT				0.08
VET. MEDICINE COW-CALF				7.00
				=====
Total VARIABLE COST				839.86
GROSS INCOME minus VARIABLE COST				-448.14
FIXED COST Description =====		Unit =====		Total =====
Machinery and Equipment		Acre		90.80
Livestock				83.86
Land		Acre		52.00
				=====
Total FIXED Cost				226.66
Total of ALL Cost				1066.53
NET PROJECTED RETURNS				-674.80