Projections for Planning Purposes Only Not to be Used without Updating after February 20, 1998

Cow-Calf Production Far West Texas (6)

	Far West Texas (6) 1998 Projected Costs and Returns per Head									
						Your				
PRODUCTION Description	Quanti		Unit	\$ / Unit	Return	Estimate				
CULL COWS			cwt.	38.5000	51.21					
DEER LEASE			acre	0.3000	18.00					
HEIFER CALVES			cwt.	83.0000	96.36					
STOCKER STEERS	U.45HQ 4	.250	CWT.	92.0000	175.95					
Total GROSS Income					341.52					
OPERATING INPUT or CUSTOM OPER										
Description	Input	Use	Unit	\$ / Unit	Cost					
MISC. EXPENSE COW-CALF		.000	\$	1.000	12.00					
RANGE CUBES		.000		0.100	60.00					
SALES COMMISSION			head	6.000	5.40					
SALT AND MINERAL VET. MEDICINE COW-CALF			lb.	0.200	6.00					
VET. MEDICINE COW-CALF Fuel	Τ.	.000	head	6.000	6.00 10.16					
Lube					1.02					
Repair					2.51					
					========					
Total OPERATING INPUT and CUST		103.09								
Residual returns to capital,		=====	=====	=========	=======					
labor, land, management, and	d profit				238.43					
CAPITAL INVESTMENT Description	n Quanti	ty	Unit	Rate of	Cost					
Totalian III Dalliand	Invest		D-1	Return	111 10					
Interest - IT Borrowed Interest - OC Borrowed		.774	Dol.	0.100 0.100	111.18 18.72					
interest of soffowed	107	. 220	DOI.	0.100	========					
Total CAPITAL INVESTMENT Cost:					129.90					
Residual returns to ownership land, management, and profit	labor,				108.53					
OWNERSHIP COST Description (De Machinery and Equipment Livestock	Cost 36.79 4.98									
					=======					
Total OWNERSHIP Costs					41.78					
Residual returns to labor, lar	66.75									
LABOR COST Description	Input U		Unit	Average Rate	Cost					
Machinery and Equipment	4	.449	Hr.	7.348	32.69	_				
Other	6	.000	Hr.	7.280	43.68					
					========					
Total LABOR Costs	.=======	=====	======	=========	76.37					
Residual returns to land, mana	-9.62									
LAND COST Description	Input U		Unit	Rate of Return	Cost					
PASTURE RENT Annual Lease	60	.000	Acre	1.000	60.00					
					=======					
Total LAND Costs	60.00									
Residual returns to management	-69.62	_								
-WARNING- No Management Cost	-=======	====	=====	========	=======					
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Residual returns to profit	=======		=====	=======	-69.62					
Total Projected Cost of Produc					411.14					

Cow-Calf Production

Far West Texas (6)

1998 Projected Costs and Returns per Head

					Your		
GROSS INCOME Description		uantity ======	Unit	\$ / Unit =======	Total	Estimate ======	
CULL COWS	0.14Hd		cwt.		51.21		
DEER LEASE	0.14110	60.000			18.00		
HEIFER CALVES	0.30Hd	3.870	cwt.	83.0000	96.36		
STOCKER STEERS	0.45Hd	3.870 4.250	cwt.	92.0000	175.95		
					========		
Total GROSS Income					341.52		
VARIABLE COST Description					Total		
=======================================	====				========		
BARN					0.04		
FENCE 1 MILE					2.75		
Interest - OC Borrowed					19.99		
LIVESTOCK LABOR					43.68		
MISC. EXPENSE COW-CALF					12.00		
PICKUP TRUCK 3/4 TON					39.16		
RANGE CUBES					60.00		
SALES COMMISSION					5.40		
SALT AND MINERAL					6.00		
SHED					0.02		
VET. MEDICINE COW-CALF					6.00		
WATER					0.18		
WORKING PENS					0.04		
Total VARIABLE COST					195.26		
TOTAL VARIABLE COST					195.20		
GROSS INCOME minus VARIABLE C	COST				146.26		
FIXED COST Description			Unit		Total		
=======================================	====		====		========		
Machinery and Equipment			Acre		84.65	<u></u>	
Livestock					73.86		
Land			Acre		60.00		
					========		
Total FIXED Cost					218.51	·	
Total of ALL Cost					413.78		
NET PROJECTED RETURNS					-72.26		