Projections for Planning Purposes Only Not to be Used without Updating after March 2, 1998

Cow-Calf Production

				f Production								
	Texas Rolling Plains (3) 1998 Projected Costs and Returns per Head											
=======================================						Your						
PRODUCTION Description	Quanti	ty	Unit	\$ / Unit	Return	Estimate						
CULL COWS			cwt.	38.5000	50.05							
HEIFER CALVES HUNTING LEASE			cwt. acre	77.0000 2.0000	107.07 60.00							
STOCKER STEERS			cwt.	85.0000	185.13							
					========							
Total GROSS Income					402.25							
OPERATING INPUT or CUSTOM OPE		=====	======	========	========							
Description	Input	Use	Unit	\$ / Unit	Cost							
NATIVE PASTURE	30	.000	acre	2.000	60.00							
OTHER DIR COSTS			head	30.000	30.00							
SALT AND MINERAL		.000	lb.	0.180	5.40							
SUPPLEMENT FEED VET. MEDICINE COW-CALF			lb. head	0.123 14.320	61.25 14.32							
VET. MEDICINE COW-CALF Fuel	1	.000	nead	14.320	5.48							
Lube					0.55							
Repair					2.60							
					========							
Total OPERATING INPUT and CUS					179.59							
Residual returns to capital,		=====	======	=========	========							
labor, land, management, an	-				222.66							
=======================================		=====	======									
CAPITAL INVESTMENT Description		-	Unit	Rate of	Cost							
	Invest			Return	4.05.04							
Interest - IT Equity Interest - OC Borrowed			Dol.	0.100 0.095	107.31 5.77							
Interest - OC Borrowed	60	. 709	Dol.	0.095	5.//							
Total CAPITAL INVESTMENT Cost	S				113.08							
=======================================		=====	======									
Residual returns to ownership land, management, and profi	.t				109.58							
OWNERSHIP COST Description (I Machinery and Equipment	epreciation,	Taxes	, and I	Insurance)	Cost 35.22							
Livestock					9.34							
21,020001					========							
Total OWNERSHIP Costs					44.56							
Residual returns to labor, la					65.02							
=======================================					========							
LABOR COST Description	Input U	se	Unit	Average	Cost							
Mandada and Day down and	2	766	**	Rate	20.60							
Machinery and Equipment	3	.766	Hr.	6.001	22.60							
Total LABOR Costs					22.60							
	:========	=====	======	:								
Residual returns to land, man					42.42							
TAND GOOD Described as												
LAND COST Description	Input U	se	Unit	Rate of	Cost							
PASTURE RENT				Return								
Annual Lease	30	.000	Acre	3.000	90.00							
					========							
Total LAND Costs					90.00							
Residual returns to managemen	-47.58											
	_	=====	======									
MANAGEMENT COST Description	Input U	se	Unit	Rate of	Cost							
IIIDED MANACEMENTE	1	000	TIm ! +	Return	25 00							
HIRED MANAGEMENT	1	.000	Unit	35.000	35.00							
Total MANAGEMENT Costs					35.00							
======================================	.=======		======									
Residual returns to profit					-82.58							
		=====	======	========								
Total Projected Cost of Produ	iction				484.83							

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Cow-Calf Production Texas Rolling Plains (3) 1998 Projected Costs and Returns per Head

		_			_		Your
GROSS INCOME Descr		Q1	uantity	Unit	\$ / Unit	Total	Estimate
===========	=======	=:	======	====	========	========	======
CULL COWS		0.13Hd	10.000	cwt.	38.5000	50.05	
HEIFER CALVES		0.27Hd	5.150	cwt.	77.0000	107.07	
HUNTING LEASE			30.000	acre	2.0000	60.00	
STOCKER STEERS		0.40Hd	5.500	cwt.	85.0000	185.13	
						========	
Total GROSS Income	9					402.25	
VARIABLE COST Desc	-					Total	
===========		==				========	
BARN						0.04	
FENCE	1 MILE					2.91	
Interest - OC Bo	orrowed					5.77	
NATIVE PASTURE						60.00	
OTHER DIR COSTS						30.00	
PICKUP TRUCK	3/4 TON					27.48	
SALT AND MINERAL	J					5.40	
SHED						0.02	
SPRAYER	STOCK					0.07	
SUPPLEMENT FEED						61.25	
TRAILER	STOCK					0.48	
	COW-CALF					14.32	
WATER						0.18	
WORKING PENS						0.04	
Worldering This						========	
Total VARIABLE COS	ЗT					207.96	
TOTAL VARIABLE COS) I					207.50	
GROSS INCOME minus	S VARIABLE COS	T				194.29	
FIXED COST Descrip	ption			Unit		Total	
===========	========	==		====		========	
Management						35.00	
Machinery and Eq	quipment			Acre		77.83	
Livestock						74.04	
Land				Acre		90.00	
						========	
Total FIXED Cost						276.87	
Total of ALL Cost						484.83	
NET PROJECTED RETU	JRNS					-82.58	