

*Projections for Planning Purposes Only*  
*Not to be Used without Updating after October 15, 2003*

Table 6.A Estimated costs and returns per Acre  
 Apache Clover Establishment  
 2004 Projected Costs and Returns per Acre - East Texas (5)

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM
		dollars		dollars	
INCOME					
TOTAL INCOME				0.00	-----
DIRECT EXPENSES					
fertilizer					
(P) applied	lb.	0.22	60.0000	13.20	-----
(K) applied	lb.	0.14	60.0000	8.40	-----
lime	ton	30.00	0.3300	9.90	-----
seed					
seed - Apache	lb.	2.05	10.0000	20.50	-----
OPERATOR LABOR					
Implements	hour	6.50	0.3313	2.15	-----
Tractors	hour	6.50	0.8453	5.49	-----
DIESEL FUEL					
Tractors	gal	1.06	2.5285	2.68	-----
GASOLINE					
Self-Propelled Eq.	gal	1.47	1.0050	1.47	-----
REPAIR & MAINTENANCE					
Implements	Acre	2.32	1.0000	2.32	-----
Tractors	Acre	4.20	1.0000	4.20	-----
Self-Propelled Eq.	Acre	0.10	1.0000	0.10	-----
INTEREST ON OP. CAP.	Acre	2.69	1.0000	2.69	-----
TOTAL DIRECT EXPENSES				73.13	-----
RETURNS ABOVE DIRECT EXPENSES				-73.13	-----
FIXED EXPENSES					
Implements	Acre	3.67	1.0000	3.67	-----
Tractors	Acre	6.13	1.0000	6.13	-----
Self-Propelled Eq.	Acre	0.18	1.0000	0.18	-----
TOTAL FIXED EXPENSES				9.99	-----
TOTAL SPECIFIED EXPENSES				83.13	-----
RETURNS ABOVE TOTAL SPECIFIED EXPENSES				-83.13	-----

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Table 6.B Estimated resource use and costs for field operations, per Acre  
Apache Clover Establishment  
2004 Projected Costs and Returns per Acre - East Texas (5)

OPERATION/ OPERATING INPUT	SIZE/ UNIT	TRACTOR SIZE	PERF RATE	TIMES OVER	MTH	TRACTOR COST		EQUIP COST		ALLOC LABOR		OPERATING INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
						-----dollars-----				dollars		-----dollars-----			
shredder - 2 row	2 row	40	0.415	1.00	Sep	3.06	2.89	1.70	2.69	0.415	2.69				13.06
disc-tandem - 8 ft	8ft	75	0.276	1.00	Oct	2.68	2.16	0.44	0.69	0.607	3.94				9.93
(P) applied	lb.											60.0000	0.22	13.20	13.20
(K) applied	lb.											60.0000	0.14	8.40	8.40
lime	ton											0.3300	30.00	9.90	9.90
Broadcast seeder		40	0.153	1.00	Oct	1.13	1.07	0.17	0.27	0.153	1.00				3.66
seed - Apache	lb.											10.0000	2.05	20.50	20.50
Pickup truck	3/4 ton		0.006	10.00	Oct										1.76
TOTALS						6.88	6.13	3.90	3.85	1.176	7.64			52.00	80.43
INTEREST ON OPERATING CAPITAL															2.69
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															83.13