

CUCUMBERS, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                         | PROJECTED<br>YIELD | UNIT | PROJECTED<br>\$/UNIT VALUE |            | YOUR<br>ESTIMATE |
|----------------------------------|--------------------|------|----------------------------|------------|------------------|
| 1. GROSS RECEIPTS                |                    |      |                            |            |                  |
| CUCUMBERS                        | 250.00             | CRTN | 6.50                       | 1625.00    |                  |
| TOTAL PROJECTED RETURNS          |                    |      |                            | \$ 1625.00 | \$               |
| 2. VARIABLE COSTS                |                    |      |                            |            |                  |
| PREHARVEST COSTS                 |                    |      |                            |            |                  |
| *CUCUMBER SEED                   | 3.00               | LB.  | 5.30                       | 15.90      |                  |
| *NITROGEN (LIQ)                  | 40.00              | LB.  | 0.25                       | 10.00      |                  |
| *PHOSPHATE                       | 80.00              | LB.  | 0.30                       | 24.00      |                  |
| *HERBICIDE                       | 1.00               | ACRE | 6.00                       | 6.00       |                  |
| *INSECTICIDE                     | 1.00               | APPL | 10.00                      | 10.00      |                  |
| *FUNGICIDE                       | 5.00               | APPL | 7.00                       | 35.00      |                  |
| PESTICIDE APPLI.                 | 5.00               | ACRE | 3.50                       | 17.50      |                  |
| BEEHIVE RENT                     | 0.50               | ACRE | 15.00                      | 7.50       |                  |
| *NITROGEN (DRY)                  | 40.00              | LB.  | 0.25                       | 10.00      |                  |
| GEN. & HAIL INS.                 | 1.00               | ACRE | 13.00                      | 13.00      |                  |
| IRRIGATION WATER                 | 16.00              | ACIN |                            |            |                  |
| FUEL & LUBE--TRACTOR             |                    | ACRE |                            | 14.79      |                  |
| EQUIPMENT                        |                    | ACRE |                            | 1.08       |                  |
| IRRIGATION                       |                    | ACRE |                            | 50.56      |                  |
| REPAIRS-----TRACTOR              |                    | ACRE |                            | 3.60       |                  |
| EQUIPMENT                        |                    | ACRE |                            | 2.61       |                  |
| IRRIGATION                       |                    | ACRE |                            | 12.16      |                  |
| LABOR-----MACHINERY              | 2.50               | HR   | 5.00                       | 12.48      |                  |
| IRRIGATION                       | 1.60               | HR   | 3.80                       | 6.08       |                  |
| EQUIPMENT                        | 0.49               | HR   | 3.80                       | 1.86       |                  |
| OTHER                            | 10.00              | HR   | 3.80                       | 38.00      |                  |
| OPERATING CAPITAL                | 18.61              | DOL. | 0.135                      | 2.51       |                  |
| SUBTOTAL, PREHARVEST             |                    | ACRE |                            | \$ 294.63  | \$               |
| HARVEST COSTS                    |                    |      |                            |            |                  |
| HRV,PKG,MKT                      | 250.00             | CRTN | 4.25                       | 1062.50    |                  |
| SUBTOTAL, HARVEST                |                    | ACRE |                            | \$ 1062.50 | \$               |
| TOTAL VARIABLE COSTS             |                    | ACRE |                            | \$ 1357.13 | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS |                    |      | \$ 5.43/CRTN               | CUCUMBERS  |                  |
| 3. INCOME ABOVE VARIABLE COSTS   |                    | ACRE |                            | \$ 267.87  | \$               |
| 4. FIXED COSTS                   |                    |      |                            |            |                  |
| DEPREC.,INTEREST,TAXES & INSUR.  |                    |      |                            |            |                  |
| TRACTOR                          |                    | ACRE |                            | 27.50      |                  |
| EQUIPMENT                        |                    | ACRE |                            | 22.87      |                  |
| IRRIGATION                       |                    | ACRE |                            | 32.64      |                  |
| LAND-CASH RENT                   | 1.00               | ACRE | 30.00                      | 30.00      |                  |
| MISC ADMIN O/H                   | 0.50               | ACRE | 15.00                      | 7.50       |                  |
| TOTAL FIXED COSTS                |                    | ACRE |                            | \$ 120.51  | \$               |
| 5. TOTAL PROJECTED COSTS         |                    | ACRE |                            | \$ 1477.65 | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS    |                    |      | \$ 5.91/CRTN               | CUCUMBERS  |                  |
| 6. NET PROJECTED RETURNS         |                    | ACRE |                            | \$ 147.35  | \$               |

CUCUMBERS ARE PACKED AND MARKETING IN 50 POUND CARTONS.  
BUDGET BASED ON A FALL CROP

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

CUCUMBERS, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | JUNE          | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| OFFSET DISC            | 3,34        | JUNE          | 2.20          | 0.501          | 0.380            | 3.57                  | 2.51           | 0.0                     | 10.39                  | 16.47                  |
| MOLDBOARD PLOW         | 1,32        | JUNE          | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| LAND PLANE             | 1,50        | JUNE          | 0.20          | 0.050          | 0.038            | 0.50                  | 0.25           | 0.0                     | 1.22                   | 1.97                   |
| HERBICIDE SPRAYR       | 63          | JUNE          | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 6.00                    | 2.13                   | 8.21                   |
| DRY FERT SPRDER        | 3,60        | JULY          | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 34.00                   | 3.82                   | 40.29                  |
| BEDDER 6R              | 1,36        | AUG           | 1.00          | 0.151          | 0.115            | 1.52                  | 0.76           | 0.0                     | 2.43                   | 4.71                   |
| CULTIVATOR 4R          | 3,39        | AUG           | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| STANHAY PLANTER        | 3,44        | AUG           | 1.00          | 0.303          | 0.230            | 2.20                  | 1.52           | 15.90                   | 5.16                   | 24.78                  |
| CULTIVATOR 4R          | 3,39        | SEPT          | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| TOTALS                 |             |               |               | 2.497          | 2.156            | 20.82                 | 12.48          | 55.90                   | 48.97                  | 138.17                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | NOV            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | AUG            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | SEPT           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 10.00                   | 8.16                    | 35.36                   |
| WATER APPLICATION         | OCT            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 16.00          | 1.600          | 0.0             | 62.72                   | 6.08           | 10.00                   | 32.64                   | 111.44                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF CUCUMBERS  
(DOLLARS)

|                          |        | 5.20    | 5.85   | 6.50   | 7.15   | 7.80   |
|--------------------------|--------|---------|--------|--------|--------|--------|
| QUANTITY OF<br>CUCUMBERS | CRTN   |         |        |        |        |        |
|                          | 200.00 | -104.63 | 25.37  | 155.37 | 285.36 | 415.36 |
|                          | 225.00 | -80.88  | 65.37  | 211.62 | 357.86 | 504.11 |
|                          | 250.00 | -57.13  | 105.37 | 267.87 | 430.36 | 592.86 |
|                          | 275.00 | -33.38  | 145.37 | 324.11 | 502.86 | 681.61 |
|                          | 300.00 | -9.63   | 185.37 | 380.36 | 575.36 | 770.36 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

CUCUMBERS (PICKLES) IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT  | PROJECTED    |                 | YOUR     |
|-----------------------------------|--------------------|-------|--------------|-----------------|----------|
|                                   |                    |       | \$/UNIT      | VALUE           | ESTIMATE |
| 1. GROSS RECEIPTS                 |                    |       |              |                 |          |
| CUCUMB. PICKLES                   | 105.00             | CWT.  | 7.50         | 787.50          |          |
| TOTAL PROJECTED RETURNS           |                    |       |              | \$ 787.50       | \$       |
| 2. VARIABLE COSTS                 |                    |       |              |                 |          |
| PREHARVEST COSTS                  |                    |       |              |                 |          |
| *CUCUMBER-PCKL SD                 | 2.25               | LB.   | 5.30         | 11.93           |          |
| *NITROGEN (LIQ)                   | 40.00              | LB.   | 0.25         | 10.00           |          |
| *PHOSPHATE                        | 80.00              | LB.   | 0.30         | 24.00           |          |
| *HERBICIDE                        | 1.00               | ACRE  | 6.00         | 6.00            |          |
| *INSECTICIDE                      | 6.00               | APPL  | 10.00        | 60.00           |          |
| PESTICIDE APPLI.                  | 6.00               | ACRE  | 3.50         | 21.00           |          |
| BEEHIVE RENT                      | 0.50               | ACRE  | 15.00        | 7.50            |          |
| *NITROGEN (DRY)                   | 40.00              | LB.   | 0.25         | 10.00           |          |
| GEN. & HAIL INS.                  | 1.00               | ACRE  | 13.00        | 13.00           |          |
| IRRIGATION WATER                  | 12.00              | ACIN  |              |                 |          |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |              | 15.95           |          |
| EQUIPMENT                         |                    | ACRE  |              | 0.62            |          |
| IRRIGATION                        |                    | ACRE  |              | 37.92           |          |
| REPAIRS-----TRACTOR               |                    | ACRE  |              | 3.89            |          |
| EQUIPMENT                         |                    | ACRE  |              | 2.65            |          |
| IRRIGATION                        |                    | ACRE  |              | 9.12            |          |
| LABOR-----MACHINERY               | 2.72               | HOURL | 5.00         | 13.62           |          |
| IRRIGATION                        | 1.20               | HOURL | 3.80         | 4.56            |          |
| EQUIPMENT                         | 0.28               | HOURL | 3.80         | 1.06            |          |
| OTHER                             | 10.00              | HOURL | 3.80         | 38.00           |          |
| OPERATING CAPITAL                 | 35.41              | DOL.  | 0.135        | 4.78            |          |
| SUBTOTAL, PREHARVEST              |                    | ACRE  |              | \$ 295.60       | \$       |
| HARVEST COSTS                     |                    |       |              |                 |          |
| HARVEST, PICKLES                  | 105.00             | CWT.  | 4.00         | 420.00          |          |
| SUBTOTAL, HARVEST                 |                    | ACRE  |              | \$ 420.00       | \$       |
| TOTAL VARIABLE COSTS              |                    | ACRE  |              | \$ 715.60       | \$       |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |       | \$ 6.82/CWT. | CUCUMB. PICKLES |          |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE  |              | \$ 71.90        | \$       |
| 4. FIXED COSTS                    |                    |       |              |                 |          |
| DEPREC., INTEREST, TAXES & INSUR. |                    |       |              |                 |          |
| TRACTOR                           |                    | ACRE  |              | 29.75           |          |
| EQUIPMENT                         |                    | ACRE  |              | 23.22           |          |
| IRRIGATION                        |                    | ACRE  |              | 24.48           |          |
| LAND-CASH RENT                    | 1.00               | ACRE  | 30.00        | 30.00           |          |
| MISC ADMIN O/H                    | 0.50               | ACRE  | 15.00        | 7.50            |          |
| TOTAL FIXED COSTS                 |                    | ACRE  |              | \$ 114.94       | \$       |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE  |              | \$ 830.54       | \$       |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |       | \$ 7.91/CWT. | CUCUMB. PICKLES |          |
| 6. NET PROJECTED RETURNS          |                    | ACRE  |              | \$ -43.04       | \$       |

PRODUCTION VALUE AND HARVESTING EXPENSE BASED ON A WEIGHTED AVERAGE OF 8%#1'S  
13%#2'S, 34%#3'S, NAD 45%#4'S.  
BUDGET BASED ON FALL CROP.

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS  
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ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE  
COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL  
EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

CUCUMBERS (PICKLES) IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | AUG           | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| OFFSET DISC            | 3,34        | AUG           | 2.20          | 0.501          | 0.380            | 3.57                  | 2.51           | 0.0                     | 10.39                  | 16.47                  |
| MOLDBOARD PLOW         | 1,32        | AUG           | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| LAND PLANE             | 1,50        | AUG           | 0.20          | 0.050          | 0.038            | 0.50                  | 0.25           | 0.0                     | 1.22                   | 1.97                   |
| BEDDER 6R              | 1,36        | AUG           | 1.00          | 0.151          | 0.115            | 1.52                  | 0.76           | 0.0                     | 2.43                   | 4.71                   |
| CULTIVATOR 4R          | 3,39        | AUG           | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| HERBICIDE SPRAYR       | 63          | AUG           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 6.00                    | 2.13                   | 8.21                   |
| DRY FERT SPRDER        | 3,60        | AUG           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 34.00                   | 3.82                   | 40.29                  |
| STANHAY PLANTER        | 3,44        | AUG           | 1.00          | 0.303          | 0.230            | 2.20                  | 1.52           | 11.93                   | 5.16                   | 20.80                  |
| CULTIVATOR 4R          | 3,39        | SEPT          | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| CULTIVATOR 4R          | 3,39        | OCT           | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| TOTALS                 |             |               |               | 2.723          | 2.328            | 22.39                 | 13.62          | 51.92                   | 52.16                  | 140.09                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | AUG            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | SEPT           | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | OCT            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 10.00                   | 6.12                    | 29.02                   |
| WATER APPLICATION         | NOV            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| TOTALS                    |                | 12.00          | 1.200          | 0.0             | 47.04                   | 4.56           | 10.00                   | 24.48                   | 86.08                   |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF CUCUMB. PICKLES  
(DOLLARS)

|                                |        | 6.00    | 6.75   | 7.50   | 8.25   | 9.00   |
|--------------------------------|--------|---------|--------|--------|--------|--------|
| QUANTITY OF<br>CUCUMB. PICKLES | CWT.   |         |        |        |        |        |
|                                | 84.00  | -127.60 | -64.60 | -1.60  | 61.40  | 124.40 |
|                                | 94.50  | -106.60 | -35.72 | 35.15  | 106.03 | 176.90 |
|                                | 105.00 | -85.60  | -6.85  | 71.90  | 150.65 | 229.40 |
|                                | 115.50 | -64.60  | 22.03  | 108.65 | 195.28 | 281.90 |
|                                | 126.00 | -43.60  | 50.90  | 145.40 | 239.90 | 334.40 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

LETTUCE, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT  | PROJECTED    |            | YOUR     |
|-----------------------------------|--------------------|-------|--------------|------------|----------|
|                                   |                    |       | \$/UNIT      | VALUE      | ESTIMATE |
| 1. GROSS RECEIPTS                 |                    |       |              |            |          |
| LETTUCE                           | 500.00             | CRTN  | 5.50         | 2750.00    |          |
| TOTAL PROJECTED RETURNS           |                    |       |              | \$ 2750.00 | \$       |
| 2. VARIABLE COSTS                 |                    |       |              |            |          |
| INPUT USE                         |                    |       |              |            |          |
| PREHARVEST COSTS                  |                    |       |              |            |          |
| *LETTUCE SEED                     | 1.00               | LB.   | 28.00        | 28.00      |          |
| *NITROGEN (LIQ)                   | 150.00             | LB.   | 0.25         | 37.50      |          |
| *PHOSPHATE                        | 80.00              | LB.   | 0.30         | 24.00      |          |
| *HERBICIDE                        | 1.00               | ACRE  | 9.00         | 9.00       |          |
| *INSECTICIDE                      | 11.00              | APPL  | 8.00         | 88.00      |          |
| *FUNGICIDE                        | 6.00               | APPL  | 5.40         | 32.40      |          |
| PESTICIDE APPLI.                  | 11.00              | ACRE  | 3.50         | 38.50      |          |
| *NITROGEN (DRY)                   | 75.00              | LB.   | 0.25         | 18.75      |          |
| IRRIGATION WATER                  | 12.00              | ACIN  |              |            |          |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |              | 16.34      |          |
| EQUIPMENT                         |                    | ACRE  |              | 1.39       |          |
| IRRIGATION                        |                    | ACRE  |              | 37.92      |          |
| REPAIRS-----TRACTOR               |                    | ACRE  |              | 3.90       |          |
| EQUIPMENT                         |                    | ACRE  |              | 2.66       |          |
| IRRIGATION                        |                    | ACRE  |              | 9.12       |          |
| LABOR-----MACHINERY               | 2.55               | HOURL | 5.00         | 12.73      |          |
| IRRIGATION                        | 1.20               | HOURL | 3.80         | 4.56       |          |
| EQUIPMENT                         | 0.63               | HOURL | 3.80         | 2.39       |          |
| OTHER                             | 12.00              | HOURL | 3.80         | 45.60      |          |
| OPERATING CAPITAL                 | 15.48              | DOL.  | 0.135        | 2.09       |          |
| SUBTOTAL, PREHARVEST              |                    | ACRE  |              | \$ 414.85  | \$       |
| HARVEST COSTS                     |                    |       |              |            |          |
| HARV,PKG,HAUL                     | 500.00             | CRTN  | 4.25         | 2125.00    |          |
| SUBTOTAL, HARVEST                 |                    | ACRE  |              | \$ 2125.00 | \$       |
| TOTAL VARIABLE COSTS              |                    | ACRE  |              | \$ 2539.85 | \$       |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |       | \$ 5.08/CRTN | LETTUCE    |          |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE  |              | \$ 210.15  | \$       |
| 4. FIXED COSTS                    |                    |       |              |            |          |
| DEPREC., INTEREST, TAXES & INSUR. |                    |       |              |            |          |
| TRACTOR                           |                    | ACRE  |              | 29.84      |          |
| EQUIPMENT                         |                    | ACRE  |              | 22.92      |          |
| IRRIGATION                        |                    | ACRE  |              | 24.48      |          |
| LAND-CASH RENT                    | 1.00               | ACRE  | 40.00        | 40.00      |          |
| MISC ADMIN O/H                    | 0.50               | ACRE  | 15.00        | 7.50       |          |
| TOTAL FIXED COSTS                 |                    | ACRE  |              | \$ 124.74  | \$       |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE  |              | \$ 2664.59 | \$       |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |       | \$ 5.33/CRTN | LETTUCE    |          |
| 6. NET PROJECTED RETURNS          |                    | ACRE  |              | \$ 85.41   | \$       |

LETTUCE IS PACKED AND MARKETING IN 50 POUND CARTONS.

BUDGET BASED ON A FALL CROP

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

LETTUCE, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | JULY          | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| OFFSET DISC            | 3,34        | JULY          | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| OFFSET DISC            | 3,34        | AUG           | 1.20          | 0.273          | 0.207            | 1.95                  | 1.37           | 0.0                     | 5.67                   | 8.98                   |
| MOLDBOARD PLOW         | 1,32        | AUG           | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| LAND PLANE             | 1,50        | AUG           | 0.20          | 0.050          | 0.038            | 0.50                  | 0.25           | 0.0                     | 1.22                   | 1.97                   |
| BEDDER 6R              | 1,36        | AUG           | 1.00          | 0.151          | 0.115            | 1.52                  | 0.76           | 0.0                     | 2.43                   | 4.71                   |
| BED SHAPER 6R          | 1,48        | SEPT          | 1.00          | 0.252          | 0.191            | 2.50                  | 1.26           | 0.0                     | 4.19                   | 7.94                   |
| STANHAY PLANTER        | 3,44        | OCT           | 1.00          | 0.303          | 0.230            | 2.20                  | 1.52           | 28.00                   | 5.16                   | 36.88                  |
| BED SHAPER 6R          | 1,48        | OCT           | 1.00          | 0.252          | 0.191            | 2.50                  | 1.26           | 0.0                     | 4.19                   | 7.94                   |
| HERBICIDE SPRAYR       | 63          | OCT           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 9.00                    | 2.13                   | 11.21                  |
| DRY FERT SPRDER        | 3,60        | OCT           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 42.75                   | 3.82                   | 49.04                  |
| TOTALS                 |             |               |               | 2.547          | 2.194            | 22.67                 | 12.73          | 79.75                   | 50.95                  | 166.11                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | OCT            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 18.75                   | 8.16                    | 44.11                   |
| WATER APPLICATION         | NOV            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | DEC            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 18.75                   | 8.16                    | 44.11                   |
| TOTALS                    |                | 12.00          | 1.200          | 0.0             | 47.04                   | 4.56           | 37.50                   | 24.48                   | 113.58                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF LETTUCE  
(DOLLARS)

|                        |        | 4.40    | 4.95    | 5.50   | 6.05   | 6.60   |
|------------------------|--------|---------|---------|--------|--------|--------|
| QUANTITY OF<br>LETTUCE | CRTN   |         |         |        |        |        |
|                        | 400.00 | -354.85 | -134.85 | 85.15  | 305.15 | 525.15 |
|                        | 450.00 | -347.35 | -99.85  | 147.65 | 395.15 | 642.65 |
|                        | 500.00 | -339.85 | -64.85  | 210.15 | 485.15 | 760.15 |
|                        | 550.00 | -332.35 | -29.85  | 272.65 | 575.15 | 877.65 |
|                        | 600.00 | -324.85 | 5.15    | 335.15 | 665.15 | 995.15 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

ONIONS, IRRIGATED  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                         | PROJECTED<br>YIELD | UNIT        | PROJECTED<br>\$/UNIT VALUE |            | YOUR<br>ESTIMATE |
|----------------------------------|--------------------|-------------|----------------------------|------------|------------------|
| 1. GROSS RECEIPTS                |                    |             |                            |            |                  |
| ONIONS                           | 450.00             | BAG         | 5.50                       | 2475.00    |                  |
| TOTAL PROJECTED RETURNS          |                    |             |                            | \$ 2475.00 | \$               |
| 2. VARIABLE COSTS                |                    |             |                            |            |                  |
| PREHARVEST COSTS                 |                    |             |                            |            |                  |
| *ONION SEED                      | 3.00               | LB.         | 20.00                      | 60.00      |                  |
| *NITROGEN (LIQ)                  | 50.00              | LB.         | 0.25                       | 12.50      |                  |
| *PHOSPHATE                       | 80.00              | LB.         | 0.30                       | 24.00      |                  |
| *HERBICIDE                       | 1.00               | ACRE        | 4.00                       | 4.00       |                  |
| *INSECTICIDE                     | 3.00               | APPL        | 6.00                       | 18.00      |                  |
| *FUNGICIDE                       | 6.00               | APPL        | 6.00                       | 36.00      |                  |
| PESTICIDE APPLI.                 | 6.00               | ACRE        | 3.50                       | 21.00      |                  |
| *NITROGEN (DRY)                  | 50.00              | LB.         | 0.25                       | 12.50      |                  |
| GEN. & HAIL INS.                 | 1.00               | ACRE        | 13.00                      | 13.00      |                  |
| IRRIGATION WATER                 | 18.00              | ACIN        |                            |            |                  |
| FUEL & LUBE--TRACTOR             |                    | ACRE        |                            | 19.05      |                  |
| EQUIPMENT                        |                    | ACRE        |                            | 1.08       |                  |
| IRRIGATION                       |                    | ACRE        |                            | 56.88      |                  |
| REPAIRS-----TRACTOR              |                    | ACRE        |                            | 4.63       |                  |
| EQUIPMENT                        |                    | ACRE        |                            | 2.95       |                  |
| IRRIGATION                       |                    | ACRE        |                            | 13.68      |                  |
| LABOR-----MACHINERY              | 3.20               | HOUR        | 5.00                       | 16.01      |                  |
| IRRIGATION                       | 1.80               | HOUR        | 3.80                       | 6.84       |                  |
| EQUIPMENT                        | 0.49               | HOUR        | 3.80                       | 1.86       |                  |
| OTHER                            | 10.00              | HOUR        | 3.80                       | 38.00      |                  |
| OPERATING CAPITAL                | 80.34              | DOL.        | 0.135                      | 10.85      |                  |
| SUBTOTAL, PREHARVEST             |                    | ACRE        |                            | \$ 372.83  | \$               |
| HARVEST COSTS                    |                    |             |                            |            |                  |
| HARV,PKG,MKT                     | 450.00             | BAG         | 3.30                       | 1485.00    |                  |
| SUBTOTAL, HARVEST                |                    | ACRE        |                            | \$ 1485.00 | \$               |
| TOTAL VARIABLE COSTS             |                    | ACRE        |                            | \$ 1857.83 | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS |                    | \$ 4.13/BAG | ONIONS                     |            |                  |
| 3. INCOME ABOVE VARIABLE COSTS   |                    | ACRE        |                            | \$ 617.17  | \$               |
| 4. FIXED COSTS                   |                    |             |                            |            |                  |
| DEPREC.,INTEREST,TAXES & INSUR.  |                    |             |                            |            |                  |
| TRACTOR                          |                    | ACRE        |                            | 35.40      |                  |
| EQUIPMENT                        |                    | ACRE        |                            | 25.54      |                  |
| IRRIGATION                       |                    | ACRE        |                            | 36.72      |                  |
| LAND-CASH RENT                   | 1.00               | ACRE        | 50.00                      | 50.00      |                  |
| MISC ADMIN O/H                   | 1.00               | ACRE        | 15.00                      | 15.00      |                  |
| TOTAL FIXED COSTS                |                    | ACRE        |                            | \$ 162.66  | \$               |
| 5. TOTAL PROJECTED COSTS         |                    | ACRE        |                            | \$ 2020.49 | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS    |                    | \$ 4.49/BAG | ONIONS                     |            |                  |
| 6. NET PROJECTED RETURNS         |                    | ACRE        |                            | \$ 454.51  | \$               |

ONIONS ARE PACKED AND MARKETING IN 50 POUND BAGS.

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

ONIONS, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | SEPT          | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| OFFSET DISC            | 3,34        | SEPT          | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| OFFSET DISC            | 3,34        | OCT           | 1.20          | 0.273          | 0.207            | 1.95                  | 1.37           | 0.0                     | 5.67                   | 8.98                   |
| MOLDBOARD PLOW         | 1,32        | OCT           | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| LAND PLANE             | 1,50        | OCT           | 0.20          | 0.050          | 0.038            | 0.50                  | 0.25           | 0.0                     | 1.22                   | 1.97                   |
| BEDDER 6R              | 1,36        | OCT           | 1.00          | 0.151          | 0.115            | 1.52                  | 0.76           | 0.0                     | 2.43                   | 4.71                   |
| HERBICIDE SPRAYR       | 63          | OCT           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 4.00                    | 2.13                   | 6.21                   |
| DRY FERT SPRDER        | 3,60        | OCT           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 36.50                   | 3.82                   | 42.79                  |
| BED SHAPER 6R          | 1,48        | OCT           | 1.00          | 0.252          | 0.191            | 2.50                  | 1.26           | 0.0                     | 4.19                   | 7.94                   |
| CULTIVATOR 4R          | 3,39        | NOV           | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| STANHAY PLANTER        | 3,44        | NOV           | 1.00          | 0.303          | 0.230            | 2.20                  | 1.52           | 60.00                   | 5.16                   | 68.88                  |
| CULTIVATOR 4R          | 3,39        | JAN           | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| CULTIVATOR 4R          | 3,39        | FEB           | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| CULTIVATOR 4R          | 3,39        | MAR           | 1.00          | 0.227          | 0.172            | 1.57                  | 1.13           | 0.0                     | 3.19                   | 5.90                   |
| TOTALS                 |             |               |               | 3.202          | 2.690            | 26.46                 | 16.01          | 100.50                  | 59.54                  | 202.51                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | OCT            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | DEC            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 12.50                   | 8.16                    | 37.86                   |
| WATER APPLICATION         | JAN            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | MAR            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | APR            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| TOTALS                    |                | 18.00          | 1.800          | 0.0             | 70.56                   | 6.84           | 12.50                   | 36.72                   | 126.62                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF ONIONS  
(DOLLARS)

| BAG    | 4.40   | 4.95   | 5.50   | 6.05    | 6.60    |
|--------|--------|--------|--------|---------|---------|
| 360.00 | 23.17  | 221.17 | 419.17 | 617.17  | 815.17  |
| 405.00 | 72.67  | 295.42 | 518.17 | 740.92  | 963.67  |
| 450.00 | 122.17 | 369.67 | 617.17 | 864.67  | 1112.17 |
| 495.00 | 171.67 | 443.92 | 716.17 | 988.42  | 1260.67 |
| 540.00 | 221.17 | 518.17 | 815.17 | 1112.17 | 1409.17 |



FRESH MARKET SPINACH, IRRIGATED  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT        | PROJECTED<br>\$/UNIT VALUE |                | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|-------------|----------------------------|----------------|------------------|
| 1. GROSS RECEIPTS                 |                    |             |                            |                |                  |
| SPINACH, FRESH                    | 400.00             | BU.         | 5.75                       | 2300.00        |                  |
| TOTAL PROJECTED RETURNS           |                    |             |                            | \$ 2300.00     | \$               |
| 2. VARIABLE COSTS                 |                    |             |                            |                |                  |
| INPUT USE                         |                    |             |                            |                |                  |
| PREHARVEST COSTS                  |                    |             |                            |                |                  |
| *SPINACH-FRESH SD                 | 8.00               | LB.         | 2.20                       | 17.60          |                  |
| *NITROGEN (LIQ)                   | 60.00              | LB.         | 0.25                       | 15.00          |                  |
| *PHOSPHATE                        | 120.00             | LB.         | 0.30                       | 36.00          |                  |
| *HERBICIDE                        | 1.00               | ACRE        | 20.00                      | 20.00          |                  |
| *INSECTICIDE                      | 6.00               | APPL        | 10.00                      | 60.00          |                  |
| *FUNGICIDE                        | 7.00               | APPL        | 5.40                       | 37.80          |                  |
| PESTICIDE APPLI.                  | 7.00               | ACRE        | 3.50                       | 24.50          |                  |
| *NITROGEN (DRY)                   | 30.00              | LB.         | 0.25                       | 7.50           |                  |
| IRRIGATION WATER                  | 16.00              | ACIN        |                            |                |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE        |                            | 19.63          |                  |
| EQUIPMENT                         |                    | ACRE        |                            | 1.70           |                  |
| IRRIGATION                        |                    | ACRE        |                            | 50.56          |                  |
| REPAIRS-----TRACTOR               |                    | ACRE        |                            | 4.77           |                  |
| EQUIPMENT                         |                    | ACRE        |                            | 3.16           |                  |
| IRRIGATION                        |                    | ACRE        |                            | 12.16          |                  |
| LABOR-----MACHINERY               | 2.98               | HOUR        | 5.00                       | 14.88          |                  |
| IRRIGATION                        | 1.60               | HOUR        | 3.80                       | 6.08           |                  |
| EQUIPMENT                         | 0.77               | HOUR        | 3.80                       | 2.93           |                  |
| OTHER                             | 7.00               | HOUR        | 3.80                       | 26.60          |                  |
| OPERATING CAPITAL                 | 79.82              | DOL.        | 0.135                      | 10.78          |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE        |                            | \$ 371.64      | \$               |
| HARVEST COSTS                     |                    |             |                            |                |                  |
| HARV,PKG,MKT                      | 400.00             | BU.         | 4.50                       | 1800.00        |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE        |                            | \$ 1800.00     | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE        |                            | \$ 2171.64     | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    | \$ 5.43/BU. |                            | SPINACH, FRESH |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE        |                            | \$ 128.36      | \$               |
| 4. FIXED COSTS                    |                    |             |                            |                |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |             |                            |                |                  |
| TRACTOR                           |                    | ACRE        |                            | 34.77          |                  |
| EQUIPMENT                         |                    | ACRE        |                            | 26.69          |                  |
| IRRIGATION                        |                    | ACRE        |                            | 32.64          |                  |
| LAND-CASH RENT                    | 1.00               | ACRE        | 40.00                      | 40.00          |                  |
| MISC ADMIN O/H                    | 0.50               | ACRE        | 15.00                      | 7.50           |                  |
| TOTAL FIXED COSTS                 |                    | ACRE        |                            | \$ 141.60      | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE        |                            | \$ 2313.24     | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    | \$ 5.78/BU. |                            | SPINACH, FRESH |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE        |                            | \$ -13.24      | \$               |

SPINACH IS PACKED AND MARKETING IN 25 POUND BUSHELS.

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

FRESH MARKET SPINACH, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | AUG           | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| OFFSET DISC            | 2,34        | AUG           | 2.20          | 0.501          | 0.380            | 4.44                  | 2.51           | 0.0                     | 10.45                  | 17.40                  |
| MOLDBOARD PLOW         | 1,32        | AUG           | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| LAND PLANE             | 1,50        | AUG           | 0.20          | 0.050          | 0.038            | 0.50                  | 0.25           | 0.0                     | 1.22                   | 1.97                   |
| BEDDER 6R              | 1,36        | AUG           | 1.00          | 0.151          | 0.115            | 1.52                  | 0.76           | 0.0                     | 2.43                   | 4.71                   |
| HERBICIDE SPRAYR       | 63          | AUG           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 20.00                   | 2.13                   | 22.21                  |
| DRY FERT SPRDER        | 3,60        | AUG           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 43.50                   | 3.82                   | 49.79                  |
| CULTIVATOR 4R          | 1,39        | SEPT          | 1.00          | 0.227          | 0.172            | 2.26                  | 1.13           | 0.0                     | 4.02                   | 7.41                   |
| PLANTER 4R             | 3,41        | SEPT          | 1.00          | 0.303          | 0.230            | 2.43                  | 1.52           | 17.60                   | 6.45                   | 28.00                  |
| BED SHAPER 6R          | 3,48        | SEPT          | 1.00          | 0.252          | 0.191            | 1.73                  | 1.26           | 0.0                     | 3.27                   | 6.26                   |
| CULTIVATOR 4R          | 1,39        | OCT           | 1.00          | 0.227          | 0.172            | 2.26                  | 1.13           | 0.0                     | 4.02                   | 7.41                   |
| CULTIVATOR 4R          | 1,39        | NOV           | 1.00          | 0.227          | 0.172            | 2.26                  | 1.13           | 0.0                     | 4.02                   | 7.41                   |
| TOTALS                 |             |               |               | 2.975          | 2.519            | 27.29                 | 14.88          | 81.10                   | 59.25                  | 182.52                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | MAR            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | SEPT           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 15.00                   | 8.16                    | 40.36                   |
| WATER APPLICATION         | NOV            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | JAN            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 16.00          | 1.600          | 0.0             | 62.72                   | 6.08           | 15.00                   | 32.64                   | 116.44                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF SPINACH, FRESH  
(DOLLARS)

|                               |        | 4.60    | 5.18    | 5.75   | 6.32   | 6.90   |
|-------------------------------|--------|---------|---------|--------|--------|--------|
| BU.                           |        |         |         |        |        |        |
| QUANTITY OF<br>SPINACH, FRESH | 320.00 | -339.64 | -155.64 | 28.36  | 212.36 | 396.36 |
|                               | 360.00 | -335.64 | -128.64 | 78.36  | 285.36 | 492.36 |
|                               | 400.00 | -331.64 | -101.64 | 128.36 | 358.36 | 588.36 |
|                               | 440.00 | -327.64 | -74.64  | 178.36 | 431.36 | 684.36 |
|                               | 480.00 | -323.64 | -47.64  | 228.36 | 504.36 | 780.36 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

PROCESSED SPINACH, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED    |                  | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|--------------|------------------|------------------|
|                                   |                    |      | \$/UNIT      | VALUE            |                  |
| 1. GROSS RECEIPTS                 |                    |      |              |                  |                  |
| SPINACH, PROCESS                  | 7.50               | TON  | 84.50        | 633.75           |                  |
| SPINACH SECONDS                   | 0.80               | TON  | 1.50         | 1.20             |                  |
| TOTAL PROJECTED RETURNS           |                    |      |              | \$ 634.95        | \$               |
| 2. VARIABLE COSTS                 |                    |      |              |                  |                  |
| PREHARVEST COSTS                  |                    |      |              |                  |                  |
| *SPINACH-PROC. SD                 | 16.00              | LB.  | 1.75         | 28.00            |                  |
| *NITROGEN (LIQ)                   | 60.00              | LB.  | 0.25         | 15.00            |                  |
| *PHOSPHATE                        | 150.00             | LB.  | 0.30         | 45.00            |                  |
| *HERBICIDE                        | 1.00               | ACRE | 20.00        | 20.00            |                  |
| *INSECTICIDE                      | 8.00               | APPL | 10.00        | 80.00            |                  |
| *FUNGICIDE                        | 3.00               | APPL | 5.40         | 16.20            |                  |
| PESTICIDE APPLI.                  | 8.00               | ACRE | 3.50         | 28.00            |                  |
| *NITROGEN (DRY)                   | 60.00              | LB.  | 0.25         | 15.00            |                  |
| IRRIGATION WATER                  | 20.00              | ACIN |              |                  |                  |
| FUEL & LUBE---TRACTOR             |                    | ACRE |              | 21.91            |                  |
| EQUIPMENT                         |                    | ACRE |              | 0.93             |                  |
| IRRIGATION                        |                    | ACRE |              | 63.20            |                  |
| REPAIRS-----TRACTOR               |                    | ACRE |              | 5.24             |                  |
| EQUIPMENT                         |                    | ACRE |              | 3.04             |                  |
| IRRIGATION                        |                    | ACRE |              | 15.20            |                  |
| LABOR-----MACHINERY               | 2.98               | HOUR | 5.00         | 14.88            |                  |
| IRRIGATION                        | 2.00               | HOUR | 3.80         | 7.60             |                  |
| EQUIPMENT                         | 0.42               | HOUR | 3.80         | 1.60             |                  |
| OTHER                             | 6.00               | HOUR | 3.80         | 22.80            |                  |
| OPERATING CAPITAL                 | 105.29             | DOL. | 0.135        | 14.21            |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE |              | \$ 417.81        | \$               |
| HARVEST COSTS                     |                    |      |              |                  |                  |
| HARV,PKG,HAUL                     | 9.00               | TON  | 4.85         | 43.65            |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE |              | \$ 43.65         | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE |              | \$ 461.46        | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 61.37/TON | SPINACH, PROCESS |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |              | \$ 173.49        | \$               |
| 4. FIXED COSTS                    |                    |      |              |                  |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |              |                  |                  |
| TRACTOR                           |                    | ACRE |              | 37.56            |                  |
| EQUIPMENT                         |                    | ACRE |              | 25.68            |                  |
| IRRIGATION                        |                    | ACRE |              | 40.80            |                  |
| LAND-CASH RENT                    | 1.00               | ACRE | 40.00        | 40.00            |                  |
| MISC ADMIN O/H                    | 0.50               | ACRE | 15.00        | 7.50             |                  |
| TOTAL FIXED COSTS                 |                    | ACRE |              | \$ 151.55        | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |              | \$ 613.00        | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 81.57/TON | SPINACH, PROCESS |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |              | \$ 21.95         | \$               |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

PROCESSED SPINACH, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 2,30        | AUG           | 1.00          | 0.263          | 0.199            | 2.38                  | 1.31           | 0.0                     | 3.65                   | 7.34                   |
| OFFSET DISC            | 2,34        | AUG           | 2.20          | 0.501          | 0.380            | 4.44                  | 2.51           | 0.0                     | 10.45                  | 17.40                  |
| MOLDBOARD PLOW         | 1,32        | AUG           | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| LAND PLANE             | 1,50        | AUG           | 0.20          | 0.050          | 0.038            | 0.50                  | 0.25           | 0.0                     | 1.22                   | 1.97                   |
| BEDDER 6R              | 1,36        | AUG           | 1.00          | 0.151          | 0.115            | 1.52                  | 0.76           | 0.0                     | 2.43                   | 4.71                   |
| HERBICIDE SPRAYR       | 63          | AUG           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 20.00                   | 2.13                   | 22.21                  |
| DRY FERT SPRDER        | 1,60        | AUG           | 1.00          | 0.203          | 0.154            | 2.08                  | 1.02           | 60.00                   | 4.56                   | 67.65                  |
| CULTIVATOR 4R          | 1,39        | SEPT          | 1.00          | 0.227          | 0.172            | 2.26                  | 1.13           | 0.0                     | 4.02                   | 7.41                   |
| PLANTER 4R             | 1,41        | SEPT          | 1.00          | 0.303          | 0.230            | 3.35                  | 1.52           | 28.00                   | 7.55                   | 40.42                  |
| BED SHAPER 6R          | 1,48        | SEPT          | 1.00          | 0.252          | 0.191            | 2.50                  | 1.26           | 0.0                     | 4.19                   | 7.94                   |
| CULTIVATOR 4R          | 1,39        | OCT           | 1.00          | 0.227          | 0.172            | 2.26                  | 1.13           | 0.0                     | 4.02                   | 7.41                   |
| CULTIVATOR 4R          | 1,39        | NOV           | 1.00          | 0.227          | 0.172            | 2.26                  | 1.13           | 0.0                     | 4.02                   | 7.41                   |
| TOTALS                 |             |               |               | 2.975          | 2.519            | 30.04                 | 14.88          | 108.00                  | 62.04                  | 214.96                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | SEPT           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | OCT            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 15.00                   | 8.16                    | 40.36                   |
| WATER APPLICATION         | NOV            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | DEC            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | JAN            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | FEB            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| TOTALS                    |                | 20.00          | 2.000          | 0.0             | 78.40                   | 7.60           | 15.00                   | 40.80                   | 141.80                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF SPINACH, PROCESS  
(DOLLARS)

|                                 |      | 67.60  | 76.05  | 84.50  | 92.95  | 101.40 |
|---------------------------------|------|--------|--------|--------|--------|--------|
| TON                             |      |        |        |        |        |        |
| 6.00                            |      | -46.17 | 4.53   | 55.23  | 105.93 | 156.63 |
| 6.75                            |      | 0.29   | 57.33  | 114.36 | 171.40 | 228.44 |
| QUANTITY OF<br>SPINACH, PROCESS | 7.50 | 46.74  | 110.12 | 173.49 | 236.87 | 300.24 |
|                                 | 8.25 | 93.20  | 162.91 | 232.62 | 302.34 | 372.05 |
|                                 | 9.00 | 139.65 | 215.70 | 291.75 | 367.80 | 443.85 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

SPINACH, (PROCESSED) IRRIGATED (GRAIN DRILL PLANTING).  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED<br>\$/UNIT VALUE |                  | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|----------------------------|------------------|------------------|
| 1. GROSS RECEIPTS                 |                    |      |                            |                  |                  |
| SPINACH, PROCESS                  | 7.50               | TON  | 84.50                      | 633.75           |                  |
| SPINACH SECONDS                   | 0.80               | TON  | 1.50                       | 1.20             |                  |
| TOTAL PROJECTED RETURNS           |                    |      |                            | \$ 634.95        | \$               |
| 2. VARIABLE COSTS                 |                    |      |                            |                  |                  |
| PREHARVEST COSTS                  |                    |      |                            |                  |                  |
| *SPINACH-PROC. SD                 | 21.00              | LB.  | 1.75                       | 36.75            |                  |
| *NITROGEN (LIQ)                   | 100.00             | LB.  | 0.25                       | 25.00            |                  |
| *PHOSPHATE                        | 160.00             | LB.  | 0.30                       | 48.00            |                  |
| CUSTOM FERTILIZE                  | 1.00               | ACRE | 1.80                       | 1.80             |                  |
| *INSECTICIDE                      | 6.00               | APPL | 10.00                      | 60.00            |                  |
| *FUNGICIDE                        | 3.00               | APPL | 5.40                       | 16.20            |                  |
| PESTICIDE APPLI.                  | 6.00               | ACRE | 3.50                       | 21.00            |                  |
| *NITROGEN (DRY)                   | 50.00              | LB.  | 0.25                       | 12.50            |                  |
| *HERBICIDE                        | 1.00               | ACRE | 20.00                      | 20.00            |                  |
| HERBICIDE APPLI.                  | 1.00               | ACRE | 4.00                       | 4.00             |                  |
| IRRIGATION WATER                  | 21.00              | ACIN |                            |                  |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE |                            | 10.85            |                  |
| EQUIPMENT                         |                    | ACRE |                            | 0.93             |                  |
| IRRIGATION                        |                    | ACRE |                            | 66.36            |                  |
| REPAIRS-----TRACTOR               |                    | ACRE |                            | 2.68             |                  |
| EQUIPMENT                         |                    | ACRE |                            | 1.91             |                  |
| IRRIGATION                        |                    | ACRE |                            | 15.96            |                  |
| LABOR-----MACHINERY               | 1.52               | HOUR | 5.00                       | 7.62             |                  |
| IRRIGATION                        | 2.10               | HOUR | 3.80                       | 7.98             |                  |
| EQUIPMENT                         | 0.42               | HOUR | 3.80                       | 1.60             |                  |
| OTHER                             | 6.00               | HOUR | 3.80                       | 22.80            |                  |
| OPERATING CAPITAL                 | 19.28              | DOL. | 0.135                      | 2.60             |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE |                            | \$ 385.54        | \$               |
| HARVEST COSTS                     |                    |      |                            |                  |                  |
| HARV,PKG,HAUL                     | 9.00               | TON  | 4.85                       | 43.65            |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE |                            | \$ 43.65         | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE |                            | \$ 429.19        | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 57.07/TON               | SPINACH, PROCESS |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |                            | \$ 205.76        | \$               |
| 4. FIXED COSTS                    |                    |      |                            |                  |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |                            |                  |                  |
| TRACTOR                           |                    | ACRE |                            | 18.21            |                  |
| EQUIPMENT                         |                    | ACRE |                            | 18.17            |                  |
| IRRIGATION                        |                    | ACRE |                            | 42.84            |                  |
| LAND-CASH RENT                    | 1.00               | ACRE | 40.00                      | 40.00            |                  |
| MISC ADMIN O/H                    | 0.50               | ACRE | 15.00                      | 7.50             |                  |
| TOTAL FIXED COSTS                 |                    | ACRE |                            | \$ 126.72        | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |                            | \$ 555.90        | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 73.96/TON               | SPINACH, PROCESS |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |                            | \$ 79.04         | \$               |

BUDGET BASED ON GRAIN DRILL METHOD OF PLANTING.

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SPINACH, (PROCESSED) IRRIGATED (GRAIN DRILL PLANTING)  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| OFFSET DISC            | 2,34        | AUG           | 1.00          | 0.228          | 0.173            | 2.02                  | 1.14           | 0.0                     | 4.75                   | 7.91                   |
| MOLDBOARD PLOW         | 1,32        | AUG           | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| OFFSET DISC            | 2,34        | SEPT          | 2.00          | 0.456          | 0.345            | 4.04                  | 2.28           | 0.0                     | 9.50                   | 15.82                  |
| GRAIN DRILL            | 1,46        | OCT           | 1.00          | 0.270          | 0.205            | 2.81                  | 1.35           | 36.75                   | 7.11                   | 48.03                  |
| TOTALS                 |             |               |               | 1.524          | 1.155            | 15.29                 | 7.62           | 36.75                   | 35.17                  | 94.84                  |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | SEPT           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | OCT            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 12.50                   | 8.16                    | 37.86                   |
| WATER APPLICATION         | NOV            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | DEC            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 12.50                   | 6.12                    | 31.52                   |
| WATER APPLICATION         | JAN            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | FEB            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| TOTALS                    |                | 21.00          | 2.100          | 0.0             | 82.32                   | 7.98           | 25.00                   | 42.84                   | 158.14                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF SPINACH, PROCESS  
(DOLLARS)

|                                 |      | 67.60  | 76.05  | 84.50  | 92.95  | 101.40 |
|---------------------------------|------|--------|--------|--------|--------|--------|
| QUANTITY OF<br>SPINACH, PROCESS | TON  |        |        |        |        |        |
|                                 | 6.00 | -13.90 | 36.80  | 87.50  | 138.20 | 188.90 |
|                                 | 6.75 | 32.56  | 89.59  | 146.63 | 203.67 | 260.71 |
|                                 | 7.50 | 79.01  | 142.39 | 205.76 | 269.14 | 332.51 |
|                                 | 8.25 | 125.47 | 195.18 | 264.89 | 334.60 | 404.32 |
|                                 | 9.00 | 171.92 | 247.97 | 324.02 | 400.07 | 476.12 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

LISTING OF THE NAME SET AND PRICE VECTOR    REGION NUMBER:    12    DATE:    030883

| CODE | ITEM NAME        | NMOD  | UNIT | PRICE | CODE | ITEM NAME        | NMOD  | UNIT  | PRICE |
|------|------------------|-------|------|-------|------|------------------|-------|-------|-------|
| 13   | STEER CALVES     | LIVE  | CWT. | 67.50 | 248  | CUST. PCNB FUNG. | PEAN  | LB.   | 0.45  |
| 14   | HEIFER CALVES    | _____ | CWT. | 60.75 | 256  | DEFOLIANT        | _____ | ACRE  | 12.50 |
| 17   | CULL COWS        | _____ | CWT. | 36.50 | 260  | GROWTH RETARDANT | COTT  | APPL  | 12.00 |
| 28   | DEER LEASE       | _____ | ACRE | 2.50  | 268  | CUSTOM HARVEST   | WHTI  | BU.   | 0.20  |
| 70   | DEFICIENCY PMT.  | WHET  | BU.  | 0.65  | 269  | CUSTOM HARVEST   | WHET  | ACRE  | 15.00 |
| 71   | DEFICIENCY PMT.  | SORG  | CWT. | 0.36  | 270  | CUSTOM HARVEST D | SORG  | ACRE  | 18.00 |
| 73   | GRAIN SORGHUM    | _____ | CWT. | 4.32  | 271  | CUSTOM HARVEST I | SORG  | CWT.  | 0.45  |
| 77   | CORN             | FOOD  | BU.  | 3.50  | 272  | CUSTOM HARVEST   | CORN  | ACRE  | 25.00 |
| 79   | WINTER WHEAT     | _____ | BU.  | 3.36  | 275  | CUSTOM HARV&HAUL | BEET  | TON   | 8.80  |
| 80   | SPRING WHEAT     | _____ | BU.  | 3.36  | 282  | GIN, BAG, TIES   | _____ | BALE  | 49.00 |
| 82   | PROC. BEETS #1   | FOOD  | TON  | 52.00 | 283  | HAUL GRAIN SORG  | _____ | CWT.  | 0.30  |
| 83   | PROC. BEETS #2   | FOOD  | TON  | 65.00 | 284  | HAUL WHEAT       | _____ | BU.   | 0.13  |
| 84   | PROC. BEETS #3   | FOOD  | TON  | 16.50 | 285  | HAUL CORN        | _____ | BU.   | 0.17  |
| 85   | USABLE CULLS     | BEET  | TON  | 1.00  | 288  | HAUL GUAR        | _____ | CWT.  | 0.25  |
| 86   | PROC. CARROTS #2 | _____ | TON  | 64.00 | 289  | CUS HARV GUAR    | _____ | ACRE  | 25.00 |
| 87   | PROC. CARROTS #3 | _____ | TON  | 36.00 | 291  | SD COTTON-UPLAND | _____ | LB.   | 0.50  |
| 88   | PROC. CARROTS #1 | _____ | TON  | 15.00 | 296  | HARVEST AND HAUL | CARR  | TON   | 9.00  |
| 89   | CARROT CULLS     | _____ | TON  | 1.00  | 297  | CUSTOM COMBINE   | PEAN  | CWT.  | 1.50  |
| 90   | DEFICIENCY PMT.  | COTT  | LB.  | 0.21  | 320  | CUST RETARD APPL | COTT  | APPL  | 3.50  |
| 91   | DEFICIENCY PMT.  | CORN  | BU.  | 0.21  | 322  | CUSTOM HAULING   | _____ | HEAD  | 0.50  |
| 92   | GUAR             | _____ | CWT. | 20.00 | 328  | CUST COTTON PICK | _____ | LB.   | 0.11  |
| 93   | COTTON LINT      | _____ | LB.  | 0.50  | 329  | FUNGICIDE APPLI. | _____ | ACRE  | 2.75  |
| 94   | COTTONSEED       | _____ | TON  | 90.00 | 330  | FERTILIZER APPLI | _____ | ACRE  | 2.50  |
| 95   | SPANISH PEANUTS  | _____ | CWT. | 28.00 | 331  | PESTICIDE APPLI. | CSTM  | ACRE  | 3.50  |
| 96   | PECANS           | NATV  | LB.  | 1.00  | 332  | HERBICIDE APPLI. | CSTM  | ACRE  | 4.00  |
| 98   | SOYBEANS         | _____ | BU.  | 6.25  | 333  | INSECT. APPLI.   | _____ | APPL  | 2.75  |
| 103  | SALT & MIN.      | _____ | LB.  | 0.23  | 335  | DEFOLIANT APPLI. | _____ | ACRE  | 2.75  |
| 107  | COTTONSEED CAKE  | _____ | LB.  | 0.13  | 339  | MOW,RAKE,BALE    | _____ | BALE  | 0.70  |
| 151  | PASTURE MAINT.   | _____ | ACRE | 2.00  | 393  | MISC EXPENSE     | LIVE  | DOL.  | 1.00  |
| 153  | PASTURE RENT     | UNIM  | ACRE | 3.50  | 396  | WATER FACIL REPR | _____ | HEAD  | 2.00  |
| 154  | PASTURE RENT     | PAIM  | ACRE | 4.50  | 410  | VET MEDICINE     | _____ | DOL.  | 5.00  |
| 155  | SORGHUM PASTURE  | _____ | DAYS | 0.50  | 451  | GEN. & HAIL INS. | _____ | ACRE  | 13.00 |
| 156  | PASTURE RENT     | IMPR  | ACRE | 7.50  | 452  | RISK INSURANCE   | PEAN  | ACRE  | 15.00 |
| 161  | CORN SILAGE      | _____ | TON  | 23.00 | 479  | GRAZING LEASES   | _____ | ACRE  | 3.50  |
| 175  | SORGHUM HAY      | _____ | TON  | 60.00 | 486  | SALES COMM       | _____ | DOL.  | 1.00  |
| 180  | PASTURE MAINT.   | IMPR  | ACRE | 3.00  | 490  | ZINC SULPHATE    | PECN  | LB.   | 0.32  |
| 184  | SEED CORN/GRAIN  | _____ | LB.  | 1.40  | 491  | SURFACTANT       | SOAP  | LB.   | 0.60  |
| 185  | SEED CORN/SILAGE | _____ | LB.  | 1.00  | 492  | CHAIN SAW        | PECN  | HOURL | 1.50  |
| 186  | GRAIN SORG. SEED | _____ | LB.  | 0.76  | 493  | LOG SPLITTER     | PECN  | HOURL | 3.00  |
| 187  | FORAGE SORG SEED | _____ | LB.  | 0.32  | 494  | SAW LOGS         | PECN  | MCF   | 0.15  |
| 189  | SOYBEAN SEED     | _____ | LB.  | 0.32  | 495  | VENEER LOGS      | PECN  | MCF   | 0.40  |
| 195  | GUAR SEED        | _____ | LB.  | 0.65  | 499  | BORON APPLICAT.  | BEET  | ACRE  | 3.00  |
| 212  | NITROGEN (DRY)   | _____ | LB.  | 0.25  | 500  | BORON            | BEET  | ACRE  | 2.75  |
| 213  | NITROGEN (ANHY)  | _____ | LB.  | 0.14  | 501  | CABBAGE          | _____ | BAG   | 3.50  |
| 214  | NITROGEN (LIQ)   | _____ | LB.  | 0.25  | 502  | CANTALOUPS       | _____ | CRTN  | 5.50  |
| 215  | PHOSPHATE        | _____ | LB.  | 0.30  | 503  | CARROTS          | _____ | BAG   | 6.50  |
| 239  | FUNGICIDE        | DTRT  | LB.  | 9.30  | 504  | CUCUMBERS        | _____ | CRTN  | 6.50  |
| 240  | INSECTICIDE      | ZOLO  | GAL. | 2.70  | 505  | CUCUMB. PICKLES  | _____ | CWT.  | 7.50  |
| 241  | CUST INSECT.     | PEAN  | APPL | 16.50 | 506  | BUFFLE GR. PAST  | _____ | DAYS  | 0.50  |
| 247  | CUST. PCNB FUNG. | PEAN  | APPL | 43.00 | 507  | ONIONS           | _____ | BAG   | 5.50  |

|          |          |           |           |           |           |           |
|----------|----------|-----------|-----------|-----------|-----------|-----------|
| = HEAD   | 6 = BALE | 11 = ACIN | 15 = DOL. | 19 = FEET | 23 = CRTN | 27 = EACH |
| 2 = BU.  | 7 = ACRE | 12 = LB.  | 16 = CWT. | 20 = APPL | 24 = CRAT | 28 = GPM  |
| 3 = TON  | 8 = HOUR | 13 = PINT | 17 = OZ.  | 21 = SQFT | 25 = BAG  | 29 = KWH  |
| 4 = DOZ. | 9 = DAYS | 14 = QT.  | 18 = MILE | 22 = LBGN | 26 = TREE | 30 = MCF  |
| 5 = GAL. | 10 = AUM |           |           |           |           |           |

| CODE | ITEM NAME        | NMOD  | UNIT | PRICE | CODE  | ITEM NAME        | NMOD  | UNIT  | PRICE |
|------|------------------|-------|------|-------|-------|------------------|-------|-------|-------|
| 508  | SPINACH, FRESH   | _____ | BU.  | 5.75  | 558   | INSECTICIDE      | CARR  | APPL  | 6.00  |
| 509  | SPINACH, PROCESS | _____ | TON  | 84.50 | 559   | INSECTICIDE      | CORN  | APPL  | 16.00 |
| 510  | LETTUCE          | _____ | CRTN | 5.50  | 560   | INSECTICIDE      | COTT  | APPL  | 7.50  |
| 511  | OATS GRAZING AUD | _____ | DAYS | 0.50  | 561   | INSECTICIDE      | CUC.  | APPL  | 10.00 |
| 512  | WHEAT SD TREATED | _____ | LB.  | 0.20  | 562   | INSECTICIDE      | LETT  | APPL  | 8.00  |
| 513  | BUFFLE GRASS SD  | _____ | LB.  | 3.40  | 563   | INSECTICIDE      | SORG  | APPL  | 8.00  |
| 514  | CABBAGE SEED     | _____ | LB.  | 48.00 | 564   | INSECTICIDE      | ONIO  | APPL  | 6.00  |
| 515  | CANTALOUPE SEED  | _____ | LB.  | 6.00  | 565   | INSECTICIDE      | PEAN  | APPL  | 4.10  |
| 516  | CARROT SEED      | _____ | LB.  | 6.00  | 566   | INSECTICIDE      | SPIN  | APPL  | 10.00 |
| 517  | CUCUMBER SEED    | _____ | LB.  | 5.30  | 567   | INSECTICIDE      | SUNF  | APPL  | 6.00  |
| 518  | CUCUMBER-PCKL SD | _____ | LB.  | 5.30  | 568   | INSECTICIDE      | SOYB  | APPL  | 7.00  |
| 519  | ONION SEED       | _____ | LB.  | 20.00 | 570   | FUNGICIDE        | CABB  | APPL  | 7.00  |
| 520  | OATS SEED        | _____ | LB.  | 0.15  | 571   | FUNGICIDE        | CANT  | APPL  | 4.00  |
| 521  | SPINACH-FRESH SD | _____ | LB.  | 2.20  | 572   | FUNGICIDE        | CARR  | APPL  | 4.50  |
| 522  | SPINACH-PROC. SD | _____ | LB.  | 1.75  | 573   | FUNGICIDE        | CUC.  | APPL  | 7.00  |
| 523  | LETTUCE SEED     | _____ | LB.  | 28.00 | 574   | FUNGICIDE        | LETT  | APPL  | 5.40  |
| 524  | PEANUT SEED      | _____ | LB.  | 0.58  | 575   | FUNGICIDE        | ONIO  | APPL  | 6.00  |
| 525  | SUNFLOWER SEED   | _____ | LB.  | 0.50  | 576   | FUNGICIDE        | PEAN  | APPL  | 7.00  |
| 526  | SPRIG & SPRIGGNG | _____ | ACRE | 40.00 | 577   | FUNGICIDE        | SPIN  | APPL  | 5.40  |
| 527  | HARV, PACK & MKT | CABB  | BAG  | 2.00  | 578   | CSTL PAST GRAZNG | _____ | DAYS  | 0.50  |
| 528  | HARV, PACK & MKT | CANT  | CRTN | 4.00  | 579   | CUSTOM ROOT PLOW | _____ | ACRE  | 45.00 |
| 529  | HARV, PACK & MKT | CARR  | BAG  | 4.25  | 580   | CSTL BERMUDA HAY | _____ | TON   | 60.00 |
| 530  | HRV,PKG,MKT      | CCMB  | CRTN | 4.25  | 581   | CUST HARV, STRIP | COTT  | CWT.  | 1.75  |
| 531  | HARVEST, PICKLES | CCMB  | CWT. | 4.00  | 582   | GIN STRPR COTTON | _____ | CWT.  | 1.75  |
| 532  | HARV,PKG,MKT     | ONIO  | BAG  | 3.30  | 583   | BL,BG,TIE-ST CTN | _____ | BALE  | 13.00 |
| 533  | HARV,PKG,MKT     | SPIN  | BU.  | 4.50  | 584   | BEEHIVE RENT     | _____ | ACRE  | 15.00 |
| 534  | HARV,PKG,HAUL    | SPPR  | TON  | 4.85  | 585   | BEET SEED        | _____ | LB.   | 2.40  |
| 535  | HARV,PKG,HAUL    | LETT  | CRTN | 4.25  | 586   | NEMATICIDE       | _____ | ACRE  | 8.60  |
| 536  | HARVEST & HAUL   | SUNF  | ACRE | 25.00 | 587   | FLORUNNER PEANUT | _____ | CWT.  | 28.00 |
| 537  | CUSTOM DRYING    | PEAN  | TON  | 25.00 | 588   | FUNGICIDE        | BEET  | ACRE  | 6.60  |
| 538  | CUSTOM HAUL      | PEAN  | TON  | 7.00  | 589   | ALLOTMENT LEASE  | PEAN  | CWT.  | 2.65  |
| 539  | CUSTOM HARVEST   | SOYB  | BU.  | 0.75  | 590   | SPINACH SECONDS  | _____ | TON   | 1.50  |
| 540  | CUSTOM HAUL      | SOYB  | BU.  | 0.15  | 591   | GRAZING          | _____ | DAYS  | 0.50  |
| 541  | CUSTOM HAUL      | HAY   | BALE | 0.35  | 592   | CUSTOM FERTILIZE | _____ | ACRE  | 1.80  |
| 542  | HERBICIDE        | HAY   | ACRE | 2.40  | 593   | SUNFLOWERS       | _____ | LB.   | 0.08  |
| 543  | HERBICIDE        | CABB  | ACRE | 8.00  | 595   | INNOCULANT       | _____ | ACRE  | 0.50  |
| 544  | HERBICIDE        | CANT  | ACRE | 6.00  | 596   | CUSTOM HAUL      | _____ | CWT.  | 0.20  |
| 545  | HERBICIDE        | CARR  | ACRE | 7.00  | 598   | MISC ADMIN O/H   | _____ | ACRE  | 15.00 |
| 546  | HERBICIDE        | CORN  | ACRE | 10.00 | 599   | HERBICIDE        | GUAR  | ACRE  | 4.00  |
| 547  | HERBICIDE        | COTT  | ACRE | 4.00  | 600   | CORD WOOD        | PECN  | KWH   | 45.00 |
| 548  | HERBICIDE        | CUCU  | ACRE | 6.00  | _____ | _____            | _____ | _____ | _____ |
| 549  | HERBICIDE        | LETT  | ACRE | 9.00  | _____ | _____            | _____ | _____ | _____ |
| 550  | HERBICIDE        | SORG  | ACRE | 8.00  | _____ | _____            | _____ | _____ | _____ |
| 551  | HERBICIDE        | ONIO  | ACRE | 4.00  | _____ | _____            | _____ | _____ | _____ |
| 552  | HERBICIDE        | SP,B  | ACRE | 20.00 | _____ | _____            | _____ | _____ | _____ |
| 553  | HERBICIDE        | PEAN  | ACRE | 4.10  | _____ | _____            | _____ | _____ | _____ |
| 554  | HERBICIDE        | SUNF  | ACRE | 4.00  | _____ | _____            | _____ | _____ | _____ |
| 555  | HERBICIDE        | SOYB  | ACRE | 4.00  | _____ | _____            | _____ | _____ | _____ |
| 556  | INSECTICIDE      | CABB  | APPL | 8.00  | _____ | _____            | _____ | _____ | _____ |
| 557  | INSECTICIDE      | CANT  | APPL | 5.00  | _____ | _____            | _____ | _____ | _____ |

|          |          |           |           |           |           |           |
|----------|----------|-----------|-----------|-----------|-----------|-----------|
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| 5 = GAL. | 10 = AUM |           |           |           |           |           |



TABLE . DEFAULT PARAMETER VALUES AND DEFINITIONS  
 REGION: 12 DATE: 032383

| ROW | PARAMETER DEFINITION                                         | DEFAULT VALUE |
|-----|--------------------------------------------------------------|---------------|
| 1.  | PRICE PER GALLON OF GASOLINE                                 | 1.0500        |
| 2.  | PRICE PER GALLON OF L.P. GAS                                 | 0.6700        |
| 3.  | PRICE PER GALLON OF DIESEL                                   | 1.0000        |
| 4.  | PRICE PER KILOWATT HOUR OF ELECTRICITY                       | 0.0750        |
| 5.  | PRICE PER 1000 CU. FT. OF NATURAL GAS                        | 4.0000        |
| 6.  | NOMINAL INTEREST RATE                                        | 0.1350        |
| 7.  | MACHINERY INSUR. RATE (AVERAGE INVESTMENT)                   | 0.0100        |
| 8.  | MACHINERY TAX RATE (PURCHASE VALUE)                          | 0.0050        |
| 9.  | IRRIGATION SYSTEM NUMBER                                     | 1.            |
| 10. | HOURLY MACHINERY WAGE RATE                                   | 5.00          |
| 11. | HOURLY OTHER LABOR WAGE RATE                                 | 3.80          |
| 12. | HOURLY IRRIG./LIVESTOCK WAGE RATE                            | 3.80          |
| 13. | DEATH LOSS (PERCENT OF TOTAL RECEIPTS)                       | 0.0           |
| 14. | LIVESTOCK INSUR. RATE (AVERAGE INVESTMENT)                   | 0.0100        |
| 15. | EQUIPMENT INSUR. RATE (AVERAGE INVESTMENT)                   | 0.0100        |
| 16. | LIVESTOCK TAX RATE (AVERAGE VALUE)                           | 0.0050        |
| 17. | EQUIPMENT TAX RATE (AVERAGE VALUE)                           | 0.0050        |
| 18. | IRRIGATION LABOR MULTIPLIER (HRS/ACIN)                       | 0.1000        |
| 19. | FACTOR TO CONVERT MACHINE HRS TO TRACTOR HRS                 | 1.1000        |
| 20. | FACTOR TO CONVERT TRACTOR HRS TO LABOR HRS                   | 1.2000        |
| 21. | FACTOR TO CONVERT SELF-POWERED MACHINERY HRS<br>TO LABOR HRS | 1.2500        |
| 22. | LUBRICATION COST MULTIPLE OF MACHINERY<br>FUEL COSTS         | 0.1000        |
| 23. | INFLATION RATE                                               | 0.0           |
| 24. | LUBRICATION COST MULTIPLE OF EQUIPMENT<br>FUEL COSTS         | 0.0500        |

## LISTING OF ECONOMIC AND ENGINEERING DATA FOR MACHINERY IN REGION 12

DATE:032383

OUT4

| MACHINE          | 1<br>CODE<br>NO. | 2<br>WIDTH<br>(FT) | 3<br>LIST<br>PRICE | 4<br>SPEED<br>[MPH] | 5<br>FIELD<br>EFF. | 6<br>RC1 | 7<br>AGE<br>(HRS) | 8<br>RC3 | 9<br>ANNUAL<br>HRS | 10<br>YEARS<br>OWNED | 11<br>RFV1 | 12<br>RFV2 | 13<br>PURCH<br>PRICE | 14<br>FUEL<br>TYPE | 15<br>LIFE<br>(HRS) | 16<br>HP |
|------------------|------------------|--------------------|--------------------|---------------------|--------------------|----------|-------------------|----------|--------------------|----------------------|------------|------------|----------------------|--------------------|---------------------|----------|
| TRACTOR          | 1.               | 150.0              | 44350.             | 4.5                 | 0.88               | 1.20     | 0.                | 1.60     | 500.               | 7.                   | 0.68       | 0.92       | 40100.               | 3.                 | 12000.              | 150.     |
| TRACTOR          | 2.               | 125.0              | 38550.             | 4.5                 | 0.88               | 1.20     | 0.                | 1.60     | 800.               | 7.                   | 0.68       | 0.92       | 35800.               | 3.                 | 12000.              | 125.     |
| TRACTOR          | 3.               | 100.0              | 32600.             | 4.5                 | 0.88               | 1.20     | 0.                | 1.60     | 500.               | 7.                   | 0.68       | 0.92       | 29340.               | 3.                 | 12000.              | 100.     |
| TRACTOR          | 4.               | 75.0               | 21100.             | 4.5                 | 0.88               | 1.20     | 0.                | 1.60     | 300.               | 7.                   | 0.68       | 0.92       | 18990.               | 3.                 | 12000.              | 75.      |
| TRACTOR          | 5.               | 40.0               | 12100.             | 4.5                 | 0.88               | 1.20     | 0.                | 1.60     | 300.               | 7.                   | 0.68       | 0.92       | 10890.               | 3.                 | 12000.              | 40.      |
| TRACTOR 4 WH DR  | 6.               | 225.0              | 88000.             | 4.5                 | 0.88               | 1.20     | 0.                | 1.60     | 500.               | 7.                   | 0.68       | 0.92       | 59400.               | 3.                 | 12000.              | 225.     |
| PICKUP TRUCK     | 10.              | 0.5                | 8500.              | 30.0                | 0.88               | 0.80     | 0.                | 1.60     | 700.               | 3.                   | 0.60       | 0.88       | 7850.                | 1.                 | 2800.               | 30.      |
| PECAN PICKER     | 18.              | 6.0                | 13000.             | 4.0                 | 0.70               | 0.33     | 0.                | 1.60     | 100.               | 10.                  | 0.60       | 0.88       | 12000.               | 1.                 | 2000.               | 25.      |
| SHREDDER         | 30.              | 14.0               | 5180.              | 3.7                 | 0.80               | 0.60     | 0.                | 1.80     | 200.               | 7.                   | 0.60       | 0.88       | 4750.                | 0.                 | 2000.               | 0.       |
| MOLDBOARD PLOW   | 32.              | 5.3                | 6480.              | 4.5                 | 0.80               | 1.00     | 0.                | 1.30     | 100.               | 7.                   | 0.60       | 0.88       | 8480.                | 0.                 | 2000.               | 0.       |
| CHISEL PLOW      | 33.              | 15.0               | 3780.              | 4.5                 | 0.80               | 1.00     | 0.                | 1.80     | 200.               | 7.                   | 0.60       | 0.88       | 3780.                | 0.                 | 2000.               | 0.       |
| OFFSET DISC      | 34.              | 12.0               | 6590.              | 4.8                 | 0.83               | 0.85     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 6590.                | 0.                 | 2000.               | 0.       |
| BEDDER 6R        | 36.              | 20.0               | 3780.              | 4.5                 | 0.80               | 1.00     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 1760.                | 0.                 | 2000.               | 0.       |
| ROLLING CULT 4R  | 37.              | 12.0               | 2700.              | 3.5                 | 0.80               | 1.00     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 2700.                | 0.                 | 2000.               | 0.       |
| ROLLING CULT 6R  | 38.              | 18.0               | 3780.              | 3.5                 | 0.80               | 1.00     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 3780.                | 0.                 | 2000.               | 0.       |
| CULTIVATOR 4R    | 39.              | 12.0               | 3025.              | 5.0                 | 0.80               | 1.00     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 2590.                | 0.                 | 2000.               | 0.       |
| CULTIVATOR 6R    | 40.              | 18.0               | 3240.              | 5.0                 | 0.80               | 1.00     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 3240.                | 0.                 | 2000.               | 0.       |
| PLANTER 4R       | 41.              | 13.3               | 5180.              | 4.5                 | 0.60               | 0.80     | 0.                | 1.80     | 75.                | 7.                   | 0.60       | 0.88       | 5180.                | 0.                 | 1200.               | 0.       |
| PLANTER 6R       | 42.              | 18.0               | 6480.              | 4.5                 | 0.60               | 0.80     | 0.                | 1.80     | 75.                | 7.                   | 0.60       | 0.88       | 6480.                | 0.                 | 1200.               | 0.       |
| STANHAY PLANTER  | 44.              | 13.3               | 3240.              | 4.5                 | 0.60               | 0.80     | 0.                | 1.80     | 75.                | 7.                   | 0.60       | 0.88       | 3240.                | 0.                 | 1200.               | 0.       |
| GRAIN DRILL      | 46.              | 14.0               | 3890.              | 4.0                 | 0.72               | 0.75     | 0.                | 1.80     | 50.                | 7.                   | 0.60       | 0.88       | 3890.                | 0.                 | 1000.               | 0.       |
| BED SHAPER 6R    | 48.              | 12.0               | 2700.              | 4.5                 | 0.80               | 1.00     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 1950.                | 0.                 | 2000.               | 0.       |
| LAND PLANE       | 50.              | 12.0               | 6480.              | 6.0                 | 0.80               | 0.80     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 6480.                | 0.                 | 2500.               | 0.       |
| TANDEM DISC      | 58.              | 14.0               | 4320.              | 4.5                 | 0.83               | 0.85     | 0.                | 1.80     | 100.               | 7.                   | 0.60       | 0.88       | 4320.                | 0.                 | 2000.               | 0.       |
| DRY FERT SPRDER  | 60.              | 20.0               | 2700.              | 4.0                 | 0.67               | 1.20     | 0.                | 1.80     | 50.                | 7.                   | 0.60       | 0.88       | 2700.                | 0.                 | 1200.               | 0.       |
| ANHYDROUS SPRDER | 61.              | 18.0               | 1.                 | 5.0                 | 0.80               | 1.20     | 0.                | 1.80     | 100.               | 1.                   | 1.00       | 1.00       | 1.                   | 0.                 | 1200.               | 0.       |
| HERBICIDE SPRAYR | 63.              | 12.0               | 1300.              | 4.0                 | 0.65               | 1.00     | 0.                | 1.80     | 35.                | 7.                   | 0.60       | 0.88       | 1300.                | 0.                 | 1200.               | 0.       |
| ROD WEEBER       | 85.              | 16.0               | 1190.              | 5.0                 | 0.80               | 1.00     | 0.                | 1.80     | 100.               | 10.                  | 0.60       | 0.88       | 1080.                | 0.                 | 2000.               | 0.       |
| PEANUT DIG SHK2R | 86.              | 8.7                | 3240.              | 2.5                 | 0.80               | 1.00     | 0.                | 1.30     | 250.               | 12.                  | 0.60       | 0.88       | 1300.                | 0.                 | 3000.               | 0.       |
| PEANUT COMB. 4R  | 87.              | 13.3               | 16200.             | 2.5                 | 0.60               | 0.50     | 0.                | 1.80     | 250.               | 12.                  | 0.60       | 0.88       | 16200.               | 0.                 | 3000.               | 0.       |
| PEANUT PLANTER   | 88.              | 12.7               | 5400.              | 4.5                 | 0.60               | 0.80     | 0.                | 1.60     | 75.                | 10.                  | 0.60       | 0.88       | 5400.                | 0.                 | 1200.               | 0.       |
| HARROW SPIKE     | 73.              | 24.0               | 1620.              | 4.5                 | 0.80               | 0.85     | 0.                | 1.80     | 35.                | 10.                  | 0.60       | 0.88       | 1620.                | 0.                 | 2000.               | 0.       |
| SPRAYER H. SPEED | 83.              | 180.0              | 3240.              | 0.3                 | 0.70               | 0.80     | 0.                | 1.80     | 200.               | 7.                   | 0.60       | 0.88       | 2700.                | 0.                 | 2000.               | 0.       |
| PECAN SHAKER HYD | 87.              | 17.5               | 4200.              | 0.6                 | 0.80               | 0.33     | 0.                | 1.80     | 250.               | 12.                  | 0.60       | 0.88       | 3800.                | 0.                 | 3000.               | 0.       |

# TEXAS ENTERPRISE BUDGETS

## TEXAS WINTER GARDEN REGION

Projected for 1983

Educational programs conducted by the Texas Agricultural Extension Service serve people of all ages regardless of socio-economic level, race, color, sex, religion or national origin.

Cooperative Extension Work in Agriculture and Home Economics, The Texas A&M University System and the United States Department of Agriculture cooperating. Distributed in furtherance of the Acts of Congress of May 8, 1914, as amended, and June 30, 1914.

150 - 3-83, New

ECO 7-2-

COW-CALF PRODUCTION TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER COW  
UNIMPROVED BRUSH COUNTRY

| INVESTMENT REQUIREMENTS    | NUMBER | UNIT | SIZE | PROJECTED |           | YOUR<br>ESTIMATE |
|----------------------------|--------|------|------|-----------|-----------|------------------|
|                            |        |      |      | \$/UNIT   | VALUE     |                  |
| COW RAISED                 | 1.00   | HEAD | 1.00 | 684.37    | 684.37    |                  |
| BULL PURCHASED             | 0.05   | HEAD | 1.00 | 1250.00   | 62.50     |                  |
| HEIFER RAISED              | 0.13   | HEAD | 1.00 | 450.00    | 58.50     |                  |
| HORSE                      | 0.01   | HEAD | 1.00 | 503.91    | 4.03      |                  |
| TOTAL LIVESTOCK INVESTMENT |        |      |      |           | \$ 809.41 | \$               |

| PRODUCTION              | NUMBER | WGT.<br>EACH | TOTAL<br>UNITS | UNIT | PROJECTED |           |    |
|-------------------------|--------|--------------|----------------|------|-----------|-----------|----|
|                         |        |              |                |      | \$/UNIT   | RETURN    |    |
| STEER CALVES            | 0.38   | 4.50         | 1.7            | CWT. | 67.50     | 115.42    |    |
| HEIFER CALVES           | 0.25   | 4.10         | 1.0            | CWT. | 60.75     | 62.27     |    |
| CULL COWS               | 0.10   | 9.50         | 0.9            | CWT. | 36.50     | 34.67     |    |
| DEER LEASE              | 22.00  | 1.00         | 22.0           | ACRE | 2.50      | 55.00     |    |
| TOTAL PROJECTED RETURNS |        |              |                |      |           | \$ 267.37 | \$ |

| OPERATING INPUTS        | INPUT USE | UNIT | PROJECTED |          |    |
|-------------------------|-----------|------|-----------|----------|----|
|                         |           |      | \$/UNIT   | COST     |    |
| SALT & MIN.             | 50.00     | LB.  | 0.23      | 11.50    |    |
| VET MEDICINE            | 2.00      | DOL. | 5.00      | 10.00    |    |
| COTTONSEED CAKE         | 180.00    | LB.  | 0.13      | 23.40    |    |
| SALES COMM              | 9.00      | DOL. | 1.00      | 9.00     |    |
| CUSTOM HAULING          | 1.00      | HEAD | 0.50      | 0.50     |    |
| WATER FACIL REPR        | 1.00      | HEAD | 2.00      | 2.00     |    |
| MISC EXPENSE            | 10.00     | DOL. | 1.00      | 10.00    |    |
| EQUIPMENT FUEL AND LUBE |           |      |           | 4.34     |    |
| EQUIPMENT REPAIR        |           |      |           | 1.02     |    |
| TOTAL OPERATING COST    |           |      |           | \$ 71.76 | \$ |

|                                                                                |           |    |
|--------------------------------------------------------------------------------|-----------|----|
| RESIDUAL RETURNS TO LAND, LABOR, CAPITAL, OWNERSHIP,<br>MANAGEMENT, AND PROFIT | \$ 195.61 | \$ |
|--------------------------------------------------------------------------------|-----------|----|

| CAPITAL INVESTMENT       | QUANTITY<br>INVESTED | UNIT | RATE OF<br>RETURN | PROJECTED |      |  |
|--------------------------|----------------------|------|-------------------|-----------|------|--|
|                          |                      |      |                   |           | COST |  |
| ANNUAL OPERATING CAPITAL | -8.40                | DOL. | 0.140             | -1.18     |      |  |
| EQUIPMENT INVESTMENT     | 54.15                | DOL. | 0.140             | 7.58      |      |  |
| LIVESTOCK INVESTMENT     | 809.41               | DOL. | 0.140             | 113.32    |      |  |
| TOTAL CAPITAL COST       |                      |      |                   | \$ 119.72 | \$   |  |

|                                                                       |          |    |
|-----------------------------------------------------------------------|----------|----|
| RESIDUAL RETURNS TO LAND, LABOR, OWNERSHIP, MANAGEMENT,<br>AND PROFIT | \$ 75.89 | \$ |
|-----------------------------------------------------------------------|----------|----|

| OWNERSHIP COSTS (DEPRECIATION, TAXES, AND INSURANCE) | PROJECTED |          |    |
|------------------------------------------------------|-----------|----------|----|
|                                                      |           | COST     |    |
| EQUIPMENT                                            |           | 9.33     |    |
| LIVESTOCK                                            |           | 36.45    |    |
| TOTAL OWNERSHIP COST                                 |           | \$ 45.78 | \$ |

|                                                         |          |    |
|---------------------------------------------------------|----------|----|
| RESIDUAL RETURNS TO LAND, LABOR, MANAGEMENT, AND PROFIT | \$ 30.11 | \$ |
|---------------------------------------------------------|----------|----|

| OPERATOR LABOR COSTS | LABOR USE | UNIT | RATE OF<br>RETURN | PROJECTED |      |  |
|----------------------|-----------|------|-------------------|-----------|------|--|
|                      |           |      |                   |           | COST |  |
| EQUIPMENT            | 1.75      | HOUR | 3.80              | 6.65      |      |  |
| LIVESTOCK            | 7.50      | HOUR | 3.80              | 28.50     |      |  |
| TOTAL LABOR COST     |           |      |                   | \$ 35.15  | \$   |  |

|                                                  |          |    |
|--------------------------------------------------|----------|----|
| RESIDUAL RETURNS TO LAND, MANAGEMENT, AND PROFIT | \$ -5.04 | \$ |
|--------------------------------------------------|----------|----|

| LAND COSTS      | INPUT USE | UNIT | RATE OF<br>RETURN | PROJECTED |      |  |
|-----------------|-----------|------|-------------------|-----------|------|--|
|                 |           |      |                   |           | COST |  |
| PASTURE RENT    | 22.00     | ACRE | 3.50              | 77.00     |      |  |
| TOTAL LAND COST |           |      |                   | \$ 77.00  | \$   |  |

|                                           |           |    |
|-------------------------------------------|-----------|----|
| RESIDUAL RETURNS TO MANAGEMENT AND PROFIT | \$ -82.04 | \$ |
|-------------------------------------------|-----------|----|

|                                    |           |    |
|------------------------------------|-----------|----|
| TOTAL PROJECTED COST OF PRODUCTION | \$ 349.41 | \$ |
|------------------------------------|-----------|----|

SPRING CALVING, 76% CALF CROP, 3% DEATH LOSS ON COWS,  
13% REPLACEMENT RATE, 10,000 ACRE RANCH, 450 ANIMAL UNITS.

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

COW-CALF PRODUCTION TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER COW  
UNIMPROVED BRUSH COUNTRY

|                      | 1<br>JAN | 2<br>FEB | 3<br>MAR | 4<br>APR | 5<br>MAY | 6<br>JUN | 7<br>JUL | 8<br>AUG | 9<br>SEP | 10<br>OCT | 11<br>NOV | 12<br>DEC | TOTAL |
|----------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|-----------|-------|
| AVER. ANNUAL CAPITAL | -1.35    | -0.44    | -0.17    | 1.50     | -0.32    | 0.67     | 1.95     | 3.25     | -9.88    | 1.06      | -2.88     | -2.00     | -8.40 |
| (DOLLARS)            |          |          |          |          |          |          |          |          |          |           |           |           |       |
| LABOR REQUIREMENTS   |          |          |          |          |          |          |          |          |          |           |           |           | TOTAL |
| MACHINERY LABOR      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0      | 0.0       | 0.0       | 0.0       | 0.0   |
| EQUIPMENT LABOR      | 0.15     | 0.15     | 0.15     | 0.15     | 0.15     | 0.15     | 0.15     | 0.15     | 0.15     | 0.15      | 0.15      | 0.15      | 1.75  |
| LIVESTOCK LABOR      | 0.63     | 0.63     | 0.63     | 0.63     | 0.63     | 0.63     | 0.63     | 0.63     | 0.63     | 0.63      | 0.63      | 0.63      | 7.50  |
| TOTAL LABOR          | 0.77     | 0.77     | 0.77     | 0.77     | 0.77     | 0.77     | 0.77     | 0.77     | 0.77     | 0.77      | 0.77      | 0.77      | 9.25  |
| (HOURS)              |          |          |          |          |          |          |          |          |          |           |           |           |       |

| EQUIPMENT FIXED AND VARIABLE COSTS PER YEAR |      |         |        |       |       |        |         |       |            |             |             |           |
|---------------------------------------------|------|---------|--------|-------|-------|--------|---------|-------|------------|-------------|-------------|-----------|
| EQUIPMENT                                   | CODE | DEPR    | INT.   | INS.  | TAX   | REPAIR | FUEL    | LUB.  | TOTAL OWN. | TOTAL OPER. | HOURS LABOR | ALLOC (%) |
| STOCK TRAILER                               | 1    | 214.00  | 201.18 | 14.37 | 7.18  | 13.00  | 0.0     | 0.0   | 438.73     | 13.00       | 0.0         | 0.002     |
| STOCK SPRAYER                               | 2    | 80.00   | 83.30  | 5.85  | 2.97  | 10.00  | 0.0     | 0.0   | 182.22     | 10.00       | 0.0         | 0.002     |
| TACK                                        | 3    | 45.00   | 41.85  | 2.88  | 1.48  | 5.00   | 0.0     | 0.0   | 91.11      | 5.00        | 0.0         | 0.002     |
| FENCE                                       | 4    | 83.33   | 75.83  | 5.42  | 2.71  | 4.17   | 0.0     | 0.0   | 167.29     | 4.17        | 0.0         | 0.002     |
| PICKUP TRUCK                                | 10   | 1057.14 | 886.00 | 63.29 | 31.64 | 252.00 | 1652.00 | 82.50 | 2038.07    | 1886.60     | 700.00      | 0.002     |
| COW RAISED                                  | 51   | 18.75   | 95.81  | 6.84  | 3.42  | 0.0    | 0.0     | 0.0   | 124.83     | 0.0         | 0.0         | 1.000     |
| BULL PURCHASED                              | 54   | 100.00  | 175.00 | 12.50 | 6.25  | 0.0    | 0.0     | 0.0   | 293.75     | 0.0         | 0.0         | 0.050     |
| HEIFER RAISED                               | 55   | 0.0     | 63.00  | 4.50  | 2.25  | 0.0    | 0.0     | 0.0   | 89.75      | 0.0         | 0.0         | 0.130     |
| HORSE                                       | 95   | 70.31   | 70.55  | 5.04  | 2.52  | 9.38   | 0.0     | 0.0   | 148.42     | 9.38        | 0.0         | 0.008     |

SELECTED EQUIPMENT COMPLEMENT INFORMATION

| EQUIPMENT      | 1<br>CODE<br>NO. | 2<br>SIZE | 3<br>UNIT | 4<br>TYPE | 5<br>LIST<br>PRICE | 6<br>PURCH<br>PRICE | 7<br>LIFE<br>(YRS) | 8<br>SALV.<br>(%LP) | 9<br>REPAIR<br>(%LP) | 10<br>FUEL<br>USE | 11<br>ANNUAL<br>LABOR | 12<br>ANNUAL<br>USE | 13<br>XXXXXX | 14<br>XXXXXX | 15<br>EFF. |
|----------------|------------------|-----------|-----------|-----------|--------------------|---------------------|--------------------|---------------------|----------------------|-------------------|-----------------------|---------------------|--------------|--------------|------------|
| STOCK TRAILER  | 1.               | 16.       | CWT.      | 2.        | 2600.              | 2400.               | 10.                | 0.10                | 0.05                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| STOCK SPRAYER  | 2.               | 150.      | GAL.      | 2.        | 1000.              | 1000.               | 10.                | 0.10                | 0.10                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| TACK           | 3.               | 1.        | DOL.      | 2.        | 500.               | 500.                | 10.                | 0.10                | 0.10                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| FENCE          | 4.               | 1.        | MILE      | 2.        | 1000.              | 1000.               | 12.                | 0.0                 | 0.05                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| PICKUP TRUCK   | 10.              | 1.        | TON       | 2.        | 10500.             | 9500.               | 7.                 | 0.20                | 0.17                 | 1400.0            | 700.0                 | 0.0                 | 0.0          | 1.00         | 0.0        |
| COW RAISED     | 51.              | 1.        | HEAD      | 1.        | 750.               | 750.                | 8.                 | 0.80                | 0.0                  | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| BULL PURCHASED | 54.              | 1.        | HEAD      | 1.        | 1500.              | 1500.               | 8.                 | 0.80                | 0.0                  | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| HEIFER RAISED  | 55.              | 1.        | HEAD      | 1.        | 450.               | 450.                | 8.                 | 1.00                | 0.0                  | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| HORSE          | 95.              | 1.        | HEAD      | 1.        | 750.               | 750.                | 8.                 | 0.25                | 0.10                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |

COW-CALF PRODUCTION TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER COW  
ONE-THIRD IMPROVED AND TWO-THIRDS UNIMPROVED PASTURE

| INVESTMENT REQUIREMENTS                                                     |        |                   |             | PROJECTED      |                | YOUR     |
|-----------------------------------------------------------------------------|--------|-------------------|-------------|----------------|----------------|----------|
|                                                                             | NUMBER | UNIT              | SIZE        | \$/UNIT        | VALUE          | ESTIMATE |
| COW RAISED                                                                  | 1.00   | HEAD              | 1.00        | 684.37         | 684.37         |          |
| BULL PURCHASED                                                              | 0.04   | HEAD              | 1.00        | 1250.00        | 50.00          |          |
| HEIFER RAISED                                                               | 0.13   | HEAD              | 1.00        | 450.00         | 58.50          |          |
| HORSE                                                                       | 0.01   | HEAD              | 1.00        | 503.91         | 4.03           |          |
| TOTAL LIVESTOCK INVESTMENT                                                  |        |                   |             |                | \$ 796.91      | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| PRODUCTION                                                                  |        |                   |             | PROJECTED      |                |          |
|                                                                             | NUMBER | WGT. EACH         | TOTAL UNITS | \$/UNIT        | RETURN         |          |
| STEER CALVES                                                                | 0.40   | 4.80              | 1.9 CWT.    | 67.50          | 129.60         |          |
| HEIFER CALVES                                                               | 0.27   | 4.30              | 1.2 CWT.    | 60.75          | 70.53          |          |
| CULL COWS                                                                   | 0.10   | 9.75              | 1.0 CWT.    | 36.50          | 35.59          |          |
| DEER LEASE                                                                  | 18.00  | 1.00              | 18.0 ACRE   | 2.50           | 45.00          |          |
| TOTAL PROJECTED RETURNS                                                     |        |                   |             |                | \$ 280.72      | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| OPERATING INPUTS                                                            |        |                   |             | PROJECTED      |                |          |
|                                                                             | INPUT  | USE               | UNIT        | \$/UNIT        | COST           |          |
| SALT & MIN.                                                                 | 50.00  | LB.               |             | 0.23           | 11.50          |          |
| VET MEDICINE                                                                | 2.00   | DOL.              |             | 5.00           | 10.00          |          |
| COTTONSEED CAKE                                                             | 180.00 | LB.               |             | 0.13           | 23.40          |          |
| SALES COMM                                                                  | 10.00  | DOL.              |             | 1.00           | 10.00          |          |
| CUSTOM HAULING                                                              | 1.00   | HEAD              |             | 0.50           | 0.50           |          |
| WATER FACIL REPR                                                            | 1.00   | HEAD              |             | 2.00           | 2.00           |          |
| PASTURE MAINT.                                                              | 4.29   | ACRE              |             | 2.00           | 8.58           |          |
| MISC EXPENSE                                                                | 10.00  | DOL.              |             | 1.00           | 10.00          |          |
| EQUIPMENT FUEL AND LUBE                                                     |        |                   |             |                | 6.94           |          |
| EQUIPMENT REPAIR                                                            |        |                   |             |                | 1.17           |          |
| TOTAL OPERATING COST                                                        |        |                   |             |                | \$ 84.09       | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| RESIDUAL RETURNS TO LAND, LABOR, CAPITAL, OWNERSHIP, MANAGEMENT, AND PROFIT |        |                   |             |                | \$ 196.63      | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| CAPITAL INVESTMENT                                                          |        | QUANTITY INVESTED | UNIT        | RATE OF RETURN | PROJECTED COST |          |
| ANNUAL OPERATING CAPITAL                                                    |        | 3.77              | DOL.        | 0.140          | 0.53           |          |
| EQUIPMENT INVESTMENT                                                        |        | 32.30             | DOL.        | 0.140          | 4.52           |          |
| LIVESTOCK INVESTMENT                                                        |        | 796.91            | DOL.        | 0.140          | 111.57         |          |
| TOTAL CAPITAL COST                                                          |        |                   |             |                | \$ 116.62      | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| RESIDUAL RETURNS TO LAND, LABOR, OWNERSHIP, MANAGEMENT, AND PROFIT          |        |                   |             |                | \$ 80.02       | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| OWNERSHIP COSTS (DEPRECIATION, TAXES, AND INSURANCE)                        |        |                   |             | PROJECTED COST |                |          |
| EQUIPMENT                                                                   |        |                   |             |                | 5.76           |          |
| LIVESTOCK                                                                   |        |                   |             |                | 35.27          |          |
| TOTAL OWNERSHIP COST                                                        |        |                   |             |                | \$ 41.03       | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| RESIDUAL RETURNS TO LAND, LABOR, MANAGEMENT, AND PROFIT                     |        |                   |             |                | \$ 38.99       | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| OPERATOR LABOR COSTS                                                        |        | LABOR USE         | UNIT        | RATE OF RETURN | PROJECTED COST |          |
| EQUIPMENT                                                                   |        | 2.80              | HOUR        | 3.80           | 10.64          |          |
| LIVESTOCK                                                                   |        | 6.50              | HOUR        | 3.80           | 24.70          |          |
| TOTAL LABOR COST                                                            |        |                   |             |                | \$ 35.34       | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| RESIDUAL RETURNS TO LAND, MANAGEMENT, AND PROFIT                            |        |                   |             |                | \$ 3.65        | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| LAND COSTS                                                                  |        | INPUT USE         | UNIT        | RATE OF RETURN | PROJECTED COST |          |
| PASTURE RENT                                                                |        | 18.00             | ACRE        | 4.50           | 81.00          |          |
| TOTAL LAND COST                                                             |        |                   |             |                | \$ 81.00       | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| RESIDUAL RETURNS TO MANAGEMENT AND PROFIT                                   |        |                   |             |                | \$ -77.35      | \$       |
| -----                                                                       |        |                   |             |                |                |          |
| TOTAL PROJECTED COST OF PRODUCTION                                          |        |                   |             |                | \$ 358.06      | \$       |

SPRING CALVING, 80% CALF CROP, 3% DEATH LOSS ON COWS,  
13% REPLACEMENT RATE, 4,500 ACRE RANCH, 250 ANIMAL UNITS.

**COW-CALF PRODUCTION TEXAS WINTER GARDEN REGION**  
**1983 PROJECTED COSTS AND RETURNS PER COW**  
**ONE-THIRD IMPROVED AND TWO-THIRDS UNIMPROVED PASTURE**

|                                                    | 1     | 2       | 3      | 4     | 5     | 6      | 7       | 8     | 9             | 10             | 11             | 12           |               |
|----------------------------------------------------|-------|---------|--------|-------|-------|--------|---------|-------|---------------|----------------|----------------|--------------|---------------|
|                                                    | JAN   | FEB     | MAR    | APR   | MAY   | JUN    | JUL     | AUG   | SEP           | OCT            | NOV            | DEC          |               |
| <b>(DOLLARS)</b>                                   |       |         |        |       |       |        |         |       |               |                |                |              |               |
| AVER. ANNUAL CAPITAL                               | -0.27 | 1.13    | 1.48   | 2.51  | 0.48  | 1.61   | 3.62    | 4.95  | -9.64         | 0.65           | -1.74          | -1.01        | TOTAL<br>3.77 |
| <b>(HOURS)</b>                                     |       |         |        |       |       |        |         |       |               |                |                |              |               |
| LABOR REQUIREMENTS                                 |       |         |        |       |       |        |         |       |               |                |                |              | TOTAL         |
| MACHINERY LABOR                                    | 0.0   | 0.0     | 0.0    | 0.0   | 0.0   | 0.0    | 0.0     | 0.0   | 0.0           | 0.0            | 0.0            | 0.0          | 0.0           |
| EQUIPMENT LABOR                                    | 0.23  | 0.23    | 0.23   | 0.23  | 0.23  | 0.23   | 0.23    | 0.23  | 0.23          | 0.23           | 0.23           | 0.23         | 2.80          |
| LIVESTOCK LABOR                                    | 0.54  | 0.54    | 0.54   | 0.54  | 0.54  | 0.54   | 0.54    | 0.54  | 0.54          | 0.54           | 0.54           | 0.54         | 6.50          |
| TOTAL LABOR                                        | 0.77  | 0.77    | 0.77   | 0.77  | 0.77  | 0.77   | 0.77    | 0.77  | 0.77          | 0.77           | 0.77           | 0.77         | 9.30          |
| <b>EQUIPMENT FIXED AND VARIABLE COSTS PER YEAR</b> |       |         |        |       |       |        |         |       |               |                |                |              |               |
| EQUIPMENT                                          | CODE  | DEPR    | INT.   | INS.  | TAX   | REPAIR | FUEL    | LUB.  | TOTAL<br>OWN. | TOTAL<br>OPER. | HOURS<br>LABOR | ALLOC<br>(%) |               |
| STOCK TRAILER                                      | 1     | 214.00  | 201.18 | 14.37 | 7.18  | 13.00  | 0.0     | 0.0   | 436.73        | 13.00          | 0.0            | 0.003        |               |
| STOCK SPRAYER                                      | 2     | 90.00   | 83.30  | 5.85  | 2.87  | 10.00  | 0.0     | 0.0   | 182.22        | 10.00          | 0.0            | 0.003        |               |
| TACK                                               | 3     | 48.00   | 41.85  | 2.98  | 1.49  | 5.00   | 0.0     | 0.0   | 91.11         | 5.00           | 0.0            | 0.003        |               |
| PICKUP TRUCK                                       | 10    | 1057.14 | 886.00 | 63.29 | 31.84 | 252.00 | 1652.00 | 82.60 | 2038.07       | 1886.60        | 700.00         | 0.004        |               |
| COW RAISED                                         | 51    | 18.75   | 95.81  | 6.84  | 3.42  | 0.0    | 0.0     | 0.0   | 124.83        | 0.0            | 0.0            | 1.000        |               |
| BULL PURCHASED                                     | 54    | 100.00  | 175.00 | 12.50 | 6.25  | 0.0    | 0.0     | 0.0   | 293.75        | 0.0            | 0.0            | 0.040        |               |
| HEIFER RAISED                                      | 55    | 0.0     | 63.00  | 4.50  | 2.25  | 0.0    | 0.0     | 0.0   | 69.75         | 0.0            | 0.0            | 0.130        |               |
| HORSE                                              | 95    | 70.31   | 70.55  | 5.04  | 2.52  | 9.38   | 0.0     | 0.0   | 148.42        | 9.38           | 0.0            | 0.008        |               |

**SELECTED EQUIPMENT COMPLEMENT INFORMATION**

| EQUIPMENT      | 1<br>CODE<br>NO. | 2<br>SIZE | 3<br>UNIT | 4<br>TYPE | 5<br>LIST<br>PRICE | 6<br>PURCH<br>PRICE | 7<br>LIFE<br>(YRS) | 8<br>SALV.<br>(%LP) | 9<br>REPAIR<br>(%LP) | 10<br>FUEL<br>USE | 11<br>ANNUAL<br>LABOR | 12<br>ANNUAL<br>USE | 13<br>XXXXXX | 14<br>XXXXXX | 15<br>EFF. |
|----------------|------------------|-----------|-----------|-----------|--------------------|---------------------|--------------------|---------------------|----------------------|-------------------|-----------------------|---------------------|--------------|--------------|------------|
| STOCK TRAILER  | 1.               | 16.       | CWT.      | 2.        | 2800.              | 2400.               | 10.                | 0.10                | 0.05                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| STOCK SPRAYER  | 2.               | 150.      | GAL.      | 2.        | 1000.              | 1000.               | 10.                | 0.10                | 0.10                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| TACK           | 3.               | 1.        | DOL.      | 2.        | 500.               | 500.                | 10.                | 0.10                | 0.10                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| PICKUP TRUCK   | 10.              | 1.        | TON       | 2.        | 10500.             | 9500.               | 7.                 | 0.20                | 0.17                 | 1400.0            | 700.0                 | 0.0                 | 0.0          | 1.00         | 0.0        |
| COW RAISED     | 51.              | 1.        | HEAD      | 1.        | 750.               | 750.                | 8.                 | 0.80                | 0.0                  | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| BULL PURCHASED | 54.              | 1.        | HEAD      | 1.        | 1500.              | 1500.               | 8.                 | 0.80                | 0.0                  | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| HEIFER RAISED  | 55.              | 1.        | HEAD      | 1.        | 450.               | 450.                | 8.                 | 1.00                | 0.0                  | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |
| HORSE          | 95.              | 1.        | HEAD      | 1.        | 750.               | 750.                | 8.                 | 0.25                | 0.10                 | 0.0               | 0.0                   | 0.0                 | 0.0          | 0.0          | 0.0        |

COW-CALF PRODUCTION TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER COW  
IMPROVED PASTURE (BUFFEL GRASS)

| INVESTMENT REQUIREMENTS                                                                                           |        |           |             | PROJECTED |            | YOUR     |
|-------------------------------------------------------------------------------------------------------------------|--------|-----------|-------------|-----------|------------|----------|
|                                                                                                                   | NUMBER | UNIT      | SIZE        | \$/UNIT   | VALUE      | ESTIMATE |
| COW RAISED                                                                                                        | 1.00   | HEAD      | 1.00        | 684.37    | 684.37     |          |
| BULL PURCHASED                                                                                                    | 0.03   | HEAD      | 1.00        | 1250.00   | 41.66      |          |
| HEIFER RAISED                                                                                                     | 0.13   | HEAD      | 1.00        | 450.00    | 58.50      |          |
| HORSE                                                                                                             | 0.01   | HEAD      | 1.00        | 503.91    | 4.03       |          |
| TOTAL LIVESTOCK INVESTMENT                                                                                        |        |           |             |           | \$ 788.57  | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| PRODUCTION                                                                                                        |        |           |             | PROJECTED |            |          |
|                                                                                                                   | NUMBER | WGT. EACH | TOTAL UNITS | \$/UNIT   | RETURN     |          |
| STEER CALVES                                                                                                      | 0.43   | 5.00      | 2.1 CWT.    | 67.50     | 145.12     |          |
| HEIFER CALVES                                                                                                     | 0.30   | 4.60      | 1.4 CWT.    | 60.75     | 83.83      |          |
| CULL COWS                                                                                                         | 0.10   | 10.00     | 1.0 CWT.    | 36.50     | 36.50      |          |
| TOTAL PROJECTED RETURNS                                                                                           |        |           |             |           | \$ 265.46  | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| OPERATING INPUTS                                                                                                  |        |           |             | PROJECTED |            |          |
|                                                                                                                   | INPUT  | USE       | UNIT        | \$/UNIT   | COST       |          |
| SALT & MIN.                                                                                                       | 50.00  |           | LB.         | 0.23      | 11.50      |          |
| VET MEDICINE                                                                                                      | 2.00   |           | DOL.        | 5.00      | 10.00      |          |
| COTTONSEED CAKE                                                                                                   | 160.00 |           | LB.         | 0.13      | 20.80      |          |
| SALES COMM                                                                                                        | 10.00  |           | DOL.        | 1.00      | 10.00      |          |
| CUSTOM HAULING                                                                                                    | 1.00   |           | HEAD        | 0.50      | 0.50       |          |
| WATER FACIL REPR                                                                                                  | 1.00   |           | HEAD        | 2.00      | 2.00       |          |
| PASTURE MAINT.                                                                                                    | 6.67   |           | ACRE        | 3.00      | 20.01      |          |
| MISC EXPENSE                                                                                                      | 10.00  |           | DOL.        | 1.00      | 10.00      |          |
| EQUIPMENT FUEL AND LUBE                                                                                           |        |           |             |           | 8.67       |          |
| EQUIPMENT REPAIR                                                                                                  |        |           |             |           | 1.65       |          |
| TOTAL OPERATING COST                                                                                              |        |           |             |           | \$ 95.13   | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| RESIDUAL RETURNS TO LAND, LABOR, CAPITAL, OWNERSHIP,<br>MANAGEMENT, AND PROFIT                                    |        |           |             |           | \$ 170.33  | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| CAPITAL INVESTMENT                                                                                                |        | QUANTITY  | UNIT        | RATE OF   | PROJECTED  |          |
|                                                                                                                   |        | INVESTED  |             | RETURN    | COST       |          |
| ANNUAL OPERATING CAPITAL                                                                                          | 51.91  |           | DOL.        | 0.140     | 7.27       |          |
| EQUIPMENT INVESTMENT                                                                                              | 68.42  |           | DOL.        | 0.140     | 9.58       |          |
| LIVESTOCK INVESTMENT                                                                                              | 788.57 |           | DOL.        | 0.140     | 110.40     |          |
| TOTAL CAPITAL COST                                                                                                |        |           |             |           | \$ 127.25  | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| RESIDUAL RETURNS TO LAND, LABOR, OWNERSHIP, MANAGEMENT,<br>AND PROFIT                                             |        |           |             |           | \$ 43.08   | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| OWNERSHIP COSTS (DEPRECIATION, TAXES, AND INSURANCE)                                                              |        |           |             |           | PROJECTED  |          |
|                                                                                                                   |        |           |             |           | COST       |          |
| EQUIPMENT                                                                                                         |        |           |             |           | 11.94      |          |
| LIVESTOCK                                                                                                         |        |           |             |           | 34.47      |          |
| TOTAL OWNERSHIP COST                                                                                              |        |           |             |           | \$ 46.42   | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| RESIDUAL RETURNS TO LAND, LABOR, MANAGEMENT, AND PROFIT                                                           |        |           |             |           | \$ -3.33   | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| OPERATOR LABOR COSTS                                                                                              |        | LABOR USE | UNIT        | RATE OF   | PROJECTED  |          |
|                                                                                                                   |        |           |             | RETURN    | COST       |          |
| EQUIPMENT                                                                                                         | 3.50   |           | HOUR        | 3.80      | 13.30      |          |
| LIVESTOCK                                                                                                         | 6.00   |           | HOUR        | 3.80      | 22.80      |          |
| TOTAL LABOR COST                                                                                                  |        |           |             |           | \$ 36.10   | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| RESIDUAL RETURNS TO LAND, MANAGEMENT, AND PROFIT                                                                  |        |           |             |           | \$ -39.43  | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| LAND COSTS                                                                                                        |        | INPUT     | UNIT        | RATE OF   | PROJECTED  |          |
|                                                                                                                   |        |           |             | RETURN    | COST       |          |
| PASTURE RENT                                                                                                      | 10.00  |           | ACRE        | 7.50      | 75.00      |          |
| TOTAL LAND COST                                                                                                   |        |           |             |           | \$ 75.00   | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| RESIDUAL RETURNS TO MANAGEMENT AND PROFIT                                                                         |        |           |             |           | \$ -114.43 | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| TOTAL PROJECTED COST OF PRODUCTION                                                                                |        |           |             |           | \$ 379.89  | \$       |
| <hr/>                                                                                                             |        |           |             |           |            |          |
| SPRING CALVING, 86% CALF CROP, 3% DEATH LOSS ON COWS, 13% REPLACEMENT<br>RATE, 2000 ACRE RANCH, 200 ANIMAL UNITS. |        |           |             |           |            |          |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.