

FORAGE SORGHUM HAY, DRYLAND  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                         | PROJECTED<br>YIELD | UNIT | PROJECTED<br>\$/UNIT | PROJECTED<br>VALUE | YOUR<br>ESTIMATE |
|----------------------------------|--------------------|------|----------------------|--------------------|------------------|
| 1. GROSS RECEIPTS                |                    |      |                      |                    |                  |
| SORGHUM HAY                      | 4.50               | TON  | 60.00                | 270.00             |                  |
| TOTAL PROJECTED RETURNS          |                    |      |                      | \$ 270.00          | \$               |
| 2. VARIABLE COSTS                |                    |      |                      |                    |                  |
| PREHARVEST COSTS                 |                    |      |                      |                    |                  |
| *FORAGE SORG SEED                | 30.00              | LB.  | 0.32                 | 9.60               |                  |
| *NITROGEN (ANHY)                 | 80.00              | LB.  | 0.14                 | 11.20              |                  |
| *PHOSPHATE                       | 40.00              | LB.  | 0.30                 | 12.00              |                  |
| FUEL & LUBE--TRACTOR             |                    | ACRE |                      | 7.53               |                  |
| EQUIPMENT                        |                    | ACRE |                      | 0.62               |                  |
| REPAIRS-----TRACTOR              |                    | ACRE |                      | 1.90               |                  |
| EQUIPMENT                        |                    | ACRE |                      | 1.12               |                  |
| LABOR-----MACHINERY              | 1.47               | HOUR | 5.00                 | 7.34               |                  |
| EQUIPMENT                        | 0.28               | HOUR | 3.80                 | 1.06               |                  |
| OPERATING CAPITAL                | -1.49              | DOL. | 0.135                | -0.20              |                  |
| SUBTOTAL, PREHARVEST             |                    | ACRE |                      | \$ 52.18           | \$               |
| HARVEST COSTS                    |                    |      |                      |                    |                  |
| MOW,RAKE,BALE                    | 149.00             | BALE | 0.70                 | 104.30             |                  |
| CUSTOM HAUL                      | 149.00             | BALE | 0.35                 | 52.15              |                  |
| SUBTOTAL, HARVEST                |                    | ACRE |                      | \$ 156.45          | \$               |
| TOTAL VARIABLE COSTS             |                    | ACRE |                      | \$ 208.63          | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS |                    |      | \$ 46.36/TON         | SORGHUM HAY        |                  |
| 3. INCOME ABOVE VARIABLE COSTS   |                    | ACRE |                      | \$ 61.37           | \$               |
| 4. FIXED COSTS                   |                    |      |                      |                    |                  |
| DEPREC.,INTEREST,TAXES & INSUR.  |                    |      |                      |                    |                  |
| TRACTOR                          |                    | ACRE |                      | 14.52              |                  |
| EQUIPMENT                        |                    | ACRE |                      | 10.18              |                  |
| LAND-CASH RENT                   | 1.00               | ACRE | 15.00                | 15.00              |                  |
| MISC ADMIN O/H                   | 0.30               | ACRE | 15.00                | 4.50               |                  |
| TOTAL FIXED COSTS                |                    | ACRE |                      | \$ 44.20           | \$               |
| 5. TOTAL PROJECTED COSTS         |                    | ACRE |                      | \$ 252.83          | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS    |                    |      | \$ 56.18/TON         | SORGHUM HAY        |                  |
| 6. NET PROJECTED RETURNS         |                    | ACRE |                      | \$ 17.17           | \$               |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

FORAGE SORGHUM HAY, DRYLAND  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | OCT           | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| CHISEL PLOW            | 3,33        | NOV           | 1.00          | 0.202          | 0.153            | 1.51                  | 1.01           | 0.0                     | 2.62                   | 5.14                   |
| OFFSET DISC            | 3,34        | NOV           | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| ANHYDROUS SPRDER       | 3,61        | FEB           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 5.60                    | 1.50                   | 8.82                   |
| DRY FERT SPRDER        | 3,60        | FEB           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 12.00                   | 3.82                   | 18.29                  |
| GRAIN DRILL            | 3,46        | FEB           | 1.00          | 0.270          | 0.205            | 1.99                  | 1.35           | 9.60                    | 6.13                   | 19.07                  |
| ANHYDROUS SPRDER       | 3,61        | MAY           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 5.60                    | 1.50                   | 8.82                   |
| TOTALS                 |             |               |               | 1.468          | 1.112            | 10.46                 | 7.34           | 32.80                   | 23.90                  | 74.50                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
 ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF SORGHUM HAY  
 (DOLLARS)

|                            |      | 48.00 | 54.00 | 60.00 | 66.00  | 72.00  |
|----------------------------|------|-------|-------|-------|--------|--------|
| QUANTITY OF<br>SORGHUM HAY | TON  |       |       |       |        |        |
|                            | 3.60 | -4.54 | 17.06 | 38.66 | 60.26  | 81.86  |
|                            | 4.05 | 1.42  | 25.72 | 50.02 | 74.32  | 98.62  |
|                            | 4.50 | 7.37  | 34.37 | 61.37 | 88.37  | 115.37 |
|                            | 4.95 | 13.33 | 43.03 | 72.73 | 102.43 | 132.13 |
|                            | 5.40 | 19.28 | 51.68 | 84.08 | 116.48 | 148.88 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
 VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
 STRATEGIES.

FORAGE SORGHUM HAY, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                         | PROJECTED<br>YIELD | UNIT | PROJECTED    |             | YOUR     |
|----------------------------------|--------------------|------|--------------|-------------|----------|
|                                  |                    |      | \$/UNIT      | VALUE       | ESTIMATE |
| 1. GROSS RECEIPTS                |                    |      |              |             |          |
| SORGHUM HAY                      | 10.00              | TON  | 60.00        | 600.00      |          |
| TOTAL PROJECTED RETURNS          |                    |      |              | \$ 600.00   | \$       |
| 2. VARIABLE COSTS                |                    |      |              |             |          |
| PREHARVEST COSTS                 |                    |      |              |             |          |
| *FORAGE SORG SEED                | 40.00              | LB.  | 0.32         | 12.80       |          |
| *NITROGEN (ANHY)                 | 240.00             | LB.  | 0.14         | 33.60       |          |
| *PHOSPHATE                       | 60.00              | LB.  | 0.30         | 18.00       |          |
| IRRIGATION WATER                 | 20.00              | ACIN |              |             |          |
| FUEL & LUBE--TRACTOR             |                    | ACRE |              | 9.57        |          |
| EQUIPMENT                        |                    | ACRE |              | 1.39        |          |
| IRRIGATION                       |                    | ACRE |              | 63.20       |          |
| REPAIRS-----TRACTOR              |                    | ACRE |              | 2.42        |          |
| EQUIPMENT                        |                    | ACRE |              | 1.30        |          |
| IRRIGATION                       |                    | ACRE |              | 15.20       |          |
| LABOR-----MACHINERY              | 1.87               | HOUR | 5.00         | 9.33        |          |
| IRRIGATION                       | 2.00               | HOUR | 3.80         | 7.60        |          |
| EQUIPMENT                        | 0.63               | HOUR | 3.80         | 2.39        |          |
| OPERATING CAPITAL                | 11.19              | DOL. | 0.135        | 1.51        |          |
| SUBTOTAL, PREHARVEST             |                    | ACRE |              | \$ 178.31   | \$       |
| HARVEST COSTS                    |                    |      |              |             |          |
| MOW,RAKE,BALE                    | 330.00             | BALE | 0.70         | 231.00      |          |
| CUSTOM HAUL                      | 330.00             | BALE | 0.35         | 115.50      |          |
| SUBTOTAL, HARVEST                |                    | ACRE |              | \$ 346.50   | \$       |
| TOTAL VARIABLE COSTS             |                    | ACRE |              | \$ 524.81   | \$       |
| BREAK-EVEN PRICE, VARIABLE COSTS |                    |      | \$ 52.48/TON | SORGHUM HAY |          |
| 3. INCOME ABOVE VARIABLE COSTS   |                    | ACRE |              | \$ 75.19    | \$       |
| 4. FIXED COSTS                   |                    |      |              |             |          |
| DEPREC.,INTEREST,TAXES & INSUR.  |                    |      |              |             |          |
| TRACTOR                          |                    | ACRE |              | 18.46       |          |
| EQUIPMENT                        |                    | ACRE |              | 12.22       |          |
| IRRIGATION                       |                    | ACRE |              | 40.80       |          |
| LAND-CASH RENT                   | 1.00               | ACRE | 40.00        | 40.00       |          |
| MISC ADMIN O/H                   | 0.50               | ACRE | 15.00        | 7.50        |          |
| TOTAL FIXED COSTS                |                    | ACRE |              | \$ 118.98   | \$       |
| 5. TOTAL PROJECTED COSTS         |                    | ACRE |              | \$ 643.79   | \$       |
| BREAK-EVEN PRICE, TOTAL COSTS    |                    |      | \$ 64.38/TON | SORGHUM HAY |          |
| 6. NET PROJECTED RETURNS         |                    | ACRE |              | \$ -43.79   | \$       |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

FORAGE SORGHUM HAY, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | NOV           | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| CHISEL PLOW            | 3,33        | NOV           | 1.00          | 0.202          | 0.153            | 1.51                  | 1.01           | 0.0                     | 2.62                   | 5.14                   |
| OFFSET DISC            | 3,34        | NOV           | 1.20          | 0.273          | 0.207            | 1.95                  | 1.37           | 0.0                     | 5.67                   | 8.98                   |
| LAND PLANE             | 3,50        | NOV           | 0.20          | 0.050          | 0.038            | 0.35                  | 0.25           | 0.0                     | 1.04                   | 1.63                   |
| ANHYDROUS SPRDER       | 3,61        | FEB           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 8.40                    | 1.50                   | 11.62                  |
| DRY FERT SPRDER        | 3,60        | FEB           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 18.00                   | 3.82                   | 24.29                  |
| GRAIN DRILL            | 3,46        | FEB           | 1.00          | 0.270          | 0.205            | 1.99                  | 1.35           | 12.80                   | 6.13                   | 22.27                  |
| ANHYDROUS SPRDER       | 3,61        | MAY           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 8.40                    | 1.50                   | 11.62                  |
| ANHYDROUS SPRDER       | 3,61        | JUNE          | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 8.40                    | 1.50                   | 11.62                  |
| ANHYDROUS SPRDER       | 3,61        | JULY          | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 8.40                    | 1.50                   | 11.62                  |
| TOTALS                 |             |               |               | 1.866          | 1.414            | 13.07                 | 9.33           | 64.40                   | 28.88                  | 115.68                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | FEB            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | APR            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | JUNE           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | JULY           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | AUG            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 20.00          | 2.000          | 0.0             | 78.40                   | 7.60           | 0.0                     | 40.80                   | 126.80                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF SORGHUM HAY  
(DOLLARS)

|                            |       | 48.00  | 54.00  | 60.00  | 66.00  | 72.00  |
|----------------------------|-------|--------|--------|--------|--------|--------|
| QUANTITY OF<br>SORGHUM HAY | TON   |        |        |        |        |        |
|                            | 8.00  | -71.51 | -23.51 | 24.49  | 72.49  | 120.49 |
|                            | 9.00  | -58.16 | -4.16  | 49.84  | 103.84 | 157.84 |
|                            | 10.00 | -44.81 | 15.19  | 75.19  | 135.19 | 195.19 |
|                            | 11.00 | -31.46 | 34.54  | 100.54 | 166.54 | 232.54 |
|                            | 12.00 | -18.11 | 53.89  | 125.89 | 197.89 | 269.89 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

CORN FOR SILAGE, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED    |             | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|--------------|-------------|------------------|
|                                   |                    |      | \$/UNIT      | VALUE       |                  |
| 1. GROSS RECEIPTS                 |                    |      |              |             |                  |
| CORN SILAGE                       | 15.00              | TON  | 23.00        | 345.00      |                  |
| TOTAL PROJECTED RETURNS           |                    |      |              | \$ 345.00   | \$               |
| 2. VARIABLE COSTS                 |                    |      |              |             |                  |
| PREHARVEST COSTS                  |                    |      |              |             |                  |
| *SEED CORN/SILAGE                 | 20.00              | LB.  | 1.00         | 20.00       |                  |
| *NITROGEN (ANHY)                  | 160.00             | LB.  | 0.14         | 22.40       |                  |
| *PHOSPHATE                        | 80.00              | LB.  | 0.30         | 24.00       |                  |
| *HERBICIDE                        | 1.00               | ACRE | 10.00        | 10.00       |                  |
| HERBICIDE APPLI.                  | 1.00               | ACRE | 4.00         | 4.00        |                  |
| *INSECTICIDE                      | 1.00               | APPL | 16.00        | 16.00       |                  |
| IRRIGATION WATER                  | 16.00              | ACIN |              |             |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE |              | 12.80       |                  |
| EQUIPMENT                         |                    | ACRE |              | 2.16        |                  |
| IRRIGATION                        |                    | ACRE |              | 50.56       |                  |
| REPAIRS-----TRACTOR               |                    | ACRE |              | 3.12        |                  |
| EQUIPMENT                         |                    | ACRE |              | 2.04        |                  |
| IRRIGATION                        |                    | ACRE |              | 12.16       |                  |
| LABOR-----MACHINERY               | 2.13               | HOUR | 5.00         | 10.66       |                  |
| IRRIGATION                        | 1.60               | HOUR | 3.80         | 6.08        |                  |
| EQUIPMENT                         | 0.98               | HOUR | 3.80         | 3.72        |                  |
| OPERATING CAPITAL                 | 56.58              | DOL. | 0.135        | 7.64        |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE |              | \$ 207.33   | \$               |
| HARVEST COSTS                     |                    |      |              |             |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE |              | \$ 0.0      | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE |              | \$ 207.33   | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 13.82/TON | CORN SILAGE |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |              | \$ 137.67   | \$               |
| 4. FIXED COSTS                    |                    |      |              |             |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |              |             |                  |
| TRACTOR                           |                    | ACRE |              | 23.64       |                  |
| EQUIPMENT                         |                    | ACRE |              | 18.82       |                  |
| IRRIGATION                        |                    | ACRE |              | 32.64       |                  |
| LAND-CASH RENT                    | 1.00               | ACRE | 40.00        | 40.00       |                  |
| MISC ADMIN O/H                    | 0.50               | ACRE | 15.00        | 7.50        |                  |
| TOTAL FIXED COSTS                 |                    | ACRE |              | \$ 122.61   | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |              | \$ 329.94   | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 22.00/TON | CORN SILAGE |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |              | \$ 15.06    | \$               |

SOLD STANDING IN FIELD.

A FALL APPLICATION OF A HERBICIDE MAY BE NECESSARY IF WEEDS BECOME A PROBLEM

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

PROJECTIONS FOR PLANNING PURPOSES ONLY  
NOT TO BE USED WITHOUT UPDATING AFTER 04/08/83.

B-1241(C12)

CORN FOR SILAGE, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| CHISEL PLOW            | 1,33        | AUG           | 1.00          | 0.202          | 0.153            | 2.12                  | 1.01           | 0.0                     | 3.36                   | 6.49                   |
| OFFSET DISC            | 1,34        | AUG           | 1.20          | 0.273          | 0.207            | 2.78                  | 1.37           | 0.0                     | 6.66                   | 10.81                  |
| LAND PLANE             | 2,50        | AUG           | 0.20          | 0.050          | 0.038            | 0.43                  | 0.25           | 0.0                     | 1.04                   | 1.73                   |
| OFFSET DISC            | 1,34        | OCT           | 1.00          | 0.228          | 0.173            | 2.31                  | 1.14           | 0.0                     | 5.55                   | 9.01                   |
| BEDDER 6R              | 3,36        | NOV           | 1.00          | 0.151          | 0.115            | 1.07                  | 0.76           | 0.0                     | 1.88                   | 3.70                   |
| ROLLING CULT 6R        | 3,38        | DEC           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ANHYDROUS SPRDER       | 3,61        | FEB           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 22.40                   | 1.50                   | 25.62                  |
| DRY FERT SPRDER        | 3,60        | FEB           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 24.00                   | 3.82                   | 30.29                  |
| PLANTER 6R             | 3,42        | FEB           | 1.00          | 0.224          | 0.170            | 1.89                  | 1.12           | 36.00                   | 5.40                   | 44.41                  |
| ROLLING CULT 6R        | 3,38        | MAR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | APR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| TOTALS                 |             |               |               | 2.131          | 1.615            | 17.60                 | 10.66          | 82.40                   | 39.66                  | 150.31                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | FEB            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | MAR            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | APR            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | MAY            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 16.00          | 1.600          | 0.0             | 62.72                   | 6.08           | 0.0                     | 32.64                   | 101.44                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF CORN SILAGE  
(DOLLARS)

|                            |       | 18.40  | 20.70  | 23.00  | 25.30  | 27.60  |
|----------------------------|-------|--------|--------|--------|--------|--------|
| QUANTITY OF<br>CORN SILAGE | TON   |        |        |        |        |        |
|                            | 12.00 | 13.47  | 41.07  | 68.67  | 96.27  | 123.87 |
|                            | 13.50 | 41.07  | 72.12  | 103.17 | 134.22 | 165.27 |
|                            | 15.00 | 68.67  | 103.17 | 137.67 | 172.17 | 206.67 |
|                            | 16.50 | 96.27  | 134.22 | 172.17 | 210.12 | 248.07 |
|                            | 18.00 | 123.87 | 165.27 | 206.67 | 248.07 | 289.47 |

FOOD CORN, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT  | PROJECTED   |           | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|-------|-------------|-----------|------------------|
|                                   |                    |       | \$/UNIT     | VALUE     |                  |
| 1. GROSS RECEIPTS                 |                    |       |             |           |                  |
| CORN                              | 100.00             | BU.   | 3.50        | 350.00    |                  |
| DEFICIENCY PMT.                   | 100.00             | BU.   | 0.21        | 21.00     |                  |
| TOTAL PROJECTED RETURNS           |                    |       |             | \$ 371.00 | \$               |
| 2. VARIABLE COSTS                 |                    |       |             |           |                  |
| PREHARVEST COSTS                  |                    |       |             |           |                  |
| *SEED CORN/GRAIN                  | 15.00              | LB.   | 1.40        | 21.00     |                  |
| *NITROGEN (ANHY)                  | 160.00             | LB.   | 0.14        | 22.40     |                  |
| *PHOSPHATE                        | 80.00              | LB.   | 0.30        | 24.00     |                  |
| *NITROGEN (DRY)                   | 33.00              | LB.   | 0.25        | 8.25      |                  |
| *HERBICIDE                        | 1.00               | ACRE  | 10.00       | 10.00     |                  |
| HERBICIDE APPLI.                  | 1.00               | ACRE  | 4.00        | 4.00      |                  |
| *INSECTICIDE                      | 1.00               | APPL  | 16.00       | 16.00     |                  |
| GEN. & HAIL INS.                  | 1.00               | ACRE  | 13.00       | 13.00     |                  |
| IRRIGATION WATER                  | 16.00              | ACIN  |             |           |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |             | 14.68     |                  |
| EQUIPMENT                         |                    | ACRE  |             | 1.39      |                  |
| IRRIGATION                        |                    | ACRE  |             | 50.56     |                  |
| REPAIRS-----TRACTOR               |                    | ACRE  |             | 3.65      |                  |
| EQUIPMENT                         |                    | ACRE  |             | 2.14      |                  |
| IRRIGATION                        |                    | ACRE  |             | 12.16     |                  |
| LABOR-----MACHINERY               | 2.39               | HOURL | 5.00        | 11.97     |                  |
| IRRIGATION                        | 1.60               | HOURL | 3.80        | 6.08      |                  |
| EQUIPMENT                         | 0.63               | HOURL | 3.80        | 2.39      |                  |
| OPERATING CAPITAL                 | 76.17              | DOL.  | 0.135       | 10.28     |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE  |             | \$ 233.95 | \$               |
| HARVEST COSTS                     |                    |       |             |           |                  |
| CUSTOM HARVEST                    | 1.00               | ACRE  | 25.00       | 25.00     |                  |
| HAUL CORN                         | 100.00             | BU.   | 0.17        | 17.00     |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE  |             | \$ 42.00  | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE  |             | \$ 275.95 | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |       | \$ 2.55/BU. | CORN      |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE  |             | \$ 95.05  | \$               |
| 4. FIXED COSTS                    |                    |       |             |           |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |       |             |           |                  |
| TRACTOR                           |                    | ACRE  |             | 26.29     |                  |
| EQUIPMENT                         |                    | ACRE  |             | 18.84     |                  |
| IRRIGATION                        |                    | ACRE  |             | 32.64     |                  |
| LAND-CASH RENT                    | 1.00               | ACRE  | 50.00       | 50.00     |                  |
| MISC ADMIN O/H                    | 1.00               | ACRE  | 15.00       | 15.00     |                  |
| TOTAL FIXED COSTS                 |                    | ACRE  |             | \$ 142.76 | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE  |             | \$ 418.72 | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |       | \$ 3.98/BU. | CORN      |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE  |             | \$ -47.72 | \$               |

A FALL APPLICATION OF A HERBICIDE MAY BE NECESSARY IF WEEDS BECOME A PROBLEM

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

FOOD CORN, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| OFFSET DISC            | 1,34        | OCT           | 1.00          | 0.228          | 0.173            | 2.31                  | 1.14           | 0.0                     | 5.55                   | 9.01                   |
| BEDDER 6R              | 2,36        | NOV           | 1.00          | 0.151          | 0.115            | 1.33                  | 0.76           | 0.0                     | 1.90                   | 3.98                   |
| ROLLING CULT 6R        | 3,38        | DEC           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| DRY FERT SPRDER        | 3,60        | FEB           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 32.25                   | 3.82                   | 38.54                  |
| PLANTER 6R             | 3,42        | FEB           | 1.00          | 0.224          | 0.170            | 1.89                  | 1.12           | 37.00                   | 5.40                   | 45.41                  |
| ANHYDROUS SPRDER       | 3,61        | FEB           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 22.40                   | 1.50                   | 25.62                  |
| ROLLING CULT 6R        | 3,38        | MAR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | APR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| SHREDDER               | 2,30        | AUG           | 1.00          | 0.263          | 0.199            | 2.38                  | 1.31           | 0.0                     | 3.65                   | 7.34                   |
| CHISEL PLOW            | 1,33        | AUG           | 1.00          | 0.202          | 0.153            | 2.12                  | 1.01           | 0.0                     | 3.36                   | 6.49                   |
| OFFSET DISC            | 1,34        | AUG           | 1.20          | 0.273          | 0.207            | 2.78                  | 1.37           | 0.0                     | 6.66                   | 10.81                  |
| LAND PLANE             | 2,50        | AUG           | 0.20          | 0.050          | 0.038            | 0.43                  | 0.25           | 0.0                     | 1.04                   | 1.73                   |
| TOTALS                 |             |               |               | 2.394          | 1.814            | 20.24                 | 11.97          | 91.65                   | 43.32                  | 167.18                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | JAN            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | APR            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | MAY            | 6.00           | 0.600          | 0.0             | 23.52                   | 2.28           | 0.0                     | 12.24                   | 38.04                   |
| WATER APPLICATION         | JUNE           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 16.00          | 1.600          | 0.0             | 62.72                   | 6.08           | 0.0                     | 32.64                   | 101.44                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF CORN  
(DOLLARS)

| QUANTITY OF<br>CORN | BU. | PRICE OF CORN<br>(DOLLARS) |        |        |        |        |
|---------------------|-----|----------------------------|--------|--------|--------|--------|
|                     |     | 2.80                       | 3.15   | 3.50   | 3.85   | 4.20   |
| 80.00               |     | -31.75                     | -3.75  | 24.25  | 52.25  | 80.25  |
| 90.00               |     | -3.35                      | 28.15  | 59.65  | 91.15  | 122.65 |
| 100.00              |     | 25.05                      | 60.05  | 95.05  | 130.05 | 165.05 |
| 110.00              |     | 53.45                      | 91.95  | 130.45 | 168.95 | 207.45 |
| 120.00              |     | 81.85                      | 123.85 | 165.85 | 207.85 | 249.85 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

COTTON IRRIGATED, LONG SEASON VARIETIES  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED   |             | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|-------------|-------------|------------------|
|                                   |                    |      | \$/UNIT     | VALUE       |                  |
| 1. GROSS RECEIPTS                 |                    |      |             |             |                  |
| COTTON LINT                       | 900.00             | LB.  | 0.50        | 450.00      | _____            |
| COTTONSEED                        | 0.73               | TON  | 90.00       | 65.70       | _____            |
| DEFICIENCY PMT.                   | 900.00             | LB.  | 0.21        | 189.00      | _____            |
| TOTAL PROJECTED RETURNS           |                    |      |             | \$ 704.70   | \$ _____         |
| 2. VARIABLE COSTS                 |                    |      |             |             |                  |
| INPUT USE                         |                    |      |             |             |                  |
| PREHARVEST COSTS                  |                    |      |             |             |                  |
| *SD COTTON-UPLAND                 | 16.00              | LB.  | 0.50        | 8.00        | _____            |
| *NITROGEN (ANHY)                  | 80.00              | LB.  | 0.14        | 11.20       | _____            |
| *PHOSPHATE                        | 50.00              | LB.  | 0.30        | 15.00       | _____            |
| *HERBICIDE                        | 1.00               | ACRE | 4.00        | 4.00        | _____            |
| GEN. & HAIL INS.                  | 1.00               | ACRE | 13.00       | 13.00       | _____            |
| *INSECTICIDE                      | 10.00              | APPL | 7.50        | 75.00       | _____            |
| PESTICIDE APPLI.                  | 10.00              | ACRE | 3.50        | 35.00       | _____            |
| *DEFOLIANT                        | 1.00               | ACRE | 12.50       | 12.50       | _____            |
| DEFOLIANT APPLI.                  | 1.00               | ACRE | 2.75        | 2.75        | _____            |
| *GROWTH RETARDANT                 | 1.00               | APPL | 12.00       | 12.00       | _____            |
| CUST RETARD APPL                  | 1.00               | APPL | 3.50        | 3.50        | _____            |
| IRRIGATION WATER                  | 16.00              | ACIN |             |             | _____            |
| FUEL & LUBE---TRACTOR             |                    | ACRE |             | 18.53       | _____            |
| EQUIPMENT                         |                    | ACRE |             | 1.39        | _____            |
| IRRIGATION                        |                    | ACRE |             | 50.56       | _____            |
| REPAIRS-----TRACTOR               |                    | ACRE |             | 4.60        | _____            |
| EQUIPMENT                         |                    | ACRE |             | 2.60        | _____            |
| IRRIGATION                        |                    | ACRE |             | 12.16       | _____            |
| LABOR-----MACHINERY               | 2.82               | HOUR | 5.00        | 14.12       | _____            |
| IRRIGATION                        | 1.60               | HOUR | 3.80        | 6.08        | _____            |
| EQUIPMENT                         | 0.63               | HOUR | 3.80        | 2.39        | _____            |
| OTHER                             | 4.00               | HOUR | 3.80        | 15.20       | _____            |
| OPERATING CAPITAL                 | 76.22              | DDL. | 0.135       | 10.29       | _____            |
| SUBTOTAL, PREHARVEST              |                    | ACRE |             | \$ 329.87   | \$ _____         |
| HARVEST COSTS                     |                    |      |             |             |                  |
| CUST COTTON PICK                  | 900.00             | LB.  | 0.11        | 99.00       | _____            |
| GIN, BAG, TIES                    | 1.90               | BALE | 49.00       | 93.10       | _____            |
| SUBTOTAL, HARVEST                 |                    | ACRE |             | \$ 192.10   | \$ _____         |
| TOTAL VARIABLE COSTS              |                    | ACRE |             | \$ 521.97   | \$ _____         |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 0.30/LB. | COTTON LINT |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |             | \$ 182.73   | \$ _____         |
| 4. FIXED COSTS                    |                    |      |             |             |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |             |             |                  |
| TRACTOR                           |                    | ACRE |             | 32.15       | _____            |
| EQUIPMENT                         |                    | ACRE |             | 24.07       | _____            |
| IRRIGATION                        |                    | ACRE |             | 32.64       | _____            |
| LAND-CASH RENT                    | 1.00               | ACRE | 50.00       | 50.00       | _____            |
| MISC ADMIN O/H                    | 1.00               | ACRE | 15.00       | 15.00       | _____            |
| TOTAL FIXED COSTS                 |                    | ACRE |             | \$ 153.86   | \$ _____         |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |             | \$ 675.82   | \$ _____         |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 0.47/LB. | COTTON LINT |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |             | \$ 28.88    | \$ _____         |

A FALL APPLICATION OF A HERBICIDE MAY BE NECESSARY IF WEEDS BECOME A PROBLEM

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

COTTON IRRIGATED, LONG SEASON VARIETIES  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 2,30        | OCT           | 1.00          | 0.263          | 0.199            | 2.38                  | 1.31           | 0.0                     | 3.65                   | 7.34                   |
| CHISEL PLOW            | 1,33        | OCT           | 1.00          | 0.202          | 0.153            | 2.12                  | 1.01           | 0.0                     | 3.36                   | 6.49                   |
| OFFSET DISC            | 1,34        | OCT           | 1.20          | 0.273          | 0.207            | 2.78                  | 1.37           | 0.0                     | 6.66                   | 10.81                  |
| LAND PLANE             | 2,50        | OCT           | 0.20          | 0.050          | 0.038            | 0.43                  | 0.25           | 0.0                     | 1.04                   | 1.73                   |
| CHISEL PLOW            | 1,33        | NOV           | 1.00          | 0.202          | 0.153            | 2.12                  | 1.01           | 0.0                     | 3.36                   | 6.49                   |
| OFFSET DISC            | 1,34        | DEC           | 1.00          | 0.228          | 0.173            | 2.31                  | 1.14           | 0.0                     | 5.55                   | 9.01                   |
| OFFSET DISC            | 1,34        | JAN           | 1.00          | 0.228          | 0.173            | 2.31                  | 1.14           | 0.0                     | 5.55                   | 9.01                   |
| BEDDER 6R              | 2,36        | JAN           | 1.00          | 0.151          | 0.115            | 1.33                  | 0.76           | 0.0                     | 1.90                   | 3.98                   |
| HERBICIDE SPRAYR       | 63          | JAN           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 4.00                    | 2.13                   | 6.21                   |
| DRY FERT SPRDER        | 2,60        | FEB           | 1.00          | 0.203          | 0.154            | 1.81                  | 1.02           | 15.00                   | 3.84                   | 21.67                  |
| ANHYDROUS SPRDER       | 3,61        | FEB           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 11.20                   | 1.50                   | 14.42                  |
| PLANTER 6R             | 2,42        | MAR           | 1.00          | 0.224          | 0.170            | 2.28                  | 1.12           | 8.00                    | 5.43                   | 16.83                  |
| ROLLING CULT 6R        | 3,38        | APR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | MAY           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | JUNE          | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| TOTALS                 |             |               |               | 2.823          | 2.403            | 25.50                 | 14.12          | 38.20                   | 54.41                  | 132.23                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | FEB            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | APR            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | JUNE           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | AUG            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 16.00          | 1.600          | 0.0             | 62.72                   | 6.08           | 0.0                     | 32.64                   | 101.44                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF COTTON LINT  
(DOLLARS)

| QUANTITY OF<br>COTTON LINT | LB. | PRICE OF COTTON LINT<br>(DOLLARS) |        |        |        |        |
|----------------------------|-----|-----------------------------------|--------|--------|--------|--------|
|                            |     | 0.40                              | 0.45   | 0.50   | 0.55   | 0.60   |
| 720.                       |     | 8.21                              | 44.21  | 80.21  | 116.21 | 152.21 |
| 810.                       |     | 50.47                             | 90.97  | 131.47 | 171.97 | 212.47 |
| 900.                       |     | 92.73                             | 137.73 | 182.73 | 227.73 | 272.73 |
| 990.                       |     | 134.99                            | 184.49 | 233.99 | 283.49 | 332.99 |
| 1080.                      |     | 177.25                            | 231.25 | 285.25 | 339.25 | 393.25 |

COTTON IRRIGATED, SHORT SEASON VARIETIES  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED   |             | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|-------------|-------------|------------------|
|                                   |                    |      | \$/UNIT     | VALUE       |                  |
| 1. GROSS RECEIPTS                 |                    |      |             |             |                  |
| COTTON LINT                       | 750.00             | LB.  | 0.50        | 375.00      |                  |
| COTTONSEED                        | 0.61               | TON  | 90.00       | 54.90       |                  |
| DEFICIENCY PMT.                   | 750.00             | LB.  | 0.21        | 157.50      |                  |
| TOTAL PROJECTED RETURNS           |                    |      |             | \$ 587.40   | \$               |
| 2. VARIABLE COSTS                 |                    |      |             |             |                  |
| INPUT USE                         |                    |      |             |             |                  |
| PREHARVEST COSTS                  |                    |      |             |             |                  |
| *SD COTTON-UPLAND                 | 16.00              | LB.  | 0.50        | 8.00        |                  |
| *NITROGEN (ANHY)                  | 25.00              | LB.  | 0.14        | 3.50        |                  |
| *PHOSPHATE                        | 40.00              | LB.  | 0.30        | 12.00       |                  |
| *HERBICIDE                        | 1.00               | ACRE | 4.00        | 4.00        |                  |
| GEN. & HAIL INS.                  | 1.00               | ACRE | 13.00       | 13.00       |                  |
| *INSECTICIDE                      | 5.00               | APPL | 7.50        | 37.50       |                  |
| PESTICIDE APPLI.                  | 5.00               | ACRE | 3.50        | 17.50       |                  |
| *DEFOLIANT                        | 1.00               | ACRE | 12.50       | 12.50       |                  |
| DEFOLIANT APPLI.                  | 1.00               | ACRE | 2.75        | 2.75        |                  |
| IRRIGATION WATER                  | 12.00              | ACIN |             |             |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE |             | 16.98       |                  |
| EQUIPMENT                         |                    | ACRE |             | 1.39        |                  |
| IRRIGATION                        |                    | ACRE |             | 37.92       |                  |
| REPAIRS-----TRACTOR               |                    | ACRE |             | 4.24        |                  |
| EQUIPMENT                         |                    | ACRE |             | 2.38        |                  |
| IRRIGATION                        |                    | ACRE |             | 9.12        |                  |
| LABOR-----MACHINERY               | 2.62               | HOUR | 5.00        | 13.11       |                  |
| IRRIGATION                        | 1.20               | HOUR | 3.80        | 4.56        |                  |
| EQUIPMENT                         | 0.63               | HOUR | 3.80        | 2.39        |                  |
| OTHER                             | 4.00               | HOUR | 3.80        | 15.20       |                  |
| OPERATING CAPITAL                 | 39.24              | DOL. | 0.135       | 5.30        |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE |             | \$ 223.34   | \$               |
| HARVEST COSTS                     |                    |      |             |             |                  |
| CUST COTTON PICK                  | 750.00             | LB.  | 0.11        | 82.50       |                  |
| GIN, BAG, TIES                    | 1.56               | BALE | 49.00       | 76.44       |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE |             | \$ 158.94   | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE |             | \$ 382.28   | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 0.23/LB. | COTTON LINT |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |             | \$ 205.12   | \$               |
| 4. FIXED COSTS                    |                    |      |             |             |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |             |             |                  |
| TRACTOR                           |                    | ACRE |             | 29.42       |                  |
| EQUIPMENT                         |                    | ACRE |             | 23.44       |                  |
| IRRIGATION                        |                    | ACRE |             | 24.48       |                  |
| LAND-CASH RENT                    | 1.00               | ACRE | 50.00       | 50.00       |                  |
| MISC ADMIN O/H                    | 0.75               | ACRE | 15.00       | 11.25       |                  |
| TOTAL FIXED COSTS                 |                    | ACRE |             | \$ 138.59   | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |             | \$ 520.87   | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 0.41/LB. | COTTON LINT |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |             | \$ 66.53    | \$               |

A FALL APPLICATION OF A HERBICIDE MAY BE NECESSARY IF WEEDS BECOME A PROBLEM

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

PROJECTIONS FOR PLANNING PURPOSES ONLY  
NOT TO BE USED WITHOUT UPDATING AFTER 03/23/83.

B-1241(C12)

COTTON IRRIGATED, SHORT SEASON VARIETIES  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 2,30        | SEPT          | 1.00          | 0.263          | 0.199            | 2.38                  | 1.31           | 0.0                     | 3.65                   | 7.34                   |
| CHISEL PLOW            | 1,33        | SEPT          | 1.00          | 0.202          | 0.153            | 2.12                  | 1.01           | 0.0                     | 3.36                   | 6.49                   |
| OFFSET DISC            | 1,34        | SEPT          | 1.00          | 0.228          | 0.173            | 2.31                  | 1.14           | 0.0                     | 5.55                   | 9.01                   |
| OFFSET DISC            | 1,34        | NOV           | 1.20          | 0.273          | 0.207            | 2.78                  | 1.37           | 0.0                     | 6.66                   | 10.81                  |
| LAND PLANE             | 2,50        | NOV           | 0.20          | 0.050          | 0.038            | 0.43                  | 0.25           | 0.0                     | 1.04                   | 1.73                   |
| OFFSET DISC            | 1,34        | JAN           | 1.00          | 0.228          | 0.173            | 2.31                  | 1.14           | 0.0                     | 5.55                   | 9.01                   |
| BEDDER 6R              | 2,36        | JAN           | 1.00          | 0.151          | 0.115            | 1.33                  | 0.76           | 0.0                     | 1.90                   | 3.98                   |
| HERBICIDE SPRAYR       | 63          | JAN           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 4.00                    | 2.13                   | 6.21                   |
| DRY FERT SPRDER        | 2,60        | JAN           | 1.00          | 0.203          | 0.154            | 1.81                  | 1.02           | 12.00                   | 3.84                   | 18.67                  |
| ANHYDROUS SPRDER       | 3,61        | JAN           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 3.50                    | 1.50                   | 6.72                   |
| PLANTER 6R             | 2,42        | MAR           | 1.00          | 0.224          | 0.170            | 2.28                  | 1.12           | 8.00                    | 5.43                   | 16.83                  |
| ROLLING CULT 6R        | 3,38        | APR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | MAY           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | JUNE          | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| TOTALS                 |             |               |               | 2.622          | 2.251            | 23.38                 | 13.11          | 27.50                   | 51.05                  | 115.04                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | FEB            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | MAY            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | JUNE           | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 12.00          | 1.200          | 0.0             | 47.04                   | 4.56           | 0.0                     | 24.48                   | 76.08                   |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF COTTON LINT  
(DOLLARS)

|                            |        | 0.40   | 0.45   | 0.50   | 0.55   | 0.60   |
|----------------------------|--------|--------|--------|--------|--------|--------|
| QUANTITY OF<br>COTTON LINT | LB.    |        |        |        |        |        |
|                            | 600.00 | 59.42  | 89.42  | 119.42 | 149.42 | 179.42 |
|                            | 675.00 | 94.77  | 128.52 | 162.27 | 196.02 | 229.77 |
|                            | 750.00 | 130.12 | 167.62 | 205.12 | 242.62 | 280.12 |
|                            | 825.00 | 165.46 | 206.71 | 247.96 | 289.21 | 330.46 |
|                            | 900.00 | 200.81 | 245.81 | 290.81 | 335.81 | 380.81 |

COTTON, DRYLAND, SHORT SEASON VARIETIES  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED<br>\$/UNIT | PROJECTED<br>VALUE | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|----------------------|--------------------|------------------|
| 1. GROSS RECEIPTS                 |                    |      |                      |                    |                  |
| COTTON LINT                       | 350.00             | LB.  | 0.50                 | 175.00             |                  |
| COTTONSEED                        | 0.28               | TON  | 90.00                | 25.20              |                  |
| DEFICIENCY PMT.                   | 350.00             | LB.  | 0.21                 | 73.50              |                  |
| TOTAL PROJECTED RETURNS           |                    |      |                      | \$ 273.70          | \$               |
| 2. VARIABLE COSTS                 |                    |      |                      |                    |                  |
| PREHARVEST COSTS                  |                    |      |                      |                    |                  |
| *SD COTTON-UPLAND                 | 12.00              | LB.  | 0.50                 | 6.00               |                  |
| *NITROGEN (ANHY)                  | 25.00              | LB.  | 0.14                 | 3.50               |                  |
| *PHOSPHATE                        | 20.00              | LB.  | 0.30                 | 6.00               |                  |
| *HERBICIDE                        | 1.00               | ACRE | 4.00                 | 4.00               |                  |
| *INSECTICIDE                      | 3.00               | APPL | 7.50                 | 22.50              |                  |
| PESTICIDE APPLI.                  | 3.00               | ACRE | 3.50                 | 10.50              |                  |
| *DEFOLIANT                        | 1.00               | ACRE | 12.50                | 12.50              |                  |
| DEFOLIANT APPLI.                  | 1.00               | ACRE | 2.75                 | 2.75               |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE |                      | 10.68              |                  |
| EQUIPMENT                         |                    | ACRE |                      | 1.39               |                  |
| REPAIRS-----TRACTOR               |                    | ACRE |                      | 2.70               |                  |
| EQUIPMENT                         |                    | ACRE |                      | 2.04               |                  |
| LABOR-----MACHINERY               | 2.08               | HOUR | 5.00                 | 10.41              |                  |
| EQUIPMENT                         | 0.63               | HOUR | 3.80                 | 2.39               |                  |
| OPERATING CAPITAL                 | 15.40              | DOL. | 0.135                | 2.08               |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE |                      | \$ 99.44           | \$               |
| HARVEST COSTS                     |                    |      |                      |                    |                  |
| CUST HARV. STRIP                  | 14.00              | CWT. | 1.75                 | 24.50              |                  |
| GIN STRPR COTTON                  | 14.00              | CWT. | 1.75                 | 24.50              |                  |
| BL,BG,TIE-ST CTN                  | 0.70               | BALE | 13.00                | 9.10               |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE |                      | \$ 58.10           | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE |                      | \$ 157.54          | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 0.17/LB.          | COTTON LINT        |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |                      | \$ 116.16          | \$               |
| 4. FIXED COSTS                    |                    |      |                      |                    |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |                      |                    |                  |
| TRACTOR                           |                    | ACRE |                      | 20.59              |                  |
| EQUIPMENT                         |                    | ACRE |                      | 18.59              |                  |
| MISC ADMIN O/H                    | 0.50               | ACRE | 15.00                | 7.50               |                  |
| LAND-CASH RENT                    | 1.00               | ACRE | 20.00                | 20.00              |                  |
| TOTAL FIXED COSTS                 |                    | ACRE |                      | \$ 66.69           | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |                      | \$ 224.23          | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 0.36/LB.          | COTTON LINT        |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |                      | \$ 49.47           | \$               |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

PROJECTIONS FOR PLANNING PURPOSES ONLY  
NOT TO BE USED WITHOUT UPDATING AFTER 03/23/83.

B-1241(C12)

COTTON, DRYLAND, SHORT SEASON VARIETIES  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | SEPT          | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| CHISEL PLOW            | 3,33        | SEPT          | 1.00          | 0.202          | 0.153            | 1.51                  | 1.01           | 0.0                     | 2.62                   | 5.14                   |
| OFFSET DISC            | 3,34        | SEPT          | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| OFFSET DISC            | 3,34        | DEC           | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| BEDDER 6R              | 3,36        | JAN           | 1.00          | 0.151          | 0.115            | 1.07                  | 0.76           | 0.0                     | 1.88                   | 3.70                   |
| HERBICIDE SPRAYR       | 63          | JAN           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 4.00                    | 2.13                   | 6.21                   |
| DRY FERT SPRDER        | 3,60        | JAN           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 6.00                    | 3.82                   | 12.29                  |
| ANHYDROUS SPRDER       | 3,61        | JAN           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 3.50                    | 1.50                   | 6.72                   |
| PLANTER 6R             | 3,42        | MAR           | 1.00          | 0.224          | 0.170            | 1.89                  | 1.12           | 6.00                    | 5.40                   | 14.41                  |
| ROLLING CULT 6R        | 3,38        | APR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | MAY           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| TOTALS                 |             |               |               | 2.082          | 1.842            | 15.19                 | 10.41          | 19.50                   | 37.38                  | 82.48                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF COTTON LINT  
(DOLLARS)

|                            |        | 0.40   | 0.45   | 0.50   | 0.55   | 0.60   |
|----------------------------|--------|--------|--------|--------|--------|--------|
| QUANTITY OF<br>COTTON LINT | LB.    |        |        |        |        |        |
|                            | 280.00 | 45.04  | 59.04  | 73.04  | 87.04  | 101.04 |
|                            | 315.00 | 63.10  | 78.85  | 94.60  | 110.35 | 126.10 |
|                            | 350.00 | 81.16  | 98.66  | 116.16 | 133.66 | 151.16 |
|                            | 385.00 | 99.22  | 118.47 | 137.72 | 156.97 | 176.22 |
|                            | 420.00 | 117.28 | 138.28 | 159.28 | 180.28 | 201.28 |

GRAIN SORGHUM, DRYLAND  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED<br>\$/UNIT VALUE |               | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|----------------------------|---------------|------------------|
| 1. GROSS RECEIPTS                 |                    |      |                            |               |                  |
| GRAIN SORGHUM                     | 25.00              | CWT. | 4.32                       | 108.00        | _____            |
| DEFICIENCY PMT.                   | 25.00              | CWT. | 0.36                       | 9.00          | _____            |
| TOTAL PROJECTED RETURNS           |                    |      |                            | \$ 117.00     | \$ _____         |
| 2. VARIABLE COSTS                 |                    |      |                            |               |                  |
| PREHARVEST COSTS                  |                    |      |                            |               |                  |
| *GRAIN SORG. SEED                 | 4.00               | LB.  | 0.76                       | 3.04          | _____            |
| *NITROGEN (ANHY)                  | 60.00              | LB.  | 0.14                       | 8.40          | _____            |
| *PHOSPHATE                        | 40.00              | LB.  | 0.30                       | 12.00         | _____            |
| *HERBICIDE                        | 1.00               | ACRE | 8.00                       | 8.00          | _____            |
| HERBICIDE APPLI.                  | 1.00               | ACRE | 4.00                       | 4.00          | _____            |
| *INSECTICIDE                      | 2.00               | APPL | 8.00                       | 16.00         | _____            |
| INSECT. APPLI.                    | 2.00               | APPL | 2.75                       | 5.50          | _____            |
| FUEL & LUBE--TRACTOR              |                    | ACRE |                            | 11.01         | _____            |
| EQUIPMENT                         |                    | ACRE |                            | 1.39          | _____            |
| REPAIRS-----TRACTOR               |                    | ACRE |                            | 2.78          | _____            |
| EQUIPMENT                         |                    | ACRE |                            | 2.00          | _____            |
| LABOR-----MACHINERY               | 2.15               | HOUR | 5.00                       | 10.73         | _____            |
| EQUIPMENT                         | 0.63               | HOUR | 3.80                       | 2.39          | _____            |
| OPERATING CAPITAL                 | 24.17              | DOL. | 0.135                      | 3.26          | _____            |
| SUBTOTAL, PREHARVEST              |                    | ACRE |                            | \$ 90.51      | \$ _____         |
| HARVEST COSTS                     |                    |      |                            |               |                  |
| CUSTOM HARVEST D                  | 1.00               | ACRE | 18.00                      | 18.00         | _____            |
| HAUL GRAIN SORG                   | 25.00              | CWT. | 0.30                       | 7.50          | _____            |
| SUBTOTAL, HARVEST                 |                    | ACRE |                            | \$ 25.50      | \$ _____         |
| TOTAL VARIABLE COSTS              |                    | ACRE |                            | \$ 116.01     | \$ _____         |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 4.28/CWT.               | GRAIN SORGHUM |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |                            | \$ 0.99       | \$ _____         |
| 4. FIXED COSTS                    |                    |      |                            |               |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |                            |               |                  |
| TRACTOR                           |                    | ACRE |                            | 21.23         | _____            |
| EQUIPMENT                         |                    | ACRE |                            | 17.42         | _____            |
| LAND-CASH RENT                    | 1.00               | ACRE | 15.00                      | 15.00         | _____            |
| MISC ADMIN O/H                    | 0.30               | ACRE | 15.00                      | 4.50          | _____            |
| TOTAL FIXED COSTS                 |                    | ACRE |                            | \$ 58.15      | \$ _____         |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |                            | \$ 174.16     | \$ _____         |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 6.61/CWT.               | GRAIN SORGHUM |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |                            | \$ -57.16     | \$ _____         |

A FALL APPLICATION OF A HERBICIDE MAY BE NECESSARY IF WEEDS BECOME A PROBLEM

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

GRAIN SORGHUM, DRYLAND  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER               | 3,30        | AUG           | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| CHISEL PLOW            | 3,33        | AUG           | 1.00          | 0.202          | 0.153            | 1.51                  | 1.01           | 0.0                     | 2.62                   | 5.14                   |
| OFFSET DISC            | 3,34        | SEPT          | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| OFFSET DISC            | 3,34        | DEC           | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| ANHYDROUS SPRDER       | 3,61        | FEB           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 8.40                    | 1.50                   | 11.62                  |
| DRY FERT SPRDER        | 3,60        | FEB           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 12.00                   | 3.82                   | 18.29                  |
| PLANTER 6R             | 3,42        | FEB           | 1.00          | 0.224          | 0.170            | 1.89                  | 1.12           | 3.04                    | 5.40                   | 11.45                  |
| ROLLING CULT 6R        | 3,38        | MAR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | APR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | MAY           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| TOTALS                 |             |               |               | 2.147          | 1.626            | 15.57                 | 10.73          | 23.44                   | 36.85                  | 86.59                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF GRAIN SORGHUM  
(DOLLARS)

|                              |       | 3.46   | 3.89   | 4.32   | 4.75   | 5.18  |
|------------------------------|-------|--------|--------|--------|--------|-------|
| CWT.                         |       |        |        |        |        |       |
| QUANTITY OF<br>GRAIN SORGHUM | 20.00 | -38.19 | -29.55 | -20.91 | -12.27 | -3.63 |
|                              | 22.50 | -29.40 | -19.68 | -9.96  | -0.24  | 9.48  |
|                              | 25.00 | -20.61 | -9.81  | 0.99   | 11.79  | 22.59 |
|                              | 27.50 | -11.82 | 0.06   | 11.94  | 23.82  | 35.70 |
|                              | 30.00 | -3.03  | 9.93   | 22.89  | 35.85  | 48.81 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

GRAIN SORGHUM, IRRIGATED  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT      | PROJECTED    |               | YOUR     |
|-----------------------------------|--------------------|-----------|--------------|---------------|----------|
|                                   |                    |           | \$/UNIT      | VALUE         | ESTIMATE |
| 1. GROSS RECEIPTS                 |                    |           |              |               |          |
| GRAIN SORGHUM                     | 50.00              | CWT.      | 4.32         | 216.00        |          |
| DEFICIENCY PMT.                   | 50.00              | CWT.      | 0.36         | 18.00         |          |
| TOTAL PROJECTED RETURNS           |                    |           |              | \$ 234.00     | \$       |
| 2. VARIABLE COSTS                 |                    | INPUT USE |              |               |          |
| PREHARVEST COSTS                  |                    |           |              |               |          |
| *GRAIN SORG. SEED                 | 6.00               | LB.       | 0.76         | 4.56          |          |
| *NITROGEN (ANHY)                  | 120.00             | LB.       | 0.14         | 16.80         |          |
| *PHOSPHATE                        | 60.00              | LB.       | 0.30         | 18.00         |          |
| *HERBICIDE                        | 1.00               | ACRE      | 8.00         | 8.00          |          |
| HERBICIDE APPLI.                  | 1.00               | ACRE      | 4.00         | 4.00          |          |
| *INSECTICIDE                      | 2.00               | APPL      | 8.00         | 16.00         |          |
| INSECT. APPLI.                    | 2.00               | APPL      | 2.75         | 5.50          |          |
| GEN. & HAIL INS.                  | 1.00               | ACRE      | 13.00        | 13.00         |          |
| IRRIGATION WATER                  | 12.00              | ACIN      |              |               |          |
| FUEL & LUBE--TRACTOR              |                    | ACRE      |              | 12.28         |          |
| EQUIPMENT                         |                    | ACRE      |              | 0.62          |          |
| IRRIGATION                        |                    | ACRE      |              | 37.92         |          |
| REPAIRS-----TRACTOR               |                    | ACRE      |              | 3.11          |          |
| EQUIPMENT                         |                    | ACRE      |              | 2.02          |          |
| IRRIGATION                        |                    | ACRE      |              | 9.12          |          |
| LABOR-----MACHINERY               | 2.39               | HOUR      | 5.00         | 11.97         |          |
| IRRIGATION                        | 1.20               | HOUR      | 3.80         | 4.56          |          |
| EQUIPMENT                         | 0.28               | HOUR      | 3.80         | 1.06          |          |
| OPERATING CAPITAL                 | 46.85              | DOL.      | 0.135        | 6.33          |          |
| SUBTOTAL, PREHARVEST              |                    | ACRE      |              | \$ 174.84     | \$       |
| HARVEST COSTS                     |                    |           |              |               |          |
| CUSTOM HARVEST I                  | 50.00              | CWT.      | 0.45         | 22.50         |          |
| HAUL GRAIN SORG                   | 50.00              | CWT.      | 0.30         | 15.00         |          |
| SUBTOTAL, HARVEST                 |                    | ACRE      |              | \$ 37.50      | \$       |
| TOTAL VARIABLE COSTS              |                    | ACRE      |              | \$ 212.34     | \$       |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |           | \$ 3.89/CWT. | GRAIN SORGHUM |          |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE      |              | \$ 21.66      | \$       |
| 4. FIXED COSTS                    |                    |           |              |               |          |
| DEPREC., INTEREST, TAXES & INSUR. |                    |           |              |               |          |
| TRACTOR                           |                    | ACRE      |              | 23.68         |          |
| EQUIPMENT                         |                    | ACRE      |              | 17.83         |          |
| IRRIGATION                        |                    | ACRE      |              | 24.48         |          |
| LAND-CASH RENT                    | 1.00               | ACRE      | 40.00        | 40.00         |          |
| MISC ADMIN O/H                    | 1.00               | ACRE      | 15.00        | 15.00         |          |
| TOTAL FIXED COSTS                 |                    | ACRE      |              | \$ 120.99     | \$       |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE      |              | \$ 333.33     | \$       |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |           | \$ 6.31/CWT. | GRAIN SORGHUM |          |
| 6. NET PROJECTED RETURNS          |                    | ACRE      |              | \$ -99.33     | \$       |

A FALL APPLICATION OF A HERBICIDE MAY BE NECESSARY IF WEEDS BECOME A PROBLEM

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

GRAIN SORGHUM, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| CHISEL PLOW            | 3,33        | AUG           | 1.00          | 0.202          | 0.153            | 1.51                  | 1.01           | 0.0                     | 2.62                   | 5.14                   |
| OFFSET DISC            | 3,34        | AUG           | 1.00          | 0.228          | 0.173            | 1.62                  | 1.14           | 0.0                     | 4.72                   | 7.49                   |
| OFFSET DISC            | 3,34        | DEC           | 1.20          | 0.273          | 0.207            | 1.95                  | 1.37           | 0.0                     | 5.67                   | 8.98                   |
| LAND PLANE             | 3,50        | DEC           | 0.20          | 0.050          | 0.038            | 0.35                  | 0.25           | 0.0                     | 1.04                   | 1.63                   |
| BEDDER 6R              | 3,36        | JAN           | 1.00          | 0.151          | 0.115            | 1.07                  | 0.76           | 0.0                     | 1.88                   | 3.70                   |
| DRY FERT SPRDER        | 3,60        | FEB           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 18.00                   | 3.82                   | 24.29                  |
| ANHYDROUS SPRDER       | 3,61        | FEB           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 16.80                   | 1.50                   | 20.02                  |
| PLANTER 6R             | 3,42        | MAR           | 1.00          | 0.224          | 0.170            | 1.89                  | 1.12           | 4.56                    | 5.40                   | 12.97                  |
| ROLLING CULT 6R        | 3,38        | MAR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | APR           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| ROLLING CULT 6R        | 3,38        | MAY           | 1.00          | 0.216          | 0.164            | 1.52                  | 1.08           | 0.0                     | 3.48                   | 6.08                   |
| SHREDDER               | 3,30        | JULY          | 1.00          | 0.263          | 0.199            | 1.92                  | 1.31           | 0.0                     | 3.62                   | 6.85                   |
| TOTALS                 |             |               |               | 2.394          | 1.814            | 17.30                 | 11.97          | 39.36                   | 40.71                  | 109.34                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | JAN            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | MAR            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | MAY            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| TOTALS                    |                | 12.00          | 1.200          | 0.0             | 47.04                   | 4.56           | 0.0                     | 24.48                   | 76.08                   |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF GRAIN SORGHUM  
(DOLLARS)

|                              |       | 3.46   | 3.89   | 4.32   | 4.75  | 5.18   |
|------------------------------|-------|--------|--------|--------|-------|--------|
| CWT.                         |       |        |        |        |       |        |
| QUANTITY OF<br>GRAIN SORGHUM | 40.00 | -52.20 | -34.92 | -17.64 | -0.36 | 16.92  |
|                              | 45.00 | -36.87 | -17.43 | 2.01   | 21.45 | 40.89  |
|                              | 50.00 | -21.54 | 0.06   | 21.66  | 43.26 | 64.86  |
|                              | 55.00 | -6.21  | 17.55  | 41.31  | 65.07 | 88.83  |
|                              | 60.00 | 9.12   | 35.04  | 60.96  | 86.88 | 112.80 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

GUAR, IRRIGATED, TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT  | PROJECTED<br>\$/UNIT    VALUE |           | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|-------|-------------------------------|-----------|------------------|
| 1. GROSS RECEIPTS                 |                    |       |                               |           |                  |
| GUAR                              | 17.50              | CWT.  | 20.00                         | 350.00    |                  |
| TOTAL PROJECTED RETURNS           |                    |       |                               | \$ 350.00 | \$               |
| 2. VARIABLE COSTS                 |                    |       |                               |           |                  |
| INPUT USE                         |                    |       |                               |           |                  |
| PREHARVEST COSTS                  |                    |       |                               |           |                  |
| *INSECTICIDE                      | 1.00               | APPL  | 8.00                          | 8.00      |                  |
| *GUAR SEED                        | 8.00               | LB.   | 0.65                          | 5.20      |                  |
| *INNOCULANT                       | 1.00               | ACRE  | 0.50                          | 0.50      |                  |
| *NITROGEN (ANHY)                  | 100.00             | LB.   | 0.14                          | 14.00     |                  |
| *PHOSPHATE                        | 45.00              | LB.   | 0.30                          | 13.50     |                  |
| *HERBICIDE                        | 1.00               | ACRE  | 4.00                          | 4.00      |                  |
| HERBICIDE APPLI.                  | 1.00               | ACRE  | 4.00                          | 4.00      |                  |
| INSECT. APPLI.                    | 1.00               | APPL  | 2.75                          | 2.75      |                  |
| IRRIGATION WATER                  | 13.00              | ACIN  |                               |           |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |                               | 8.80      |                  |
| EQUIPMENT                         |                    | ACRE  |                               | 1.39      |                  |
| IRRIGATION                        |                    | ACRE  |                               | 41.08     |                  |
| REPAIRS-----TRACTOR               |                    | ACRE  |                               | 1.86      |                  |
| EQUIPMENT                         |                    | ACRE  |                               | 2.04      |                  |
| IRRIGATION                        |                    | ACRE  |                               | 9.88      |                  |
| LABOR-----MACHINERY               | 1.97               | HOURL | 5.00                          | 9.86      |                  |
| IRRIGATION                        | 1.30               | HOURL | 3.80                          | 4.94      |                  |
| EQUIPMENT                         | 0.63               | HOURL | 3.80                          | 2.39      |                  |
| OTHER                             | 2.00               | HOURL | 3.80                          | 7.60      |                  |
| OPERATING CAPITAL                 | 38.86              | DOL.  | 0.135                         | 5.25      |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE  |                               | \$ 147.04 | \$               |
| HARVEST COSTS                     |                    |       |                               |           |                  |
| CUS HARV GUAR                     | 1.00               | ACRE  | 25.00                         | 25.00     |                  |
| HAUL GUAR                         | 17.50              | CWT.  | 0.25                          | 4.38      |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE  |                               | \$ 29.38  | \$               |
| TOTAL VARIABLE COSTS -            |                    | ACRE  |                               | \$ 176.41 | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |       | \$ 10.08/CWT.                 | GUAR      |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE  |                               | \$ 173.59 | \$               |
| 4. FIXED COSTS                    |                    |       |                               |           |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |       |                               |           |                  |
| TRACTOR                           |                    | ACRE  |                               | 20.31     |                  |
| EQUIPMENT                         |                    | ACRE  |                               | 16.05     |                  |
| IRRIGATION                        |                    | ACRE  |                               | 26.52     |                  |
| LAND-CASH RENT                    | 1.00               | ACRE  | 30.00                         | 30.00     |                  |
| MISC ADMIN O/H                    | 0.50               | ACRE  | 15.00                         | 7.50      |                  |
| TOTAL FIXED COSTS                 |                    | ACRE  |                               | \$ 100.38 | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE  |                               | \$ 276.79 | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |       | \$ 15.82/CWT.                 | GUAR      |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE  |                               | \$ 73.21  | \$               |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

GUAR, IRRIGATED, TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| MOLDBOARD PLOW         | 3,32        | DEC           | 0.50          | 0.285          | 0.216            | 2.35                  | 1.43           | 0.0                     | 5.87                   | 9.64                   |
| CHISEL PLOW            | 3,33        | DEC           | 0.50          | 0.101          | 0.076            | 0.76                  | 0.50           | 0.0                     | 1.31                   | 2.57                   |
| TANDEM DISC            | 3,58        | JAN           | 1.00          | 0.208          | 0.158            | 1.43                  | 1.04           | 0.0                     | 3.54                   | 6.02                   |
| BEDDER 6R              | 4,36        | JAN           | 1.00          | 0.151          | 0.115            | 0.77                  | 0.76           | 0.0                     | 2.00                   | 3.52                   |
| ROLLING CULT 6R        | 4,38        | FEB           | 1.00          | 0.216          | 0.164            | 1.10                  | 1.08           | 0.0                     | 3.65                   | 5.83                   |
| PLANTER 6R             | 4,42        | APR           | 1.00          | 0.224          | 0.170            | 1.45                  | 1.12           | 5.70                    | 5.58                   | 13.85                  |
| DRY FERT SPRDER        | 3,60        | APR           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 13.50                   | 3.82                   | 19.79                  |
| ANHYDROUS SPRDER       | 3,61        | APR           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 14.00                   | 1.50                   | 17.22                  |
| ROLLING CULT 6R        | 4,38        | MAY           | 1.00          | 0.216          | 0.164            | 1.10                  | 1.08           | 0.0                     | 3.65                   | 5.83                   |
| ROLLING CULT 6R        | 4,38        | JUNE          | 1.00          | 0.216          | 0.164            | 1.10                  | 1.08           | 0.0                     | 3.65                   | 5.83                   |
| TOTALS                 |             |               |               | 1.972          | 1.494            | 12.48                 | 9.86           | 33.20                   | 34.56                  | 90.10                  |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | MAR            | 4.00           | 0.400          | 0.0             | 15.68                   | 1.52           | 0.0                     | 8.16                    | 25.36                   |
| WATER APPLICATION         | MAY            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | JUNE           | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | JULY           | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| TOTALS                    |                | 13.00          | 1.300          | 0.0             | 50.96                   | 4.94           | 0.0                     | 26.52                   | 82.42                   |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF GUAR  
(DOLLARS)

|                     |       | 16.00  | 18.00  | 20.00  | 22.00  | 24.00  |
|---------------------|-------|--------|--------|--------|--------|--------|
| QUANTITY OF<br>GUAR | CWT.  |        |        |        |        |        |
|                     | 14.00 | 48.46  | 76.46  | 104.46 | 132.46 | 160.46 |
|                     | 15.75 | 76.02  | 107.52 | 139.02 | 170.52 | 202.02 |
|                     | 17.50 | 103.59 | 138.59 | 173.59 | 208.59 | 243.59 |
|                     | 19.25 | 131.15 | 169.65 | 208.15 | 246.65 | 285.15 |
|                     | 21.00 | 158.71 | 200.71 | 242.71 | 284.71 | 326.71 |

GUAR, DRYLAND, TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED     |           | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|---------------|-----------|------------------|
|                                   |                    |      | \$/UNIT       | VALUE     |                  |
| 1. GROSS RECEIPTS                 |                    |      |               |           |                  |
| GUAR                              | 8.00               | CWT. | 20.00         | 160.00    |                  |
| TOTAL PROJECTED RETURNS           |                    |      |               | \$ 160.00 | \$               |
| 2. VARIABLE COSTS                 |                    |      |               |           |                  |
| INPUT USE                         |                    |      |               |           |                  |
| PREHARVEST COSTS                  |                    |      |               |           |                  |
| *GUAR SEED                        | 8.00               | LB.  | 0.65          | 5.20      |                  |
| *INNOCULANT                       | 1.00               | ACRE | 0.50          | 0.50      |                  |
| *NITROGEN (ANHY)                  | 50.00              | LB.  | 0.14          | 7.00      |                  |
| *PHOSPHATE                        | 15.00              | LB.  | 0.30          | 4.50      |                  |
| *HERBICIDE                        | 1.00               | ACRE | 4.00          | 4.00      |                  |
| *INSECTICIDE                      | 1.00               | APPL | 8.00          | 8.00      |                  |
| INSECT. APPLI.                    | 1.00               | APPL | 2.75          | 2.75      |                  |
| HERBICIDE APPLI.                  | 1.00               | ACRE | 4.00          | 4.00      |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE |               | 7.94      |                  |
| EQUIPMENT                         |                    | ACRE |               | 1.08      |                  |
| REPAIRS-----TRACTOR               |                    | ACRE |               | 1.72      |                  |
| EQUIPMENT                         |                    | ACRE |               | 1.64      |                  |
| LABOR-----MACHINERY               | 1.75               | HOUR | 5.00          | 8.75      |                  |
| EQUIPMENT                         | 0.49               | HOUR | 3.80          | 1.86      |                  |
| OPERATING CAPITAL                 | 10.88              | DOL. | 0.135         | 1.47      |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE |               | \$ 60.41  | \$               |
| HARVEST COSTS                     |                    |      |               |           |                  |
| CUS HARV GUAR                     | 1.00               | ACRE | 25.00         | 25.00     |                  |
| HAUL GUAR                         | 8.00               | CWT. | 0.25          | 2.00      |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE |               | \$ 27.00  | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE |               | \$ 87.41  | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 10.93/CWT. | GUAR      |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |               | \$ 72.59  | \$               |
| 4. FIXED COSTS                    |                    |      |               |           |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |               |           |                  |
| TRACTOR                           |                    | ACRE |               | 17.93     |                  |
| EQUIPMENT                         |                    | ACRE |               | 14.26     |                  |
| LAND-CASH RENT                    | 1.00               | ACRE | 20.00         | 20.00     |                  |
| MISC ADMIN O/H                    | 0.50               | ACRE | 15.00         | 7.50      |                  |
| TOTAL FIXED COSTS                 |                    | ACRE |               | \$ 59.70  | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |               | \$ 147.10 | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 18.39/CWT. | GUAR      |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |               | \$ 12.90  | \$               |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

GUAR, DRYLAND, TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| MOLDBOARD PLOW         | 3,32        | NOV           | 0.30          | 0.171          | 0.130            | 1.41                  | 0.86           | 0.0                     | 3.52                   | 5.78                   |
| TANDEM DISC            | 3,58        | JAN           | 1.00          | 0.208          | 0.158            | 1.43                  | 1.04           | 0.0                     | 3.54                   | 6.02                   |
| TANDEM DISC            | 3,58        | MAY           | 1.00          | 0.208          | 0.158            | 1.43                  | 1.04           | 0.0                     | 3.54                   | 6.02                   |
| BEDDER 6R              | 4,36        | MAY           | 1.00          | 0.151          | 0.115            | 0.77                  | 0.76           | 0.0                     | 2.00                   | 3.52                   |
| DRY FERT SPRDER        | 3,60        | MAY           | 1.00          | 0.203          | 0.154            | 1.46                  | 1.02           | 4.50                    | 3.82                   | 10.79                  |
| ANHYDROUS SPRDER       | 3,61        | MAY           | 1.00          | 0.151          | 0.115            | 0.97                  | 0.76           | 7.00                    | 1.50                   | 10.22                  |
| PLANTER 6R             | 4,42        | JUNE          | 1.00          | 0.224          | 0.170            | 1.45                  | 1.12           | 5.70                    | 5.58                   | 13.85                  |
| ROLLING CULT 6R        | 4,38        | JULY          | 1.00          | 0.216          | 0.164            | 1.10                  | 1.08           | 0.0                     | 3.65                   | 5.83                   |
| ROLLING CULT 6R        | 4,38        | AUG           | 1.00          | 0.216          | 0.164            | 1.10                  | 1.08           | 0.0                     | 3.65                   | 5.83                   |
| TOTALS                 |             |               |               | 1.750          | 1.325            | 11.12                 | 8.75           | 17.20                   | 30.79                  | 67.86                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

|                     |      | PRICE OF GUAR<br>(DOLLARS) |       |        |        |        |
|---------------------|------|----------------------------|-------|--------|--------|--------|
|                     |      | 16.00                      | 18.00 | 20.00  | 22.00  | 24.00  |
| QUANTITY OF<br>GUAR | CWT. |                            |       |        |        |        |
|                     | 6.40 | 15.39                      | 28.19 | 40.99  | 53.79  | 66.59  |
|                     | 7.20 | 27.99                      | 42.39 | 56.79  | 71.19  | 85.59  |
|                     | 8.00 | 40.59                      | 56.59 | 72.59  | 88.59  | 104.59 |
|                     | 8.80 | 53.19                      | 70.79 | 88.39  | 105.99 | 123.59 |
|                     | 9.60 | 65.79                      | 84.99 | 104.19 | 123.39 | 142.59 |

PEANUTS, FLORUNNER, IRRIGATED  
TEXAS WINTER GARDEN REGION  
1983 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT  | PROJECTED     |                  | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|-------|---------------|------------------|------------------|
|                                   |                    |       | \$/UNIT       | VALUE            |                  |
| 1. GROSS RECEIPTS                 |                    |       |               |                  |                  |
| FLORUNNER PEANUT                  | 27.50              | CWT.  | 28.00         | 770.00           |                  |
| TOTAL PROJECTED RETURNS           |                    |       |               | \$ 770.00        | \$               |
| 2. VARIABLE COSTS                 |                    |       |               |                  |                  |
| INPUT USE                         |                    |       |               |                  |                  |
| PREHARVEST COSTS                  |                    |       |               |                  |                  |
| *PEANUT SEED                      | 100.00             | LB.   | 0.58          | 58.00            |                  |
| *NITROGEN (DRY)                   | 20.00              | LB.   | 0.25          | 5.00             |                  |
| *PHOSPHATE                        | 50.00              | LB.   | 0.30          | 15.00            |                  |
| CUSTOM FERTILIZE                  | 1.00               | ACRE  | 1.80          | 1.80             |                  |
| *NEMATOCIDE                       | 1.00               | ACRE  | 8.60          | 8.60             |                  |
| *HERBICIDE                        | 1.00               | ACRE  | 4.10          | 4.10             |                  |
| RISK INSURANCE                    | 1.00               | ACRE  | 15.00         | 15.00            |                  |
| *INSECTICIDE                      | 2.00               | APPL  | 4.10          | 8.20             |                  |
| CUST INSECT.                      | 1.00               | APPL  | 16.50         | 16.50            |                  |
| *FUNGICIDE                        | 7.00               | APPL  | 7.00          | 49.00            |                  |
| PESTICIDE APPLI.                  | 7.00               | ACRE  | 3.50          | 24.50            |                  |
| CUST. PCNB FUNG.                  | 1.00               | APPL  | 43.00         | 43.00            |                  |
| ALLOTMENT LEASE                   | 27.50              | CWT.  | 2.65          | 72.87            |                  |
| IRRIGATION WATER                  | 17.00              | ACIN  |               |                  |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |               | 17.98            |                  |
| EQUIPMENT                         |                    | ACRE  |               | 1.32             |                  |
| IRRIGATION                        |                    | ACRE  |               | 53.72            |                  |
| REPAIRS-----TRACTOR               |                    | ACRE  |               | 4.51             |                  |
| EQUIPMENT                         |                    | ACRE  |               | 3.06             |                  |
| IRRIGATION                        |                    | ACRE  |               | 12.92            |                  |
| LABOR-----MACHINERY               | 2.56               | HOURL | 5.00          | 12.82            |                  |
| IRRIGATION                        | 1.70               | HOURL | 3.80          | 6.46             |                  |
| EQUIPMENT                         | 0.60               | HOURL | 3.80          | 2.28             |                  |
| OTHER                             | 3.00               | HOURL | 3.80          | 11.40            |                  |
| OPERATING CAPITAL                 | 57.00              | DOL.  | 0.135         | 7.69             |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE  |               | \$ 455.74        | \$               |
| HARVEST COSTS                     |                    |       |               |                  |                  |
| *CUSTOM HAUL                      | 1.50               | TON   | 7.00          | 10.50            |                  |
| *CUSTOM DRYING                    | 1.50               | TON   | 25.00         | 37.50            |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |               | 10.45            |                  |
| REPAIRS-----TRACTOR               |                    | ACRE  |               | 2.86             |                  |
| EQUIPMENT                         |                    | ACRE  |               | 2.00             |                  |
| LABOR-----MACHINERY               | 1.63               | HOURL | 5.00          | 8.15             |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE  |               | \$ 71.46         | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE  |               | \$ 527.20        | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |       | \$ 19.17/CWT. | FLORUNNER PEANUT |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE  |               | \$ 242.80        | \$               |
| 4. FIXED COSTS                    |                    |       |               |                  |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |       |               |                  |                  |
| TRACTOR                           |                    | ACRE  |               | 46.20            |                  |
| EQUIPMENT                         |                    | ACRE  |               | 28.40            |                  |
| IRRIGATION                        |                    | ACRE  |               | 34.68            |                  |
| MISC ADMIN O/H                    | 1.00               | ACRE  | 15.00         | 15.00            |                  |
| LAND-CASH RENT                    | 1.00               | ACRE  | 50.00         | 50.00            |                  |
| TOTAL FIXED COSTS                 |                    | ACRE  |               | \$ 174.28        | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE  |               | \$ 701.48        | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |       | \$ 25.51/CWT. | FLORUNNER PEANUT |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE  |               | \$ 68.52         | \$               |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

PEANUTS, FLORUNNER, IRRIGATED  
 TEXAS WINTER GARDEN REGION  
 1983 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| OFFSET DISC            | 1,34        | SEPT          | 1.00          | 0.228          | 0.173            | 2.31                  | 1.14           | 0.0                     | 5.55                   | 9.01                   |
| TANDEM DISC            | 1,58        | OCT           | 1.00          | 0.208          | 0.158            | 2.07                  | 1.04           | 0.0                     | 4.30                   | 7.41                   |
| CHISEL PLOW            | 1,33        | DEC           | 1.00          | 0.202          | 0.153            | 2.12                  | 1.01           | 0.0                     | 3.36                   | 6.49                   |
| MOLDBOARD PLOW         | 1,32        | JAN           | 1.00          | 0.571          | 0.432            | 6.42                  | 2.85           | 0.0                     | 13.81                  | 23.09                  |
| BEDDER 6R              | 2,36        | FEB           | 2.00          | 0.302          | 0.229            | 2.66                  | 1.51           | 0.0                     | 3.80                   | 7.97                   |
| PEANUT PLANTER         | 2,68        | APR           | 1.00          | 0.318          | 0.241            | 3.25                  | 1.59           | 58.00                   | 6.47                   | 69.30                  |
| ROLLING CULT 6R        | 2,38        | APR           | 2.00          | 0.432          | 0.327            | 3.80                  | 2.16           | 0.0                     | 7.01                   | 12.97                  |
| HERBICIDE SPRAYR       | 63          | APR           | 1.00          | 0.0            | 0.264            | 0.08                  | 0.0            | 4.10                    | 2.13                   | 6.31                   |
| CULTIVATOR 6R          | 2,40        | APR           | 1.00          | 0.151          | 0.115            | 1.32                  | 0.76           | 0.0                     | 2.32                   | 4.39                   |
| CULTIVATOR 6R          | 2,40        | MAY           | 1.00          | 0.151          | 0.115            | 1.32                  | 0.76           | 0.0                     | 2.32                   | 4.39                   |
| PEANUT DIG SHK2R       | 2,66        | AUG           | 1.00          | 1.084          | 0.821            | 9.74                  | 5.42           | 0.0                     | 11.57                  | 26.72                  |
| PEANUT COMB. 4R        | 2,67        | AUG           | 1.00          | 0.546          | 0.414            | 5.57                  | 2.73           | 48.00                   | 10.25                  | 66.55                  |
| TOTALS                 |             |               |               | 4.193          | 3.441            | 40.65                 | 20.96          | 110.10                  | 72.88                  | 244.59                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | MAY            | 3.00           | 0.300          | 0.0             | 11.76                   | 1.14           | 0.0                     | 6.12                    | 19.02                   |
| WATER APPLICATION         | JUNE           | 6.00           | 0.600          | 0.0             | 23.52                   | 2.28           | 0.0                     | 12.24                   | 38.04                   |
| WATER APPLICATION         | JULY           | 6.00           | 0.600          | 0.0             | 23.52                   | 2.28           | 0.0                     | 12.24                   | 38.04                   |
| WATER APPLICATION         | AUG            | 2.00           | 0.200          | 0.0             | 7.84                    | 0.76           | 0.0                     | 4.08                    | 12.68                   |
| TOTALS                    |                | 17.00          | 1.700          | 0.0             | 66.64                   | 6.46           | 0.0                     | 34.68                   | 107.78                  |

 RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
 ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

 PRICE OF FLORUNNER PEANUT  
 (DOLLARS)

|                                 |       | 22.40  | 25.20  | 28.00  | 30.80  | 33.60  |
|---------------------------------|-------|--------|--------|--------|--------|--------|
| QUANTITY OF<br>FLORUNNER PEANUT | CWT.  |        |        |        |        |        |
|                                 | 22.00 | -10.22 | 51.38  | 112.98 | 174.58 | 236.18 |
|                                 | 24.75 | 39.29  | 108.59 | 177.89 | 247.19 | 316.49 |
|                                 | 27.50 | 88.80  | 165.80 | 242.80 | 319.80 | 396.80 |
|                                 | 30.25 | 138.32 | 223.02 | 307.72 | 392.41 | 477.11 |
|                                 | 33.00 | 187.83 | 280.23 | 372.63 | 465.03 | 557.43 |

 NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
 VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
 STRATEGIES.