

ORANGES ESTABLISHMENT, 4TH YEAR, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$               |
| ORANGES                           | TON  | 38.91                 | 1.20     | <u>46.69</u>     |
| TOTAL                             |      |                       |          | \$ 46.69         |
| 2. VARIABLE COSTS                 |      |                       |          | \$               |
| PREHARVEST                        |      |                       |          | \$               |
| FERT (P7-0-0)                     | ACRE | 17.40                 | 1.00     | 17.40            |
| INSECTICIDE                       | ACRE | 72.88                 | 1.00     | 72.88            |
| IRRIGATION WATER                  | APPL | 4.00                  | 3.00     | 12.00            |
| MISC EXPENSE                      | ACRE | 5.00                  | 1.00     | 5.00             |
| TREE REPLACEMENT                  | ACRE | 10.00                 | 1.00     | 10.00            |
| MACHINERY                         | ACRE | 6.67                  | 1.00     | 6.67             |
| TRACTORS                          | ACRE | 24.08                 | 1.00     | 24.08            |
| IRRIGATION MACHINERY              | ACRE | 1.50                  | 1.00     | 1.50             |
| LABOR(TRACTOR & MACHINERY)        | HOUR | 2.75                  | 13.58    | 37.35            |
| LABOR(IRRIGATION)                 | HOUR | 2.50                  | 6.00     | 15.00            |
| OTHER LABOR                       | HOUR | 2.50                  | 6.00     | 15.00            |
| INTEREST ON OP. CAP.              | DOL. | 0.09                  | 66.93    | <u>6.39</u>      |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 223.27        |
| HARVEST COSTS                     |      |                       |          | \$               |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 0.00          |
| TOTAL VARIABLE COST               |      |                       |          | \$ 223.27        |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ 176.54        |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 10.03                 | 1.00     | 10.03            |
| TRACTORS                          | ACRE | 15.82                 | 1.00     | 15.82            |
| IRRIGATION MACHINERY              | ACRE | 3.00                  | 1.00     | 3.00             |
| TAXES(LAND, WATER)                | ACRE | 22.00                 | 1.00     | 22.00            |
| PROPORTED ESTAB. COST             | ACRE | 1492.64               | 0.10     | 149.26           |
| LAND (NET RENT)                   | ACRE | 1200.00               | 0.07     | <u>84.00</u>     |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 284.12        |
| 5. TOTAL COSTS                    |      |                       |          | \$ 507.39        |
| 6. NET RETURNS                    |      |                       |          | \$ 460.65        |

CROP SOLD ON TREES.

PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS

PROJECTED 1977

ORANGES ESTABLISHMENT, 4TH YEAR, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

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FUEL, OIL, FIXED  
ITEM TIMES LABOR MACHINE LBS., REP. COSTS  
NO. DATE OVER HOURS HOURS PER ACRE PER ACRE  
OPERATION  
-----

|        |      |    |      |       |       |       |      |      |      |                   |
|--------|------|----|------|-------|-------|-------|------|------|------|-------------------|
| 5.64   | JULY | 10 | 1.00 | 0.08  | 0.104 | 0.083 | 0.32 | 0.80 | 0.83 | TANDEM DISC       |
| 5.64   | JULY | 10 | 1.00 | 0.08  | 0.104 | 0.083 | 0.32 | 0.80 | 0.83 | PICKUP TRUCK      |
| 5.64   | AUG  | 10 | 0.08 | 0.08  | 0.104 | 0.083 | 0.32 | 0.80 | 0.83 | PICKUP TRUCK      |
| 5.64   | SEPT | 10 | 1.00 | 0.08  | 0.388 | 0.259 | 0.80 | 0.80 | 0.83 | TANDEM DISC       |
| 5.66   | SEPT | 10 | 1.00 | 0.08  | 0.537 | 0.358 | 1.04 | 0.87 | 0.87 | ORDER DISC        |
| 5.56   | SEPT | 10 | 1.00 | 0.08  | 0.503 | 0.335 | 1.11 | 1.04 | 1.04 | DITCHER BLADE     |
| 5.68   | SEPT | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | TREE HOE          |
| 5.68   | SEPT | 10 | 0.08 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | PICKUP TRUCK      |
| 5.68   | SEPT | 10 | 0.08 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | PICKUP TRUCK      |
| 5.68   | NOV  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | TREE HOE          |
| 5.56   | NOV  | 10 | 1.00 | 0.08  | 0.503 | 0.335 | 1.11 | 1.04 | 1.04 | DITCHER BLADE     |
| 5.66   | NOV  | 10 | 1.00 | 0.08  | 0.537 | 0.358 | 1.04 | 0.87 | 0.87 | ORDER DISC        |
| 5.64   | NOV  | 10 | 1.00 | 0.08  | 0.388 | 0.259 | 0.80 | 0.80 | 0.83 | TANDEM DISC       |
| 5.64   | NOV  | 10 | 1.00 | 0.08  | 0.388 | 0.259 | 0.80 | 0.80 | 0.83 | PICKUP TRUCK      |
| 5.68   | NOV  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | PICKUP TRUCK      |
| 5.68   | NOV  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | TREE HOE          |
| 5.68   | NOV  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | PICKUP TRUCK      |
| 5.68   | DEC  | 10 | 0.09 | 0.09  | 0.109 | 0.087 | 0.34 | 0.17 | 0.17 | PICKUP TRUCK      |
| 5.88   | JAN  | 10 | 0.50 | 0.029 | 0.026 | 0.07  | 0.05 | 0.05 | 0.05 | FEET, APPL., FERT |
| 5.88   | JAN  | 10 | 0.08 | 0.08  | 0.104 | 0.083 | 0.32 | 0.16 | 0.16 | PICKUP TRUCK      |
| 5.66   | FEB  | 10 | 1.00 | 0.08  | 0.537 | 0.358 | 1.04 | 0.87 | 0.87 | ORDER DISC        |
| 5.56   | FEB  | 10 | 1.00 | 0.08  | 0.503 | 0.335 | 1.11 | 1.04 | 1.04 | DITCHER BLADE     |
| 5.68   | FEB  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | TREE HOE          |
| 5.88   | FEB  | 10 | 0.50 | 0.029 | 0.026 | 0.07  | 0.05 | 0.05 | 0.05 | FEET, APPL., FERT |
| 5.88   | FEB  | 10 | 0.08 | 0.08  | 0.104 | 0.083 | 0.32 | 0.16 | 0.16 | PICKUP TRUCK      |
| 5.64   | MAR  | 10 | 1.00 | 0.08  | 0.388 | 0.259 | 0.80 | 0.80 | 0.83 | TANDEM DISC       |
| 5.66   | MAR  | 10 | 1.00 | 0.08  | 0.537 | 0.358 | 1.04 | 0.87 | 0.87 | ORDER DISC        |
| 5.56   | MAR  | 10 | 1.00 | 0.08  | 0.503 | 0.335 | 1.11 | 1.04 | 1.04 | DITCHER BLADE     |
| 5.68   | MAR  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | TREE HOE          |
| 5.68   | MAR  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | PICKUP TRUCK      |
| 5.68   | MAR  | 10 | 1.00 | 0.08  | 1.375 | 0.917 | 2.76 | 2.45 | 2.45 | PICKUP TRUCK      |
| 5.64   | MAY  | 10 | 1.00 | 0.08  | 0.388 | 0.259 | 0.80 | 0.80 | 0.83 | TANDEM DISC       |
| 5.64   | MAY  | 10 | 1.00 | 0.08  | 0.388 | 0.259 | 0.80 | 0.80 | 0.83 | PICKUP TRUCK      |
| 5.64   | MAY  | 10 | 1.00 | 0.08  | 0.388 | 0.259 | 0.80 | 0.80 | 0.83 | PICKUP TRUCK      |
| 1.62   | JUNE | 10 | 1.00 | 0.08  | 0.217 | 0.145 | 1.02 | 0.76 | 0.76 | ORCHARD SPRAYER   |
| 1.62   | JUNE | 10 | 1.00 | 0.08  | 0.217 | 0.145 | 1.02 | 0.76 | 0.76 | PICKUP TRUCK      |
| 18.581 |      |    |      |       |       |       |      |      |      | TOTALS            |
| 9.220  |      |    |      |       |       |       |      |      |      |                   |
| 30.75  |      |    |      |       |       |       |      |      |      |                   |
| 25.35  |      |    |      |       |       |       |      |      |      |                   |

ORANGES ESTABLISHMENT, 4TH YEAR, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$               |
| CITRUS                            | TON. | 38.91                 | 1.20     | <u>46.69</u>     |
| TOTAL                             |      |                       |          | \$ 46.69         |
| 2. VARIABLE COSTS                 |      |                       |          | \$               |
| PREHARVEST                        |      |                       |          |                  |
| FEET (87-0-0)                     | ACRE | 17.40                 | 1.00     | 17.40            |
| HERBICIDE                         | ACRE | 34.30                 | 1.00     | 34.30            |
| HERBICIDE APPLI.                  | APPL | 7.50                  | 3.00     | 22.50            |
| INSECTICIDE                       | ACRE | 72.88                 | 1.00     | 72.88            |
| IRRIGATION WATER                  | APPL | 4.00                  | 5.00     | 20.00            |
| TREE REPLACEMENT                  | ACRE | 10.00                 | 1.00     | 10.00            |
| MISC EXPENSE                      | ACRE | 10.00                 | 1.00     | 10.00            |
| MACHINERY                         | ACRE | 18.56                 | 1.00     | 18.56            |
| TRACTORS                          | ACRE | 11.12                 | 1.00     | 11.12            |
| IRRIGATION MACHINERY              | ACRE | 2.50                  | 1.00     | 2.50             |
| LABOR (TRACTOR & MACHINERY)       | HR   | 2.75                  | 11.33    | 31.15            |
| LABOR (IRRIGATION)                | HR   | 2.50                  | 5.00     | 12.50            |
| OTHER LABOR                       | HR   | 2.50                  | 6.00     | 15.00            |
| INTEREST ON OP. CAP.              | DOL. | 0.09                  | 87.59    | <u>8.22</u>      |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 286.22        |
| HARVEST COSTS                     |      |                       |          | \$               |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 0.00          |
| TOTAL VARIABLE COST               |      |                       |          | \$ 286.22        |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ 239.53        |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 13.39                 | 1.00     | 13.39            |
| TRACTORS                          | ACRE | 7.63                  | 1.00     | 7.63             |
| IRRIGATION MACHINERY              | ACRE | 5.00                  | 1.00     | 5.00             |
| TAXES (LAND, WATER)               | ACRE | 22.00                 | 1.00     | 22.00            |
| PRORATED ESTAB. COST              | ACRE | 1709.44               | 0.10     | 170.94           |
| LAND (NET RENT)                   | ACRE | 1200.00               | 0.07     | <u>84.00</u>     |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 302.97        |
| 5. TOTAL COSTS                    |      |                       |          | \$ 589.19        |
| 6. NET RETURNS                    |      |                       |          | \$ 542.50        |

CROP SOLD ON TREES.

PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS

PROJECTED 1977

ORANGE'S ESTABLISHMENT, 4TH YEAR, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

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FUEL, OIL, FIXED  
ITEM NO. DATE OVER HOURS HOURS PER ACRE PER ACRE  
TIMES LABOR MACHINE LUB., REP. COSTS  
OPERATION  
-----

|                   |        |       |       |       |      |      |
|-------------------|--------|-------|-------|-------|------|------|
| SHREDDER          | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| HERB SPRA W HDGN  | 5.69   | 1.00  | 0.382 | 0.255 | 0.79 | 0.81 |
| AUG               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER          | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| AUG               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| SEPT              | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| HERB SPRA W HDGN  | 5.69   | 1.00  | 0.382 | 0.255 | 0.79 | 0.81 |
| OCT               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER          | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| ORCHARD SPRAYER   | 5.62   | 1.00  | 0.217 | 0.145 | 0.52 | 0.65 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| OCT               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| NOV               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| DEC               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| JAN               | 5.88   | 0.50  | 0.039 | 0.026 | 0.07 | 0.05 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| FERT. APPL. RENTD | 5.88   | 0.50  | 0.039 | 0.026 | 0.07 | 0.05 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| FEB               | 5.88   | 0.50  | 0.039 | 0.026 | 0.07 | 0.05 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| HERB SPRA W HDGN  | 5.69   | 1.00  | 0.382 | 0.255 | 0.79 | 0.81 |
| MAR               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER          | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| MAR               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER          | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| APR               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER          | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| MAY               | 5.44   | 1.00  | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| JUNE              | 5.62   | 1.00  | 0.217 | 0.145 | 0.52 | 0.65 |
| ORCHARD SPRAYER   | 5.62   | 1.00  | 0.217 | 0.145 | 0.52 | 0.65 |
| PICKUP TRUCK      | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| JUNE              | 10     | 0.35  | 0.437 | 0.350 | 1.37 | 0.67 |
| TOTALS            | 11.726 | 8.251 | 29.68 | 21.02 |      |      |

CHOP SOLD CN TREES.  
PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS  
PROJECTED 1977  
BUDGET IDENTIFICATION NUMBER--- 97 3192011910 0  
ANNUAL CAPITAL MONTH 6

ORANGE S. MATURE GROVE, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

VALUE OF PRICE OR UNIT COST/UNIT QUANTITY COST

1. GROSS RECEIPTS FROM PRODUCTION

GRANGES TOTAL TON 38.91 11.00 \$ 428.01 \$ 428.01

2. VARIABLE COSTS

PREHARVEST FERT (110-0-0) ACRE 23.20 1.00 23.20  
INSECTICIDE ACRE 97.17 1.00 97.17  
IRRIGATION WATER APPL 4.00 3.00 12.00  
MISC EXPENSE ACRE 5.00 1.00 5.00  
TREE REPLACEMENT ACRE 10.00 1.00 10.00  
MACHINERY ACRE 6.55 1.00 6.55  
TRACTORS ACRE 22.16 1.00 22.16  
IRRIGATION MACHINERY ACRE 1.50 1.00 1.50  
LABOR (TRACTOR & MACHINERY) HOUR 2.75 13.35 36.75  
LABOR (IRRIGATION) HOUR 2.50 6.00 15.00  
OTHER LABOR HOUR 2.50 6.00 15.00  
INTEREST ON OP. CAP. DOL. 0.09 78.91 7.43  
SUBTOTAL, PRE-HARVEST \$ 251.81

HARVEST COSTS

SUBTOTAL, HARVEST

\$ 0.0 TOTAL VARIABLE COST \$ 251.81

3. INCOME ABOVE VARIABLE COSTS

\$ 176.20

4. FIXED COSTS

MACHINERY ACRE 9.66 1.00 9.66  
TRACTORS ACRE 15.22 1.00 15.22  
IRRIGATION MACHINERY ACRE 3.00 1.00 3.00  
TAXES (LAND, WATER) ACRE 22.00 1.00 22.00  
PRORATED ESTAB. COST ACRE 1945.15 0.12 233.42  
LAND (NET RENT) ACRE 1200.00 0.07 84.00  
TOTAL FIXED COSTS \$ 367.29

5. TOTAL COSTS

\$ 619.11

6. NET RETURNS

\$ -191.11

CROP SOLD ON TREES. PRORATED ESTABLISHMENT COST INCLUDES ALLOWANCE

FOR BOTH DEPRECIATION AND INTEREST ON GROVE DEVELOPMENT.

PREPARED BY ALAN W. REICHARDT, TAX, WESLACO, TEXAS PROJECTED 1977

ORANGES, MATURE GROVE, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

-----  
FUEL, OIL, FIXED  
TIMES LABOR MACHINE LUB., REP., COSTS  
OPERATION  
NO. DATE OVER HOURS HOURS PER ACRE PER ACRE  
-----

|                  |      |      |    |      |        |       |       |       |      |
|------------------|------|------|----|------|--------|-------|-------|-------|------|
| TANDEM DISC      | 5.64 | JULY | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.80  | 0.83 |
| PICKUP TRUCK     | 10   | AUG  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| TANDEM DISC      | 5.64 | SEPT | 10 | 0.08 | 0.388  | 0.259 | 0.80  | 0.83  | 0.83 |
| BOOPER DISC      | 5.66 | SEPT | 10 | 0.08 | 0.537  | 0.358 | 1.04  | 0.87  | 0.87 |
| DITCHER BLADE    | 5.56 | SEPT | 10 | 0.08 | 0.503  | 0.335 | 1.11  | 1.04  | 1.04 |
| TREE HOE         | 5.68 | SEPT | 10 | 0.08 | 1.375  | 0.917 | 2.76  | 2.45  | 2.45 |
| PICKUP TRUCK     | 10   | SEPT | 10 | 0.08 | 0.104  | 0.082 | 0.32  | 0.16  | 0.16 |
| ORCHARD SPRAYER  | 5.62 | OCT  | 10 | 0.08 | 0.217  | 0.145 | 0.52  | 0.65  | 0.65 |
| PICKUP TRUCK     | 10   | OCT  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| TANDEM DISC      | 5.64 | NOV  | 10 | 0.08 | 0.388  | 0.259 | 0.80  | 0.83  | 0.83 |
| BOOPER DISC      | 5.66 | NOV  | 10 | 0.08 | 0.537  | 0.358 | 1.04  | 0.87  | 0.87 |
| DITCHER BLADE    | 5.56 | NOV  | 10 | 0.08 | 0.503  | 0.335 | 1.11  | 1.04  | 1.04 |
| TREE HOE         | 5.68 | NOV  | 10 | 0.08 | 1.375  | 0.917 | 2.76  | 2.45  | 2.45 |
| PICKUP TRUCK     | 10   | NOV  | 10 | 0.08 | 0.104  | 0.082 | 0.32  | 0.16  | 0.16 |
| PICKUP TRUCK     | 10   | DEC  | 10 | 0.08 | 0.109  | 0.087 | 0.34  | 0.17  | 0.17 |
| FEET. APPL. RENT | 5.88 | JAN  | 10 | 0.50 | 0.039  | 0.026 | 0.07  | 0.05  | 0.05 |
| PICKUP TRUCK     | 10   | JAN  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| BOOPER DISC      | 5.66 | FEB  | 10 | 0.08 | 0.537  | 0.358 | 1.04  | 0.87  | 0.87 |
| DITCHER BLADE    | 5.56 | FEB  | 10 | 0.08 | 0.503  | 0.335 | 1.11  | 1.04  | 1.04 |
| TREE HOE         | 5.68 | FEB  | 10 | 0.08 | 1.375  | 0.917 | 2.76  | 2.45  | 2.45 |
| FEET. APPL. RENT | 5.88 | FEB  | 10 | 0.50 | 0.039  | 0.026 | 0.07  | 0.05  | 0.05 |
| PICKUP TRUCK     | 10   | FEB  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| TANDEM DISC      | 5.64 | MAR  | 10 | 0.08 | 0.388  | 0.259 | 0.80  | 0.83  | 0.83 |
| BOOPER DISC      | 5.66 | MAR  | 10 | 0.08 | 0.537  | 0.358 | 1.04  | 0.87  | 0.87 |
| DITCHER BLADE    | 5.56 | MAR  | 10 | 0.08 | 0.503  | 0.335 | 1.11  | 1.04  | 1.04 |
| TREE HOE         | 5.68 | MAR  | 10 | 0.08 | 1.375  | 0.917 | 2.76  | 2.45  | 2.45 |
| PICKUP TRUCK     | 10   | MAR  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| ORCHARD SPRAYER  | 5.62 | APR  | 10 | 0.08 | 0.217  | 0.145 | 0.52  | 0.65  | 0.65 |
| PICKUP TRUCK     | 10   | APR  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| TANDEM DISC      | 5.64 | MAY  | 10 | 0.08 | 0.388  | 0.259 | 0.80  | 0.83  | 0.83 |
| PICKUP TRUCK     | 10   | MAY  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| PICKUP TRUCK     | 10   | MAY  | 10 | 0.08 | 0.104  | 0.083 | 0.32  | 0.16  | 0.16 |
| TOTALS           |      |      |    |      | 13.364 | 9.076 | 28.71 | 24.98 |      |

CROP SOLD ON FEES. PROPORTED ESTABLISHMENT COST INCLUDES ALLOWANCE  
FOR BOTH DEPRECIATION AND INTEREST ON GROVE DEVELOPMENT.  
PREPARED BY ALAN W. REICHARDT, TAX, WESLACO, TEXAS PROJECTED 1977  
BUDGET IDENTIFICATION NUMBER--- 9711192021910 0  
ANNUAL CAPITAL MONTH 6

ORANGES, MATURE GROVE, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                          | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|------------------------------------------|-------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b> |       |                       |          |                  |
| CITRUS                                   | TON   | 38.91                 | 15.00    | \$ <u>583.65</u> |
| TOTAL                                    |       |                       |          | \$ 583.65        |
| <b>2. VARIABLE COSTS</b>                 |       |                       |          |                  |
| PREHARVEST                               |       |                       |          |                  |
| FERT (116-C-0)                           | ACRE  | 23.20                 | 1.00     | 23.20            |
| HERBICIDE                                | ACRE  | 34.30                 | 1.00     | 34.30            |
| HERBICIDE APPLI.                         | APPL  | 7.50                  | 3.00     | 22.50            |
| INSECTICIDE                              | ACRE  | 97.17                 | 1.00     | 97.17            |
| IRRIGATION WATER                         | APPL  | 4.00                  | 5.00     | 20.00            |
| TREE REPLACEMENT                         | ACRE  | 10.00                 | 1.00     | 10.00            |
| MISC EXPENSE                             | ACRE  | 10.00                 | 1.00     | 10.00            |
| MACHINERY                                | ACRE  | 18.60                 | 1.00     | 18.60            |
| TRACTORS                                 | ACRE  | 10.81                 | 1.00     | 10.81            |
| IRRIGATION MACHINERY                     | ACRE  | 2.50                  | 1.00     | 2.50             |
| LABOR(TRACTOR & MACHINERY)               | HOURL | 2.75                  | 11.16    | 30.69            |
| LABOR(IRRIGATION)                        | HOURL | 2.50                  | 5.00     | 12.50            |
| OTHER LABOR                              | HOURL | 2.50                  | 6.00     | 15.00            |
| INTEREST ON OP. CAP.                     | DOLL. | 0.09                  | 94.86    | <u>8.49</u>      |
| SUBTOTAL, PRE-HARVEST                    |       |                       |          | \$ 316.28        |
| HARVEST COSTS                            |       |                       |          |                  |
| SUBTOTAL, HARVEST                        |       |                       |          | \$ 0.00          |
| TOTAL VARIABLE COST                      |       |                       |          |                  |
|                                          |       |                       |          | \$ 316.28        |
| <b>3. INCOME ABOVE VARIABLE COSTS</b>    |       |                       |          |                  |
|                                          |       |                       |          | \$ 267.37        |
| <b>4. FIXED COSTS</b>                    |       |                       |          |                  |
| MACHINERY                                | ACRE  | 13.43                 | 1.00     | 13.43            |
| TRACTORS                                 | ACRE  | 7.43                  | 1.00     | 7.43             |
| IRRIGATION MACHINERY                     | ACRE  | 5.00                  | 1.00     | 5.00             |
| TAXES(LAND, WATER)                       | ACRE  | 22.00                 | 1.00     | 22.00            |
| PRORATED ESTAB. COST                     | ACRE  | 2202.02               | 0.12     | 264.24           |
| LAND (NET RENT)                          | ACRE  | 1200.00               | 0.07     | <u>84.00</u>     |
| TOTAL FIXED COSTS                        |       |                       |          | \$ 396.10        |
| <b>5. TOTAL COSTS</b>                    |       |                       |          |                  |
|                                          |       |                       |          | \$ 712.38        |
| <b>6. NET RETURNS</b>                    |       |                       |          |                  |
|                                          |       |                       |          | \$ 128.73        |

CROP SOLD ON TREES. PRORATED ESTABLISHMENT COST INCLUDES ALLOWANCE  
FOR DEPRECIATION AND INTEREST ON GROVE DEVELOPMENT.

PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS

PROJECTED 1977

ORANGES, MATURE GROVE, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| ITEM                                  | NO. | DATE | OVER | HOURS | HOURS | PER ACRE | PER ACRE |
|---------------------------------------|-----|------|------|-------|-------|----------|----------|
| FUEL, OIL, FIXED                      |     |      |      |       |       |          |          |
| TIMES LABOR MACHINE LUB., REP., COSTS |     |      |      |       |       |          |          |
| OPERATION                             |     |      |      |       |       |          |          |

|                  |      |      |    |      |       |       |      |      |
|------------------|------|------|----|------|-------|-------|------|------|
| SHREDDER         | 5.44 | JULY | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 1.0  | JULY | 10 | 0.35 | 0.437 | 0.750 | 1.37 | 0.57 |
| HERB SPRA W HDGN | 5.69 | AUG  | 10 | 1.00 | 0.382 | 0.255 | 0.79 | 0.91 |
| SHREDDER         | 5.44 | AUG  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.62 | AUG  | 10 | 1.00 | 0.217 | 0.145 | 0.52 | 0.65 |
| CHARD SPRAYER    | 5.44 | AUG  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | AUG  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | AUG  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| HERB SPRA W HDGN | 5.69 | SEP  | 10 | 1.00 | 0.382 | 0.255 | 0.79 | 0.91 |
| PICKUP TRUCK     | 5.44 | SEP  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | SEP  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | OCT  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | OCT  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | OCT  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | OCT  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | OCT  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| HERB SPRA W HDGN | 5.69 | NOV  | 10 | 1.00 | 0.382 | 0.255 | 0.79 | 0.91 |
| PICKUP TRUCK     | 5.44 | NOV  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | NOV  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | DEC  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | DEC  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | DEC  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | JAN  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | JAN  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | JAN  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | FEB  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | FEB  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | FEB  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | MAR  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | MAR  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | MAR  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | APR  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | APR  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | APR  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| SHREDDER         | 5.44 | MAY  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | MAY  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | MAY  | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | JUNE | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| CHARD SPRAYER    | 5.44 | JUNE | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |
| PICKUP TRUCK     | 5.44 | JUNE | 10 | 1.00 | 0.637 | 0.424 | 1.40 | 1.28 |

TOTALS

11.161 8.141 29.41 20.86

CROP SOLD ON TREES. PROPORTED ESTABLISHMENT COST INCLUDES ALLOWANCE

FOR DEPRECIATION AND INTEREST ON GROVE DEVELOPMENT.

PREPARED BY ALAN W. PEICHARDT, TAYLOR, TEXAS. PROJECTED 1977

BUDGET IDENTIFICATION NUMBER--- 5711192001910 0

ANNUAL CAPITAL MONTH 6



ORANGES, PURCHASED MATURE GROVE, IRRIGATED, TEXAS RIO GRANDE VALLEY  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

VALUE OR PRICE OF UNIT COST/UNIT QUANTITY COST

1. GROSS RECEIPTS FROM PRODUCTION

ORANGES TOTAL 311.28 8.00 38.91

2. VARIABLE COSTS

PREHARVEST  
GROVE CARE CHG. ACRE 150.00 1.00 150.00  
FERT (11-6-0) ACRE 23.20 1.00 23.20  
INSECTICIDE ACRE 97.17 1.00 97.17  
INSECT. APPL. ACRE 52.00 4.00 52.00  
IRRIGATION WATER APPL 10.50 3.00 10.50  
IRRIGATION MACHINERY ACRE 1.50 1.00 1.50  
LABOR (IRRIGATION) HOUR 15.00 2.50 15.00  
INTEREST ON OP. CAP. DOL. 13.81 0.09 145.33  
SUBTOTAL, PRE-HARVEST 363.18

HARVEST COSTS

MARKETING DOL. 0.05 314.40 15.72  
SUBTOTAL, HARVEST 15.72

TOTAL VARIABLE COST

3. INCOME ABOVE VARIABLE COSTS 378.90 67.62

4. FIXED COSTS

MACHINERY ACRE 0.0 1.00 0.0  
TRACTORS ACRE 0.0 1.00 0.0  
IRRIGATION MACHINERY ACRE 3.00 1.00 3.00  
TAXES (LAND, WATER) ACRE 22.00 1.00 22.00  
RETURN ON INVESTMENT ACRE 400.00 0.10 40.00  
LAND (NET RENT) ACRE 1200.00 0.07 84.00  
TOTAL FIXED COSTS 149.00

5. TOTAL COSTS

6. NET RETURNS 527.90 216.62

INCLUDES INTEREST AND DEPRECIATION. INTEREST CHARGED ON 1/2 OF TOTAL INVESTMENT TO REPRESENT AVERAGE AMOUNT OVER LIFE OF GROVE.  
PREPARED BY ALAN W. REICHARCT, TAXES, WESTLACO, TEXAS PROJECTED 1977

ORANGES, PURCHASED MATURE GROVE, IRRIGATED, TEXAS RIO GRANDE VALLE  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION | ITEM NO. | DATE | TIMES OVER | LABOR HOURS | MACHINE HOURS | FULL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-----------|----------|------|------------|-------------|---------------|--------------------------------|----------------------|
|-----------|----------|------|------------|-------------|---------------|--------------------------------|----------------------|

TOTALS

0.0 0.0 0.0 0.0

INCLUDES INTEREST AND DEPRECIATION. INTEREST CHARGED ON 1/2 OF TOTAL INVESTMENT TO REPRESENT AVERAGE AMOUNT OVER LIFE OF GROVE.  
PREPARED BY ALAN W. PEICHARDT, TAFX, WESLACO, TEXAS PROJECTED 1977

BUDGET IDENTIFICATION NUMBER--- 97 8192021910 0  
ANNUAL CAPITAL MONTH 6

BELL PEPPERS, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                           | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b>  |      |                       |          |                  |
| BELL PEPPERS                              | CRTN | 6.75                  | 400.00   | <u>2700.00</u>   |
| TOTAL                                     |      |                       |          | \$2700.00        |
| <b>2. VARIABLE COSTS</b>                  |      |                       |          |                  |
| <b>PREHARVEST</b>                         |      |                       |          |                  |
| SEED                                      | LBS. | 17.00                 | 2.50     | 42.50            |
| FERT (250-100-0)                          | ACRE | 70.00                 | 1.00     | 70.00            |
| FOLIAR FEED                               | ACRE | 7.00                  | 1.00     | 7.00             |
| HERBICIDE                                 | ACRE | 41.00                 | 1.00     | 41.00            |
| INSECTICIDE                               | APPL | 1.87                  | 15.00    | 28.05            |
| FUNGICIDE                                 | APPL | 2.48                  | 12.00    | 29.76            |
| FUNG&INSEC APPLI                          | APPL | 2.00                  | 17.00    | 34.00            |
| IRRIGATION WATER                          | APPL | 4.00                  | 8.00     | 32.00            |
| MACHINERY                                 | ACRE | 6.24                  | 1.00     | 6.24             |
| TRACTORS                                  | ACRE | 12.94                 | 1.00     | 12.94            |
| IRRIGATION MACHINERY                      | ACRE | 4.00                  | 1.00     | 4.00             |
| LABOR (TRACTOR & MACHINERY)               | HOUR | 2.75                  | 4.57     | 12.57            |
| LABOR (IRRIGATION)                        | HOUR | 2.50                  | 8.00     | 20.00            |
| OTHER LABOR                               | HOUR | 2.50                  | 40.00    | 100.00           |
| INTEREST ON OP. CAP.                      | DOL. | 0.09                  | 93.64    | <u>8.43</u>      |
| SUBTOTAL, PRE-HARVEST                     |      |                       |          | \$ 448.96        |
| <b>HARVEST COSTS</b>                      |      |                       |          |                  |
| HARVESTING                                | CRTN | 0.83                  | 400.00   | 340.00           |
| PACK & CARTON                             | CRTN | 1.65                  | 400.00   | 660.00           |
| MARKETING                                 | CRTN | 0.25                  | 400.00   | <u>100.00</u>    |
| SUBTOTAL, HARVEST                         |      |                       |          | \$1100.00        |
| <b>TOTAL VARIABLE COST</b>                |      |                       |          | \$1548.96        |
| <b>3. BREAKEVEN PRICE, VARIABLE COSTS</b> |      |                       |          | CRTN 3.872       |
| <b>4. FIXED COSTS</b>                     |      |                       |          |                  |
| MACHINERY                                 | ACRE | 9.60                  | 1.00     | 9.60             |
| TRACTORS                                  | ACRE | 5.96                  | 1.00     | 5.96             |
| IRRIGATION MACHINERY                      | ACRE | 8.00                  | 1.00     | 8.00             |
| LAND (NET RENT)                           | ACRE | 65.00                 | 1.00     | <u>65.00</u>     |
| TOTAL FIXED COSTS                         |      |                       |          | \$ 88.56         |
| <b>5. TOTAL COSTS</b>                     |      |                       |          | \$1637.52        |
| <b>6. BREAKEVEN PRICE, TOTAL COSTS</b>    |      |                       |          | CRTN 4.094       |

1973 - 1975 FALL SEASON AVERAGE PRICE.

PACKED IN 30 POUND CARTONS.

PREPARED BY ALAN W. REICHARDT, TAFX, WESLACO, TEXAS

PROJECTED 1977

WELL PEPPERS, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION          | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|--------------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| SHREDDER 4R        | 3,49     | JUNE | 1.00       | 0.245        | 0.163         | 0.81                           | 0.74                 |
| OFFSET DISC        | 1,41     | JUNE | 1.00       | 0.239        | 0.159         | 1.17                           | 0.94                 |
| MOLDBOARD PLOW     | 1,31     | JUNE | 0.50       | 0.282        | 0.188         | 1.59                           | 1.16                 |
| CHISEL PLOW        | 3,33     | JUNE | 0.50       | 0.171        | 0.114         | 0.50                           | 0.40                 |
| TANDEM DISC        | 1,43     | JUNE | 1.00       | 0.155        | 0.104         | 0.71                           | 0.47                 |
| FLOAT PLANE        | 3,48     | JUNE | 1.00       | 0.440        | 0.293         | 1.36                           | 1.47                 |
| PICKUP TRUCK       | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| BEDDER 6R          | 1,36     | JULY | 1.00       | 0.231        | 0.154         | 1.05                           | 0.62                 |
| FERT. APPLI. PENTD | 2,86     | JULY | 1.00       | 0.097        | 0.064         | 0.34                           | 0.16                 |
| BEDDER 6R          | 1,36     | JULY | 1.00       | 0.231        | 0.154         | 1.05                           | 0.62                 |
| ROTAVATOR 4R       | 1,45     | JULY | 1.00       | 0.278        | 0.186         | 1.51                           | 1.11                 |
| HERBICID SPRAYR6F  | 54       | JULY | 1.00       | 0.0          | 0.181         | 0.12                           | 0.28                 |
| STANHAY PLANTER    | 1,75     | JULY | 1.00       | 0.423        | 0.282         | 3.03                           | 3.91                 |
| HERBICID SPRAYR6F  | 3,54     | JULY | 1.00       | 0.271        | 0.181         | 0.84                           | 0.67                 |
| PICKUP TRUCK       | 10       | JULY | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| ROLLING CULT 6R    | 2,34     | AUG  | 1.00       | 0.181        | 0.121         | 0.75                           | 0.50                 |
| HERBICID SPRAYR6F  | 3,54     | AUG  | 1.00       | 0.271        | 0.181         | 0.84                           | 0.67                 |
| PICKUP TRUCK       | 10       | AUG  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| ROLLING CULT 6R    | 2,34     | SEPT | 1.00       | 0.181        | 0.121         | 0.75                           | 0.50                 |
| PICKUP TRUCK       | 10       | SEPT | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK       | 10       | OCT  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK       | 10       | NOV  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK       | 10       | DEC  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.39</u>                    | <u>0.19</u>          |
| TOTALS             |          |      |            | 4.571        | 3.345         | 19.14                          | 15.56                |

1973 - 1975 FALL SEASON AVERAGE PRICE.

PACKED IN 30 POUND CARTONS.

PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS

PROJECTED 1977

BUDGET IDENTIFICATION NUMBER--- 9918196011910 0

ANNUAL CAPITAL MONTH 12

## 88

VALUATION

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9

CABBAGE, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

CABBAGE, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION          | ITEM NO. | DATE | TIMES OVER | LABOR HOURS | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|--------------------|----------|------|------------|-------------|---------------|--------------------------------|----------------------|
| PICKUP TRUCK       | 10       | MAY  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| SHREDDER 4R        | 5.49     | JUNE | 1.00       | 0.245       | 0.163         | 0.61                           | 0.70                 |
| OFFSET DISC        | 1.41     | JUNE | 1.00       | 0.239       | 0.159         | 1.17                           | 0.94                 |
| PICKUP TRUCK       | 10       | JUNE | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| MOLDBOARD PLOW     | 1.31     | JULY | 0.50       | 0.282       | 0.188         | 1.59                           | 1.16                 |
| CHISEL PLOW        | 1.33     | JULY | 0.50       | 0.171       | 0.114         | 0.77                           | 0.46                 |
| TANDEM DISC        | 1.43     | JULY | 1.00       | 0.155       | 0.104         | 0.71                           | 0.47                 |
| PICKUP TRUCK       | 10       | JULY | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| FLOAT PLANE        | 1.48     | AUG  | 1.00       | 0.440       | 0.293         | 2.04                           | 1.62                 |
| BEDDER 6R          | 2.36     | AUG  | 1.00       | 0.231       | 0.154         | 0.90                           | 0.60                 |
| FERT.APPLI., RENTD | 3.86     | AUG  | 1.00       | 0.097       | 0.064         | 0.25                           | 0.14                 |
| STANHAY PLANTER    | 1.75     | AUG  | 1.00       | 0.423       | 0.282         | 3.03                           | 3.91                 |
| PICKUP TRUCK       | 10       | AUG  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| DITCHER BLADE      | 4.56     | SEPT | 0.50       | 0.252       | 0.168         | 0.69                           | 0.62                 |
| DITCHER BLADE      | 4.56     | SEPT | 0.50       | 0.252       | 0.168         | 0.69                           | 0.62                 |
| PICKUP TRUCK       | 10       | SEPT | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| CULTIVATOR 6R      | 2.47     | OCT  | 1.00       | 0.214       | 0.143         | 0.86                           | 0.60                 |
| FERT.APPLI., RENTD | 3.86     | OCT  | 1.00       | 0.097       | 0.064         | 0.25                           | 0.14                 |
| DITCHER BLADE      | 4.56     | OCT  | 0.50       | 0.252       | 0.168         | 0.69                           | 0.62                 |
| DITCHER BLADE      | 4.56     | OCT  | 0.50       | 0.252       | 0.168         | 0.69                           | 0.62                 |
| PICKUP TRUCK       | 10       | OCT  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| CULTIVATOR 6R      | 2.47     | NOV  | 1.00       | 0.214       | 0.143         | 0.86                           | 0.60                 |
| FERT.APPLI., RENTD | 3.86     | NOV  | 1.00       | 0.097       | 0.064         | 0.25                           | 0.14                 |
| PICKUP TRUCK       | 10       | NOV  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| FERT.APPLI., RENTD | 3.86     | DEC  | 1.00       | 0.097       | 0.064         | 0.25                           | 0.14                 |
| DITCHER BLADE      | 4.56     | DEC  | 0.50       | 0.252       | 0.168         | 0.69                           | 0.62                 |
| DITCHER BLADE      | 4.56     | DEC  | 0.50       | 0.252       | 0.168         | 0.69                           | 0.62                 |
| PICKUP TRUCK       | 10       | DEC  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK       | 10       | JAN  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| FERT.APPLI., RENTD | 3.86     | FEB  | 1.00       | 0.097       | 0.064         | 0.25                           | 0.14                 |
| PICKUP TRUCK       | 10       | FEB  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK       | 10       | MAR  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK       | 10       | APR  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| TOTALS             |          |      |            | 6.107       | 4.271         | 22.63                          | 17.79                |

\* 1973 - 1975 AVERAGE WINTER QUARTER PRICE, PACK IN 50 POUND CARTON.  
LAND CHARGE BASED ON CASH LEASE.

PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS PROJECTED 1977

BUDGET IDENTIFICATION NUMBER--- 99 8195011910 0  
ANNUAL CAPITAL MONTH 4

CANTALOUPS, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                           | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b>  |      |                       |          |                  |
| CANTALOUPS                                | CRTN | 5.27                  | 325.00   | <u>\$1712.75</u> |
| TOTAL                                     |      |                       |          | \$1712.75        |
| <b>2. VARIABLE COSTS</b>                  |      |                       |          |                  |
| <b>PREHARVEST</b>                         |      |                       |          |                  |
| SEED                                      | LBS. | 5.25                  | 3.00     | 15.75            |
| FERT(120-80-0)                            | ACRE | 40.00                 | 1.00     | 40.00            |
| FOLIAR FEED                               | ACRE | 3.75                  | 1.00     | 3.75             |
| INSECTICIDE                               | APPL | 4.20                  | 5.00     | 21.00            |
| FUNGICIDE                                 | APPL | 3.50                  | 10.00    | 35.00            |
| FUNG&INSEC APPLI                          | APPL | 2.00                  | 12.00    | 24.00            |
| IRRIGATION WATER                          | APPL | 4.00                  | 5.00     | 20.00            |
| HERBICIDE                                 | ACRE | 20.34                 | 1.00     | 20.34            |
| BEE RENT                                  | ACRE | 5.00                  | 1.00     | 5.00             |
| MACHINERY                                 | ACRE | 8.59                  | 1.00     | 8.59             |
| TRACTORS                                  | ACRE | 22.41                 | 1.00     | 22.41            |
| IRRIGATION MACHINERY                      | ACRE | 2.50                  | 1.00     | 2.50             |
| LABOR(TRACTOR & MACHINERY)                | HR   | 2.75                  | 8.81     | 24.24            |
| LABOR(IRRIGATION)                         | HR   | 2.50                  | 5.00     | 12.50            |
| OTHER LABOR                               | HR   | 2.50                  | 10.00    | 25.00            |
| INTEREST ON OP. CAP.                      | DOL. | 0.09                  | 73.07    | <u>6.54</u>      |
| SUBTOTAL, PRE-HARVEST                     |      |                       |          | \$ 287.01        |
| <b>HARVEST COSTS</b>                      |      |                       |          |                  |
| HARVESTING                                | CRTN | 0.85                  | 325.00   | 276.25           |
| PACKING                                   | CRTN | 1.85                  | 325.00   | 601.25           |
| MARKETING                                 | CRTN | 0.15                  | 325.00   | <u>48.75</u>     |
| SUBTOTAL, HARVEST                         |      |                       |          | \$ 926.25        |
| <b>TOTAL VARIABLE COST</b>                |      |                       |          | \$1213.26        |
| <b>3. BREAKEVEN PRICE, VARIABLE COSTS</b> |      |                       |          | 3.733            |
| <b>4. FIXED COSTS</b>                     |      |                       |          |                  |
| MACHINERY                                 | ACRE | 12.88                 | 1.00     | 12.88            |
| TRACTORS                                  | ACRE | 12.54                 | 1.00     | 12.54            |
| IRRIGATION MACHINERY                      | ACRE | 5.00                  | 1.00     | 5.00             |
| LAND (NET RENT)                           | ACRE | 65.00                 | 1.00     | <u>65.00</u>     |
| TOTAL FIXED COSTS                         |      |                       |          | \$ 95.42         |
| <b>5. TOTAL COSTS</b>                     |      |                       |          | \$1308.68        |
| <b>6. BREAKEVEN PRICE, TOTAL COSTS</b>    |      |                       |          | 4.027            |

1973 - 1975 SPRING QUARTER SEASON AVERAGE PRICE.

LAND CHARGE BASED ON CASH LEASE. CANTALOUPS SOLD IN 40 POUND CARTONS.  
PREPARED BY ALAN W. PEICHARDT, TAEX, WESLAC, TEXAS PROJECTED 1977

CANTALOUPS, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION         | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-------------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| SHREDDER 4R       | 3.49     | SEPT | 1.00       | 0.245        | 0.163         | 0.81                           | 0.74                 |
| OFFSET DISC       | 1.41     | SEPT | 1.00       | 0.239        | 0.159         | 1.17                           | 0.94                 |
| PICKUP TRUCK      | 10       | SEPT | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| MCLOBOARD PLOW    | 1.31     | OCT  | 0.50       | 0.282        | 0.188         | 1.59                           | 1.16                 |
| CHISEL PLOW       | 1.33     | OCT  | 0.50       | 0.171        | 0.114         | 0.77                           | 0.46                 |
| TANDEM DISC       | 1.43     | OCT  | 2.00       | 0.311        | 0.207         | 1.43                           | 0.95                 |
| PICKUP TRUCK      | 10       | OCT  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| FLOAT PLANE       | 1.48     | NOV  | 1.00       | 0.440        | 0.293         | 2.04                           | 1.62                 |
| BEDDER 6R         | 2.36     | NOV  | 1.00       | 0.231        | 0.154         | 0.90                           | 0.60                 |
| PICKUP TRUCK      | 10       | NOV  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| FERT.APPLI.RENTD  | 3.86     | DEC  | 1.00       | 0.097        | 0.064         | 0.25                           | 0.14                 |
| PICKUP TRUCK      | 10       | DEC  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| BEDDER 6R         | 2.36     | JAN  | 1.00       | 0.231        | 0.154         | 0.90                           | 0.60                 |
| ROLLING CULT 6R   | 2.34     | JAN  | 1.00       | 0.181        | 0.121         | 0.75                           | 0.50                 |
| PICKUP TRUCK      | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| STANHAY PLANTER   | 1.75     | FEB  | 1.00       | 0.423        | 0.282         | 3.03                           | 3.91                 |
| DITCHER BLADE     | 4.56     | FEB  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE     | 4.56     | FEB  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK      | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| ROLLING CULT 6R   | 3.34     | MAR  | 1.00       | 0.181        | 0.121         | 0.59                           | 0.46                 |
| BEDDER 6R         | 2.36     | MAR  | 1.00       | 0.231        | 0.154         | 0.90                           | 0.60                 |
| HERBICID SPRAYREP | 54       | MAR  | 1.00       | 0.0          | 0.181         | 0.12                           | 0.28                 |
| FERT.APPLI.RENTD  | 3.86     | MAR  | 1.00       | 0.097        | 0.064         | 0.25                           | 0.14                 |
| DITCHER BLADE     | 4.56     | MAR  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE     | 4.56     | MAR  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK      | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| ROLLING CULT 5R   | 3.34     | APR  | 1.00       | 0.181        | 0.121         | 0.59                           | 0.46                 |
| DITCHER BLADE     | 4.56     | APR  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE     | 4.56     | APR  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK      | 10       | APR  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| DITCHER BLADE     | 4.56     | MAY  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE     | 4.56     | MAY  | 1.00       | 0.503        | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK      | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK      | 10       | JUNE | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.39</u>                    | <u>0.19</u>          |
| TOTALS            |          |      |            | 8.813        | 6.223         | 30.99                          | 25.42                |

1973 - 1975 SPRING QUARTER SEASON AVERAGE PRICE.

LAND CHARGE BASED ON CASH LEASE. CANTALOUPS SOLD IN 40 POUND CARTONS.  
PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS PROJECTED 1977

BUDGET IDENTIFICATION NUMBER--- 9743195011910 0  
ANNUAL CAPITAL MONTH 6



CARROTS, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                            | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|--------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b>   |      |                       |          |                  |
| CARROTS                                    | BAGS | 3.59                  | 300.00   | \$ 1077.00       |
| TOTAL                                      |      |                       |          | \$ 1077.00       |
| <b>2. VARIABLE COSTS</b>                   |      |                       |          |                  |
| <b>PREHARVEST</b>                          |      |                       |          |                  |
| SEED                                       | LBS. | 6.25                  | 2.00     | 12.50            |
| FERT(100-0-0)                              | ACRE | 20.00                 | 1.00     | 20.00            |
| HERBICIDE                                  | ACRE | 20.14                 | 1.00     | 20.14            |
| INSECTICIDE                                | APPL | 2.45                  | 2.00     | 4.90             |
| FUNG&INSEC APPLI                           | APPL | 2.00                  | 6.00     | 12.00            |
| FUNGICIDE                                  | APPL | 2.75                  | 4.00     | 11.00            |
| IRRIGATION WATER                           | APPL | 4.00                  | 4.00     | 16.00            |
| FOLIAR FEED                                | APPL | 0.36                  | 6.00     | 2.16             |
| MACHINERY                                  | ACRE | 8.68                  | 1.00     | 8.68             |
| TRACTORS                                   | ACRE | 25.08                 | 1.00     | 25.08            |
| IRRIGATION MACHINERY                       | ACRE | 2.00                  | 1.00     | 2.00             |
| LABOR(TRACTOR & MACHINERY)                 | HOUR | 2.75                  | 9.97     | 27.41            |
| LABOR(IRRIGATION)                          | HOUR | 2.50                  | 8.00     | 20.00            |
| OTHER LABOR                                | HOUR | 2.50                  | 10.00    | 25.00            |
| INTEREST ON OP. CAP.                       | DOL. | 0.09                  | 80.80    | 7.68             |
| SUBTOTAL, PRE-HARVEST                      |      |                       |          | \$ 214.55        |
| <b>HARVEST COSTS</b>                       |      |                       |          |                  |
| HARVESTING                                 | BAGS | 0.75                  | 300.00   | 225.00           |
| PACKING                                    | BAGS | 1.60                  | 300.00   | 480.00           |
| MARKETING                                  | BAGS | 0.15                  | 300.00   | 45.00            |
| SUBTOTAL, HARVEST                          |      |                       |          | \$ 750.00        |
| <b>TOTAL VARIABLE COST</b>                 |      |                       |          | \$ 964.55        |
| <b>3. BREAK-EVEN PRICE, VARIABLE COSTS</b> |      |                       |          | BAGS 3.215       |
| <b>4. FIXED COSTS</b>                      |      |                       |          |                  |
| MACHINERY                                  | ACRE | 11.43                 | 1.00     | 11.43            |
| TRACTORS                                   | ACRE | 13.93                 | 1.00     | 13.93            |
| IRRIGATION MACHINERY                       | ACRE | 4.00                  | 1.00     | 4.00             |
| LAND (NET RENT)                            | ACRE | 55.00                 | 1.00     | 55.00            |
| TOTAL FIXED COSTS                          |      |                       |          | \$ 84.36         |
| <b>5. TOTAL COSTS</b>                      |      |                       |          | \$ 1048.91       |
| <b>6. BREAK-EVEN PRICE, TOTAL COSTS</b>    |      |                       |          | BAGS 3.496       |

1973 - 1975 AVERAGE WINTER QUARTER PRICE. PACKED IN 48 ONE POUND CELLO BA  
LAND CHARGE BASED ON CASH LEASE.

PREPARED BY ALAN W. REICHARDT, TAEX, WFSLACO, TEXAS PROJECTED 1977

CARROTS, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|-------------|---------------|--------------------------------|----------------------|
| PICKUP TRUCK     | 10       | JUNE | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| SHREDDEP         | 5.44     | JULY | 1.00       | 0.637       | 0.424         | 1.40                           | 1.28                 |
| OFFSET DISC      | 2.40     | JULY | 1.00       | 0.311       | 0.207         | 1.25                           | 0.99                 |
| MOLDBOARD PLOW   | 1.30     | JULY | 0.50       | 0.356       | 0.237         | 1.92                           | 1.31                 |
| CHISEL PLOW      | 2.32     | JULY | 0.50       | 0.210       | 0.140         | 0.79                           | 0.50                 |
| TANDEM DISC      | 1.42     | JULY | 1.00       | 0.222       | 0.148         | 1.01                           | 0.65                 |
| PICKUP TRUCK     | 10       | JULY | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| TANDEM DISC      | 1.42     | AUG  | 1.00       | 0.222       | 0.148         | 1.01                           | 0.65                 |
| HERBICD SPRAYR6R | 54       | AUG  | 1.00       | 0.0         | 0.181         | 0.12                           | 0.28                 |
| TANDEM DISC      | 1.42     | AUG  | 1.00       | 0.222       | 0.148         | 1.01                           | 0.65                 |
| FLOAT PLANE      | 1.48     | AUG  | 1.00       | 0.440       | 0.293         | 2.04                           | 1.62                 |
| BEDDER 6R        | 2.36     | AUG  | 1.00       | 0.231       | 0.154         | 0.90                           | 0.60                 |
| FERT.APPLI,RENTD | 1.86     | AUG  | 1.00       | 0.097       | 0.064         | 0.40                           | 0.17                 |
| PICKUP TRUCK     | 10       | AUG  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| BEDDER 6R        | 2.36     | SEPT | 1.00       | 0.231       | 0.154         | 0.90                           | 0.60                 |
| ROLLING CULT 6R  | 2.34     | SEPT | 1.00       | 0.181       | 0.121         | 0.75                           | 0.50                 |
| VEGETABLE PLANTR | 2.52     | SEPT | 1.00       | 0.355       | 0.237         | 1.61                           | 1.42                 |
| PICKUP TRUCK     | 10       | SEPT | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| ROLLING CULT 6R  | 2.34     | OCT  | 1.00       | 0.181       | 0.121         | 0.75                           | 0.50                 |
| FERT.APPLI,RENTD | 1.86     | OCT  | 1.00       | 0.097       | 0.064         | 0.40                           | 0.17                 |
| HERBICD SPRAYR6R | 2.54     | OCT  | 1.00       | 0.271       | 0.181         | 1.08                           | 0.73                 |
| DITCHER BLADE    | 4.56     | OCT  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE    | 4.56     | OCT  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK     | 10       | OCT  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| ROLLING CULT 6R  | 2.34     | NOV  | 1.00       | 0.181       | 0.121         | 0.75                           | 0.50                 |
| PICKUP TRUCK     | 10       | NOV  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| DITCHER BLADE    | 4.56     | DEC  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE    | 4.56     | DEC  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK     | 10       | DEC  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK     | 10       | JAN  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| DITCHER BLADE    | 4.56     | FEB  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE    | 4.56     | FEB  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK     | 10       | FEB  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK     | 10       | MAR  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| DITCHER BLADE    | 4.56     | APR  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| DITCHER BLADE    | 4.56     | APR  | 1.00       | 0.503       | 0.335         | 1.37                           | 1.25                 |
| PICKUP TRUCK     | 10       | APR  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| PICKUP TRUCK     | 10       | MAY  | 0.10       | 0.125       | 0.100         | 0.39                           | 0.19                 |
| TOTALS           |          |      |            | 9.967       | 7.026         | 33.76                          | 25.36                |

1973 - 1975 AVERAGE WINTER QUARTER PRICE. PACKED IN 48 ONE POUND CELLO BAGS.  
LAND CHARGE BASED ON CASH LEASE.  
PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS PROJECTED 1977

CARROTS, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                            | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|--------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b>   |      |                       |          |                  |
| CARROTS                                    | BAGS | 3.59                  | 400.00   | \$ 1436.00       |
| TOTAL                                      |      |                       |          | \$1436.00        |
| <b>2. VARIABLE COSTS</b>                   |      |                       |          |                  |
| <b>PREHARVEST</b>                          |      |                       |          |                  |
| SEED                                       | LBS. | 6.25                  | 2.00     | 12.50            |
| FERT(100-60-0)                             | ACRE | 32.00                 | 1.00     | 32.00            |
| HERBICIDE                                  | ACRE | 20.14                 | 1.00     | 20.14            |
| INSECTICIDE                                | ACRE | 2.45                  | 4.00     | 9.80             |
| FUNGICIDE                                  | APPL | 2.75                  | 6.00     | 16.50            |
| FUNG&INSEC APPLI                           | APPL | 2.00                  | 10.00    | 20.00            |
| FUMIGATE                                   | ACRE | 16.00                 | 1.00     | 16.00            |
| IRRIGATION WATER                           | APPL | 4.00                  | 5.00     | 20.00            |
| MACHINERY                                  | ACRE | 7.57                  | 1.00     | 7.57             |
| TRACTORS                                   | ACRE | 16.50                 | 1.00     | 16.50            |
| IRRIGATION MACHINERY                       | ACRE | 2.00                  | 1.00     | 2.00             |
| LABOR(TRACTOR & MACHINERY)                 | HOUR | 2.75                  | 6.70     | 18.43            |
| LABOR(IRRIGATION)                          | HOUR | 2.50                  | 4.00     | 10.00            |
| INTEREST ON OP. CAP.                       | DOL. | 0.09                  | 108.68   | 10.32            |
| SUBTOTAL, PRE-HARVEST                      |      |                       |          | \$ 211.77        |
| <b>HARVEST COSTS</b>                       |      |                       |          |                  |
| HARVESTING                                 | BAGS | 0.75                  | 400.00   | 300.00           |
| PACKING                                    | BAGS | 1.60                  | 400.00   | 640.00           |
| MARKETING                                  | BAGS | 0.15                  | 400.00   | 60.00            |
| SUBTOTAL, HARVEST                          |      |                       |          | \$1000.00        |
| TOTAL VARIABLE COST                        |      |                       |          | \$1211.77        |
| <b>3. BREAK-EVEN PRICE, VARIABLE COSTS</b> | BAGS |                       |          | 3.029            |
| <b>4. FIXED COSTS</b>                      |      |                       |          |                  |
| MACHINERY                                  | ACRE | 9.29                  | 1.00     | 9.29             |
| TRACTORS                                   | ACRE | 8.49                  | 1.00     | 8.49             |
| IRRIGATION MACHINERY                       | ACRE | 4.00                  | 1.00     | 4.00             |
| LAND (NET RENT)                            | ACRE | 45.00                 | 1.00     | 45.00            |
| TOTAL FIXED COSTS                          |      |                       |          | \$ 66.78         |
| <b>5. TOTAL COSTS</b>                      |      |                       |          | \$1298.54        |
| <b>6. BREAK-EVEN PRICE, TOTAL COSTS</b>    | BAGS |                       |          | 3.246            |

1973 - 1975 SEASON AVERAGE PRICE, PACKED IN 45 ONE POUND CELLULOSE BAGS.  
LAND CHARGE BASED ON CASH LEASE.  
PREPARED BY ALAN W. REICHARDT, TAEX, WESLACO, TEXAS PROJECTED 1977