

CORN, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT  | PROJECTED<br>\$/UNIT | PROJECTED<br>VALUE | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|-------|----------------------|--------------------|------------------|
| 1. GROSS RECEIPTS                 |                    |       |                      |                    |                  |
| CORN                              | 80.00              | BU.   | 2.80                 | 224.00             |                  |
| TOTAL PROJECTED RETURNS           |                    |       |                      | \$ 224.00          | \$               |
| 2. VARIABLE COSTS                 |                    |       |                      |                    |                  |
| PREHARVEST COSTS                  |                    |       |                      |                    |                  |
| *SEED CORN/GRAIN                  | 10.00              | LB.   | 1.00                 | 10.00              |                  |
| *NITROGEN (DRY)                   | 150.00             | LB.   | 0.35                 | 52.50              |                  |
| *PHOSPHATE                        | 50.00              | LB.   | 0.30                 | 15.00              |                  |
| HERBICIDE                         | 1.00               | LB.   | 7.00                 | 7.00               |                  |
| *IRRIG. WATER                     | 3.00               | APPL  | 6.00                 | 18.00              |                  |
| SOIL INSEC.                       | 1.00               | ACRE  | 10.44                | 10.44              |                  |
| IRRIGATION WATER                  | 18.00              | ACIN  |                      |                    |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |                      | 15.53              |                  |
| EQUIPMENT                         |                    | ACRE  |                      | 0.30               |                  |
| REPAIRS-----TRACTOR               |                    | ACRE  |                      | 3.06               |                  |
| EQUIPMENT                         |                    | ACRE  |                      | 2.56               |                  |
| LABOR-----MACHINERY               | 2.32               | HOURL | 3.45                 | 8.01               |                  |
| IRRIGATION                        | 4.50               | HOURL | 3.45                 | 15.52              |                  |
| EQUIPMENT                         | 0.12               | HOURL | 3.45                 | 0.41               |                  |
| OPERATING CAPITAL                 | 46.98              | DOL.  | 0.190                | 8.93               |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE  |                      | \$ 167.26          | \$               |
| HARVEST COSTS                     |                    |       |                      |                    |                  |
| CUS. HARV. CORN                   | 1.00               | ACRE  | 15.00                | 15.00              |                  |
| CUSTOM HAUL                       | 44.80              | CWT.  | 0.25                 | 11.20              |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE  |                      | \$ 26.20           | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE  |                      | \$ 193.46          | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |       | \$ 2.42/BU.          | CORN               |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE  |                      | \$ 30.54           | \$               |
| 4. FIXED COSTS                    |                    |       |                      |                    |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |       |                      |                    |                  |
| TRACTOR                           |                    | ACRE  |                      | 23.74              |                  |
| EQUIPMENT                         |                    | ACRE  |                      | 15.26              |                  |
| LAND-CASH RENT                    | 1.00               | ACRE  | 55.00                | 55.00              |                  |
| TOTAL FIXED COSTS                 |                    | ACRE  |                      | \$ 93.99           | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE  |                      | \$ 287.45          | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |       | \$ 3.59/BU.          | CORN               |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE  |                      | \$ -63.45          | \$               |

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CORN, IRRIGATED, TEXAS RIO GRANDE VALLEY REGION  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER 4R            | 4,46        | JULY          | 1.00          | 0.283          | 0.214            | 1.51                  | 0.98           | 0.0                     | 4.58                   | 7.06                   |
| OFFSET DISC            | 2,38        | JULY          | 1.00          | 0.210          | 0.159            | 2.03                  | 0.73           | 0.0                     | 4.12                   | 6.88                   |
| MOLDBOARD PLOW         | 2,30        | AUG           | 0.50          | 0.285          | 0.216            | 2.88                  | 0.98           | 0.0                     | 5.83                   | 9.69                   |
| CHISEL PLOW            | 2,32        | AUG           | 0.50          | 0.101          | 0.076            | 0.97                  | 0.35           | 0.0                     | 1.59                   | 2.90                   |
| OFFSET DISC            | 2,38        | SEPT          | 1.00          | 0.210          | 0.159            | 2.03                  | 0.73           | 0.0                     | 4.12                   | 6.88                   |
| BEDDER 6R              | 2,35        | DEC           | 1.00          | 0.151          | 0.115            | 1.39                  | 0.52           | 0.0                     | 2.06                   | 3.96                   |
| FERT-APPL, RNTD        | 2,59        | JAN           | 1.00          | 0.203          | 0.154            | 1.72                  | 0.70           | 67.50                   | 2.05                   | 71.98                  |
| RLNG CULT 6R           | 2,34        | FEB           | 1.00          | 0.194          | 0.147            | 1.95                  | 0.67           | 0.0                     | 2.87                   | 5.49                   |
| PLANTER 6R             | 2,36        | FEB           | 1.25          | 0.252          | 0.191            | 2.64                  | 0.87           | 10.00                   | 4.99                   | 18.50                  |
| CULTIVATOR 6R          | 2,44        | MAR           | 1.00          | 0.207          | 0.157            | 1.96                  | 0.72           | 0.0                     | 3.10                   | 5.78                   |
| DITCHER BLADE          | 4,48        | MAR           | 0.01          | 0.005          | 0.004            | 0.02                  | 0.02           | 0.0                     | 0.09                   | 0.14                   |
| CULTIVATOR 6R          | 2,44        | APR           | 1.00          | 0.207          | 0.157            | 1.96                  | 0.72           | 0.0                     | 3.10                   | 5.78                   |
| DITCHER BLADE          | 4,48        | APR           | 0.01          | 0.005          | 0.004            | 0.02                  | 0.02           | 0.0                     | 0.09                   | 0.14                   |
| DITCHER BLADE          | 4,48        | MAY           | 0.01          | 0.005          | 0.004            | 0.02                  | 0.02           | 0.0                     | 0.09                   | 0.14                   |
| TOTALS                 |             |               |               | 2.321          | 1.758            | 21.12                 | 8.01           | 77.50                   | 38.67                  | 145.29                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | MAR            | 6.00           | 1.500          | 0.0             | 0.0                     | 5.17           | 6.00                    | 0.0                     | 11.17                   |
| WATER APPLICATION         | APR            | 6.00           | 1.500          | 0.0             | 0.0                     | 5.17           | 6.00                    | 0.0                     | 11.17                   |
| WATER APPLICATION         | MAY            | 6.00           | 1.500          | 0.0             | 0.0                     | 5.17           | 6.00                    | 0.0                     | 11.17                   |
| TOTALS                    |                | 18.00          | 4.500          | 0.0             | 0.0                     | 15.52          | 18.00                   | 0.0                     | 33.52                   |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

|                     |       | PRICE OF CORN<br>(DOLLARS) |        |        |       |        |
|---------------------|-------|----------------------------|--------|--------|-------|--------|
|                     |       | 2.24                       | 2.52   | 2.80   | 3.08  | 3.36   |
| QUANTITY OF<br>CORN | BU.   |                            |        |        |       |        |
|                     | 64.00 | -47.86                     | -29.94 | -12.02 | 5.90  | 23.82  |
|                     | 72.00 | -31.06                     | -10.90 | 9.26   | 29.42 | 49.58  |
|                     | 80.00 | -14.26                     | 8.14   | 30.54  | 52.94 | 75.34  |
|                     | 88.00 | 2.54                       | 27.18  | 51.82  | 76.46 | 101.10 |
|                     | 96.00 | 19.34                      | 46.22  | 73.10  | 99.98 | 126.86 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

BROCCOLI, IRRIGATED, RIO GRANDE VALLEY REGION  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT         | PROJECTED<br>\$/UNIT | PROJECTED<br>VALUE | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|--------------|----------------------|--------------------|------------------|
| 1. GROSS RECEIPTS                 |                    |              |                      |                    |                  |
| BROCCOLI                          | 350.00             | CRTN         | 5.63                 | 1970.50            |                  |
| TOTAL PROJECTED RETURNS           |                    |              |                      | \$ 1970.50         | \$               |
| 2. VARIABLE COSTS                 |                    |              |                      |                    |                  |
| PREHARVEST COSTS                  |                    |              |                      |                    |                  |
| *SEED                             | 1.00               | LB.          | 108.00               | 108.00             |                  |
| *NITROGEN (DRY)                   | 30.00              | LB.          | 0.35                 | 10.50              |                  |
| *PHOSPHATE                        | 60.00              | LB.          | 0.30                 | 18.00              |                  |
| *POTASH                           | 30.00              | LB.          | 0.30                 | 9.00               |                  |
| *NITROGEN-LIQUID                  | 180.00             | LB.          | 0.25                 | 45.00              |                  |
| *HERBICIDE                        | 1.00               | APPL         | 5.91                 | 5.91               |                  |
| *INSECTICIDE                      | 3.00               | APPL         | 6.04                 | 18.12              |                  |
| *FUNGICIDE                        | 2.00               | APPL         | 4.78                 | 9.56               |                  |
| PESTICIDE APPL.                   | 3.00               | ACRE         | 3.50                 | 10.50              |                  |
| *IRRIGATION WATER                 | 4.00               | APPL         | 6.00                 | 24.00              |                  |
| IRRIGATION WATER                  | 24.00              | ACIN         |                      |                    |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE         |                      | 13.37              |                  |
| EQUIPMENT                         |                    | ACRE         |                      | 1.58               |                  |
| REPAIRS-----TRACTOR               |                    | ACRE         |                      | 2.31               |                  |
| EQUIPMENT                         |                    | ACRE         |                      | 3.58               |                  |
| LABOR-----MACHINERY               | 2.66               | HOOR         | 3.45                 | 9.18               |                  |
| IRRIGATION                        | 24.00              | HOOR         | 3.45                 | 82.80              |                  |
| EQUIPMENT                         | 0.63               | HOOR         | 3.45                 | 2.17               |                  |
| OTHER                             | 12.00              | HOOR         | 3.45                 | 41.40              |                  |
| OPERATING CAPITAL                 | 62.14              | DOL.         | 0.190                | 11.81              |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE         |                      | \$ 426.78          | \$               |
| HARVEST COSTS                     |                    |              |                      |                    |                  |
| HARVEST & HAUL                    | 350.00             | CRTN         | 1.45                 | 507.50             |                  |
| PACK & COUNT                      | 350.00             | CRTN         | 2.25                 | 787.50             |                  |
| MARKETING                         | 350.00             | CRTN         | 0.40                 | 140.00             |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE         |                      | \$ 1435.00         | \$               |
| TOTAL VARIABLE COSTS              |                    | ACRE         |                      | \$ 1861.78         | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    | \$ 5.32/CRTN |                      |                    |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE         |                      | \$ 108.72          | \$               |
| 4. FIXED COSTS                    |                    |              |                      |                    |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |              |                      |                    |                  |
| TRACTOR                           |                    | ACRE         |                      | 26.69              |                  |
| EQUIPMENT                         |                    | ACRE         |                      | 16.26              |                  |
| LAND-CASH RENT                    | 1.00               | ACRE         | 90.00                | 90.00              |                  |
| TOTAL FIXED COSTS                 |                    | ACRE         |                      | \$ 132.95          | \$               |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE         |                      | \$ 1994.72         | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    | \$ 5.70/CRTN |                      |                    |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE         |                      | \$ -24.22          | \$               |

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B-1241 (C17)

BROCCOLI, IRRIGATED, RIO GRANDE VALLEY REGION  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER 4R            | 5,46        | AUG           | 1.00          | 0.283          | 0.214            | 0.89                  | 0.98           | 0.0                     | 3.31                   | 5.18                   |
| MOLDBOARD PLOW         | 4,31        | AUG           | 1.00          | 0.451          | 0.342            | 3.08                  | 1.56           | 0.0                     | 8.67                   | 13.30                  |
| OFFSET DISC            | 4,38        | AUG           | 2.00          | 0.421          | 0.319            | 2.50                  | 1.45           | 0.0                     | 8.82                   | 12.77                  |
| FLOAT PLANE            | 2,45        | AUG           | 1.00          | 0.216          | 0.164            | 1.93                  | 0.75           | 0.0                     | 3.48                   | 6.16                   |
| BEDDER 6R              | 2,35        | AUG           | 1.00          | 0.151          | 0.115            | 1.39                  | 0.52           | 0.0                     | 2.06                   | 3.96                   |
| FERT.APPL,RNTD         | 4,59        | SEPT          | 1.00          | 0.203          | 0.154            | 0.97                  | 0.70           | 37.50                   | 2.33                   | 41.50                  |
| HERB SPRAYR 6R         | 5,47        | SEPT          | 1.00          | 0.209          | 0.159            | 0.66                  | 0.72           | 5.91                    | 1.96                   | 9.25                   |
| STANHAY PLANTR         | 2,58        | SEPT          | 1.00          | 0.310          | 0.235            | 3.73                  | 1.07           | 108.00                  | 4.43                   | 117.23                 |
| CULTIVATOR 6R          | 2,44        | OCT           | 1.00          | 0.207          | 0.157            | 1.96                  | 0.72           | 0.0                     | 3.10                   | 5.78                   |
| CULTIVATOR 6R          | 2,44        | NOV           | 1.00          | 0.207          | 0.157            | 1.96                  | 0.72           | 0.0                     | 3.10                   | 5.78                   |
| TOTALS                 |             |               |               | 2.660          | 2.015            | 19.07                 | 9.18           | 151.41                  | 41.24                  | 220.90                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | SEPT           | 6.00           | 6.000          | 0.0             | 0.0                     | 20.70          | 51.00                   | 0.0                     | 71.70                   |
| WATER APPLICATION         | OCT            | 6.00           | 6.000          | 0.0             | 0.0                     | 20.70          | 6.00                    | 0.0                     | 26.70                   |
| WATER APPLICATION         | NOV            | 6.00           | 6.000          | 0.0             | 0.0                     | 20.70          | 6.00                    | 0.0                     | 26.70                   |
| WATER APPLICATION         | DEC            | 6.00           | 6.000          | 0.0             | 0.0                     | 20.70          | 6.00                    | 0.0                     | 26.70                   |
| TOTALS                    |                | 24.00          | 24.000         | 0.0             | 0.0                     | 82.80          | 69.00                   | 0.0                     | 151.80                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

| QUANTITY OF<br>BROCCOLI | PRICE OF BROCCOLI<br>(DOLLARS) |         |        |        |        |
|-------------------------|--------------------------------|---------|--------|--------|--------|
|                         | 4.50                           | 5.07    | 5.63   | 6.19   | 6.76   |
| CRTN                    |                                |         |        |        |        |
| 280.00                  | -313.66                        | -156.02 | 1.62   | 159.26 | 316.90 |
| 315.00                  | -299.52                        | -122.17 | 55.17  | 232.52 | 409.86 |
| 350.00                  | -285.38                        | -88.33  | 108.72 | 305.77 | 502.82 |
| 385.00                  | -271.24                        | -54.48  | 162.27 | 379.03 | 595.78 |
| 420.00                  | -257.10                        | -20.64  | 215.82 | 452.28 | 688.74 |

NOTE: NEGATIVE RETURNS OVER VARIABLE COSTS MAY BE AVOIDABLE  
VIA CROP ABANDONMENT, GRAZE-OUT, OR OTHER MANAGEMENT  
STRATEGIES.

JALAPENO PEPPERS, IRRIGATED, RIO GRANDE VALLEY  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT  | PROJECTED<br>\$/UNIT | PROJECTED<br>VALUE | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|-------|----------------------|--------------------|------------------|
| 1. GROSS RECEIPTS                 |                    |       |                      |                    |                  |
| JALAPENOS                         | 160.00             | CWT.  | 20.00                | 3200.00            |                  |
| TOTAL PROJECTED RETURNS           |                    |       |                      | \$ 3200.00         | \$ _____         |
| 2. VARIABLE COSTS                 |                    |       |                      |                    |                  |
| PREHARVEST COSTS                  |                    |       |                      |                    |                  |
| *SEED-JALAPENO                    | 3.00               | LB.   | 25.00                | 75.00              |                  |
| *NITROGEN (DRY)                   | 100.00             | LB.   | 0.35                 | 35.00              |                  |
| *PHOSPHATE                        | 60.00              | LB.   | 0.30                 | 18.00              |                  |
| *HERBICIDE                        | 2.00               | APPL  | 15.15                | 30.30              |                  |
| *INSECTICIDE                      | 15.00              | APPL  | 5.15                 | 77.25              |                  |
| PESTICIDE APPL.                   | 15.00              | ACRE  | 3.50                 | 52.50              |                  |
| *IRRIGATION WATER                 | 10.00              | APPL  | 6.00                 | 60.00              |                  |
| IRRIGATION WATER                  | 60.00              | ACIN  |                      |                    |                  |
| FUEL & LUBE--TRACTOR              |                    | ACRE  |                      | 29.52              |                  |
| EQUIPMENT                         |                    | ACRE  |                      | 1.58               |                  |
| REPAIRS-----TRACTOR               |                    | ACRE  |                      | 5.12               |                  |
| EQUIPMENT                         |                    | ACRE  |                      | 4.89               |                  |
| LABOR-----MACHINERY               | 6.11               | HOURL | 3.45                 | 21.09              |                  |
| IRRIGATION                        | 60.00              | HOURL | 3.45                 | 207.00             |                  |
| EQUIPMENT                         | 0.63               | HOURL | 3.45                 | 2.17               |                  |
| OPERATING CAPITAL                 | 29.70              | DOL.  | 0.190                | 5.64               |                  |
| SUBTOTAL, PREHARVEST              |                    | ACRE  |                      | \$ 625.08          | \$ _____         |
| HARVEST COSTS                     |                    |       |                      |                    |                  |
| HARVEST                           | 160.00             | CWT.  | 8.65                 | 1384.00            |                  |
| PACK & COUNT                      | 160.00             | CWT.  | 1.75                 | 280.00             |                  |
| MARKETING                         | 160.00             | CRTN  | 0.40                 | 64.00              |                  |
| SUBTOTAL, HARVEST                 |                    | ACRE  |                      | \$ 1728.00         | \$ _____         |
| TOTAL VARIABLE COSTS              |                    | ACRE  |                      | \$ 2353.07         | \$ _____         |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |       | \$ 14.71/CWT.        | JALAPENOS          |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE  |                      | \$ 846.93          | \$ _____         |
| 4. FIXED COSTS                    |                    |       |                      |                    |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |       |                      |                    |                  |
| TRACTOR                           |                    | ACRE  |                      | 60.68              |                  |
| EQUIPMENT                         |                    | ACRE  |                      | 35.66              |                  |
| LAND-CASH RENT                    | 1.00               | ACRE  | 90.00                | 90.00              |                  |
| TOTAL FIXED COSTS                 |                    | ACRE  |                      | \$ 186.34          | \$ _____         |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE  |                      | \$ 2539.42         | \$ _____         |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |       | \$ 15.87/CWT.        | JALAPENOS          |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE  |                      | \$ 660.58          | \$ _____         |

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B-1241 (C17)

JALAPENO PEPPERS, IRRIGATED, RIO GRANDE VALLEY  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|-------------------------|------------------------|------------------------|
| SHREDDER 4R            | 5,46        | DEC           | 1.00          | 0.283          | 0.214            | 0.89                  | 0.98           | 0.0                     | 3.31                   | 5.18                   |
| MCLDBOARD PLOW         | 1,31        | DEC           | 1.00          | 0.451          | 0.342            | 5.45                  | 1.56           | 0.0                     | 10.09                  | 17.09                  |
| CHISEL PLOW            | 4,33        | DEC           | 1.00          | 0.168          | 0.127            | 1.00                  | 0.58           | 0.0                     | 2.95                   | 4.53                   |
| OFFSET DISC            | 1,38        | DEC           | 1.00          | 0.210          | 0.159            | 2.35                  | 0.73           | 0.0                     | 5.07                   | 8.15                   |
| FLOAT PLANE            | 4,45        | DEC           | 1.00          | 0.216          | 0.164            | 1.13                  | 0.75           | 0.0                     | 3.78                   | 5.65                   |
| BEDDER 6R              | 1,35        | JAN           | 2.00          | 0.302          | 0.229            | 3.23                  | 1.04           | 0.0                     | 5.47                   | 9.75                   |
| FERT.APPL, RNTD        | 2,59        | JAN           | 1.00          | 0.203          | 0.154            | 1.72                  | 0.70           | 21.50                   | 2.05                   | 25.98                  |
| ROTOVATOR 4R           | 1,42        | JAN           | 1.00          | 0.233          | 0.176            | 2.82                  | 0.80           | 0.0                     | 5.10                   | 8.72                   |
| HERB SPRAYER 6R        | 4,47        | JAN           | 1.00          | 0.209          | 0.159            | 1.11                  | 0.72           | 15.15                   | 2.89                   | 19.88                  |
| STANHAY PLANTER        | 1,58        | JAN           | 1.00          | 0.310          | 0.235            | 4.20                  | 1.07           | 75.00                   | 5.82                   | 86.10                  |
| DITCHER BLADE          | 5,48        | JAN           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                     | 7.08                   | 10.21                  |
| FERT.APPL, RNTD        | 2,59        | FEB           | 1.00          | 0.203          | 0.154            | 1.72                  | 0.70           | 14.00                   | 2.05                   | 18.48                  |
| HERB SPRAYER 6R        | 4,47        | FEB           | 1.00          | 0.209          | 0.159            | 1.11                  | 0.72           | 15.15                   | 2.89                   | 19.88                  |
| RLNG CULT 6R           | 2,34        | FEB           | 1.00          | 0.194          | 0.147            | 1.95                  | 0.67           | 0.0                     | 2.87                   | 5.49                   |
| DITCHER BLADE          | 5,48        | FEB           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                     | 7.08                   | 10.21                  |
| FERT.APPL, RNTD        | 2,59        | MAR           | 1.00          | 0.203          | 0.154            | 1.72                  | 0.70           | 17.50                   | 2.05                   | 21.98                  |
| RLNG CULT 6R           | 2,34        | MAR           | 1.00          | 0.194          | 0.147            | 1.95                  | 0.67           | 0.0                     | 2.87                   | 5.49                   |
| DITCHER BLADE          | 5,48        | MAR           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                     | 7.08                   | 10.21                  |
| DITCHER BLADE          | 5,48        | APR           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                     | 7.08                   | 10.21                  |
| DITCHER BLADE          | 5,48        | MAY           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                     | 7.08                   | 10.21                  |
| TOTALS                 |             |               |               | 6.112          | 4.631            | 39.36                 | 21.09          | 158.30                  | 94.64                  | 313.38                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | JAN            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | FEB            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | MAR            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | APR            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | MAY            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| TOTALS                    |                | 60.00          | 60.000         | 0.0             | 0.0                     | 207.00         | 60.00                   | 0.0                     | 267.00                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF JALAPENOS  
(DOLLARS)

| CWT.   | 16.00  | 18.00  | 20.00   | 22.00   | 24.00   |
|--------|--------|--------|---------|---------|---------|
| 128.00 | 40.52  | 296.52 | 552.52  | 808.52  | 1064.52 |
| 144.00 | 123.72 | 411.72 | 699.72  | 987.72  | 1275.72 |
| 160.00 | 206.93 | 526.93 | 846.93  | 1166.93 | 1486.93 |
| 176.00 | 290.12 | 642.12 | 994.12  | 1346.12 | 1698.12 |
| 192.00 | 373.33 | 757.33 | 1141.33 | 1525.33 | 1909.33 |

CHILI PEPPERS, IRRIGATED, RIO GRANDE VALLEY  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                          | PROJECTED<br>YIELD | UNIT | PROJECTED<br>\$/UNIT | PROJECTED<br>VALUE | YOUR<br>ESTIMATE |
|-----------------------------------|--------------------|------|----------------------|--------------------|------------------|
| 1. GROSS RECEIPTS                 |                    |      |                      |                    |                  |
| CHILI PEPPERS                     | 140.00             | CWT. | 28.00                | 3920.00            |                  |
| TOTAL PROJECTED RETURNS           |                    |      |                      | \$ 3920.00         | \$ _____         |
| 2. VARIABLE COSTS                 |                    |      |                      |                    |                  |
| PREHARVEST COSTS                  |                    |      |                      |                    |                  |
| *SD-CHILI PEPPERS                 | 3.00               | LB.  | 25.00                | 75.00              | _____            |
| *NITROGEN (DRY)                   | 100.00             | LB.  | 0.35                 | 35.00              | _____            |
| *PHOSPHATE                        | 60.00              | LB.  | 0.30                 | 18.00              | _____            |
| *HERBICIDE                        | 2.00               | APPL | 15.15                | 30.30              | _____            |
| *INSECTICIDE                      | 15.00              | APPL | 5.15                 | 77.25              | _____            |
| PESTICIDE APPL.                   | 15.00              | ACRE | 3.50                 | 52.50              | _____            |
| *IRRIGATION WATER                 | 10.00              | APPL | 6.00                 | 60.00              | _____            |
| IRRIGATION WATER                  | 60.00              | ACIN |                      |                    | _____            |
| FUEL & LUBE--TRACTOR              |                    | ACRE |                      | 28.09              | _____            |
| EQUIPMENT                         |                    | ACRE |                      | 1.58               | _____            |
| REPAIRS-----TRACTOR               |                    | ACRE |                      | 4.83               | _____            |
| EQUIPMENT                         |                    | ACRE |                      | 4.89               | _____            |
| LABOR-----MACHINERY               | 5.91               | HOOR | 3.45                 | 20.39              | _____            |
| IRRIGATION                        | 60.00              | HOOR | 3.45                 | 207.00             | _____            |
| EQUIPMENT                         | 0.63               | HOOR | 3.45                 | 2.17               | _____            |
| OPERATING CAPITAL                 | -97.58             | DOL. | 0.190                | -18.54             | _____            |
| SUBTOTAL, PREHARVEST              |                    | ACRE |                      | \$ 598.47          | \$ _____         |
| HARVEST COSTS                     |                    |      |                      |                    |                  |
| HARVEST                           | 140.00             | CWT. | 4.60                 | 644.00             | _____            |
| PACK & COUNT                      | 140.00             | CWT. | 1.75                 | 245.00             | _____            |
| MARKETING                         | 140.00             | CWT. | 0.30                 | 42.00              | _____            |
| SUBTOTAL, HARVEST                 |                    | ACRE |                      | \$ 931.00          | \$ _____         |
| TOTAL VARIABLE COSTS              |                    | ACRE |                      | \$ 1529.47         | \$ _____         |
| BREAK-EVEN PRICE, VARIABLE COSTS  |                    |      | \$ 10.92/CWT.        | CHILI PEPPERS      |                  |
| 3. INCOME ABOVE VARIABLE COSTS    |                    | ACRE |                      | \$ 2390.53         | \$ _____         |
| 4. FIXED COSTS                    |                    |      |                      |                    |                  |
| DEPREC., INTEREST, TAXES & INSUR. |                    |      |                      |                    |                  |
| TRACTOR                           |                    | ACRE |                      | 58.64              | _____            |
| EQUIPMENT                         |                    | ACRE |                      | 35.65              | _____            |
| LAND-CASH RENT                    | 1.00               | ACRE | 90.00                | 90.00              | _____            |
| TOTAL FIXED COSTS                 |                    | ACRE |                      | \$ 184.29          | \$ _____         |
| 5. TOTAL PROJECTED COSTS          |                    | ACRE |                      | \$ 1713.76         | \$ _____         |
| BREAK-EVEN PRICE, TOTAL COSTS     |                    |      | \$ 12.24/CWT.        | CHILI PEPPERS      |                  |
| 6. NET PROJECTED RETURNS          |                    | ACRE |                      | \$ 2206.24         | \$ _____         |

INFORMATION PRESENTED IS PREPARED SOLELY AS A GENERAL GUIDE AND IS NOT INTENDED TO RECOGNIZE OR PREDICT THE COSTS AND RETURNS FROM ANY ONE PARTICULAR FARM OR RANCH OPERATION. THESE PROJECTIONS WERE COLLECTED AND DEVELOPED BY STAFF MEMBERS OF THE TEXAS AGRICULTURAL EXTENSION SERVICE AND APPROVED FOR PUBLICATION.

CHILI PEPPERS, IRRIGATED, RIO GRANDE VALLEY  
1982 PROJECTED COSTS AND RETURNS PER ACRE

| MACHINERY<br>OPERATION | ITEM<br>NO. | OPER<br>MONTH | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | MACH<br>OPER<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>CCOSTS | MACH<br>FIXED<br>COSTS | TOTAL<br>OPER.<br>COST |
|------------------------|-------------|---------------|---------------|----------------|------------------|-----------------------|----------------|--------------------------|------------------------|------------------------|
| SHREDDER 4R            | 5,46        | DEC           | 1.00          | 0.283          | 0.214            | 0.89                  | 0.98           | 0.0                      | 3.31                   | 5.18                   |
| MOLDBOARD PLOW         | 1,31        | DEC           | 1.00          | 0.451          | 0.342            | 5.45                  | 1.56           | 0.0                      | 10.09                  | 17.09                  |
| CHISEL PLOW            | 4,33        | DEC           | 1.00          | 0.168          | 0.127            | 1.00                  | 0.58           | 0.0                      | 2.95                   | 4.53                   |
| OFFSET DISC            | 1,38        | DEC           | 1.00          | 0.210          | 0.159            | 2.35                  | 0.73           | 0.0                      | 5.07                   | 8.15                   |
| FLOAT PLANE            | 4,45        | DEC           | 1.00          | 0.216          | 0.164            | 1.13                  | 0.75           | 0.0                      | 3.78                   | 5.65                   |
| BEDDER 6R              | 1,35        | JAN           | 2.00          | 0.302          | 0.229            | 3.23                  | 1.04           | 0.0                      | 5.47                   | 9.75                   |
| ROTOVATOR 4R           | 1,42        | JAN           | 1.00          | 0.233          | 0.176            | 2.82                  | 0.80           | 0.0                      | 5.10                   | 8.72                   |
| HERB SPRAYR 6R         | 4,47        | JAN           | 1.00          | 0.209          | 0.159            | 1.11                  | 0.72           | 15.15                    | 2.89                   | 19.88                  |
| STANHAY PLANTR         | 1,58        | JAN           | 1.00          | 0.310          | 0.235            | 4.20                  | 1.07           | 75.00                    | 5.82                   | 86.10                  |
| DITCHER BLADE          | 5,48        | JAN           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                      | 7.08                   | 10.21                  |
| FERT.APPL,RNTD         | 2,59        | FEB           | 1.00          | 0.203          | 0.154            | 1.72                  | 0.70           | 14.00                    | 2.05                   | 18.48                  |
| HERB SPRAYR 6R         | 4,47        | FEB           | 1.00          | 0.209          | 0.159            | 1.11                  | 0.72           | 15.15                    | 2.89                   | 19.88                  |
| RLNG CULT 6R           | 2,34        | FEB           | 1.00          | 0.194          | 0.147            | 1.95                  | 0.67           | 0.0                      | 2.87                   | 5.49                   |
| DITCHER BLADE          | 5,48        | FEB           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                      | 7.08                   | 10.21                  |
| FERT.APPL,RNTD         | 2,59        | MAR           | 1.00          | 0.203          | 0.154            | 1.72                  | 0.70           | 17.50                    | 2.05                   | 21.98                  |
| RLNG CULT 6R           | 2,34        | MAR           | 1.00          | 0.194          | 0.147            | 1.95                  | 0.67           | 0.0                      | 2.87                   | 5.49                   |
| DITCHER BLADE          | 5,48        | MAR           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                      | 7.08                   | 10.21                  |
| DITCHER BLADE          | 5,48        | APR           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                      | 7.08                   | 10.21                  |
| DITCHER BLADE          | 5,48        | MAY           | 1.00          | 0.504          | 0.382            | 1.40                  | 1.74           | 0.0                      | 7.08                   | 10.21                  |
| TOTALS                 |             |               |               | 5.909          | 4.477            | 37.63                 | 20.39          | 136.80                   | 92.59                  | 287.41                 |

| IRRIGATION<br>APPLICATION | APPL.<br>MONTH | ACRE<br>INCHES | LABOR<br>HOURS | SYSTEM<br>HOURS | IRRIG<br>OPER.<br>COSTS | LABOR<br>COSTS | APPL.<br>INPUT<br>COSTS | IRRIG<br>FIXED<br>COSTS | TOTAL<br>IRRIG<br>COSTS |
|---------------------------|----------------|----------------|----------------|-----------------|-------------------------|----------------|-------------------------|-------------------------|-------------------------|
| WATER APPLICATION         | JAN            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | FEB            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | MAR            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | APR            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| WATER APPLICATION         | MAY            | 12.00          | 12.000         | 0.0             | 0.0                     | 41.40          | 12.00                   | 0.0                     | 53.40                   |
| TOTALS                    |                | 60.00          | 60.000         | 0.0             | 0.0                     | 207.00         | 60.00                   | 0.0                     | 267.00                  |

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES  
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCCME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF CHILI PEPPERS  
(DOLLARS)

|                              | 22.40   | 25.20   | 28.00   | 30.80   | 33.60   |
|------------------------------|---------|---------|---------|---------|---------|
| CWT.                         |         |         |         |         |         |
| 112.00                       | 1165.54 | 1479.14 | 1792.73 | 2106.33 | 2419.93 |
| 126.00                       | 1386.04 | 1738.83 | 2091.63 | 2444.43 | 2797.23 |
| QUANTITY OF<br>CHILI PEPPERS | 140.00  | 1606.54 | 1998.53 | 2390.53 | 2782.53 |
|                              | 154.00  | 1827.04 | 2258.23 | 2689.43 | 3120.63 |
|                              | 168.00  | 2047.54 | 2517.93 | 2988.33 | 3458.73 |
|                              |         |         |         | 3120.63 | 3551.83 |
|                              |         |         |         | 3458.73 | 3929.13 |

BUFFLE GRASS ESTABLISHMENT, DRYLAND, TEXAS RIO GRANDE VALLEY REGION  
 1982 PROJECTED COSTS AND RETURNS PER ACRE

| CATEGORY                                               | PROJECTED<br>YIELD | UNIT  | PROJECTED |            | YOUR<br>ESTIMATE |
|--------------------------------------------------------|--------------------|-------|-----------|------------|------------------|
|                                                        |                    |       | \$/UNIT   | VALUE      |                  |
| 1. GROSS RECEIPTS                                      |                    |       |           |            |                  |
| PASTURE                                                | 1.00               | ACRE  | 0.0       | 0.0        |                  |
| TOTAL PROJECTED RETURNS                                |                    |       |           | \$ 0.0     | \$               |
| 2. VARIABLE COSTS                                      |                    |       |           |            |                  |
| PREHARVEST COSTS                                       |                    |       |           |            |                  |
| *BUFFEL GRASS                                          | 4.00               | LB.   | 3.00      | 12.00      |                  |
| BRUSH CLEARING                                         | 1.00               | ACRE  | 100.00    | 100.00     |                  |
| CUSTOM PLANT                                           | 1.00               | ACRE  | 5.00      | 5.00       |                  |
| FUEL & LUBE--TRACTOR                                   |                    | ACRE  |           | 1.65       |                  |
| EQUIPMENT                                              |                    | ACRE  |           | 1.06       |                  |
| REPAIRS-----TRACTOR                                    |                    | ACRE  |           | 0.21       |                  |
| EQUIPMENT                                              |                    | ACRE  |           | 0.72       |                  |
| LABOR-----MACHINERY                                    | 0.39               | HOURL | 3.45      | 1.34       |                  |
| EQUIPMENT                                              | 0.42               | HOURL | 3.45      | 1.45       |                  |
| OPERATING CAPITAL                                      | 10.50              | DOL.  | 0.190     | 1.99       |                  |
| SUBTOTAL, PREHARVEST                                   |                    | ACRE  |           | \$ 125.42  | \$               |
| HARVEST COSTS                                          |                    |       |           |            |                  |
| SUBTOTAL, HARVEST                                      |                    | ACRE  |           | \$ 0.0     | \$               |
| TOTAL VARIABLE COSTS                                   |                    | ACRE  |           | \$ 125.42  | \$               |
| BREAK-EVEN PRICE, VARIABLE COSTS \$125.42/ACRE PASTURE |                    |       |           |            |                  |
| 3. INCOME ABOVE VARIABLE COSTS                         |                    | ACRE  |           | \$ -125.42 | \$               |
| 4. FIXED COSTS                                         |                    |       |           |            |                  |
| DEPREC., INTEREST, TAXES & INSUR.                      |                    |       |           |            |                  |
| TRACTOR                                                |                    | ACRE  |           | 4.44       |                  |
| EQUIPMENT                                              |                    | ACRE  |           | 2.96       |                  |
| LAND-CASH RENT                                         | 1.00               | ACRE  | 5.00      | 5.00       |                  |
| TOTAL FIXED COSTS                                      |                    | ACRE  |           | \$ 12.40   | \$               |
| 5. TOTAL PROJECTED COSTS                               |                    | ACRE  |           | \$ 137.82  | \$               |
| BREAK-EVEN PRICE, TOTAL COSTS \$137.82/ACRE PASTURE    |                    |       |           |            |                  |
| 6. NET PROJECTED RETURNS                               |                    | ACRE  |           | \$ -137.82 | \$               |

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