PROJECTIONS FOR PLANNING PURPOSES ONLY
NOT TO BE USED WITHOUT UPDATING AFTER 10/07/80. B-1241(C11)

HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
TOTAL PROJECTED RETURNS			$	0.0	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	60.00	LB.	0.22	13.20	________
PHOSPHATE	40.00	LB.	0.24	9.60	________
POTASH	40.00	LB.	0.11	4.40	________
SPRIGS	1.00	ACRE	35.00	35.00	________
HERBICIDE	1.00	ACRE	3.25	3.25	________
FUEL & LUBE--TRACTOR		ACRE		1.56	________
EQUIPMENT		ACRE		0.07	________
REPAIRS------TRACTOR		ACRE		1.72	________
EQUIPMENT		ACRE		2.30	________
LABOR--------MACHINERY	2.12	HOUR	4.25	9.01	________
OPERATING CAPITAL	27.15	DOL.	0.14	3.80	________
SUBTOTAL, PREHARVEST		ACRE	$	83.91	$________
HARVEST COSTS					
SUBTOTAL, HARVEST		ACRE	$	0.0	$________
TOTAL VARIABLE COSTS		ACRE	$	83.91	$________
3. INCOME ABOVE VARIABLE COSTS		ACRE	$	-83.91	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		3.22	________
EQUIPMENT		ACRE		4.86	________
LAND (NET SHARE-RENT)		ACRE		10.00	________
TOTAL FIXED COSTS		ACRE	$	18.07	$________
5. TOTAL PROJECTED COSTS		ACRE	$	101.99	$________
6. NET PROJECTED RETURNS		ACRE	$	-101.99	$________

PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS PROJECTED 1980

HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL, OIL, LUB., REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP		10	SEPT	0.15	0.194	0.155	0.31	0.25
PICKUP		10	OCT	0.15	0.194	0.155	0.31	0.25
PICKUP		10	FEB	0.15	0.194	0.155	0.31	0.25
TANDEM DISC	T	2,34	MAR	2.00	0.449	0.340	2.37	3.76
SPRAYER	T	3,49	APR	1.00	0.315	0.239	1.14	2.55
PICKUP		10	APR	0.15	0.194	0.155	0.31	0.25
PICKUP		10	MAY	0.15	0.194	0.155	0.31	0.25
PICKUP		10	JUNE	0.15	0.194	0.155	0.31	0.25
PICKUP		10	AUG	0.15	0.194	0.155	0.31	0.25
TOTALS					2.120	1.663	5.65	8.07

PROJECTIONS FOR PLANNING PURPOSES ONLY
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HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
HAY	210.00	BALE	1.20	252.00	________
TOTAL PROJECTED RETURNS				$ 252.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	240.00	LB.	0.22	52.80	________
PHOSPHATE	100.00	LB.	0.24	24.00	________
POTASH	130.00	LB.	0.11	14.30	________
HERBICIDE	0.50	ACRE	3.25	1.63	________
FUEL & LUBE--TRACTOR		ACRE		0.26	________
EQUIPMENT		ACRE		0.03	________
REPAIRS-------TRACTOR		ACRE		0.27	________
EQUIPMENT		ACRE		0.99	________
LABOR---------MACHINERY	0.78	HOUR	4.25	3.33	________
OPERATING CAPITAL	21.93	DOL.	0.14	3.07	________
SUBTOTAL, PREHARVEST		ACRE		$ 100.68	$________
HARVEST COSTS					
CUSTOM BALING	210.00	BALE	0.45	94.50	________
SUBTOTAL, HARVEST		ACRE		$ 94.50	$________
TOTAL VARIABLE COSTS		ACRE		$ 195.18	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	0.93/BALE		
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 56.82	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		0.55	________
EQUIPMENT		ACRE		1.53	________
PRORATED ESTABLISHMENT	101.99	DOL.	0.10	10.20	________
LAND (NET SHARE-RENT)		ACRE		10.00	________
TOTAL FIXED COSTS		ACRE		$ 22.29	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 217.47	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	1.04/BALE		
6. NET PROJECTED RETURNS		ACRE		$ 34.53	$________

ESTABLISHMENT COST PRORATED OVER 10 YEARS. HAY SOLD IN FIELD.
PREPARED BY JAMES T. LONG, TAEX, OVERTON, TEXAS PROJECTED 1980

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HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP		10	AUG	0.10	0.125	0.100	0.20	0.16
PICKUP		10	FEB	0.10	0.125	0.100	0.20	0.16
SPRAYER	T	3.49	MAR	0.50	0.157	0.119	0.57	1.28
PICKUP		10	APR	0.10	0.125	0.100	0.20	0.16
PICKUP		10	MAY	0.10	0.125	0.100	0.20	0.16
PICKUP		10	JUNE	0.10	0.125	0.100	0.20	0.16
TOTALS					0.782	0.619	1.56	2.09

PROJECTIONS FOR PLANNING PURPOSES ONLY
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HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
HAY	70.00	BALE	1.30	91.00	________
TOTAL PROJECTED RETURNS			$	91.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	180.00	LB.	0.22	39.60	________
PHOSPHATE	80.00	LB.	0.24	19.20	________
POTASH	80.00	LB.	0.11	8.80	________
SPRIGS	1.00	ACRE	35.00	35.00	________
HERBICIDE	1.00	ACRE	3.25	3.25	________
FUEL & LUBE--TRACTOR		ACRE		2.12	________
EQUIPMENT		ACRE		0.04	________
REPAIRS------TRACTOR		ACRE		2.61	________
EQUIPMENT		ACRE		1.67	________
LABOR---------MACHINERY	1.61	HOUR	4.25	6.86	________
OPERATING CAPITAL	51.41	DOL.	0.14	7.20	________
SUBTOTAL, PREHARVEST		ACRE	$	126.34	$________
HARVEST COSTS					
CUSTOM BALING	70.00	BALE	0.45	31.50	________
SUBTOTAL, HARVEST		ACRE	$	31.50	$________
TOTAL VARIABLE COSTS		ACRE	$	157.84	$________
3. INCOME ABOVE VARIABLE COSTS		ACRE	$	-66.84	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		4.84	________
EQUIPMENT		ACRE		2.42	________
LAND (NET SHARE-RENT)		ACRE		15.00	________
TOTAL FIXED COSTS		ACRE	$	22.26	$________
5. TOTAL PROJECTED COSTS		ACRE	$	180.11	$________
6. NET PROJECTED RETURNS		ACRE	$	-89.11	$________

HAY SOLD IN FIELD.
PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS PROJECTED 1980

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HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL, OIL, LUB., REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP		10	OCT	0.09	0.112	0.090	0.18	0.15
PICKUP		10	NOV	0.09	0.112	0.090	0.18	0.15
PICKUP		10	JAN	0.09	0.112	0.090	0.18	0.15
SPRAYER	H	3,83	FEB	1.00	0.372	0.282	1.36	1.59
PICKUP		10	FEB	0.09	0.112	0.090	0.18	0.15
TANDEM DISC	H	1,68	MAR	2.00	0.453	0.343	3.84	4.64
PICKUP		10	MAR	0.09	0.112	0.090	0.18	0.15
PICKUP		10	MAY	0.09	0.112	0.090	0.18	0.15
PICKUP		10	SEPT	0.09	0.112	0.090	0.18	0.15
TOTALS					1.613	1.255	6.44	7.26

PROJECTIONS FOR PLANNING PURPOSES ONLY
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HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
HAY	300.00	BALE	1.30	390.00	________
TOTAL PROJECTED RETURNS			$	390.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	300.00	LB.	0.22	66.00	________
PHOSPHATE	100.00	LB.	0.24	24.00	________
POTASH	201.00	LB.	0.11	22.11	________
HERBICIDE	1.00	ACRE	3.25	3.25	________
FUEL & LUBE--TRACTOR		ACRE		0.62	________
EQUIPMENT		ACRE		0.04	________
REPAIRS------TRACTOR		ACRE		0.64	________
EQUIPMENT		ACRE		1.45	________
LABOR--------MACHINERY	1.25	HOUR	4.25	5.30	________
OPERATING CAPITAL	37.30	DOL.	0.14	5.22	________
SUBTOTAL, PREHARVEST		ACRE	$	128.63	$________
HARVEST COSTS					
CUSTOM BALING	300.00	BALE	0.45	135.00	________
SUBTOTAL, HARVEST		ACRE	$	135.00	$________
TOTAL VARIABLE COSTS		ACRE	$	263.63	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	0.88/BALE		
3. INCOME ABOVE VARIABLE COSTS		ACRE	$	126.37	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		1.31	________
EQUIPMENT		ACRE		1.42	________
PRORATED ESTABLISHMENT	89.11	DOL.	0.10	8.91	________
LAND (NET SHARE-RENT)		ACRE		15.00	________
TOTAL FIXED COSTS		ACRE	$	26.65	$________
5. TOTAL PROJECTED COSTS		ACRE	$	290.27	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	0.97/BALE		
6. NET PROJECTED RETURNS		ACRE	$	99.73	$________

ESTABLISHMENT COST PRORATED OVER 10 YEARS. HAY SOLD IN FIELD.
PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS PROJECTED 1980

HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP		10	AUG	0.10	0.125	0.100	0.20	0.16
PICKUP		10	SEPT	0.10	0.125	0.100	0.20	0.16
PICKUP		10	FEB	0.10	0.125	0.100	0.20	0.16
SPRAYER	H	3,83	MAR	1.00	0.372	0.282	1.36	1.59
PICKUP		10	APR	0.10	0.125	0.100	0.20	0.16
PICKUP		10	MAY	0.10	0.125	0.100	0.20	0.16
PICKUP		10	JUNE	0.10	0.125	0.100	0.20	0.16
PICKUP		10	JULY	0.10	0.125	0.100	0.20	0.16
TOTALS					1.247	0.982	2.74	2.73

PROJECTIONS FOR PLANNING PURPOSES ONLY
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OATS, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
OATS	40.00	BU.	1.45	58.00	________
TOTAL PROJECTED RETURNS			$	58.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	60.00	LB.	0.22	13.20	________
PHOSPHATE	40.00	LB.	0.24	9.60	________
POTASH	40.00	LB.	0.11	4.40	________
SEED	80.00	LB.	0.16	12.80	________
INSECTICIDE	1.00	APPL	4.25	4.25	________
FUEL & LUBE--TRACTOR		ACRE		2.67	________
EQUIPMENT		ACRE		0.05	________
REPAIRS------TRACTOR		ACRE		2.97	________
EQUIPMENT		ACRE		1.77	________
LABOR--------MACHINERY	2.14	HOUR	4.25	9.09	________
OPERATING CAPITAL	30.22	DOL.	0.14	4.23	________
SUBTOTAL, PREHARVEST		ACRE	$	65.03	$________
HARVEST COSTS					
CUSTOM COMBINE	1.00	ACRE	12.50	12.50	________
CUSTOM HAUL	40.00	BU.	0.16	6.40	________
SUBTOTAL, HARVEST		ACRE	$	18.90	$________
TOTAL VARIABLE COSTS		ACRE	$	83.93	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	2.10/BU.		
3. INCOME ABOVE VARIABLE COSTS		ACRE	$	-25.93	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		5.46	________
EQUIPMENT		ACRE		5.11	________
LAND (NET SHARE-RENT)		ACRE		15.00	________
TOTAL FIXED COSTS		ACRE	$	25.56	$________
5. TOTAL PROJECTED COSTS		ACRE	$	109.49	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	2.74/BU.		
6. NET PROJECTED RETURNS		ACRE	$	-51.49	$________

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OATS, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
OFFSET DISC	T	2,32	AUG	1.00	0.273	0.207	1.42	1.96
PICKUP		10	AUG	0.12	0.150	0.120	0.24	0.20
OFFSET DISC	T	2,32	SEPT	1.00	0.273	0.207	1.42	1.96
GRAIN DRILL	T	2,42	SEPT	1.00	0.378	0.286	2.05	2.93
PICKUP		10	SEPT	0.12	0.150	0.120	0.24	0.20
SPRAYER	T	3,49	OCT	1.00	0.315	0.239	1.14	2.55
PICKUP		10	OCT	0.12	0.150	0.120	0.24	0.20
PICKUP		10	NOV	0.12	0.150	0.120	0.24	0.20
PICKUP		10	JAN	0.12	0.150	0.120	0.24	0.20
PICKUP		10	APR	0.12	0.150	0.120	0.24	0.20
TOTALS					2.140	1.659	7.46	10.56

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OATS, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
OATS	60.00	BU.	1.45	87.00	________
TOTAL PROJECTED RETURNS				$ 87.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	80.00	LB.	0.22	17.60	________
PHOSPHATE	60.00	LB.	0.24	14.40	________
POTASH	60.00	LB.	0.11	6.60	________
SEED	80.00	LB.	0.16	12.80	________
INSECTICIDE	1.00	APPL	4.25	4.25	________
FUEL & LUBE--TRACTOR		ACRE		3.23	________
EQUIPMENT		ACRE		0.05	________
REPAIRS------TRACTOR		ACRE		3.57	________
EQUIPMENT		ACRE		2.03	________
LABOR---------MACHINERY	2.46	HOUR	4.25	10.45	________
OPERATING CAPITAL	37.70	DOL.	0.14	5.28	________
SUBTOTAL, PREHARVEST		ACRE		$ 80.24	$________
HARVEST COSTS					
CUSTOM COMBINE	1.00	ACRE	12.50	12.50	________
CUSTOM HAUL	60.00	BU.	0.16	9.60	________
SUBTOTAL, HARVEST		ACRE		$ 22.10	$________
TOTAL VARIABLE COSTS		ACRE		$ 102.34	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	1.71/BU.		
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ -15.34	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		6.64	________
EQUIPMENT		ACRE		3.02	________
LAND (NET SHARE-RENT)		ACRE		20.00	________
TOTAL FIXED COSTS		ACRE		$ 29.66	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 132.00	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	2.20/BU.		
6. NET PROJECTED RETURNS		ACRE		$ -45.00	$________

PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS PROJECTED 1980

OATS, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL, OIL, LUB., REP. PER ACRE	FIXED COSTS PER ACRE
OFFSET DISC	H	2,66	AUG	1.00	0.295	0.223	1.64	1.87
PICKUP		10	AUG	0.12	0.150	0.120	0.24	0.20
RENTD.FERT.APPL	1	3,86	SEPT	1.00	0.104	0.079	0.35	0.37
OFFSET DISC	H	2.66	SEPT	1.00	0.295	0.223	1.64	1.87
GRAIN DRILL	H	2,76	SEPT	1.00	0.389	0.295	2.12	2.42
PICKUP		10	SEPT	0.12	0.150	0.120	0.24	0.20
SPRAYER	H	3,83	OCT	1.00	0.372	0.282	1.36	1.59
PICKUP		10	OCT	0.12	0.150	0.120	0.24	0.20
PICKUP		10	NOV	0.12	0.150	0.120	0.24	0.20
PICKUP		10	JAN	0.12	0.150	0.120	0.24	0.20
RENTD.FERT.APPL	1	3.86	FEB	1.00	0.104	0.079	0.35	0.37
PICKUP		10	APR	0.12	0.150	0.120	0.24	0.20
TOTALS					2.458	1.900	8.87	9.66

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SOYBEANS, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
SOYBEANS	25.00	BU.	6.15	153.75	________
TOTAL PROJECTED RETURNS			$	153.75	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
PHOSPHATE	40.00	LB.	0.24	9.60	________
POTASH	40.00	LB.	0.11	4.40	________
SEED	60.00	LB.	0.22	13.20	________
HERBICIDE	1.00	ACRE	7.50	7.50	________
ISECTICIDE	2.00	APPL	4.25	8.50	________
FUEL & LUBE--TRACTOR		ACRE		8.81	________
EQUIPMENT		ACRE		0.04	________
REPAIRS------TRACTOR		ACRE		11.18	________
EQUIPMENT		ACRE		2.29	________
LABOR---------MACHINERY	3.82	HOUR	4.25	16.25	________
OPERATING CAPITAL	30.52	DOL.	0.14	4.27	________
SUBTOTAL, PREHARVEST		ACRE	$	86.05	$________
HARVEST COSTS					
CUSTOM COMBINE	1.00	ACRE	14.00	14.00	________
CUSTOM HAUL	25.00	BU.	0.17	4.25	________
SUBTOTAL, HARVEST		ACRE	$	18.25	$________
TOTAL VARIABLE COSTS		ACRE	$	104.30	$________
BREAK-EVEN PRICE, VARIABLE COSTS	$	4.17/BU.			
3. INCOME ABOVE VARIABLE COSTS		ACRE	$	49.45	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		19.98	________
EQUIPMENT		ACRE		9.27	________
LAND (NET SHARE-RENT)		ACRE		20.00	________
TOTAL FIXED COSTS		ACRE	$	49.25	$________
5. TOTAL PROJECTED COSTS		ACRE	$	153.55	$________
BREAK-EVEN PRICE, TOTAL COSTS	$	6.14/BU.			
6. NET PROJECTED RETURNS		ACRE	$	0.20	$________

PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS PROJECTED 1980