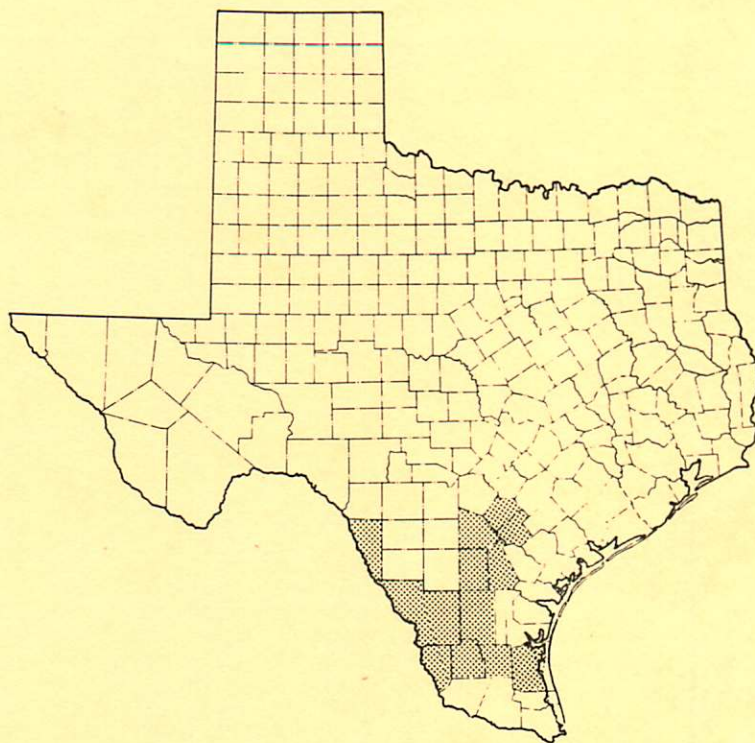




## TEXAS LOWER SOUTH CENTRAL

### FOREWORD

The enterprise budgets for Texas Lower South Central Region are based on estimates of yields, production input quantities, and production practices which represent the best judgment of local producers, county Extension agents-agriculture, financial institution representatives, farm machinery dealers and others knowledgeable of the area. Variation in yields, production inputs and production practices should be expected for particular farms.

Budgets for all major crops produced in the area are included for two levels of management, when applicable. Crop yields are directly related to levels of management. These differences are due largely to timing of operational practices which may not be evident in the budgets.

The machinery inventory is applicable to both

typical and high level management. In some budgets custom rates, primarily harvesting, were used in lieu of the assumption that harvesting equipment was owned.

Budgets for establishing permanent type pasture grasses were prepared and used for prorating establishment costs in the respective pasture and hay budgets. Forage crops include expenses only because it is expected that the income will be derived from livestock enterprises.

Land charges were based on the customary landlord's crop share less his proportionate share of certain production and harvesting inputs. A per acre land charge was made when crop share was not used.

# LOWER SOUTH CENTRAL TEXAS REGION

Assumed Prices Paid and Received by Farmers 1/

| Item                                 | Unit     | Price  |
|--------------------------------------|----------|--------|
| <u>Prices Paid (1978)</u>            |          |        |
| Seed                                 |          |        |
| Grain Sorghum                        | lb.      | .48    |
| Flax                                 | lb.      | .30    |
| Forage Sorghum (Hay)                 | lb.      | .28    |
| Wheat - Milam                        | lb.      | .12    |
| Peanuts                              | lb.      | .65    |
| Coastal Bermuda (Sprigs & Sprigging) | acre     | 35.00  |
| Buffel Grass                         | lb. pls. | 1.60   |
| Rye                                  | lb.      | .08    |
| Watermelons                          | lb.      | 5.50   |
| Kleingrass                           | acre     | 7.00   |
| Fertilizer                           |          |        |
| Ammonium Nitrate                     | ton      | 132.00 |
| Ammonium Sulfate                     | ton      | 104.00 |
| Liquid N-32                          | ton      | 125.00 |
| 20-10-0                              | ton      | 125.00 |
| 10-20-0                              | ton      | 125.00 |
| Insecticides                         |          |        |
| Methyl Parathion                     | gal.     | 8.25   |
| Toxephene                            | gal.     | 4.95   |
| Cygon                                | gal.     | 22.90  |
| Sevin                                | lb.      | 1.90   |
| Lannate                              | gal.     | 19.15  |
| Monitor                              | gal.     | 42.50  |
| Azodrin                              | gal.     | 23.50  |
| Herbicides                           |          |        |
| Treflan                              | qt.      | 6.15   |
| Prefar                               | gal.     | 16.45  |
| Dacthal                              | lb.      | 2.30   |
| Aatrex                               | lb.      | 2.44   |
| MSMA                                 | gal.     | 9.15   |
| Banvel                               | gal.     | 36.45  |

Lower South Central Region

| Item                                 | Unit | Price |
|--------------------------------------|------|-------|
| Fungicides                           |      |       |
| Maneb                                | lb.  | 1.50  |
| Bravo                                | gal. | 28.00 |
| Benlate                              | lb.  | 8.45  |
| Labor Rates                          |      |       |
| Tractor Operator                     | hour | 4.00  |
| Irrigation                           | hour | 3.25  |
| Hand Labor                           | hour | 2.75  |
| Fuels and Lubricants                 |      |       |
| Diesel                               | gal. | .52   |
| Gasoline                             | gal. | .42   |
| Custom Rates                         |      |       |
| Combine Grain Sorghum                | cwt. | .30   |
| Combine Corn                         | acre | 15.00 |
| Haul Grain Sorghum                   | cwt. | .20   |
| Haul Corn                            | bu.  | .12   |
| Combine Flax                         | acre | 7.50  |
| Haul Flax                            | bu.  | .09   |
| Combine Wheat                        | acre | 9.00  |
| Haul Wheat                           | bu.  | .12   |
| Cut, Rake, Bale Hay (Standard Bales) | bale | .45   |
| Haul Hay (Standard Bales)            | bale | .30   |
| Plant Grass (Buffel, Klein)          | acre | 4.00  |
| <u>Prices Received (1978)</u>        |      |       |
| Flax                                 | bu.  | 8.25  |
| Grain Sorghum                        | cwt. | 3.50  |
| Peanuts                              | lb.  | .17   |
| Watermelons                          | cwt. | 4.75  |
| Wheat                                | bu.  | 2.90  |
| Hay                                  | bale | 1.50  |

1/ These price assumptions are not to be interpreted as predictions or prospective prices.

LOWER SOUTH CENTRAL TEXAS REGION

Estimated Machinery and Equipment Cost Per Hour of Use

| Machinery<br>Item and Size | Item<br>No. | Purchase<br>Price | Estimated<br>Years of Use | Estimated<br>Hours of Use | Fixed Costs<br>Per Hour | Variable Costs<br>Per Hour |
|----------------------------|-------------|-------------------|---------------------------|---------------------------|-------------------------|----------------------------|
| Tractor - 125 HP           | 3           | \$25,750          | 5                         | 2500                      | \$ 4.92                 | \$ 4.93                    |
| Tractor - 80 HP            | 7           | 17,850            | 7                         | 3500                      | 2.94                    | 5.25                       |
| Pickup - 1/2 Ton           | 10          | 6,900             | 3                         | 2100                      | 1.38                    | 2.71                       |
| Combine Peanut - 6 Ft.     | 13          | 21,900            | 6                         | 600                       | 22.10                   | 30.65                      |
| Mldboard Plow - 5.3 Ft.    | 31          | 4,075             | 10                        | 2000                      | 1.69                    | .91                        |
| Mldboard Plow - 4 Ft.      | 32          | 2,900             | 10                        | 2000                      | 1.21                    | .72                        |
| Disc - 13 Ft.              | 33          | 4,000             | 8                         | 2000                      | 1.51                    | .89                        |
| Offset Disc - 10 Ft.       | 34          | 4,110             | 7                         | 1050                      | 2.91                    | 1.48                       |
| Lister Bedder - 13 Ft.     | 36          | 1,900             | 10                        | 2000                      | .78                     | .43                        |
| Spike Harrow - 12 Ft.      | 40          | 850               | 10                        | 1500                      | .45                     | .25                        |
| Cultivator - 13 Ft.        | 42          | 2,500             | 12                        | 1200                      | 1.86                    | .94                        |
| Rolling Cult. - 20 Ft.     | 43          | 2,500             | 7                         | 1400                      | 1.29                    | .67                        |
| Planter - 13 Ft.           | 44          | 3,950             | 10                        | 2000                      | 1.86                    | .89                        |
| Shredder - 5 Ft.           | 46          | 1,300             | 10                        | 1000                      | 1.15                    | .58                        |
| Shredder - 13 Ft.          | 47          | 3,375             | 10                        | 1000                      | 2.82                    | 1.51                       |
| Grain Drill - 13 Ft.       | 48          | 4,000             | 10                        | 1000                      | 2.97                    | 1.79                       |
| Grain Drill - 14 Ft.       | 51          | 4,300             | 10                        | 2000                      | 1.62                    | .96                        |
| Planter, Peanut - 13 Ft.   | 59          | 4,950             | 10                        | 2000                      | 1.97                    | 1.11                       |
| Digger, Peanut - 6.3 Ft.   | 61          | 3,450             | 8                         | 1600                      | 1.69                    | .97                        |
| Sprayer, Herb. - 13 Ft.    | 63          | 900               | 10                        | 2000                      | .38                     | .20                        |
| Sprayer - 13 Ft.           | 65          | 1,600             | 10                        | 1500                      | .92                     | .48                        |
| Appli. Insect. - 13 Ft.    | 67          | 650               | 10                        | 2000                      | .27                     | .15                        |
| Cultipacker - 10 Ft.       | 75          | 1,400             | 10                        | 1000                      | 1.21                    | .63                        |



**RUFFELGRASS ESTABLISHMENT, DRYLAND, LOWER SOUTH CENTRAL TEXAS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT**

|                                          | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b> |      |                       |          | \$ -----         |
| <b>TOTAL</b>                             |      |                       |          | \$ 0.0           |
| <b>2. VARIABLE COSTS</b>                 |      |                       |          | \$               |
| <b>PREHARVEST</b>                        |      |                       |          |                  |
| BRUSH CLEARING                           | ACRE | 75.00                 | 1.00     | 75.00            |
| SEED                                     | LBS  | 1.60                  | 4.00     | 6.40             |
| CUSTOM PLANT                             | ACRE | 4.00                  | 1.00     | 4.00             |
| MACHINERY                                | ACRE | 1.95                  | 1.00     | 1.95             |
| TRACTORS                                 | ACRE | 3.71                  | 1.00     | 3.71             |
| LABOR(TRACTOR & MACHINERY)               | HOUR | 4.00                  | 1.56     | 6.24             |
| INTEREST ON OP. CAP.                     | DOL. | 0.09                  | 22.90    | <u>2.18</u>      |
| <b>SUBTOTAL, PRE-HARVEST</b>             |      |                       |          | \$ 99.48         |
| <b>HARVEST COSTS</b>                     |      |                       |          | \$ -----         |
| <b>SUBTOTAL, HARVEST</b>                 |      |                       |          | \$ 0.0           |
| <b>TOTAL VARIABLE COST</b>               |      |                       |          | \$ 99.48         |
| <b>3. INCOME ABOVE VARIABLE COSTS</b>    |      |                       |          | \$ -99.48        |
| <b>4. FIXED COSTS</b>                    |      |                       |          | \$               |
| MACHINERY                                | ACRE | 3.38                  | 1.00     | 3.38             |
| TRACTORS                                 | ACRE | 3.57                  | 1.00     | 3.57             |
| LAND (NET RENT)                          | ACRE | 5.00                  | 1.00     | <u>5.00</u>      |
| <b>TOTAL FIXED COSTS</b>                 |      |                       |          | \$ 11.95         |
| <b>5. TOTAL COSTS</b>                    |      |                       |          | \$ 111.43        |
| <b>6. NET RETURNS</b>                    |      |                       |          | \$-111.43        |

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS

PROJECTED 19

**BUFFELGRASS ESTABLISHMENT, DRYLAND, LOWER SOUTH CENTRAL TEXAS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT**

| OPERATION     | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|---------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| PICKUP        | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.27                           | 0.20                 |
| PICKUP        | 10       | AUG  | 0.10       | 0.125        | 0.100         | 0.27                           | 0.20                 |
| OFFSET DISC   | 7.34     | SEPT | 2.00       | 1.061        | 0.589         | 4.58                           | 6.16                 |
| PICKUP        | 10       | SEPT | 0.10       | 0.125        | 0.100         | 0.27                           | 0.20                 |
| PICKUP        | 10       | NOV  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.27</u>                    | <u>0.20</u>          |
| <b>TOTALS</b> |          |      |            | <b>1.561</b> | <b>0.989</b>  | <b>5.66</b>                    | <b>6.95</b>          |

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS

PROJECTED 1979

BUDGET IDENTIFICATION NUMBER ~~---~~ 8530170021700 0  
ANNUAL CAPITAL MONTH 12

BUEFELGRASS PASTURE, DRYLAND, LOWER SOUTH CENTRAL TEXAS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$               |
| GRAZING                           | AUMS | 0.0                   | 2.00     | 0.0              |
| TOTAL                             |      |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |      |                       |          | \$               |
| PREHARVEST                        |      |                       |          |                  |
| MACHINERY                         | ACRE | 1.08                  | 1.00     | 1.08             |
| LABOR (TRACTOR & MACHINERY)       | HOUR | 4.00                  | 0.50     | 2.00             |
| INTEREST ON OP. CAP.              | DOL. | 0.09                  | 0.45     | 0.04             |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 3.13          |
| HARVEST COSTS                     |      |                       |          | \$               |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |      |                       |          | \$ 3.13          |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ -3.13         |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 0.79                  | 1.00     | 0.79             |
| TRACTORS                          | ACRE | 0.0                   | 1.00     | 0.0              |
| PROPORTED ESTAB. COST             | ACRE | 111.50                | 0.10     | 11.15            |
| LAND (NET RENT)                   | ACRE | 8.00                  | 1.00     | 8.00             |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 19.94         |
| 5. TOTAL COSTS                    |      |                       |          | \$ 23.06         |
| 6. NET RETURNS                    |      |                       |          | \$ -23.06        |

ESTABLISHMENT COST PROPORTED OVER 10 YEARS.

PREPARED BY TOM JONES, TAFX, WESLACO, TEXAS

PROJECTED 197

**BUFFELGRASS PASTURE, DRYLAND, LOWER SOUTH CENTRAL TEXAS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT**

| OPERATION     | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL, OIL, LUB.,<br>PER ACRE | FIXED<br>REP. COSTS<br>PER ACRE |
|---------------|-------------|------|---------------|----------------|------------------|------------------------------|---------------------------------|
| PICKUP        | 10          | MAR  | 0.10          | 0.125          | 0.100            | 0.27                         | 0.20                            |
| PICKUP        | 10          | MAY  | 0.10          | 0.125          | 0.100            | 0.27                         | 0.20                            |
| PICKUP        | 10          | SEPT | 0.10          | 0.125          | 0.100            | 0.27                         | 0.20                            |
| PICKUP        | 10          | NOV  | 0.10          | <u>0.125</u>   | <u>0.100</u>     | <u>0.27</u>                  | <u>0.20</u>                     |
| <b>TOTALS</b> |             |      |               | <b>0.500</b>   | <b>0.400</b>     | <b>1.08</b>                  | <b>0.79</b>                     |

ESTABLISHMENT COST PROCRATED OVER 10 YEARS.

PREPARED BY TOM JONES, TAFX, WESLACO, TEXAS

PROJECTED 1970

BUDGET IDENTIFICATION NUMBER-- 8550170021700 0  
ANNUAL CAPITAL MONTH 12



COASTAL BERMUDAGRASS ESTAB., DRYLAND, LOWER SOUTH CENTRAL TEXAS  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

VALUE OR PRICE OR UNIT COST/UNIT QUANTITY COST

1. GROSS RECEIPTS FROM PRODUCTION  
GRAZING  
TOTAL

|     |     |      |     |
|-----|-----|------|-----|
| 0.0 | 0.0 | 1.00 | 0.0 |
| 0.0 | 0.0 | 0.0  | 0.0 |

2. VARIABLE COSTS  
PREHARVEST

|      |       |       |       |
|------|-------|-------|-------|
| ACRE | 35.00 | 1.00  | 35.00 |
| ACRE | 1.83  | 0.50  | 0.91  |
| ACRE | 4.40  | 1.00  | 4.40  |
| ACRE | 12.32 | 1.00  | 12.32 |
| HOUR | 4.00  | 4.77  | 19.07 |
| DOL. | 0.09  | 32.08 | 3.05  |
|      |       |       | 74.75 |

CUSTOM SPRIGGING  
HERBICIDE  
MACHINERY  
TRACTORS  
LABOR (TRACTOR & MACHINERY)  
INTEREST ON CP. CAP.  
SUBTOTAL, PRE-HARVEST

HARVEST COSTS  
SUBTOTAL, HARVEST

|     |
|-----|
| 0.0 |
|-----|

TOTAL VARIABLE COST

|       |
|-------|
| 74.75 |
|-------|

3. INCOME ABOVE VARIABLE COSTS

|        |
|--------|
| -74.75 |
|--------|

4. FIXED COSTS

|      |       |      |       |
|------|-------|------|-------|
| ACRE | 7.05  | 1.00 | 7.05  |
| ACRE | 11.86 | 1.00 | 11.86 |
| ACRE | 8.00  | 1.00 | 8.00  |
|      |       |      | 26.92 |

MACHINERY  
TRACTORS  
LAND (NET RENT)  
TOTAL FIXED COSTS

5. TOTAL COSTS

|        |
|--------|
| 101.67 |
|--------|

6. NET RETURNS

|         |
|---------|
| -101.67 |
|---------|

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PROJECTED 197

COASTAL BERMUDAGRASS ESTAB., DRYLAND, LOWER SOUTH CENTRAL TEXAS  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

-----  
FUEL, OIL, FIXED  
TIMES LABOR MACHINE LUB., REPAIR, COSTS  
ITEM NO. DATE OVER? HOURS HOURS PER ACRE PER ACRE  
OPERATION  
-----

|                |      |      |    |      |       |       |       |       |      |
|----------------|------|------|----|------|-------|-------|-------|-------|------|
| OFFSET DISC    | 7.74 | JAN  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 3.08 |
| PICKUP         | 10   | JAN  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | FEB  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | MAR  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| SPRAYER        | 7.65 | APR  | 10 | 0.50 | 0.284 | 0.158 | 1.07  | 1.19  | 0.16 |
| PICKUP         | 10   | APR  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | MAY  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | JUNE | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | JULY | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | AUG  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | SEPT | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| SHREDDER       | 7.46 | OCT  | 10 | 1.00 | 0.984 | 0.491 | 3.38  | 3.87  | 0.16 |
| PICKUP         | 10   | OCT  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| MOLDBOARD PLOW | 7.32 | NOV  | 10 | 1.00 | 1.294 | 0.719 | 4.99  | 5.74  | 0.16 |
| OFFSET DISC    | 7.74 | NOV  | 10 | 1.00 | 0.530 | 0.295 | 2.29  | 3.08  | 0.16 |
| PICKUP         | 10   | NOV  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| PICKUP         | 10   | DEC  | 10 | 0.08 | 0.104 | 0.083 | 0.22  | 0.16  | 0.16 |
| TOTALS         |      |      |    |      | 4.767 | 2.953 | 16.72 | 18.92 |      |

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS  
PROJECTED 1979  
BUDGET IDENTIFICATION NUMBER----- 8340170021400 0  
ANNUAL CAPITAL MONTH 12

COASTAL BERMUDAGRASS PASTURE, DRYLAND, LOWER SOUTH CENTRAL TEXAS  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| GRAZING                           | AUMS  | 0.0                   | 4.00     | <u>0.0</u>       |
| TOTAL                             |       |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| MACHINERY                         | ACRE  | 2.20                  | 1.00     | 2.20             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 4.00                  | 1.01     | 4.05             |
| INTEREST ON CP. CAP.              | DOL.  | 0.09                  | 0.91     | <u>0.09</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 6.33          |
| HARVEST COSTS                     |       |                       |          | \$               |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |       |                       |          | \$ 6.33          |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ -6.33         |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 1.59                  | 1.00     | 1.59             |
| TRACTORS                          | ACRE  | 0.0                   | 1.00     | 0.0              |
| PRORATED ESTAB. COST              | ACRE  | 101.54                | 0.07     | 7.11             |
| LAND (NET RENT)                   | ACRE  | 12.50                 | 1.00     | <u>12.50</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 21.20         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 27.53         |
| 6. NET RETURNS                    |       |                       |          | \$ -27.53        |

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS

PROJECTED 197

**COASTAL BERMUDAGRASS PASTURE, DRYLAND, LOWER SOUTH CENTRAL TEXAS  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT**

| OPERATION | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL.OIL. LUB..REP. PER ACRE | FIXED COSTS PER ACRE |
|-----------|----------|------|------------|--------------|---------------|------------------------------|----------------------|
| PICKUP    | 10       | MAR  | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | APR  | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | MAY  | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | JUNE | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | JULY | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | AUG  | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | SEPT | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | OCT  | 0.09       | 0.112        | 0.090         | 0.24                         | 0.18                 |
| PICKUP    | 10       | NOV  | 0.09       | <u>0.112</u> | <u>0.090</u>  | <u>0.24</u>                  | <u>0.18</u>          |

|        |  |  |       |       |      |      |
|--------|--|--|-------|-------|------|------|
| TOTALS |  |  | 1.012 | 0.810 | 2.20 | 1.59 |
|--------|--|--|-------|-------|------|------|

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS

PROJECTED 1979

BUDGET IDENTIFICATION NUMBER--- 8350170021700 0  
ANNUAL CAPITAL MONTH 12

**FLAX, DRYLAND, LOWER SOUTH CENTRAL TEXAS  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT**

|                                          | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b> |      |                       |          | \$               |
| FLAX                                     | BU.  | 8.25                  | 12.00    | <u>99.00</u>     |
| TOTAL                                    |      |                       |          | \$ 99.00         |
| <b>2. VARIABLE COSTS</b>                 |      |                       |          | \$               |
| PREHARVEST                               |      |                       |          |                  |
| SEED                                     | LBS  | 0.30                  | 15.00    | 4.50             |
| FERT. (20-20-0)                          | ACRE | 5.90                  | 1.00     | 5.90             |
| FERTILIZER APPLI                         | ACRE | 2.00                  | 1.00     | 2.00             |
| MACHINERY                                | ACRE | 2.68                  | 1.00     | 2.68             |
| TRACTORS                                 | ACRE | 5.30                  | 1.00     | 5.30             |
| LABOR (TRACTOR & MACHINERY)              | HOUR | 4.00                  | 2.14     | 8.56             |
| INTEREST ON OP. CAP.                     | DOL. | 0.09                  | 13.35    | <u>1.27</u>      |
| SUBTOTAL, PRE-HARVEST                    |      |                       |          | \$ 30.20         |
| HARVEST COSTS                            |      |                       |          | \$               |
| CUSTOM COMBINE                           | ACRE | 7.50                  | 1.00     | 7.50             |
| CUSTOM HAUL                              | BU.  | 0.09                  | 12.00    | <u>1.08</u>      |
| SUBTOTAL, HARVEST                        |      |                       |          | \$ 8.58          |
| TOTAL VARIABLE COST                      |      |                       |          | \$ 38.78         |
| <b>3. INCOME ABOVE VARIABLE COSTS</b>    |      |                       |          | \$ 60.22         |
| <b>4. FIXED COSTS</b>                    |      |                       |          | \$               |
| MACHINERY                                | ACRE | 4.78                  | 1.00     | 4.78             |
| TRACTORS                                 | ACRE | 5.10                  | 1.00     | 5.10             |
| LAND (NET RENT)                          | ACRE | 15.00                 | 1.00     | <u>15.00</u>     |
| TOTAL FIXED COSTS                        |      |                       |          | \$ 24.88         |
| <b>5. TOTAL COSTS</b>                    |      |                       |          | \$ 63.66         |
| <b>6. NET RETURNS</b>                    |      |                       |          | \$ 35.34         |

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS

PROJECTED 197

**FLAX, DRYLAND, LOWER SOUTH CENTRAL TEXAS  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT**

| OPERATION     | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUFL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|---------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| OFFSET DISC   | 7.34     | OCT  | 1.00       | 0.530            | 0.295            | 2.29                           | 3.08                 |
| PICKUP        | 10       | OCT  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.20                 |
| GRAIN DRILL   | 7.48     | NOV  | 1.00       | 0.453            | 0.252            | 2.04                           | 2.74                 |
| PICKUP        | 10       | NOV  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.20                 |
| PICKUP        | 10       | FEB  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.20                 |
| PICKUP        | 10       | JUNE | 0.10       | 0.125            | 0.100            | 0.27                           | 0.20                 |
| OFFSET DISC   | 7.34     | AUG  | 1.00       | 0.530            | 0.295            | 2.29                           | 3.08                 |
| PICKUP        | 10       | AUG  | 0.10       | <del>0.125</del> | <del>0.100</del> | <del>0.27</del>                | <del>0.20</del>      |
| <b>TOTALS</b> |          |      |            | <b>2.139</b>     | <b>1.341</b>     | <b>7.97</b>                    | <b>9.88</b>          |

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS

PROJECTED 1979

BUDGET IDENTIFICATION NUMBER--- 9820170421700 0  
ANNUAL CAPITAL MONTH 8

**FORAGE SORGHUM, DRYLAND, LOWER SOUTH CENTRAL TEXAS  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT**

|                                          | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b> |      |                       |          | \$               |
| HAY                                      | BALE | 1.50                  | 100.00   | <u>150.00</u>    |
| TOTAL                                    |      |                       |          | \$ 150.00        |
| <b>2. VARIABLE COSTS</b>                 |      |                       |          | \$               |
| PREHARVEST                               |      |                       |          |                  |
| SEED                                     | LBS  | 0.28                  | 20.00    | 5.60             |
| FFRT. (60-30-0)                          | ACRE | 17.70                 | 1.00     | 17.70            |
| FERTILIZER APPLI                         | ACRE | 2.00                  | 1.00     | 2.00             |
| MACHINERY                                | ACRE | 2.46                  | 1.00     | 2.46             |
| TRACTORS                                 | ACRE | 6.58                  | 1.00     | 6.58             |
| LABOR (TRACTOR & MACHINERY)              | HOUR | 4.00                  | 2.38     | 9.53             |
| INTEREST ON OP. CAP.                     | DOL. | 0.09                  | 11.52    | <u>1.09</u>      |
| SUBTOTAL, PRE-HARVEST                    |      |                       |          | \$ 44.97         |
| HARVEST COSTS                            |      |                       |          | \$               |
| CUSTOM BALING                            | BALE | 0.45                  | 100.00   | 45.00            |
| CUSTOM HAUL                              | BALE | 0.30                  | 100.00   | <u>30.00</u>     |
| SUBTOTAL, HARVEST                        |      |                       |          | \$ 75.00         |
| TOTAL VARIABLE COST                      |      |                       |          | \$ 119.97        |
| <b>3. INCOME ABOVE VARIABLE COSTS</b>    |      |                       |          | \$ 30.03         |
| <b>4. FIXED COSTS</b>                    |      |                       |          | \$               |
| MACHINERY                                | ACRE | 4.73                  | 1.00     | 4.73             |
| TRACTORS                                 | ACRE | 6.34                  | 1.00     | 6.34             |
| LAND (NET RENT)                          | ACRE | 15.00                 | 1.00     | <u>15.00</u>     |
| TOTAL FIXED COSTS                        |      |                       |          | \$ 26.08         |
| <b>5. TOTAL COSTS</b>                    |      |                       |          | \$ 146.04        |
| <b>6. NET RETURNS</b>                    |      |                       |          | \$ 3.96          |

PREPARED BY TOM JONES, TAEX, WESLACO, TEXAS

PROJECTED 1971