

**KLEINGRASS HAY, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT**

|                                           | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b>  |      |                       |          |                  |
| HAY                                       | TON  | 50.00                 | 5.00     | \$ <u>250.00</u> |
| TOTAL                                     |      |                       |          | \$ 250.00        |
| <b>2. VARIABLE COSTS</b>                  |      |                       |          |                  |
| PREHARVEST                                |      |                       |          | \$               |
| FERT(180-60-0)                            | ACRE | 51.60                 | 1.00     | 51.60            |
| FERTILIZER APPLI                          | ACRE | 0.0                   | 3.00     | 0.0              |
| MACHINERY                                 | ACRE | 2.63                  | 1.00     | 2.63             |
| TRACTORS                                  | ACRE | 0.42                  | 1.00     | 0.42             |
| LABOR(TRACTOR & MACHINERY)                | HOUR | 4.00                  | 0.89     | 3.54             |
| INTEREST ON OP. CAP.                      | DOL. | 0.10                  | 24.70    | <u>2.47</u>      |
| SUBTOTAL, PRE-HARVEST                     |      |                       |          | \$ 60.66         |
| HARVEST COSTS                             |      |                       |          | \$               |
| CUSTOM BALING                             | ACRE | 0.45                  | 165.00   | 74.25            |
| CUSTOM HAULING                            | ACRE | 0.25                  | 165.00   | <u>41.25</u>     |
| SUBTOTAL, HARVEST                         |      |                       |          | \$ 115.50        |
| TOTAL VARIABLE COST                       |      |                       |          | \$ 176.16        |
| <b>3. BREAKEVEN PRICE, VARIABLE COSTS</b> | TON  |                       |          | 35.233           |
| <b>4. FIXED COSTS</b>                     |      |                       |          | \$               |
| MACHINERY                                 | ACRE | 1.61                  | 1.00     | 1.61             |
| TRACTORS                                  | ACRE | 0.31                  | 1.00     | 0.31             |
| PRORATED ESTAB. COST                      | ACRE | 84.94                 | 0.07     | 5.95             |
| LAND (NET RENT)                           | ACRE | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                         |      |                       |          | \$ 17.87         |
| <b>5. TOTAL COSTS</b>                     |      |                       |          | \$ 194.03        |
| <b>6. BREAKEVEN PRICE, TOTAL COSTS</b>    | TON  |                       |          | 38.807           |

ESTABLISHED ON NATIVE GRASS FIELD.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

KLEINGRASS HAY, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| PICKUP           | 10       | OCT  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP           | 10       | DEC  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP           | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| SPRAYER HERBICID | 4,41     | APR  | 0.50       | 0.136        | 0.090         | 0.49                           | 0.50                 |
| PICKUP           | 10       | APR  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP           | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP           | 10       | AUG  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.43</u>                    | <u>0.24</u>          |

TOTALS

0.886 0.690 3.05 1.92

ESTABLISHED ON NATIVE GRASS FIELD.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1

BUDGET IDENTIFICATION NUMBER--- 8290140011400 0

ANNUAL CAPITAL MONTH 9

KLEINGRASS PASTURE, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                     | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-------------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION   |      |                       |          | \$               |
| GRAZING                             | LBS. | 0.0                   | 190.00   | <u>0.0</u>       |
| TOTAL                               |      |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                   |      |                       |          |                  |
| PREHARVEST                          |      |                       |          | \$               |
| FERT(100-40=0)                      | ACRE | 30.00                 | 1.00     | 30.00            |
| FERTILIZER APPLI                    | ACRE | 2.00                  | 3.00     | 6.00             |
| MACHINERY                           | ACRE | 2.56                  | 1.00     | 2.56             |
| LABOR(TRACTOR & MACHINERY)          | HOUR | 4.00                  | 0.75     | 3.00             |
| INTEREST ON OP. CAP.                | DOL. | 0.10                  | 17.80    | <u>1.78</u>      |
| SUBTOTAL, PRE-HARVEST               |      |                       |          | \$ 43.34         |
| HARVEST COSTS                       |      |                       |          | \$               |
| SUBTOTAL, HARVEST                   |      |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST                 |      |                       |          | \$ 43.34         |
| 3. BREAK EVEN PRICE, VARIABLE COSTS | LBS. |                       |          | 0.228            |
| 4. FIXED COSTS                      |      |                       |          | \$               |
| MACHINERY                           | ACRE | 1.42                  | 1.00     | 1.42             |
| TRACTORS                            | ACRE | 0.0                   | 1.00     | 0.0              |
| PRORATED ESTAB. COST                | ACRE | 84.94                 | 0.07     | 5.95             |
| LAND (NET RENT)                     | ACRE | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                   |      |                       |          | \$ 17.37         |
| 5. TOTAL COSTS                      |      |                       |          | \$ 60.71         |
| 6. BREAK EVEN PRICE, TOTAL COSTS    | LBS. |                       |          | 0.320            |

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1976

KLEINGRASS PASTURE, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL,OIL,<br>LUB.,REP.<br>PER ACRE | FIXED<br>COSTS<br>PER ACRE |
|-----------|-------------|------|---------------|----------------|------------------|------------------------------------|----------------------------|
| PICKUP    | 10          | OCT  | 0.10          | 0.125          | 0.100            | 0.43                               | 0.24                       |
| PICKUP    | 10          | DEC  | 0.10          | 0.125          | 0.100            | 0.43                               | 0.24                       |
| PICKUP    | 10          | FEB  | 0.10          | 0.125          | 0.100            | 0.43                               | 0.24                       |
| PICKUP    | 10          | APR  | 0.10          | 0.125          | 0.100            | 0.43                               | 0.24                       |
| PICKUP    | 10          | JUNE | 0.10          | 0.125          | 0.100            | 0.43                               | 0.24                       |
| PICKUP    | 10          | AUG  | 0.10          | <u>0.125</u>   | <u>0.100</u>     | <u>0.43</u>                        | <u>0.24</u>                |
| TOTALS    |             |      |               | 0.750          | 0.600            | 2.56                               | 1.42                       |

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 83 0140011400 0  
ANNUAL CAPITAL MONTH 9

NATIVE GRASS PASTURE, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| TOTAL                             |       |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |       |                       |          |                  |
| PREHARVEST                        |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 0.90                  | 1.00     | 0.90             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 4.00                  | 0.26     | 1.05             |
| INTEREST ON OP. CAP.              | DOL.  | 0.10                  | 0.32     | 0.03             |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 1.98          |
| HARVEST COSTS                     |       |                       |          | \$               |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |       |                       |          | \$ 1.98          |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ -1.98         |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 0.50                  | 1.00     | 0.50             |
| TRACTORS                          | ACRE  | 0.0                   | 1.00     | 0.0              |
| LAND (NET RENT)                   | ACRE  | 5.00                  | 1.00     | 5.00             |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 5.50          |
| 5. TOTAL COSTS                    |       |                       |          | \$ 7.48          |
| 6. NET RETURNS                    |       |                       |          | \$ -7.48         |

LAND CHARGE BASED ON RENTAL RATES IN REGION.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 197

NATIVE GRASS PASTURE, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE

| OPERATION | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL,OIL,<br>LUB.,REP.<br>PER ACRE | FIXED<br>COSTS<br>PER ACRE |
|-----------|-------------|------|---------------|----------------|------------------|------------------------------------|----------------------------|
| PICKUP    | 10          | MAR  | 0.07          | 0.087          | 0.070            | 0.30                               | 0.17                       |
| PICKUP    | 10          | SEPT | 0.07          | 0.087          | 0.070            | 0.30                               | 0.17                       |
| PICKUP    | 10          | NOV  | 0.07          | <u>0.087</u>   | <u>0.070</u>     | <u>0.30</u>                        | <u>0.17</u>                |
| TOTALS    |             |      |               | 0.262          | 0.210            | 0.90                               | 0.50                       |

LAND CHARGE BASED ON RENTAL RATES IN REGION.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 85 0140021400 0  
ANNUAL CAPITAL MONTH 12

OATS, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| OATS                              | BU.   | 1.00                  | 50.00    | 50.00            |
| GRAZING                           | AUMS  | 0.0                   | 2.00     | <u>0.0</u>       |
| TOTAL                             |       |                       |          | \$ 50.00         |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| SEED                              | LBS.  | 0.09                  | 80.00    | 7.20             |
| FERT(90-30-0)                     | ACRE  | 25.80                 | 1.00     | 25.80            |
| FERTILIZER APPLI                  | ACRE  | 2.00                  | 2.00     | 4.00             |
| MACHINERY                         | ACRE  | 2.71                  | 1.00     | 2.71             |
| TRACTORS                          | ACRE  | 3.93                  | 1.00     | 3.93             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 4.00                  | 1.76     | 7.04             |
| INTEREST ON OP. CAP.              | DOL.  | 0.10                  | 25.52    | <u>2.55</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 53.23         |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM COMBINE                    | ACRE  | 7.50                  | 1.00     | 7.50             |
| CUSTOM HAUL                       | BU.   | 0.06                  | 50.00    | <u>3.00</u>      |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 10.50         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 63.73         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ -13.73        |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 4.04                  | 1.00     | 4.04             |
| TRACTORS                          | ACRE  | 2.92                  | 1.00     | 2.92             |
| LAND (NET RENT)                   | ACRE  | 4.52                  | 1.00     | <u>4.52</u>      |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 11.47         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 75.20         |
| 6. NET RETURNS                    |       |                       |          | \$ -25.20        |

LAND RENT BASED ON 33% OF GROSS INCOME LESS 33% OF FERT., HARVEST AND HAUL. 77-78 CROP. GOVERNMENT PAYMENT NOT INCLUDED.  
PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 197

OATS, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION   | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL,OIL, LUB.,REP.<br>PER ACRE | FIXED<br>COSTS<br>PER ACRE |
|-------------|-------------|------|---------------|----------------|------------------|---------------------------------|----------------------------|
| CHISEL      | 4,30        | JULY | 1.00          | 0.297          | 0.198            | 1.04                            | 1.05                       |
| DISK-TANDEM | 4,34        | AUG  | 1.00          | 0.287          | 0.191            | 1.12                            | 1.34                       |
| DISK-TANDEM | 4,34        | SEPT | 1.00          | 0.287          | 0.191            | 1.12                            | 1.34                       |
| GRAIN DRILL | 4,38        | OCT  | 1.00          | 0.391          | 0.260            | 1.65                            | 2.27                       |
| PICKUP      | 10          | DEC  | 0.10          | 0.125          | 0.100            | 0.43                            | 0.24                       |
| PICKUP      | 10          | JAN  | 0.10          | 0.125          | 0.100            | 0.43                            | 0.24                       |
| PICKUP      | 10          | FEB  | 0.10          | 0.125          | 0.100            | 0.43                            | 0.24                       |
| PICKUP      | 10          | MAY  | 0.10          | <u>0.125</u>   | <u>0.100</u>     | <u>0.43</u>                     | <u>0.24</u>                |

|        |  |  |  |       |       |      |      |
|--------|--|--|--|-------|-------|------|------|
| TOTALS |  |  |  | 1.761 | 1.241 | 6.63 | 6.95 |
|--------|--|--|--|-------|-------|------|------|

LAND RENT BASED ON 33% OF GROSS INCOME LESS 33% OF FERT., HARVEST AND  
HAUL. 77-78 CROP. GOVERNMENT PAYMENT NOT INCLUDED.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 74 0140021400 0  
ANNUAL CAPITAL MONTH 5

OATS, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                          | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|------------------------------------------|-------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b> |       |                       |          | \$               |
| OATS                                     | BU.   | 1.00                  | 65.00    | 65.00            |
| GRAZING                                  | AUMS  | 0.0                   | 3.00     | <u>0.0</u>       |
| TOTAL                                    |       |                       |          | \$ 65.00         |
| <b>2. VARIABLE COSTS</b>                 |       |                       |          | \$               |
| PREHARVEST                               |       |                       |          |                  |
| SEED                                     | LBS.  | 0.09                  | 80.00    | 7.20             |
| FERT(120-60-0)                           | ACRE  | 38.40                 | 1.00     | 38.40            |
| FERTILIZER APPLI                         | ACRE  | 2.00                  | 3.00     | 6.00             |
| INSECTICIDE                              | ACRE  | 3.84                  | 0.33     | 1.27             |
| MACHINERY                                | ACRE  | 3.54                  | 1.00     | 3.54             |
| TRACTORS                                 | ACRE  | 6.82                  | 1.00     | 6.82             |
| LABOR(TRACTOR & MACHINERY)               | HOURL | 4.00                  | 2.12     | 8.47             |
| INTEREST ON OP. CAP.                     | DOL.  | 0.10                  | 29.29    | <u>2.93</u>      |
| SUBTOTAL, PRE-HARVEST                    |       |                       |          | \$ 74.63         |
| HARVEST COSTS                            |       |                       |          | \$               |
| CUSTOM COMBINE                           | ACRE  | 9.00                  | 1.00     | 9.00             |
| CUSTOM HAUL                              | BU.   | 0.06                  | 65.00    | <u>3.90</u>      |
| SUBTOTAL, HARVEST                        |       |                       |          | \$ 12.90         |
| TOTAL VARIABLE COST                      |       |                       |          | \$ 87.53         |
| <b>3. INCOME ABOVE VARIABLE COSTS</b>    |       |                       |          | \$ -22.53        |
| <b>4. FIXED COSTS</b>                    |       |                       |          | \$               |
| MACHINERY                                | ACRE  | 5.48                  | 1.00     | 5.48             |
| TRACTORS                                 | ACRE  | 5.37                  | 1.00     | 5.37             |
| LAND (NET RENT)                          | ACRE  | 4.52                  | 1.00     | <u>4.52</u>      |
| TOTAL FIXED COSTS                        |       |                       |          | \$ 15.38         |
| <b>5. TOTAL COSTS</b>                    |       |                       |          | \$ 102.91        |
| <b>6. NET RETURNS</b>                    |       |                       |          | \$ -37.91        |

LAND RENT BASED ON 33% OF GROSS INCOME LESS 33% OF FERT., HARVEST AND HAUL. 77-78 CROP. GOVERNMENT PAYMENT NOT INCLUDED.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

OATS, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION   | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| CHISEL      | 2,30     | JULY | 1.00       | 0.297        | 0.198         | 2.00                           | 1.76                 |
| DISK-TANDEM | 2,35     | AUG  | 1.00       | 0.196        | 0.131         | 1.50                           | 1.70                 |
| DISK-TANDEM | 2,35     | SEPT | 1.00       | 0.196        | 0.131         | 1.50                           | 1.70                 |
| GRAIN DRILL | 4,38     | SEPT | 1.00       | 0.391        | 0.260         | 1.65                           | 2.27                 |
| SPRAYER     | 6,50     | SEPT | 1.00       | 0.206        | 0.137         | 0.79                           | 1.13                 |
| SPRAYER     | 6,50     | OCT  | 1.00       | 0.206        | 0.137         | 0.79                           | 1.13                 |
| PICKUP      | 10       | NOV  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP      | 10       | DEC  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP      | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP      | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.43                           | 0.24                 |
| PICKUP      | 10       | MAY  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.43</u>                    | <u>0.24</u>          |
| TOTALS      |          |      |            | 2.118        | 1.495         | 10.36                          | 10.86                |

LAND RENT BASED ON 33% OF GROSS INCOME LESS 33% OF FERT., HARVEST AND HAUL. 77-78 CROP. GOVERNMENT PAYMENT NOT INCLUDED.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 74 0140011400 0

ANNUAL CAPITAL MONTH 5

SMALL GRAINS FOR GRAZE AND HAY, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                          | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|------------------------------------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS FROM PRODUCTION</b> |      |                       |          | \$               |
| HAY                                      | TON  | 50.00                 | 2.00     | 100.00           |
| GRAZING                                  | AUMS | 0.0                   | 2.00     | <u>0.0</u>       |
| TOTAL                                    |      |                       |          | \$ 100.00        |
| <b>2. VARIABLE COSTS</b>                 |      |                       |          | \$               |
| PREHARVEST                               |      |                       |          |                  |
| SEED                                     | LBS. | 0.09                  | 80.00    | 7.20             |
| FERT(90-30-0)                            | ACRE | 25.80                 | 1.00     | 25.80            |
| FERTILIZER APPLI                         | ACRE | 2.00                  | 2.00     | 4.00             |
| MACHINERY                                | ACRE | 3.13                  | 1.00     | 3.13             |
| TRACTORS                                 | ACRE | 6.72                  | 1.00     | 6.72             |
| LABOR(TRACTOR & MACHINERY)               | HOUR | 4.00                  | 1.89     | 7.54             |
| INTEREST ON OP. CAP.                     | DOL. | 0.10                  | 30.06    | <u>3.01</u>      |
| SUBTOTAL, PRE-HARVEST                    |      |                       |          | \$ 57.41         |
| HARVEST COSTS                            |      |                       |          | \$               |
| CUSTOM BALING                            | BALE | 0.45                  | 66.00    | 29.70            |
| CUSTOM HAULING                           | BALE | 0.25                  | 66.00    | <u>16.50</u>     |
| SUBTOTAL, HARVEST                        |      |                       |          | \$ 46.20         |
| TOTAL VARIABLE COST                      |      |                       |          | \$ 103.61        |
| <b>3. INCOME ABOVE VARIABLE COSTS</b>    |      |                       |          | \$ -3.61         |
| <b>4. FIXED COSTS</b>                    |      |                       |          | \$               |
| MACHINERY                                | ACRE | 4.27                  | 1.00     | 4.27             |
| TRACTORS                                 | ACRE | 4.99                  | 1.00     | 4.99             |
| LAND (NET RENT)                          | ACRE | 15.00                 | 1.00     | <u>15.00</u>     |
| TOTAL FIXED COSTS                        |      |                       |          | \$ 24.26         |
| <b>5. TOTAL COSTS</b>                    |      |                       |          | \$ 127.86        |
| <b>6. NET RETURNS</b>                    |      |                       |          | \$ -27.86        |

77-78 CROP.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

SMALL GRAINS FOR GRAZE AND HAY, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION   | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL, OIL, LUB.,<br>PER ACRE | FIXED<br>REP. COSTS<br>PER ACRE |
|-------------|-------------|------|---------------|----------------|------------------|------------------------------|---------------------------------|
| CHISEL      | 2,30        | JULY | 1.00          | 0.297          | 0.198            | 2.00                         | 1.76                            |
| DISK-TANDEM | 2,34        | AUG  | 1.00          | 0.287          | 0.191            | 2.04                         | 2.02                            |
| DISK-TANDEM | 2,34        | SEPT | 1.00          | 0.287          | 0.191            | 2.04                         | 2.02                            |
| GRAIN DRILL | 4,38        | OCT  | 1.00          | 0.391          | 0.260            | 1.65                         | 2.27                            |
| PICKUP      | 10          | NOV  | 0.10          | 0.125          | 0.100            | 0.43                         | 0.24                            |
| PICKUP      | 10          | DEC  | 0.10          | 0.125          | 0.100            | 0.43                         | 0.24                            |
| PICKUP      | 10          | JAN  | 0.10          | 0.125          | 0.100            | 0.43                         | 0.24                            |
| PICKUP      | 10          | FEB  | 0.10          | 0.125          | 0.100            | 0.43                         | 0.24                            |
| PICKUP      | 10          | MAR  | 0.10          | 0.125          | 0.100            | 0.43                         | 0.24                            |
| TOTALS      |             |      |               | 1.886          | 1.341            | 9.86                         | 9.26                            |

77-78 CROP.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 7430140021400 0  
ANNUAL CAPITAL MONTH 5

SMALL GRAINS FOR GRAZE AND HAY, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$               |
| HAY                               | TON  | 50.00                 | 3.00     | 150.00           |
| GRAZING                           | AUMS | 0.0                   | 3.00     | <u>0.0</u>       |
| TOTAL                             |      |                       |          | \$ 150.00        |
| 2. VARIABLE COSTS                 |      |                       |          |                  |
| PREHARVEST                        |      |                       |          | \$               |
| SEED                              | LBS. | 0.09                  | 96.00    | 8.64             |
| FERT(120=60=0)                    | ACRE | 38.40                 | 1.00     | 38.40            |
| FERTILIZER APPLI                  | ACRE | 2.00                  | 2.00     | 4.00             |
| INSECTICIDE                       | ACRE | 3.84                  | 0.33     | 1.27             |
| MACHINERY                         | ACRE | 3.54                  | 1.00     | 3.54             |
| TRACTORS                          | ACRE | 7.14                  | 1.00     | 7.14             |
| LABOR(TRACTOR & MACHINERY)        | HOUR | 4.00                  | 2.22     | 8.88             |
| INTEREST ON OP. CAP.              | DOL. | 0.10                  | 36.43    | <u>3.64</u>      |
| SUBTOTAL, PRE=HARVEST             |      |                       |          | \$ 75.52         |
| HARVEST COSTS                     |      |                       |          | \$               |
| CUSTOM BALING                     | BALE | 0.45                  | 100.00   | 45.00            |
| CUSTOM HAULING                    | BALE | 0.25                  | 100.00   | <u>25.00</u>     |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 70.00         |
| TOTAL VARIABLE COST               |      |                       |          | \$ 145.52        |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ 4.48          |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 5.48                  | 1.00     | 5.48             |
| TRACTORS                          | ACRE | 5.61                  | 1.00     | 5.61             |
| LAND (NET RENT)                   | ACRE | 15.00                 | 1.00     | <u>15.00</u>     |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 26.09         |
| 5. TOTAL COSTS                    |      |                       |          | \$ 171.61        |
| 6. NET RETURNS                    |      |                       |          | \$ -21.61        |

77-78 CROP.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

SMALL GRAINS FOR GRAZE AND HAY, DRYLAND, TEXAS GRAND PRAIRIE REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION        | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL,OIL, LUB.,<br>REP. PER ACRE | FIXED<br>COSTS<br>PER ACRE |
|------------------|-------------|------|---------------|----------------|------------------|----------------------------------|----------------------------|
| CHISEL           | 2,30        | JULY | 1.00          | 0.297          | 0.198            | 2.00                             | 1.76                       |
| DISK-TANDEM      | 2,35        | AUG  | 1.00          | 0.196          | 0.131            | 1.50                             | 1.70                       |
| FERT.APPLI.RENTD | 4,86        | SEPT | 1.00          | 0.103          | 0.069            | 0.32                             | 0.24                       |
| DISK-TANDEM      | 2,35        | SEPT | 1.00          | 0.196          | 0.131            | 1.50                             | 1.70                       |
| GRAIN DRILL      | 4,38        | SEPT | 1.00          | 0.391          | 0.260            | 1.65                             | 2.27                       |
| SPRAYER          | 6,50        | SEPT | 1.00          | 0.206          | 0.137            | 0.79                             | 1.13                       |
| SPRAYER          | 6,50        | OCT  | 1.00          | 0.206          | 0.137            | 0.79                             | 1.13                       |
| PICKUP           | 10          | NOV  | 0.10          | 0.125          | 0.100            | 0.43                             | 0.24                       |
| PICKUP           | 10          | DEC  | 0.10          | 0.125          | 0.100            | 0.43                             | 0.24                       |
| PICKUP           | 10          | JAN  | 0.10          | 0.125          | 0.100            | 0.43                             | 0.24                       |
| PICKUP           | 10          | FEB  | 0.10          | 0.125          | 0.100            | 0.43                             | 0.24                       |
| PICKUP           | 10          | MAY  | 0.10          | <u>0.125</u>   | <u>0.100</u>     | <u>0.43</u>                      | <u>0.24</u>                |
| TOTALS           |             |      |               | 2.221          | 1.564            | 10.69                            | 11.09                      |

77-78 CROP.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 7430140011400 0  
ANNUAL CAPITAL MONTH 5