

SOUTHERN PEAS (FRESH MARKET), DRYLAND, DEEP EAST TEXAS REGION
1982 PROJECTED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED		YOUR ESTIMATE
			\$/UNIT	VALUE	
1. GROSS RECEIPTS					
SOUTHERN PEAS	135.00	BU.	8.00	1080.00	
TOTAL PROJECTED RETURNS				\$ 1080.00	\$
2. VARIABLE COSTS					
PREHARVEST COSTS					
*SO. PEA SEED	20.00	LB.	0.55	11.00	
*NITROGEN	18.00	LB.	0.29	5.22	
*PHOSPHORUS	72.00	LB.	0.27	19.44	
*POTASSIUM	72.00	LB.	0.15	10.80	
*INSECTICIDE	1.00	QT.	8.76	8.76	
FUEL & LUBE--TRACTOR		ACRE		8.76	
EQUIPMENT		ACRE		1.69	
REPAIRS-----TRACTOR		ACRE		1.35	
EQUIPMENT		ACRE		0.77	
LABOR-----MACHINERY	3.83	HOUR	4.50	17.23	
EQUIPMENT	0.70	HOUR	4.50	3.15	
OPERATING CAPITAL	-53.29	DOL.	0.180	-9.59	
SUBTOTAL, PREHARVEST		ACRE		\$ 78.58	\$
HARVEST COSTS					
HAND HARVEST	135.00	BU.	3.00	405.00	
SACKS	135.00	EACH	0.22	29.70	
CUSTOM HAUL	135.00	EACH	0.55	74.25	
SUBTOTAL, HARVEST		ACRE		\$ 508.95	\$
TOTAL VARIABLE COSTS		ACRE		\$ 587.53	\$
BREAK-EVEN PRICE, VARIABLE COSTS		\$ 4.35/BU.		SOUTHERN PEAS	
3. INCOME ABOVE VARIABLE COSTS		ACRE		\$ 492.47	\$
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		23.93	
EQUIPMENT		ACRE		11.35	
LAND-CASH RENT	1.00	ACRE	15.00	15.00	
TOTAL FIXED COSTS		ACRE		\$ 50.28	\$
5. TOTAL PROJECTED COSTS		ACRE		\$ 637.80	\$
BREAK-EVEN PRICE, TOTAL COSTS		\$ 4.72/BU.		SOUTHERN PEAS	
6. NET PROJECTED RETURNS		ACRE		\$ 442.20	\$

PREPARED BY WAYNE D. TAYLOR, TAEX, OVERTON, TEXAS.

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B-1241 (C20)

SOUTHERN PEAS (FRESH MARKET), DRYLAND, DEEP EAST TEXAS REGION
1982 PROJECTED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

MACHINERY OPERATION	ITEM NO.	OPER MONTH	TIMES OVER	LABOR HOURS	MACHINE HOURS	MACH OPER COSTS	LABOR COSTS	APPL. INPUT COSTS	MACH FIXED COSTS	TOTAL OPER. COST
TANDEM DISC	5,36	FEB	2.00	0.870	0.659	2.37	3.92	0.0	7.20	13.48
RENT FERT APPLI.	4,86	MAR	1.00	0.135	0.103	0.65	0.61	35.46	1.49	38.21
TANDEM DISC	5,36	APR	1.00	0.435	0.330	1.18	1.96	0.0	3.60	6.74
PLANT-CULT (1-R)	9,80	APR	1.00	0.336	0.255	0.89	1.51	11.00	1.87	15.27
PLANT-CULT (1-R)	9,80	MAY	2.00	0.672	0.509	1.78	3.03	0.0	3.75	8.55
SPRAYER, PNT	5,64	MAY	2.00	0.419	0.317	1.19	1.88	8.76	5.27	17.11
SHREDDER (2R)	5,30	JULY	1.00	0.526	0.398	1.43	2.37	0.0	6.65	10.44
TANDEM DISC	5,36	JULY	1.00	0.435	0.330	1.18	1.96	0.0	3.60	6.74
TOTALS				3.829	2.901	10.67	17.23	55.22	33.43	116.55

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

PRICE OF SOUTHERN PEAS
(DOLLARS)

QUANTITY OF SOUTHERN PEAS	BU.	PRICE OF SOUTHERN PEAS (DOLLARS)				
		6.40	7.20	8.00	8.80	9.60
108.00		205.46	291.86	378.26	464.66	551.06
121.50		240.97	338.17	435.37	532.57	629.77
135.00		276.47	384.47	492.47	600.47	708.47
148.50		311.98	430.78	549.58	668.38	787.18
162.00		347.48	477.08	606.68	736.28	865.88

SWEET CORN PRODUCTION, DRYLAND, DEEP EAST TEXAS REGION
1982 PROJECTED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED \$/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
SWEET CORN	1200.00	DOZ.	1.30	1560.00	_____
TOTAL PROJECTED RETURNS				\$ 1560.00	\$ _____
2. VARIABLE COSTS					
PREHARVEST COSTS					
*SWEET CRN SD	10.00	LB.	2.50	25.00	_____
*NITROGEN	120.00	LB.	0.29	34.80	_____
*PHOSPHORUS	80.00	LB.	0.27	21.60	_____
*POTASSIUM	80.00	LB.	0.15	12.00	_____
*HERB PREMERGE	1.00	LB.	2.45	2.45	_____
FUEL & LUBE--TRACTOR		ACRE		5.65	_____
EQUIPMENT		ACRE		1.52	_____
REPAIRS-----TRACTOR		ACRE		0.81	_____
EQUIPMENT		ACRE		0.54	_____
LABOR-----MACHINERY	2.48	HOUR	4.50	11.17	_____
EQUIPMENT	0.63	HOUR	4.50	2.83	_____
OPERATING CAPITAL	-61.71	DOL.	0.180	-11.11	_____
SUBTOTAL, PREHARVEST		ACRE		\$ 107.27	\$ _____
HARVEST COSTS					
PLLNG & PCKNG	48.00	HOUR	4.25	204.00	_____
SACKS	240.00	EACH	0.22	52.80	_____
CUSTOM HAUL	1200.00	DOZ.	0.12	144.00	_____
SUBTOTAL, HARVEST		ACRE		\$ 400.80	\$ _____
TOTAL VARIABLE COSTS		ACRE		\$ 508.07	\$ _____
BREAK-EVEN PRICE, VARIABLE COSTS			\$ 0.42/DOZ.	SWEET CORN	
3. INCOME ABOVE VARIABLE COSTS		ACRE		\$ 1051.93	\$ _____
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		16.69	_____
EQUIPMENT		ACRE		9.01	_____
LAND-CASH RENT	1.00	ACRE	15.00	15.00	_____
TOTAL FIXED COSTS		ACRE		\$ 40.70	\$ _____
5. TOTAL PROJECTED COSTS		ACRE		\$ 548.77	\$ _____
BREAK-EVEN PRICE, TOTAL COSTS			\$ 0.46/DOZ.	SWEET CORN	
6. NET PROJECTED RETURNS		ACRE		\$ 1011.23	\$ _____

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SWEET CORN PRODUCTION, DRYLAND, DEEP EAST TEXAS REGION
1982 PROJECTED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

MACHINERY OPERATION	ITEM NO.	OPER MONTH	TIMES OVER	LABOR HOURS	MACHINE HOURS	MACH OPER COSTS	LABOR COSTS	APPL. INPUT COSTS	MACH FIXED COSTS	TOTAL OPER. COST
SHREDDER (2R)	5,30	JULY	1.00	0.526	0.398	1.43	2.37	0.0	6.65	10.44
TANDEM DISC	5,36	JULY	1.00	0.435	0.330	1.18	1.96	0.0	3.60	6.74
TANDEM DISC	5,36	FEB	2.00	0.870	0.659	2.37	3.92	0.0	7.20	13.48
SPRAYER, HERB	5,62	MAR	1.00	0.315	0.239	0.90	1.42	2.45	3.92	8.68
PLANT-CULT (1-R)	5,80	MAR	1.00	0.336	0.255	0.94	1.51	70.20	2.68	75.33
TOTALS				2.482	1.880	6.82	11.17	72.65	24.04	114.68

RESIDUAL RETURNS AT ALTERNATIVE YIELDS AND PRICES
ADJUSTED FOR YIELD-RELATED COSTS AND CHANGES IN SHARE-RENT

INCOME ABOVE VARIABLE COSTS LESS SHARE-RENT

		PRICE OF SWEET CORN (DOLLARS)				
		1.04	1.17	1.30	1.43	1.56
QUANTITY OF SWEET CORN	DOZ.					
	960.	570.49	695.29	820.09	944.89	1069.69
	1080.	655.21	795.61	936.01	1076.41	1216.81
	1200.	739.93	895.93	1051.93	1207.93	1363.93
	1320.	824.65	996.25	1167.85	1339.45	1511.04
	1440.	909.37	1096.57	1283.77	1470.97	1658.16

COMMON BERMUDAGRASS PASTURE, DRYLAND, DEEP EAST TEXAS REGION
 1982 PROJECTED COSTS AND RETURNS PER ACRE
 TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED \$/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
TOTAL PROJECTED RETURNS			\$	0.0	\$
2. VARIABLE COSTS					
PREHARVEST COSTS					
FERT (N) APPL'D	86.00	LB.	0.29	24.94	
FERT (P) APPL'D	36.00	LB.	0.27	9.72	
FERT (K) APPL'D	36.00	LB.	0.15	5.40	
LIME	0.20	TON	25.00	5.00	
*2-4-D	1.00	QT.	2.47	2.47	
FUEL & LUBE--TRACTOR		ACRE		1.51	
EQUIPMENT		ACRE		0.51	
REPAIRS-----TRACTOR		ACRE		0.22	
EQUIPMENT		ACRE		0.18	
LABOR-----MACHINERY	0.67	HOURL	4.50	2.99	
EQUIPMENT	0.21	HOURL	4.50	0.94	
OPERATING CAPITAL	18.77	DOL.	0.180	3.38	
SUBTOTAL, PREHARVEST		ACRE	\$	57.26	\$
HARVEST COSTS					
SUBTOTAL, HARVEST		ACRE	\$	0.0	\$
TOTAL VARIABLE COSTS		ACRE	\$	57.26	\$
3. INCOME ABOVE VARIABLE COSTS		ACRE	\$	-57.26	\$
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		4.47	
EQUIPMENT		ACRE		4.69	
LAND-CASH RENT	1.00	ACRE	8.00	8.00	
TOTAL FIXED COSTS		ACRE	\$	17.16	\$
5. TOTAL PROJECTED COSTS		ACRE	\$	74.43	\$
6. NET PROJECTED RETURNS		ACRE	\$	-74.43	\$

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1982 PROJECTED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

MACHINERY OPERATION	ITEM NO.	OPER MONTH	TIMES OVER	LABOR HOURS	MACHINE HOURS	MACH OPER COSTS	LABOR COSTS	APPL. INPUT COSTS	MACH FIXED COSTS	TOTAL OPER. COST
SPRAYER, PASTURE	5,90	JUNE	1.00	0.140	0.106	0.42	0.63	2.47	1.96	5.48
SHREDDER (2R)	5,30	JULY	1.00	0.526	0.398	1.43	2.37	0.0	6.65	10.44
TOTALS				0.665	0.504	1.85	2.99	2.47	8.61	15.92

COMMON BERMUDA - CLOVER, DRYLAND, DEEP EAST TEXAS REGION
 1982 PROJECTED COSTS AND RETURNS PER ACRE
 TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED		YOUR ESTIMATE
			\$/UNIT	VALUE	
1. GROSS RECEIPTS					
TOTAL PROJECTED RETURNS				\$ 0.0	\$
2. VARIABLE COSTS					
PREHARVEST COSTS					
FERT (N) APPL'D	65.00	LB.	0.29	18.85	
FERT (P) APPL'D	60.00	LB.	0.27	16.20	
FERT (K) APPL'D	60.00	LB.	0.15	9.00	
*2-4-D	1.00	QT.	2.47	2.47	
LIME	0.25	TON	25.00	6.25	
FUEL & LUBE--TRACTOR		ACRE		2.51	
EQUIPMENT		ACRE		0.68	
REPAIRS-----TRACTOR		ACRE		0.36	
EQUIPMENT		ACRE		0.25	
LABOR-----MACHINERY	1.10	HOURL	4.50	4.95	
EQUIPMENT	0.28	HOURL	4.50	1.26	
OPERATING CAPITAL	34.87	DOL.	0.180	6.28	
SUBTOTAL, PREHARVEST		ACRE		\$ 69.05	\$
HARVEST COSTS					
SUBTOTAL, HARVEST		ACRE		\$ 0.0	\$
TOTAL VARIABLE COSTS		ACRE		\$ 69.05	\$
3. INCOME ABOVE VARIABLE COSTS		ACRE		\$ -69.05	\$
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		7.40	
EQUIPMENT		ACRE		5.55	
LAND-CASH RENT	1.00	ACRE	8.00	8.00	
TOTAL FIXED COSTS		ACRE		\$ 20.95	\$
5. TOTAL PROJECTED COSTS		ACRE		\$ 90.00	\$
6. NET PROJECTED RETURNS		ACRE		\$ -90.00	\$

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TYPICAL MANAGEMENT

MACHINERY OPERATION	ITEM NO.	OPER MONTH	TIMES OVER	LABOR HOURS	MACHINE HOURS	MACH OPER COSTS	LABOR COSTS	APPL. INPUT COSTS	MACH FIXED COSTS	TOTAL OPER. COST
SHREDDER (2R)	5,30	SEPT	1.00	0.526	0.398	1.43	2.37	0.0	6.65	10.44
TANDEM DISC	5,36	SEPT	1.00	0.435	0.330	1.18	1.96	0.0	3.60	6.74
SPRAYER, PASTURE	5,90	JULY	1.00	0.140	0.106	0.42	0.63	2.47	1.96	5.48
TOTALS				1.100	0.834	3.03	4.95	2.47	12.21	22.66

CRIMSON CLOVER ESTABLISHMENT, DRYLAND, DEEP EAST TEXAS REGION
 1982 PROJECTED COSTS AND RETURNS PER ACRE
 TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED \$/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
TOTAL PROJECTED RETURNS				\$ 0.0	\$ _____
2. VARIABLE COSTS					
PREHARVEST COSTS					
*CRIMSON CLV SD	20.00	LB.	0.70	14.00	_____
*INOCULANT-CRMSN	1.00	ACRE	1.20	1.20	_____
FERT (N) APPL'D	18.00	LB.	0.29	5.22	_____
FERT (P) APPL'D	72.00	LB.	0.27	19.44	_____
FERT (K) APPL'D	72.00	LB.	0.15	10.80	_____
LIME	0.30	TON	25.00	7.50	_____
FUEL & LUBE--TRACTOR		ACRE		2.65	_____
EQUIPMENT		ACRE		0.51	_____
REPAIRS-----TRACTOR		ACRE		0.38	_____
EQUIPMENT		ACRE		0.20	_____
LABOR-----MACHINERY	1.16	HOUR	4.50	5.24	_____
EQUIPMENT	0.21	HOUR	4.50	0.94	_____
OPERATING CAPITAL	50.64	DOL.	0.180	9.11	_____
SUBTOTAL, PREHARVEST		ACRE		\$ 77.20	\$ _____
HARVEST COSTS					
SUBTOTAL, HARVEST		ACRE		\$ 0.0	\$ _____
TOTAL VARIABLE COSTS		ACRE		\$ 77.20	\$ _____
3. INCOME ABOVE VARIABLE COSTS		ACRE		\$ -77.20	\$ _____
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		7.83	_____
EQUIPMENT		ACRE		4.65	_____
LAND-CASH RENT	1.00	ACRE	8.00	8.00	_____
TOTAL FIXED COSTS		ACRE		\$ 20.48	\$ _____
5. TOTAL PROJECTED COSTS		ACRE		\$ 97.68	\$ _____
6. NET PROJECTED RETURNS		ACRE		\$ -97.68	\$ _____

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