

GRAIN SORGHUM, DRYLAND, TEXAS COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION      | ITEM NO. | DATE | TIMES OVER | LABOR HOURS | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|----------------|----------|------|------------|-------------|---------------|--------------------------------|----------------------|
| BEDDER 6R      | T 2,35   | SEPT | 1.00       | 0.277       | 0.154         | 1.56                           | 1.54                 |
| PICKUP TRUCK   | 10       | SEPT | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | OCT  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| ROW DISC 6R    | T 2,41   | NOV  | 1.00       | 0.186       | 0.104         | 1.16                           | 1.32                 |
| PICKUP TRUCK   | 10       | NOV  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | DEC  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| ROW DISC 6R    | T 2,41   | JAN  | 1.00       | 0.186       | 0.104         | 1.16                           | 1.32                 |
| PICKUP TRUCK   | 10       | JAN  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | FEB  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| ROW DISC 6R    | T 2,41   | MAR  | 1.00       | 0.186       | 0.104         | 1.16                           | 1.32                 |
| PLANTER 6R     | T 2,40   | MAR  | 1.00       | 0.222       | 0.123         | 1.40                           | 1.53                 |
| PICKUP TRUCK   | 10       | MAR  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| HERB. APPL.    | T 2,49   | APR  | 1.00       | 0.222       | 0.123         | 1.29                           | 1.33                 |
| CULTIVATOR 6R  | T 2,42   | APR  | 1.00       | 0.257       | 0.143         | 1.57                           | 1.54                 |
| PICKUP TRUCK   | 10       | APR  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| CULTIVATOR 6R  | T 2,42   | MAY  | 1.00       | 0.257       | 0.143         | 1.57                           | 1.54                 |
| PICKUP TRUCK   | 10       | MAY  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | JUNE | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | JULY | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |
| SHREDDER 4R    | T 2,31   | AUG  | 1.00       | 0.294       | 0.163         | 1.75                           | 1.87                 |
| MOLDBOARD PLOW | T 2,33   | AUG  | 0.50       | 0.377       | 0.210         | 2.49                           | 2.73                 |
| CHISEL PLOW    | T 2,45   | AUG  | 0.50       | 0.113       | 0.063         | 0.67                           | 0.75                 |
| TANDEM DISC 6R | T 2,36   | AUG  | 1.00       | 0.186       | 0.104         | 1.13                           | 1.24                 |
| PICKUP TRUCK   | 10       | AUG  | 0.10       | 0.125       | 0.100         | 0.40                           | 0.17                 |

TOTALS

4.264 2.736 21.74 20.07

LAND (NET RENT) BASED ON 33% OF GROSS INCOME LESS 33% OF FERT.,  
INSECT., HARVEST AND HAUL. GOV'T PYMNT. NOT INCLUDED.  
PREPARED BY CECIL A. PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 73 0180021800 0  
ANNUAL CAPITAL MONTH 8



GRAIN SORGHUM, DRYLAND, TEXAS COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$               |
| GRAIN SORGHUM                     | CWT. | 3.50                  | 40.00    | <u>140.00</u>    |
| TOTAL                             |      |                       |          | \$ 140.00        |
| 2. VARIABLE COSTS                 |      |                       |          | \$               |
| PREHARVEST                        |      |                       |          |                  |
| SEED                              | LBS. | 0.45                  | 5.00     | 2.25             |
| FERT(60-40-0)                     | ACRE | 20.00                 | 1.00     | 20.00            |
| FERTILIZER APPLI                  | APPL | 2.00                  | 1.00     | 2.00             |
| IRON                              | APPL | 1.80                  | 3.00     | 5.40             |
| HERBICIDE                         | ACRE | 3.45                  | 1.00     | 3.45             |
| INSECTICIDE                       | APPL | 2.39                  | 3.00     | 7.17             |
| INSECT. APPLI.                    | APPL | 1.50                  | 3.00     | 4.50             |
| MACHINERY                         | ACRE | 7.53                  | 1.00     | 7.53             |
| TRACTORS                          | ACRE | 18.85                 | 1.00     | 18.85            |
| LABOR(TRACTOR & MACHINERY)        | HOUR | 4.00                  | 5.49     | 21.95            |
| INTEREST ON GP. CAP.              | DOL. | 0.09                  | 31.13    | <u>2.96</u>      |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 96.06         |
| HARVEST COSTS                     |      |                       |          | \$               |
| CUSTOM COMBINE                    | CWT. | 0.25                  | 40.00    | 10.00            |
| CUSTOM HAUL                       | CWT. | 0.15                  | 40.00    | <u>6.00</u>      |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 16.00         |
| TOTAL VARIABLE COST               |      |                       |          | \$ 112.06        |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ 27.94         |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 7.41                  | 1.00     | 7.41             |
| TRACTORS                          | ACRE | 17.86                 | 1.00     | 17.86            |
| LAND (NET RENT)                   | ACRE | 30.17                 | 1.00     | <u>30.17</u>     |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 55.44         |
| 5. TOTAL COSTS                    |      |                       |          | \$ 167.50        |
| 6. NET RETURNS                    |      |                       |          | \$ -27.50        |

LAND CHARGE USES LANDLORD'S SHARE OF GROSS 33% LESS 33% OF FERTILIZER,  
IRON, INSECTICIDE, HARVEST AND HAUL. GOV'T PYMNT. NOT INCLUDED.  
PREPARED BY CECIL A. PARKER, TAEX, COLLEGE STATION, TEXAS PROJECTED 1'



GRAIN SORGHUM, DRYLAND, TEXAS COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION      | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|----------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| CHISEL PLOW    | H 2,69   | SEPT | 0.50       | 0.113        | 0.063         | 0.67                           | 0.75                 |
| TANDEM DISC 6R | H 2,60   | SEPT | 1.00       | 0.186        | 0.104         | 1.13                           | 1.24                 |
| BEDDER 6R      | H 2,58   | SEPT | 1.00       | 0.277        | 0.154         | 1.56                           | 1.54                 |
| PICKUP TRUCK   | 10       | SEPT | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | OCT  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| BEDDER 6R      | H 2,58   | NOV  | 1.00       | 0.277        | 0.154         | 1.56                           | 1.54                 |
| PICKUP TRUCK   | 10       | NOV  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| ROW DISC 6R    | H 5,65   | DEC  | 1.00       | 0.186        | 0.104         | 0.85                           | 1.04                 |
| PICKUP TRUCK   | 10       | DEC  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| ROW DISC 6R    | H 5,65   | JAN  | 1.00       | 0.186        | 0.104         | 0.85                           | 1.04                 |
| PICKUP TRUCK   | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| PLANTER 6R     | H 2,64   | FEB  | 1.00       | 0.222        | 0.123         | 1.40                           | 1.53                 |
| ROLLER 6P      | H 5,62   | FEB  | 1.00       | 0.155        | 0.086         | 0.59                           | 0.60                 |
| PICKUP TRUCK   | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| CULTIVATOR 6R  | H 2,66   | MAR  | 1.00       | 0.257        | 0.143         | 1.57                           | 1.54                 |
| HERB. APPL.    | H 2,73   | MAR  | 1.00       | 0.222        | 0.123         | 1.29                           | 1.33                 |
| PICKUP TRUCK   | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | APR  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| CULTIVATOR 6R  | H 2,66   | MAY  | 1.00       | 0.257        | 0.143         | 1.57                           | 1.54                 |
| PICKUP TRUCK   | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| SPRAYER 6R     | H 5,70   | JUNE | 3.00       | 0.977        | 0.543         | 4.25                           | 4.95                 |
| PICKUP TRUCK   | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| PICKUP TRUCK   | 10       | JULY | 0.10       | 0.125        | 0.100         | 0.40                           | 0.17                 |
| SHREDDER 4R    | H 2,54   | AUG  | 1.00       | 0.294        | 0.163         | 1.75                           | 1.87                 |
| MOLDBOARD PLOW | H 2,56   | AUG  | 0.50       | 0.377        | 0.210         | 2.49                           | 2.73                 |
| PICKUP TRUCK   | 10       | AUG  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.40</u>                    | <u>0.17</u>          |
| TOTALS         |          |      |            | 5.487        | 3.415         | 26.39                          | 25.27                |

LAND CHARGE USES LANDLORD'S SHARE OF GROSS 33% LESS 33% OF FERTILIZER,  
IRON, INSECTICIDE, HARVEST AND HAUL. GOV'T PYMNT. NOT INCLUDED.  
PREPARED BY CECIL A. PARKER, TAEX, COLLEGE STATION, TEXAS PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 73 0180011800 0  
ANNUAL CAPITAL MONTH 8



KLEINGRASS ESTABLISHMENT, DRYLAND, COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$ _____         |
| TOTAL                             |      |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |      |                       |          |                  |
| PREHARVEST                        |      |                       |          | \$               |
| SEED                              | ACRE | 6.00                  | 1.00     | 6.00             |
| CUSTOM PLANT                      | ACRE | 4.00                  | 1.00     | 4.00             |
| FERT(30-30-0)                     | ACRE | 12.00                 | 1.00     | 12.00            |
| FERTILIZER APPLI                  | APPL | 2.00                  | 1.00     | 2.00             |
| HERBICIDE                         | ACRE | 4.00                  | 1.00     | 4.00             |
| MACHINERY                         | ACRE | 3.06                  | 1.00     | 3.06             |
| TRACTORS                          | ACRE | 7.87                  | 1.00     | 7.87             |
| LABOR(TRACTOR & MACHINERY)        | HOUR | 4.00                  | 1.97     | 7.89             |
| INTEREST ON OP. CAP.              | DOL. | 0.09                  | 28.97    | <u>2.75</u>      |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 49.58         |
| HARVEST COSTS                     |      |                       |          | \$ _____         |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |      |                       |          | \$ 49.58         |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ -49.58        |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 3.41                  | 1.00     | 3.41             |
| TRACTORS                          | ACRE | 7.43                  | 1.00     | 7.43             |
| LAND (NET RENT)                   | ACRE | 8.00                  | 1.00     | <u>8.00</u>      |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 18.84         |
| 5. TOTAL COSTS                    |      |                       |          | \$ 68.42         |
| 6. NET RETURNS                    |      |                       |          | \$ -68.42        |

LAND CHARGE BASED ON FULL YEAR BASIS.

PREPARED BY CECIL A. PARKER, TAEX, COLLEGE STATION, TEXAS PROJECTED 1978



KLEINGRASS ESTABLISHMENT, DRYLAND, COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| MOLDBOARD PLOW T | 2,33     | FEB  | 1.00       | 0.755            | 0.419            | 4.98                           | 5.46                 |
| OFFSET DISC T    | 2,37     | FEB  | 2.00       | 0.532            | 0.296            | 3.21                           | 3.46                 |
| TANDEM DISC 6F T | 2,36     | FEB  | 1.00       | 0.186            | 0.104            | 1.13                           | 1.24                 |
| PICKUP TRUCK     | 10       | FEB  | 0.10       | 0.125            | 0.100            | 0.40                           | 0.17                 |
| PICKUP TRUCK     | 10       | MAR  | 0.10       | 0.125            | 0.100            | 0.40                           | 0.17                 |
| PICKUP TRUCK     | 10       | MAY  | 0.10       | 0.125            | 0.100            | 0.40                           | 0.17                 |
| PICKUP TRUCK     | 10       | DEC  | 0.10       | <del>0.125</del> | <del>0.100</del> | <del>0.40</del>                | <del>0.17</del>      |
| TOTALS           |          |      |            | 1.973            | 1.219            | 10.93                          | 10.84                |

LAND CHARGE BASED ON FULL YEAR BASIS.

PREPARED BY CECIL A. PARKER, TAEX, COLLEGE STATION, TEXAS PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 8280180021800 0  
ANNUAL CAPITAL MONTH 12



KLEINGRASS PASTURE, DRYLAND, COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| SEED                              | LBS.  | 4.00                  | 30.00    | <u>120.00</u>    |
| TOTAL                             |       |                       |          | \$ 120.00        |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| FFERT(60-30-0)                    | ACRE  | 18.00                 | 1.00     | 18.00            |
| FERTILIZER APPLI                  | APPL  | 2.00                  | 1.00     | 2.00             |
| MACHINERY                         | ACRE  | 1.70                  | 1.00     | 1.70             |
| TRACTORS                          | ACRE  | 0.78                  | 1.00     | 0.78             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 4.00                  | 0.65     | 2.59             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 9.32     | <u>0.89</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 25.96         |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM COMBINING                  | ACRE  | 12.00                 | 1.00     | <u>12.00</u>     |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 12.00         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 37.96         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ 82.04         |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 0.88                  | 1.00     | 0.88             |
| TRACTORS                          | ACRE  | 0.74                  | 1.00     | 0.74             |
| PRORATED ESTAB. COST              | ACRE  | 68.42                 | 0.07     | 4.79             |
| LAND (NET RENT)                   | ACRE  | 12.50                 | 1.00     | <u>12.50</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 18.91         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 56.86         |
| 6. NET RETURNS                    |       |                       |          | \$ 63.14         |

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL A. PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1971



KLEINGRASS PASTURE, DRYLAND, COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION     | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL,OIL, LUB.,REP.<br>PER ACRE | FIXED<br>COSTS<br>PER ACRE |
|---------------|-------------|------|---------------|----------------|------------------|---------------------------------|----------------------------|
| PICKUP TRUCK  | 10          | OCT  | 0.10          | 0.125          | 0.100            | 0.40                            | 0.17                       |
| PICKUP TRUCK  | 10          | FEB  | 0.10          | 0.125          | 0.100            | 0.40                            | 0.17                       |
| PICKUP TRUCK  | 10          | APR  | 0.10          | 0.125          | 0.100            | 0.40                            | 0.17                       |
| SHREDDER 4R T | 2,31        | JULY | 0.50          | 0.147          | 0.082            | 0.87                            | 0.93                       |
| PICKUP TRUCK  | 10          | JULY | 0.10          | <u>0.125</u>   | <u>0.100</u>     | <u>0.40</u>                     | <u>0.17</u>                |
| TOTALS        |             |      |               | 0.647          | 0.482            | 2.49                            | 1.62                       |

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL A. PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 83 0180021800 0

ANNUAL CAPITAL MONTH 9

**COW-CALF PRODUCTION TEXAS COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER COW  
IMPROVED DRYLAND PASTURE**

| ITEM                                  | WEIGHT<br>EACH | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|---------------------------------------|----------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS</b>              |                |      |                       |          |                  |
| STEER CALVES                          | 490.00         | LBS. | 0.51                  | 0.45     | 112.45           |
| HEIFER CALVES                         | 470.00         | LBS. | 0.46                  | 0.43     | 92.97            |
| COWS                                  | 850.00         | LBS. | 0.30                  | 0.06     | <u>15.30</u>     |
| TOTAL                                 |                |      |                       |          | 220.72           |
| <b>2. VARIABLE COSTS</b>              |                |      |                       |          |                  |
| VET MEDICINE                          |                | HEAD | 3.00                  | 1.00     | 3.00             |
| SALT & MINERALS                       |                | HEAD | 7.92                  | 1.00     | 7.92             |
| RANGE IMPROVEMEN                      |                | ACRE | 1.00                  | 6.50     | 6.50             |
| CUSTOM BALING                         |                | CWT. | 1.30                  | 10.00    | 13.00            |
| FERT (100-50-0)                       |                |      | 0.20                  | 150.00   | 30.00            |
| FENCE REPAIR                          |                | HEAD | 1.36                  | 1.00     | 1.36             |
| WATER FACIL REPR                      |                | HEAD | 1.00                  | 1.00     | 1.00             |
| MARKETING                             |                | HEAD | 5.50                  | 1.00     | 5.50             |
| MISC EXPENSE                          |                | HEAD | 5.00                  | 1.00     | 5.00             |
| RANGE CUBES                           |                | LBS. | 0.07                  | 20.00    | 1.40             |
| MACHINERY(FUEL,LUBE,REP)              |                | DOL. |                       |          | 12.08            |
| EQUIPMENT(FUEL,LUBE,REP)              |                | DOL. |                       |          | 0.58             |
| LABOR, TRACTOR & MACHINERY            |                | HRS. | 3.50                  | 3.75     | 13.13            |
| LABOR, LIVESTOCK                      |                | HRS. | 3.50                  | 6.00     | 21.00            |
| INTEREST ON OPER.CAP.,                |                | DOL. | 0.09                  | 44.43    | <u>4.22</u>      |
| TOTAL VARIABLE COSTS                  |                |      |                       |          | 125.69           |
| <b>3. INCOME ABOVE VARIABLE COSTS</b> |                |      |                       |          | 95.03            |
| <b>4. FIXED COSTS</b>                 |                |      |                       |          |                  |
| LAND RENT                             |                | ACRE | 11.50                 | 6.50     | 74.75            |
| INT. ON LIVESTOCK CAPITAL             |                | DOL. | 0.09                  | 363.80   | 34.56            |
| INT. ON OTHER EQUIPMENT               |                | DOL. | 0.09                  | 19.00    | 1.80             |
| DEPR. ON COW PURCHASED                |                | DOL. |                       |          | 5.77             |
| DEPR. ON BULL PURCHASED               |                | DOL. |                       |          | 1.33             |
| DEPR. ON HORSE                        |                | DOL. |                       |          | 1.12             |
| DEPR. ON OTHER EQUIP.                 |                | DOL. |                       |          | 6.20             |
| OTHER FC, MACH & EQUIP.               |                | DOL. |                       |          | <u>10.83</u>     |
| TOTAL FIXED COSTS                     |                |      |                       |          | 136.38           |
| <b>5. TOTAL COSTS</b>                 |                |      |                       |          | 262.07           |
| <b>6. NET RETURNS</b>                 |                |      |                       |          | -41.35           |

200 COW UNIT, 8 BULLS, 8% REPLACEMENT = 2% RAISED AND 6% PURCHASED,  
90% CALF CROP, 5.0 ACRES/COW, 1300 ACRE RANCH 2% DEATH LOSS.  
PREPARED BY LAWRENCE LIPPKE, TAEX, CORPUS CHRISTI, TEXAS PROJECTED 1978-79



**CCW-CALF PRODUCTION TEXAS COASTAL BEND REGION  
ESTIMATED COSTS AND RETURNS PER COW  
PARTIALLY IMPROVED PASTURE**

| ITEM                                  | WEIGHT<br>EACH | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|---------------------------------------|----------------|------|-----------------------|----------|------------------|
| <b>1. GROSS RECEIPTS</b>              |                |      |                       |          |                  |
| STEER CALVES                          | 420.00         | LBS. | 0.51                  | 0.40     | 85.68            |
| HEIFER CALVES                         | 400.00         | LBS. | 0.46                  | 0.30     | 55.20            |
| COWS                                  | 800.00         | LBS. | 0.30                  | 0.12     | 28.80            |
| DEER LEASE                            | 1.00           | ACRE | 1.75                  | 15.00    | <u>26.25</u>     |
| TOTAL                                 |                |      |                       |          | 195.93           |
| <b>2. VARIABLE COSTS</b>              |                |      |                       |          |                  |
| SALT & MINERALS                       |                | HEAD | 6.00                  | 1.00     | 6.00             |
| VET MEDICINE                          |                | HEAD | 3.00                  | 1.00     | 3.00             |
| FENCE REPAIR                          |                | HEAD | 1.90                  | 1.00     | 1.90             |
| WATER FACIL REPR                      |                | HEAD | 1.00                  | 1.00     | 1.00             |
| MARKETING                             |                | HEAD | 5.50                  | 1.00     | 5.50             |
| MISC EXPENSE                          |                | HEAD | 5.00                  | 1.00     | 5.00             |
| RANGE IMPROVEMEN                      |                | ACRE | 2.00                  | 3.00     | 6.00             |
| CUSTOM BALING                         |                | CWT. | 1.30                  | 5.00     | 6.50             |
| RANGE CUBES                           |                | LBS. | 0.07                  | 40.00    | 3.00             |
| MACHINERY(FUEL,LUBE,REP)              |                | DOL. |                       |          | 14.98            |
| EQUIPMENT(FUEL,LUBE,REP)              |                | DOL. |                       |          | 0.58             |
| LABOR, TRACTOR & MACHINERY            |                | HRS. | 3.50                  | 4.65     | 16.27            |
| LABOR, LIVESTOCK                      |                | HRS. | 3.50                  | 7.50     | 26.25            |
| INTEREST ON OPER.CAP.,                |                | DOL. | 0.09                  | 24.37    | <u>2.32</u>      |
| TOTAL VARIABLE COSTS                  |                |      |                       |          | 98.30            |
| <b>3. INCOME ABOVE VARIABLE COSTS</b> |                |      |                       |          | 97.63            |
| <b>4. FIXED COSTS</b>                 |                |      |                       |          |                  |
| LAND RENT                             |                | ACRE | 5.00                  | 15.00    | 75.00            |
| INT. ON LIVESTOCK CAPITAL             |                | DOL. | 0.09                  | 363.80   | 34.56            |
| INT. ON OTHER EQUIPMENT               |                | DOL. | 0.09                  | 19.00    | 1.80             |
| DEPR. ON COW PURCHASED                |                | DOL. |                       |          | 5.77             |
| DEPR. ON BULL PURCHASED               |                | DOL. |                       |          | 1.33             |
| DEPR. ON HORSE                        |                | DOL. |                       |          | 1.12             |
| DEPR. ON OTHER EQUIP.                 |                | DOL. |                       |          | 6.20             |
| OTHER FC, MACH & EQUIP.               |                | DOL. |                       |          | <u>12.06</u>     |
| TOTAL FIXED COSTS                     |                |      |                       |          | 137.86           |
| <b>5. TOTAL COSTS</b>                 |                |      |                       |          | 236.16           |
| <b>6. NET RETURNS</b>                 |                |      |                       |          | -40.23           |

200 COW UNIT, 8 BULLS, 15% REPLACEMENT - 10% RAISED AND 5% PURCHASED,  
80% CALF CROP, 15 ACRES/COW, 3000 ACRE RANCH, 3% DEATH LOSS.

PREPARED BY LAWRENCE LIPPKE, TAEX, CORPUS CHRISTI, TEXAS PROJECTED 1978-79