

KLEINGRASS ESTABLISHMENT, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$ _____         |
| TOTAL                             |      |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |      |                       |          |                  |
| PREHARVEST                        |      |                       |          | \$               |
| SEED                              | LBS. | 6.50                  | 2.00     | 13.00            |
| FERT(60-40-0)                     | ACRE | 21.20                 | 1.00     | 21.20            |
| FERTILIZER APPLI                  | ACRE | 2.00                  | 1.00     | 2.00             |
| MACHINERY                         | ACRE | 2.32                  | 1.00     | 2.32             |
| TRACTORS                          | ACRE | 5.69                  | 1.00     | 5.69             |
| LABOR(TRACTOR & MACHINERY)        | HOUR | 4.00                  | 2.15     | 8.61             |
| INTEREST ON OP. CAP.              | DOL. | 0.09                  | 28.34    | <u>2.55</u>      |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 55.37         |
| HARVEST COSTS                     |      |                       |          | \$ _____         |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |      |                       |          | \$ 55.37         |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ -55.37        |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 3.33                  | 1.00     | 3.33             |
| TRACTORS                          | ACRE | 4.41                  | 1.00     | 4.41             |
| LAND (NET RENT)                   | ACRE | 8.00                  | 1.00     | <u>8.00</u>      |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 15.75         |
| 5. TOTAL COSTS                    |      |                       |          | \$ 71.11         |
| 6. NET RETURNS                    |      |                       |          | \$ -71.11        |

\* ESTABLISHED ON NATIVE GRASS PASTURE, FALL, 77.  
PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

KLEINGRASS ESTABLISHMENT, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION       | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-----------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| DISK            | 2,34     | FEB  | 1.00       | 0.244        | 0.153         | 1.32                           | 1.31                 |
| PICKUP          | 10       | FEB  | 0.15       | 0.187        | 0.150         | 0.37                           | 0.24                 |
| DISK            | 2,34     | APR  | 1.00       | 0.244        | 0.153         | 1.32                           | 1.31                 |
| PICKUP          | 10       | APR  | 0.15       | 0.187        | 0.150         | 0.37                           | 0.24                 |
| SPRAYER         | 3,48     | APR  | 1.00       | 0.219        | 0.137         | 0.80                           | 0.94                 |
| HERBICIDE APPL. | 3,38     | APR  | 1.00       | 0.378        | 0.237         | 1.37                           | 1.56                 |
| PICKUP          | 10       | MAY  | 0.15       | 0.187        | 0.150         | 0.37                           | 0.24                 |
| CHISEL          | 2,30     | DEC  | 1.00       | 0.317        | 0.198         | 1.70                           | 1.65                 |
| PICKUP          | 10       | DEC  | 0.15       | <u>0.187</u> | <u>0.150</u>  | <u>0.37</u>                    | <u>0.24</u>          |
| TOTALS          |          |      |            | 2.152        | 1.478         | 8.01                           | 7.75                 |

\* ESTABLISHED ON NATIVE GRASS PASTURE, FALL, 77.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 8280150021500 0  
ANNUAL CAPITAL MONTH 12

KLEINGRASS HAY, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                    | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|------------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION  |      |                       |          | \$               |
| HAY                                | TON  | 50.00                 | 3.40     | <u>170.00</u>    |
| TOTAL                              |      |                       |          | \$ 170.00        |
| 2. VARIABLE COSTS                  |      |                       |          | \$               |
| PREHARVEST                         |      |                       |          |                  |
| FERT(100-40=0)                     | ACRE | 30.00                 | 1.00     | 30.00            |
| FERTILIZER APPLI                   | ACRE | 2.00                  | 2.00     | 4.00             |
| MACHINERY                          | ACRE | 0.70                  | 1.00     | 0.70             |
| LABOR(TRACTOR & MACHINERY)         | HOUR | 4.00                  | 0.35     | 1.40             |
| INTEREST ON OP. CAP.               | DOL. | 0.09                  | 14.38    | <u>1.29</u>      |
| SUBTOTAL, PRE-HARVEST              |      |                       |          | \$ 37.39         |
| HARVEST COSTS                      |      |                       |          | \$               |
| CUSTOM BALING                      | BALE | 0.45                  | 116.00   | 52.20            |
| CUSTOM HAUL                        | BALE | 0.25                  | 116.00   | <u>29.00</u>     |
| SUBTOTAL, HARVEST                  |      |                       |          | \$ 81.20         |
| TOTAL VARIABLE COST                |      |                       |          | \$ 118.59        |
| 3. BREAKEVEN PRICE, VARIABLE COSTS | TON  |                       |          | 34.879           |
| 4. FIXED COSTS                     |      |                       |          | \$               |
| MACHINERY                          | ACRE | 0.46                  | 1.00     | 0.46             |
| TRACTORS                           | ACRE | 0.0                   | 1.00     | 0.0              |
| PRORATED ESTAB. COST               | ACRE | 71.11                 | 0.07     | 4.74             |
| LAND (NET RENT)                    | ACRE | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                  |      |                       |          | \$ 15.20         |
| 5. TOTAL COSTS                     |      |                       |          | \$ 133.79        |
| 6. BREAKEVEN PRICE, TOTAL COSTS    | TON  |                       |          | 39.350           |

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

KLEINGRASS HAY, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-----------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| PICKUP    | 10       | FEB  | 0.07       | 0.087        | 0.070         | 0.17                           | 0.11                 |
| PICKUP    | 10       | MAY  | 0.07       | 0.087        | 0.070         | 0.17                           | 0.11                 |
| PICKUP    | 10       | JUNE | 0.07       | 0.087        | 0.070         | 0.17                           | 0.11                 |
| PICKUP    | 10       | AUG  | 0.07       | <u>0.087</u> | <u>0.070</u>  | <u>0.17</u>                    | <u>0.11</u>          |
| TOTALS    |          |      |            | 0.350        | 0.280         | 0.70                           | 0.46                 |

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 8290150021500 0  
ANNUAL CAPITAL MONTH 9

KLEINGRASS PASTURE, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| TOTAL                             |       |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| FERT(60-30-0)                     | ACRE  | 19.20                 | 1.00     | 19.20            |
| FERTILIZER APPLI                  | ACRE  | 2.20                  | 1.00     | 2.20             |
| MACHINERY                         | ACRE  | 0.87                  | 1.00     | 0.87             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 4.00                  | 0.44     | 1.75             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 8.64     | 0.78             |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 24.80         |
| HARVEST COSTS                     |       |                       |          | \$               |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |       |                       |          | \$ 24.80         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ -24.80        |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 0.57                  | 1.00     | 0.57             |
| TRACTORS                          | ACRE  | 0.0                   | 1.00     | 0.0              |
| PRORATED ESTAB. COST              | ACRE  | 71.11                 | 0.07     | 4.74             |
| LAND (NET RENT)                   | ACRE  | 10.00                 | 1.00     | 10.00            |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 15.31         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 40.11         |
| 6. NET RETURNS                    |       |                       |          | \$ -40.11        |

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

KLEINGRASS PASTURE, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL,OIL, LUB.,REP.<br>PER ACRE | FIXED<br>COSTS<br>PER ACRE |
|-----------|-------------|------|---------------|----------------|------------------|---------------------------------|----------------------------|
| PICKUP    | 10          | JAN  | 0.07          | 0.087          | 0.070            | 0.17                            | 0.11                       |
| PICKUP    | 10          | MAR  | 0.07          | 0.087          | 0.070            | 0.17                            | 0.11                       |
| PICKUP    | 10          | MAY  | 0.07          | 0.087          | 0.070            | 0.17                            | 0.11                       |
| PICKUP    | 10          | JUNE | 0.07          | 0.087          | 0.070            | 0.17                            | 0.11                       |
| PICKUP    | 10          | AUG  | 0.07          | <u>0.087</u>   | <u>0.070</u>     | <u>0.17</u>                     | <u>0.11</u>                |
| TOTALS    |             |      |               | 0.437          | 0.350            | 0.87                            | 0.57                       |

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 83 0150021500 0  
ANNUAL CAPITAL MONTH 9

KLEINGRASS ESTABLISHMENT, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$ _____         |
| TOTAL                             |       |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |       |                       |          |                  |
| PREHARVEST                        |       |                       |          | \$               |
| SEED                              | LBS.  | 6.50                  | 2.00     | 13.00            |
| FERT(90-40-0)                     | ACRE  | 25.60                 | 1.00     | 25.60            |
| FERTILIZER APPLI                  | ACRE  | 2.00                  | 2.00     | 4.00             |
| MACHINERY                         | ACRE  | 1.57                  | 1.00     | 1.57             |
| TRACTORS                          | ACRE  | 3.76                  | 1.00     | 3.76             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 4.00                  | 1.24     | 4.97             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 16.14    | <u>1.45</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 54.36         |
| HARVEST COSTS                     |       |                       |          | \$ _____         |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |       |                       |          | \$ 54.36         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ -54.36        |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 2.00                  | 1.00     | 2.00             |
| TRACTORS                          | ACRE  | 2.64                  | 1.00     | 2.64             |
| LAND (NET RENT)                   | ACRE  | 8.00                  | 1.00     | <u>8.00</u>      |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 12.64         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 66.99         |
| 6. NET RETURNS                    |       |                       |          | \$ -66.99        |

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

KLEINGRASS ESTABLISHMENT, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-----------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| CHISEL    | 1,31     | NOV  | 1.00       | 0.217        | 0.136         | 1.49                           | 1.30                 |
| PICKUP    | 10       | NOV  | 0.07       | 0.094        | 0.075         | 0.19                           | 0.12                 |
| DISK      | 1,35     | DEC  | 1.00       | 0.167        | 0.105         | 1.17                           | 1.09                 |
| PICKUP    | 10       | DEC  | 0.07       | 0.094        | 0.075         | 0.19                           | 0.12                 |
| PICKUP    | 10       | FEB  | 0.07       | 0.094        | 0.075         | 0.19                           | 0.12                 |
| PICKUP    | 10       | MAR  | 0.07       | 0.094        | 0.075         | 0.19                           | 0.12                 |
| DISK      | 1,35     | APR  | 1.00       | 0.167        | 0.105         | 1.17                           | 1.09                 |
| ROLLER    | 4,55     | APR  | 1.00       | 0.130        | 0.082         | 0.39                           | 0.42                 |
| PICKUP    | 10       | APR  | 0.07       | 0.094        | 0.075         | 0.19                           | 0.12                 |
| PICKUP    | 10       | MAY  | 0.07       | <u>0.094</u> | <u>0.075</u>  | <u>0.19</u>                    | <u>0.12</u>          |
| TOTALS    |          |      |            | 1.243        | 0.877         | 5.33                           | 4.64                 |

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 828015001150C 0  
ANNUAL CAPITAL MONTH 6

KLEINGRASS HAY, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                     | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-------------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION   |       |                       |          | \$               |
| HAY                                 | TON   | 50.00                 | 5.00     | <u>250.00</u>    |
| TOTAL                               |       |                       |          | \$ 250.00        |
| 2. VARIABLE COSTS                   |       |                       |          | \$               |
| PREHARVEST                          |       |                       |          |                  |
| FERT(180-60-0)                      | ACRE  | 51.60                 | 1.00     | 51.60            |
| FERTILIZER APPLI                    | ACRE  | 2.00                  | 3.00     | 6.00             |
| MACHINERY                           | ACRE  | 1.49                  | 1.00     | 1.49             |
| LABOR(TRACTOR & MACHINERY)          | HOURL | 4.00                  | 0.75     | 3.00             |
| INTEREST ON OP. CAP.                | DOL.  | 0.09                  | 22.28    | <u>2.00</u>      |
| SUBTOTAL, PRE-HARVEST               |       |                       |          | \$ 64.10         |
| HARVEST COSTS                       |       |                       |          | \$               |
| CUSTOM BALING                       | BALE  | 0.45                  | 165.00   | 74.25            |
| CUSTOM HAUL                         | BALE  | 0.25                  | 165.00   | <u>41.25</u>     |
| SUBTOTAL, HARVEST                   |       |                       |          | \$ 115.50        |
| TOTAL VARIABLE COST                 |       |                       |          | \$ 179.60        |
| 3. BREAK-EVEN PRICE, VARIABLE COSTS | TON   |                       |          | 35.919           |
| 4. FIXED COSTS                      |       |                       |          | \$               |
| MACHINERY                           | ACRE  | 0.98                  | 1.00     | 0.98             |
| TRACTORS                            | ACRE  | 0.0                   | 1.00     | 0.0              |
| PRORATED ESTAB. COST                | ACRE  | 66.99                 | 0.07     | 4.47             |
| LAND (NET RENT)                     | ACRE  | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                   |       |                       |          | \$ 15.44         |
| 5. TOTAL COSTS                      |       |                       |          | \$ 195.04        |
| 6. BREAK-EVEN PRICE, TOTAL COSTS    | TON   |                       |          | 39.008           |

LAND RENT BASED ON RENTAL RATES IN REGION.

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

KLEINGRASS HAY, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-----------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| PICKUP    | 10       | OCT  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | AUG  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.25</u>                    | <u>0.16</u>          |
| TOTALS    |          |      |            | 0.750        | 0.600         | 1.49                           | 0.98                 |

LAND RENT BASED ON RENTAL RATES IN REGION.

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 8290150011500 0  
ANNUAL CAPITAL MONTH 9

KLEINGRASS PASTURE, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$ _____         |
| TOTAL                             |      |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |      |                       |          |                  |
| PREHARVEST                        |      |                       |          | \$               |
| FERT(100-40=0)                    | ACRE | 30.00                 | 1.00     | 30.00            |
| FERTILIZER APPLI                  | ACRE | 2.00                  | 4.00     | 8.00             |
| MACHINERY                         | ACRE | 1.24                  | 1.00     | 1.24             |
| LABOR(TRACTOR & MACHINERY)        | HOUR | 4.00                  | 0.62     | 2.50             |
| INTEREST ON OP. CAP.              | DOL. | 0.09                  | 13.45    | <u>1.21</u>      |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 42.95         |
| HARVEST COSTS                     |      |                       |          | \$ _____         |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |      |                       |          | \$ 42.95         |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ -42.95        |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 0.81                  | 1.00     | 0.81             |
| TRACTORS                          | ACRE | 0.0                   | 1.00     | 0.0              |
| PRORATED ESTAB. COST              | ACRE | 66.99                 | 0.07     | 4.47             |
| LAND (NET RENT)                   | ACRE | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 15.28         |
| 5. TOTAL COSTS                    |      |                       |          | \$ 58.23         |
| 6. NET RETURNS                    |      |                       |          | \$ -58.23        |

LAND RENT BASED ON RENTAL RATES IN REGION.  
ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

KLEINGRASS PASTURE, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|-----------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| PICKUP    | 10       | OCT  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.16                 |
| PICKUP    | 10       | AUG  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.25</u>                    | <u>0.16</u>          |
| TOTALS    |          |      |            | 0.625        | 0.500         | 1.24                           | 0.81                 |

LAND RENT BASED ON RENTAL RATES IN REGION.

ESTABLISHMENT COST PRORATED OVER 15 YEARS.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

BUDGET IDENTIFICATION NUMBER--- 83 0150011500 0

ANNUAL CAPITAL MONTH 9

NATIVE PASTURE, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE

|                                   | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |      |                       |          | \$ _____         |
| TOTAL                             |      |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |      |                       |          |                  |
| PREHARVEST                        |      |                       |          | \$               |
| MACHINERY                         | ACRE | 0.37                  | 1.00     | 0.37             |
| LABOR(TRACTOR & MACHINERY)        | HOUR | 4.00                  | 0.19     | 0.75             |
| INTEREST ON OP. CAP.              | DOL. | 0.09                  | 0.19     | <u>0.02</u>      |
| SUBTOTAL, PRE-HARVEST             |      |                       |          | \$ 1.14          |
| HARVEST COSTS                     |      |                       |          | \$ _____         |
| SUBTOTAL, HARVEST                 |      |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |      |                       |          | \$ 1.14          |
| 3. INCOME ABOVE VARIABLE COSTS    |      |                       |          | \$ -1.14         |
| 4. FIXED COSTS                    |      |                       |          | \$               |
| MACHINERY                         | ACRE | 0.24                  | 1.00     | 0.24             |
| TRACTORS                          | ACRE | 0.0                   | 1.00     | 0.0              |
| LAND (NET RENT)                   | ACRE | 5.00                  | 1.00     | <u>5.00</u>      |
| TOTAL FIXED COSTS                 |      |                       |          | \$ 5.24          |
| 5. TOTAL COSTS                    |      |                       |          | \$ 6.38          |
| 6. NET RETURNS                    |      |                       |          | \$ -6.38         |

LAND RENT BASED ON RENTAL RATES IN REGION.

PREPARED BY CECIL PARKER, TAEX, COLLEGE STATION, TEXAS

PROJECTED 1978

NATIVE PASTURE, DRYLAND, TEXAS BLACKLAND REGION  
ESTIMATED COSTS AND RETURNS PER ACRE

| OPERATION | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL,OIL, LUB.,REP.<br>PER ACRE | FIXED<br>COSTS<br>PER ACRE |
|-----------|-------------|------|---------------|----------------|------------------|---------------------------------|----------------------------|
| PICKUP    | 10          | MAR  | 0.07          | 0.094          | 0.075            | 0.19                            | 0.12                       |
| PICKUP    | 10          | SEPT | 0.07          | <u>0.094</u>   | <u>0.075</u>     | <u>0.19</u>                     | <u>0.12</u>                |
| TOTALS    |             |      |               | 0.187          | 0.150            | 0.37                            | 0.24                       |

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ANNUAL CAPITAL MONTH 12