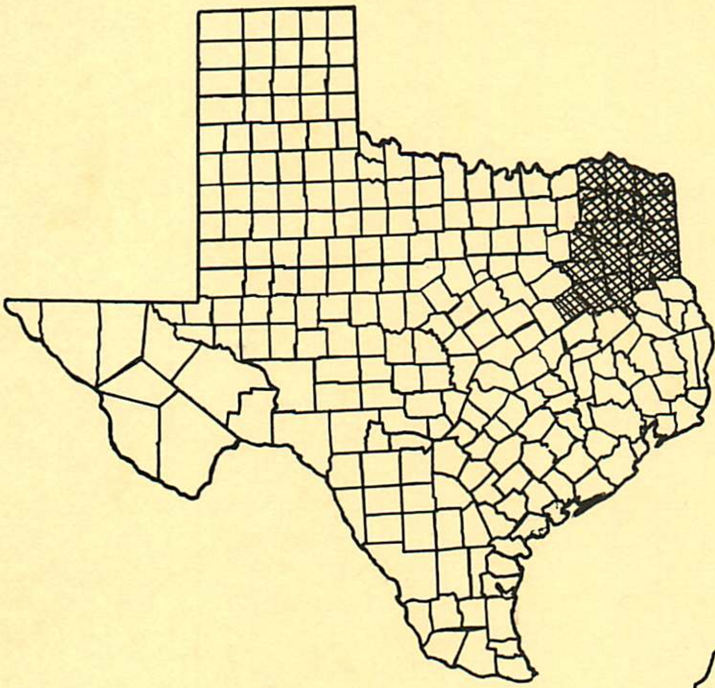
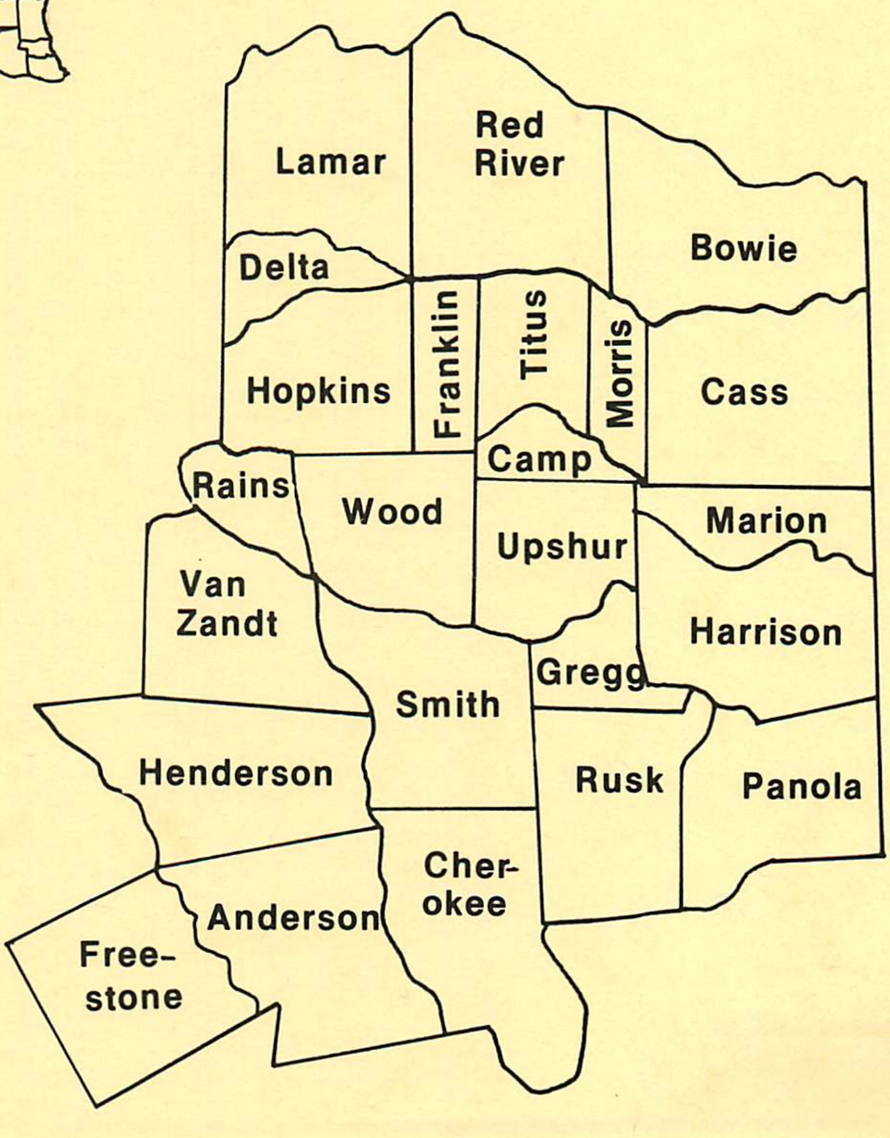
NORTH EAST TEXAS

SOIL RESOURCE AREA 11





PROJECTIONS FOR PLANNING PURPOSES ONLY
NOT TO BE USED WITHOUT UPDATING AFTER 01/19/81. B-1241(C11)

CORN, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
CORN	85.00	BU.	3.60	306.00	________
TOTAL PROJECTED RETURNS				$ 306.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	120.00	LB.	0.26	31.20	________
PHOSPHATE	80.00	LB.	0.27	21.60	________
POTASH	80.00	LB.	0.13	10.40	________
SEED	10.00	LB.	0.52	5.20	________
HERBICIDE	0.60	ACRE	9.76	5.86	________
FUEL & LUBE--TRACTOR		ACRE		7.82	________
EQUIPMENT		ACRE		1.13	________
REPAIRS-------TRACTOR		ACRE		2.31	________
EQUIPMENT		ACRE		2.03	________
LABOR---------MACHINERY	3.38	HOUR	4.25	14.36	________
OPERATING CAPITAL	35.65	DOL.	0.14	4.99	________
SUBTOTAL, PREHARVEST		ACRE		$ 106.90	$________
HARVEST COSTS					
CUSTOM HARVEST	85.00	BU.	0.45	38.25	________
CUSTOM HAUL	85.00	BU.	0.18	15.30	________
SUBTOTAL, HARVEST		ACRE		$ 53.55	$________
TOTAL VARIABLE COSTS		ACRE		$ 160.45	$________
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 145.55	$________
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		21.20	________
EQUIPMENT		ACRE		9.77	________
LAND (NET SHARE-RENT)		ACRE		35.00	________
TOTAL FIXED COSTS		ACRE		$ 65.97	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 226.42	$________
6. NET PROJECTED RETURNS		ACRE		$ 79.58	$________

GOVERNMENT PAYMENTS NOT INCLUDED.
PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS.

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CORN, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP TRUCK		10	SEPT	0.10	0.125	0.100	0.38	0.29
SHREDDER(4R)	T	3.31	OCT	1.00	0.277	0.210	1.27	4.29
PICKUP TRUCK		10	DEC	0.10	0.125	0.100	0.38	0.29
MB PLOW(4B)	T	3.37	FEB	1.00	0.571	0.432	2.79	5.66
TANDEM DISC	T	4.34	FEB	1.00	0.224	0.170	0.75	2.75
PICKUP TRUCK		10	MAR	0.10	0.125	0.100	0.38	0.29
LISTER-BEDDER	T	3.47	MAR	1.00	0.227	0.172	1.06	2.18
RENTD.FERT.APPL	I	5.86	MAR	1.00	0.104	0.079	0.17	0.54
SPRAYER	T	4.49	MAR	1.20	0.378	0.286	1.23	4.98
TANDEM DISC	T	4.34	MAR	1.00	0.224	0.170	0.75	2.75
PICKUP TRUCK		10	APR	0.10	0.125	0.100	0.38	0.29
PLANTER	T	3.39	APR	1.00	0.303	0.230	1.50	3.21
TOOL BAR CULT.	T	3.43	MAY	1.00	0.322	0.244	1.52	2.84
PICKUP TRUCK		10	JULY	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	AUG	0.10	0.125	0.100	0.38	0.29
TOTALS					3.380	2.592	13.29	30.97

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CORN, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
CORN	125.00	BU.	3.60	450.00	________
TOTAL PROJECTED RETURNS				$ 450.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	160.00	LB.	0.26	41.60	________
PHOSPHATE	80.00	LB.	0.27	21.60	________
POTASH	80.00	LB.	0.13	10.40	________
SEED	10.00	LB.	0.52	5.20	________
HERBICIDE	1.00	ACRE	9.76	9.76	________
FUEL & LUBE--TRACTOR		ACRE		7.57	________
EQUIPMENT		ACRE		1.13	________
REPAIRS------TRACTOR		ACRE		2.27	________
EQUIPMENT		ACRE		2.62	________
LABOR--------MACHINERY	3.27	HOUR	4.25	13.88	________
OPERATING CAPITAL	41.25	DOL.	0.14	5.77	________
SUBTOTAL, PREHARVEST		ACRE		$ 121.81	$________
HARVEST COSTS					
CUSTOM HARVEST	125.00	BU.	0.45	56.25	________
CUSTOM HAUL	125.00	BU.	0.18	22.50	________
SUBTOTAL, HARVEST		ACRE		$ 78.75	$________
TOTAL VARIABLE COSTS		ACRE		$ 200.56	$________
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 249.44	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		20.19	________
EQUIPMENT		ACRE		5.98	________
LAND (NET SHARE-RENT)		ACRE		45.00	________
TOTAL FIXED COSTS		ACRE		$ 71.17	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 271.72	$________
6. NET PROJECTED RETURNS		ACRE		$ 178.28	$________

GOVERNMENT PAYMENTS NOT INCLUDED.
PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS.

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CORN, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL. LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP TRUCK		10	SEPT	0.10	0.125	0.100	0.38	0.29
SHREDDER(4R)	H	3,65	OCT	1.00	0.222	0.168	1.22	2.43
PICKUP TRUCK		10	DEC	0.10	0.125	0.100	0.38	0.29
MB PLOW(4B)	H	3,71	FEB	1.00	0.667	0.505	3.21	6.06
TANDEM DISC	H	4,68	FEB	1.00	0.227	0.172	0.86	2.51
PICKUP TRUCK		10	MAR	0.10	0.125	0.100	0.38	0.29
LISTER-BEDDER	H	3,81	MAR	1.00	0.310	0.235	1.47	2.76
RENTD.FERT.APPL1		5,86	MAR	1.00	0.104	0.079	0.17	0.54
SPRAYER	H	4,83	MAR	1.20	0.447	0.338	1.47	4.18
TANDEM DISC	H	68	MAR	1.00	0.0	0.172	0.18	0.56
PICKUP TRUCK		10	APR	0.10	0.125	0.100	0.38	0.29
PLANTER	H	3,73	APR	1.00	0.248	0.188	1.39	2.79
TOOL BAR CULT.	H	3,77	MAY	1.00	0.291	0.221	1.37	2.57
PICKUP TRUCK		10	JULY	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	AUG	0.10	0.125	0.100	0.38	0.29
TOTALS					3.265	2.677	13.60	26.17

PROJECTIONS FOR PLANNING PURPOSES ONLY
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COTTON, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
COTTON LINT	350.00	LB.	0.75	262.50	________
COTTONSEED	0.28	TON	115.00	32.20	________
TOTAL PROJECTED RETURNS				$ 294.70	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	50.00	LB.	0.26	13.00	________
PHOSPHATE	40.00	LB.	0.27	10.80	________
POTASH	40.00	LB.	0.13	5.20	________
SEED	24.00	LB.	0.45	10.80	________
HERBICIDE	1.00	ACRE	11.88	11.88	________
INSECTICIDE	6.00	APPL	5.31	31.86	________
FUEL & LUBE--TRACTOR		ACRE		10.95	________
EQUIPMENT		ACRE		2.38	________
REPAIRS-------TRACTOR		ACRE		2.65	________
EQUIPMENT		ACRE		4.07	________
LABOR---------MACHINERY	6.98	HOUR	4.25	29.66	________
OPERATING CAPITAL	48.47	DOL.	0.14	6.79	________
SUBTOTAL, PREHARVEST		ACRE		$ 140.03	$________
HARVEST COSTS					
DEFOLIANT	1.00	ACRE	5.50	5.50	________
STRIP & HAUL	13.30	CWT.	1.90	25.27	________
GIN, BAG, TIES	13.30	CWT.	2.85	37.90	________
HAUL, COMP&EDUC	0.73	BALE	3.75	2.74	________
SUBTOTAL, HARVEST		ACRE		$ 71.41	$________
TOTAL VARIABLE COSTS		ACRE		$ 211.44	$________
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 83.26	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		37.31	________
EQUIPMENT		ACRE		11.31	________
LAND (NET SHARE-RENT)		ACRE		35.00	________
TOTAL FIXED COSTS		ACRE		$ 83.62	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 295.06	$________
6. NET PROJECTED RETURNS		ACRE		$ -0.36	$________

GOVERNMENT PAYMENTS NOT INCLUDED.
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COTTON, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
TOOL BAR CULT.	T	3.44	NOV	1.00	0.214	0.162	1.03	1.94
SHREDDER(4R)	T	4.31	NOV	1.00	0.277	0.210	0.89	4.46
PICKUP TRUCK		10	NOV	0.18	0.225	0.180	0.68	0.53
TOOL BAR CULT.	T	3.44	FEB	1.00	0.214	0.162	1.03	1.94
RENTD.FERT.APPL	I	4.86	MAR	1.00	0.104	0.079	0.31	0.89
MB PLOW(3B)	T	4.38	MAR	1.00	0.756	0.573	2.53	7.69
LISTER-BEDDER	T	3.47	MAR	1.00	0.227	0.172	1.06	2.18
PLANTER	T	4.39	APR	1.20	0.364	0.276	1.30	4.08
SPRAYER	H	5.83	APR	1.00	0.372	0.282	0.72	2.23
PICKUP TRUCK		10	APR	0.18	0.225	0.180	0.68	0.53
TOOL BAR CULT.	T	4.43	MAY	1.00	0.322	0.244	1.07	3.04
SPRAYER	H	5.83	MAY	2.00	0.744	0.564	1.44	4.47
PICKUP TRUCK		10	MAY	0.18	0.225	0.180	0.68	0.53
TOOL BAR CULT.	T	4.43	JUNE	1.00	0.322	0.244	1.07	3.04
SPRAYER	H	5.83	JUNE	2.00	0.744	0.564	1.44	4.47
PICKUP TRUCK		10	JUNE	0.18	0.225	0.180	0.68	0.53
SPRAYER	H	5.83	JULY	2.00	0.744	0.564	1.44	4.47
PICKUP TRUCK		10	AUG	0.18	0.225	0.180	0.68	0.53
PICKUP TRUCK		10	SEPT	0.18	0.225	0.180	0.68	0.53
PICKUP TRUCK		10	OCT	0.18	0.225	0.180	0.68	0.53
TOTALS					6.979	5.354	20.04	48.62

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COTTON, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
COTTON LINT	500.00	LB.	0.75	375.00	________
COTTONSEED	0.40	TON	115.00	46.00	________
TOTAL PROJECTED RETURNS				$ 421.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	50.00	LB.	0.26	13.00	________
PHOSPHATE	40.00	LB.	0.27	10.80	________
POTASH	40.00	LB.	0.13	5.20	________
SEED	24.00	LB.	0.45	10.80	________
HERBICIDE	1.00	ACRE	11.88	11.88	________
INSECTICIDE	6.00	APPL	5.31	31.86	________
FUEL & LUBE--TRACTOR		ACRE		10.95	________
EQUIPMENT		ACRE		1.66	________
REPAIRS------TRACTOR		ACRE		2.67	________
EQUIPMENT		ACRE		3.71	________
LABOR---------MACHINERY	6.49	HOUR	4.25	27.59	________
OPERATING CAPITAL	48.41	DOL.	0.14	6.78	________
SUBTOTAL, PREHARVEST		ACRE		$ 136.89	$________
HARVEST COSTS					
DEFOLIANT	1.00	ACRE	5.50	5.50	________
STRIP & HAUL	19.00	CWT.	1.90	36.10	________
GIN, BAG, TIES	19.00	CWT.	2.85	54.15	________
HAUL, COMP&EDUC	1.00	BALE	3.75	3.75	________
SUBTOTAL, HARVEST		ACRE		$ 99.50	$________
TOTAL VARIABLE COSTS		ACRE		$ 236.39	$________
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 184.61	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		37.18	________
EQUIPMENT		ACRE		8.23	________
LAND (NET SHARE-RENT)		ACRE		40.00	________
TOTAL FIXED COSTS		ACRE		$ 85.41	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 321.80	$________
6. NET PROJECTED RETURNS		ACRE		$ 99.20	$________

GOVERNMENT PAYMENTS NOT INCLUDED.
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COTTON, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION	ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
TOOL BAR CULT. H	3.78	NOV	1.00	0.194	0.147	0.93	1.76
SHREDDER(4R) H	4.65	NOV	1.00	0.222	0.168	0.91	2.57
PICKUP TRUCK	10	NOV	0.11	0.137	0.110	0.41	0.32
PICKUP TRUCK	10	DEC	0.11	0.137	0.110	0.41	0.32
TOOL BAR CULT. H	3.78	FEB	1.00	0.194	0.147	0.93	1.76
RENTD.FERT.APPLI	4.86	MAR	1.00	0.104	0.079	0.31	0.89
MB PLOW(3B) H	4.72	MAR	1.00	0.884	0.670	2.91	8.40
LISTER-BEDDER H	3.81	MAR	1.00	0.310	0.235	1.47	2.76
PLANTER H	4.73	APR	1.20	0.298	0.226	1.25	3.53
SPRAYER H	5.83	APR	1.00	0.372	0.282	0.72	2.23
PICKUP TRUCK	10	APR	0.11	0.137	0.110	0.41	0.32
TOOL BAR CULT. H	4.77	MAY	1.00	0.291	0.221	0.97	2.76
SPRAYER H	5.83	MAY	2.00	0.744	0.564	1.44	4.47
PICKUP TRUCK	10	MAY	0.11	0.137	0.110	0.41	0.32
TOOL BAR CULT. H	4.77	JUNE	1.00	0.291	0.221	0.97	2.76
SPRAYER H	5.83	JUNE	2.00	0.744	0.564	1.44	4.47
PICKUP TRUCK	10	JUNE	0.11	0.137	0.110	0.41	0.32
SPRAYER H	5.83	JULY	2.00	0.744	0.564	1.44	4.47
PICKUP TRUCK	10	AUG	0.11	0.137	0.110	0.41	0.32
PICKUP TRUCK	10	SEPT	0.11	0.137	0.110	0.41	0.32
PICKUP TRUCK	10	OCT	0.11	0.137	0.110	0.41	0.32
TOTALS				6.492	4.965	18.98	45.41

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GRAIN SORGHUM, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
GRAIN SORGHUM	40.00	CWT.	6.20	248.00	________
TOTAL PROJECTED RETURNS				$ 248.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	101.00	LB.	0.26	26.26	________
PHOSPHATE	80.00	LB.	0.27	21.60	________
POTASH	80.00	LB.	0.13	10.40	________
SEED	7.20	LB.	0.59	4.25	________
HERBICIDE	1.00	ACRE	6.56	6.56	________
INSECTICIDE	1.00	APPL	5.31	5.31	________
FUEL & LUBE--TRACTOR		ACRE		10.10	________
EQUIPMENT		ACRE		1.13	________
REPAIRS-------TRACTOR		ACRE		2.89	________
EQUIPMENT		ACRE		2.39	________
LABOR---------MACHINERY	4.21	HOUR	4.25	17.88	________
OPERATING CAPITAL	32.05	DOL.	0.14	4.49	________
SUBTOTAL, PREHARVEST		ACRE		$ 113.25	$________
HARVEST COSTS					
CUSTOM HARVEST	1.00	ACRE	17.50	17.50	________
CUSTOM HAUL	40.00	CWT.	0.30	12.00	________
SUBTOTAL, HARVEST		ACRE		$ 29.50	$________
TOTAL VARIABLE COSTS		ACRE		$ 142.75	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	3.57/CWT.		
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 105.25	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		28.14	________
EQUIPMENT		ACRE		13.14	________
LAND (NET SHARE-RENT)		ACRE		35.00	________
TOTAL FIXED COSTS		ACRE		$ 76.27	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 219.03	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	5.48/CWT.		
6. NET PROJECTED RETURNS		ACRE		$ 28.97	$________

GOVERNMENT PAYMENTS NOT INCLUDED.
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GRAIN SORGHUM, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
MB PLOW(3B)	T	3.38	AUG	1.00	0.756	0.573	3.59	7.22
SHREDDER(4R)	T	4.31	AUG	1.00	0.277	0.210	0.89	4.46
PICKUP TRUCK		10	AUG	0.10	0.125	0.100	0.38	0.29
MB PLOW(3B)	T	3.38	SEPT	1.00	0.756	0.573	3.59	7.22
LISTER-BEDDER	T	3.47	SEPT	1.00	0.227	0.172	1.06	2.18
PICKUP TRUCK		10	SEPT	0.10	0.125	0.100	0.38	0.29
RENTD.FERT.APPL	I	5.86	DEC	1.00	0.104	0.079	0.17	0.54
LISTER-BEDDER	T	3.47	DEC	1.00	0.227	0.172	1.06	2.18
PICKUP TRUCK		10	DEC	0.10	0.125	0.100	0.38	0.29
SPRAYER	T	4.49	MAR	1.20	0.378	0.286	1.23	4.98
PLANT-CULT	T	58	MAR	1.20	0.0	0.286	0.27	2.30
PICKUP TRUCK		10	MAR	0.10	0.125	0.100	0.38	0.29
TOOL BAR CULT.	T	4.43	APR	1.00	0.322	0.244	1.07	3.04
PICKUP TRUCK		10	APR	0.10	0.125	0.100	0.38	0.29
SPRAYER	T	4.49	JUNE	1.30	0.409	0.310	1.33	5.39
PICKUP TRUCK		10	JULY	0.10	0.125	0.100	0.38	0.29
TOTALS					4.207	3.505	16.51	41.27

PROJECTIONS FOR PLANNING PURPOSES ONLY
NOT TO BE USED WITHOUT UPDATING AFTER 01/19/81. B-1241(C11)

GRAIN SORGHUM, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
GRAIN SORGHUM	60.00	CWT.	6.20	372.00	________
TOTAL PROJECTED RETURNS				$ 372.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	160.00	LB.	0.26	41.60	________
PHOSPHATE	80.00	LB.	0.27	21.60	________
POTASH	80.00	LB.	0.13	10.40	________
SEED	7.20	LB.	0.59	4.25	________
HERBICIDE	1.00	ACRE	6.56	6.56	________
INSECTICIDE	1.00	APPL	5.31	5.31	________
FUEL & LUBE--TRACTOR		ACRE		11.63	________
EQUIPMENT		ACRE		1.13	________
REPAIRS------TRACTOR		ACRE		3.38	________
EQUIPMENT		ACRE		2.47	________
LABOR---------MACHINERY	4.69	HOUR	4.25	19.91	________
OPERATING CAPITAL	38.62	DOL.	0.14	5.41	________
SUBTOTAL, PREHARVEST		ACRE		$ 133.66	$________
HARVEST COSTS					
CUSTOM HARVEST	1.00	ACRE	17.50	17.50	________
CUSTOM HAUL	60.00	CWT.	0.30	18.00	________
SUBTOTAL, HARVEST		ACRE		$ 35.50	$________
TOTAL VARIABLE COSTS		ACRE		$ 169.16	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	2.82/CWT.		
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 202.84	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		31.98	________
EQUIPMENT		ACRE		5.61	________
LAND (NET SHARE-RENT)		ACRE		45.00	________
TOTAL FIXED COSTS		ACRE		$ 82.59	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 251.75	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	4.20/CWT.		
6. NET PROJECTED RETURNS		ACRE		$ 120.25	$________

GOVERNMENT PAYMENTS NOT INCLUDED.
PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS.

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GRAIN SORGHUM, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL, OIL, LUB., REP. PER ACRE	FIXED COSTS PER ACRE
MB PLOW(3B)	H	3.72	AUG	1.00	0.884	0.670	4.15	7.84
SHREDDER(4R)	H	4.65	AUG	1.00	0.222	0.168	0.91	2.57
PICKUP TRUCK		10	AUG	0.10	0.125	0.100	0.38	0.29
MB PLOW(3B)	H	3.72	SEPT	1.00	0.884	0.670	4.15	7.84
LISTER-BEDDER	H	3.81	SEPT	1.00	0.310	0.235	1.47	2.76
PICKUP TRUCK		10	OCT	0.10	0.125	0.100	0.38	0.29
RENTD.FERT.APPLI		5.86	DEC	1.00	0.104	0.079	0.17	0.54
LISTER-BEDDER	H	3.81	DEC	1.00	0.310	0.235	1.47	2.76
PICKUP TRUCK		10	DEC	0.10	0.125	0.100	0.38	0.29
SPRAYER	H	4.83	MAR	1.20	0.447	0.338	1.47	4.18
ROLL. CULT	H	94	MAR	1.20	0.0	0.250	0.02	0.05
PICKUP TRUCK		10	MAR	0.10	0.125	0.100	0.38	0.29
TOOL BAR CULT.	H	4.77	APR	1.00	0.291	0.221	0.97	2.76
PICKUP TRUCK		10	APR	0.10	0.125	0.100	0.38	0.29
SPRAYER	H	4.83	JUNE	1.30	0.484	0.367	1.59	4.53
PICKUP TRUCK		10	JULY	0.10	0.125	0.100	0.38	0.29
TOTALS					4.685	3.831	18.62	37.59

PROJECTIONS FOR PLANNING PURPOSES ONLY
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HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
TOTAL PROJECTED RETURNS				$ 0.0	$_______
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	60.00	LB.	0.26	15.60	_______
PHOSPHATE	40.00	LB.	0.27	10.80	_______
POTASH	40.00	LB.	0.13	5.20	_______
SPRIGS	1.00	ACRE	35.00	35.00	_______
HERBICIDE	1.00	ACRE	4.06	4.06	_______
FUEL & LUBE--TRACTOR		ACRE		1.53	_______
EQUIPMENT		ACRE		2.05	_______
REPAIRS------TRACTOR		ACRE		0.33	_______
EQUIPMENT		ACRE		2.26	_______
LABOR--------MACHINERY	2.12	HOUR	4.25	9.01	_______
OPERATING CAPITAL	29.11	DOL.	0.14	4.07	_______
SUBTOTAL, PREHARVEST		ACRE		$ 89.91	$_______
HARVEST COSTS					
SUBTOTAL, HARVEST		ACRE		$ 0.0	$_______
TOTAL VARIABLE COSTS		ACRE		$ 89.91	$_______
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ -89.91	$_______
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		5.51	_______
EQUIPMENT		ACRE		6.27	_______
LAND (NET SHARE-RENT)		ACRE		25.00	_______
TOTAL FIXED COSTS		ACRE		$ 36.78	$_______
5. TOTAL PROJECTED COSTS		ACRE		$ 126.70	$_______
6. NET PROJECTED RETURNS		ACRE		$ -126.70	$_______

PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS.

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HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL, OIL, LUB., REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP TRUCK		10	SEPT	0.15	0.194	0.155	0.58	0.46
PICKUP TRUCK		10	OCT	0.15	0.194	0.155	0.58	0.46
PICKUP TRUCK		10	FEB	0.15	0.194	0.155	0.58	0.46
TANDEM DISC	T	4.34	MAR	2.00	0.449	0.340	1.50	5.50
SPRAYER	T	5.49	APR	1.00	0.315	0.239	0.59	3.09
PICKUP TRUCK		10	APR	0.15	0.194	0.155	0.58	0.46
PICKUP TRUCK		10	MAY	0.15	0.194	0.155	0.58	0.46
PICKUP TRUCK		10	JUNE	0.15	0.194	0.155	0.58	0.46
PICKUP TRUCK		10	AUG	0.15	0.194	0.155	0.58	0.46
TOTALS					2.120	1.663	6.17	11.78

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HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
HAY	210.00	BALE	1.20	252.00	________
TOTAL PROJECTED RETURNS				$ 252.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	240.00	LB.	0.26	62.40	________
PHOSPHATE	100.00	LB.	0.27	27.00	________
POTASH	130.00	LB.	0.13	16.90	________
HERBICIDE	0.50	ACRE	4.06	2.03	________
FUEL & LUBE--TRACTOR		ACRE		0.21	________
EQUIPMENT		ACRE		0.94	________
REPAIRS------TRACTOR		ACRE		0.05	________
EQUIPMENT		ACRE		0.98	________
LABOR---------MACHINERY	0.78	HOUR	4.25	3.33	________
OPERATING CAPITAL	25.63	DOL.	0.14	3.59	________
SUBTOTAL, PREHARVEST		ACRE		$ 117.42	$________
HARVEST COSTS					
CUSTOM BALING	210.00	BALE	0.55	115.50	________
SUBTOTAL, HARVEST		ACRE		$ 115.50	$________
TOTAL VARIABLE COSTS		ACRE		$ 232.92	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	1.11/BALE		
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 19.08	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		0.83	________
EQUIPMENT		ACRE		2.19	________
PRORATED ESTABLISHMENT	126.70	DOL.	0.10	12.67	________
LAND (NET SHARE-RENT)		ACRE		25.00	________
TOTAL FIXED COSTS		ACRE		$ 40.68	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 273.61	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	1.30/BALE		
6. NET PROJECTED RETURNS		ACRE		$ -21.61	$________

ESTABLISHMENT COST PRORATED OVER 10 YEARS. HAY SOLD IN FIELD.
PREPARED BY DR. JAMES T. LONG, TAEX, OVERTON, TEXAS.

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HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL, OIL, LUB., REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP TRUCK		10	AUG	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	FEB	0.10	0.125	0.100	0.38	0.29
SPRAYER	T	5.49	MAR	0.50	0.157	0.119	0.30	1.55
PICKUP TRUCK		10	APR	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	MAY	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	JUNE	0.10	0.125	0.100	0.38	0.29
TOTALS					0.782	0.619	2.18	3.01

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HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
HAY	70.00	BALE	1.20	84.00	________
TOTAL PROJECTED RETURNS				$ 84.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	180.00	LB.	0.26	46.80	________
PHOSPHATE	80.00	LB.	0.27	21.60	________
POTASH	80.00	LB.	0.13	10.40	________
SPRIGS	1.00	ACRE	35.00	35.00	________
HERBICIDE	1.00	ACRE	4.06	4.06	________
FUEL & LUBE--TRACTOR		ACRE		1.99	________
EQUIPMENT		ACRE		1.19	________
REPAIRS-------TRACTOR		ACRE		0.61	________
EQUIPMENT		ACRE		1.65	________
LABOR---------MACHINERY	1.61	HOUR	4.25	6.86	________
OPERATING CAPITAL	55.92	DOL.	0.14	7.83	________
SUBTOTAL, PREHARVEST		ACRE		$ 137.99	$________
HARVEST COSTS					
CUSTOM BALING	70.00	BALE	0.55	38.50	________
SUBTOTAL, HARVEST		ACRE		$ 38.50	$________
TOTAL VARIABLE COSTS		ACRE		$ 176.49	$________
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ -92.49	$________
4. FIXED COSTS					
DEPREC., INTEREST, TAXES & INSUR.					
TRACTOR		ACRE		5.57	________
EQUIPMENT		ACRE		3.25	________
LAND (NET SHARE-RENT)		ACRE		35.00	________
TOTAL FIXED COSTS		ACRE		$ 43.81	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 220.30	$________
6. NET PROJECTED RETURNS		ACRE		$ -136.30	$________

HAY SOLD IN FIELD.
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HAY PRODUCTION (COASTAL BERMUDAGRASS ESTABLISHMENT), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP TRUCK		10	OCT	0.09	0.112	0.090	0.34	0.26
PICKUP TRUCK		10	NOV	0.09	0.112	0.090	0.34	0.26
PICKUP TRUCK		10	JAN	0.09	0.112	0.090	0.34	0.26
SPRAYER	H	5.83	FEB	1.00	0.372	0.282	0.72	2.23
PICKUP TRUCK		10	FEB	0.09	0.112	0.090	0.34	0.26
TANDEM DISC	H	3.68	MAR	2.00	0.453	0.343	2.35	4.73
PICKUP TRUCK		10	MAR	0.09	0.112	0.090	0.34	0.26
PICKUP TRUCK		10	MAY	0.09	0.112	0.090	0.34	0.26
PICKUP TRUCK		10	SEPT	0.09	0.112	0.090	0.34	0.26
TOTALS					1.613	1.255	5.44	8.81

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HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
HAY	300.00	BALE	1.20	360.00	________
TOTAL PROJECTED RETURNS				$ 360.00	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	300.00	LB.	0.26	78.00	________
PHOSPHATE	100.00	LB.	0.27	27.00	________
POTASH	201.00	LB.	0.13	26.13	________
HERBICIDE	1.00	ACRE	4.06	4.06	________
FUEL & LUBE--TRACTOR		ACRE		0.49	________
EQUIPMENT		ACRE		1.32	________
REPAIRS------TRACTOR		ACRE		0.12	________
EQUIPMENT		ACRE		1.42	________
LABOR--------MACHINERY	1.25	HOUR	4.25	5.30	________
OPERATING CAPITAL	43.67	DOL.	0.14	6.11	________
SUBTOTAL, PREHARVEST		ACRE		$ 149.95	$________
HARVEST COSTS					
CUSTOM BALING	300.00	BALE	0.55	165.00	________
SUBTOTAL, HARVEST		ACRE		$ 165.00	$________
TOTAL VARIABLE COSTS		ACRE		$ 314.95	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	1.05/BALE		
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ 45.05	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		1.95	________
EQUIPMENT		ACRE		2.34	________
PRORATED ESTABLISHMENT	136.30	DOL.	0.10	13.63	________
LAND (NET SHARE-RENT)		ACRE		35.00	________
TOTAL FIXED COSTS		ACRE		$ 52.92	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 367.87	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	1.23/BALE		
6. NET PROJECTED RETURNS		ACRE		$ -7.88	$________

ESTABLISHMENT COST PRORATED OVER 10 YEARS. HAY SOLD IN FIELD.
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HAY PRODUCTION (COASTAL BERMUDAGRASS), NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
HIGH LEVEL MANAGEMENT

OPERATION		ITEM NO.	DATE	TIMES OVER	LABOR HOURS	MACHINE HOURS	FUEL,OIL, LUB.,REP. PER ACRE	FIXED COSTS PER ACRE
PICKUP TRUCK		10	AUG	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	SEPT	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	FEB	0.10	0.125	0.100	0.38	0.29
SPRAYER	H	5.83	MAR	1.00	0.372	0.282	0.72	2.23
PICKUP TRUCK		10	APR	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	MAY	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	JUNE	0.10	0.125	0.100	0.38	0.29
PICKUP TRUCK		10	JULY	0.10	0.125	0.100	0.38	0.29
TOTALS					1.247	0.982	3.35	4.29

PROJECTIONS FOR PLANNING PURPOSES ONLY
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OATS, NORTHEAST TEXAS REGION
ESTIMATED COSTS AND RETURNS PER ACRE
TYPICAL MANAGEMENT

CATEGORY	PROJECTED YIELD	UNIT	PROJECTED $/UNIT	PROJECTED VALUE	YOUR ESTIMATE
1. GROSS RECEIPTS					
OATS	65.00	BU.	1.95	126.75	________
TOTAL PROJECTED RETURNS				$ 126.75	$________
2. VARIABLE COSTS	INPUT USE				
PREHARVEST COSTS					
NITROGEN	100.00	LB.	0.26	26.00	________
PHOSPHATE	80.00	LB.	0.27	21.60	________
POTASH	80.00	LB.	0.13	10.40	________
SEED	80.00	LB.	0.24	19.20	________
INSECTICIDE	1.00	APPL	5.31	5.31	________
FUEL & LUBE--TRACTOR		ACRE		2.71	________
EQUIPMENT		ACRE		1.36	________
REPAIRS------TRACTOR		ACRE		0.58	________
EQUIPMENT		ACRE		1.74	________
LABOR---------MACHINERY	2.14	HOUR	4.25	9.09	________
OPERATING CAPITAL	51.86	DOL.	0.14	7.26	________
SUBTOTAL, PREHARVEST		ACRE		$ 105.26	$________
HARVEST COSTS					
CUSTOM COMBINE	1.00	ACRE	17.50	17.50	________
CUSTOM HAUL	65.00	BU.	0.16	10.40	________
SUBTOTAL, HARVEST		ACRE		$ 27.90	$________
TOTAL VARIABLE COSTS		ACRE		$ 133.16	$________
BREAK-EVEN PRICE, VARIABLE COSTS		$	2.05/BU.		
3. INCOME ABOVE VARIABLE COSTS		ACRE		$ -6.41	$________
4. FIXED COSTS					
DEPREC.,INTEREST,TAXES & INSUR.					
TRACTOR		ACRE		9.60	________
EQUIPMENT		ACRE		6.05	________
LAND (NET SHARE-RENT)		ACRE		30.00	________
TOTAL FIXED COSTS		ACRE		$ 45.65	$________
5. TOTAL PROJECTED COSTS		ACRE		$ 178.81	$________
BREAK-EVEN PRICE, TOTAL COSTS		$	2.75/BU.		
6. NET PROJECTED RETURNS		ACRE		$ -52.06	$________

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