

COTTON, DRYLAND, TEXAS LOWER GULF COAST REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| COTTON LINT                       | LBS.  | 0.46                  | 400.00   | 184.00           |
| COTTON SEED                       | LBS.  | 0.05                  | 640.00   | <u>32.60</u>     |
| TOTAL                             |       |                       |          | \$ 217.60        |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| COTTON SEED                       | CWT.  | 26.50                 | 0.35     | 9.27             |
| NITROGEN                          | LBS.  | 0.21                  | 50.00    | 10.50            |
| PHOSPHATE                         | LBS.  | 0.16                  | 68.00    | 10.88            |
| POTASH (80PC)                     | ACRE  | 0.07                  | 5.00     | 0.36             |
| MALATHION                         | PINT  | 1.19                  | 3.28     | 3.90             |
| TOX-METHYL                        | ACRE  | 2.43                  | 3.00     | 7.29             |
| INSECT. - LATE                    | ACRE  | 1.04                  | 2.00     | 2.08             |
| HERB, PREMERGE                    | ACRE  | 7.13                  | 1.00     | 7.13             |
| HERB, POSTEMERGE                  | ACRE  | 2.19                  | 1.00     | 2.19             |
| CUST AIR INSECT                   | ACRE  | 1.60                  | 4.00     | 6.40             |
| MACHINERY                         | ACRE  | 5.99                  | 1.00     | 5.99             |
| TRACTORS                          | ACRE  | 17.63                 | 1.00     | 17.63            |
| LABOR (TRACTOR & MACHINERY)       | HOURL | 3.35                  | 5.13     | 17.18            |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 39.05    | <u>3.51</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 104.33        |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM HARV&HAUL                  | CWT.  | 9.00                  | 4.00     | 36.00            |
| GIN, BAG, ETC.                    | BALE  | 33.25                 | 0.80     | <u>26.60</u>     |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 62.60         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 166.93        |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ 50.67         |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 6.11                  | 1.00     | 6.11             |
| TRACTORS                          | ACRE  | 13.78                 | 1.00     | 13.78            |
| LAND (NET RENT)                   | ACRE  | 43.32                 | 1.00     | <u>43.32</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 63.20         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 230.13        |
| 6. NET RETURNS                    |       |                       |          | \$ -12.53        |

1/ LAND COST COMPUTED ON BASIS OF 25 PERCENT  
PRODUCTION LESS A CORRESPONDING SHARE OF FERTILIZER,  
INSECTICIDE AND GINNING COSTS.

PROJECTED, 1976

COTTON, DRYLAND, TEXAS LOWER GULF COAST REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION      | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|----------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| ROLLING CULT   | 5,58     | NOV  | 1.00       | 0.217            | 0.145            | 1.39                           | 1.22                 |
| PICKUP         | 11       | NOV  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| BEDDER         | 5,59     | DEC  | 1.00       | 0.387            | 0.258            | 2.34                           | 1.98                 |
| SPRAY RIG      | 5,45     | DEC  | 1.00       | 0.257            | 0.172            | 1.65                           | 1.57                 |
| SPRAYER (HERB) | 64       | DEC  | 1.00       | 0.0              | 0.143            | 0.03                           | 0.11                 |
| PICKUP         | 11       | DEC  | 0.30       | 0.375            | 0.300            | 0.80                           | 0.40                 |
| PICKUP         | 11       | FEB  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| ROLLING CULT   | 5,58     | MAR  | 1.00       | 0.217            | 0.145            | 1.39                           | 1.22                 |
| PLANTER        | 5,55     | MAR  | 1.00       | 0.161            | 0.107            | 1.25                           | 1.51                 |
| PICKUP         | 11       | MAR  | 0.20       | 0.250            | 0.200            | 0.54                           | 0.26                 |
| CULTIVATOR     | 5,60     | APR  | 1.00       | 0.179            | 0.119            | 1.16                           | 1.04                 |
| SPRAYER (HERB) | 64       | APR  | 1.00       | 0.0              | 0.143            | 0.03                           | 0.11                 |
| PICKUP         | 11       | APR  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| CULTIVATOR     | 5,60     | MAY  | 1.00       | 0.179            | 0.119            | 1.16                           | 1.04                 |
| SPRAYER (HERB) | 64       | MAY  | 1.00       | 0.0              | 0.143            | 0.03                           | 0.11                 |
| PICKUP         | 11       | MAY  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| CULTIVATOR     | 5,60     | JUNE | 1.00       | 0.179            | 0.119            | 1.16                           | 1.04                 |
| SPRAYER (HERB) | 64       | JUNE | 1.00       | 0.0              | 0.143            | 0.03                           | 0.11                 |
| PICKUP         | 11       | JUNE | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| PICKUP         | 11       | JULY | 0.20       | 0.250            | 0.200            | 0.54                           | 0.26                 |
| STALK SHREDDER | 5,91     | AUG  | 1.00       | 0.175            | 0.116            | 1.14                           | 1.06                 |
| DISK TANDEM    | 34       | AUG  | 1.00       | 0.0              | 0.146            | 0.09                           | 0.29                 |
| BEDDER         | 5,59     | AUG  | 1.00       | 0.387            | 0.258            | 2.34                           | 1.98                 |
| PICKUP         | 11       | AUG  | 0.30       | 0.375            | 0.300            | 0.80                           | 0.40                 |
| ROLLING CULT   | 5,58     | SEPT | 1.00       | 0.217            | 0.145            | 1.39                           | 1.22                 |
| PICKUP         | 11       | SEPT | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| BEDDER         | 5,59     | OCT  | 1.00       | 0.387            | 0.258            | 2.34                           | 1.98                 |
| PICKUP         | 11       | OCT  | 0.15       | <del>0.187</del> | <del>0.150</del> | <del>0.40</del>                | <del>0.20</del>      |
| TOTALS         |          |      |            | 5.128            | 4.429            | 23.63                          | 19.89                |

1/ LAND COST COMPUTED ON BASIS OF 25 PERCENT  
PRODUCTION LESS A CORRESPONDING SHARE OF FERTILIZER,  
INSECTICIDE AND GINNING COSTS.

PROJECTED, 1976

BUDGET IDENTIFICATION NUMBER--- 9310220012200 0  
ANNUAL CAPITAL MONTH 10

GRAIN SORGHUM, DRYLAND, TEXAS LOWER GULF COAST REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                                                                                                                                               | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION                                                                                                                             |       |                       |          | \$               |
| SORGHUM                                                                                                                                                       | CWT.  | 4.25                  | 30.00    | <u>127.50</u>    |
| TOTAL                                                                                                                                                         |       |                       |          | \$ 127.50        |
| 2. VARIABLE COSTS                                                                                                                                             |       |                       |          | \$               |
| PREHARVEST                                                                                                                                                    |       |                       |          |                  |
| SORGHUM SEED                                                                                                                                                  | LBS.  | 0.42                  | 9.00     | 3.78             |
| NITROGEN                                                                                                                                                      | LBS.  | 0.21                  | 85.00    | 17.85            |
| PHOSPHATE                                                                                                                                                     | LBS.  | 0.16                  | 25.00    | 4.00             |
| INSECTICIDE                                                                                                                                                   | ACRE  | 4.50                  | 1.00     | 4.50             |
| HERBICIDE                                                                                                                                                     | ACRE  | 6.13                  | 1.00     | 6.13             |
| CUST AIR INSECT                                                                                                                                               | ACRE  | 1.60                  | 1.00     | 1.60             |
| MACHINERY                                                                                                                                                     | ACRE  | 5.85                  | 1.00     | 5.85             |
| TRACTORS                                                                                                                                                      | ACRE  | 11.13                 | 1.00     | 11.13            |
| LABOR (TRACTOR & MACHINERY)                                                                                                                                   | HOURL | 3.35                  | 5.90     | 19.75            |
| INTEREST ON OP. CAP.                                                                                                                                          | DOL.  | 0.09                  | 28.60    | <u>2.57</u>      |
| SUBTOTAL, PRE-HARVEST                                                                                                                                         |       |                       |          | \$ 77.17         |
| HARVEST COSTS                                                                                                                                                 |       |                       |          | \$               |
| COMBINE & HAUL                                                                                                                                                | CWT.  | 0.50                  | 30.00    | 15.00            |
| DRYING                                                                                                                                                        | CWT.  | 0.20                  | 30.00    | <u>6.00</u>      |
| SUBTOTAL, HARVEST                                                                                                                                             |       |                       |          | \$ 21.00         |
| TOTAL VARIABLE COST                                                                                                                                           |       |                       |          | \$ 98.17         |
| 3. BREAK EVEN PRICE, VARIABLE COSTS                                                                                                                           | CWT.  |                       |          | 3.272            |
| 4. FIXED COSTS                                                                                                                                                |       |                       |          | \$               |
| MACHINERY                                                                                                                                                     | ACRE  | 5.19                  | 1.00     | 5.19             |
| TRACTORS                                                                                                                                                      | ACRE  | 8.68                  | 1.00     | 8.68             |
| LAND (NET RENT)                                                                                                                                               | ACRE  | 23.90                 | 1.00     | <u>23.90</u>     |
| TOTAL FIXED COSTS                                                                                                                                             |       |                       |          | \$ 37.78         |
| 5. TOTAL COSTS                                                                                                                                                |       |                       |          | \$ 135.94        |
| 6. BREAK EVEN PRICE, TOTAL COSTS                                                                                                                              | CWT.  |                       |          | 4.531            |
| 1/ LAND COST COMPUTED ON BASIS OF 33 PERCENT OF PRODUCTION<br>LESS A CORRESPONDING SHARE OF FERTILIZER, INSECTICIDE, HERBICIDE<br>HARVESTING AND DRYING COST. |       |                       |          | PROJECTED, 1976  |

GRAIN SORGHUM, DRYLAND, TEXAS LOWER GULF COAST REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| DISK TANDEM      | 4,35     | NOV  | 0.25       | 0.043            | 0.028            | 0.21                           | 0.22                 |
| BEDDER           | 3,59     | NOV  | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | NOV  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| FIELD CULTIVATOR | 4,67     | DEC  | 1.00       | 0.174            | 0.116            | 0.79                           | 0.71                 |
| PICKUP           | 11       | DEC  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| BEDDER           | 3,59     | JAN  | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | JAN  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| BEDDER           | 3,59     | FEB  | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | FEB  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| SPIKE T HARROW   | 1,33     | MAR  | 1.00       | 0.208            | 0.139            | 0.50                           | 0.81                 |
| BED PLANTER      | 3,43     | MAR  | 0.75       | 0.330            | 0.220            | 1.30                           | 1.20                 |
| CULTIPACKER      | 1,87     | MAR  | 0.75       | 0.131            | 0.087            | 0.32                           | 0.54                 |
| CULTIVATOR       | 3,57     | MAR  | 1.00       | 0.238            | 0.159            | 0.81                           | 0.70                 |
| PICKUP           | 11       | MAR  | 0.30       | 0.375            | 0.300            | 0.80                           | 0.40                 |
| BED PLANTER      | 3,43     | APR  | 0.25       | 0.110            | 0.073            | 0.43                           | 0.40                 |
| CULTIPACKER      | 1,87     | APR  | 0.25       | 0.044            | 0.029            | 0.11                           | 0.18                 |
| CULTIVATOR       | 3,57     | APR  | 1.00       | 0.238            | 0.159            | 0.81                           | 0.70                 |
| PICKUP           | 11       | APR  | 0.20       | 0.250            | 0.200            | 0.54                           | 0.26                 |
| CULTIVATOR       | 3,57     | MAY  | 1.00       | 0.238            | 0.159            | 0.81                           | 0.70                 |
| PICKUP           | 11       | MAY  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| PICKUP           | 11       | JUNE | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| PICKUP           | 11       | JULY | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| PICKUP           | 11       | AUG  | 0.20       | 0.250            | 0.200            | 0.54                           | 0.26                 |
| STALK SHREDDER   | 2,91     | SEPT | 1.00       | 0.175            | 0.116            | 0.44                           | 0.51                 |
| DISK TANDEM      | 4,35     | SEPT | 1.00       | 0.171            | 0.114            | 0.84                           | 0.86                 |
| BEDDER           | 3,59     | SEPT | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | SEPT | 0.20       | <del>0.250</del> | <del>0.200</del> | <del>0.54</del>                | <del>0.26</del>      |
| TOTALS           |          |      |            | 5.895            | 4.230            | 16.98                          | 13.88                |

1/ LAND COST COMPUTED ON BASIS OF 33 PERCENT OF PRODUCTION  
LESS A CORRESPONDING SHARE OF FERTILIZER, INSECTICIDE, HERBICIDE  
HARVESTING AND DRYING COST. PROJECTED, 1976

BUDGET IDENTIFICATION NUMBER--- 99 0220022200 0  
ANNUAL CAPITAL MONTH 10

GRAIN SORGHUM, DRYLAND, TEXAS LOWER GULF COAST REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                                                                                                                                               | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION                                                                                                                             |       |                       |          | \$               |
| SORGHUM                                                                                                                                                       | CWT.  | 4.25                  | 35.00    | <u>148.75</u>    |
| TOTAL                                                                                                                                                         |       |                       |          | \$ 148.75        |
| 2. VARIABLE COSTS                                                                                                                                             |       |                       |          | \$               |
| PREHARVEST                                                                                                                                                    |       |                       |          |                  |
| SORGHUM SEED                                                                                                                                                  | LBS.  | 0.42                  | 9.00     | 3.78             |
| NITROGEN                                                                                                                                                      | LBS.  | 0.21                  | 85.00    | 17.85            |
| PHOSPHATE                                                                                                                                                     | LBS.  | 0.16                  | 25.00    | 4.00             |
| INSECTICIDE                                                                                                                                                   | ACRE  | 4.50                  | 1.00     | 4.50             |
| HERBICIDE                                                                                                                                                     | ACRE  | 6.13                  | 1.00     | 6.13             |
| CUST AIR INSECT                                                                                                                                               | ACRE  | 1.60                  | 1.00     | 1.60             |
| MACHINERY                                                                                                                                                     | ACRE  | 5.85                  | 1.00     | 5.85             |
| TRACTORS                                                                                                                                                      | ACRE  | 11.13                 | 1.00     | 11.13            |
| LABOR (TRACTOR & MACHINERY)                                                                                                                                   | HOURL | 3.35                  | 5.90     | 19.75            |
| INTEREST ON OP. CAP.                                                                                                                                          | DOL.  | 0.09                  | 28.60    | <u>2.57</u>      |
| SUBTOTAL, PRE-HARVEST                                                                                                                                         |       |                       |          | \$ 77.17         |
| HARVEST COSTS                                                                                                                                                 |       |                       |          | \$               |
| COMBINE & HAUL                                                                                                                                                | CWT.  | 0.50                  | 35.00    | 17.50            |
| DRYING                                                                                                                                                        | CWT.  | 0.20                  | 35.00    | <u>7.00</u>      |
| SUBTOTAL, HARVEST                                                                                                                                             |       |                       |          | \$ 24.50         |
| TOTAL VARIABLE COST                                                                                                                                           |       |                       |          | \$ 101.67        |
| 3. BREAKEVEN PRICE, VARIABLE COSTS                                                                                                                            | CWT.  |                       |          | 2.905            |
| 4. FIXED COSTS                                                                                                                                                |       |                       |          | \$               |
| MACHINERY                                                                                                                                                     | ACRE  | 5.19                  | 1.00     | 5.19             |
| TRACTORS                                                                                                                                                      | ACRE  | 8.68                  | 1.00     | 8.68             |
| LAND (NET RENT)                                                                                                                                               | ACRE  | 29.76                 | 1.00     | <u>29.76</u>     |
| TOTAL FIXED COSTS                                                                                                                                             |       |                       |          | \$ 43.63         |
| 5. TOTAL COSTS                                                                                                                                                |       |                       |          | \$ 145.30        |
| 6. BREAKEVEN PRICE, TOTAL COSTS                                                                                                                               | CWT.  |                       |          | 4.151            |
| 1/ LAND COST COMPUTED ON BASIS OF 33 PERCENT OF PRODUCTION<br>LESS A CORRESPONDING SHARE OF FERTILIZER, INSECTICIDE, HERBICIDE<br>HARVESTING AND DRYING COST. |       |                       |          | PROJECTED, 1976  |

GRAIN SORGHUM, DRYLAND, TEXAS LOWER GULF COAST REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| DISK TANDEM      | 4,35     | NOV  | 0.25       | 0.043            | 0.028            | 0.21                           | 0.22                 |
| BEDDER           | 3,59     | NOV  | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | NOV  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| FIELD CULTIVATOR | 4,67     | DEC  | 1.00       | 0.174            | 0.116            | 0.79                           | 0.71                 |
| PICKUP           | 11       | DEC  | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| BEDDER           | 3,59     | JAN  | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | JAN  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| BEDDER           | 3,59     | FEB  | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | FEB  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| SPIKE T HARROW   | 1,33     | MAR  | 1.00       | 0.208            | 0.139            | 0.50                           | 0.81                 |
| BED PLANTER      | 3,43     | MAR  | 0.75       | 0.330            | 0.220            | 1.30                           | 1.20                 |
| CULTIPACKER      | 1,87     | MAR  | 0.75       | 0.131            | 0.087            | 0.32                           | 0.54                 |
| CULTIVATOR       | 3,57     | MAR  | 1.00       | 0.238            | 0.159            | 0.81                           | 0.70                 |
| PICKUP           | 11       | MAR  | 0.30       | 0.375            | 0.300            | 0.80                           | 0.40                 |
| BED PLANTER      | 3,43     | APR  | 0.25       | 0.110            | 0.073            | 0.43                           | 0.40                 |
| CULTIPACKER      | 1,87     | APR  | 0.25       | 0.044            | 0.029            | 0.11                           | 0.18                 |
| CULTIVATOR       | 3,57     | APR  | 1.00       | 0.238            | 0.159            | 0.81                           | 0.70                 |
| PICKUP           | 11       | APR  | 0.20       | 0.250            | 0.200            | 0.54                           | 0.26                 |
| CULTIVATOR       | 3,57     | MAY  | 1.00       | 0.238            | 0.159            | 0.81                           | 0.70                 |
| PICKUP           | 11       | MAY  | 0.15       | 0.187            | 0.150            | 0.40                           | 0.20                 |
| PICKUP           | 11       | JUNE | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| PICKUP           | 11       | JULY | 0.10       | 0.125            | 0.100            | 0.27                           | 0.13                 |
| PICKUP           | 11       | AUG  | 0.20       | 0.250            | 0.200            | 0.54                           | 0.26                 |
| STALK SHREDDER   | 2,91     | SEPT | 1.00       | 0.175            | 0.116            | 0.44                           | 0.51                 |
| DISK TANDEM      | 4,35     | SEPT | 1.00       | 0.171            | 0.114            | 0.84                           | 0.86                 |
| BEDDER           | 3,59     | SEPT | 1.00       | 0.387            | 0.258            | 1.19                           | 0.99                 |
| PICKUP           | 11       | SEPT | 0.20       | <del>0.250</del> | <del>0.200</del> | <del>0.54</del>                | <del>0.26</del>      |
| TOTALS           |          |      |            | 5.895            | 4.230            | 16.98                          | 13.88                |

1/ LAND COST COMPUTED ON BASIS OF 33 PERCENT OF PRODUCTION  
LESS A CORRESPONDING SHARE OF FERTILIZER, INSECTICIDE, HERBICIDE  
HARVESTING AND DRYING COST. PROJECTED, 1976

BUDGET IDENTIFICATION NUMBER--- 99 0220012200 0  
ANNUAL CAPITAL MONTH 10

RICE, IRRIGATED, TEXAS LOWER GULF COAST REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| RICE 1ST CROP                     |       | 9.75                  | 42.57    | 415.06           |
| RICE 2ND CROP                     |       | 9.75                  | 4.67     | <u>45.53</u>     |
| TOTAL                             |       |                       |          | \$ 460.59        |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| SEED (105PC)                      | CWT.  | 23.50                 | 1.14     | 26.79            |
| NITROGEN                          | LBS.  | 0.21                  | 163.00   | 34.23            |
| PHOSPHATE                         | LBS.  | 0.16                  | 52.00    | 8.32             |
| POTASH (80PC)                     | LBS.  | 0.07                  | 28.00    | 1.96             |
| INSECT                            | ACRE  | 2.43                  | 1.00     | 2.43             |
| PROPANIL                          | ACRE  | 10.50                 | 1.00     | 10.50            |
| ORDRAM (10PC)                     | ACRE  | 1.75                  | 1.00     | 1.75             |
| PROPANIL-ORDRAM                   | ACRE  | 17.50                 | 1.00     | 17.50            |
| FURADAN                           | LBS.  | 0.32                  | 17.00    | 5.44             |
| CUST AIR INSECT                   | ACRE  | 2.24                  | 1.00     | 2.24             |
| CUST AIR HERB                     | ACRE  | 2.85                  | 1.82     | 5.19             |
| CUST AIR SEED                     | CWT.  | 2.15                  | 1.20     | 2.58             |
| CUST AIR FERT                     | CWT.  | 2.00                  | 5.80     | 11.60            |
| MACHINERY                         | ACRE  | 7.70                  | 1.00     | 7.70             |
| TRACTORS                          | ACRE  | 14.14                 | 1.00     | 14.14            |
| IRRIGATION MACHINERY              | ACRE  | 29.32                 | 1.00     | 29.32            |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 3.35                  | 4.35     | 14.58            |
| LABOR(IRRIGATION)                 | HOURL | 3.35                  | 4.31     | 14.45            |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 86.26    | <u>7.76</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 218.49        |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUST HAUL                         | CWT.  | 0.16                  | 52.43    | 8.60             |
| CUST DRY (GR.WT)                  | CWT.  | 0.50                  | 52.43    | 26.21            |
| SALES COMM                        | CWT.  | 0.07                  | 47.24    | 3.31             |
| MACHINERY                         | ACRE  | 6.54                  | 1.00     | 6.54             |
| TRACTORS                          | ACRE  | 3.41                  | 1.00     | 3.41             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 3.35                  | 2.01     | <u>6.73</u>      |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 54.80         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 273.28        |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ 187.31        |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 27.95                 | 1.00     | 27.95            |
| TRACTORS                          | ACRE  | 12.98                 | 1.00     | 12.98            |
| LAND (NET RENT)                   | ACRE  | 43.44                 | 1.00     | <u>43.44</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 84.37         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 357.65        |
| 6. NET RETURNS                    |       |                       |          | \$ 102.94        |

LAND COST IS 10 PERCENT OF PRODUCTION LESS 10 PERCENT OF DRYING.  
SECOND CROP 75 PERCENT OF ACREAGE. WHERE PARTIAL COVERAGE OCCURS  
QUANTITIES WERE ADJUSTED TO REFLECT COVERAGE OBTAINED. PROJECTED, 1976