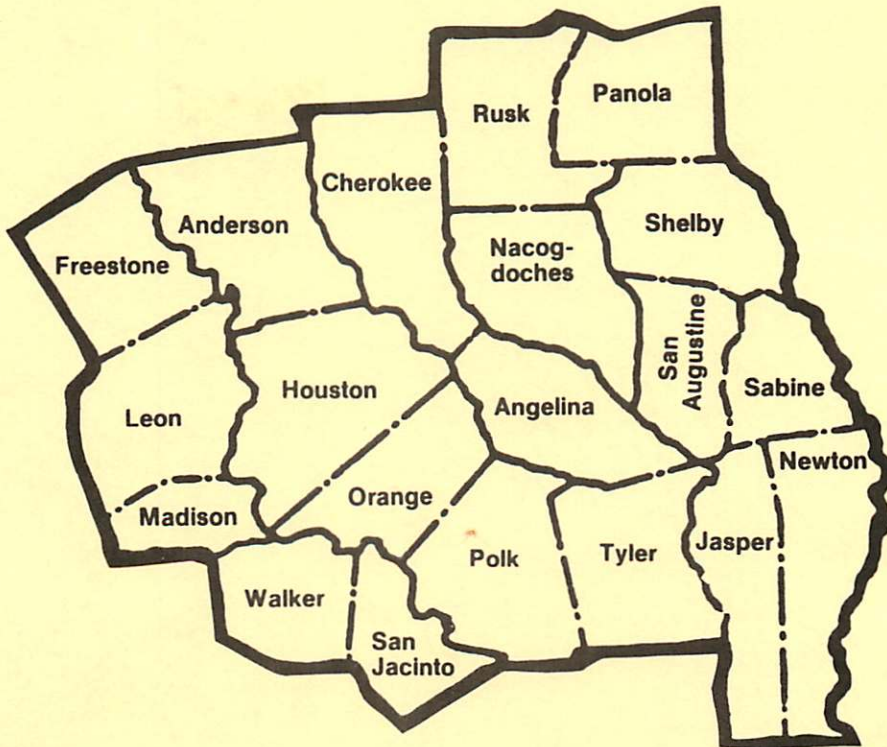
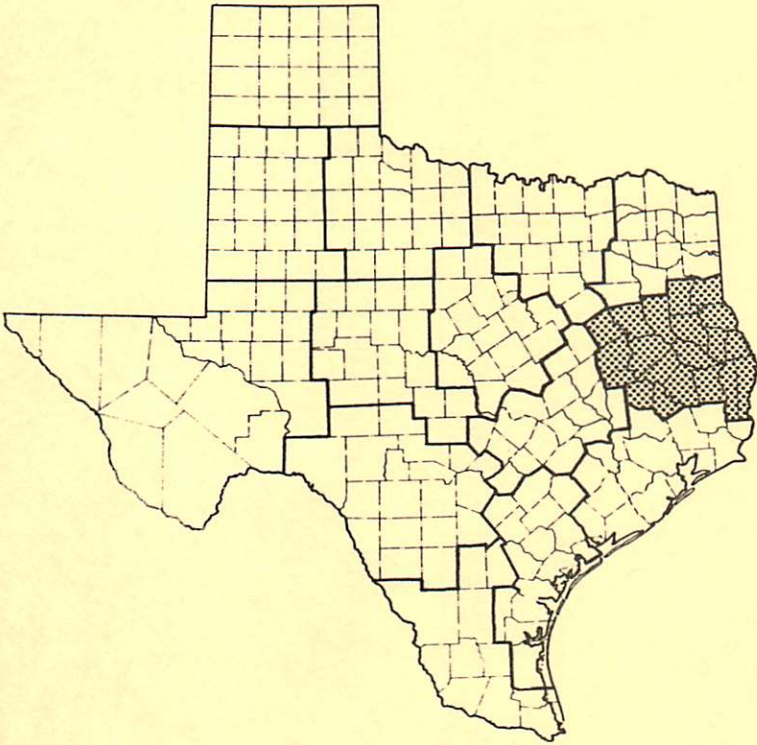


EAST TEXAS

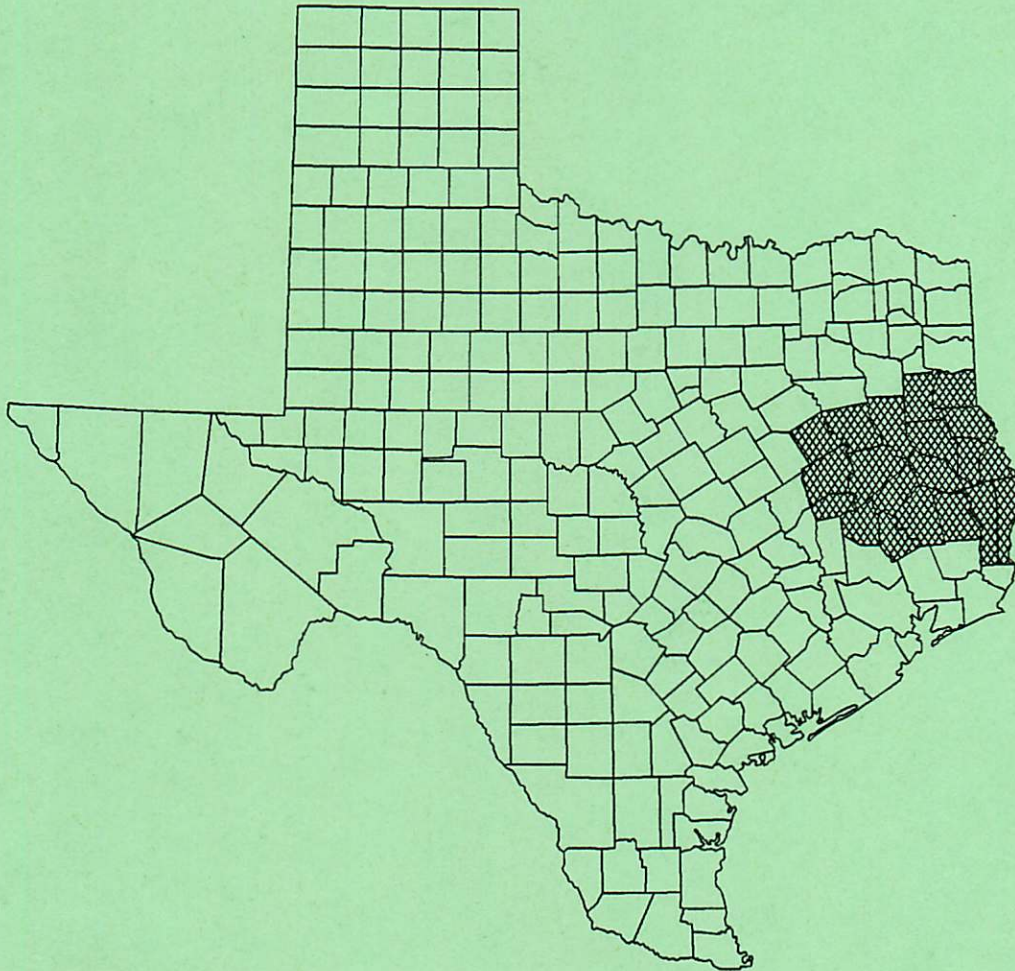
DISTRICT 9



TEXAS CROP ENTERPRISE BUDGETS

EAST TEXAS DISTRICT

Projected for 1989



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CORN, DRYLAND, HIGH LEVEL MANAGEMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
CORN	90.000	bu.	2.6900	242.10	
DEFICIENCY PMT. CORN	90.000	bu.	0.8900	80.10	
Total GROSS Income				322.20	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
LIME	0.500	ton	27.000	13.50	
NITROGEN	160.000	lb.	.230	36.80	
PHOSPHORUS	80.000	lb.	.220	17.60	
POTASSIUM	80.000	lb.	.110	8.80	
SEED	28.000	lb.	1.080	30.24	
HERB., PREMERGE	1.000	lb.	8.430	8.43	
NITROGEN	60.000	lb.	.230	13.80	
Fuel & Lube - Machinery		Acre		10.32	
Repairs - Machinery		Acre		2.69	
Labor - Machinery	2.796	Hour	4.000	11.18	
Total PREHARVEST				153.36	
HARVEST					
CUSTOM COMBINING	90.000	bu.	.350	31.50	
CUSTOM HAULING	90.000	bu.	.250	22.50	
Total HARVEST				54.00	
Interest - DC Borrowed	106.577	Dol.	0.120	12.79	
Total VARIABLE COST				220.14	
GROSS INCOME minus VARIABLE COST				102.06	
FIXED COST Description		Unit		Total	
Machinery and Equipment		Acre		44.21	
Land		Acre		15.00	
Total FIXED Cost				59.21	
Total of ALL Cost				279.36	
NET PROJECTED RETURNS				42.84	

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Projections for Planning Purposes Only
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B-1241(C09)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	HEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
10/21/89	HARVEST	A	CORN	90.0000	.0000	C	.00	N
10/21/89	HARVEST	A	DEFICIENCY PNT. CORN	90.0000	.0000	C	.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
11/11/88	PREHARVEST	M	DISCING OFFSET	1.0000			.00
11/21/88	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
02/01/89	PREHARVEST	E	LINE	.5000	C	V	.00
02/02/89	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
03/06/89	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
03/11/89	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
03/11/89	PREHARVEST	E	NITROGEN	160.0000	C	V	.00
03/11/89	PREHARVEST	E	PHOSPHORUS	80.0000	C	V	.00
03/11/89	PREHARVEST	E	POTASSIUM	80.0000	C	V	.00
03/16/89	PREHARVEST	M	PLANT & SPRAY	1.0000			.00
03/16/89	PREHARVEST	E	SEED CORN	28.0000	C	V	.00
03/16/89	PREHARVEST	E	HERB., PREMERGE CORN	1.0000	C	V	.00
04/16/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
05/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
05/11/89	PREHARVEST	E	NITROGEN	60.0000	C	V	.00
05/11/89	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
05/16/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
10/21/89	HARVEST	G	CUSTOM COMBINING CORN	90.0000	C	V	.00
10/21/89	HARVEST	G	CUSTOM HAULING CORN	90.0000	C	V	.00
11/01/89		K	LAND CHARGE CROPS	1.0000		F	.00

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SWEET CORN PRODUCTION, DRYLAND
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
SWEET CORN	1200.000	doz.	1.8000	2160.00	_____
Total GROSS Income				2160.00	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
HERB., PREMERGE	1.000	lb.	8.430	8.43	_____
SEED	10.000	lb.	3.000	30.00	_____
FERT (N)	40.000	lb.	.230	9.20	_____
FERT (P)	80.000	lb.	.220	17.60	_____
FERT (K)	80.000	lb.	.110	8.80	_____
FERT (N)	80.000	lb.	.230	18.40	_____
Fuel & Lube - Machinery		Acre		6.91	_____
Repairs - Machinery		Acre		1.41	_____
Labor - Machinery	3.148	Hour	4.000	12.59	_____
Total PREHARVEST				113.34	_____
HARVEST					
SACKS	240.000	each	.250	60.00	_____
CUSTOM HAULING	1200.000	doz.	.150	180.00	_____
Labor - Other	48.000	Hour	4.500	216.00	_____
Total HARVEST				456.00	_____
Interest - DC Borrowed	40.732	Do1.	0.120	4.89	_____
Total VARIABLE COST				574.23	_____
<i>Break-Even Price, Total Variable Cost \$ 0.47 per doz. of SWEET CORN</i>					
GROSS INCOME minus VARIABLE COST				1585.77	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		24.63	_____
Land		Acre		15.00	_____
Total FIXED Cost				39.63	_____
<i>Break-Even Price, Total Cost \$ 0.51 per doz. of SWEET CORN</i>					
Total of ALL Cost				613.86	_____
NET PROJECTED RETURNS				1546.14	_____

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B-1241(C09)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	HEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
06/21/89	HARVEST	A	SWEET CORN	1200.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
07/11/88	PREHARVEST	M	SHREDDING 2 ROW	1.0000			.00
07/21/88	PREHARVEST	M	DISCING-TANDEM 2 ROW	1.0000			.00
02/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
02/11/89	PREHARVEST	M	DISCING-TANDEM 2 ROW	1.0000			.00
02/26/89	PREHARVEST	M	DISCING-TANDEM 2 ROW	1.0000			.00
03/06/89	PREHARVEST	E	HERB., PREMERGE CORN	1.0000	C	V	.00
03/06/89	PREHARVEST	M	CULT & SPRAY	1.0000			.00
03/11/89	PREHARVEST	E	SEED SMT.CORN	10.0000	C	V	.00
03/11/89	PREHARVEST	E	FERT (N) APPLIED	40.0000	C	V	.00
03/11/89	PREHARVEST	E	FERT (P) APPLIED	80.0000	C	V	.00
03/11/89	PREHARVEST	E	FERT (K) APPLIED	80.0000	C	V	.00
03/11/89	PREHARVEST	M	PLANTING 1 ROW	1.0000			.00
04/16/89	PREHARVEST	E	FERT (N) APPLIED	80.0000	C	V	.00
06/21/89	HARVEST	H	PULLING & PACKING SMT.CORN	48.0000	C	V	.00
06/21/89	HARVEST	E	SACKS SO. PEAS	240.0000	C	V	.00
06/21/89	HARVEST	G	CUSTOM HAULING SMT.CORN	1200.0000	C	V	.00
07/01/89		K	LAND CHARGE CROPS	1.0000		F	.00

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COTTON, DRYLAND, TYPICAL MANAGEMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
COTTON LINT	300.000	lb.	0.5200	156.00	_____
COTTONSEED	0.240	ton	90.0000	21.60	_____
DEFICIENCY PMT. COTTON	300.000	lb.	0.1740	52.20	_____
Total GROSS Income				229.80	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
PREHARVEST					
NITROGEN	50.000	lb.	.230	11.50	_____
PHOSPHORUS	30.000	lb.	.220	6.60	_____
POTASSIUM	20.000	lb.	.110	2.20	_____
HERB., PREMERGE	1.500	pint	4.400	6.60	_____
SEED	20.000	lb.	.640	12.80	_____
SEED	4.000	lb.	.640	2.56	_____
HERB., PREMERGE	0.870	lb.	7.730	6.72	_____
INSECTICIDE	0.100	pint	9.500	0.95	_____
INSECTICIDE APPL	1.000	appl	3.500	3.50	_____
INSECTICIDE	1.000	pint	2.500	2.50	_____
INSECTICIDE APPL	1.000	appl	3.500	3.50	_____
INSECTICIDE	1.000	oz.	2.870	2.87	_____
INSECTICIDE APPL	1.000	appl	3.500	3.50	_____
HERB., POSTEMERGE	0.160	pint	9.880	1.58	_____
INSECTICIDE	1.000	pint	2.500	2.50	_____
INSECTICIDE APPL	1.000	appl	3.500	3.50	_____
INSECTICIDE	1.000	oz.	2.870	2.87	_____
INSECTICIDE APPL	1.000	appl	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		12.28	_____
Repairs - Machinery		Acre		3.07	_____
Labor - Machinery	3.217	Hour	4.000	12.87	_____
Total PREHARVEST				107.98	_____
HARVEST					
DESICCANT	1.000	appl	8.500	8.50	_____
DEFOLIANT	1.000	appl	7.500	7.50	_____
CUSTOM STRIPPING	300.000	lb.	.070	21.00	_____
GIN, BAGS, & TIES	0.600	bale	56.500	33.90	_____
Fuel & Lube - Machinery		Acre		0.22	_____
Repairs - Machinery		Acre		0.06	_____
Labor - Machinery	0.133	Hour	4.001	0.53	_____
Total HARVEST				71.71	_____
Interest - OC Borrowed	62.811	Dol.	0.120	7.54	_____
Total VARIABLE COST				187.23	_____
GROSS INCOME minus VARIABLE COST				42.57	_____
FIXED COST Description		Unit		Total	Your Estimate
Machinery and Equipment		Acre		53.48	_____
Land		Acre		15.00	_____
Total FIXED Cost				68.48	_____
Total of ALL Cost				255.71	_____
NET PROJECTED RETURNS				-25.91	_____

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B-1241(C09)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
09/21/89	HARVEST	A	COTTON LINT	300.0000	.0000	C	25.00	N
09/21/89	HARVEST	A	COTTONSEED	.2400	.0000	C	25.00	N
09/21/89	HARVEST	A	DEFICIENCY PHT. COTTON	300.0000	.0000	C	25.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
10/16/88	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
11/11/88	PREHARVEST	M	DISCING OFFSET	1.0000			.00
11/26/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
02/11/89	PREHARVEST	M	CULT & SPRAY	1.0000			.00
02/16/89	PREHARVEST	E	NITROGEN	50.0000	C	V	25.00
02/16/89	PREHARVEST	E	PHOSPHORUS	30.0000	C	V	25.00
02/16/89	PREHARVEST	E	POTASSIUM	20.0000	C	V	25.00
02/16/89	PREHARVEST	E	HERB., PREMERGE EARLYCOT	1.5000	C	V	.00
02/16/89	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
03/16/89	PREHARVEST	M	DISCING ROWS	1.0000			.00
04/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
04/11/89	PREHARVEST	E	SEED COTTON	20.0000	C	V	.00
04/11/89	PREHARVEST	M	PLANTING 4 ROW	1.0000			.00
04/26/89	PREHARVEST	E	SEED COTTON	4.0000	C	V	.00
04/26/89	PREHARVEST	E	HERB., PREMERGE LATECOT	.8700	C	V	.00
04/26/89	PREHARVEST	M	PLANT & SPRAY	.2500			.00
06/02/89	PREHARVEST	E	INSECTICIDE FLEAHOPP	.1000	C	V	25.00
06/02/89	PREHARVEST	G	INSECTICIDE APPL	1.0000	C	V	25.00
06/06/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
06/09/89	PREHARVEST	E	INSECTICIDE OVN WEAV	1.0000	C	V	25.00
06/09/89	PREHARVEST	G	INSECTICIDE APPL	1.0000	C	V	25.00
06/11/89	PREHARVEST	E	INSECTICIDE BOLLWEAV	1.0000	C	V	25.00
06/11/89	PREHARVEST	G	INSECTICIDE APPL	1.0000	C	V	25.00
06/16/89	PREHARVEST	E	HERB.,POSTEMERGE COTTON	.1600	C	V	.00
06/16/89	PREHARVEST	M	CULT & SPRAY	1.0000			.00
06/19/89	PREHARVEST	E	INSECTICIDE OVN WEAV	1.0000	C	V	25.00
06/19/89	PREHARVEST	G	INSECTICIDE APPL	1.0000	C	V	25.00
06/21/89	PREHARVEST	E	INSECTICIDE BOLLWEAV	1.0000	C	V	25.00
06/21/89	PREHARVEST	G	INSECTICIDE APPL	1.0000	C	V	25.00
06/26/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
09/06/89	HARVEST	E	DESICCANT	1.0000	C	V	.00
09/06/89	HARVEST	E	DEFOLIANT	1.0000	C	V	.00
09/16/89	HARVEST	M	PICKUP TRUCK	4.0000			.00
09/21/89	HARVEST	G	CUSTOM STRIPPING COTTON	300.0000	C	V	.00
09/21/89	HARVEST	E	GIN,BAGS, & TIES	.6000	C	V	25.00
10/01/89		K	LAND CHARGE CROPS	1.0000		F	.00

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PEANUTS, DRYLAND, TYPICAL MANAGEMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
PEANUTS	14.000	cwt.	20.5000	287.00	
Total GROSS Income				287.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
PREHARVEST					
PHOSPHORUS	40.000	lb.	.220	8.80	
POTASSIUM	40.000	lb.	.110	4.40	
SEED	50.000	lb.	.160	8.00	
NITROGEN	40.000	lb.	.230	9.20	
HERBICIDE	1.000	acre	4.400	4.40	
NITROGEN	20.000	lb.	.230	4.60	
PHOSPHORUS	40.000	lb.	.220	8.80	
POTASSIUM	40.000	lb.	.110	4.40	
SEED	70.000	lb.	.650	45.50	
INSECTICIDE	1.000	lb.	2.550	2.55	
FUNGICIDE	1.000	lb.	14.000	14.00	
FUNGICIDE	1.000	lb.	14.000	14.00	
INSECT-POSTPLANT	0.300	acre	10.900	3.27	
FUNGICIDE	1.000	lb.	14.000	14.00	
FUNGICIDE	1.000	lb.	14.000	14.00	
FUNGICIDE	1.000	lb.	14.000	14.00	
Fuel & Lube - Machinery		Acre		15.07	
Repairs - Machinery		Acre		3.79	
Labor - Machinery	4.510	Hour	4.000	18.04	
Total PREHARVEST				210.82	
HARVEST					
DRYING	0.700	ton	17.000	11.90	
MKTG. RESEARCH	0.700	ton	1.000	0.70	
Fuel & Lube - Machinery		Acre		5.96	
Repairs - Machinery		Acre		1.98	
Labor - Machinery	1.735	Hour	4.000	6.94	
Total HARVEST				27.48	
Interest - OC Borrowed	109.361	Do1.	0.120	13.12	
Total VARIABLE COST				251.43	
<i>Break-Even Price, Total Variable Cost \$ 17.96 per cwt. of PEANUTS</i>					
GROSS INCOME minus VARIABLE COST				35.57	
FIXED COST Description		Unit		Total	Your Estimate
Machinery and Equipment		Acre		100.36	
Land		Acre		15.00	
Total FIXED Cost				115.36	
<i>Break-Even Price, Total Cost \$ 26.19 per cwt. of PEANUTS</i>					
Total of ALL Cost				366.79	
NET PROJECTED RETURNS				-79.79	

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B-1241(C09)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
09/26/89	HARVEST	A	PEANUTS	14.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
10/11/88	PREHARVEST	M	PLOWING 3 BOTTOM	1.0000			.00
10/16/88	PREHARVEST	E	PHOSPHORUS	40.0000	C	V	.00
10/16/88	PREHARVEST	E	POTASSIUM	40.0000	C	V	.00
10/16/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
10/21/88	PREHARVEST	E	SEED RYE	50.0000	C	V	.00
10/21/88	PREHARVEST	M	DRILLING 10 FT	1.0000			.00
12/16/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
12/16/88	PREHARVEST	E	NITROGEN	40.0000	C	V	.00
04/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
04/06/89	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
04/16/89	PREHARVEST	E	HERBICIDE PEANUT	1.0000	C	V	.00
04/16/89	PREHARVEST	M	DISC & SPRAY	1.0000			.00
04/26/89	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
05/06/89	PREHARVEST	E	NITROGEN	20.0000	C	V	.00
05/06/89	PREHARVEST	E	PHOSPHORUS	40.0000	C	V	.00
05/06/89	PREHARVEST	E	POTASSIUM	40.0000	C	V	.00
05/06/89	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
05/11/89	PREHARVEST	E	SEED PEANUT	70.0000	C	V	.00
05/11/89	PREHARVEST	M	PLANTING PEANUT	1.1000			.00
05/16/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
05/26/89	PREHARVEST	E	INSECTICIDE PEANUT	1.0000	C	V	.00
05/26/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
05/26/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
06/06/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
06/07/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
06/16/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
06/21/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
06/26/89	PREHARVEST	M	SPRAYING PEANUT	.3000			.00
06/26/89	PREHARVEST	E	INSECT-POSTPLANT PEANUT	.3000	C	V	.00
06/26/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
07/06/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
07/06/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
07/21/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
07/21/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
09/21/89	HARVEST	M	DIGGING PEANUT	1.0000			.00
09/21/89	HARVEST	M	COMBINING PEANUT	1.0000			.00
09/21/89	HARVEST	M	HAULING PEANUT	5.0000			.00
09/26/89	HARVEST	G	DRYING PEANUTS	.7000	C	V	.00
09/26/89	HARVEST	E	MKTG. RESEARCH PEANUT	.7000	C	V	.00
10/01/89		K	LAND CHARGE CROPS	1.0000		F	.00

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PEANUTS, IRRIGATED, HIGH LEVEL MANAGEMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
PEANUTS	25.000	cwt.	20.5000	512.50	_____
Total GROSS Income				512.50	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
PHOSPHORUS	40.000	lb.	.220	8.80	_____
POTASSIUM	40.000	lb.	.110	4.40	_____
SEED	50.000	lb.	.160	8.00	_____
NITROGEN	40.000	lb.	.230	9.20	_____
HERBICIDE	1.000	acre	4.400	4.40	_____
NITROGEN	30.000	lb.	.230	6.90	_____
PHOSPHORUS	60.000	lb.	.220	13.20	_____
POTASSIUM	60.000	lb.	.110	6.60	_____
SEED	75.000	lb.	.650	48.75	_____
INSECTICIDE	1.000	lb.	2.550	2.55	_____
FUNGICIDE	1.000	lb.	14.000	14.00	_____
FUNGICIDE	1.000	lb.	14.000	14.00	_____
INSECT-POSTPLANT	0.300	acre	10.900	3.27	_____
FUNGICIDE	1.000	lb.	14.000	14.00	_____
FUNGICIDE	1.000	lb.	14.000	14.00	_____
FUNGICIDE	1.000	lb.	14.000	14.00	_____
FUNGICIDE	1.000	lb.	14.000	14.00	_____
Fuel & Lube - Machinery		Acre		15.33	_____
- Irrigation		Acre		15.09	_____
Repairs - Machinery		Acre		3.83	_____
- Irrigation		Acre		9.09	_____
Labor - Machinery	4.634	Hour	4.000	18.53	_____
- Irrigation	0.400	Hour	3.999	1.60	_____
Total PREHARVEST				263.54	_____
HARVEST					
DRYING	1.250	ton	17.000	21.25	_____
MKTG. RESEARCH	1.250	ton	1.000	1.25	_____
Fuel & Lube - Machinery		Acre		5.23	_____
Repairs - Machinery		Acre		1.67	_____
Labor - Machinery	1.547	Hour	4.000	6.19	_____
Total HARVEST				35.58	_____
Interest - OC Borrowed	118.417	Do1.	0.120	14.21	_____
Total VARIABLE COST				313.33	_____
<i>Break-Even Price, Total Variable Cost \$ 12.53 per cwt. of PEANUTS</i>					
GROSS INCOME minus VARIABLE COST				199.17	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		99.72	_____
Irrigation		Acre		28.44	_____
Land		Acre		15.00	_____
Total FIXED Cost				143.16	_____
<i>Break-Even Price, Total Cost \$ 18.25 per cwt. of PEANUTS</i>					
Total of ALL Cost				456.49	_____
NET PROJECTED RETURNS				56.01	_____

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Projections for Planning Purposes Only
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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
09/26/89	HARVEST	A	PEANUTS	25.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
10/16/88	PREHARVEST	E	PHOSPHORUS	40.0000	C	V	.00
10/16/88	PREHARVEST	E	POTASSIUM	40.0000	C	V	.00
10/16/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
10/21/88	PREHARVEST	E	SEED RYE	50.0000	C	V	.00
10/21/88	PREHARVEST	M	DRILLING 10 FT	1.0000			.00
12/16/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
12/16/88	PREHARVEST	E	NITROGEN	40.0000	C	V	.00
03/11/89	PREHARVEST	M	PLOWING 3 BOTTOM	1.0000			.00
03/21/89	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
04/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
04/11/89	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
04/21/89	PREHARVEST	M	DISC & SPRAY	1.0000			.00
04/21/89	PREHARVEST	E	HERBICIDE PEANUT	1.0000	C	V	.00
05/06/89	PREHARVEST	E	NITROGEN	30.0000	C	V	.00
05/06/89	PREHARVEST	E	PHOSPHORUS	60.0000	C	V	.00
05/06/89	PREHARVEST	E	POTASSIUM	60.0000	C	V	.00
05/06/89	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
05/11/89	PREHARVEST	E	SEED PEANUT	75.0000	C	V	.00
05/11/89	PREHARVEST	M	PLANTING PEANUT	1.0000			.00
05/16/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
05/26/89	PREHARVEST	E	INSECTICIDE PEANUT	1.0000	C	V	.00
05/26/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
05/26/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
06/06/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
06/06/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
06/11/89	PREHARVEST	O	IRRIGATION	3.0000			.00
06/16/89	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
06/21/89	PREHARVEST	E	INSECT-POSTPLANT PEANUT	.3000	C	V	.00
06/26/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
06/26/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
07/06/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
07/06/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
07/11/89	PREHARVEST	O	IRRIGATION	3.0000			.00
07/21/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
07/21/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
08/06/89	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
08/06/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
08/11/89	PREHARVEST	O	IRRIGATION	4.0000			.00
09/21/89	HARVEST	M	HAULING PEANUT	.3000			.00
09/21/89	HARVEST	M	DIGGING PEANUT	1.0000			.00
09/21/89	HARVEST	M	COMBINING PEANUT	1.0000			.00
09/26/89	HARVEST	G	DRYING PEANUTS	1.2500	C	V	.00
09/26/89	HARVEST	E	MKTG. RESEARCH PEANUT	1.2500	C	V	.00
10/01/89		K	LAND CHARGE CROPS	1.0000		F	.00

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SORGHUM, DRYLAND, TYPICAL MANAGEMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
DEFICIENCY PMT. SORGHUM	28.000	cwt.	1.6000	44.80	_____
SORGHUM	28.000	cwt.	4.2200	118.16	_____
Total GROSS Income				162.96	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
SEED	7.300	lb.	.850	6.20	_____
NITROGEN	80.000	lb.	.230	18.40	_____
PHOSPHORUS	40.000	lb.	.220	8.80	_____
POTASSIUM	40.000	lb.	.110	4.40	_____
HERB., PREMERGE	0.750	acre	3.500	2.62	_____
INSECT-PLANTING	5.000	lb.	1.550	7.75	_____
SEED	0.700	lb.	.850	0.59	_____
HERB., POSTEMERGE	0.250	acre	3.000	0.75	_____
INSECTICIDE	1.000	lb.	4.500	4.50	_____
Fuel & Lube - Machinery		Acre		9.86	_____
Repairs - Machinery		Acre		2.57	_____
Labor - Machinery	2.638	Hour	4.000	10.55	_____
Total PREHARVEST				77.00	_____
HARVEST					
CUSTOM COMBINING	28.000	cwt.	.400	11.20	_____
CUSTOM HAULING	28.000	cwt.	.250	7.00	_____
Total HARVEST				18.20	_____
Interest - DC Borrowed	45.730	Do1.	0.120	5.49	_____
Total VARIABLE COST				100.69	_____
GROSS INCOME minus VARIABLE COST				62.27	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		42.60	_____
Land		Acre		15.00	_____
Total FIXED Cost				57.60	_____
Total of ALL Cost				158.29	_____
NET PROJECTED RETURNS				4.67	_____

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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	HEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
08/16/89	HARVEST	A	SORGHUM	28.0000	.0000	C	30.00	N
08/16/89	HARVEST	A	DEFICIENCY PMT. SORGHUM	28.0000	.0000	C	30.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
08/31/88	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
11/11/88	PREHARVEST	M	DISCING OFFSET	1.0000			.00
11/21/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
02/16/89	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
03/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
03/11/89	PREHARVEST	E	SEED SORGHUM	7.3000	C	V	.00
03/11/89	PREHARVEST	E	NITROGEN	80.0000	C	V	30.00
03/11/89	PREHARVEST	E	PHOSPHORUS	40.0000	C	V	30.00
03/11/89	PREHARVEST	E	POTASSIUM	40.0000	C	V	30.00
03/11/89	PREHARVEST	E	HERB., PREMERGE SORGHUM	.7500	C	V	.00
03/11/89	PREHARVEST	E	INSECT-PLANTING SORGHUM	5.0000	C	V	.00
03/11/89	PREHARVEST	M	PLANTING 4 ROW	1.0000			.00
03/26/89	PREHARVEST	E	SEED SORGHUM	.7000	C	V	.00
03/26/89	PREHARVEST	M	PLANT & SPRAY	1.0000			.00
04/11/89	PREHARVEST	M	CULTIVATING ROLLING	1.2500			.00
04/26/89	PREHARVEST	E	HERB., POSTEMERGE SORGHUM	.2500	C	V	.00
04/26/89	PREHARVEST	M	CULT & SPRAY	.2500			.00
06/16/89	PREHARVEST	E	INSECTICIDE SORGHUM	1.0000	C	V	.00
08/16/89	HARVEST	G	CUSTOM COMBINING SORGHUM	28.0000	C	V	.00
08/16/89	HARVEST	G	CUSTOM HAULING SORGHUM	28.0000	C	V	30.00
08/17/89		K	LAND CHARGE CROPS	1.0000		F	.00

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SORGHUM, DRYLAND, HIGH LEVEL MANAGEMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
DEFICIENCY PMT. SORGHUM	35.000	cwt.	1.6000	56.00	_____
SORGHUM	35.000	cwt.	4.2200	147.70	_____
Total GROSS Income				203.70	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
PREHARVEST					
SEED	7.300	lb.	.850	6.20	_____
NITROGEN	80.000	lb.	.230	18.40	_____
PHOSPHORUS	40.000	lb.	.220	8.80	_____
POTASSIUM	40.000	lb.	.110	4.40	_____
HERB., PREMERGE	0.750	acre	3.500	2.62	_____
INSECT-PLANTING	5.000	lb.	1.550	7.75	_____
SEED	0.700	lb.	.850	0.59	_____
HERB., POSTEMERGE	0.250	acre	3.000	0.75	_____
INSECTICIDE	1.000	lb.	4.500	4.50	_____
Fuel & Lube - Machinery		Acre		10.52	_____
Repairs - Machinery		Acre		2.45	_____
Labor - Machinery	2.754	Hour	4.000	11.02	_____
Total PREHARVEST				78.02	_____
HARVEST					
CUSTOM COMBINING	35.000	cwt.	.400	14.00	_____
CUSTOM HAULING	35.000	cwt.	.250	8.75	_____
Total HARVEST				22.75	_____
Interest - OC Borrowed	45.729	Dol.	0.120	5.49	_____
Total VARIABLE COST				106.25	_____
GROSS INCOME minus VARIABLE COST				97.45	_____
FIXED COST Description		Unit		Total	Your Estimate
Machinery and Equipment		Acre		42.88	_____
Land		Acre		15.00	_____
Total FIXED Cost				57.88	_____
Total of ALL Cost				164.14	_____
NET PROJECTED RETURNS				39.56	_____

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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
08/16/89	HARVEST	A	SORGHUM	35.0000	.0000	C	30.00	N
08/16/89	HARVEST	A	DEFICIENCY PNT. SORGHUM	35.0000	.0000	C	30.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
08/31/88	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
11/11/88	PREHARVEST	M	DISCING OFFSET	1.0000			.00
11/11/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
02/16/89	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
03/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
03/11/89	PREHARVEST	E	SEED SORGHUM	7.3000	C	V	.00
03/11/89	PREHARVEST	E	NITROGEN	80.0000	C	V	30.00
03/11/89	PREHARVEST	E	PHOSPHORUS	40.0000	C	V	30.00
03/11/89	PREHARVEST	E	POTASSIUM	40.0000	C	V	30.00
03/11/89	PREHARVEST	E	HERB., PREMERGE SORGHUM	.7500	C	V	.00
03/11/89	PREHARVEST	E	INSECT-PLANTING SORGHUM	5.0000	C	V	.00
03/11/89	PREHARVEST	M	PLANT & SPRAY	1.0000			.00
03/26/89	PREHARVEST	E	SEED SORGHUM	.7000	C	V	.00
03/26/89	PREHARVEST	M	PLANT & SPRAY	.1000			.00
04/11/89	PREHARVEST	M	CULTIVATING TOOL BAR	1.2500			.00
04/26/89	PREHARVEST	E	HERB., POSTEMERGE SORGHUM	.2500	C	V	.00
04/26/89	PREHARVEST	M	CULT & SPRAY	.2500			.00
05/16/89	PREHARVEST	M	CULTIVATING TOOL BAR	1.0000			.00
06/16/89	PREHARVEST	E	INSECTICIDE SORGHUM	1.0000	C	V	.00
08/16/89	HARVEST	G	CUSTOM COMBINING SORGHUM	35.0000	C	V	.00
08/16/89	HARVEST	G	CUSTOM HAULING SORGHUM	35.0000	C	V	30.00
08/17/89		K	LAND CHARGE CROPS	1.0000		F	.00

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SOYBEANS, DRYLAND, TYPICAL MANAGEMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
SOYBEANS	25.000	bu.	6.1500	153.75	_____
Total GROSS Income				153.75	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
HERB, PREMERGE	1.500	pint	4.670	7.00	_____
SEED	37.500	lb.	.230	8.62	_____
INOCULANT	1.000	acre	2.000	2.00	_____
PHOSPHORUS	60.000	lb.	.220	13.20	_____
POTASSIUM	60.000	lb.	.110	6.60	_____
SEED	7.500	lb.	.230	1.72	_____
FUNGICIDE	0.500	lb.	14.000	7.00	_____
FUNGICIDE APPL.	1.000	acre	7.000	7.00	_____
INSECTICIDE APPL	1.000	appl	3.500	3.50	_____
INSECT-P-WORM	3.000	oz.	1.450	4.35	_____
FUNGICIDE	0.500	lb.	14.000	7.00	_____
FUNGICIDE APPL.	1.000	acre	7.000	7.00	_____
Fuel & Lube - Machinery		Acre		8.07	_____
Repairs - Machinery		Acre		2.02	_____
Labor - Machinery	2.225	Hour	4.000	8.90	_____
Total PREHARVEST				94.00	_____
HARVEST					
CUSTOM COMBINING	25.000	bu.	.400	10.00	_____
CUSTOM HAULING	25.000	bu.	.600	15.00	_____
Total HARVEST				25.00	_____
Interest - OC Borrowed	41.387	Dol.	0.120	4.97	_____
Total VARIABLE COST				123.97	_____
<i>Break-Even Price, Total Variable Cost \$ 4.95 per bu. of SOYBEANS</i>					
GROSS INCOME minus VARIABLE COST				29.78	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		33.33	_____
Land		Acre		15.00	_____
Total FIXED Cost				48.33	_____
<i>Break-Even Price, Total Cost \$ 6.89 per bu. of SOYBEANS</i>					
Total of ALL Cost				172.30	_____
NET PROJECTED RETURNS				-18.55	_____

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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
07/13/89	HARVEST	A	SOYBEANS	25.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
12/06/88	PREHARVEST	M	DISCING OFFSET	1.0000			.00
01/06/89	PREHARVEST	M	DISCING-TANDEM 4 ROW	1.0000			.00
01/21/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
01/26/89	PREHARVEST	E	HERB, PREMERGE SOYBEAN	1.5000	C	V	.00
01/26/89	PREHARVEST	M	DISC & SPRAY	1.0000			.00
01/31/89	PREHARVEST	E	SEED SOYBEAN	37.5000	C	V	.00
01/31/89	PREHARVEST	E	INOCULANT SOYBEAN	1.0000	C	V	.00
01/31/89	PREHARVEST	E	PHOSPHORUS	60.0000	C	V	.00
01/31/89	PREHARVEST	E	POTASSIUM	60.0000	C	V	.00
01/31/89	PREHARVEST	M	PLANTING 4 ROW	1.0000			.00
02/15/89	PREHARVEST	E	SEED SOYBEAN	7.5000	C	V	.00
02/15/89	PREHARVEST	M	PLANTING 4 ROW	.2000			.00
03/08/89	PREHARVEST	M	CULTIVATING TOOL BAR	1.5000			.00
04/07/89	PREHARVEST	E	FUNGICIDE SOYBEAN	.5000	C	V	.00
04/07/89	PREHARVEST	G	FUNGICIDE APPL. SOYBEAN	1.0000	C	V	.00
05/03/89	PREHARVEST	G	INSECTICIDE APPL.	1.0000	C	V	.00
05/03/89	PREHARVEST	E	INSECT-P-NORM SOYBEAN	3.0000	C	V	.00
05/08/89	PREHARVEST	E	FUNGICIDE SOYBEAN	.5000	C	V	.00
05/08/89	PREHARVEST	G	FUNGICIDE APPL. SOYBEAN	1.0000	C	V	.00
07/13/89	HARVEST	G	CUSTOM COMBINING SOYBEAN	25.0000	C	V	.00
07/13/89	HARVEST	G	CUSTOM HAULING SOYBEANS	25.0000	C	V	.00
07/24/89		K	LAND CHARGE CROPS	1.0000		F	.00

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SOUTHERN PEAS (FRESH MARKET), DRYLAND
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
SOUTHERN PEAS	80.000	bu.	9.0000	720.00	_____
Total GROSS Income				720.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
NITROGEN	18.000	lb.	.230	4.14	_____
PHOSPHORUS	72.000	lb.	.220	15.84	_____
POTASSIUM	72.000	lb.	.110	7.92	_____
HERBICIDE	1.000	acre	8.450	8.45	_____
SEED	25.000	lb.	.850	21.25	_____
INSECTICIDE	1.000	lb.	2.550	2.55	_____
Fuel & Lube - Machinery		Acre		7.38	_____
Repairs - Machinery		Acre		1.45	_____
Labor - Machinery	3.925	Hour	4.000	15.70	_____
Total PREHARVEST				84.67	_____
HARVEST					
HAND HARVEST	50.000	bu.	3.000	150.00	_____
SACKS	50.000	each	.250	12.50	_____
CUSTOM HAULING	50.000	each	.550	27.50	_____
HAND HARVEST	30.000	bu.	3.000	90.00	_____
SACKS	30.000	each	.250	7.50	_____
CUSTOM HAULING	30.000	each	.550	16.50	_____
Total HARVEST				304.00	_____
Interest - OC Borrowed	28.227	Dol.	0.120	3.39	_____
Total VARIABLE COST				392.06	_____
<i>Break-Even Price, Total Variable Cost \$ 4.90 per bu. of SOUTHERN PEAS</i>					
GROSS INCOME minus VARIABLE COST				327.94	_____
FIXED COST Description		Unit		Total	
Machinery and Equipment		Acre		26.57	_____
Land		Acre		15.00	_____
Total FIXED Cost				41.57	_____
<i>Break-Even Price, Total Cost \$ 5.42 per bu. of SOUTHERN PEAS</i>					
Total of ALL Cost				433.63	_____
NET PROJECTED RETURNS				286.37	_____

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Projections for Planning Purposes Only
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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
06/16/89	HARVEST	A	SOUTHERN PEAS	50.0000	.0000	C	.00	Y
07/16/89	HARVEST	A	SOUTHERN PEAS	30.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
07/21/88	PREHARVEST	M	SHREDDING 2 ROW	1.0000			.00
07/31/88	PREHARVEST	M	DISCING-TANDEM 2 ROW	1.0000			.00
01/16/89	PREHARVEST	M	DISCING-TANDEM 2 ROW	1.0000			.00
02/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
02/16/89	PREHARVEST	M	DISCING-TANDEM 2 ROW	1.0000			.00
03/16/89	PREHARVEST	E	NITROGEN	18.0000	C	V	.00
03/16/89	PREHARVEST	E	PHOSPHORUS	72.0000	C	V	.00
03/16/89	PREHARVEST	E	POTASSIUM	72.0000	C	V	.00
04/06/89	PREHARVEST	E	HERBICIDE SO. PEAS	1.0000	C	V	.00
04/06/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
04/11/89	PREHARVEST	M	HARROWING	1.0000			.00
04/16/89	PREHARVEST	E	SEED SO. PEAS	25.0000	C	V	.00
04/16/89	PREHARVEST	M	PLANTING 1 ROW	1.0000			.00
05/11/89	PREHARVEST	M	PLANTING 1 ROW	1.0000			.00
05/21/89	PREHARVEST	M	SPRAYING PEANUT	1.0000			.00
05/21/89	PREHARVEST	E	INSECTICIDE PEANUT	1.0000	C	V	.00
06/16/89	HARVEST	G	HAND HARVEST SO. PEAS	50.0000	C	V	.00
06/16/89	HARVEST	E	SACKS SO. PEAS	50.0000	C	V	.00
06/16/89	HARVEST	G	CUSTOM HAULING SO. PEAS	50.0000	C	V	.00
07/16/89	HARVEST	G	HAND HARVEST SO. PEAS	30.0000	C	V	.00
07/16/89	HARVEST	E	SACKS SO. PEAS	30.0000	C	V	.00
07/16/89	HARVEST	G	CUSTOM HAULING SO. PEAS	30.0000	C	V	.00
07/17/89		K	LAND CHARGE CROPS	1.0000		F	.00

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COASTAL BERMUDA ESTABLISHMENT
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
-WARNING- No gross receipts					
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
LIME	0.500	ton	27.000	13.50	_____
FERT (N)	80.000	lb.	.230	18.40	_____
FERT (P)	80.000	lb.	.220	17.60	_____
FERT (K)	80.000	lb.	.110	8.80	_____
HERB., PREMERGE	1.000	lb.	4.300	4.30	_____
SPRIGGING	1.000	acre	90.000	90.00	_____
FERT (N)	100.000	lb.	.230	23.00	_____
2-4-D	1.000	qt.	2.560	2.56	_____
Fuel & Lube - Machinery		Acre		1.86	_____
Repairs - Machinery		Acre		0.43	_____
Labor - Machinery	1.121	Hour	4.000	4.48	_____

Total PREHARVEST				184.93	_____
Interest - OC Borrowed	67.084	Do1.	0.120	8.05	_____
				=====	
Total VARIABLE COST				192.98	_____
GROSS INCOME minus VARIABLE COST				-192.98	_____
FIXED COST Description					
=====		Unit =====		Total =====	
Machinery and Equipment		Acre		8.02	_____
				=====	
Total FIXED Cost				8.02	_____
Total of ALL Cost				201.00	_____
NET PROJECTED RETURNS				-201.00	_____

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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	HEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
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-WARNING- NO VALID RECEIPTS RECORDS

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
02/16/89	PREHARVEST	E	LIME	.5000	C	V	.00
03/11/89	PREHARVEST	E	FERT (N) APPLIED	80.0000	C	V	.00
03/11/89	PREHARVEST	E	FERT (P) APPLIED	80.0000	C	V	.00
03/11/89	PREHARVEST	E	FERT (K) APPLIED	80.0000	C	V	.00
03/16/89	PREHARVEST	E	HERB., PREMERGE BERMUDA	1.0000	C	V	.00
03/16/89	PREHARVEST	M	SPRAYING 4 ROW	1.0000			.00
03/21/89	PREHARVEST	G	SPRIGGING CUSTOM	1.0000	C	V	.00
05/01/89	PREHARVEST	M	PICKUP TRUCK	20.0000			.00
05/06/89	PREHARVEST	E	FERT (N) APPLIED	100.0000	C	V	.00
05/16/89	PREHARVEST	E	2-4-D	1.0000	C	V	.00
05/16/89	PREHARVEST	M	SPRAYING 30 FT	1.0000			.00

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COASTAL BERMUDAGRASS HAY
 East Texas District (9)
 1989 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
HAY ROUND	14.000	roll	25.0000	350.00	
Total GROSS Income				350.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
FIRST CUTTING					
FERT (N)	100.000	lb.	.230	23.00	
FERT (P)	80.000	lb.	.220	17.60	
FERT (K)	100.000	lb.	.110	11.00	
CUSTOM BALING	4.000	bale	.600	2.40	
CUSTOM HAULING	4.000	roll	1.000	4.00	
Fuel & Lube - Machinery		Acre		0.27	
Repairs - Machinery		Acre		0.07	
Labor - Machinery	0.167	Hour	4.001	0.67	
Total FIRST CUTTING				59.02	
SECOND CUTTING					
FERT (N)	100.000	lb.	.230	23.00	
FERT (K)	80.000	lb.	.110	8.80	
CUSTOM BALING	4.000	roll	12.000	48.00	
CUSTOM HAULING	4.000	roll	1.000	4.00	
Fuel & Lube - Machinery		Acre		0.27	
Repairs - Machinery		Acre		0.07	
Labor - Machinery	0.167	Hour	4.001	0.67	
Total SECOND CUTTING				84.82	
THIRD CUTTING					
FERT (N)	100.000	lb.	.230	23.00	
FERT (K)	80.000	lb.	.110	8.80	
CUSTOM BALING	3.000	roll	12.000	36.00	
CUSTOM HAULING	3.000	roll	1.000	3.00	
Fuel & Lube - Machinery		Acre		0.27	
Repairs - Machinery		Acre		0.07	
Labor - Machinery	0.167	Hour	4.001	0.67	
Total THIRD CUTTING				71.82	
FOURTH CUTTING					
FERT (N)	50.000	lb.	.230	11.50	
FERT (K)	40.000	lb.	.110	4.40	
CUSTOM HAULING	3.000	roll	1.000	3.00	
CUSTOM BALING	3.000	roll	12.000	36.00	
LIME	0.330	ton	27.000	8.91	
Fuel & Lube - Machinery		Acre		0.27	
Repairs - Machinery		Acre		0.07	
Labor - Machinery	0.167	Hour	4.001	0.67	
Total FOURTH CUTTING				64.83	
Interest - DC Borrowed	3.554	Dol.	0.120	0.43	
Total VARIABLE COST				280.90	
<i>Break-Even Price, Total Variable Cost \$ 20.06 per roll of HAY ROUND</i>					
GROSS INCOME minus VARIABLE COST				69.10	
FIXED COST Description		Unit		Total	Your Estimate
Machinery and Equipment		Acre		3.76	
Land		Acre		8.00	
Perennial Crop		Acre		35.38	
Total FIXED Cost				47.14	
<i>Break-Even Price, Total Cost \$ 23.43 per roll of HAY ROUND</i>					
Total of ALL Cost				328.04	
NET PROJECTED RETURNS				21.96	

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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON-CASH	LANDLORD SHARE	BREAK EVEN PROD.
05/06/89	FIRST CUTTING	A	HAY ROUND	4.0000	.0000	C	.00	Y
06/11/89	SECOND CUTTING	A	HAY ROUND	4.0000	.0000	C	.00	Y
07/21/89	THIRD CUTTING	A	HAY ROUND	3.0000	.0000	C	.00	Y
08/28/89	FOURTH CUTTING	A	HAY ROUND	3.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON-CASH	FIXED OR VARI.	LANDLORD SHARE
04/11/89	FIRST CUTTING	E	FERT (N) APPLIED	100.0000	C	V	.00
04/11/89	FIRST CUTTING	E	FERT (P) APPLIED	80.0000	C	V	.00
04/11/89	FIRST CUTTING	E	FERT (K) APPLIED	100.0000	C	V	.00
05/01/89	FIRST CUTTING	M	PICKUP TRUCK	5.0000			.00
05/06/89	FIRST CUTTING	G	CUSTOM BALING SQUARE	4.0000	C	V	.00
05/06/89	FIRST CUTTING	G	CUSTOM HAULING HAY	4.0000	C	V	.00
05/11/89	SECOND CUTTING	E	FERT (N) APPLIED	100.0000	C	V	.00
05/11/89	SECOND CUTTING	E	FERT (K) APPLIED	80.0000	C	V	.00
06/06/89	SECOND CUTTING	M	PICKUP TRUCK	5.0000			.00
06/11/89	SECOND CUTTING	G	CUSTOM BALING ROUND	4.0000	C	V	.00
06/11/89	SECOND CUTTING	G	CUSTOM HAULING HAY	4.0000	C	V	.00
06/16/89	THIRD CUTTING	E	FERT (N) APPLIED	100.0000	C	V	.00
06/16/89	THIRD CUTTING	E	FERT (K) APPLIED	80.0000	C	V	.00
07/16/89	THIRD CUTTING	M	PICKUP TRUCK	5.0000			.00
07/21/89	THIRD CUTTING	G	CUSTOM BALING ROUND	3.0000	C	V	.00
07/21/89	THIRD CUTTING	G	CUSTOM HAULING HAY	3.0000	C	V	.00
07/26/89	FOURTH CUTTING	E	FERT (N) APPLIED	50.0000	C	V	.00
07/26/89	FOURTH CUTTING	E	FERT (K) APPLIED	40.0000	C	V	.00
08/21/89	FOURTH CUTTING	M	PICKUP TRUCK	5.0000			.00
08/28/89	FOURTH CUTTING	G	CUSTOM HAULING HAY	3.0000	C	V	.00
08/28/89	FOURTH CUTTING	G	CUSTOM BALING ROUND	3.0000	C	V	.00
08/31/89	FOURTH CUTTING	E	LIME	.3300	C	V	.00
09/01/89	FOURTH CUTTING	L	COASTAL BERMUDA TYPICAL	1.0000		F	.00
09/01/89		K	LAND CHARGE FORAGE	1.0000		F	.00

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