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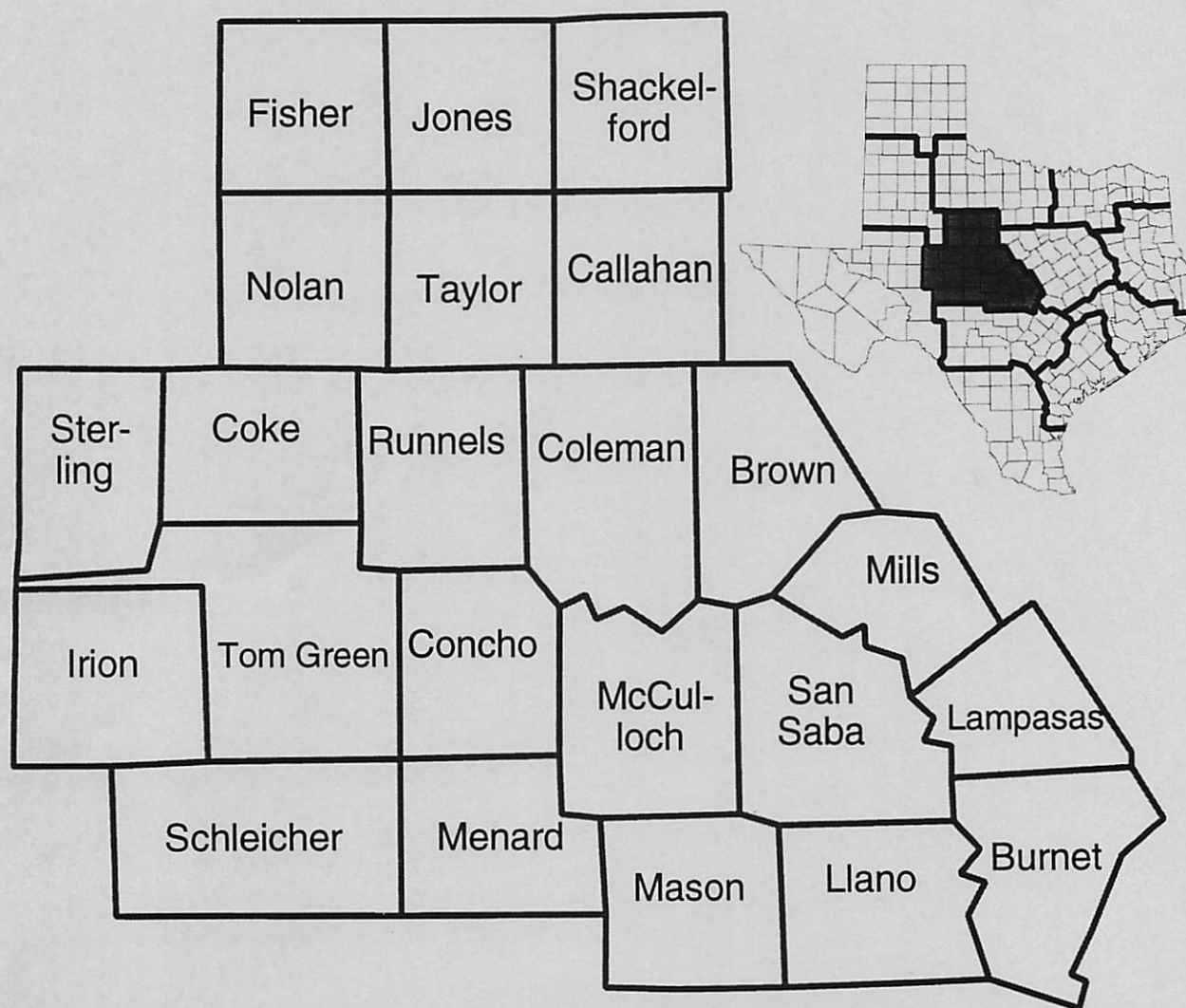
# Texas Agricultural Extension Service

The Texas A&M University System

B-1241(L07)

## Texas Livestock Enterprise Budgets West Central Texas District

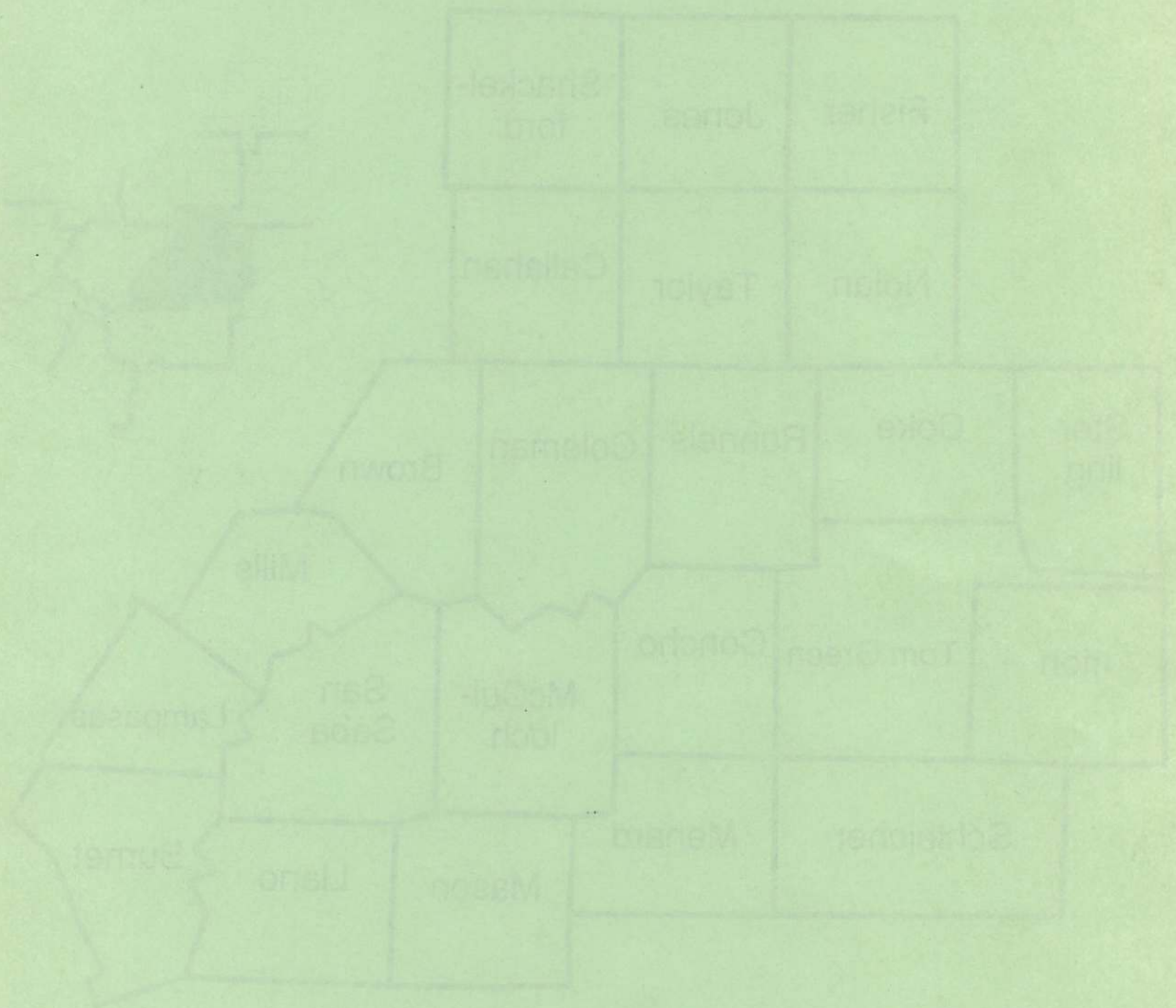
Projected for 1994



Texas Agricultural Extension Service Staff

# West Central Texas District Texas Livestock Enterprise Budgets

Projected for 1964



*Projections for Planning Purposes Only  
Not to be Used without Updating after April 20, 1994*

B-1241 (L)

**Small Grain for Grazing  
West Central Texas (7)  
1994 Projected Costs and Returns per Acre**

| GROSS INCOME Description<br>=====                                | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== | Your<br>Estimate<br>===== |
|------------------------------------------------------------------|-------------------|---------------|--------------------|----------------|---------------------------|
| PASTURE SM.GRAIN                                                 | 6.000             | AUM           | 8.0000             | 48.00          | _____                     |
| Total GROSS Income                                               |                   |               |                    | 48.00          | _____                     |
| VARIABLE COST Description<br>=====                               | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== |                           |
| NITROGEN                                                         | 16.000            | lb.           | .160               | 2.56           | _____                     |
| PHOSPHATE                                                        | 20.000            | lb.           | .230               | 4.60           | _____                     |
| SEED                                                             | 2.500             | bu.           | 6.000              | 15.00          | _____                     |
| NITROGEN                                                         | 33.000            | lb.           | .160               | 5.28           | _____                     |
| Fuel & Lube - Machinery                                          |                   | Acre          |                    | 4.12           | _____                     |
| Repairs - Machinery                                              |                   | Acre          |                    | 1.40           | _____                     |
| Labor - Machinery                                                | 2.061             | Hour          | 5.600              | 11.54          | _____                     |
| Interest - OC Borrowed                                           | 24.337            | Dol.          | 0.105              | 2.56           | _____                     |
| Total VARIABLE COST                                              |                   |               |                    | 47.06          | _____                     |
| Break-Even Price, Total Variable Cost \$ 7.84 per AUM of PASTURE |                   |               |                    |                |                           |
| GROSS INCOME minus VARIABLE COST                                 |                   |               |                    | 0.94           | _____                     |
| FIXED COST Description<br>=====                                  |                   | Unit<br>===== |                    | Total<br>===== |                           |
| Machinery and Equipment                                          |                   | Acre          |                    | 19.04          | _____                     |
| Land                                                             |                   | Acre          |                    | 8.00           | _____                     |
| Total FIXED Cost                                                 |                   |               |                    | 27.04          | _____                     |
| Break-Even Price, Total Cost \$ 12.34 per AUM of PASTURE         |                   |               |                    |                |                           |
| Total of ALL Cost                                                |                   |               |                    | 74.10          | _____                     |
| NET PROJECTED RETURNS                                            |                   |               |                    | -26.10         | _____                     |

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B-1241 (L)

| Date     | Stage<br>of<br>Production | Type<br>of<br>Prod. | Product Name | Number<br>of<br>Units | Weight<br>per<br>Head | Cash<br>Non-<br>Cash | Landlord<br>Share | Break<br>Even<br>Prod. |   |
|----------|---------------------------|---------------------|--------------|-----------------------|-----------------------|----------------------|-------------------|------------------------|---|
| 11/15/93 | GRAZING                   | A                   | PASTURE      | SM.GRAIN              | 1.0000                | .0000                | N                 | .00                    | Y |
| 12/15/93 | GRAZING                   | A                   | PASTURE      | SM.GRAIN              | 1.0000                | .0000                | N                 | .00                    | Y |
| 01/15/94 | GRAZING                   | A                   | PASTURE      | SM.GRAIN              | 1.0000                | .0000                | N                 | .00                    | Y |
| 02/15/94 | GRAZING                   | A                   | PASTURE      | SM.GRAIN              | 1.0000                | .0000                | N                 | .00                    | Y |
| 03/15/94 | GRAZING                   | A                   | PASTURE      | SM.GRAIN              | 1.0000                | .0000                | N                 | .00                    | Y |
| 04/15/94 | GRAZING                   | A                   | PASTURE      | SM.GRAIN              | 1.0000                | .0000                | N                 | .00                    | Y |

| Date     | Stage<br>of<br>Production | Type<br>of<br>Input | Input Name   | Number<br>of<br>Units | Cash<br>Non-<br>Cash | Fixed<br>or<br>Vari. | Landlord<br>Share |     |
|----------|---------------------------|---------------------|--------------|-----------------------|----------------------|----------------------|-------------------|-----|
| 06/10/93 |                           | M                   | CHISELING    |                       |                      |                      |                   |     |
| 06/20/93 |                           | M                   | DISCING      | 1.0000                |                      |                      | .00               |     |
| 08/30/93 |                           | M                   | FERTILIZING  | 1.0000                |                      |                      | .00               |     |
| 08/30/93 |                           | E                   | NITROGEN     | 1.0000                |                      |                      | .00               |     |
| 08/30/93 |                           | E                   | PHOSPHATE    | 16.0000               | C                    | V                    | .00               |     |
| 09/10/93 |                           | M                   | DISCING      | 20.0000               | C                    | V                    | .00               |     |
| 09/15/93 |                           | M                   | DRILLING     | 1.0000                |                      |                      | .00               |     |
| 09/15/93 |                           | E                   | SEED         | 8 FT                  |                      |                      | .00               |     |
| 12/01/93 |                           | M                   | PICKUP TRUCK | OATS                  | 2.5000               | C                    | V                 | .00 |
| 02/01/94 |                           | M                   | FERTILIZING  | 3/4 TON               | 18.0000              |                      |                   | .00 |
| 02/01/94 |                           | E                   | NITROGEN     | 1.0000                |                      |                      | .00               |     |
| 05/31/94 |                           | K                   | PASTURE RENT | 33.0000               | C                    | V                    | .00               |     |
|          |                           |                     |              | 1.0000                | C                    | P                    | .00               |     |

*Information presented is prepared solely as a general guide and is not intended to recognize or predict the costs and returns from any one particular farm or ranch operation.  
These projections were collected and developed by staff members of the Texas Agricultural Extension Service and approved for publication.*

*Projections for Planning Purposes Only  
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B-1241 (L)

**Cow-Calf Production  
West Central Texas (7)**

**1994 Projected Costs and Returns per Head**

| PRODUCTION Description | Quantity | Unit   | \$ / Unit | Return  | Your Estimate |
|------------------------|----------|--------|-----------|---------|---------------|
| CULL COWS              | 0.10Hd   | 10.000 | cwt.      | 46.5000 | 46.50         |
| DEER LEASE             |          | 16.000 | acre      | 2.5000  | 40.00         |
| HEIFER CALVES          | 0.32Hd   | 4.500  | cwt.      | 87.0000 | 125.28        |
| STOCKER STEERS         | 0.45Hd   | 5.000  | cwt.      | 97.0000 | 218.25        |
|                        |          |        |           | =====   |               |
| Total GROSS Income     |          |        |           | 430.03  |               |

**OPERATING INPUT or CUSTOM OPERATION**

| Description            | Input Use | Unit | \$ / Unit | Cost  |  |
|------------------------|-----------|------|-----------|-------|--|
| MISC. EXPENSE COW-CALF | 12.000    | \$   | 1.000     | 12.00 |  |
| RANGE CUBES            | 480.000   | lb.  | 0.100     | 48.00 |  |
| SALES COMMISSION       | 0.790     | head | 8.000     | 6.32  |  |
| SALT AND MINERAL       | 30.000    | lb.  | 0.350     | 10.50 |  |
| VET. MEDICINE COW-CALF | 1.000     | head | 10.650    | 10.65 |  |
| Fuel                   |           |      |           | 5.48  |  |
| Lube                   |           |      |           | 0.27  |  |
| Repair                 |           |      |           | 2.15  |  |
|                        |           |      |           | ===== |  |

Total OPERATING INPUT and CUSTOM OPERATION Costs

|                                                                            |        |  |
|----------------------------------------------------------------------------|--------|--|
|                                                                            | 95.37  |  |
| Residual returns to capital, ownership labor, land, management, and profit |        |  |
|                                                                            | 334.66 |  |

**CAPITAL INVESTMENT Description**

| Description                    | Quantity Invested | Unit | Rate of Return | Cost   |  |
|--------------------------------|-------------------|------|----------------|--------|--|
| Interest - IT Borrowed         | 1289.071          | Dol. | 0.105          | 135.35 |  |
| Interest - OC Borrowed         | 115.900           | Dol. | 0.105          | 12.17  |  |
|                                |                   |      |                | =====  |  |
| Total CAPITAL INVESTMENT Costs |                   |      |                | 147.52 |  |

Residual returns to ownership, labor, land, management, and profit

|                                                                 |        |       |
|-----------------------------------------------------------------|--------|-------|
|                                                                 | 187.14 |       |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance) |        |       |
| Machinery and Equipment                                         | 31.31  |       |
| Livestock                                                       | 6.70   |       |
|                                                                 |        | ===== |

Total OWNERSHIP Costs

|                                                         |        |  |
|---------------------------------------------------------|--------|--|
|                                                         | 38.01  |  |
| Residual returns to labor, land, management, and profit |        |  |
|                                                         | 149.13 |  |

**LABOR COST Description**

| Description             | Input Use | Unit | Average Rate | Cost  |  |
|-------------------------|-----------|------|--------------|-------|--|
| Machinery and Equipment | 3.459     | Hr.  | 5.601        | 19.37 |  |
| Other                   | 7.200     | Hr.  | 5.600        | 40.32 |  |
|                         |           |      |              | ===== |  |

Total LABOR Costs

|                                                  |       |  |
|--------------------------------------------------|-------|--|
|                                                  | 59.69 |  |
| Residual returns to land, management, and profit |       |  |
|                                                  | 89.44 |  |

**LAND COST Description**

| Description               | Input Use | Unit | Rate of Return | Cost   |  |
|---------------------------|-----------|------|----------------|--------|--|
| PASTURE RENT Annual Lease | 16.000    | Acre | 8.000          | 128.00 |  |
|                           |           |      |                | =====  |  |

Total LAND Costs

|                                           |        |  |
|-------------------------------------------|--------|--|
|                                           | 128.00 |  |
| Residual returns to management and profit |        |  |
|                                           | -38.56 |  |

**-WARNING- No Management Cost Specified**

|                                    |        |  |
|------------------------------------|--------|--|
| Residual returns to profit         |        |  |
|                                    | -38.56 |  |
| Total Projected Cost of Production |        |  |
|                                    | 468.59 |  |

90% calf crop, 1 bull to 33 cows, 3% death loss, 13% replacement rate. 230 animal units total.

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B-1241 (L)

Cow-Calf Production  
West Central Texas (7)  
1994 Projected Costs and Returns per Head

| GROSS INCOME Description         | Quantity | Unit   | \$ / Unit | Total   | Your Estimate |
|----------------------------------|----------|--------|-----------|---------|---------------|
| =====                            | =====    | =====  | =====     | =====   | =====         |
| CULL COWS                        | 0.10Hd   | 10.000 | cwt.      | 46.5000 | 46.50         |
| DEER LEASE                       |          | 16.000 | acre      | 2.5000  | 40.00         |
| HEIFER CALVES                    | 0.32Hd   | 4.500  | cwt.      | 87.0000 | 125.28        |
| STOCKER STEERS                   | 0.45Hd   | 5.000  | cwt.      | 97.0000 | 218.25        |
|                                  |          |        |           | =====   | =====         |
| Total GROSS Income               |          |        |           | 430.03  |               |
| VARIABLE COST Description        |          |        |           | Total   |               |
| =====                            |          |        |           | =====   |               |
| BARN                             |          |        |           | 0.04    |               |
| FENCE 1 MILE                     |          |        |           | 2.75    |               |
| Interest - OC Borrowed           |          |        |           | 12.17   |               |
| LIVESTOCK LABOR                  |          |        |           | 40.32   |               |
| MISC. EXPENSE COW-CALF           |          |        |           | 12.00   |               |
| PICKUP TRUCK 3/4 TON             |          |        |           | 24.16   |               |
| RANGE CUBES                      |          |        |           | 48.00   |               |
| SALES COMMISSION                 |          |        |           | 6.32    |               |
| SALT AND MINERAL                 |          |        |           | 10.50   |               |
| SHED                             |          |        |           | 0.02    |               |
| STOCK SPRAYER                    |          |        |           | 0.04    |               |
| STOCK TRAILER                    |          |        |           | 0.04    |               |
| VET. MEDICINE COW-CALF           |          |        |           | 10.65   |               |
| WATER                            |          |        |           | 0.18    |               |
| WORKING PENS                     |          |        |           | 0.04    |               |
|                                  |          |        |           | =====   |               |
| Total VARIABLE COST              |          |        |           | 167.23  |               |
| GROSS INCOME minus VARIABLE COST |          |        |           | 262.80  |               |
| FIXED COST Description           | Unit     |        | Total     |         |               |
| =====                            | =====    |        | =====     |         |               |
| Machinery and Equipment          | Acre     |        | 73.04     |         |               |
| Livestock                        |          |        | 100.32    |         |               |
| Land                             | Acre     |        | 128.00    |         |               |
|                                  |          |        | =====     |         |               |
| Total FIXED Cost                 |          |        | 301.36    |         |               |
| Total of ALL Cost                |          |        | 468.59    |         |               |
| NET PROJECTED RETURNS            |          |        | -38.56    |         |               |

90% calf crop, 1 bull to 33 cows, 3% death loss, 13% replacement rate. 230 animal units total.

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B-1241 (L)

**Coastal Bermudagrass Establishment, Dryland  
West Central Texas (7)  
1994 Projected Costs and Returns per Acre**

| GROSS INCOME Description<br>=====  | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== | Your<br>Estimate<br>===== |
|------------------------------------|-------------------|---------------|--------------------|----------------|---------------------------|
| -WARNING- No gross receipts        |                   |               |                    |                |                           |
| VARIABLE COST Description<br>===== | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== |                           |
| NITROGEN                           | 16.000            | lb.           | .160               | 2.56           | _____                     |
| PHOSPHATE                          | 20.000            | lb.           | .230               | 4.60           | _____                     |
| SPRIGGING                          | 1.000             | acre          | 30.000             | 30.00          | _____                     |
| HERBICIDE                          | 1.000             | lb.           | 7.000              | 7.00           | _____                     |
| NITROGEN                           | 16.000            | lb.           | .160               | 2.56           | _____                     |
| Fuel & Lube - Machinery            |                   | Acre          |                    | 4.74           | _____                     |
| Repairs - Machinery                |                   | Acre          |                    | 1.49           | _____                     |
| Labor - Machinery                  | 2.248             | Hour          | 5.600              | 12.59          | _____                     |
| Interest - OC Borrowed             | 42.402            | Dol.          | 0.105              | 4.45           | _____                     |
|                                    |                   |               |                    | =====          |                           |
| Total VARIABLE COST                |                   |               |                    | 69.99          | _____                     |
| GROSS INCOME minus VARIABLE COST   |                   |               |                    | -69.99         | _____                     |
| FIXED COST Description<br>=====    |                   | Unit<br>===== |                    | Total<br>===== |                           |
| Machinery and Equipment            |                   | Acre          |                    | 22.19          | _____                     |
| Land                               |                   | Acre          |                    | 12.00          | _____                     |
|                                    |                   |               |                    | =====          |                           |
| Total FIXED Cost                   |                   |               |                    | 34.19          | _____                     |
| Total of ALL Cost                  |                   |               |                    | 104.17         | _____                     |
| NET PROJECTED RETURNS              |                   |               |                    | -104.17        | _____                     |

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B-1241 (L)

| Date | Stage<br>of<br>Production | Type<br>of<br>Prod. | Product Name | Number<br>of<br>Units | Weight<br>per<br>Head | Cash<br>Non-<br>Cash | Landlord<br>Share | Break<br>Even<br>Prod. |
|------|---------------------------|---------------------|--------------|-----------------------|-----------------------|----------------------|-------------------|------------------------|
|------|---------------------------|---------------------|--------------|-----------------------|-----------------------|----------------------|-------------------|------------------------|

-WARNING- No valid Receipts records

| Date     | Stage<br>of<br>Production | Type<br>of<br>Input | Input Name         | Number<br>of<br>Units | Cash<br>Non-<br>Cash | Fixed<br>or<br>Vari. | Landlord<br>Share |
|----------|---------------------------|---------------------|--------------------|-----------------------|----------------------|----------------------|-------------------|
| 01/10/94 |                           | M                   | CHISELING          | 1.0000                |                      |                      | .00               |
| 01/20/94 |                           | M                   | DISCING TANDEM     | 1.0000                |                      |                      | .00               |
| 01/30/94 |                           | M                   | DISCING TANDEM     | 1.0000                |                      |                      | .00               |
| 02/10/94 |                           | E                   | NITROGEN           | 16.0000               | C                    | V                    | .00               |
| 02/10/94 |                           | E                   | PHOSPHATE          | 20.0000               | C                    | V                    | .00               |
| 02/10/94 |                           | M                   | FERTILIZING        | 1.0000                |                      |                      | .00               |
| 02/15/94 |                           | M                   | DISCING TANDEM     | 1.0000                |                      |                      | .00               |
| 02/15/94 |                           | G                   | SPRIGGING          | 1.0000                | C                    | V                    | .00               |
| 02/15/94 |                           | E                   | HERBICIDE          | 1.0000                | C                    | V                    | .00               |
| 04/15/94 |                           | M                   | SPRAYING           | 1.0000                |                      |                      | .00               |
| 04/15/94 |                           | M                   | PICKUP TRUCK 12 FT | 21.0000               |                      |                      | .00               |
| 04/30/94 |                           | E                   | NITROGEN 3/4 TON   | 16.0000               | C                    | V                    | .00               |
| 06/15/94 |                           | M                   | FERTILIZING        | 1.0000                |                      |                      | .00               |
| 06/15/94 |                           | K                   | LAND CHARGE FORAGE | 1.0000                | C                    | F                    | .00               |
| 10/31/94 |                           |                     |                    |                       |                      |                      |                   |

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B-1241 (L)

**Coastal Bermudagrass Pasture, Dryland  
West Central Texas (7)  
1994 Projected Costs and Returns per Acre**

| GROSS INCOME Description<br>=====                                | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== | Your<br>Estimate<br>===== |
|------------------------------------------------------------------|-------------------|---------------|--------------------|----------------|---------------------------|
| PASTURE COASTAL                                                  | 5.000             | AUM           | 8.0000             | 40.00          | _____                     |
| Total GROSS Income                                               |                   |               |                    | 40.00          | _____                     |
| VARIABLE COST Description<br>=====                               | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== |                           |
| NITROGEN                                                         | 60.000            | lb.           | .160               | 9.60           | _____                     |
| PHOSPHATE                                                        | 40.000            | lb.           | .230               | 9.20           | _____                     |
| NITROGEN                                                         | 36.000            | lb.           | .160               | 5.76           | _____                     |
| NITROGEN                                                         | 24.000            | lb.           | .160               | 3.84           | _____                     |
| Fuel & Lube - Machinery                                          |                   | Acre          |                    | 3.57           | _____                     |
| Repairs - Machinery                                              |                   | Acre          |                    | 0.85           | _____                     |
| Labor - Machinery                                                | 2.328             | Hour          | 5.600              | 13.04          | _____                     |
| Interest - OC Borrowed                                           | 5.612             | Dol.          | 0.105              | 0.59           | _____                     |
| Total VARIABLE COST                                              |                   |               |                    | 46.45          | _____                     |
| Break-Even Price, Total Variable Cost \$ 9.28 per AUM of PASTURE |                   |               |                    |                |                           |
| GROSS INCOME minus VARIABLE COST                                 |                   |               |                    | -6.45          | _____                     |
| FIXED COST Description<br>=====                                  |                   | Unit<br>===== |                    | Total<br>===== |                           |
| Machinery and Equipment                                          |                   | Acre          |                    | 19.18          | _____                     |
| Land                                                             |                   | Acre          |                    | 12.00          | _____                     |
| Perennial Crop                                                   |                   | Acre          |                    | 19.09          | _____                     |
| Total FIXED Cost                                                 |                   |               |                    | 50.27          | _____                     |
| Break-Even Price, Total Cost \$ 19.34 per AUM of PASTURE         |                   |               |                    |                |                           |
| Total of ALL Cost                                                |                   |               |                    | 96.71          | _____                     |
| NET PROJECTED RETURNS                                            |                   |               |                    | -56.71         | _____                     |

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B-1241 (L)

| Date     | Stage<br>of<br>Production | Type<br>of<br>Prod. | Product Name    | Number<br>of<br>Units | Weight<br>per<br>Head | Cash<br>Non-<br>Cash | Landlord<br>Share | Break<br>Even<br>Prod. |
|----------|---------------------------|---------------------|-----------------|-----------------------|-----------------------|----------------------|-------------------|------------------------|
| 05/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 1.0000                | .0000                 | C                    | .00               | Y                      |
| 06/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 1.0000                | .0000                 | C                    | .00               | Y                      |
| 07/01/94 | GRAZING                   | A                   | PASTURE COASTAL | .5000                 | .0000                 | C                    | .00               | Y                      |
| 08/01/94 | GRAZING                   | A                   | PASTURE COASTAL | .5000                 | .0000                 | C                    | .00               | Y                      |
| 09/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 1.0000                | .0000                 | C                    | .00               | Y                      |
| 10/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 1.0000                | .0000                 | C                    | .00               | Y                      |

| Date     | Stage<br>of<br>Production | Type<br>of<br>Input | Input Name           | Number<br>of<br>Units | Cash<br>Non-<br>Cash | Fixed<br>or<br>Vari. | Landlord<br>Share |
|----------|---------------------------|---------------------|----------------------|-----------------------|----------------------|----------------------|-------------------|
| 04/15/94 |                           | E                   | NITROGEN             | 60.0000               | C                    | V                    | .00               |
| 04/15/94 |                           | E                   | PHOSPHATE            | 40.0000               | C                    | V                    | .00               |
| 04/15/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 04/15/94 |                           | M                   | PICKUP TRUCK 3/4 TON | 7.0000                |                      |                      | .00               |
| 05/15/94 |                           | M                   | PICKUP TRUCK 3/4 TON | 7.0000                |                      |                      | .00               |
| 06/10/94 |                           | M                   | SHREDDING            | 1.0000                |                      |                      | .00               |
| 06/15/94 |                           | E                   | NITROGEN             | 36.0000               | C                    | V                    | .00               |
| 06/15/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 08/30/94 |                           | M                   | SHREDDING            | 1.0000                |                      |                      | .00               |
| 09/15/94 |                           | E                   | NITROGEN             | 24.0000               | C                    | V                    | .00               |
| 09/15/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 09/15/94 |                           | M                   | PICKUP TRUCK 3/4 TON | 7.0000                |                      |                      | .00               |
| 10/30/94 |                           | K                   | LAND CHARGE FORAGE   | 1.0000                | C                    | F                    | .00               |
| 10/31/94 |                           | L                   | COASTAL BERMUDA      | 1.0000                |                      | F                    | .00               |

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B-1241 (L)

**Coastal Bermudagrass Establishment, Irrigated  
West Central Texas (7)  
1994 Projected Costs and Returns per Acre**

| GROSS INCOME Description<br>=====  | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== | Your<br>Estimate<br>===== |
|------------------------------------|-------------------|---------------|--------------------|----------------|---------------------------|
| -WARNING- No gross receipts        |                   |               |                    |                |                           |
| VARIABLE COST Description<br>===== | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== |                           |
| NITROGEN                           | 16.000            | lb.           | .160               | 2.56           | _____                     |
| PHOSPHATE                          | 20.000            | lb.           | .230               | 4.60           | _____                     |
| SPRIGGING                          | 1.000             | acre          | 30.000             | 30.00          | _____                     |
| NITROGEN                           | 16.000            | lb.           | .160               | 2.56           | _____                     |
| Fuel & Lube - Machinery            |                   | Acre          |                    | 3.54           | _____                     |
| - Irrigation                       |                   | Acre          |                    | 24.14          | _____                     |
| Repairs - Machinery                |                   | Acre          |                    | 1.02           | _____                     |
| - Irrigation                       |                   | Acre          |                    | 10.91          | _____                     |
| Labor - Machinery                  | 1.827             | Hour          | 5.600              | 10.23          | _____                     |
| - Irrigation                       | 0.480             | Hour          | 5.599              | 2.69           | _____                     |
| Interest - OC Borrowed             | 49.317            | Dol.          | 0.105              | 5.18           | _____                     |
|                                    |                   |               |                    | =====          |                           |
| Total VARIABLE COST                |                   |               |                    | 97.43          | _____                     |
| GROSS INCOME minus VARIABLE COST   |                   |               |                    | -97.43         | _____                     |
| FIXED COST Description<br>=====    |                   | Unit<br>===== |                    | Total<br>===== |                           |
| Machinery and Equipment            |                   | Acre          |                    | 16.00          | _____                     |
| Irrigation                         |                   | Acre          |                    | 42.99          | _____                     |
| Land                               |                   | Acre          |                    | 12.00          | _____                     |
|                                    |                   |               |                    | =====          |                           |
| Total FIXED Cost                   |                   |               |                    | 70.99          | _____                     |
| Total of ALL Cost                  |                   |               |                    | 168.42         | _____                     |
| NET PROJECTED RETURNS              |                   |               |                    | -168.42        | _____                     |

*Projections for Planning Purposes Only  
Not to be Used without Updating after April 20, 1994*

B-1241 (L)

| Date  | Stage<br>of<br>Production | Type<br>of<br>Prod. | Product Name | Number<br>of<br>Units | Weight<br>per<br>Head | Cash<br>Non-<br>Cash | Landlord<br>Share | Break<br>Even<br>Prod. |
|-------|---------------------------|---------------------|--------------|-----------------------|-----------------------|----------------------|-------------------|------------------------|
| ***** | *****                     | *****               | *****        | *****                 | *****                 | *****                | *****             | *****                  |

-WARNING- No valid Receipts records

| Date     | Stage<br>of<br>Production | Type<br>of<br>Input | Input Name           | Number<br>of<br>Units | Cash<br>Non-<br>Cash | Fixed<br>or<br>Vari. | Landlord<br>Share |
|----------|---------------------------|---------------------|----------------------|-----------------------|----------------------|----------------------|-------------------|
| 01/10/94 |                           | M                   | CHISELING            | 1.0000                |                      |                      | .00               |
| 02/10/94 |                           | E                   | NITROGEN             | 16.0000               | C                    | V                    | .00               |
| 02/10/94 |                           | E                   | PHOSPHATE            | 20.0000               | C                    | V                    | .00               |
| 02/10/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 02/15/94 |                           | M                   | DISCING TANDEM       | 1.0000                |                      |                      | .00               |
| 04/15/94 |                           | M                   | SPRAYING 12 FT       | 1.0000                |                      |                      | .00               |
| 04/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 04/30/94 |                           | M                   | PICKUP TRUCK 3/4 TON | 21.0000               |                      |                      | .00               |
| 05/15/94 |                           | G                   | SPRIGGING            | 1.0000                | C                    | V                    | .00               |
| 05/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 07/15/94 |                           | E                   | NITROGEN             | 16.0000               | C                    | V                    | .00               |
| 07/15/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 07/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 08/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 10/31/94 |                           | K                   | LAND CHARGE FORAGE   | 1.0000                | C                    | F                    | .00               |

Coastal Bermudagrass Pasture, Irrigated  
West Central Texas (7)  
1994 Projected Costs and Returns per Acre

| GROSS INCOME Description              | Quantity                    | Unit   | \$ / Unit | Total   | Your Estimate |
|---------------------------------------|-----------------------------|--------|-----------|---------|---------------|
| =====                                 | =====                       | =====  | =====     | =====   | =====         |
| PASTURE COASTAL                       | 13.000                      | AUM    | 8.0000    | 104.00  | _____         |
|                                       |                             |        |           | =====   |               |
| Total GROSS Income                    |                             |        |           | 104.00  | _____         |
|                                       |                             |        |           |         |               |
| VARIABLE COST Description             | Quantity                    | Unit   | \$ / Unit | Total   |               |
| =====                                 | =====                       | =====  | =====     | =====   |               |
| NITROGEN                              | 100.000                     | lb.    | .160      | 16.00   | _____         |
| PHOSPHATE                             | 100.000                     | lb.    | .230      | 23.00   | _____         |
| NITROGEN                              | 100.000                     | lb.    | .160      | 16.00   | _____         |
| NITROGEN                              | 125.000                     | lb.    | .160      | 20.00   | _____         |
| Fuel & Lube - Machinery               |                             | Acre   |           | 2.77    | _____         |
| - Irrigation                          |                             | Acre   |           | 30.17   | _____         |
| Repairs - Machinery                   |                             | Acre   |           | 0.64    | _____         |
| - Irrigation                          |                             | Acre   |           | 13.63   | _____         |
| Labor - Machinery                     | 1.744                       | Hour   | 5.600     | 9.77    | _____         |
| - Irrigation                          | 0.600                       | Hour   | 5.599     | 3.36    | _____         |
| Interest - OC Borrowed                | 31.770                      | Dol.   | 0.105     | 3.34    | _____         |
|                                       |                             |        |           | =====   |               |
| Total VARIABLE COST                   |                             |        |           | 138.67  | _____         |
|                                       |                             |        |           |         |               |
| Break-Even Price, Total Variable Cost | \$ 10.66 per AUM of PASTURE |        |           |         |               |
|                                       |                             |        |           |         |               |
| GROSS INCOME minus VARIABLE COST      |                             |        |           | -34.67  | _____         |
|                                       |                             |        |           |         |               |
| FIXED COST Description                | Unit                        | Total  |           |         |               |
| =====                                 | =====                       | =====  |           |         |               |
| Machinery and Equipment               | Acre                        | 13.05  |           | _____   |               |
| Irrigation                            | Acre                        | 53.74  |           | _____   |               |
| Land                                  | Acre                        | 12.00  |           | _____   |               |
| Perennial Crop                        | Acre                        | 30.84  |           | _____   |               |
|                                       |                             | =====  |           |         |               |
| Total FIXED Cost                      |                             | 109.62 |           | _____   |               |
|                                       |                             |        |           |         |               |
| Break-Even Price, Total Cost          | \$ 19.09 per AUM of PASTURE |        |           |         |               |
|                                       |                             |        |           |         |               |
| Total of ALL Cost                     |                             |        |           | 248.29  | _____         |
|                                       |                             |        |           |         |               |
| NET PROJECTED RETURNS                 |                             |        |           | -144.29 | _____         |

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B-1241 (L)

| Date     | Stage<br>of<br>Production | Type<br>of<br>Prod. | Product Name    | Number<br>of<br>Units | Weight<br>per<br>Head | Cash<br>Non-<br>Cash | Landlord<br>Share | Break<br>Even<br>Prod. |
|----------|---------------------------|---------------------|-----------------|-----------------------|-----------------------|----------------------|-------------------|------------------------|
| 05/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 2.0000                | .0000                 | C                    | .00               | Y                      |
| 06/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 3.0000                | .0000                 | C                    | .00               | Y                      |
| 07/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 1.5000                | .0000                 | C                    | .00               | Y                      |
| 08/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 1.5000                | .0000                 | C                    | .00               | Y                      |
| 09/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 3.0000                | .0000                 | C                    | .00               | Y                      |
| 10/01/94 | GRAZING                   | A                   | PASTURE COASTAL | 2.0000                | .0000                 | C                    | .00               | Y                      |

| Date     | Stage<br>of<br>Production | Type<br>of<br>Input | Input Name           | Number<br>of<br>Units | Cash<br>Non-<br>Cash | Fixed<br>or<br>Vari. | Landlord<br>Share |
|----------|---------------------------|---------------------|----------------------|-----------------------|----------------------|----------------------|-------------------|
| 04/15/94 |                           | E                   | NITROGEN             | 100.0000              | C                    | V                    | .00               |
| 04/15/94 |                           | E                   | PHOSPHATE            | 100.0000              | C                    | V                    | .00               |
| 04/15/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 04/15/94 |                           | M                   | PICKUP TRUCK 3/4 TON | 7.0000                |                      |                      | .00               |
| 04/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 05/15/94 |                           | M                   | PICKUP TRUCK 3/4 TON | 7.0000                |                      |                      | .00               |
| 05/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 06/15/94 |                           | E                   | NITROGEN             | 100.0000              | C                    | V                    | .00               |
| 06/15/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 06/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 07/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 08/10/94 |                           | M                   | SHREDDING            | 1.0000                |                      |                      | .00               |
| 08/15/94 |                           | E                   | NITROGEN             | 125.0000              | C                    | V                    | .00               |
| 08/15/94 |                           | M                   | FERTILIZING          | 1.0000                |                      |                      | .00               |
| 08/15/94 |                           | M                   | PICKUP TRUCK 3/4 TON | 7.0000                |                      |                      | .00               |
| 08/20/94 |                           | O                   | IRRIGATION           | 3.0000                |                      |                      | .00               |
| 10/31/94 |                           | K                   | LAND CHARGE FORAGE   | 1.0000                | C                    | F                    | .00               |
| 10/31/94 |                           | L                   | COASTAL BERMUDA IRR. | 1.0000                |                      | F                    | .00               |