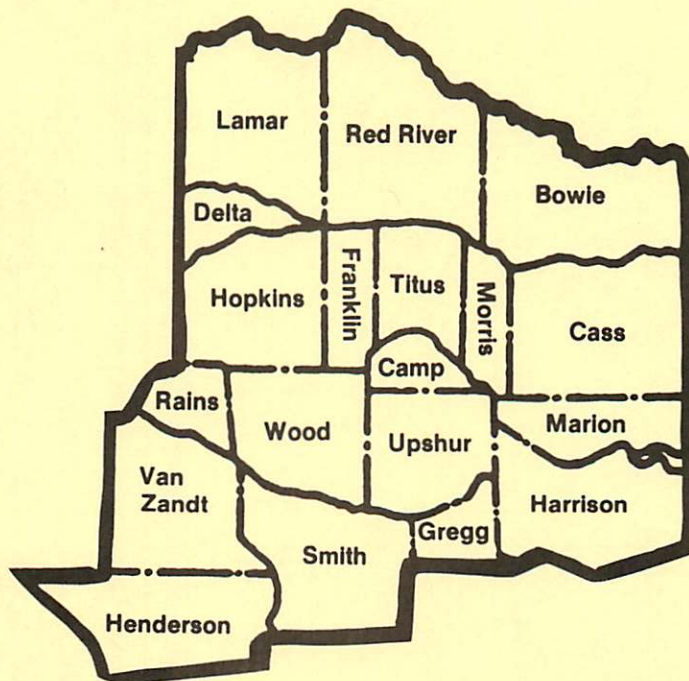
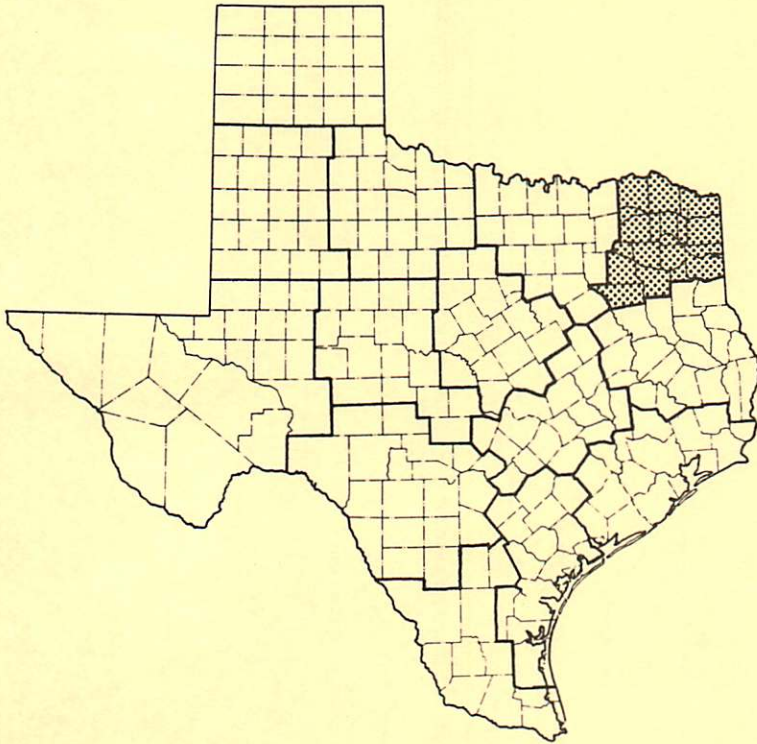


NORTHEAST TEXAS

DISTRICT 5

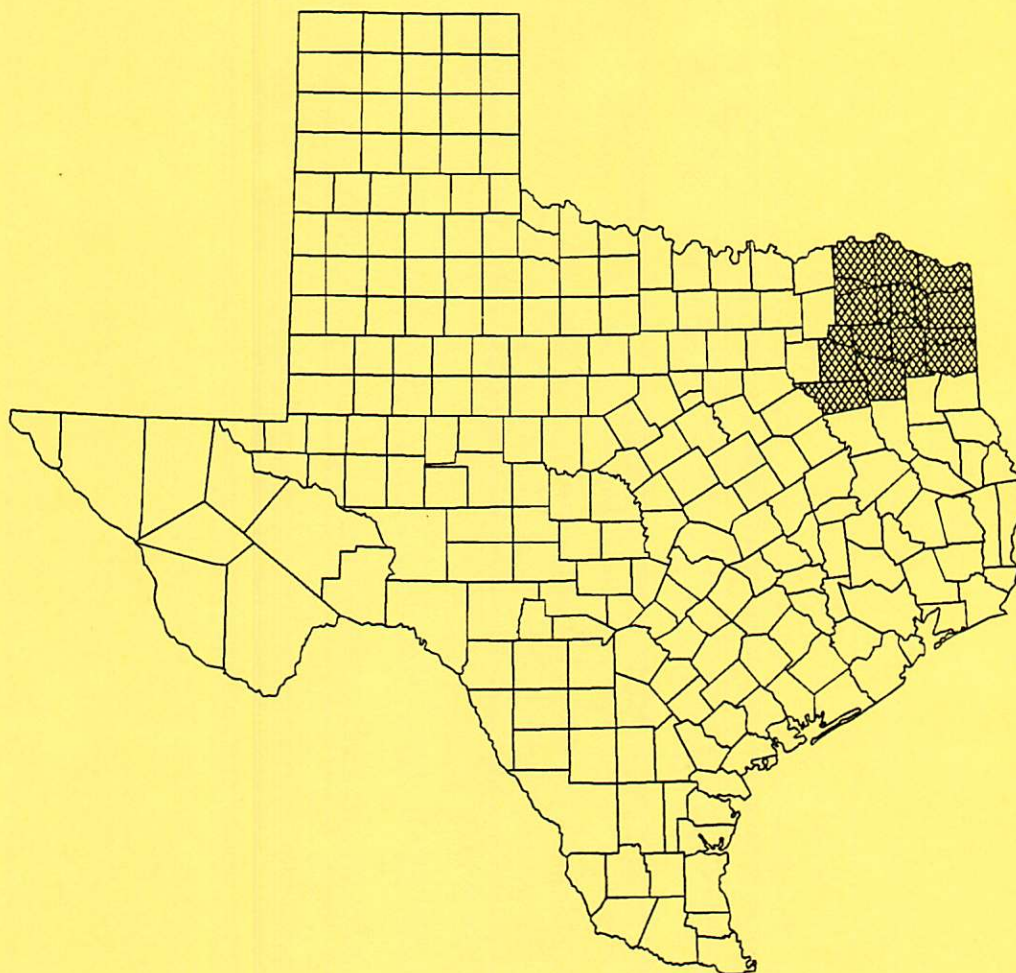


TEXAS AGRICULTURAL EXTENSION SERVICE . THE TEXAS A&M UNIVERSITY SYSTEM
Zerle L. Carpenter, Director . College Station, Texas

TEXAS CROP ENTERPRISE BUDGETS

NORTHEAST TEXAS DISTRICT

Projected for 1988



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Cooperative Extension Work in Agriculture and Home Economics, The Texas A&M University System and the United States Department of Agriculture cooperating. Distributed in furtherance of the Acts of Congress of May 8, 1914, as amended, and June 30, 1914.

150 - 12-87, New

ECO 7-2

CORN, TYPICAL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
CORN	85.000	bu.	1.8900	160.65	_____
DEFICIENCY PMT. CORN	85.000	bu.	0.9700	82.45	_____
Total GROSS Income				243.10	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
NITROGEN	40.000	lb.	.280	11.20	_____
PHOSPHATE	80.000	lb.	.230	18.40	_____
POTASH	80.000	lb.	.120	9.60	_____
HERBICIDE	0.600	acre	20.000	12.00	_____
SEED	28.000	lb.	1.080	30.24	_____
NITROGEN	80.000	lb.	.280	22.40	_____
Fuel & Lube - Machinery		Acre		9.70	_____
Repairs - Machinery		Acre		3.01	_____
Labor - Machinery	3.702	Hour	5.501	20.36	_____
Total PREHARVEST				136.91	_____
HARVEST					
CUSTOM HARVEST	85.000	bu.	.300	25.50	_____
CUSTOM HAULING	85.000	bu.	.250	21.25	_____
Total HARVEST				46.75	_____
Interest - OC Borrowed	62.014	Dol.	0.100	6.20	_____
Total VARIABLE COST				189.87	_____
GROSS INCOME minus VARIABLE COST				53.23	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		23.21	_____
Land		Acre		37.85	_____
Total FIXED Cost				61.06	_____
Total of ALL Cost				250.92	_____
NET PROJECTED RETURNS				-7.82	_____

Projections for Planning Purposes Only
Not to be Used without Updating after January 26, 1988.

B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
08/20/88	HARVEST	A	CORN	85.0000	.0000	C	25.00	N
08/20/88	HARVEST	A	DEFICIENCY PMT. CORN	85.0000	.0000	C	25.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
10/16/87	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
02/11/88	PREHARVEST	M	PLOWING 4 BOTTOM	1.0000			.00
02/21/88	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/05/88	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/10/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
03/15/88	PREHARVEST	E	NITROGEN	40.0000	C	V	25.00
03/15/88	PREHARVEST	E	PHOSPHATE	80.0000	C	V	25.00
03/15/88	PREHARVEST	E	POTASH	80.0000	C	V	25.00
03/15/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
03/20/88	PREHARVEST	E	HERBICIDE CORN	.6000	C	V	.00
03/20/88	PREHARVEST	M	SPRAYING	1.0000			.00
03/25/88	PREHARVEST	E	SEED CORN	28.0000	C	V	.00
03/25/88	PREHARVEST	M	PLANTING	1.0000			.00
03/31/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
04/15/88	PREHARVEST	E	NITROGEN	80.0000	C	V	25.00
04/15/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
05/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
08/20/88	HARVEST	G	CUSTOM HARVEST CORN	85.0000	C	V	25.00
08/20/88	HARVEST	G	CUSTOM HAULING CORN	85.0000	C	V	25.00
08/31/88		K	CORN TYPICAL	1.0000		F	.00

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CORN, HIGH LEVEL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
CORN	125.000	bu.	1.8900	236.25	_____
DEFICIENCY PMT. CORN	125.000	bu.	0.9700	121.25	_____
Total GROSS Income				357.50	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
HERBICIDE	1.000	acre	20.000	20.00	_____
NITROGEN	160.000	lb.	.280	44.80	_____
PHOSPHATE	80.000	lb.	.230	18.40	_____
POTASH	80.000	lb.	.120	9.60	_____
SEED	28.000	lb.	1.080	30.24	_____
INSECTICIDE	1.000	acre	8.000	8.00	_____
Fuel & Lube - Machinery		Acre		7.39	_____
Repairs - Machinery		Acre		2.23	_____
Labor - Machinery	2.549	Hour	5.501	14.02	_____
Total PREHARVEST				154.67	_____
HARVEST					
CUSTOM HARVEST	125.000	bu.	.300	37.50	_____
CUSTOM HAULING	125.000	bu.	.250	31.25	_____
Total HARVEST				68.75	_____
Interest - OC Borrowed	70.724	Dol.	0.100	7.07	_____
Total VARIABLE COST				230.50	_____
GROSS INCOME minus VARIABLE COST				127.00	_____
FIXED COST Description =====	Unit =====	Total =====			
Machinery and Equipment	Acre	16.08			_____
Land	Acre	57.30			_____
Total FIXED Cost		73.38			_____
Total of ALL Cost		303.88			_____
NET PROJECTED RETURNS		53.62			_____

Projections for Planning Purposes Only
Not to be Used without Updating after January 26, 1988.

B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
08/20/88	HARVEST	A	CORN	125.0000	.0000	C	25.00	N
08/20/88	HARVEST	A	DEFICIENCY PMT. CORN	125.0000	.0000	C	25.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
09/16/87	PREHARVEST	M	DISCING-TANDEM 13 FT.	.6700			.00
02/11/88	PREHARVEST	M	PLOWING 4 BOTTOM	.3300			.00
02/21/88	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/05/88	PREHARVEST	E	HERBICIDE CORN	1.0000	C	V	.00
03/05/88	PREHARVEST	M	DISC & SPRAY	1.0000			.00
03/10/88	PREHARVEST	E	NITROGEN	160.0000	C	V	25.00
03/10/88	PREHARVEST	E	PHOSPHATE	80.0000	C	V	25.00
03/10/88	PREHARVEST	E	POTASH	80.0000	C	V	25.00
03/15/88	PREHARVEST	E	SEED CORN	28.0000	C	V	.00
03/15/88	PREHARVEST	M	PLANTING	1.0000			.00
03/25/88	PREHARVEST	M	CULTIVATING ROLLING	1.0000			.00
03/31/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
05/10/88	PREHARVEST	E	INSECTICIDE CORN	1.0000	C	V	25.00
05/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
08/20/88	HARVEST	G	CUSTOM HARVEST CORN	125.0000	C	V	25.00
08/20/88	HARVEST	G	CUSTOM HAULING CORN	125.0000	C	V	25.00
08/31/88		K	CORN HIGH	1.0000		F	.00

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COTTON, TYPICAL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
COTTON LINT	350.000	lb.	0.5900	206.50	_____
COTTONSEED	0.280	ton	80.0000	22.40	_____
DEFICIENCY PMT. COTTON	350.000	lb.	0.1500	52.50	_____
				=====	
Total GROSS Income				281.40	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
NITROGEN	50.000	lb.	.280	14.00	_____
PHOSPHATE	40.000	lb.	.230	9.20	_____
POTASH	40.000	lb.	.120	4.80	_____
HERBICIDE	1.000	acre	16.000	16.00	_____
SEED	20.000	lb.	.400	8.00	_____
SEED	4.000	lb.	.400	1.60	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
Fuel & Lube - Machinery		Acre		12.39	_____
Repairs - Machinery		Acre		3.61	_____
Labor - Machinery	4.995	Hour	5.500	27.47	_____

Total PREHARVEST				142.07	_____
HARVEST					
DEFOLIANT	1.000	acre	7.810	7.81	_____
STRIP & HAUL	13.300	cwt.	5.000	66.50	_____
GINNING	13.300	cwt.	1.500	19.95	_____
BAGS, TIES, ETC.	0.700	bale	10.000	7.00	_____
HAUL, COMP, & EDUC.	0.700	bale	19.300	13.51	_____

Total HARVEST				114.77	_____
Interest - OC Borrowed	77.823	Dol.	0.100	7.78	_____
				=====	
Total VARIABLE COST				264.63	_____
GROSS INCOME minus VARIABLE COST				16.77	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
Machinery and Equipment	Acre		29.17	_____	
Land	Acre		20.09	_____	
			=====		
Total FIXED Cost			49.26	_____	
Total of ALL Cost			313.89	_____	
NET PROJECTED RETURNS			-32.49	_____	

Projections for Planning Purposes Only
Not to be Used without Updating after January 26, 1988.

B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
10/20/88	HARVEST	A	COTTON LINT	350.0000	.0000	C	25.00	N
10/20/88	HARVEST	A	COTTONSEED	.2800	.0000	C	25.00	N
10/20/88	HARVEST	A	DEFICIENCY PMT. COTTON	350.0000	.0000	C	25.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
11/11/87	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
11/21/87	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
02/16/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
03/10/88	PREHARVEST	M	PLOWING 3 BOTTOM	1.0000			.00
03/15/88	PREHARVEST	E	NITROGEN	50.0000	C	V	25.00
03/15/88	PREHARVEST	E	PHOSPHATE	40.0000	C	V	25.00
03/15/88	PREHARVEST	E	POTASH	40.0000	C	V	25.00
03/15/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
03/25/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
04/05/88	PREHARVEST	E	HERBICIDE COTTON	1.0000	C	V	.00
04/05/88	PREHARVEST	M	SPRAYING	1.0000			.00
04/10/88	PREHARVEST	E	SEED COTTON	20.0000	C	V	.00
04/10/88	PREHARVEST	M	PLANTING	1.0000			.00
04/25/88	PREHARVEST	E	SEED COTTON	4.0000	C	V	.00
04/25/88	PREHARVEST	M	PLANTING	.2000			.00
05/05/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	25.00
05/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
05/25/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	25.00
05/31/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	40.0000			.00
06/15/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	25.00
06/20/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
07/05/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	25.00
07/25/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	25.00
10/05/88	HARVEST	E	DEFOLIANT	1.0000	C	V	.00
10/20/88	HARVEST	G	STRIP & HAUL	13.3000	C	V	.00
10/20/88	HARVEST	G	GINNING	13.3000	C	V	.00
10/20/88	HARVEST	E	BAGS, TIES, ETC.	.7000	C	V	.00
10/20/88	HARVEST	G	HAUL, COMP, & EDUC.	.7000	C	V	.00
10/31/88		K	COTTON TYPICAL	1.0000		F	.00

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COTTON, HIGH LEVEL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

1988 Projected costs and returns per acre					Your
GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Estimate
=====	=====	=====	=====	=====	=====
COTTON LINT	500.000	lb.	0.5900	295.00	_____
COTTONSEED	0.400	ton	80.0000	32.00	_____
DEFICIENCY PMT. COTTON	500.000	lb.	0.1500	75.00	_____
				=====	_____
Total GROSS Income				402.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
NITROGEN	80.000	lb.	.280	22.40	_____
PHOSPHATE	60.000	lb.	.230	13.80	_____
POTASH	60.000	lb.	.120	7.20	_____
HERBICIDE	1.000	acre	16.000	16.00	_____
SEED	20.000	lb.	.400	8.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
SEED	4.000	lb.	.400	1.60	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
Fuel & Lube - Machinery		Acre		8.46	_____
Repairs - Machinery		Acre		2.75	_____
Labor - Machinery	3.281	Hour	5.500	18.04	_____
				-----	_____
Total PREHARVEST				152.25	_____
HARVEST					
DEFOLIANT	1.000	acre	7.810	7.81	_____
STRIP & HAUL	19.000	cwt.	5.000	95.00	_____
GINNING	19.000	cwt.	1.500	28.50	_____
HAUL,COMP,&EDUC.	1.000	bale	19.300	19.30	_____
BAGS, TIES, ETC.	1.000	bale	10.000	10.00	_____
				-----	_____
Total HARVEST				160.61	_____
Interest - OC Borrowed	81.056	Dol.	0.100	8.11	_____
				=====	_____
Total VARIABLE COST				320.97	_____
GROSS INCOME minus VARIABLE COST				81.03	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
Machinery and Equipment		Acre		21.08	_____
Land		Acre		30.75	_____
				=====	
Total FIXED Cost				51.83	_____
Total of ALL Cost				372.80	_____
NET PROJECTED RETURNS				29.20	_____

Projections for Planning Purposes Only
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B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	HEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
10/15/88	HARVEST	A	COTTON LINT	500.0000	.0000	C	25.00	N
10/15/88	HARVEST	A	COTTONSEED	.4000	.0000	C	25.00	N
10/15/88	HARVEST	A	DEFICIENCY PMT. COTTON	500.0000	.0000	C	25.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
10/26/87	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
10/31/87	PREHARVEST	M	PLOWING 3 BOTTOM	.3300			.00
10/31/87	PREHARVEST	M	DISCING-TANDEM 13 FT.	.6600			.00
02/16/88	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/15/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
03/20/88	PREHARVEST	E	NITROGEN	80.0000	C	V	25.00
03/20/88	PREHARVEST	E	PHOSPHATE	60.0000	C	V	25.00
03/20/88	PREHARVEST	E	POTASH	60.0000	C	V	25.00
04/05/88	PREHARVEST	E	HERBICIDE COTTON	1.0000	C	V	.00
04/05/88	PREHARVEST	M	SPRAYING	1.0000			.00
04/10/88	PREHARVEST	E	SEED COTTON	20.0000	C	V	.00
04/10/88	PREHARVEST	M	PLANTING	1.0000			.00
04/20/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	.00
04/25/88	PREHARVEST	E	SEED COTTON	4.0000	C	V	.00
04/25/88	PREHARVEST	M	PLANTING	.2000			.00
05/05/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	.00
05/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
05/25/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	.00
05/31/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
06/05/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	.00
06/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
06/25/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	.00
07/15/88	PREHARVEST	E	INSECTICIDE COTTON	1.0000	C	V	.00
10/01/88	HARVEST	E	DEFOLIANT	1.0000	C	V	.00
10/15/88	HARVEST	G	STRIP & HAUL	19.0000	C	V	.00
10/15/88	HARVEST	G	GINNING	19.0000	C	V	25.00
10/15/88	HARVEST	G	HAUL,COMP,&EDUC.	1.0000	C	V	.00
10/15/88	HARVEST	E	BAGS, TIES, ETC.	1.0000	C	V	.00
10/16/88		K	COTTON HIGH	1.0000		F	.00

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SORGHUM, TYPICAL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
DEFICIENCY PMT. SORGHUM	40.000	cwt.	1.8300	73.20	
SORGHUM	40.000	cwt.	2.8000	112.00	
Total GROSS Income				185.20	
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
NITROGEN	100.000	lb.	.280	28.00	
PHOSPHATE	80.000	lb.	.230	18.40	
POTASH	80.000	lb.	.120	9.60	
SEED	6.000	lb.	.640	3.84	
HERBICIDE	1.000	acre	17.000	17.00	
SEED	1.200	lb.	.640	0.76	
INSECTICIDE	1.000	appl	9.000	9.00	
Fuel & Lube - Machinery		Acre		10.87	
Repairs - Machinery		Acre		2.81	
Labor - Machinery	3.819	Hour	5.500	21.01	
Total PREHARVEST				121.29	
HARVEST					
HARVEST & HAUL	40.000	cwt.	.670	26.80	
Total HARVEST				26.80	
Interest - OC Borrowed	63.481	Dol.	0.100	6.35	
Total VARIABLE COST				154.44	
GROSS INCOME minus VARIABLE COST				30.76	
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		24.47	
Land		Acre		32.76	
Total FIXED Cost				57.23	
Total of ALL Cost				211.67	
NET PROJECTED RETURNS				-26.47	

Projections for Planning Purposes Only
Not to be Used without Updating after January 26, 1988.

B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
07/31/88	HARVEST	A	SORGHUM	40.0000	.0000	C	30.00	N
07/31/88	HARVEST	A	DEFICIENCY PMT. SORGHUM	40.0000	.0000	C	30.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
08/11/87	PREHARVEST	M	SHREDDING 4 ROW	1.0000			.00
08/21/87	PREHARVEST	M	PLOWING 3 BOTTOM	1.0000			.00
09/11/87	PREHARVEST	M	PLOWING 3 BOTTOM	1.0000			.00
09/21/87	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
12/16/87	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
03/05/88	PREHARVEST	E	NITROGEN	100.0000	C	V	30.00
03/05/88	PREHARVEST	E	PHOSPHATE	80.0000	C	V	30.00
03/05/88	PREHARVEST	E	POTASH	80.0000	C	V	30.00
03/10/88	PREHARVEST	E	SEED SORGHUM	6.0000	C	V	.00
03/10/88	PREHARVEST	E	HERBICIDE SORGHUM	1.0000	C	V	.00
03/10/88	PREHARVEST	M	PLANT & SPRAY	1.0000			.00
03/25/88	PREHARVEST	E	SEED SORGHUM	1.2000	C	V	.00
03/25/88	PREHARVEST	M	PLANT & SPRAY	.2000			.00
04/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
04/30/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
06/15/88	PREHARVEST	E	INSECTICIDE SORGHUM	1.0000	C	V	.00
07/20/88	HARVEST	G	HARVEST & HAUL SORGHUM	40.0000	C	V	.00
07/31/88		K	SORGHUM TYPICAL	1.0000		F	.00

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SORGHUM, HIGH LEVEL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
DEFICIENCY PMT. SORGHUM	60.000	cwt.	1.8300	109.80	_____
SORGHUM	60.000	cwt.	2.8000	168.00	_____
				=====	
Total GROSS Income				277.80	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
NITROGEN	140.000	lb.	.280	39.20	_____
PHOSPHATE	80.000	lb.	.230	18.40	_____
POTASH	80.000	lb.	.120	9.60	_____
SEED	6.000	lb.	.640	3.84	_____
HERBICIDE	1.000	acre	17.000	17.00	_____
SEED	1.200	lb.	.640	0.76	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
Fuel & Lube - Machinery		Acre		6.46	_____
Repairs - Machinery		Acre		1.93	_____
Labor - Machinery	2.396	Hour	5.501	13.18	_____

Total PREHARVEST				128.37	_____
HARVEST					
HARVEST & HAUL	60.000	cwt.	.670	40.20	_____

Total HARVEST				40.20	_____
Interest - OC Borrowed	48.150	Dol.	0.100	4.82	_____
				=====	
Total VARIABLE COST				173.39	_____
GROSS INCOME minus VARIABLE COST				104.41	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
Machinery and Equipment	Acre		15.21	_____	
Land	Acre		54.18	_____	
			=====		
Total FIXED Cost			69.39	_____	
Total of ALL Cost			242.78	_____	
NET PROJECTED RETURNS			35.02	_____	

Projections for Planning Purposes Only
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B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
07/20/88	HARVEST	A	SORGHUM	60.0000	.0000	C	30.00	N
07/20/88	HARVEST	A	DEFICIENCY PMT. SORGHUM	60.0000	.0000	C	30.00	N

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
08/16/87	PREHARVEST	M	DISCING-TANDEM 13 FT.	.6600			.00
08/16/87	PREHARVEST	M	PLOWING 3 BOTTOM	.3300			.00
12/11/87	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
12/21/87	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
03/05/88	PREHARVEST	E	NITROGEN	140.0000	C	V	30.00
03/05/88	PREHARVEST	E	PHOSPHATE	80.0000	C	V	30.00
03/05/88	PREHARVEST	E	POTASH	80.0000	C	V	30.00
03/10/88	PREHARVEST	E	SEED SORGHUM	6.0000	C	V	.00
03/10/88	PREHARVEST	E	HERBICIDE SORGHUM	1.0000	C	V	.00
03/10/88	PREHARVEST	M	PLANT & SPRAY	1.0000			.00
03/25/88	PREHARVEST	E	SEED SORGHUM	1.2000	C	V	.00
03/25/88	PREHARVEST	M	PLANT & SPRAY	.2000			.00
03/31/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
04/20/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
06/10/88	PREHARVEST	E	INSECTICIDE SORGHUM	1.0000	C	V	.00
06/25/88	PREHARVEST	E	INSECTICIDE SORGHUM	1.0000	C	V	.00
07/20/88	HARVEST	G	HARVEST & HAUL SORGHUM	60.0000	C	V	30.00
07/31/88		K	SORGHUM HIGH	1.0000		F	.00

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COASTAL BERMUDAGRASS ESTABLISHMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
HAY	3.000	role	25.0000	75.00	_____
				75.00	_____
Total GROSS Income				75.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
ESTABLISHMENT					
FERTILIZER (P)	80.000	lb.	.180	14.40	_____
FERTILIZER (K)	80.000	lb.	.100	8.00	_____
SPRIGS	50.000	bu.	.500	25.00	_____
HERBICIDE	1.000	acre	7.000	7.00	_____
FERTILIZER (N)	100.000	lb.	.200	20.00	_____
FERTILIZER (N)	80.000	lb.	.200	16.00	_____
Fuel & Lube - Machinery		Acre		2.95	_____
Repairs - Machinery		Acre		0.95	_____
Labor - Machinery	1.390	Hour	5.501	7.64	_____

Total ESTABLISHMENT				101.95	_____
HARVEST					
BALE MOVING	1.500	role	1.000	1.50	_____
CUSTOM BALING	1.500	role	12.000	18.00	_____
CUSTOM BALING	1.500	role	12.000	18.00	_____
BALE MOVING	1.500	role	1.000	1.50	_____

Total HARVEST				39.00	_____
Interest - OC Borrowed	54.618	Dol.	0.100	5.46	_____

Total VARIABLE COST				146.41	_____
Break-Even Price, Total Variable Cost \$ 48.80 per role of HAY					
GROSS INCOME minus VARIABLE COST				-71.41	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
Machinery and Equipment		Acre		7.87	_____
Land		Acre		15.00	_____

Total FIXED Cost				22.87	_____
Break-Even Price, Total Cost \$ 56.42 per role of HAY					
Total of ALL Cost				169.28	_____
NET PROJECTED RETURNS				-94.28	_____

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B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	HEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
09/15/88	HARVEST	A	HAY	3.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
11/16/87	ESTABLISHMENT	E	FERTILIZER (P) APPL'D	80.0000	C	V	.00
11/16/87	ESTABLISHMENT	E	FERTILIZER (K) APPL'D	80.0000	C	V	.00
03/05/88	ESTABLISHMENT	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/15/88	ESTABLISHMENT	M	DISCING-TANDEM 13 FT.	1.0000			.00
04/15/88	ESTABLISHMENT	E	SPRIGS	50.0000	C	V	.00
04/20/88	ESTABLISHMENT	M	SPRAYING PASTURE	1.0000			.00
04/20/88	ESTABLISHMENT	E	HERBICIDE HAY	1.0000	C	V	.00
05/01/88	ESTABLISHMENT	M	PICKUP TRUCK 3/4 TON	21.0000			.00
05/15/88	ESTABLISHMENT	E	FERTILIZER (N) APPL'D	100.0000	C	V	.00
07/15/88	ESTABLISHMENT	E	FERTILIZER (N) APPL'D	80.0000	C	V	.00
07/15/88	HARVEST	G	BALE MOVING HAY	1.5000	C	V	.00
07/15/88	HARVEST	G	CUSTOM BALING ROUND	1.5000	C	V	.00
09/15/88	HARVEST	G	CUSTOM BALING ROUND	1.5000	C	V	.00
09/15/88		K	LAND CHARGE FORAGE	1.0000	C	F	.00
09/15/88	HARVEST	G	BALE MOVING HAY	1.5000	C	V	.00

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COASTAL BERMUDAGRASS HAY, TYPICAL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
HAY SQUARE	195.000	bale	1.5000	292.50	
Total GROSS Income				292.50	
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
FIRST CUTTING					
HERBICIDE	0.500	acre	7.000	3.50	
FERTILIZER (N)	80.000	lb.	.200	16.00	
FERTILIZER (P)	33.300	lb.	.180	5.99	
FERTILIZER (K)	43.300	lb.	.100	4.33	
CUSTOM BALING	65.000	bale	.750	48.75	
CUSTOM HAULING	65.000	bale	.300	19.50	
Fuel & Lube - Machinery		Acre		0.36	
Repairs - Machinery		Acre		0.10	
Labor - Machinery	0.257	Hour	5.501	1.41	
Total FIRST CUTTING				99.95	
SECOND CUTTING					
FERTILIZER (N)	80.000	lb.	.200	16.00	
FERTILIZER (P)	33.300	lb.	.180	5.99	
FERTILIZER (K)	43.300	lb.	.100	4.33	
CUSTOM BALING	65.000	bale	.750	48.75	
CUSTOM HAULING	65.000	bale	.300	19.50	
Fuel & Lube - Machinery		Acre		0.36	
Repairs - Machinery		Acre		0.10	
Labor - Machinery	0.257	Hour	5.501	1.41	
Total SECOND CUTTING				96.45	
THIRD CUTTING					
FERTILIZER (N)	80.000	lb.	.200	16.00	
FERTILIZER (P)	33.300	lb.	.180	5.99	
FERTILIZER (K)	43.300	lb.	.100	4.33	
CUSTOM BALING	65.000	bale	.750	48.75	
CUSTOM HAULING	65.000	bale	.300	19.50	
Fuel & Lube - Machinery		Acre		0.36	
Repairs - Machinery		Acre		0.10	
Labor - Machinery	0.257	Hour	5.501	1.41	
Total THIRD CUTTING				96.45	
Interest - OC Borrowed	8.299	Dol.	0.100	0.83	
Total VARIABLE COST				293.68	
Break-Even Price, Total Variable Cost	\$ 1.50 per bale of HAY				
GROSS INCOME minus VARIABLE COST				-1.18	
FIXED COST Description =====	Unit =====		Total =====		
Machinery and Equipment	Acre		3.45		
Land	Acre		15.00		
Perennial Crop	Acre		9.43		
Total FIXED Cost			27.88		
Break-Even Price, Total Cost	\$ 1.64 per bale of HAY				
Total of ALL Cost			321.56		
NET PROJECTED RETURNS			-29.06		

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B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
05/10/88	FIRST CUTTING	A	HAY SQUARE	65.0000	.0000	C	.00	Y
06/20/88	SECOND CUTTING	A	HAY SQUARE	65.0000	.0000	C	.00	Y
07/30/88	THIRD CUTTING	A	HAY SQUARE	65.0000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
03/15/88	FIRST CUTTING	E	HERBICIDE HAY	.5000	C	V	.00
04/15/88	FIRST CUTTING	E	FERTILIZER (N) APPL'D	80.0000	C	V	.00
04/15/88	FIRST CUTTING	E	FERTILIZER (P) APPL'D	33.3000	C	V	.00
04/15/88	FIRST CUTTING	E	FERTILIZER (K) APPL'D	43.3000	C	V	.00
04/30/88	FIRST CUTTING	M	PICKUP TRUCK 3/4 TON	7.0000			.00
05/15/88	SECOND CUTTING	E	FERTILIZER (N) APPL'D	80.0000	C	V	.00
05/15/88	SECOND CUTTING	E	FERTILIZER (P) APPL'D	33.3000	C	V	.00
05/15/88	SECOND CUTTING	E	FERTILIZER (K) APPL'D	43.3000	C	V	.00
05/15/88	FIRST CUTTING	G	CUSTOM BALING SQUARE	65.0000	C	V	.00
05/15/88	FIRST CUTTING	G	CUSTOM HAULING HAY	65.0000	C	V	.00
05/30/88	SECOND CUTTING	M	PICKUP TRUCK 3/4 TON	7.0000			.00
06/20/88	SECOND CUTTING	G	CUSTOM BALING SQUARE	65.0000	C	V	.00
06/20/88	SECOND CUTTING	G	CUSTOM HAULING HAY	65.0000	C	V	.00
06/25/88	THIRD CUTTING	E	FERTILIZER (N) APPL'D	80.0000	C	V	.00
06/25/88	THIRD CUTTING	E	FERTILIZER (P) APPL'D	33.3000	C	V	.00
06/25/88	THIRD CUTTING	E	FERTILIZER (K) APPL'D	43.3000	C	V	.00
07/10/88	THIRD CUTTING	M	PICKUP TRUCK 3/4 TON	7.0000			.00
07/30/88	THIRD CUTTING	G	CUSTOM BALING SQUARE	65.0000	C	V	.00
07/30/88	THIRD CUTTING	G	CUSTOM HAULING HAY	65.0000	C	V	.00
07/31/88		L	COASTAL BERMUDA	1.0000		F	.00
07/31/88		K	LAND CHARGE FORAGE	1.0000	C	F	.00

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COASTAL BERMUDAGRASS HAY, HIGH LEVEL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
HAY	14.000	role	25.0000	350.00	
Total GROSS Income				350.00	
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
FIRST CUTTING					
FERTILIZER (P)	100.000	lb.	.180	18.00	
FERTILIZER (K)	200.000	lb.	.100	20.00	
HERBICIDE	1.000	acre	10.000	10.00	
FERTILIZER (N)	102.000	lb.	.200	20.40	
CUSTOM BALING	3.500	role	12.000	42.00	
BALE MOVING	3.500	role	1.000	3.50	
Fuel & Lube - Machinery		Acre		0.56	
Repairs - Machinery		Acre		0.13	
Labor - Machinery	0.355	Hour	5.500	1.95	
Total FIRST CUTTING				116.55	
SECOND CUTTING					
FERTILIZER (N)	66.000	lb.	.200	13.20	
BALE MOVING	3.500	role	1.000	3.50	
CUSTOM BALING	3.500	role	12.000	42.00	
Fuel & Lube - Machinery		Acre		0.26	
Repairs - Machinery		Acre		0.07	
Labor - Machinery	0.183	Hour	5.500	1.01	
Total SECOND CUTTING				60.04	
THIRD CUTTING					
FERTILIZER (N)	66.000	lb.	.200	13.20	
CUSTOM BALING	3.500	role	12.000	42.00	
BALE MOVING	3.500	role	1.000	3.50	
Fuel & Lube - Machinery		Acre		0.26	
Repairs - Machinery		Acre		0.07	
Labor - Machinery	0.183	Hour	5.500	1.01	
Total THIRD CUTTING				60.04	
FOURTH CUTTING					
FERTILIZER (N)	66.000	lb.	.200	13.20	
CUSTOM BALING	3.500	role	12.000	42.00	
BALE MOVING	3.500	role	1.000	3.50	
Fuel & Lube - Machinery		Acre		0.26	
Repairs - Machinery		Acre		0.07	
Labor - Machinery	0.183	Hour	5.500	1.01	
Total FOURTH CUTTING				60.04	
Interest - DC Borrowed	26.204	Dol.	0.100	2.62	
Total VARIABLE COST				299.29	
Break-Even Price, Total Variable Cost \$ 21.37 per role of HAY					
GROSS INCOME minus VARIABLE COST				50.71	
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		4.28	
Land		Acre		15.00	
Perennial Crop		Acre		9.43	
Total FIXED Cost				28.70	
Break-Even Price, Total Cost \$ 23.42 per role of HAY					
Total of ALL Cost				327.99	
NET PROJECTED RETURNS				22.01	

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B-1241(C05)

DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
05/05/88	FIRST CUTTING	A	HAY	3.5000	.0000	C	.00	Y
06/10/88	SECOND CUTTING	A	HAY	3.5000	.0000	C	.00	Y
07/15/88	THIRD CUTTING	A	HAY	3.5000	.0000	C	.00	Y
09/20/88	FOURTH CUTTING	A	HAY	3.5000	.0000	C	.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
11/16/87	FIRST CUTTING	E	FERTILIZER (P) APPL'D	100.0000	C	V	.00
11/16/87	FIRST CUTTING	E	FERTILIZER (K) APPL'D	200.0000	C	V	.00
03/15/88	FIRST CUTTING	E	HERBICIDE HAYH	1.0000	C	V	.00
03/15/88	FIRST CUTTING	M	SPRAYING PASTURE	1.0000	C	V	.00
04/05/88	FIRST CUTTING	E	FERTILIZER (N) APPL'D	102.0000	C	V	.00
04/30/88	FIRST CUTTING	M	PICKUP TRUCK 3/4 TON	5.0000			.00
05/10/88	SECOND CUTTING	E	FERTILIZER (N) APPL'D	66.0000	C	V	.00
05/10/88	FIRST CUTTING	G	CUSTOM BALING ROUND	3.5000	C	V	.00
05/10/88	FIRST CUTTING	G	BALE MOVING HAY	3.5000	C	V	.00
05/30/88	SECOND CUTTING	M	PICKUP TRUCK 3/4 TON	5.0000			.00
06/15/88	THIRD CUTTING	E	FERTILIZER (N) APPL'D	66.0000	C	V	.00
06/15/88	SECOND CUTTING	G	BALE MOVING HAY	3.5000	C	V	.00
06/15/88	SECOND CUTTING	G	CUSTOM BALING ROUND	3.5000	C	V	.00
06/30/88	THIRD CUTTING	M	PICKUP TRUCK 3/4 TON	5.0000			.00
07/20/88	THIRD CUTTING	G	CUSTOM BALING ROUND	3.5000	C	V	.00
07/20/88	THIRD CUTTING	G	BALE MOVING HAY	3.5000	C	V	.00
07/21/88	FOURTH CUTTING	E	FERTILIZER (N) APPL'D	66.0000	C	V	.00
08/30/88	FOURTH CUTTING	M	PICKUP TRUCK 3/4 TON	5.0000			.00
09/20/88	FOURTH CUTTING	G	CUSTOM BALING ROUND	3.5000	C	V	.00
09/20/88	FOURTH CUTTING	G	BALE MOVING HAY	3.5000	C	V	.00
09/30/88		K	LAND CHARGE FORAGE	1.0000	C	F	.00
09/30/88		L	COASTAL BERMUDA	1.0000		F	.00

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SOYBEANS, TYPICAL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
SOYBEANS	25.000	bu.	5.1500	128.75	_____
Total GROSS Income				128.75	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
PHOSPHATE	40.000	lb.	.230	9.20	_____
POTASH	40.000	lb.	.120	4.80	_____
HERBICIDE	1.000	acre	15.500	15.50	_____
SEED	37.500	lb.	.200	7.50	_____
SEED	7.500	lb.	.200	1.50	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
Fuel & Lube - Machinery		Acre		8.61	_____
Repairs - Machinery		Acre		2.78	_____
Labor - Machinery	3.355	Hour	5.501	18.46	_____
Total PREHARVEST				86.35	_____
HARVEST					
CUSTOM COMBINING	1.000	acre	20.000	20.00	_____
CUSTOM HAULING	25.000	bu.	.250	6.25	_____
Total HARVEST				26.25	_____
Interest - OC Borrowed	44.951	Dol.	0.100	4.50	_____
Total VARIABLE COST				117.09	_____
Break-Even Price, Total Variable Cost \$ 4.68 per bu. of SOYBEANS					
GROSS INCOME minus VARIABLE COST				11.66	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		19.97	_____
Land		Acre		22.13	_____
Total FIXED Cost				42.10	_____
Break-Even Price, Total Cost \$ 6.36 per bu. of SOYBEANS					
Total of ALL Cost				159.19	_____
NET PROJECTED RETURNS				-30.44	_____

Projections for Planning Purposes Only
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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
11/20/88	HARVEST	A	SOYBEANS	25.0000	.0000	C	25.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
12/16/87	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/15/88	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
04/10/88	PREHARVEST	E	PHOSPHATE	40.0000	C	V	25.00
04/10/88	PREHARVEST	E	POTASH	40.0000	C	V	25.00
04/10/88	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
04/20/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
05/15/88	PREHARVEST	E	HERBICIDE SOYBEANS	1.0000	C	V	.00
05/15/88	PREHARVEST	M	SPRAYING	1.0000			.00
06/10/88	PREHARVEST	E	SEED SOYBEAN	37.5000	C	V	.00
06/10/88	PREHARVEST	M	PLANTING	1.0000			.00
06/20/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
06/25/88	PREHARVEST	E	SEED SOYBEAN	7.5000	C	V	.00
06/25/88	PREHARVEST	M	PLANTING	.2000			.00
07/10/88	PREHARVEST	E	INSECTICIDE SOYBEANS	1.0000	C	V	.00
07/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
07/25/88	PREHARVEST	E	INSECTICIDE SOYBEANS	1.0000	C	V	.00
07/31/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
08/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
11/20/88	HARVEST	G	CUSTOM COMBINING SOYBEANS	1.0000	C	V	25.00
11/20/88	HARVEST	G	CUSTOM HAULING SOYBEAN	25.0000	C	V	25.00
11/30/88		K	SOYBEANS TYPICAL	1.0000		F	.00

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SOYBEANS, HIGH LEVEL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
SOYBEANS	35.000	bu.	5.1500	180.25	_____
Total GROSS Income				180.25	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
HERBICIDE	1.000	acre	15.500	15.50	_____
PHOSPHATE	60.000	lb.	.230	13.80	_____
POTASH	60.000	lb.	.120	7.20	_____
SEED	37.500	lb.	.200	7.50	_____
INOCULANT	1.000	acre	1.350	1.35	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
SEED	7.500	lb.	.200	1.50	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
INSECTICIDE	1.000	appl	9.000	9.00	_____
Fuel & Lube - Machinery		Acre		7.66	_____
Repairs - Machinery		Acre		2.48	_____
Labor - Machinery	3.668	Hour	5.501	20.17	_____
Total PREHARVEST				104.17	_____
HARVEST					
CUSTOM COMBINING	1.000	acre	20.000	20.00	_____
CUSTOM HAULING	35.000	bu.	.250	8.75	_____
Total HARVEST				28.75	_____
Interest - OC Borrowed	43.761	Dol.	0.100	4.38	_____
Total VARIABLE COST				137.29	_____
Break-Even Price, Total Variable Cost \$ 3.92 per bu. of SOYBEANS					
GROSS INCOME minus VARIABLE COST				42.96	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		21.26	_____
Land		Acre		32.62	_____
Total FIXED Cost				53.88	_____
Break-Even Price, Total Cost \$ 5.46 per bu. of SOYBEANS					
Total of ALL Cost				191.17	_____
NET PROJECTED RETURNS				-10.92	_____

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DATE	STAGE OF PRODUCTION	TYPE OF PROD.	PRODUCT NAME	NUMBER OF UNITS	WEIGHT PER HEAD	CASH NON- CASH	LANDLORD SHARE	BREAK EVEN PROD.
09/01/88	HARVEST	A	SOYBEANS	35.0000	.0000	C	25.00	Y

DATE	STAGE OF PRODUCTION	TYPE OF INPUT	INPUT NAME	NUMBER OF UNITS	CASH NON- CASH	FIXED OR VARI.	LANDLORD SHARE
12/16/87	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/10/88	PREHARVEST	M	SPRAYING	1.0000			.00
03/10/88	PREHARVEST	E	HERBICIDE SOYBEANS	1.0000	C	V	.00
03/11/88	PREHARVEST	M	DISCING-TANDEM 13 FT.	1.0000			.00
03/20/88	PREHARVEST	E	PHOSPHATE	60.0000	C	V	25.00
03/20/88	PREHARVEST	E	POTASH	60.0000	C	V	25.00
04/01/88	PREHARVEST	M	LISTING/BEDDING	1.0000			.00
04/05/88	PREHARVEST	E	SEED SOYBEAN	37.5000	C	V	.00
04/05/88	PREHARVEST	E	INOCULANT SOYBEANS	1.0000	C	V	.00
04/05/88	PREHARVEST	M	PLANTING	1.0000			.00
04/15/88	PREHARVEST	E	INSECTICIDE SOYBEANS	1.0000	C	V	.00
04/15/88	PREHARVEST	M	SPRAYING	1.0000			.00
04/20/88	PREHARVEST	M	PLANTING	.2000			.00
04/20/88	PREHARVEST	E	SEED SOYBEAN	7.5000	C	V	.00
04/30/88	PREHARVEST	E	INSECTICIDE SOYBEANS	1.0000	C	V	.00
04/30/88	PREHARVEST	M	SPRAYING	1.0000			.00
06/10/88	PREHARVEST	E	INSECTICIDE SOYBEANS	1.0000	C	V	.00
06/10/88	PREHARVEST	M	SPRAYING	1.0000			.00
06/15/88	PREHARVEST	M	CULTIVATING 13 FT	1.0000			.00
06/30/88	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
09/01/88	HARVEST	G	CUSTOM COMBINING SOYBEANS	1.0000	C	V	25.00
09/01/88	HARVEST	G	CUSTOM HAULING SOYBEAN	35.0000	C	V	25.00
09/15/88		K	SOYBEANS HIGH	1.0000		F	.00

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WHEAT PRODUCTION, TYPICAL MANAGEMENT
Northeast Texas District (5)
1988 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
DEFICIENCY PMT. WHEAT	40.000	bu.	1.8400	73.60	_____
WHEAT	40.000	bu.	2.1100	84.40	_____
				=====	
Total GROSS Income				158.00	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
FERTILIZER (N)	80.000	lb.	.200	16.00	_____
FERTILIZER (P)	40.000	lb.	.180	7.20	_____
FERTILIZER (K)	40.000	lb.	.100	4.00	_____
SEED, TREATED	75.000	lb.	.150	11.25	_____
INSECTICIDE	1.000	lb.	6.000	6.00	_____
Fuel & Lube - Machinery		Acre		3.94	_____
Repairs - Machinery		Acre		1.13	_____
Labor - Machinery	2.081	Hour	5.500	11.45	_____

Total PREHARVEST				60.97	_____
HARVEST					
CUSTOM COMBINING	1.000	acre	20.000	20.00	_____
CUSTOM HAULING	40.000	bu.	.250	10.00	_____

Total HARVEST				30.00	_____
Interest - DC Borrowed	38.817	Dol.	0.100	3.88	_____
				=====	
Total VARIABLE COST				94.85	_____
GROSS INCOME minus VARIABLE COST				63.15	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		11.91	_____
Land		Acre		22.70	_____
				=====	
Total FIXED Cost				34.61	_____
Total of ALL Cost				129.46	_____
NET PROJECTED RETURNS				28.54	_____