

**BUILDINGS OR IMPROVEMENTS RESOURCES**  
**APRIL 8, 1989**

| DESCRIPTION                 | BUILD. OR IMP. |
|-----------------------------|----------------|
| FIRST NAME                  | SHED           |
| QUALIFYING NAME             |                |
| FUEL - UTILITY COST (\$/YR) |                |
| REMAINING LIFE (YR)         | 15             |
| CURRENT MARKET VALUE (\$)   | 4000           |
| SALVAGE VALUE (%)           |                |
| PROPERTY TAXES (\$/YR)      |                |
| ANNUAL LEASE (\$)           |                |
| ON FARM HIRED LABOR (HR)    |                |
| OFF FARM PARTS & LABOR (\$) | 100            |
| ON FARM OWNER LABOR (HR)    |                |
| LEASE CALC. (ANNUAL)        |                |

**IRRIGATION EQUIPMENT**  
**APRIL 8, 1989**

| DESCRIPTION                 | DIST. SYS.        | POWER PLANT  | PUMP             | PUMP             | WATER SOURCE |
|-----------------------------|-------------------|--------------|------------------|------------------|--------------|
| FIRST NAME                  | DRIP \$300-1200/A | ELECT. MOTOR | CENT PUMP & FILT | SUBMERSIBLE PUMP | WELL 250 FT  |
| QUALIFYING NAME             |                   | 35 HP        |                  |                  |              |
| HORSEPOWER RATING (HP)      |                   | 35           |                  |                  |              |
| FUEL TYPE                   |                   | EL           |                  |                  |              |
| FUEL CON. (UNIT/HR OR /MI)  |                   |              |                  |                  |              |
| USEFULL LIFE (HR)           | 15                | 60000        | 32000            | 40000            | 20           |
| REMAINING LIFE (HR)         | 15                | 60000        | 32000            | 40000            | 20           |
| EFFICIENCY (%)              |                   | 87           | 100              | 70               |              |
| HIRED LABOR PER SET (HR)    | 2.25              | NA           | NA               | NA               | NA           |
| OWNER LABOR PER SET (HR)    |                   | NA           | NA               | NA               | NA           |
| NUMBER OF SETS              | 126               | NA           | NA               | NA               | NA           |
| CURRENT LIST PRICE (\$)     | 25000             | 3500         | 500              | 3500             | 7500         |
| SALVAGE PERCENT (%)         |                   |              |                  |                  |              |
| CURRENT MARKET VALUE (\$)   | 25000             | 3500         | 500              | 3500             | 7500         |
| LEASE PAYMENT (\$)          |                   |              |                  |                  |              |
| ON FARM HIRED LABOR (HR)    |                   |              |                  |                  |              |
| OFF FARM PARTS & LABOR (\$) |                   |              |                  |                  |              |
| ON FARM OWNER LABOR (HR)    |                   |              |                  |                  |              |
| ANNUAL USE BASE (HR)        |                   |              |                  |                  |              |
| R & M ENG. ESTIMATE (%)     | 5                 | 2.5          | 4.0              | 4.0              | .5           |
| R & M CALC. (#1,#2)         | 2                 | 2            | 2                | 2                | 2            |
| LEASE CALC. (HOUR,YEAR)     |                   |              |                  |                  |              |
| FUEL USE ( DEF.,CALC.)      |                   | C            |                  |                  |              |

Information presented is prepared solely as a general guide and is not intended to recognize or predict the costs and returns from any one particular farm or ranch operation. These projections were collected and developed by staff members of the Texas Agricultural Extension Service and approved for publication.

**MACHINERY COST REPORT**  
**APRIL 8, 1989**

| RESOURCE NAME    | UNIT     |       | VARIABLE EXPENSES |                             |                |                 |                                |                             |                 | FIXED EXPENSES           |                 |                               | TOTAL EXPENSE |
|------------------|----------|-------|-------------------|-----------------------------|----------------|-----------------|--------------------------------|-----------------------------|-----------------|--------------------------|-----------------|-------------------------------|---------------|
|                  |          |       | FUEL<br>&<br>LUBE | OPER. &<br>MANAGE.<br>LABOR | OPER.<br>INPUT | CUSTOM<br>OPER. | REPAIR<br>& MAINT.<br>OFF FARM | REPAIR<br>& MAINT.<br>LABOR | HOURLY<br>LEASE | DEPREC.<br>&<br>INTEREST | ANNUAL<br>LEASE | TAXES,<br>LICENSE<br>& INSUR. |               |
| TRACTOR          | 40 HP    | \$/HR | 1.305             | 0.000                       | 0.000          | 0.000           | 0.240                          | 0.000                       | 0.000           | 1.877                    | 0.000           | 0.228                         | 3.650         |
| DISC-TANDEM      | 8 FT     | \$/HR | 0.000             | 0.000                       | 0.000          | 0.000           | 0.255                          | 0.000                       | 0.000           | 1.834                    | 0.000           | 0.083                         | 2.173         |
| FERT. SPREADER   |          | \$/HR | 0.000             | 0.000                       | 0.000          | 0.000           | 0.098                          | 0.000                       | 0.000           | 1.230                    | 0.000           | 0.056                         | 1.384         |
| SHREDDER         |          | \$/HR | 0.000             | 0.000                       | 0.000          | 0.000           | 0.125                          | 0.000                       | 0.000           | 4.732                    | 0.000           | 0.215                         | 5.072         |
| SPRAYER          | AIRBLAST | \$/HR | 0.000             | 0.000                       | 0.000          | 0.000           | 1.820                          | 0.000                       | 0.000           | 12.888                   | 0.000           | 0.583                         | 15.290        |
| SPRAYER          | HYDRO.   | \$/HR | 0.000             | 0.000                       | 0.000          | 0.000           | 0.612                          | 0.000                       | 0.000           | 1.306                    | 0.000           | 0.046                         | 1.964         |
| TRAILER          | FLATBED  | \$/HR | 0.000             | 0.000                       | 0.000          | 0.000           | 0.054                          | 0.000                       | 0.000           | 1.464                    | 0.000           | 0.066                         | 1.584         |
| COOLER           | STORAGE  | \$/HR | 0.105             | 0.000                       | 0.000          | 0.000           | 0.258                          | 0.000                       | 0.000           | 0.890                    | 0.000           | 0.034                         | 1.287         |
| PICKING BOXES    | PEACHES  | \$/HR | 0.000             | 0.000                       | 0.000          | 0.000           | 0.167                          | 0.000                       | 0.000           | 0.573                    | 0.000           | 0.022                         | 0.762         |
| PICKUP TRUCK     | 3/4 TON  | \$/MI | 0.067             | 0.000                       | 0.000          | 0.000           | 0.015                          | 0.000                       | 0.000           | 0.160                    | 0.000           | 0.032                         | 0.273         |
| TRACTOR          | 40 HP    | \$/AC | 0.195             | 0.914                       | 0.000          | 0.000           | 0.041                          | 0.000                       | 0.000           | 0.320                    | 0.000           | 0.039                         | 1.508         |
| FERT. SPREADER   |          | \$/AC | 0.000             | 0.000                       | 0.000          | 0.000           | 0.015                          | 0.000                       | 0.000           | 0.189                    | 0.000           | 0.009                         | 0.213         |
| APPLY FERTILIZER |          | \$/AC | 0.195             | 0.914                       | 0.000          | 0.000           | 0.056                          | 0.000                       | 0.000           | 0.509                    | 0.000           | 0.047                         | 1.721         |
| TRACTOR          | 40 HP    | \$/AC | 0.451             | 1.701                       | 0.000          | 0.000           | 0.076                          | 0.000                       | 0.000           | 0.603                    | 0.000           | 0.072                         | 2.903         |
| DISC-TANDEM      | 8 FT     | \$/AC | 0.000             | 0.000                       | 0.000          | 0.000           | 0.073                          | 0.000                       | 0.000           | 0.525                    | 0.000           | 0.024                         | 0.622         |
| DISCING          |          | \$/AC | 0.451             | 1.701                       | 0.000          | 0.000           | 0.149                          | 0.000                       | 0.000           | 1.129                    | 0.000           | 0.096                         | 3.525         |
| TRACTOR          | 40 HP    | \$/AC | 0.147             | 4.950                       | 0.000          | 0.000           | 0.264                          | 0.000                       | 0.000           | 2.100                    | 0.000           | 0.251                         | 7.712         |
| TRAILER          | FLATBED  | \$/AC | 0.000             | 0.000                       | 0.000          | 0.000           | 0.054                          | 0.000                       | 0.000           | 1.464                    | 0.000           | 0.066                         | 1.584         |
| HAULING          | PEACHES  | \$/AC | 0.147             | 4.950                       | 0.000          | 0.000           | 0.318                          | 0.000                       | 0.000           | 3.565                    | 0.000           | 0.317                         | 9.297         |
| TRACTOR          | 40 HP    | \$/AC | 0.459             | 2.151                       | 0.000          | 0.000           | 0.096                          | 0.000                       | 0.000           | 0.767                    | 0.000           | 0.091                         | 3.563         |
| SHREDDER         |          | \$/AC | 0.000             | 0.000                       | 0.000          | 0.000           | 0.045                          | 0.000                       | 0.000           | 1.714                    | 0.000           | 0.078                         | 1.837         |
| SHREDDING        |          | \$/AC | 0.459             | 2.151                       | 0.000          | 0.000           | 0.141                          | 0.000                       | 0.000           | 2.481                    | 0.000           | 0.169                         | 5.400         |
| TRACTOR          | 40 HP    | \$/AC | 0.225             | 0.851                       | 0.000          | 0.000           | 0.038                          | 0.000                       | 0.000           | 0.324                    | 0.000           | 0.036                         | 1.473         |
| SPRAYER          | AIRBLAST | \$/AC | 0.000             | 0.000                       | 0.000          | 0.000           | 0.261                          | 0.000                       | 0.000           | 1.846                    | 0.000           | 0.083                         | 2.189         |
| SPRAYING         | AIRBLAST | \$/AC | 0.225             | 0.851                       | 0.000          | 0.000           | 0.298                          | 0.000                       | 0.000           | 2.169                    | 0.000           | 0.119                         | 3.663         |
| TRACTOR          | 40 HP    | \$/AC | 0.285             | 1.075                       | 0.000          | 0.000           | 0.048                          | 0.000                       | 0.000           | 0.387                    | 0.000           | 0.045                         | 1.839         |
| SPRAYER          | HYDRO.   | \$/AC | 0.000             | 0.000                       | 0.000          | 0.000           | 0.111                          | 0.000                       | 0.000           | 0.236                    | 0.000           | 0.008                         | 0.355         |
| SPRAYING         | HYDRO.   | \$/AC | 0.285             | 1.075                       | 0.000          | 0.000           | 0.158                          | 0.000                       | 0.000           | 0.623                    | 0.000           | 0.054                         | 2.194         |

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**BUDGET PARAMETERS REPORT**  
 April 8, 1989

| Parameter<br>Name | Value        | Unit<br>of<br>Measure | Description                              |
|-------------------|--------------|-----------------------|------------------------------------------|
| =====             | =====        | =====                 | =====                                    |
| DIESEL            | 0.5300       | GAL.                  | Cost of Diesel Fuel                      |
| DIESEL BTU        | 135250.0000  | BTU                   | Energy of Diesel Fuel                    |
| ELECTRICITY       | 0.0950       | KWH                   | Cost of Electricity                      |
| ELECTRICITY BTU   | 3410.0000    | BTU                   | Electricity energy                       |
| GASOLINE          | 0.9100       | GAL.                  | Cost of Gasoline                         |
| GASOLINE BTU      | 124100.0000  | BTU                   | Energy of Gasoline                       |
| HIRED LABOR       | 4.5000       | HOURL                 | Hired Repair and Maintenance Labor Rate  |
| HIRED LABOR IRR   | 4.5000       | HOURL                 | Hired Irrigation Operation Labor         |
| INR               | 0.6620       | %                     | Insurance Rate, % of Market value        |
| IRITB             | 10.9000      | %                     | Interest Rate, Intermediate Term Borrow. |
| IRITE             | 10.9000      | %                     | Interest Rate, Intermediate Term Equity  |
| IROCB             | 10.9000      | %                     | Interest Rate, Operating Capital Borrow. |
| IROCE             | 10.9000      | %                     | Interest Rate, Operating Capital Equity  |
| IRPCF             | 5.2500       | %                     | Interest Rate, Positive Cash Flow        |
| ITI               | 10.9000      | %                     | Interest Rate, Investment Capital        |
| LP GAS            | 0.7000       | GAL.                  | Cost of LP Gas                           |
| LP GAS BTU        | 92140.0000   | BTU                   | Energy of LP Gas                         |
| LUBE MULTI        | 0.1000       | NONE                  | Lube Multiplier                          |
| NATURAL GAS       | 2.1000       | MCF                   | Cost of Natural Gas                      |
| NATURAL GAS BTU   | 1000000.0000 | BTU                   | Energy of Nat. Gas per 100ft3 or Therm   |
| OWNER LABOR       | 4.5000       | HOURL                 | Owner Repair and Maintenance Labor Rate  |
| OWNER LABOR IRR   | 4.5000       | HOURL                 | Owner Irrigation Operation Labor         |
| PTR               | 0.0000       | %                     | Personal Property Tax Rate               |

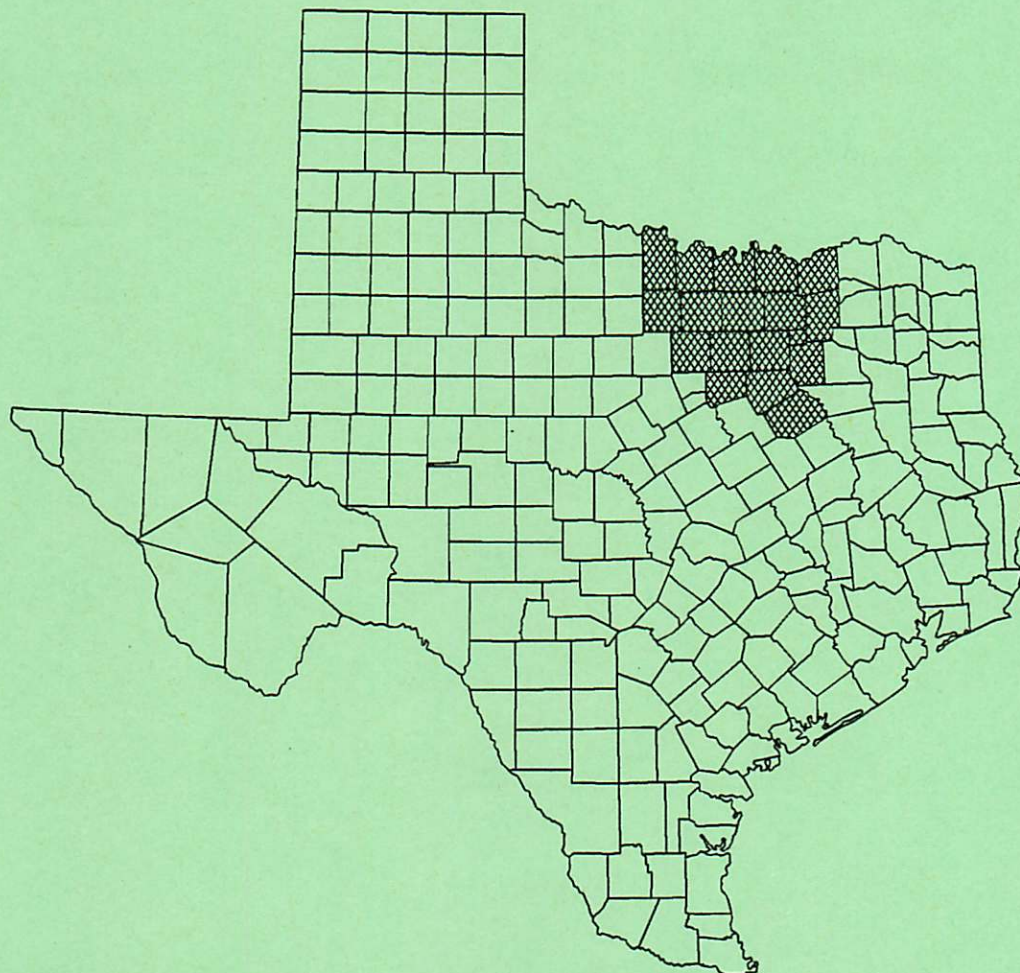


TEXAS AGRICULTURAL EXTENSION SERVICE . THE TEXAS A&M UNIVERSITY SYSTEM  
Zerle L. Carpenter, Director . College Station, Texas

# TEXAS LIVESTOCK ENTERPRISE BUDGETS

## NORTH CENTRAL TEXAS DISTRICT

Projected for 1989



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**COW-CALF PRODUCTION, IMPROVED PASTURES 40 COW HERD**  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| =====                                                           |          |           |       |           |         |          | Your |
|-----------------------------------------------------------------|----------|-----------|-------|-----------|---------|----------|------|
| PRODUCTION Description                                          |          | Quantity  | Unit  | \$ / Unit | Return  | Estimate |      |
| CULL COWS                                                       | BEEF     | 0.10Hd    | 9.000 | cwt.      | 52.0000 | 46.80    |      |
| HEIFER CALVES                                                   |          | 0.28Hd    | 4.500 | cwt.      | 87.0000 | 109.62   |      |
| STEER CALVES                                                    |          | 0.43Hd    | 4.800 | cwt.      | 96.0000 | 198.14   |      |
|                                                                 |          |           |       |           | =====   |          |      |
| Total GROSS Income                                              |          |           |       |           | 354.56  |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| OPERATING INPUT or CUSTOM OPERATION                             |          |           |       |           |         |          |      |
| Description                                                     |          | Input Use | Unit  | \$ / Unit | Cost    |          |      |
| HAY                                                             | BERMUDA  | 24.750    | cwt.  | 3.000     | 74.25   |          |      |
| MISCELLANEOUS                                                   | COW-CALF | 1.000     | head  | 10.000    | 10.00   |          |      |
| PASTURE                                                         | BERMUDA  | 1.800     | acre  | 37.320    | 67.18   |          |      |
| SALES COMMISSION                                                | CULL COW | 0.900     | cwt.  | 1.250     | 1.13    |          |      |
| SALES COMMISSION                                                | STOCKER  | 3.180     | cwt.  | 2.000     | 6.36    |          |      |
| SALT & MINERALS                                                 |          | 0.490     | cwt.  | 7.930     | 3.89    |          |      |
| SUPPLEMENT                                                      |          | 1.500     | cwt.  | 10.750    | 16.13   |          |      |
| VET. MEDICINE                                                   | COW-CALF | 1.000     | head  | 7.000     | 7.00    |          |      |
| Fuel                                                            |          |           |       |           | 5.08    |          |      |
| Lube                                                            |          |           |       |           | 0.51    |          |      |
| Repair                                                          |          |           |       |           | 3.18    |          |      |
|                                                                 |          |           |       |           | =====   |          |      |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                |          |           |       |           | 194.69  |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| Residual returns to capital, ownership                          |          |           |       |           |         |          |      |
| labor, land, management, and profit                             |          |           |       |           | 159.87  |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| CAPITAL INVESTMENT Description                                  |          | Quantity  | Unit  | Rate of   | Cost    |          |      |
|                                                                 |          | Invested  |       | Return    |         |          |      |
| Interest - IT Borrowed                                          |          | 1353.457  | Dol.  | 0.109     | 147.51  |          |      |
| Interest - OC Borrowed                                          |          | 255.600   | Dol.  | 0.109     | 27.86   |          |      |
|                                                                 |          |           |       |           | =====   |          |      |
| Total CAPITAL INVESTMENT Costs                                  |          |           |       |           | 175.37  |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| Residual returns to ownership, labor,                           |          |           |       |           |         |          |      |
| land, management, and profit                                    |          |           |       |           | -15.50  |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance) |          |           |       |           | Cost    |          |      |
| Machinery and Equipment                                         |          |           |       |           | 40.49   |          |      |
| Livestock                                                       |          |           |       |           | 22.97   |          |      |
|                                                                 |          |           |       |           | =====   |          |      |
| Total OWNERSHIP Costs                                           |          |           |       |           | 63.46   |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| Residual returns to labor, land, management, and profit         |          |           |       |           | -78.96  |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| LABOR COST Description                                          |          | Input Use | Unit  | Average   | Cost    |          |      |
|                                                                 |          |           |       | Rate      |         |          |      |
| Machinery and Equipment                                         |          | 3.108     | Hr.   | 4.949     | 15.38   |          |      |
| Other                                                           |          | 5.400     | Hr.   | 5.000     | 27.00   |          |      |
|                                                                 |          |           |       |           | =====   |          |      |
| Total LABOR Costs                                               |          |           |       |           | 42.38   |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| Residual returns to land, management, and profit                |          |           |       |           | -121.34 |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| LAND COST Description                                           |          | Input Use | Unit  | Rate of   | Cost    |          |      |
|                                                                 |          |           |       | Return    |         |          |      |
| PASTURE RENT                                                    | BERMUDA  |           |       |           |         |          |      |
| PASTURE RENT                                                    | NATIVE   |           |       |           |         |          |      |
| Annual Lease                                                    |          | 2.000     | Acre  | 8.000     | 16.00   |          |      |
|                                                                 |          |           |       |           | =====   |          |      |
| Total LAND Costs                                                |          |           |       |           | 52.00   |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| Residual returns to management and profit                       |          |           |       |           | -173.34 |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| -WARNING- No Management Cost Specified                          |          |           |       |           |         |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| Residual returns to profit                                      |          |           |       |           | -173.34 |          |      |
| =====                                                           |          |           |       |           |         |          |      |
| Total Projected Cost of Production                              |          |           |       |           | 527.90  |          |      |

Cow-Calf Production, Improved Pastures 40 Cow Herd  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| GROSS INCOME Description                                                | Quantity | Unit  | \$ / Unit | Total   | Your Estimate |
|-------------------------------------------------------------------------|----------|-------|-----------|---------|---------------|
| =====                                                                   | =====    | ===== | =====     | =====   | =====         |
| CULL COWS BEEF                                                          | 0.10Hd   | 9.000 | cwt.      | 52.0000 | 46.80         |
| HEIFER CALVES                                                           | 0.28Hd   | 4.500 | cwt.      | 87.0000 | 109.62        |
| STEER CALVES                                                            | 0.43Hd   | 4.800 | cwt.      | 96.0000 | 198.14        |
|                                                                         |          |       |           | =====   | =====         |
| Total GROSS Income                                                      |          |       |           | 354.56  | =====         |
| VARIABLE COST Description                                               |          |       |           | Total   |               |
| =====                                                                   |          |       |           | =====   |               |
| BARN HAY                                                                |          |       |           | 0.26    | =====         |
| FENCING ONE MILE                                                        |          |       |           | 2.52    | =====         |
| HAY BERMUDA                                                             |          |       |           | 74.25   | =====         |
| Interest - OC Borrowed                                                  |          |       |           | 27.86   | =====         |
| LIVESTOCK LABOR                                                         |          |       |           | 27.00   | =====         |
| MISCELLANEOUS COW-CALF                                                  |          |       |           | 10.00   | =====         |
| PASTURE BERMUDA                                                         |          |       |           | 67.18   | =====         |
| PENS & EQUIPMENT                                                        |          |       |           | 0.56    | =====         |
| PICKUP TRUCK 3/4 TON                                                    |          |       |           | 20.81   | =====         |
| SALES COMMISSIONCULL COW                                                |          |       |           | 1.13    | =====         |
| SALES COMMISSIONSTOCKER                                                 |          |       |           | 6.36    | =====         |
| SALT & MINERALS                                                         |          |       |           | 3.89    | =====         |
| SUPPLEMENT                                                              |          |       |           | 16.13   | =====         |
| VET. MEDICINE COW-CALF                                                  |          |       |           | 7.00    | =====         |
|                                                                         |          |       |           | =====   | =====         |
| Total VARIABLE COST                                                     |          |       |           | 264.94  | =====         |
| Break-Even Price, Total Variable Cost \$ 52.57 per cwt. of STEER CALVES |          |       |           |         |               |
| GROSS INCOME minus VARIABLE COST                                        |          |       |           | 89.63   | =====         |
| FIXED COST Description                                                  |          | Unit  |           | Total   |               |
| =====                                                                   |          | ===== |           | =====   |               |
| Machinery and Equipment                                                 |          | Acre  |           | 97.46   | =====         |
| Livestock                                                               |          |       |           | 113.51  | =====         |
| Land                                                                    |          | Acre  |           | 52.00   | =====         |
|                                                                         |          |       |           | =====   | =====         |
| Total FIXED Cost                                                        |          |       |           | 262.97  | =====         |
| Break-Even Price, Total Cost \$ 179.98 per cwt. of STEER CALVES         |          |       |           |         |               |
| Total of ALL Cost                                                       |          |       |           | 527.90  | =====         |
| NET PROJECTED RETURNS                                                   |          |       |           | -173.34 | =====         |

**COW-CALF PRODUCTION, NATIVE PASTURES 40 COW HERD**  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| PRODUCTION Description                                                     | Quantity          | Unit       | \$ / Unit      | Return | Your Estimate |
|----------------------------------------------------------------------------|-------------------|------------|----------------|--------|---------------|
| CULL COWS BEEF                                                             | 0.10Hd            | 9.000 cwt. | 52.0000        | 46.80  |               |
| HEIFER CALVES                                                              | 0.28Hd            | 4.500 cwt. | 87.0000        | 109.62 |               |
| STEER CALVES                                                               | 0.43Hd            | 4.800 cwt. | 96.0000        | 198.14 |               |
| Total GROSS Income                                                         |                   |            |                | 354.56 |               |
| =====                                                                      |                   |            |                |        |               |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |            |                |        |               |
| Description                                                                | Input Use         | Unit       | \$ / Unit      | Cost   |               |
| MISCELLANEOUS COW-CALF                                                     | 1.000             | head       | 10.000         | 10.00  |               |
| PASTURE BERMUDA                                                            | 0.500             | acre       | 37.320         | 18.66  |               |
| SALES COMMISSIONCULL COW                                                   | 0.900             | cwt.       | 1.250          | 1.13   |               |
| SALES COMMISSIONSTOCKER                                                    | 3.180             | cwt.       | 2.000          | 6.36   |               |
| SALT & MINERALS                                                            | 0.490             | cwt.       | 7.930          | 3.89   |               |
| SUPPLEMENT                                                                 | 3.000             | cwt.       | 10.750         | 32.25  |               |
| VET. MEDICINE COW-CALF                                                     | 1.000             | head       | 7.000          | 7.00   |               |
| Fuel                                                                       |                   |            |                | 5.08   |               |
| Lube                                                                       |                   |            |                | 0.51   |               |
| Repair                                                                     |                   |            |                | 3.18   |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |            |                | 88.05  |               |
| =====                                                                      |                   |            |                |        |               |
| Residual returns to capital, ownership labor, land, management, and profit |                   |            |                | 266.51 |               |
| =====                                                                      |                   |            |                |        |               |
| CAPITAL INVESTMENT Description                                             | Quantity Invested | Unit       | Rate of Return | Cost   |               |
| Interest - IT Borrowed                                                     | 1353.457          | Dol.       | 0.109          | 147.51 |               |
| Interest - OC Borrowed                                                     | 134.252           | Dol.       | 0.109          | 14.63  |               |
| Interest - OC Earned                                                       | -51.051           | Dol.       | 0.053          | -2.68  |               |
| Total CAPITAL INVESTMENT Costs                                             |                   |            |                | 159.47 |               |
| =====                                                                      |                   |            |                |        |               |
| Residual returns to ownership, labor, land, management, and profit         |                   |            |                | 107.05 |               |
| =====                                                                      |                   |            |                |        |               |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |            |                | Cost   |               |
| Machinery and Equipment                                                    |                   |            |                | 40.49  |               |
| Livestock                                                                  |                   |            |                | 22.97  |               |
| Total OWNERSHIP Costs                                                      |                   |            |                | 63.46  |               |
| =====                                                                      |                   |            |                |        |               |
| Residual returns to labor, land, management, and profit                    |                   |            |                | 43.59  |               |
| =====                                                                      |                   |            |                |        |               |
| LABOR COST Description                                                     | Input Use         | Unit       | Average Rate   | Cost   |               |
| Machinery and Equipment                                                    | 3.108             | Hr.        | 4.949          | 15.38  |               |
| Other                                                                      | 5.400             | Hr.        | 5.000          | 27.00  |               |
| Total LABOR Costs                                                          |                   |            |                | 42.38  |               |
| =====                                                                      |                   |            |                |        |               |
| Residual returns to land, management, and profit                           |                   |            |                | 1.21   |               |
| =====                                                                      |                   |            |                |        |               |
| LAND COST Description                                                      | Input Use         | Unit       | Rate of Return | Cost   |               |
| PASTURE RENT BERMUDA                                                       |                   |            |                |        |               |
| PASTURE RENT NATIVE                                                        |                   |            |                |        |               |
| Annual Lease                                                               | 5.000             | Acre       | 8.000          | 40.00  |               |
| Total LAND Costs                                                           |                   |            |                | 50.00  |               |
| =====                                                                      |                   |            |                |        |               |
| Residual returns to management and profit                                  |                   |            |                | -48.79 |               |
| =====                                                                      |                   |            |                |        |               |
| -WARNING- No Management Cost Specified                                     |                   |            |                |        |               |
| =====                                                                      |                   |            |                |        |               |
| Residual returns to profit                                                 |                   |            |                | -48.79 |               |
| =====                                                                      |                   |            |                |        |               |
| Total Projected Cost of Production                                         |                   |            |                | 403.36 |               |



Projections for Planning Purposes Only  
Not to be Used without Updating after April 8, 1989.

B-1241(L04)

Cow-Calf Production, Native Pastures 40 Cow Herd  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| GROSS INCOME Description                                                 | Quantity | Unit       | \$ / Unit | Total  | Your Estimate |
|--------------------------------------------------------------------------|----------|------------|-----------|--------|---------------|
| =====                                                                    | =====    | =====      | =====     | =====  | =====         |
| CULL COWS BEEF                                                           | 0.10Hd   | 9.000 cwt. | 52.0000   | 46.80  | _____         |
| HEIFER CALVES                                                            | 0.28Hd   | 4.500 cwt. | 87.0000   | 109.62 | _____         |
| STEER CALVES                                                             | 0.43Hd   | 4.800 cwt. | 96.0000   | 198.14 | _____         |
|                                                                          |          |            |           | =====  | _____         |
| Total GROSS Income                                                       |          |            |           | 354.56 | _____         |
| VARIABLE COST Description                                                |          |            |           | Total  |               |
| =====                                                                    |          |            |           | =====  |               |
| BARN HAY                                                                 |          |            |           | 0.26   | _____         |
| FENCING ONE MILE                                                         |          |            |           | 2.52   | _____         |
| Interest - Earned                                                        |          |            |           | -2.68  | _____         |
| Interest - OC Borrowed                                                   |          |            |           | 14.63  | _____         |
| LIVESTOCK LABOR                                                          |          |            |           | 27.00  | _____         |
| MISCELLANEOUS COW-CALF                                                   |          |            |           | 10.00  | _____         |
| PASTURE BERMUDA                                                          |          |            |           | 18.66  | _____         |
| PENS & EQUIPMENT                                                         |          |            |           | 0.56   | _____         |
| PICKUP TRUCK 3/4 TON                                                     |          |            |           | 20.81  | _____         |
| SALES COMMISSIONCULL COW                                                 |          |            |           | 1.13   | _____         |
| SALES COMMISSIONSTOCKER                                                  |          |            |           | 6.36   | _____         |
| SALT & MINERALS                                                          |          |            |           | 3.89   | _____         |
| SUPPLEMENT                                                               |          |            |           | 32.25  | _____         |
| VET. MEDICINE COW-CALF                                                   |          |            |           | 7.00   | _____         |
|                                                                          |          |            |           | =====  | _____         |
| Total VARIABLE COST                                                      |          |            |           | 142.39 | _____         |
| Break-Even Price, Total Variable Cost \$ - 6.79 per cwt. of STEER CALVES |          |            |           |        |               |
| GROSS INCOME minus VARIABLE COST                                         |          |            |           | 212.18 | _____         |
| FIXED COST Description                                                   | Unit     |            | Total     |        |               |
| =====                                                                    | =====    |            | =====     |        |               |
| Machinery and Equipment                                                  | Acre     |            | 97.46     | _____  |               |
| Livestock                                                                |          |            | 113.51    | _____  |               |
| Land                                                                     | Acre     |            | 50.00     | _____  |               |
|                                                                          |          |            | =====     |        |               |
| Total FIXED Cost                                                         |          |            | 260.97    | _____  |               |
| Break-Even Price, Total Cost \$ 119.63 per cwt. of STEER CALVES          |          |            |           |        |               |
| Total of ALL Cost                                                        |          |            | 403.36    | _____  |               |
| NET PROJECTED RETURNS                                                    |          |            | -48.79    | _____  |               |

**STOCKER STEERS, (WHEAT GRAZING, NOV-FEB, 120 DAYS)**

North Central Texas District (4)

1989 Projected Costs and Returns per Head

| PRODUCTION Description                                          | Quantity  | Unit       | \$ / Unit | Return | Your Estimate |
|-----------------------------------------------------------------|-----------|------------|-----------|--------|---------------|
| FEEDER STEERS 670 LB.                                           | 0.98Hd    | 6.700 cwt. | 86.0000   | 564.68 |               |
| Total GROSS Income                                              |           |            |           | 564.68 |               |
| =====                                                           |           |            |           |        |               |
| OPERATING INPUT or CUSTOM OPERATION                             |           |            |           |        |               |
| Description                                                     | Input Use | Unit       | \$ / Unit | Cost   |               |
| HAY                                                             | 2.000     | cwt.       | 3.000     | 6.00   |               |
| MISCELLANEOUS STOCKER                                           | 1.000     | head       | 4.000     | 4.00   |               |
| PASTURE                                                         | 0.250     | acre       | 8.000     | 2.00   |               |
| SALES COMMISSION STOCKER                                        | 6.700     | cwt.       | 2.000     | 13.40  |               |
| SALT & MINERALS                                                 | 0.188     | cwt.       | 7.930     | 1.49   |               |
| STOCKER STEERS                                                  | 4.800     | cwt.       | 96.000    | 460.80 |               |
| SUPPLEMENT                                                      | 0.500     | cwt.       | 10.750    | 5.38   |               |
| VET. MEDICINE STOCKER                                           | 1.000     | head       | 7.000     | 7.00   |               |
| WHEAT \$/CWT GAIN                                               | 1.900     | cwt.       | 25.000    | 47.50  |               |
| Fuel                                                            |           |            |           | 1.21   |               |
| Lube                                                            |           |            |           | 0.12   |               |
| Repair                                                          |           |            |           | 0.30   |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                |           |            |           | 549.20 |               |
| =====                                                           |           |            |           |        |               |
| Residual returns to capital, ownership                          |           |            |           |        |               |
| labor, land, management, and profit                             |           |            |           | 15.48  |               |
| =====                                                           |           |            |           |        |               |
| CAPITAL INVESTMENT Description                                  |           |            |           |        |               |
|                                                                 | Quantity  | Unit       | Rate of   | Cost   |               |
|                                                                 | Invested  |            | Return    |        |               |
| Interest - IT Borrowed                                          | 143.170   | Dol.       | 0.109     | 15.60  |               |
| Interest - OC Borrowed                                          | 322.149   | Dol.       | 0.109     | 35.11  |               |
| Total CAPITAL INVESTMENT Costs                                  |           |            |           | 50.72  |               |
| =====                                                           |           |            |           |        |               |
| Residual returns to ownership, labor,                           |           |            |           |        |               |
| land, management, and profit                                    |           |            |           | -35.24 |               |
| =====                                                           |           |            |           |        |               |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance) |           |            |           |        |               |
|                                                                 |           |            |           | Cost   |               |
| Machinery and Equipment                                         |           |            |           | 15.20  |               |
| Total OWNERSHIP Costs                                           |           |            |           | 15.20  |               |
| =====                                                           |           |            |           |        |               |
| Residual returns to labor, land, management, and profit         |           |            |           |        |               |
|                                                                 |           |            |           | -50.44 |               |
| =====                                                           |           |            |           |        |               |
| LABOR COST Description                                          |           |            |           |        |               |
|                                                                 | Input Use | Unit       | Average   | Cost   |               |
|                                                                 |           |            | Rate      |        |               |
| Machinery and Equipment                                         | 0.917     | Hr.        | 4.864     | 4.46   |               |
| Other                                                           | 1.900     | Hr.        | 5.000     | 9.50   |               |
| Total LABOR Costs                                               |           |            |           | 13.96  |               |
| =====                                                           |           |            |           |        |               |
| Residual returns to land, management, and profit                |           |            |           |        |               |
|                                                                 |           |            |           | -64.39 |               |
| =====                                                           |           |            |           |        |               |
| -WARNING- No Land Cost Specified                                |           |            |           |        |               |
| =====                                                           |           |            |           |        |               |
| Residual returns to management and profit                       |           |            |           |        |               |
|                                                                 |           |            |           | -64.39 |               |
| =====                                                           |           |            |           |        |               |
| -WARNING- No Management Cost Specified                          |           |            |           |        |               |
| =====                                                           |           |            |           |        |               |
| Residual returns to profit                                      |           |            |           |        |               |
|                                                                 |           |            |           | -64.39 |               |
| =====                                                           |           |            |           |        |               |
| Total Projected Cost of Production                              |           |            |           | 629.07 |               |

Stocker Steers, (Wheat Grazing, Nov-Feb, 120 Days)  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| GROSS INCOME Description                                                 | Quantity | Unit       | \$ / Unit | Total  | Your Estimate |
|--------------------------------------------------------------------------|----------|------------|-----------|--------|---------------|
| =====                                                                    | =====    | =====      | =====     | =====  | =====         |
| FEEDER STEERS 670 LB.                                                    | 0.98Hd   | 6.700 cwt. | 86.0000   | 564.68 |               |
|                                                                          |          |            |           | =====  |               |
| Total GROSS Income                                                       |          |            |           | 564.68 |               |
| VARIABLE COST Description                                                |          |            |           | Total  |               |
| =====                                                                    |          |            |           | =====  |               |
| HAY BERMUDA                                                              |          |            |           | 6.00   |               |
| Interest - OC Borrowed                                                   |          |            |           | 35.11  |               |
| LIVESTOCK LABOR                                                          |          |            |           | 9.50   |               |
| MISCELLANEOUS STOCKER                                                    |          |            |           | 4.00   |               |
| PASTURE NATIVE                                                           |          |            |           | 2.00   |               |
| PENS & EQUIPMENT                                                         |          |            |           | 1.13   |               |
| PICKUP TRUCK 3/4 TON                                                     |          |            |           | 4.97   |               |
| SALES COMMISSION STOCKER                                                 |          |            |           | 13.40  |               |
| SALT & MINERALS                                                          |          |            |           | 1.49   |               |
| STOCKER STEERS                                                           |          |            |           | 460.80 |               |
| SUPPLEMENT                                                               |          |            |           | 5.38   |               |
| VET. MEDICINE STOCKER                                                    |          |            |           | 7.00   |               |
| WHEAT \$/CWT GAIN                                                        |          |            |           | 47.50  |               |
|                                                                          |          |            |           | =====  |               |
| Total VARIABLE COST                                                      |          |            |           | 598.27 |               |
| Break-Even Price, Total Variable Cost \$ 91.11 per cwt. of FEEDER STEERS |          |            |           |        |               |
| GROSS INCOME minus VARIABLE COST                                         |          |            |           | -33.59 |               |
| FIXED COST Description                                                   |          | Unit       |           | Total  |               |
| =====                                                                    |          | =====      |           | =====  |               |
| Machinery and Equipment                                                  |          | Acre       |           | 30.80  |               |
|                                                                          |          |            |           | =====  |               |
| Total FIXED Cost                                                         |          |            |           | 30.80  |               |
| Break-Even Price, Total Cost \$ 95.80 per cwt. of FEEDER STEERS          |          |            |           |        |               |
| Total of ALL Cost                                                        |          |            |           | 629.07 |               |
| NET PROJECTED RETURNS                                                    |          |            |           | -64.39 |               |

**STOCKER STEERS, (WHEAT GRAZING, NOV-MAY, 210 DAYS)**

North Central Texas District (4)

1989 Projected Costs and Returns per Head

| PRODUCTION Description                                                     | Quantity          | Unit  | \$ / Unit      | Return  | Your Estimate |
|----------------------------------------------------------------------------|-------------------|-------|----------------|---------|---------------|
| FEEDER STEERS 840 LB.                                                      | 0.98Hd            | 8.400 | cwt.           | 79.0000 | 650.33        |
| Total GROSS Income                                                         |                   |       |                |         | 650.33        |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |       |                |         |               |
| Description                                                                | Input Use         | Unit  | \$ / Unit      | Cost    |               |
| HAY BERMUDA                                                                | 2.000             | cwt.  | 3.000          | 6.00    |               |
| MISCELLANEOUS STOCKER                                                      | 1.000             | head  | 4.000          | 4.00    |               |
| PASTURE NATIVE                                                             | 0.250             | acre  | 8.000          | 2.00    |               |
| SALES COMMISSION STOCKER                                                   | 8.400             | cwt.  | 2.000          | 16.80   |               |
| SALT & MINERALS                                                            | 0.300             | cwt.  | 7.930          | 2.38    |               |
| STOCKER STEERS                                                             | 4.800             | cwt.  | 96.000         | 460.80  |               |
| SUPPLEMENT                                                                 | 0.500             | cwt.  | 10.750         | 5.38    |               |
| VET. MEDICINE STOCKER                                                      | 1.000             | head  | 7.000          | 7.00    |               |
| WHEAT \$/CWT GAIN                                                          | 3.600             | cwt.  | 25.000         | 90.00   |               |
| Fuel                                                                       |                   |       |                | 1.21    |               |
| Lube                                                                       |                   |       |                | 0.12    |               |
| Repair                                                                     |                   |       |                | 0.30    |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |       |                |         | 595.99        |
| Residual returns to capital, ownership labor, land, management, and profit |                   |       |                |         | 54.34         |
| CAPITAL INVESTMENT Description                                             |                   |       |                |         |               |
|                                                                            | Quantity Invested | Unit  | Rate of Return | Cost    |               |
| Interest - IT Borrowed                                                     | 143.170           | Dol.  | 0.109          | 15.60   |               |
| Interest - OC Borrowed                                                     | 344.380           | Dol.  | 0.109          | 37.54   |               |
| Interest - OC Earned                                                       | -0.987            | Dol.  | 0.053          | -0.05   |               |
| Total CAPITAL INVESTMENT Costs                                             |                   |       |                |         | 53.09         |
| Residual returns to ownership, labor, land, management, and profit         |                   |       |                |         | 1.25          |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |       |                |         |               |
|                                                                            |                   |       |                | Cost    |               |
| Machinery and Equipment                                                    |                   |       |                | 15.20   |               |
| Total OWNERSHIP Costs                                                      |                   |       |                |         | 15.20         |
| Residual returns to labor, land, management, and profit                    |                   |       |                |         | -13.95        |
| LABOR COST Description                                                     |                   |       |                |         |               |
|                                                                            | Input Use         | Unit  | Average Rate   | Cost    |               |
| Machinery and Equipment                                                    | 0.917             | Hr.   | 4.864          | 4.46    |               |
| Other                                                                      | 3.040             | Hr.   | 5.000          | 15.20   |               |
| Total LABOR Costs                                                          |                   |       |                |         | 19.66         |
| Residual returns to land, management, and profit                           |                   |       |                |         | -33.61        |
| -WARNING- No Land Cost Specified                                           |                   |       |                |         |               |
| Residual returns to management and profit                                  |                   |       |                |         | -33.61        |
| -WARNING- No Management Cost Specified                                     |                   |       |                |         |               |
| Residual returns to profit                                                 |                   |       |                |         | -33.61        |
| Total Projected Cost of Production                                         |                   |       |                |         | 683.93        |



Projections for Planning Purposes Only  
Not to be Used without Updating after April 8, 1989.

B-1241(L04)

Stocker Steers, (Wheat Grazing, Nov-May, 210 Days)  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| GROSS INCOME Description                                                 | Quantity | Unit       | \$ / Unit | Total  | Your Estimate |
|--------------------------------------------------------------------------|----------|------------|-----------|--------|---------------|
| =====                                                                    | =====    | =====      | =====     | =====  | =====         |
| FEEDER STEERS 840 LB.                                                    | 0.98Hd   | 8.400 cwt. | 79.0000   | 650.33 |               |
|                                                                          |          |            |           | =====  |               |
| Total GROSS Income                                                       |          |            |           | 650.33 |               |
| VARIABLE COST Description                                                |          |            |           | Total  |               |
| =====                                                                    |          |            |           | =====  |               |
| HAY BERMUDA                                                              |          |            |           | 6.00   |               |
| Interest - Earned                                                        |          |            |           | -0.05  |               |
| Interest - OC Borrowed                                                   |          |            |           | 37.54  |               |
| LIVESTOCK LABOR                                                          |          |            |           | 15.20  |               |
| MISCELLANEOUS STOCKER                                                    |          |            |           | 4.00   |               |
| PASTURE NATIVE                                                           |          |            |           | 2.00   |               |
| PENS & EQUIPMENT                                                         |          |            |           | 1.13   |               |
| PICKUP TRUCK 3/4 TON                                                     |          |            |           | 4.97   |               |
| SALES COMMISSION STOCKER                                                 |          |            |           | 16.80  |               |
| SALT & MINERALS                                                          |          |            |           | 2.38   |               |
| STOCKER STEERS                                                           |          |            |           | 460.80 |               |
| SUPPLEMENT                                                               |          |            |           | 5.38   |               |
| VET. MEDICINE STOCKER                                                    |          |            |           | 7.00   |               |
| WHEAT \$/CWT GAIN                                                        |          |            |           | 90.00  |               |
|                                                                          |          |            |           | =====  |               |
| Total VARIABLE COST                                                      |          |            |           | 653.13 |               |
| Break-Even Price, Total Variable Cost \$ 79.34 per cwt. of FEEDER STEERS |          |            |           |        |               |
| GROSS INCOME minus VARIABLE COST                                         |          |            |           | -2.80  |               |
| FIXED COST Description                                                   |          | Unit       |           | Total  |               |
| =====                                                                    |          | =====      |           | =====  |               |
| Machinery and Equipment                                                  |          | Acre       |           | 30.80  |               |
|                                                                          |          |            |           | =====  |               |
| Total FIXED Cost                                                         |          |            |           | 30.80  |               |
| Break-Even Price, Total Cost \$ 83.08 per cwt. of FEEDER STEERS          |          |            |           |        |               |
| Total of ALL Cost                                                        |          |            |           | 683.93 |               |
| NET PROJECTED RETURNS                                                    |          |            |           | -33.61 |               |

**STOCKER CALF PRODUCTION, (NATIVE PASTURE)**  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| PRODUCTION Description                                                     |         |                   |        |                | Quantity | Unit    | \$ / Unit | Return | Your Estimate |
|----------------------------------------------------------------------------|---------|-------------------|--------|----------------|----------|---------|-----------|--------|---------------|
| FEEDER STEERS                                                              |         | 730 LB.           | 0.98Hd | 7.300          | cwt.     | 82.0000 | 586.63    |        |               |
| Total GROSS Income                                                         |         |                   |        |                |          |         |           | 586.63 |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| OPERATING INPUT or CUSTOM OPERATION                                        |         |                   |        |                |          |         |           |        |               |
| Description                                                                |         | Input Use         | Unit   | \$ / Unit      | Cost     |         |           |        |               |
| HAY                                                                        | BERMUDA | 4.000             | cwt.   | 3.000          | 12.00    |         |           |        |               |
| MISCELLANEOUS                                                              | STOCKER | 1.000             | head   | 4.000          | 4.00     |         |           |        |               |
| PASTURE                                                                    | NATIVE  | 4.000             | acre   | 8.000          | 32.00    |         |           |        |               |
| SALES COMMISSION                                                           | STOCKER | 7.300             | cwt.   | 2.000          | 14.60    |         |           |        |               |
| SALT & MINERALS                                                            |         | 0.263             | cwt.   | 7.930          | 2.08     |         |           |        |               |
| STOCKER STEERS                                                             |         | 4.800             | cwt.   | 96.000         | 460.80   |         |           |        |               |
| SUPPLEMENT                                                                 |         | 0.750             | cwt.   | 10.750         | 8.06     |         |           |        |               |
| VET. MEDICINE                                                              | STOCKER | 2.000             | head   | 7.000          | 14.00    |         |           |        |               |
| Fuel                                                                       |         |                   |        |                | 1.21     |         |           |        |               |
| Lube                                                                       |         |                   |        |                | 0.12     |         |           |        |               |
| Repair                                                                     |         |                   |        |                | 0.30     |         |           |        |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |         |                   |        |                |          |         |           | 549.18 |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| Residual returns to capital, ownership labor, land, management, and profit |         |                   |        |                |          |         |           | 37.45  |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| CAPITAL INVESTMENT Description                                             |         | Quantity Invested | Unit   | Rate of Return | Cost     |         |           |        |               |
| Interest - IT Borrowed                                                     |         | 143.170           | Dol.   | 0.109          | 15.60    |         |           |        |               |
| Interest - OC Borrowed                                                     |         | 315.433           | Dol.   | 0.109          | 34.38    |         |           |        |               |
| Interest - OC Earned                                                       |         | -0.434            | Dol.   | 0.053          | -0.02    |         |           |        |               |
| Total CAPITAL INVESTMENT Costs                                             |         |                   |        |                |          |         |           | 49.96  |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| Residual returns to ownership, labor, land, management, and profit         |         |                   |        |                |          |         |           | -12.51 |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |         |                   |        |                | Cost     |         |           |        |               |
| Machinery and Equipment                                                    |         |                   |        |                | 15.20    |         |           |        |               |
| Total OWNERSHIP Costs                                                      |         |                   |        |                |          |         |           | 15.20  |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| Residual returns to labor, land, management, and profit                    |         |                   |        |                |          |         |           | -27.71 |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| LABOR COST Description                                                     |         | Input Use         | Unit   | Average Rate   | Cost     |         |           |        |               |
| Machinery and Equipment                                                    |         | 0.917             | Hr.    | 4.864          | 4.46     |         |           |        |               |
| Other                                                                      |         | 2.000             | Hr.    | 5.000          | 10.00    |         |           |        |               |
| Total LABOR Costs                                                          |         |                   |        |                |          |         |           | 14.46  |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| Residual returns to land, management, and profit                           |         |                   |        |                |          |         |           | -42.17 |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| -WARNING- No Land Cost Specified                                           |         |                   |        |                |          |         |           |        |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| Residual returns to management and profit                                  |         |                   |        |                |          |         |           | -42.17 |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| -WARNING- No Management Cost Specified                                     |         |                   |        |                |          |         |           |        |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| Residual returns to profit                                                 |         |                   |        |                |          |         |           | -42.17 |               |
| =====                                                                      |         |                   |        |                |          |         |           |        |               |
| Total Projected Cost of Production                                         |         |                   |        |                |          |         |           | 628.80 |               |

Stocker Calf Production, (Native Pasture)  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| GROSS INCOME Description<br>=====                                        | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== | Your<br>Estimate<br>===== |
|--------------------------------------------------------------------------|-------------------|---------------|--------------------|----------------|---------------------------|
| FEEDER STEERS 730 LB.                                                    | 0.98Hd            | 7.300         | cwt.               | 82.0000        | 586.63                    |
| Total GROSS Income                                                       |                   |               |                    | 586.63         |                           |
| VARIABLE COST Description<br>=====                                       |                   |               |                    | Total<br>===== |                           |
| HAY BERMUDA                                                              |                   |               |                    | 12.00          |                           |
| Interest - Earned                                                        |                   |               |                    | -0.02          |                           |
| Interest - DC Borrowed                                                   |                   |               |                    | 34.38          |                           |
| LIVESTOCK LABOR                                                          |                   |               |                    | 10.00          |                           |
| MISCELLANEOUS STOCKER                                                    |                   |               |                    | 4.00           |                           |
| PASTURE NATIVE                                                           |                   |               |                    | 32.00          |                           |
| PENS & EQUIPMENT                                                         |                   |               |                    | 1.13           |                           |
| PICKUP TRUCK 3/4 TON                                                     |                   |               |                    | 4.97           |                           |
| SALES COMMISSION STOCKER                                                 |                   |               |                    | 14.60          |                           |
| SALT & MINERALS                                                          |                   |               |                    | 2.08           |                           |
| STOCKER STEERS                                                           |                   |               |                    | 460.80         |                           |
| SUPPLEMENT                                                               |                   |               |                    | 8.06           |                           |
| VET. MEDICINE STOCKER                                                    |                   |               |                    | 14.00          |                           |
| Total VARIABLE COST                                                      |                   |               |                    | 598.00         |                           |
| Break-Even Price, Total Variable Cost \$ 83.58 per cwt. of FEEDER STEERS |                   |               |                    |                |                           |
| GROSS INCOME minus VARIABLE COST                                         |                   |               |                    | -11.37         |                           |
| FIXED COST Description<br>=====                                          |                   | Unit<br>===== |                    | Total<br>===== |                           |
| Machinery and Equipment                                                  |                   | Acre          |                    | 30.80          |                           |
| Total FIXED Cost                                                         |                   |               |                    | 30.80          |                           |
| Break-Even Price, Total Cost \$ 87.89 per cwt. of FEEDER STEERS          |                   |               |                    |                |                           |
| Total of ALL Cost                                                        |                   |               |                    | 628.80         |                           |
| NET PROJECTED RETURNS                                                    |                   |               |                    | -42.17         |                           |

| DAIRY PRODUCTION, (WITHOUT SILAGE)                                         |                   |      |                |         |  |               |
|----------------------------------------------------------------------------|-------------------|------|----------------|---------|--|---------------|
| North Central Texas District (4)                                           |                   |      |                |         |  |               |
| 1989 Projected Costs and Returns per Head                                  |                   |      |                |         |  |               |
| PRODUCTION Description                                                     | Quantity          | Unit | \$ / Unit      | Return  |  | Your Estimate |
| BREEDING HEIFERS                                                           | 0.200             | head | 600.0000       | 120.00  |  |               |
| BULL CALVES DAIRY                                                          | 0.450             | head | 125.0000       | 56.25   |  |               |
| CULL COWS DAIRY                                                            | 0.22Hd 13.000     | cwt. | 52.0000        | 148.72  |  |               |
| HEIFER CALVES DAIRY                                                        | 0.030             | cwt. | 150.0000       | 4.50    |  |               |
| MILK                                                                       | 135.000           | cwt. | 13.2600        | 1790.10 |  |               |
| Total GROSS Income                                                         |                   |      |                | 2119.57 |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |      |                |         |  |               |
| Description                                                                | Input Use         | Unit | \$ / Unit      | Cost    |  |               |
| BREEDING DAIRY                                                             | 1.000             | head | 24.500         | 24.50   |  |               |
| GRAIN MIX                                                                  | 66.400            | cwt. | 8.500          | 564.40  |  |               |
| HAY                                                                        | 111.000           | cwt. | 3.000          | 333.00  |  |               |
| MGMT. RECORDS                                                              | 1.000             | head | 18.000         | 18.00   |  |               |
| MILK REPLACER                                                              | 40.000            | lb.  | 0.700          | 28.00   |  |               |
| MISCELLANEOUS DAIRY                                                        | 1.000             | head | 15.000         | 15.00   |  |               |
| PASTURE DAIRY                                                              | 5.000             | acre | 20.000         | 100.00  |  |               |
| SALT                                                                       | 0.720             | cwt. | 5.300          | 3.82    |  |               |
| SUPPLIES DAIRY                                                             | 1.000             | head | 34.750         | 34.75   |  |               |
| UTILITIES                                                                  | 1.000             | head | 40.000         | 40.00   |  |               |
| VET. MEDICINE DAIRY                                                        | 1.000             | head | 30.000         | 30.00   |  |               |
| HAULING MILK                                                               | 135.000           | cwt. | 0.720          | 97.20   |  |               |
| Fuel                                                                       |                   |      |                | 10.35   |  |               |
| Lube                                                                       |                   |      |                | 1.03    |  |               |
| Repair                                                                     |                   |      |                | 8.36    |  |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |      |                | 1308.40 |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| Residual returns to capital, ownership labor, land, management, and profit |                   |      |                | 811.17  |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| CAPITAL INVESTMENT Description                                             | Quantity Invested | Unit | Rate of Return | Cost    |  |               |
| Interest - IT Borrowed                                                     | 3100.278          | Dol. | 0.109          | 337.90  |  |               |
| Interest - OC Borrowed                                                     | 2.601             | Dol. | 0.109          | 0.28    |  |               |
| Interest - DC Earned                                                       | -223.756          | Dol. | 0.053          | -11.75  |  |               |
| Total CAPITAL INVESTMENT Costs                                             |                   |      |                | 326.44  |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| Residual returns to ownership, labor, land, management, and profit         |                   |      |                | 484.74  |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |      |                | Cost    |  |               |
| Machinery and Equipment                                                    |                   |      |                | 165.19  |  |               |
| Livestock                                                                  |                   |      |                | 22.21   |  |               |
| Total OWNERSHIP Costs                                                      |                   |      |                | 187.40  |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| Residual returns to labor, land, management, and profit                    |                   |      |                | 297.34  |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| LABOR COST Description                                                     | Input Use         | Unit | Average Rate   | Cost    |  |               |
| Machinery and Equipment                                                    | 6.219             | Hr.  | 5.000          | 31.10   |  |               |
| Other                                                                      | 48.000            | Hr.  | 5.000          | 240.00  |  |               |
| Total LABOR Costs                                                          |                   |      |                | 271.10  |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| Residual returns to land, management, and profit                           |                   |      |                | 26.24   |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| LAND COST Description                                                      | Input Use         | Unit | Rate of Return | Cost    |  |               |
| PASTURE RENT DAIRY                                                         |                   |      |                |         |  |               |
| Annual Lease                                                               | 5.000             | Acre | 2.000          | 10.00   |  |               |
| Total LAND Costs                                                           |                   |      |                | 10.00   |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| Residual returns to management and profit                                  |                   |      |                | 16.24   |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| -WARNING- No Management Cost Specified                                     |                   |      |                |         |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| Residual returns to profit                                                 |                   |      |                | 16.24   |  |               |
| =====                                                                      |                   |      |                |         |  |               |
| Total Projected Cost of Production                                         |                   |      |                | 2103.33 |  |               |

Dairy Production, (without Silage)  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

|                                  |             |               |       | Your      |         |          |
|----------------------------------|-------------|---------------|-------|-----------|---------|----------|
| GROSS INCOME                     | Description | Quantity      | Unit  | \$ / Unit | Total   | Estimate |
| =====                            |             |               |       | =====     | =====   | =====    |
| BREEDING HEIFERS                 |             | 0.200         | head  | 600.0000  | 120.00  | _____    |
| BULL CALVES                      | DAIRY       | 0.450         | head  | 125.0000  | 56.25   | _____    |
| CULL COWS                        | DAIRY       | 0.22Hd 13.000 | cwt.  | 52.0000   | 148.72  | _____    |
| HEIFER CALVES                    | DAIRY       | 0.030         | cwt.  | 150.0000  | 4.50    | _____    |
| MILK                             |             | 135.000       | cwt.  | 13.2600   | 1790.10 | _____    |
|                                  |             |               |       | =====     | =====   | =====    |
| Total GROSS Income               |             |               |       |           | 2119.57 | _____    |
| VARIABLE COST Description        |             |               |       |           | Total   |          |
| =====                            |             |               |       |           | =====   |          |
| BARN                             | HAY         |               |       |           | 0.10    | _____    |
| BREEDING                         | DAIRY       |               |       |           | 24.50   | _____    |
| BULK MILK COOLER                 |             |               |       |           | 0.63    | _____    |
| CALF HUTCHES                     |             |               |       |           | 0.01    | _____    |
| DIGGER/WAGON                     | SILAGE      |               |       |           | 0.55    | _____    |
| FEED MILL                        |             |               |       |           | 0.70    | _____    |
| FEED SYSTEM                      |             |               |       |           | 0.09    | _____    |
| FEEDER                           | MECHANIC    |               |       |           | 0.33    | _____    |
| FEEDING AREA                     |             |               |       |           | 0.06    | _____    |
| GRAIN MIX                        |             |               |       |           | 564.40  | _____    |
| HAULING                          | MILK        |               |       |           | 97.20   | _____    |
| HAY                              |             |               |       |           | 333.00  | _____    |
| HAY RACKS                        |             |               |       |           | 0.06    | _____    |
| HOLDING AREA                     |             |               |       |           | 0.06    | _____    |
| Interest - Earned                |             |               |       |           | -11.75  | _____    |
| Interest - OC Borrowed           |             |               |       |           | 0.28    | _____    |
| LIVESTOCK LABOR                  |             |               |       |           | 240.00  | _____    |
| MANURE SYSTEM                    |             |               |       |           | 0.19    | _____    |
| MGMT. RECORDS                    |             |               |       |           | 18.00   | _____    |
| MILK REPLACER                    |             |               |       |           | 28.00   | _____    |
| MILK ROOM                        |             |               |       |           | 0.22    | _____    |
| MILKING EQUIP.                   |             |               |       |           | 1.25    | _____    |
| MILKING PARLOR                   |             |               |       |           | 0.45    | _____    |
| MILKING STALLS                   |             |               |       |           | 0.70    | _____    |
| MISCELLANEOUS                    | DAIRY       |               |       |           | 15.00   | _____    |
| PASTURE                          | DAIRY       |               |       |           | 100.00  | _____    |
| PICKUP TRUCK                     | 3/4 TON     |               |       |           | 36.51   | _____    |
| SALT                             |             |               |       |           | 3.82    | _____    |
| SILLO                            | HORIZON     |               |       |           | 0.06    | _____    |
| SUPPLIES                         | DAIRY       |               |       |           | 34.75   | _____    |
| TRACTOR                          | 40 HP       |               |       |           | 8.44    | _____    |
| UTILITIES                        |             |               |       |           | 40.00   | _____    |
| VET. MEDICINE                    | DAIRY       |               |       |           | 30.00   | _____    |
| WAGON                            | MANURE      |               |       |           | 0.23    | _____    |
| WATER SYSTEM                     |             |               |       |           | 0.19    | _____    |
|                                  |             |               |       |           | =====   | =====    |
| Total VARIABLE COST              |             |               |       |           | 1568.03 | _____    |
| GROSS INCOME minus VARIABLE COST |             |               |       |           | 551.54  | _____    |
| FIXED COST Description           |             |               | Unit  | Total     |         |          |
| =====                            |             |               | ===== | =====     |         |          |
| Machinery and Equipment          |             |               | Acre  | 352.30    | _____   |          |
| Livestock                        |             |               |       | 173.00    | _____   |          |
| Land                             |             |               | Acre  | 10.00     | _____   |          |
|                                  |             |               |       |           | =====   | =====    |
| Total FIXED Cost                 |             |               |       |           | 535.30  | _____    |
| Total of ALL Cost                |             |               |       |           | 2103.33 | _____    |
| NET PROJECTED RETURNS            |             |               |       |           | 16.24   | _____    |

| DAIRY PRODUCTION, (WITH SILAGE)                                            |                   |      |                |         |        |               |
|----------------------------------------------------------------------------|-------------------|------|----------------|---------|--------|---------------|
| North Central Texas District (4)                                           |                   |      |                |         |        |               |
| 1989 Projected Costs and Returns per Head                                  |                   |      |                |         |        |               |
| =====                                                                      |                   |      |                |         |        |               |
| PRODUCTION Description                                                     | Quantity          | Unit | \$ / Unit      | Return  |        | Your Estimate |
| BREEDING HEIFERS                                                           | 0.200             | head | 600.0000       | 120.00  |        | _____         |
| BULL CALVES DAIRY                                                          | 0.450             | head | 125.0000       | 56.25   |        | _____         |
| CULL COWS DAIRY                                                            | 0.22Hd 13.000     | cwt. | 52.0000        | 148.72  |        | _____         |
| HEIFER CALVES DAIRY                                                        | 0.030             | cwt. | 150.0000       | 4.50    |        | _____         |
| MILK                                                                       | 135.000           | cwt. | 13.2600        | 1790.10 |        | _____         |
|                                                                            |                   |      |                | =====   |        |               |
| Total GROSS Income                                                         |                   |      |                | 2119.57 |        | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |      |                |         |        |               |
| Description                                                                | Input Use         | Unit | \$ / Unit      | Cost    |        |               |
| BREEDING DAIRY                                                             | 1.000             | head | 24.500         | 24.50   |        | _____         |
| GRAIN MIX                                                                  | 66.400            | cwt. | 8.500          | 564.40  |        | _____         |
| HAY                                                                        | 39.000            | cwt. | 3.000          | 117.00  |        | _____         |
| MGMT. RECORDS                                                              | 1.000             | head | 18.000         | 18.00   |        | _____         |
| MILK REPLACER                                                              | 40.000            | lb.  | 0.700          | 28.00   |        | _____         |
| MISCELLANEOUS DAIRY                                                        | 1.000             | head | 15.000         | 15.00   |        | _____         |
| PASTURE DAIRY                                                              | 5.000             | acre | 20.000         | 100.00  |        | _____         |
| SALT                                                                       | 0.720             | cwt. | 5.300          | 3.82    |        | _____         |
| SORGHUM SILAGE                                                             | 11.500            | ton  | 25.000         | 287.50  |        | _____         |
| SUPPLIES DAIRY                                                             | 1.000             | head | 34.750         | 34.75   |        | _____         |
| UTILITIES                                                                  | 1.000             | head | 40.000         | 40.00   |        | _____         |
| VET. MEDICINE DAIRY                                                        | 1.000             | head | 30.000         | 30.00   |        | _____         |
| HAULING MILK                                                               | 135.000           | cwt. | 0.720          | 97.20   |        | _____         |
| Fuel                                                                       |                   |      |                | 10.35   |        | _____         |
| Lube                                                                       |                   |      |                | 1.03    |        | _____         |
| Repair                                                                     |                   |      |                | 8.36    |        | _____         |
|                                                                            |                   |      |                | =====   |        |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |      |                | 1379.90 |        | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| Residual returns to capital, ownership labor, land, management, and profit |                   |      |                |         | 739.67 | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| CAPITAL INVESTMENT Description                                             | Quantity Invested | Unit | Rate of Return | Cost    |        |               |
| Interest - IT Borrowed                                                     | 3100.278          | Dol. | 0.109          | 337.90  |        | _____         |
| Interest - OC Borrowed                                                     | 4.444             | Dol. | 0.109          | 0.48    |        | _____         |
| Interest - OC Earned                                                       | -189.653          | Dol. | 0.053          | -9.96   |        | _____         |
|                                                                            |                   |      |                | =====   |        |               |
| Total CAPITAL INVESTMENT Costs                                             |                   |      |                | 328.43  |        | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| Residual returns to ownership, labor, land, management, and profit         |                   |      |                |         | 411.24 | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |      |                | Cost    |        |               |
| Machinery and Equipment                                                    |                   |      |                | 165.19  |        | _____         |
| Livestock                                                                  |                   |      |                | 22.21   |        | _____         |
|                                                                            |                   |      |                | =====   |        |               |
| Total OWNERSHIP Costs                                                      |                   |      |                | 187.40  |        | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| Residual returns to labor, land, management, and profit                    |                   |      |                |         | 223.85 | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| LABOR COST Description                                                     | Input Use         | Unit | Average Rate   | Cost    |        |               |
| Machinery and Equipment                                                    | 6.219             | Hr.  | 5.000          | 31.10   |        | _____         |
| Other                                                                      | 48.000            | Hr.  | 5.000          | 240.00  |        | _____         |
|                                                                            |                   |      |                | =====   |        |               |
| Total LABOR Costs                                                          |                   |      |                | 271.10  |        | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| Residual returns to land, management, and profit                           |                   |      |                |         | -47.25 | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| LAND COST Description                                                      | Input Use         | Unit | Rate of Return | Cost    |        |               |
| PASTURE RENT DAIRY                                                         |                   |      |                |         |        |               |
| Annual Lease                                                               | 5.000             | Acre | 2.000          | 10.00   |        | _____         |
|                                                                            |                   |      |                | =====   |        |               |
| Total LAND Costs                                                           |                   |      |                | 10.00   |        | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| Residual returns to management and profit                                  |                   |      |                |         | -57.25 | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| -WARNING- No Management Cost Specified                                     |                   |      |                |         |        |               |
| =====                                                                      |                   |      |                |         |        |               |
| Residual returns to profit                                                 |                   |      |                |         | -57.25 | _____         |
| =====                                                                      |                   |      |                |         |        |               |
| Total Projected Cost of Production                                         |                   |      |                | 2176.82 |        | _____         |



Projections for Planning Purposes Only  
Not to be Used without Updating after April 8, 1989.

B-1241(L04)

Dairy Production, (with Silage)  
North Central Texas District (4)  
1989 Projected Costs and Returns per Head

| GROSS INCOME Description         | Quantity      | Unit | \$ / Unit | Total   | Your Estimate |
|----------------------------------|---------------|------|-----------|---------|---------------|
| BREEDING HEIFERS                 | 0.200         | head | 600.0000  | 120.00  |               |
| BULL CALVES DAIRY                | 0.450         | head | 125.0000  | 56.25   |               |
| CULL COWS DAIRY                  | 0.22Hd 13.000 | cwt. | 52.0000   | 148.72  |               |
| HEIFER CALVES DAIRY              | 0.030         | cwt. | 150.0000  | 4.50    |               |
| MILK                             | 135.000       | cwt. | 13.2600   | 1790.10 |               |
| Total GROSS Income               |               |      |           | 2119.57 |               |
| VARIABLE COST Description        |               |      |           | Total   |               |
| BARN HAY                         |               |      |           | 0.10    |               |
| BREEDING DAIRY                   |               |      |           | 24.50   |               |
| BULK MILK COOLER                 |               |      |           | 0.63    |               |
| CALF HUTCHES                     |               |      |           | 0.01    |               |
| DIGGER/WAGON SILAGE              |               |      |           | 0.55    |               |
| FEED MILL                        |               |      |           | 0.70    |               |
| FEED SYSTEM                      |               |      |           | 0.09    |               |
| FEEDER MECHANIC                  |               |      |           | 0.33    |               |
| FEEDING AREA                     |               |      |           | 0.06    |               |
| GRAIN MIX                        |               |      |           | 564.40  |               |
| HAULING MILK                     |               |      |           | 97.20   |               |
| HAY                              |               |      |           | 117.00  |               |
| HAY RACKS                        |               |      |           | 0.06    |               |
| HOLDING AREA                     |               |      |           | 0.06    |               |
| Interest - Earned                |               |      |           | -9.96   |               |
| Interest - OC Borrowed           |               |      |           | 0.48    |               |
| LIVESTOCK LABOR                  |               |      |           | 240.00  |               |
| MANURE SYSTEM                    |               |      |           | 0.19    |               |
| MGMT. RECORDS                    |               |      |           | 18.00   |               |
| MILK REPLACER                    |               |      |           | 28.00   |               |
| MILK ROOM                        |               |      |           | 0.22    |               |
| MILKING EQUIP.                   |               |      |           | 1.25    |               |
| MILKING PARLOR                   |               |      |           | 0.45    |               |
| MILKING STALLS                   |               |      |           | 0.70    |               |
| MISCELLANEOUS DAIRY              |               |      |           | 15.00   |               |
| PASTURE DAIRY                    |               |      |           | 100.00  |               |
| PICKUP TRUCK 3/4 TON             |               |      |           | 36.51   |               |
| SALT                             |               |      |           | 3.82    |               |
| SILLO                            |               |      |           | 0.06    |               |
| SORGHUM SILAGE                   |               |      |           | 287.50  |               |
| SUPPLIES DAIRY                   |               |      |           | 34.75   |               |
| TRACTOR 40 HP                    |               |      |           | 8.44    |               |
| UTILITIES                        |               |      |           | 40.00   |               |
| VET. MEDICINE DAIRY              |               |      |           | 30.00   |               |
| WAGON MANURE                     |               |      |           | 0.23    |               |
| WATER SYSTEM                     |               |      |           | 0.19    |               |
| Total VARIABLE COST              |               |      |           | 1641.52 |               |
| GROSS INCOME minus VARIABLE COST |               |      |           | 478.05  |               |
| FIXED COST Description           | Unit          |      | Total     |         |               |
| Machinery and Equipment          | Acre          |      | 352.30    |         |               |
| Livestock                        |               |      | 173.00    |         |               |
| Land                             | Acre          |      | 10.00     |         |               |
| Total FIXED Cost                 |               |      | 535.30    |         |               |
| Total of ALL Cost                |               |      | 2176.82   |         |               |
| NET PROJECTED RETURNS            |               |      | -57.25    |         |               |

Information presented is prepared solely as a general guide and is not intended to recognize or predict the costs and returns from any one particular farm or ranch operation. These projections were collected and developed by staff members of the Texas Agricultural Extension Service and approved for publication.

**SHEEP PRODUCTION**

North Central Texas District (4)

1989 Projected Costs and Returns per Animal Unit (5 ewes)

| PRODUCTION Description                                                     | Quantity          | Unit    | \$ / Unit      | Return | Your Estimate |
|----------------------------------------------------------------------------|-------------------|---------|----------------|--------|---------------|
| EWES CULL                                                                  | 0.85Hd            | 100.000 | 1b.            | 0.3600 | 30.60         |
| LAMBS                                                                      | 4.00Hd            | 70.000  | 1b.            | 0.7500 | 210.00        |
| WOOL                                                                       |                   | 42.500  | 1b.            | 1.2500 | 53.13         |
| Total GROSS Income                                                         |                   |         |                | 293.73 |               |
| =====                                                                      |                   |         |                |        |               |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |         |                |        |               |
| Description                                                                | Input Use         | Unit    | \$ / Unit      | Cost   |               |
| MISCELLANEOUS SHEEP                                                        | 1.000             | head    | 21.000         | 21.00  |               |
| PROTEIN SUPPL.                                                             | 2.250             | cwt.    | 10.750         | 24.19  |               |
| SALES COMMISSIONS                                                          | 4.850             | head    | 0.600          | 2.91   |               |
| SALT & MINERALS                                                            | 0.600             | cwt.    | 7.930          | 4.76   |               |
| VET. MEDICINE SHEEP                                                        | 10.000            | head    | 1.000          | 10.00  |               |
| SHEARING                                                                   | 5.000             | head    | 1.500          | 7.50   |               |
| Fuel                                                                       |                   |         |                | 2.43   |               |
| Lube                                                                       |                   |         |                | 0.24   |               |
| Repair                                                                     |                   |         |                | 0.60   |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |         |                | 73.62  |               |
| =====                                                                      |                   |         |                |        |               |
| Residual returns to capital, ownership labor, land, management, and profit |                   |         |                | 220.10 |               |
| =====                                                                      |                   |         |                |        |               |
| CAPITAL INVESTMENT Description                                             |                   |         |                |        |               |
|                                                                            | Quantity Invested | Unit    | Rate of Return | Cost   |               |
| Interest - IT Borrowed                                                     | 539.570           | Dol.    | 0.109          | 58.81  |               |
| Interest - OC Borrowed                                                     | 79.439            | Dol.    | 0.109          | 8.66   |               |
| Interest - OC Earned                                                       | -3.025            | Dol.    | 0.053          | -0.16  |               |
| Total CAPITAL INVESTMENT Costs                                             |                   |         |                | 67.31  |               |
| =====                                                                      |                   |         |                |        |               |
| Residual returns to ownership, labor, land, management, and profit         |                   |         |                | 152.79 |               |
| =====                                                                      |                   |         |                |        |               |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |         |                |        |               |
|                                                                            |                   |         |                | Cost   |               |
| Machinery and Equipment                                                    |                   |         |                | 9.23   |               |
| Livestock                                                                  |                   |         |                | 13.23  |               |
| Total OWNERSHIP Costs                                                      |                   |         |                | 22.46  |               |
| =====                                                                      |                   |         |                |        |               |
| Residual returns to labor, land, management, and profit                    |                   |         |                | 130.33 |               |
| =====                                                                      |                   |         |                |        |               |
| LABOR COST Description                                                     |                   |         |                |        |               |
|                                                                            | Input Use         | Unit    | Average Rate   | Cost   |               |
| Machinery and Equipment                                                    | 1.433             | Hr.     | 4.965          | 7.12   |               |
| Other                                                                      | 8.000             | Hr.     | 5.000          | 40.00  |               |
| Total LABOR Costs                                                          |                   |         |                | 47.12  |               |
| =====                                                                      |                   |         |                |        |               |
| Residual returns to land, management, and profit                           |                   |         |                | 83.22  |               |
| =====                                                                      |                   |         |                |        |               |
| LAND COST Description                                                      |                   |         |                |        |               |
|                                                                            | Input Use         | Unit    | Rate of Return | Cost   |               |
| PASTURE RENT SHEEP                                                         |                   |         |                |        |               |
| Annual Lease                                                               | 14.000            | Acre    | 3.500          | 49.00  |               |
| Total LAND Costs                                                           |                   |         |                | 49.00  |               |
| =====                                                                      |                   |         |                |        |               |
| Residual returns to management and profit                                  |                   |         |                | 34.22  |               |
| =====                                                                      |                   |         |                |        |               |
| -WARNING- No Management Cost Specified                                     |                   |         |                |        |               |
| =====                                                                      |                   |         |                |        |               |
| Residual returns to profit                                                 |                   |         |                | 34.22  |               |
| =====                                                                      |                   |         |                |        |               |
| Total Projected Cost of Production                                         |                   |         |                | 259.51 |               |
| =====                                                                      |                   |         |                |        |               |

Projections for Planning Purposes Only  
Not to be Used without Updating after April 8, 1989.

B-1241(L04)

Sheep Production  
North Central Texas District (4)  
1989 Projected Costs and Returns per Animal Unit (5 ewes)

| GROSS INCOME Description         | Quantity | Unit    | \$ / Unit | Total  | Your Estimate |
|----------------------------------|----------|---------|-----------|--------|---------------|
| =====                            | =====    | =====   | =====     | =====  | =====         |
| EWES CULL                        | 0.85Hd   | 100.000 | 1b.       | 0.3600 | 30.60         |
| LAMBS                            | 4.00Hd   | 70.000  | 1b.       | 0.7500 | 210.00        |
| WOOL                             |          | 42.500  | 1b.       | 1.2500 | 53.13         |
|                                  |          |         |           | =====  | =====         |
| Total GROSS Income               |          |         |           | 293.73 | _____         |
| VARIABLE COST Description        |          |         |           | Total  |               |
| =====                            |          |         |           | =====  |               |
| Interest - Earned                |          |         |           | -0.16  | _____         |
| Interest - OC Borrowed           |          |         |           | 8.66   | _____         |
| LIVESTOCK LABOR                  |          |         |           | 40.00  | _____         |
| MISCELLANEOUS SHEEP              |          |         |           | 21.00  | _____         |
| PENS & EQUIPMENT                 |          |         |           | 0.45   | _____         |
| PICKUP TRUCK 3/4 TON             |          |         |           | 9.94   | _____         |
| PROTEIN SUPPL.                   |          |         |           | 24.19  | _____         |
| SALES COMMISSIONSHEEP            |          |         |           | 2.91   | _____         |
| SALT & MINERALS                  |          |         |           | 4.76   | _____         |
| SHEARING                         |          |         |           | 7.50   | _____         |
| VET. MEDICINE SHEEP              |          |         |           | 10.00  | _____         |
|                                  |          |         |           | =====  | =====         |
| Total VARIABLE COST              |          |         |           | 129.24 | _____         |
| GROSS INCOME minus VARIABLE COST |          |         |           | 164.48 | _____         |
| FIXED COST Description           | Unit     |         | Total     |        |               |
| =====                            | =====    |         | =====     |        |               |
| Machinery and Equipment          | Acre     |         | 15.79     | _____  |               |
| Livestock                        |          |         | 65.48     | _____  |               |
| Land                             | Acre     |         | 49.00     | _____  |               |
|                                  |          |         | =====     | =====  |               |
| Total FIXED Cost                 |          |         | 130.27    | _____  |               |
| Total of ALL Cost                |          |         | 259.51    | _____  |               |
| NET PROJECTED RETURNS            |          |         | 34.22     | _____  |               |

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| GOAT PRODUCTION                                                            |                   |            |                |        |  | Your<br>Estimate |
|----------------------------------------------------------------------------|-------------------|------------|----------------|--------|--|------------------|
| North Central Texas District (4)                                           |                   |            |                |        |  |                  |
| 1989 Projected Costs and Returns per Animal Unit (6 does)                  |                   |            |                |        |  |                  |
| PRODUCTION Description                                                     | Quantity          | Unit       | \$ / Unit      | Return |  |                  |
| DOES                                                                       | 0.13Hd            | 85.001 lb. | 0.2700         | 2.87   |  |                  |
| KID GOATS                                                                  |                   | 1.200 head | 45.0000        | 54.00  |  |                  |
| MOHAIR ADULT                                                               |                   | 48.000 lb. | 4.4000         | 211.20 |  |                  |
| MOHAIR KID                                                                 |                   | 7.200 lb.  | 5.9500         | 42.84  |  |                  |
| Total GROSS Income                                                         |                   |            |                | 310.91 |  |                  |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |            |                |        |  |                  |
| Description                                                                | Input Use         | Unit       | \$ / Unit      | Cost   |  |                  |
| MISCELLANEOUS GOATS                                                        | 1.000             | head       | 10.000         | 10.00  |  |                  |
| SALES COMMISSIONGOATS                                                      | 1.000             | head       | 1.000          | 1.00   |  |                  |
| SALT & MINERALS                                                            | 0.600             | cwt.       | 7.930          | 4.76   |  |                  |
| SUPPLEMENT                                                                 | 2.000             | cwt.       | 10.750         | 21.50  |  |                  |
| VET. MEDICINE GOATS                                                        | 12.000            | head       | 0.800          | 9.60   |  |                  |
| SHEARING                                                                   | 15.000            | head       | 1.500          | 22.50  |  |                  |
| Fuel                                                                       |                   |            |                | 4.85   |  |                  |
| Lube                                                                       |                   |            |                | 0.49   |  |                  |
| Repair                                                                     |                   |            |                | 1.20   |  |                  |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |            |                | 75.90  |  |                  |
| Residual returns to capital, ownership labor, land, management, and profit |                   |            |                | 235.01 |  |                  |
| CAPITAL INVESTMENT Description                                             | Quantity Invested | Unit       | Rate of Return | Cost   |  |                  |
| Interest - IT Borrowed                                                     | 533.318           | Dol.       | 0.109          | 58.13  |  |                  |
| Interest - OC Borrowed                                                     | 35.480            | Dol.       | 0.109          | 3.87   |  |                  |
| Interest - OC Earned                                                       | -7.130            | Dol.       | 0.053          | -0.37  |  |                  |
| Total CAPITAL INVESTMENT Costs                                             |                   |            |                | 61.62  |  |                  |
| Residual returns to ownership, labor, land, management, and profit         |                   |            |                | 173.39 |  |                  |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |            |                | Cost   |  |                  |
| Machinery and Equipment                                                    |                   |            |                | 15.63  |  |                  |
| Livestock                                                                  |                   |            |                | 20.29  |  |                  |
| Total OWNERSHIP Costs                                                      |                   |            |                | 35.92  |  |                  |
| Residual returns to labor, land, management, and profit                    |                   |            |                | 137.48 |  |                  |
| LABOR COST Description                                                     | Input Use         | Unit       | Average Rate   | Cost   |  |                  |
| Machinery and Equipment                                                    | 2.767             | Hr.        | 4.982          | 13.78  |  |                  |
| Other                                                                      | 7.999             | Hr.        | 5.001          | 40.00  |  |                  |
| Total LABOR Costs                                                          |                   |            |                | 53.78  |  |                  |
| Residual returns to land, management, and profit                           |                   |            |                | 83.69  |  |                  |
| LAND COST Description                                                      | Input Use         | Unit       | Rate of Return | Cost   |  |                  |
| PASTURE RENT GOATS Annual Lease                                            | 14.000            | Acre       | 3.500          | 49.00  |  |                  |
| Total LAND Costs                                                           |                   |            |                | 49.00  |  |                  |
| Residual returns to management and profit                                  |                   |            |                | 34.69  |  |                  |
| -WARNING- No Management Cost Specified                                     |                   |            |                |        |  |                  |
| Residual returns to profit                                                 |                   |            |                | 34.69  |  |                  |
| Total Projected Cost of Production                                         |                   |            |                | 276.22 |  |                  |

Goat Production  
North Central Texas District (4)  
1989 Projected Costs and Returns per Animal Unit (6 does)

| GROSS INCOME Description         |       | Quantity | Unit       | \$ / Unit | Total  | Your Estimate |
|----------------------------------|-------|----------|------------|-----------|--------|---------------|
| =====                            |       | =====    | =====      | =====     | =====  | =====         |
| DOES                             |       | 0.13Hd   | 85.001 lb. | 0.2700    | 2.87   | _____         |
| KID GOATS                        |       |          | 1.200 head | 45.0000   | 54.00  | _____         |
| MOHAIR                           | ADULT |          | 48.000 lb. | 4.4000    | 211.20 | _____         |
| MOHAIR                           | KID   |          | 7.200 lb.  | 5.9500    | 42.84  | _____         |
|                                  |       |          |            |           | =====  | _____         |
| Total GROSS Income               |       |          |            |           | 310.91 | _____         |
| VARIABLE COST Description        |       |          |            |           | Total  |               |
| =====                            |       |          |            |           | =====  |               |
| Interest - Earned                |       |          |            |           | -0.37  | _____         |
| Interest - OC Borrowed           |       |          |            |           | 3.87   | _____         |
| LIVESTOCK LABOR                  |       |          |            |           | 40.00  | _____         |
| MISCELLANEOUS GOATS              |       |          |            |           | 10.00  | _____         |
| PENS & EQUIPMENT                 |       |          |            |           | 0.45   | _____         |
| PICKUP TRUCK 3/4 TON             |       |          |            |           | 19.87  | _____         |
| SALES COMMISSIONGOATS            |       |          |            |           | 1.00   | _____         |
| SALT & MINERALS                  |       |          |            |           | 4.76   | _____         |
| SHEARING                         |       |          |            |           | 22.50  | _____         |
| SUPPLEMENT                       |       |          |            |           | 21.50  | _____         |
| VET. MEDICINE GOATS              |       |          |            |           | 9.60   | _____         |
|                                  |       |          |            |           | =====  | _____         |
| Total VARIABLE COST              |       |          |            |           | 133.17 | _____         |
| GROSS INCOME minus VARIABLE COST |       |          |            |           | 177.73 | _____         |
| FIXED COST Description           |       |          | Unit       |           | Total  |               |
| =====                            |       |          | =====      |           | =====  |               |
| Machinery and Equipment          |       |          | Acre       |           | 24.95  | _____         |
| Livestock                        |       |          |            |           | 69.09  | _____         |
| Land                             |       |          | Acre       |           | 49.00  | _____         |
|                                  |       |          |            |           | =====  | _____         |
| Total FIXED Cost                 |       |          |            |           | 143.04 | _____         |
| Total of ALL Cost                |       |          |            |           | 276.22 | _____         |
| NET PROJECTED RETURNS            |       |          |            |           | 34.69  | _____         |

# FEEDER PIG PRODUCTION

North Central Texas District (4)

1989 Projected Costs and Returns per Sow

| PRODUCTION Description                                                     | Quantity          | Unit       | \$ / Unit      | Return  | Your Estimate |
|----------------------------------------------------------------------------|-------------------|------------|----------------|---------|---------------|
| FEEDER PIGS                                                                | 16.00Hd           | 0.500 cwt. | 70.0000        | 560.00  |               |
| Total GROSS Income                                                         |                   |            |                | 560.00  |               |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |            |                |         |               |
| Description                                                                | Input Use         | Unit       | \$ / Unit      | Cost    |               |
| BOAR FEED                                                                  | 0.890             | cwt.       | 10.750         | 9.57    |               |
| MISCELLANEOUS PIGS                                                         | 1.000             | head       | 21.000         | 21.00   |               |
| PIG STARTER                                                                | 8.000             | cwt.       | 14.000         | 112.00  |               |
| SALES COMMISSION PIG                                                       | 16.000            | head       | 1.750          | 28.00   |               |
| SOW FEED GESTAT.                                                           | 9.760             | cwt.       | 10.750         | 104.92  |               |
| SOW FEED LACTAT.                                                           | 13.530            | cwt.       | 10.750         | 145.45  |               |
| VET. MEDICINE PIGS                                                         | 16.000            | head       | 0.800          | 12.80   |               |
| VET. MEDICINE SOWS                                                         | 1.000             | head       | 6.500          | 6.50    |               |
| Fuel                                                                       |                   |            |                | 10.19   |               |
| Lube                                                                       |                   |            |                | 1.02    |               |
| Repair                                                                     |                   |            |                | 5.89    |               |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |            |                | 457.34  |               |
| Residual returns to capital, ownership labor, land, management, and profit |                   |            |                | 102.66  |               |
| CAPITAL INVESTMENT Description                                             |                   |            |                |         |               |
| Description                                                                | Quantity Invested | Unit       | Rate of Return | Cost    |               |
| Interest - IT Borrowed                                                     | 618.856           | Dol.       | 0.109          | 67.45   |               |
| Interest - OC Borrowed                                                     | 103.437           | Dol.       | 0.109          | 11.27   |               |
| Interest - OC Earned                                                       | -2.091            | Dol.       | 0.053          | -0.11   |               |
| Total CAPITAL INVESTMENT Costs                                             |                   |            |                | 78.61   |               |
| Residual returns to ownership, labor, land, management, and profit         |                   |            |                | 24.05   |               |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |            |                |         |               |
| Description                                                                |                   |            |                | Cost    |               |
| Machinery and Equipment                                                    |                   |            |                | 53.54   |               |
| Livestock                                                                  |                   |            |                | 13.69   |               |
| Total OWNERSHIP Costs                                                      |                   |            |                | 67.23   |               |
| Residual returns to labor, land, management, and profit                    |                   |            |                | -43.19  |               |
| LABOR COST Description                                                     |                   |            |                |         |               |
| Description                                                                | Input Use         | Unit       | Average Rate   | Cost    |               |
| Machinery and Equipment                                                    | 5.600             | Hr.        | 5.000          | 28.00   |               |
| Other                                                                      | 13.999            | Hr.        | 5.000          | 70.00   |               |
| Total LABOR Costs                                                          |                   |            |                | 98.00   |               |
| Residual returns to land, management, and profit                           |                   |            |                | -141.18 |               |
| LAND COST Description                                                      |                   |            |                |         |               |
| Description                                                                | Input Use         | Unit       | Rate of Return | Cost    |               |
| PASTURE RENT HOGS Annual Lease                                             | 0.270             | Acre       | 15.000         | 4.05    |               |
| Total LAND Costs                                                           |                   |            |                | 4.05    |               |
| Residual returns to management and profit                                  |                   |            |                | -145.23 |               |
| -WARNING- No Management Cost Specified                                     |                   |            |                |         |               |
| Residual returns to profit                                                 |                   |            |                | -145.23 |               |
| Total Projected Cost of Production                                         |                   |            |                | 705.23  |               |

Feeder Pig Production  
North Central Texas District (4)  
1989 Projected Costs and Returns per Sow

| GROSS INCOME Description                                               | Quantity | Unit       | \$ / Unit | Total   | Your Estimate |
|------------------------------------------------------------------------|----------|------------|-----------|---------|---------------|
| =====                                                                  | =====    | =====      | =====     | =====   | =====         |
| FEEDER PIGS                                                            | 16.00Hd  | 0.500 cwt. | 70.0000   | 560.00  | _____         |
|                                                                        |          |            |           | =====   | _____         |
| Total GROSS Income                                                     |          |            |           | 560.00  | _____         |
| VARIABLE COST Description                                              |          |            |           | Total   |               |
| =====                                                                  |          |            |           | =====   |               |
| BOAR FEED                                                              |          |            |           | 9.57    | _____         |
| BOAR PEN                                                               |          |            |           | 0.72    | _____         |
| FARROWING HOUSE                                                        |          |            |           | 1.06    | _____         |
| FEED STORAGE                                                           |          |            |           | 0.50    | _____         |
| FEEDERS HOG                                                            |          |            |           | 0.28    | _____         |
| FEEDING FLOOR                                                          |          |            |           | 0.01    | _____         |
| FENCE HOG                                                              |          |            |           | 0.45    | _____         |
| Interest - Earned                                                      |          |            |           | -0.11   | _____         |
| Interest - OC Borrowed                                                 |          |            |           | 11.27   | _____         |
| LIVESTOCK LABOR                                                        |          |            |           | 70.00   | _____         |
| MISCELLANEOUS PIGS                                                     |          |            |           | 21.00   | _____         |
| PASTURE SHEDS                                                          |          |            |           | 0.25    | _____         |
| PICKUP TRUCK 3/4 TON                                                   |          |            |           | 41.73   | _____         |
| PIG STARTER                                                            |          |            |           | 112.00  | _____         |
| SALES COMMISSIONPIG                                                    |          |            |           | 28.00   | _____         |
| SOW FEED GESTAT.                                                       |          |            |           | 104.92  | _____         |
| SOW FEED LACTAT.                                                       |          |            |           | 145.45  | _____         |
| VET. MEDICINE PIGS                                                     |          |            |           | 12.80   | _____         |
| VET. MEDICINE SOWS                                                     |          |            |           | 6.50    | _____         |
| WATERERS HOG                                                           |          |            |           | 0.11    | _____         |
|                                                                        |          |            |           | =====   | _____         |
| Total VARIABLE COST                                                    |          |            |           | 566.50  | _____         |
| Break-Even Price, Total Variable Cost \$ 70.81 per cwt. of FEEDER PIGS |          |            |           |         |               |
| GROSS INCOME minus VARIABLE COST                                       |          |            |           | -6.50   | _____         |
| FIXED COST Description                                                 |          | Unit       |           | Total   |               |
| =====                                                                  |          | =====      |           | =====   |               |
| Machinery and Equipment                                                |          | Acre       |           | 99.45   | _____         |
| Livestock                                                              |          |            |           | 35.23   | _____         |
| Land                                                                   |          | Acre       |           | 4.05    | _____         |
|                                                                        |          |            |           | =====   | _____         |
| Total FIXED Cost                                                       |          |            |           | 138.73  | _____         |
| Break-Even Price, Total Cost \$ 88.15 per cwt. of FEEDER PIGS          |          |            |           |         |               |
| Total of ALL Cost                                                      |          |            |           | 705.23  | _____         |
| NET PROJECTED RETURNS                                                  |          |            |           | -145.23 | _____         |



| MARKET HOGS                                                                   |                      |            |                   |        |        | Your<br>Estimate |
|-------------------------------------------------------------------------------|----------------------|------------|-------------------|--------|--------|------------------|
| North Central Texas District (4)<br>1989 Projected Costs and Returns per Head |                      |            |                   |        |        |                  |
| PRODUCTION Description                                                        | Quantity             | Unit       | \$ / Unit         | Return |        |                  |
| MARKET HOGS                                                                   | 1.00Hd               | 2.400 cwt. | 46.0000           | 110.40 |        |                  |
| Total GROSS Income                                                            |                      |            |                   |        | 110.40 |                  |
| =====                                                                         |                      |            |                   |        |        |                  |
| OPERATING INPUT or CUSTOM OPERATION                                           |                      |            |                   |        |        |                  |
| Description                                                                   | Input Use            | Unit       | \$ / Unit         | Cost   |        |                  |
| FEEDER PIGS                                                                   | 1.020                | cwt.       | 100.000           | 102.00 |        |                  |
| FINISHING RATION                                                              | 6.600                | cwt.       | 10.000            | 66.00  |        |                  |
| MARKETING HOGS                                                                | 0.980                | head       | 3.500             | 3.43   |        |                  |
| MISCELLANEOUS HOGS                                                            | 1.000                | head       | 0.750             | 0.75   |        |                  |
| VET. MEDICINE HOGS                                                            | 1.000                | head       | 0.500             | 0.50   |        |                  |
| Fuel                                                                          |                      |            |                   | 1.21   |        |                  |
| Lube                                                                          |                      |            |                   | 0.12   |        |                  |
| Repair                                                                        |                      |            |                   | 0.34   |        |                  |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                              |                      |            |                   |        | 174.35 |                  |
| Residual returns to capital, ownership<br>labor, land, management, and profit |                      |            |                   |        | -63.95 |                  |
| =====                                                                         |                      |            |                   |        |        |                  |
| CAPITAL INVESTMENT Description                                                | Quantity<br>Invested | Unit       | Rate of<br>Return | Cost   |        |                  |
| Interest - IT Borrowed                                                        | 12.696               | Dol.       | 0.109             | 1.38   |        |                  |
| Interest - OC Borrowed                                                        | 67.584               | Dol.       | 0.109             | 7.37   |        |                  |
| Total CAPITAL INVESTMENT Costs                                                |                      |            |                   |        | 8.75   |                  |
| Residual returns to ownership, labor,<br>land, management, and profit         |                      |            |                   |        | -72.70 |                  |
| =====                                                                         |                      |            |                   |        |        |                  |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)               |                      |            |                   | Cost   |        |                  |
| Machinery and Equipment                                                       |                      |            |                   | 3.27   |        |                  |
| Total OWNERSHIP Costs                                                         |                      |            |                   |        | 3.27   |                  |
| Residual returns to labor, land, management, and profit                       |                      |            |                   |        | -75.98 |                  |
| =====                                                                         |                      |            |                   |        |        |                  |
| LABOR COST Description                                                        | Input Use            | Unit       | Average<br>Rate   | Cost   |        |                  |
| Machinery and Equipment                                                       | 0.667                | Hr.        | 5.000             | 3.33   |        |                  |
| Other                                                                         | 0.600                | Hr.        | 5.000             | 3.00   |        |                  |
| Total LABOR Costs                                                             |                      |            |                   |        | 6.33   |                  |
| Residual returns to land, management, and profit                              |                      |            |                   |        | -82.31 |                  |
| =====                                                                         |                      |            |                   |        |        |                  |
| LAND COST Description                                                         | Input Use            | Unit       | Rate of<br>Return | Cost   |        |                  |
| PASTURE RENT HOGS<br>Annual Lease                                             | 0.480                | Acre       | 15.000            | 7.20   |        |                  |
| Total LAND Costs                                                              |                      |            |                   |        | 7.20   |                  |
| Residual returns to management and profit                                     |                      |            |                   |        | -89.51 |                  |
| =====                                                                         |                      |            |                   |        |        |                  |
| -WARNING- No Management Cost Specified                                        |                      |            |                   |        |        |                  |
| Residual returns to profit                                                    |                      |            |                   |        | -89.51 |                  |
| Total Projected Cost of Production                                            |                      |            |                   |        | 199.91 |                  |

Market Hogs  
North Central Texas District (8)  
1989 Projected Costs and Returns per Head

| GROSS INCOME Description<br>=====                                      | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== | Your<br>Estimate<br>===== |
|------------------------------------------------------------------------|-------------------|---------------|--------------------|----------------|---------------------------|
| MARKET HOGS                                                            | 1.00Hd            | 2.400         | cwt.               | 46.0000        | 110.40                    |
| Total GROSS Income                                                     |                   |               |                    | 110.40         |                           |
| VARIABLE COST Description<br>=====                                     |                   |               |                    | Total<br>===== |                           |
| FEED STORAGE                                                           |                   |               |                    | 0.02           |                           |
| FEEDER PIGS                                                            |                   |               |                    | 102.00         |                           |
| FEEDERS HOG                                                            |                   |               |                    | 0.01           |                           |
| FEEDING FLOOR                                                          |                   |               |                    | 0.00           |                           |
| FINISHING RATION                                                       |                   |               |                    | 66.00          |                           |
| Interest - OC Borrowed                                                 |                   |               |                    | 7.37           |                           |
| LIVESTOCK LABOR                                                        |                   |               |                    | 3.00           |                           |
| MARKETING HOGS                                                         |                   |               |                    | 3.43           |                           |
| MISCELLANEOUS HOGS                                                     |                   |               |                    | 0.75           |                           |
| PICKUP TRUCK 3/4 TON                                                   |                   |               |                    | 4.97           |                           |
| VET. MEDICINE HOGS                                                     |                   |               |                    | 0.50           |                           |
| WATERERS HOG                                                           |                   |               |                    | 0.00           |                           |
| Total VARIABLE COST                                                    |                   |               |                    | 188.05         |                           |
| Break-Even Price, Total Variable Cost \$ 78.35 per cwt. of MARKET HOGS |                   |               |                    |                |                           |
| GROSS INCOME minus VARIABLE COST                                       |                   |               |                    | -77.65         |                           |
| FIXED COST Description<br>=====                                        |                   | Unit<br>===== |                    | Total<br>===== |                           |
| Machinery and Equipment                                                |                   | Acre          |                    | 4.66           |                           |
| Land                                                                   |                   | Acre          |                    | 7.20           |                           |
| Total FIXED Cost                                                       |                   |               |                    | 11.86          |                           |
| Break-Even Price, Total Cost \$ 83.29 per cwt. of MARKET HOGS          |                   |               |                    |                |                           |
| Total of ALL Cost                                                      |                   |               |                    | 199.91         |                           |
| NET PROJECTED RETURNS                                                  |                   |               |                    | -89.51         |                           |

| FARROW TO FINISHING HOG PRODUCTION                                         |                   |            |                |         |       | Your<br>Estimate |
|----------------------------------------------------------------------------|-------------------|------------|----------------|---------|-------|------------------|
| North Central Texas District (4)                                           |                   |            |                |         |       |                  |
| 1989 Projected Costs and Returns per Sow                                   |                   |            |                |         |       |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| PRODUCTION Description                                                     | Quantity          | Unit       | \$ / Unit      | Return  |       |                  |
| MARKET HOGS                                                                | 16.00Hd           | 2.200 cwt. | 46.0000        | 1619.22 | ===== |                  |
| Total GROSS Income                                                         |                   |            |                | 1619.22 | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| OPERATING INPUT or CUSTOM OPERATION                                        |                   |            |                |         |       |                  |
| Description                                                                | Input Use         | Unit       | \$ / Unit      | Cost    |       |                  |
| BOAR FEED                                                                  | 0.890             | cwt.       | 10.750         | 9.57    | ===== |                  |
| FINISHING RATION                                                           | 107.100           | cwt.       | 10.000         | 1071.00 | ===== |                  |
| MARKETING HOGS                                                             | 16.000            | head       | 3.500          | 56.00   | ===== |                  |
| MISCELLANEOUS FARTOFIN                                                     | 1.000             | head       | 37.000         | 37.00   | ===== |                  |
| PIG STARTER                                                                | 8.000             | cwt.       | 14.000         | 112.00  | ===== |                  |
| SOW FEED GESTAT.                                                           | 9.760             | cwt.       | 10.750         | 104.92  | ===== |                  |
| SOW FEED LACTAT.                                                           | 13.530            | cwt.       | 10.750         | 145.45  | ===== |                  |
| VET. MEDICINE PIGS                                                         | 16.000            | head       | 0.800          | 12.80   | ===== |                  |
| VET. MEDICINE SOWS                                                         | 1.000             | head       | 6.500          | 6.50    | ===== |                  |
| Fuel                                                                       |                   |            |                | 10.19   | ===== |                  |
| Lube                                                                       |                   |            |                | 1.02    | ===== |                  |
| Repair                                                                     |                   |            |                | 5.89    | ===== |                  |
| Total OPERATING INPUT and CUSTOM OPERATION Costs                           |                   |            |                | 1572.34 | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| Residual returns to capital, ownership labor, land, management, and profit |                   |            |                | 46.88   | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| CAPITAL INVESTMENT Description                                             | Quantity Invested | Unit       | Rate of Return | Cost    |       |                  |
| Interest - IT Borrowed                                                     | 618.856           | Dol.       | 0.109          | 67.45   | ===== |                  |
| Interest - OC Borrowed                                                     | 91.363            | Dol.       | 0.109          | 9.96    | ===== |                  |
| Interest - OC Earned                                                       | -8.810            | Dol.       | 0.053          | -0.46   | ===== |                  |
| Total CAPITAL INVESTMENT Costs                                             |                   |            |                | 76.95   | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| Residual returns to ownership, labor, land, management, and profit         |                   |            |                | -30.07  | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| OWNERSHIP COST Description (Depreciation, Taxes, and Insurance)            |                   |            |                | Cost    |       |                  |
| Machinery and Equipment                                                    |                   |            |                | 53.54   | ===== |                  |
| Livestock                                                                  |                   |            |                | 13.69   | ===== |                  |
| Total OWNERSHIP Costs                                                      |                   |            |                | 67.23   | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| Residual returns to labor, land, management, and profit                    |                   |            |                | -97.30  | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| LABOR COST Description                                                     | Input Use         | Unit       | Average Rate   | Cost    |       |                  |
| Machinery and Equipment                                                    | 5.600             | Hr.        | 5.000          | 28.00   | ===== |                  |
| Other                                                                      | 21.999            | Hr.        | 5.000          | 110.00  | ===== |                  |
| Total LABOR Costs                                                          |                   |            |                | 138.00  | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| Residual returns to land, management, and profit                           |                   |            |                | -235.30 | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| LAND COST Description                                                      | Input Use         | Unit       | Rate of Return | Cost    |       |                  |
| PASTURE RENT HOGS Annual Lease                                             | 0.750             | Acre       | 15.000         | 11.25   | ===== |                  |
| Total LAND Costs                                                           |                   |            |                | 11.25   | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| Residual returns to management and profit                                  |                   |            |                | -246.55 | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| -WARNING- No Management Cost Specified                                     |                   |            |                |         |       |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| Residual returns to profit                                                 |                   |            |                | -246.55 | ===== |                  |
| =====                                                                      |                   |            |                |         |       |                  |
| Total Projected Cost of Production                                         |                   |            |                | 1865.77 | ===== |                  |

Farrow to Finishing Hog Production  
North Central Texas District (4)  
1989 Projected Costs and Returns per Sow

| GROSS INCOME Description<br>=====                                      | Quantity<br>===== | Unit<br>===== | \$ / Unit<br>===== | Total<br>===== | Your<br>Estimate<br>===== |
|------------------------------------------------------------------------|-------------------|---------------|--------------------|----------------|---------------------------|
| MARKET HOGS                                                            | 16.00Hd           | 2.200         | cwt.               | 46.0000        | 1619.22                   |
| Total GROSS Income                                                     |                   |               |                    | 1619.22        |                           |
| VARIABLE COST Description<br>=====                                     |                   |               |                    | Total<br>===== |                           |
| BOAR FEED                                                              |                   |               |                    | 9.57           |                           |
| BOAR PEN                                                               |                   |               |                    | 0.72           |                           |
| FARROWING HOUSE                                                        |                   |               |                    | 1.06           |                           |
| FEED STORAGE                                                           |                   |               |                    | 0.50           |                           |
| FEEDERS HOG                                                            |                   |               |                    | 0.28           |                           |
| FEEDING FLOOR                                                          |                   |               |                    | 0.01           |                           |
| FENCE HOG                                                              |                   |               |                    | 0.45           |                           |
| FINISHING RATION                                                       |                   |               |                    | 1071.00        |                           |
| Interest - Earned                                                      |                   |               |                    | -0.46          |                           |
| Interest - OC Borrowed                                                 |                   |               |                    | 9.96           |                           |
| LIVESTOCK LABOR                                                        |                   |               |                    | 110.00         |                           |
| MARKETING HOGS                                                         |                   |               |                    | 56.00          |                           |
| MISCELLANEOUS FARTOFIN                                                 |                   |               |                    | 37.00          |                           |
| PASTURE SHEDS                                                          |                   |               |                    | 0.25           |                           |
| PICKUP TRUCK 3/4 TON                                                   |                   |               |                    | 41.73          |                           |
| PIG STARTER                                                            |                   |               |                    | 112.00         |                           |
| SOW FEED GESTAT.                                                       |                   |               |                    | 104.92         |                           |
| SOW FEED LACTAT.                                                       |                   |               |                    | 145.45         |                           |
| VET. MEDICINE PIGS                                                     |                   |               |                    | 12.80          |                           |
| VET. MEDICINE SOWS                                                     |                   |               |                    | 6.50           |                           |
| WATERERS HOG                                                           |                   |               |                    | 0.11           |                           |
| Total VARIABLE COST                                                    |                   |               |                    | 1719.84        |                           |
| Break-Even Price, Total Variable Cost \$ 48.85 per cwt. of MARKET HOGS |                   |               |                    |                |                           |
| GROSS INCOME minus VARIABLE COST                                       |                   |               |                    | -100.62        |                           |
| FIXED COST Description<br>=====                                        |                   | Unit<br>===== |                    | Total<br>===== |                           |
| Machinery and Equipment                                                |                   | Acre          |                    | 99.45          |                           |
| Livestock                                                              |                   |               |                    | 35.23          |                           |
| Land                                                                   |                   | Acre          |                    | 11.25          |                           |
| Total FIXED Cost                                                       |                   |               |                    | 145.93         |                           |
| Break-Even Price, Total Cost \$ 53.00 per cwt. of MARKET HOGS          |                   |               |                    |                |                           |
| Total of ALL Cost                                                      |                   |               |                    | 1865.77        |                           |
| NET PROJECTED RETURNS                                                  |                   |               |                    | -246.55        |                           |