

Projections for Planning Purposes Only
Not to be Used without Updating after March 1, 1996.

B-1241 (C12)

JALAPENO PEPPERS , IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
JALAPENOS	100.00	cwt.	\$22.00	\$2,200.00	
Total GROSS Income				\$2,200.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
HERBICIDE	1.00	acre	\$30.00	\$30.00	
PHOSPHATE	80.00	lb.	0.29	23.20	
SEED	3.00	lb.	22.00	66.00	
INSECTICIDE	7.00	appl	10.00	70.00	
PESTICIDE APPL	7.00	acre	4.50	31.50	
FUNGICIDE	4.00	appl	5.00	20.00	
NITROGEN (LIQ)	120.00	lb.	0.70	84.00	
ANNUAL IRRIGATION FEE			10.00	10.00	
IRRIGATION	7.00	appl	10.50	73.50	
Fuel & Lube - Machinery	1.00	acre	18.51	18.51	
Repairs - Machinery	1.00	acre	6.8	6.80	
Labor - Machinery	5.79	hour	6.81	39.45	
- Other	24.00	hour	5.70	136.76	
- Irrigation	10.50	hour	5.70	59.83	
Total PREHARVEST				\$669.56	
HARVEST					
HARVEST	100.00	cwt.	9.00	\$900.00	
PACK & COUNT	100.00	cwt.	2.40	240.00	
MARKETING	100.00	cwt.	0.60	60.00	
Labor - Other	6.00	hour	5.00	30.00	
Total HARVEST			\$17.00	\$1,230.00	
Interest - OC Borrowed	\$162.22	dol.	0.12	19.47	
Total VARIABLE COST				\$1,919.02	
Break-Even Price - Total Variable Cost			\$19.19 per cwt. of JALAPENOS		
GROSS INCOME minus VARIABLE COST				\$280.98	
FIXED COST Description	Unit	Total			
Machinery and Equipment	Acre	\$168.74			
Land	Acre	75.00			
Total FIXED Cost		\$243.74			
Total of ALL Cost		\$2,162.76			
NET PROJECTED RETURNS PER ACRE		\$37.24			
Break-Even Price - Total Cost		\$21.63 per cwt. of JALAPENOS			

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FRESH SPRING TOMATOES , IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
TOMATOES	165.00	crtn	\$7.90	\$1,303.50	
Total GROSS Income				\$1,303.50	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
NITROGEN (DRY)	60.00	lb.	\$0.31	\$18.60	
PHOSPHATE	80.00	lb.	0.29	23.20	
HERBICIDE	1.00	acre	39.33	39.33	
ANNUAL IRRIGATION FEE			10.00	10.00	
IRRIGATION	4.00	appl	10.50	42.00	
SEED	2.00	lb.	28.00	56.00	
INSECTICIDE	8.00	appl	5.10	40.80	
PESTICIDE APPL	9.00	acre	4.50	40.50	
FUNGICIDE	5.00	appl	5.13	25.65	
Fuel & Lube - Machinery	1.00	acre	18.56	18.56	
Repairs - Machinery	1.00	acre	7.15	7.15	
Labor - Machinery	4.56	hour	6.81	31.08	
- Other	10.00	hour	5.70	56.99	
- Irrigation	6.00	hour	5.70	34.19	
Total PREHARVEST				\$444.04	
HARVEST					
HARVESTING	165.00	crtn	1.30	\$214.50	
PACK & COUNT	165.00	crtn	2.70	445.50	
MARKETING	165.00	crtn	0.40	66.00	
Total HARVEST			\$4.40	\$726.00	
Interest - OC Borrowed	\$192.94	dol.	0.12	23.15	
Total VARIABLE COST				\$1,193.20	
Break-Even Price - Total Variable Cost			\$7.23 per crtn. of TOMATOES		
GROSS INCOME minus VARIABLE COST				\$110.30	
FIXED COST Description	Unit	Total			
Machinery and Equipment	Acre	\$100.16			
Land	Acre	90.00			
Total FIXED Cost		\$190.16			
Total of ALL Cost		\$1,383.36			
NET PROJECTED RETURNS PER ACRE				(\$79.86)	
Break-Even Price - Total Cost			\$8.38 per crtn. of TOMATOES		

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B-1241 (C12)

WATERMELONS, DRYLAND
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
WATERMELONS DRYLAND	100.00	cwt.	\$5.00	\$500.00	_____
Total GROSS Income				\$500.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
SEED	3.00	lb.	\$5.00	\$15.00	_____
NITROGEN (LIQ)	40.00	lb.	0.70	28.00	_____
PHOSPHATE	60.00	lb.	0.29	17.40	_____
HERBICIDE	1.00	acre	48.00	48.00	_____
BEE RENT	1.00	hive	40.00	40.00	_____
INSECTICIDE	4.00	appl	8.00	32.00	_____
FUNGICIDE	4.00	appl	7.00	28.00	_____
PESTICIDE APPL	4.00	acre	4.50	18.00	_____
Fuel & Lube - Machinery	1.00	acre	10.99	10.99	_____
Repairs - Machinery	1.00	acre	7.00	2.97	_____
Labor - Machinery	6.50	Hour	5.70	37.05	_____
- Other	10.00	Hour	5.70	57.00	_____
Total PREHARVEST				\$334.41	_____
HARVEST					
HARVEST & SELL	100.00	cwt.	3.00	300.00	_____
Total HARVEST				\$300.00	_____
Interest - OC Borrowed	\$89.45	Dol.	0.12	10.73	_____
Total VARIABLE COST				\$645.14	_____
Break-Even Price - Total Variable Cost			\$6.45 per cwt. of WATERMELON		
GROSS INCOME minus VARIABLE COST				(\$145.14)	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
Machinery and Equipment	Acre		\$38.75		_____
Land	Acre		50.00		_____
Total FIXED Cost			\$88.75		_____
Total of ALL Cost			\$733.89		_____
NET PROJECTED RETURNS PER ACRE				(\$233.89)	_____
Break-Even Price - Total Cost			\$7.34 per cwt. of WATERMELON		

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B-1241 (C12)

WATERMELONS , IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
WATERMELON IRRIG.	150.00	cwt.	\$6.00	\$900.00	_____
				=====	
Total GROSS Income				\$900.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
PHOSPHATE	60.00	lb.	\$0.29	\$17.40	_____
POTASH	20.00	lb.	0.13	2.60	_____
BEE RENT	1.00	hive	40.00	40.00	_____
SEED	0.75	lb.	90.00	67.50	_____
HERBICIDE	1.00	acre	48.00	48.00	_____
NITROGEN (LIQ)	80.00	lb.	0.70	56.00	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	4.00	appl	10.50	42.00	_____
INSECTICIDE	5.00	appl	8.00	40.00	_____
PESTICIDE APPL	5.00	acre	4.50	22.50	_____
FUNGICIDE	4.00	appl	7.00	28.00	_____
Fuel & Lube - Machinery	1.00	acre	13.86	13.86	_____
Repairs - Machinery	1.00	acre	4.15	3.85	_____
Labor - Machinery	2.92	hour	6.81	19.89	_____
- Other	10.00	hour	5.70	56.99	_____
- Irrigation	6.00	hour	5.70	34.19	_____
				=====	
Total PREHARVEST				\$502.78	_____
HARVEST					
HARVEST & SELL	150.00	cwt.	3.00	\$450.00	_____
				=====	
Total HARVEST				\$450.00	_____
Interest - OC Borrowed	\$115.19	Dol	0.12	13.82	_____
				=====	
Total VARIABLE COST				\$966.60	_____
Break-Even Price - Total Variable Cost			\$6.44 per cwt. of WATERMELON		
GROSS INCOME minus VARIABLE COST				(\$66.60)	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
Machinery and Equipment	Acre		\$51.61	_____	
Land	Acre		50.00	_____	
			=====		
Total FIXED Cost			\$101.61	_____	
Total of ALL Cost				\$1,068.21	_____
NET PROJECTED RETURNS PER ACRE				(\$168.21)	_____
Break-Even Price - Total Cost			\$7.12 per cwt. of WATERMELON		

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B-1241 (C12)

GRAPEFRUIT ESTABLISHMENT - YEAR 1 (145 TREES/ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
-WARNING- No gross receipts					
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
YEAR 1					
HERB., PREEMERGE	2.00	appl	30.00	\$60.00	
HERBICIDE APPL	2.00	appl	14.00	28.00	
LAND PREP./LEVEL	1.00	acre	150.00	150.00	
TREE	145.00	tree	5.50	797.50	
LAYOUT/PLANT	145.00	tree	1.25	181.25	
TREE INSURANCE	1.00	acre	33.83	33.83	
ANNUAL IRRIGATION FEE			10.00	10.00	
IRRIGATION @ 1/2 ACRE FT/IRR	7.00	irri	10.50	73.50	
NITROGEN	35.00	lb.	0.63	22.05	
FERTILIZER APPL	4.00	appl	3.00	12.00	
MITICIDE	0.60	qt	8.28	4.97	
INSECTICIDE	0.60	qt	9.70	5.82	
INSECTICIDE APPL	2.00	appl	8.00	16.00	
SPOT HERBICIDE	1.00	acre	17.00	17.00	
TREE WRAP	145.00	tree	0.85	123.25	
Fuel & Lube - Machinery	1.00	acre	2.26	2.26	
Repairs - Machinery	1.00	acre	0.50	0.50	
Labor - Machinery	1.09	hour	6.81	7.45	
- Other	12.00	hour	5.70	68.38	
- Irrigation	12.00	hour	5.70	68.38	
Total YEAR 1				\$1,682.14	
Interest - OC Borrowed	\$1,314.56	Dol	0.12	157.75	
Total VARIABLE COST				\$1,839.88	
GROSS INCOME minus VARIABLE COST				(\$1,839.88)	
FIXED COST Description	Unit	Total			
=====	=====	=====			
MISC ADMIN. O/H CITRUS	acre	\$7.50			
Machinery and Equipment	Acre	66.98			
Land	Acre	70.00			
Total FIXED Cost		\$144.48			
Total of ALL Cost		\$1,984.36			
NET PROJECTED RETURNS PER ACRE		(\$1,984.36)			

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GRAPEFRUIT ESTABLISHMENT - YEAR 2 (145 TREES / ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
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-WARNING- No gross receipts

VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total
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YEAR 2

TREE REPLACEMENT	1.00	tree	8.00	\$8.00
TREE INSURANCE	1.00	acre	61.50	61.50
ANNUAL IRRIGATION FEE			10.00	10.00
IRRIGATION @ 1/2 ACRE FT/IRR	7.00	iri	10.50	73.50
NITROGEN	70.00	lb.	0.63	44.10
FERTILIZER APPL	4.00	appl	3.00	12.00
HERB., PREEMERGE	2.00	appl	30.00	60.00
HERBICIDE APPL	2.00	appl	14.00	28.00
MITICIDE	1.00	qt.	8.28	8.28
INSECTICIDE	1.20	qt.	9.70	11.64
INSECTICIDE APPL	2.00	appl	8.00	16.00
SPOT HERBICIDE	1.00	acre	17.50	17.50
Fuel & Lube - Machinery	1.00	acre	1.69	1.69
Repairs - Machinery	1.00	acre	0.36	0.36
Labor - Machinery	0.82	hour	6.81	5.59
- Other	14.00	hour	5.70	79.78
- Irrigation	10.50	hour	5.70	59.83

Total YEAR 2				\$497.77
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Interest - OC Borrowed	\$337.39	dol.	0.12	40.49
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Total VARIABLE COST				\$538.26
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GROSS INCOME minus VARIABLE COST				(\$538.26)
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FIXED COST Description	Unit	Total
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MISC ADMIN. O/H CITRUS	Acre	7.50
Machinery and Equipment	Acre	50.24
Land	Acre	70.00
Perennial Crop	Acre	97.80

Total FIXED Cost		\$225.54
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Total of ALL Cost		\$763.80
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NET PROJECTED RETURNS PER ACRE		(\$763.80)
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GRAPEFRUIT ESTABLISHMENT - YEAR 3 (145 TREES / ACRE)

South Texas District (12)

1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
GRAEFRUIT	2.0	ton	\$135.00	\$270.00	_____
				=====	
Total GROSS Income				\$270.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
YEAR 3					
TREE INSURANCE	1.0	acre	\$62.00	\$62.00	_____
NITROGEN	74.0	lb.	0.31	22.94	_____
FERTILIZER APPL	3.0	appl	3.00	9.00	_____
HERB.,SELECTIVE	5.0	qt	3.60	18.00	_____
HERB.,SELECTIVE	5.0	lb.	3.20	16.00	_____
MITICIDE	2.0	qt	8.28	16.56	_____
INSECTICIDE	2.0	qt	9.70	19.40	_____
INSECTICIDE APPL	3.0	appl	21.75	65.25	_____
INSECTICIDE	0.5	qt	38.76	19.38	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
CITRUS OIL	5.0	gal	4.60	23.00	_____
IRRIGATION	7.0	iri	10.50	73.50	_____
CONTACT HERB.	1.0	acre	17.50	17.50	_____
HERBICIDE APPL	1.0	appl	8.00	8.00	_____
FUNGICIDE	6.0	lb.	2.30	13.80	_____
Fuel & Lube - Machinery	1.0	acre	1.13	1.13	_____
Repairs - Machinery	1.0	acre	0.24	0.24	_____
Labor - Machinery	0.55	hour	6.81	3.73	_____
- Other	12.00	hour	5.70	68.38	_____
- Irrigation	9.00	hour	5.70	51.29	_____
				=====	
Total YEAR 3				\$519.10	_____
Interest - OC Borrowed	\$319.82	dol.	0.12	38.38	_____
				=====	
Total VARIABLE COST				\$557.48	_____
Break-Even Price - Total Variable Cost			\$278.74	per ton of GRAPEFRUIT	
GROSS INCOME minus VARIABLE COST				(\$287.48)	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN. O/H CITRUS	Acre		\$7.50	_____	
Machinery and Equipment	Acre		32.38	_____	
Land	Acre		70.00	_____	
Perennial Crop	Acre		106.73	_____	
			=====		
Total FIXED Cost			\$216.61	_____	
Total of ALL Cost			\$774.09	_____	
NET PROJECTED RETURNS PER ACRE				(\$504.09)	_____
Break-Even Price - Total Variable Cost			\$387.04	per ton of GRAPEFRUIT	

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GRAPEFRUIT ESTABLISHMENT - YEAR 4 (145 TREES / ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
GRAPEFRUIT	4.0	ton	\$135.00	\$540.00	_____
				=====	
Total GROSS Income				\$540.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
TREE INSURANCE	1.0	acre	\$69.75	\$69.75	_____
NITROGEN	50.0	lb.	0.31	15.50	_____
FERTILIZER APPL	3.0	appl	3.00	9.00	_____
HERB.,SELECTIVE	5.0	qt.	3.60	18.00	_____
HERB.,SELECTIVE	5.0	lb.	3.20	16.00	_____
INSECTICIDE	2.0	qt.	9.70	19.40	_____
INSECTICIDE	0.5	qt.	38.76	19.38	_____
CITRUS OIL	10.0	gal	4.60	46.00	_____
INSECTICIDE APPL	3.0	appl	21.75	65.25	_____
MITICIDE	4.0	qt.	8.28	33.12	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	7.0	iri	10.50	73.50	_____
CONTACT HERB.	2.0	acre	17.50	35.00	_____
HERBICIDE APPL	2.0	appl	8.00	16.00	_____
FUNGICIDE	6.0	lb.	2.30	13.80	_____
Fuel & Lube - Machinery	1.0	acre	2.26	2.26	_____
Repairs - Machinery	1.0	acre	0.54	0.54	_____
Labor - Machinery	1.3	hour	6.81	8.63	_____
- Other	12.0	hour	5.70	68.38	_____
- Irrigation	9.0	hour	5.70	51.29	_____
Total PREHARVEST				\$590.80	_____
Interest - OC Borrowed	\$390.99	dol.	0.12	46.92	_____
Total VARIABLE COST				\$637.72	_____
Break-Even Price - Total Variable Cost			\$159.43	per ton of GRAPEFRUIT	
GROSS INCOME minus VARIABLE COST				(\$97.72)	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN. 0/H CITRUS	Acre		\$7.50	_____	
Machinery and Equipment	Acre		53.04	_____	
Land	Acre		70.00	_____	
Perennial Crop	Acre		128.84	_____	
			=====		
Total FIXED Cost			\$259.38	_____	
Total of ALL Cost			\$897.10	_____	
NET PROJECTED RETURNS PER ACRE				(\$357.10)	_____
Break-Even Price - Total Variable Cost			\$224.28	per ton of GRAPEFRUIT	

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GRAPEFRUIT , MATURE GROVE (145 TREES/ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
GRAPEFRUIT	22.00	ton	\$135.00	\$2,970.00	_____
Total GROSS Income				\$2,970.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
TREE INSURANCE	1.00	acre	\$77.50	\$77.50	_____
TREE HEDGING	1.00	acre	60.00	60.00	_____
NITROGEN	150.00	lb.	0.63	94.50	_____
FERTILIZER APPL	3.00	appl	3.00	9.00	_____
HERB.,SELECTIVE	10.00	qt	3.60	36.00	_____
MITICIDE	4.00	qt	8.28	33.12	_____
INSECTICIDE	4.00	qt	9.70	38.80	_____
CITRUS OIL	20.00	gal	4.60	92.00	_____
INSECTICIDE APPL	4.00	appl	21.75	87.00	_____
INSECTICIDE	4.00	qt	38.76	155.04	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	12.00	Appl	10.50	126.00	_____
CONTACT HERB.	2.00	acre	17.50	35.00	_____
HERBICIDE APPL	2.00	appl	8.00	16.00	_____
FUNGICIDE	6.00	lb.	2.30	13.80	_____
Fuel & Lube - Machinery	1.00	acre	2.26	2.26	_____
Repairs - Machinery	1.00	acre	0.56	0.56	_____
Labor - Machinery	1.27	hour	6.81	8.63	_____
- Other	12.00	hour	5.70	68.38	_____
- Irrigation	9.00	hour	5.70	51.29	_____
Total PREHARVEST				\$1,014.88	_____
Interest - OC Borrowed	637.34	dol.	0.12	76.48	_____
Total VARIABLE COST				1091.36	_____
Break-Even Price - Total Variable Cost			\$49.61	per ton of GRAPEFRUIT	
GROSS INCOME minus VARIABLE COST				\$1,878.64	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN. O/H CITRUS	Acre		\$7.50		_____
Machinery and Equipment	Acre		55.61		_____
Land	Acre		70.00		_____
Perennial Crop	Acre		487.75		_____
Total FIXED Cost			\$620.86		_____
Total of ALL Cost			\$1,712.22		_____
NET PROJECTED RETURNS PER ACRE			\$1,257.78		_____
Break-Even Price - Total Variable Cost			\$77.83	per ton of GRAPEFRUIT	

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Projections for Planning Purposes Only
Not to be Used without Updating after March 1, 1996.

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ORANGES ESTABLISHMENT - YEAR 1 (200 TREES/ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
-WARNING- NO gross receipts					
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
YEAR 1					
HERB., PREEMERGE	1.4	qt.	\$30.00	\$42.00	_____
LAND PREP./LEVEL	1.0	acre	150.00	150.00	_____
TREE	200.0	tree	5.50	1100.00	_____
LAYOUT/PLANT	200.0	tree	1.25	250.00	_____
TREE INSURANCE	1.0	acre	19.38	19.38	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	1.0	appl	10.50	10.50	_____
NITROGEN	26.0	lb.	0.37	9.62	_____
FERTILIZER APPL	4.0	appl	3.00	12.00	_____
MITICIDE	0.8	qt.	8.28	6.62	_____
INSECTICIDE	0.8	qt.	9.70	7.76	_____
INSECTICIDE APPL	2.0	appl	8.00	16.00	_____
SPOT HERBICIDE	1.0	acre	17.00	17.00	_____
HERBICIDE APPL	2.0	appl	14.00	28.00	_____
TREE WRAP	200.0	tree	0.85	170.00	_____
Fuel & Lube - Machinery	1.0	acre	2.26	2.26	_____
Repairs - Machinery	1.0	acre	0.53	0.53	_____
Labor - Machinery	1.1	hour	6.81	7.45	_____
- Other	12.0	hour	5.70	68.38	_____
- Irrigation	12.0	hour	5.70	68.38	_____
				=====	
Total YEAR 1				\$1,995.88	_____
Interest - OC Borrowed	\$1,569.16	Dol.	0.12	188.30	_____
				=====	
Total VARIABLE COST				\$2,184.18	_____
GROSS INCOME minus VARIABLE COST				(\$1,804.22)	_____
FIXED COST Description	Unit	Total			
=====	=====	=====			
MISC ADMIN. O/H CITRUS	Acre	\$7.50			_____
Machinery and Equipment	Acre	66.98			_____
Land	Acre	70.00			_____
				=====	
Total FIXED Cost				\$144.48	_____
Total of ALL Cost				\$2,328.66	_____
NET PROJECTED RETURNS PER ACRE				(\$1,946.49)	_____

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ORANGES ESTABLISHMENT - YEAR 2 (200 TREES/ACRE)

South Texas District (12)

1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
-WARNING- NO gross receipts					
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
YEAR 2					
TREE REPLACEMENT	3.00	tree	\$8.00	\$24.00	_____
TREE INSURANCE	1.00	acre	35.24	35.24	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	1.00	appl	10.50	10.50	_____
NITROGEN	51.00	lb.	0.37	18.87	_____
FERTILIZER APPL	4.00	appl	3.00	12.00	_____
HERB., PREEMERGE	1.33	qt	30.00	39.90	_____
MITICIDE	1.40	qt	8.28	11.59	_____
INSECTICIDE	1.60	qt	9.70	15.52	_____
INSECTICIDE APPL	2.00	appl	8.00	16.00	_____
CONTACT HERB	1.00	acre	17.50	17.50	_____
HERBICIDE APPL	1.00	appl	8.00	8.00	_____
Fuel & Lube - Machinery	1.00	acre	1.69	1.69	_____
Repairs - Machinery	1.00	acre	0.42	0.42	_____
Labor - Machinery	0.82	hour	6.81	5.59	_____
- Other	14.00	hour	5.70	79.78	_____
- Irrigation	12.00	hour	5.70	68.38	_____
				=====	
Total YEAR 2				\$374.98	_____
Interest - OC Borrowed	\$254.99	dol.	0.12	30.60	_____
				=====	
Total VARIABLE COST				\$405.58	_____
GROSS INCOME minus VARIABLE COST				(\$410.38)	_____
FIXED COST Description	Unit	Total			
=====	=====	=====			
MISC ADMIN. O/H CITRUS	acre	\$7.50			_____
Machinery and Equipment	Acre	50.24			_____
Land	Acre	70.00			_____
Perennial Crop	Acre	117.81			_____
		=====			
Total FIXED Cost		\$245.55			_____
Total of ALL Cost		\$651.13			_____
NET PROJECTED RETURNS PER YEAR		(\$632.37)			_____

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ORANGES ESTABLISHMENT - YEAR 3 (200 TREES/ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
ORANGES	3.00	ton	\$150.00	\$450.00	_____
				=====	
Total GROSS Income				\$450.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
YEAR 3					
TREE INSURANCE	1.00	acre	\$46.99	\$46.99	_____
NITROGEN	102.00	lb.	0.37	37.74	_____
FERTILIZER APPL	3.00	appl	3.00	9.00	_____
HERB., SELECTIVE	10.00	qt.	3.60	36.00	_____
MITICIDE	2.75	qt.	8.28	22.77	_____
INSECTICIDE	2.75	qt.	9.70	26.68	_____
INSECTICIDE APPL	3.00	appl	21.75	65.25	_____
CITRUS OIL	7.00	gal	4.60	32.20	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	1.00	appl	10.50	10.50	_____
CONTACT HERB.	1.00	acre	17.50	17.50	_____
HERBICIDE APPL	1.00	appl	8.00	8.00	_____
INSECTICIDE	0.70	qt.	38.76	27.13	_____
Fuel & Lube - Machinery	1.00	acre	1.13	1.13	_____
Repairs - Machinery	1.00	acre	0.25	0.25	_____
Labor - Machinery	0.55	hour	6.81	3.73	_____
- Other	12.00	hour	5.70	68.38	_____
- Irrigation	9.00	hour	5.70	51.29	_____
				=====	
Total YEAR 3				\$471.94	_____
Interest - OC Borrowed	\$266.93	dol.	0.12	32.03	_____
				=====	
Total VARIABLE COST				\$503.97	_____
Break-Even Price - Total Variable Cost			\$167.99 per ton of ORANGES		
GROSS INCOME minus VARIABLE COST				(\$53.97)	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN. O/H CITRUS	Acre		\$7.50		_____
Machinery and Equipment	Acre		33.49		_____
Land	Acre		70.00		_____
Perennial Crop	Acre		151.67		_____
			=====		
Total FIXED Cost			\$262.66		_____
Total of ALL Cost				\$766.63	_____
NET PROJECTED RETURNS PER ACRE				(\$316.63)	_____
Break-Even Price - Total Variable Cost			\$255.54 per ton of ORANGES		

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ORANGES ESTABLISHMENT - YEAR 4 (200 TREES/ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
ORANGES	5.00	ton	\$150.00	\$750.00	_____
				=====	
Total GROSS Income				\$750.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
YEAR 4					
NITROGEN	50.00	lb.	\$0.37	\$18.50	_____
FERTILIZER APPL	3.00	appl	3.00	9.00	_____
TREE INSURANCE	1.00	acre	52.87	52.87	_____
HERB., SELECTIVE	10.00	qt	3.60	36.00	_____
MITICIDE	5.50	qt	8.28	45.54	_____
INSECTICIDE	2.75	qt	9.70	26.68	_____
CITRUS OIL	14.00	gal	4.60	64.40	_____
INSECTICIDE APPL	3.00	appl	21.75	65.25	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	1.00	appl	10.50	10.50	_____
CONTACT HERB.	2.00	acre	17.50	35.00	_____
HERBICIDE APPL	2.00	appl	8.00	16.00	_____
INSECTICIDE	0.70	qt	38.76	27.13	_____
Fuel & Lube - Machinery	1.00	acre	2.26	2.26	_____
Repairs - Machinery	1.00	acre	0.56	0.56	_____
Labor - Machinery	1.26	hour	6.81	8.58	_____
- Other	11.50	hour	5.70	65.53	_____
- Irrigation	9.00	hour	5.70	51.29	_____
				=====	
Total YEAR 4				\$544.86	_____
Interest - OC Borrowed	\$334.49	dol.	0.12	40.14	_____
				=====	
Total VARIABLE COST				\$585.00	_____
Break-Even Price - Total Variable Cost			\$117.00 per ton of ORANGES		
GROSS INCOME minus VARIABLE COST				\$165.00	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN. O/H CITRUS	Acre		\$7.50	_____	
Machinery and Equipment	Acre		55.61	_____	
Land	Acre		70.00	_____	
Perennial Crop	Acre		169.08	_____	
			=====		
Total FIXED Cost				\$302.19	_____
Total of ALL Cost				\$887.19	_____
NET PROJECTED RETURNS PER ACRE				(\$137.19)	_____
Break-Even Price - Total Variable Cost			\$177.44 per ton of ORANGES		

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ORANGES - MATURE GROVE (200 TREES/ACRE)
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
ORANGES	18.00	ton	150.00	2,700.00	_____
				=====	
Total GROSS Income				\$2,700.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
AVERAGE YEAR - MATURE GROVE PREHARVEST					
NITROGEN	150.00	lb.	0.37	\$55.50	_____
FERTILIZER APPL	3.00	appl	3.00	9.00	_____
TREE INSURANCE	1.00	acre	85.00	85.00	_____
HERB., SELECTIVE	10.00	qt	3.60	36.00	_____
INSECTICIDE	5.50	qt	9.70	53.35	_____
CITRUS OIL	27.00	gal	4.60	124.20	_____
INSECTICIDE APPL	4.00	appl	21.75	87.00	_____
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	7.00	Appl	10.50	73.50	_____
CONTACT HERB	2.00	acre	17.50	35.00	_____
HERBICIDE APPL	2.00	appl	8.00	16.00	_____
INSECTICIDE	1.40	qt	38.76	54.26	_____
MAKE & TAKEDOWN DITCHES	1.00	Acre	56.50	56.50	_____
Fuel & Lube - Machinery	1.00	Acre	4.00	4.00	_____
Repairs - Machinery	1.00	Acre	2.00	2.00	_____
Labor - Machinery	1.50	Hour	6.81	10.22	_____
- Other	16.00	Hour	5.70	91.18	_____
- Irrigation	10.50	Hour	5.70	59.83	_____
				=====	
Total PREHARVEST				\$862.54	_____
Interest - OC Borrowed	535.90	Dol.	0.12	64.31	_____
				=====	
Total VARIABLE COST				\$926.85	_____
Break-Even Price - Total Variable Cost			\$51.49	per ton of ORANGES	
GROSS INCOME minus VARIABLE COST				\$1,773.15	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
Misc Admin & Overhead	1.00	acre	7.50	7.50	_____
Machinery and Equipment (Depr)	1.00	Acre	53.00	53.00	_____
Concrete Irrigation Pipe	\$15.38	/Acre	15 Yr Recov	1.03	_____
22" Poly Pipe	26.55	/Acre	15 Yr Recov	1.77	_____
18" T	4.62	/Acre	15 Yr Recov	0.31	_____
TCM Reward Sign	0.38	/Acre	15 Yr Recov	0.03	_____
Land	\$1,200.00	/Acre	15 Yr Recov	80.00	_____
Perennial Crop	\$2,377.38	/Acre	10 Yr Recov	237.74	_____
				=====	
Total FIXED Cost				\$381.37	_____
Total of ALL Cost				\$1,308.22	_____
NET PROJECTED RETURNS - Per Acre				\$1,391.78	_____
Break-Even Price - Total Cost			\$72.68	per ton of ORANGES	

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PLANT CANE, IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
Net Tons	50.00	tons			
SUGAR CANE (PAYMENT TONS)	54.00	tons	\$16.50	\$891.00	
Total GROSS Income				\$891.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
LAND PREPARATION	1.00	acre	\$15.00	\$15.00	
DISC	3.00	appl	12.75	38.25	
ROW OR BED	1.00	acre	3.00	3.00	
PREPLANT LIQ. FERT. (13-37-0)	20.00	gal	1.38	27.60	
FERTILIZER APPLICATION	1.00	acre	5.00	5.00	
PLANT CANE (SEED)	5.00	tons	16.00	80.00	
PLANT CANE (LABOR)	1.00	acre	100.00	100.00	
PLANT CANE (COVER SEED)	1.00	acre	3.00	3.00	
HERBICIDE 1/	1.00	appl	47.30	47.30	
HERBICIDE APPLICATION	1.00	appl	5.00	5.00	
DITCH & KNOCK DOWN	2.00	appl	3.00	6.00	
ANNUAL IRRIGATION FEE			10.00	10.00	
IRRIGATION (WATER)	13.00	appl	10.50	136.50	
CULTIVATE	2.00	appl	2.50	5.00	
SCOUTING	1.00	acre	9.00	9.00	
INSECTICIDE SPRAY 2/	3.00	appl	9.03	27.09	
INSECTICIDE (AERIAL) APPL	3.00	appl	2.75	8.25	
POST HARVEST - RAKE AND BURN	1.00	appl	10.00	10.00	
Fuel & Lube - Machinery	1.00	acre	1.32	1.32	
Repairs - Machinery	1.00	acre	0.30	0.30	
Labor - Machinery	0.67	hour	6.81	4.56	
- Other	16.00	hour	5.70	91.18	
- Irrigation	13.00	hour	5.70	74.08	
INTEREST - Operating Capital	353.71	dol.	12.00%	42.45	
Total VARIABLE COST				\$749.87	
Break-Even Price , Total Variable Cost \$			13.89	per ton of SUGAR CANE	
GROSS INCOME minus VARIABLE COST				\$141.13	
FIXED COST Description	Unit		Total		
MACHINERY AND EQUIPMENT	1.00	acre	3.94	\$3.94	
INT. GRNDG RTS (\$72.00)	\$72.00	dol	12.00%	8.64	
LAND	1.00	Acre	100.00	100.00	
Total FIXED Cost				\$112.58	
Total of ALL Cost				\$862.45	
NET PROJECTED RETURNS PER ACRE				\$28.55	
Break-Even Price, Total Costs =			\$15.97	per ton of SUGAR CANE	

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RATOON CANE , IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
Net Tons	37.00	tons			
SUGAR CANE (PAYMENT TONS)	45.00	tons	\$16.50	\$742.50	
Total GROSS Income				\$742.50	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
/ FERTILIZER (N-32 LIQUID)	50.00	gal	0.70	\$35.00	
/ FERTILIZER APPLICATION	2.00	appl	5.00	10.00	
/ ANNUAL IRRIGATION FEE			10.00	10.00	
/ IRRIGATION TUBING	33.00	ft	0.40	13.20	
/ IRRIGATION (WATER)	7.00	appl	10.50	73.50	
/ FOLIAR IRON	1.25	lbs	0.25	0.31	
/ FOLIAR IRON APPLICATION	0.25	appl	3.75	0.94	
/ HERBICIDE Atrazine	5.00	qt	3.50	17.50	
/ HERBICIDE Prowl	5.00	qt	7.00	35.00	
/ INSECTICIDE Guthion	9.00	pts	3.50	31.50	
/ INSECTICIDE (AERIAL) APPL	3.00	appl	3.75	11.25	
/ SCOUTING	1.00	acre	9.00	9.00	
POST HARVEST - RAKE AND BURN	1.00	appl	10.00	10.00	
Fuel & Lube - Machinery	1.00	acre	10.66	10.66	
Repairs - Machinery	1.00	acre	3.36	3.36	
Labor - Machinery	3.95	hour	6.50	25.68	
- Irrigation	7.00	hour	5.70	39.90	
INTEREST - Operating Capital	168.40	dol	12.00%	20.21	
Total VARIABLE COST				\$357.00	
Break-Even Price, Total Variable Cost			\$7.93 per ton of SUGAR CANE		
GROSS INCOME minus VARIABLE COST				\$385.50	
FIXED COST Description	Quantity	Unit	\$/Unit	Total	
MACHINERY AND EQUIPMENT	1.00	acre	3.94	\$3.94	
INT. GRINDING RIGHTS (\$72.00)	\$72.00	dol	12.00%	8.64	
LAND	1.00	acre	100.00	100.00	
Total FIXED Cost				\$112.58	
Total of ALL Cost				\$469.58	
NET PROJECTED RETURNS PER ACRE				\$272.92	
Break - Even Price, Total Cost			\$10.44 per ton of SUGAR CANE		

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BERMUDA TYPE GRASSES , ESTABLISHMENT , IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
HAY	3.00	ton	\$80.00	\$240.00	
Total GROSS Income				\$240.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
SPRIGGING	1.00	acre	125.00	\$125.00	
HERBICIDE	2.00	appl	3.16	6.32	
ANNUAL IRRIGATION FEE			10.00	10.00	
IRRIGATION	3.00	appl	10.50	31.50	
NITROGEN (DRY)	150.00	lb.	0.31	46.50	
Fuel & Lube - Machinery	1.00	acre	9.22	9.22	
Repairs - Machinery	1.00	acre	3.96	3.96	
Labor - Machinery	2.93	hour	6.81	19.97	
- Irrigation	4.50	hour	5.70	25.64	
Total PREHARVEST				\$278.11	
HARVEST					
MOW ,RAKE ,BALE	100.00	bale	0.65	\$65.00	
CUSTOM HAULING	100.00	bale	0.40	40.00	
Total HARVEST			\$1.05	\$105.00	
Interest - OC Borrowed	\$162.21	Dol.	0.12	19.47	
Total VARIABLE COST				\$402.57	
Break-Even Price - Total Variable Cost			\$134.19	per ton of HAY	
GROSS INCOME minus VARIABLE COST				(\$162.57)	
FIXED COST Description	Unit	Total			
Machinery and Equipment	Acre	\$55.24			
Land	Acre	70.00			
Total FIXED Cost		\$125.24			
Total of ALL Cost		\$527.81			
NET PROJECTED RETURNS PER ACRE				(\$287.81)	
Break-Even Price - Total Variable Cost			\$175.94	per ton of HAY	

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BERMUDA TYPE GRASSES , ESTABLISHMENT , IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
HAY	3.00	ton	\$80.00	\$240.00	
Total GROSS Income				\$240.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
SPRIGGING	1.00	acre	125.00	\$125.00	
HERBICIDE	2.00	appl	3.16	6.32	
ANNUAL IRRIGATION FEE			10.00	10.00	
IRRIGATION	3.00	appl	10.50	31.50	
NITROGEN (DRY)	150.00	lb.	0.31	46.50	
Fuel & Lube - Machinery	1.00	acre	9.22	9.22	
Repairs - Machinery	1.00	acre	3.96	3.96	
Labor - Machinery	2.93	hour	6.81	19.97	
- Irrigation	4.50	hour	5.70	25.64	
Total PREHARVEST				\$278.11	
HARVEST					
MOW ,RAKE ,BALE	100.00	bale	0.65	\$65.00	
CUSTOM HAULING	100.00	bale	0.40	40.00	
Total HARVEST			\$1.05	\$105.00	
Interest - OC Borrowed	\$162.21	Dol.	0.12	19.47	
Total VARIABLE COST				\$402.57	
Break-Even Price - Total Variable Cost			\$134.19	per ton of HAY	
GROSS INCOME minus VARIABLE COST				(\$162.57)	
FIXED COST Description		Unit		Total	
Machinery and Equipment		Acre		\$55.24	
Land		Acre		70.00	
Total FIXED Cost				\$125.24	
Total of ALL Cost				\$527.81	
NET PROJECTED RETURNS PER ACRE				(\$287.81)	
Break-Even Price - Total Variable Cost			\$175.94	per ton of HAY	

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Projections for Planning Purposes Only
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B-1241 (C12)

BERMUDA PASTURE , IRRIGATED
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
HAY	2.50	tons	\$12.00	\$30.00	_____
Total GROSS Income				\$30.00	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
ANNUAL IRRIGATION FEE			10.00	10.00	_____
IRRIGATION	4.00	appl	10.50	\$42.00	_____
NITROGEN (DRY)	150.00	lb.	0.31	48.50	_____
Fuel & Lube - Machinery	1.00	acre	4.34	4.34	_____
Repairs - Machinery	1.00	acre	1.25	1.25	_____
Labor - Machinery	1.74	hour	6.81	11.83	_____
- Irrigation	6.00	hour	5.70	34.19	_____
Interest - OC Borrowed	57.80	Dol.	0.12	6.94	_____
Total VARIABLE COST				\$157.04	_____
Break-Even Price - Total Variable Cost			\$62.82 per ton of HAY		
GROSS INCOME minus VARIABLE COST				(\$127.04)	_____
FIXED COST Description =====	Unit =====	Total =====			
Machinery and Equipment	Acre	\$24.59			_____
Land	Acre	70.00			_____
Perennial Crop	Acre	50.47			_____
Total FIXED Cost		\$145.06			_____
Total of ALL Cost		\$302.10			_____
NET PROJECTED RETURNS PER ACRE				(\$272.10)	_____
Break-Even Price - Total Variable Cost			\$120.84 per ton of HAY		

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B-1241 (C12)

BUFFELGRASS ESTABLISHMENT , DRYLAND
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
-WARNING- No gross receipts					
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
BRUSH CLEARING & CUSTOM PLANTING	1.00	acre	\$135.00	\$135.00	_____
SEED	4.00	lb.	7.00	28.00	_____
Fuel & Lube - Machinery	1.00	acre	3.17	3.17	_____
Repairs - Machinery	1.00	acre	0.9	0.9	_____
Labor - Machinery	1.08	hour	6.81	7.36	_____
Interest - OC Borrowed	13.09	dol.	5.70	74.59	_____
Total VARIABLE COST				\$249.02	_____
GROSS INCOME minus VARIABLE COST				(\$249.02)	_____
FIXED COST Description =====	Unit =====	Total =====			
Machinery and Equipment	Acre	\$14.09			_____
Land	Acre	40.00			_____
Total FIXED Cost		\$54.09			_____
Total of ALL Cost				\$303.11	_____
NET PROJECTED RETURNS PER ACRE				(\$303.11)	_____

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B-1241 (C12)

BUFFLEGRASS, DRYLAND
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
PASTURE	2.50	AUM	\$12.00	\$30.00	
Total GROSS Income				\$30.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
Fuel & Lube - Machinery	1.00	acre	\$0.66	\$0.66	
Repairs - Machinery	1.00	acre	0.15	0.15	
Labor - Machinery	0.33	hour	6.81	2.27	
- Other	0.50	hour	5.70	2.85	
Interest - OC Borrowed	1.49	dol.	0.12	0.18	
Total VARIABLE COST				\$6.11	
Break-Even Price, Total Variable Cost \$		2.44	per AUM of PASTURE		
GROSS INCOME minus VARIABLE COST				\$23.89	
FIXED COST Description	Unit	Total			
Machinery and Equipment	Acre	\$1.98			
Land	Acre	40.00			
Perennial Crop	Acre	4.45			
Total FIXED Cost		\$46.43			
Total of ALL Cost		\$52.54			
NET PROJECTED RETURNS PER ACRE				(\$22.54)	
Break-Even Price, Total Cost \$		21.01	per AUM of PASTURE		

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B-1241 (C12)

KLINEGRASS ESTABLISHMENT, DRYLAND
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
PASTURE	1.00	AUM	\$12.00	\$12.00	_____
Total GROSS Income				\$12.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
SEED	3.00	lb.	6.50	19.50	_____
NITROGEN (DRY)	30.00	lb.	0.31	9.30	_____
PHOSPHATE	30.00	lb.	0.29	8.70	_____
HERBICIDE	1.00	appl	7.81	7.81	_____
Fuel & Lube - Machinery	1.00	acre	5.35	5.35	_____
Repairs - Machinery	1.00	acre	1.54	1.54	_____
Labor - Machinery	1.46	hour	6.81	9.97	_____
Interest - OC Borrowed	245.11	dol.	0.12	29.41	_____
Total VARIABLE COST				\$91.59	_____
Break-Even Price - Total Variable Cost			\$91.59	per AUM of PASTURE	
GROSS INCOME minus VARIABLE COST				(\$79.59)	_____
FIXED COST Description	Unit	Total			
Machinery and Equipment	Acre	\$24.01			_____
Land	Acre	40.00			_____
Total FIXED Cost		\$64.01			_____
Total of ALL Cost		\$155.60			_____
NET PROJECTED RETURNS PER ACRE				(\$143.60)	_____
Break-Even Price - Total Variable Cost			\$155.60	per AUM of PASTURE	

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B-1241 (C12)

KLINEGRASS PASTURE, DRYLAND
South Texas District (12)
1996 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
-WARNING- No gross receipts					
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
Fuel & Lube - Machinery	1.00	acre	\$1.13	1.13	_____
Repairs - Machinery	1.00	acre	0.32	0.32	_____
Labor - Machinery	0.48	hour	6.81	3.24	_____
Interest - OC Borrowed	3.13	dol.	0.12	0.38	_____
Total VARIABLE COST				\$5.06	
GROSS INCOME minus VARIABLE COST				(\$5.06)	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
Machinery and Equipment	Acre		\$5.42	_____	
Land	Acre		40.00	_____	
Perennial Crop	Acre		71.96	_____	
Total FIXED Cost			\$117.38	_____	
Total of ALL Cost			\$122.44	_____	
NET PROJECTED RETURNS PER ACRE			(\$122.44)	_____	

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COW-CALF PRODUCTION, UNIMPROVED BRUSH COUNTRY
South Texas District (12)
1996 Projected Costs and Returns Per Head

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
CULL COWS BEEF	0.10 Hd	9.50 cwt.	33.50	\$31.83	_____
DEER LEASE		30.00 acres	1.00	30.00	_____
HEIFER CALVES	0.26 Hd	4.10 cwt.	56.50	60.23	_____
STEER CALVES	0.39 Hd	4.50 cwt.	61.50	107.93	_____
			=====	=====	
Total GROSS Income			\$152.50	\$229.99	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
COTTONSEED CAKE	180.00	lb.	\$0.11	\$19.80	_____
FENCE REPAIR	0.53	acre	2.00	\$1.06	_____
MISCELLANEOUS COW-CALF	1.00	head	5.00	\$5.00	_____
SALES COMMISSION	0.75	head	9.00	6.75	_____
SALT & MINERALS	45.67	lb.	0.28	12.79	_____
VETERINARY MEDICINE	2.00	head	5.00	10.00	_____
WATER FACILITY REPAIR	1.00	head	2.00	2.00	_____
CUSTOM HAULING COW-CALF	0.75	head	6.40	4.80	_____
Fuel				2.40	_____
Lube				0.24	_____
Repair				0.86	_____
Labor - Mach. & Equip.	1.53	Hr.	6.81	10.39	_____
Labor - Other	2.00	Hr.	5.70	11.40	_____
Interest - OC Borrowed	110.07	Dol.	0.12	13.21	_____
				=====	
TOTAL VARIABLE COST				\$100.69	_____
FIXED COST					
Interest - IT Borrowed	1104.43	Dol.	0.12	\$132.53	_____
Machinery and Equipment				19.57	_____
Livestock				125.09	_____
Land - Annual Lease	30.00	acre	2.50	75.00	_____
				=====	
TOTAL FIXED COST				\$352.19	_____
TOTAL COST OF PRODUCTION				\$452.88	_____
NET PROJECTED RETURNS				(\$222.90)	_____

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COW-CALF PRODUCTION, 1/3 IMPROVED PASTURE
South Texas District (12)
1996 Projected Costs and Returns Per Head

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Estimate
=====	=====	=====	=====	=====	=====
CULL COWS BEEF	0.10 Hd	9.75 cwt.	33.50	\$32.66	_____
DEER LEASE		18.00 acres	1.00	\$18.00	_____
HEIFER CALVES	0.27 Hd	4.30 cwt.	56.50	\$65.60	_____
STEER CALVES	0.40 Hd	4.80 cwt.	61.50	\$118.08	_____
			=====	=====	
Total Gross Income			\$152.50	\$234.34	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
COTTONSEED CAKE	180.00	lb.	\$0.11	\$19.80	_____
FENCE REPAIRS	2.00	acre	2.00	4.00	_____
MISCELLANEOUS COW - CALF	1.00	head	5.00	5.00	_____
SALES COMMISSION	0.77	head	9.00	6.93	_____
SALT AND MINERALS	50.00	lb.	0.28	14.00	_____
VET. MEDICINE	2.00	head	5.00	10.00	_____
WATER FACILITY REPAIR	1.00	head	2.00	2.00	_____
CUSTOM HAULING COW-CALF	0.77	head	6.40	4.93	_____
Fuel				5.04	_____
Lube				0.50	_____
Repair				1.61	_____
Labor - Mach. & Equip.	3.05	Hr.	6.81	20.79	_____
Labor - Other	6.48	Hr.	5.70	36.93	_____
Interest - OC Borrowed	112.72	Dol.	0.12	13.53	_____
				=====	
TOTAL VARIABLE COST				\$145.05	_____
FIXED COST					
Interest - IT Borrowed	1,128.68	Dol.	0.12	\$135.44	_____
Machinery and Equipment				32.23	_____
Livestock				122.20	_____
Land - Annual Lease	18.00	Acre	3.60	64.80	_____
				=====	
TOTAL FIXED COST				\$354.67	_____
TOTAL OF ALL COST				499.72	_____
NET PROJECTED RETURNS				(\$265.38)	_____

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