

*Projections for Planning Purposes Only
Not to be Used without Updating after April 18, 1997*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
06/20/97	HARVEST	A	CANTALOUPE	300.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
11/15/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
12/10/96	PREHARVEST	M	SHREDDING	.5000			.00
12/20/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
01/10/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
01/15/97	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
01/20/97	PREHARVEST	M	PLANING LAND	.2000			.00
01/25/97	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
02/05/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
02/10/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
02/15/97	PREHARVEST	E	HERBICIDE CANT.	1.0000	C	V	.00
02/15/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
02/20/97	PREHARVEST	E	PHOSPHATE	75.0000	C	V	.00
02/20/97	PREHARVEST	E	NITROGEN (DRY)	50.0000	C	V	.00
02/20/97	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
03/01/97	PREHARVEST	H	HIRED LABOR	6.0000	C	V	.00
03/05/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
03/15/97	PREHARVEST	E	SEED CANT.	.5000	C	V	.00
03/15/97	PREHARVEST	M	PLANTING 6 ROW	1.0000			.00
03/15/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
03/20/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
04/01/97	PREHARVEST	H	HIRED LABOR	6.0000	C	V	.00
04/01/97	PREHARVEST	E	BEEHIVE RENT	.5000	C	V	.00
04/15/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
04/15/97	PREHARVEST	E	NITROGEN (LIQ)	40.0000	C	V	.00
04/20/97	PREHARVEST	E	INSECTICIDE CANT.	1.0000	C	V	.00
04/20/97	PREHARVEST	E	FUNGICIDE CANT.	1.0000	C	V	.00
04/20/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
04/25/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
04/30/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
04/30/97	PREHARVEST	E	MISC ADMIN O/H	.5000		F	.00
04/30/97	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
05/01/97	PREHARVEST	H	HIRED LABOR	6.0000	C	V	.00
05/05/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
05/15/97	PREHARVEST	M	CULTIVATING 4ROW ROLLING	1.0000			.00
05/20/97	PREHARVEST	E	FUNGICIDE CANT.	1.0000	C	V	.00
05/20/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
05/20/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
05/29/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
06/10/97	PREHARVEST	E	FUNGICIDE CANT.	1.0000	C	V	.00
06/10/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
06/13/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
06/20/97	HARVEST	G	HARV.,PACK & MKT CANT.	300.0000	C	V	.00
06/20/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Carrots, Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
CARROTS	500.000	bag	5.5000	2750.00	_____
				=====	
Total GROSS Income				2750.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
HERBICIDE	1.000	acre	7.500	7.50	_____
CONSULTING FEE	0.500	acre	12.000	6.00	_____
PHOSPHATE	75.000	lb.	.250	18.75	_____
NITROGEN (DRY)	60.000	lb.	.300	18.00	_____
SEED	2.000	lb.	35.000	70.00	_____
NITROGEN (LIQ)	60.000	lb.	.300	18.00	_____
HERBICIDE	1.000	acre	7.500	7.50	_____
FUNGICIDE	2.000	appl	10.000	20.00	_____
PESTICIDE APPL.	2.000	acre	3.500	7.00	_____
INSECTICIDE	0.500	appl	6.500	3.25	_____
FUNGICIDE	1.000	appl	10.000	10.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		17.56	_____
- Irrigation		Acre		47.63	_____
Repairs - Machinery		Acre		4.23	_____
- Irrigation		Acre		10.50	_____
Labor - Machinery	3.325	Hour	8.236	27.38	_____
- Irrigation	2.100	Hour	8.234	17.29	_____

Total PREHARVEST				314.09	_____
HARVEST					
HARV., PACK & MKT	500.000	bag	4.500	2250.00	_____

Total HARVEST				2250.00	_____
Interest - OC Borrowed	152.031	Dol.	0.095	14.44	_____
				=====	
Total VARIABLE COST				2578.53	_____
Break-Even Price, Total Variable Cost \$ 5.15 per bag of CARROTS					
GROSS INCOME minus VARIABLE COST				171.47	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
Management				8.00	_____
Machinery and Equipment		Acre		60.25	_____
Irrigation		Acre		34.33	_____
Land		Acre		50.00	_____
				=====	
Total FIXED Cost				152.58	_____
Break-Even Price, Total Cost \$ 5.46 per bag of CARROTS					
Total of ALL Cost				2731.12	_____
NET PROJECTED RETURNS				18.89	_____

Carrots are packed and marketed in 48 on-pound cello bags.

*Projections for Planning Purposes Only
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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
01/20/97	HARVEST	A	CARROTS	500.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
06/05/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
06/10/96	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
06/15/96	PREHARVEST	M	PLANING LAND	.2000			.00
06/20/96	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
06/25/96	PREHARVEST	E	HERBICIDE CARROT	1.0000	C	V	.00
06/25/96	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
06/30/96		P	MISC ADMIN O/H	.5000		F	.00
06/30/96	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
07/05/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
07/10/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
07/15/96	PREHARVEST	E	PHOSPHATE	75.0000	C	V	.00
07/15/96	PREHARVEST	E	NITROGEN (DRY)	60.0000	C	V	.00
07/15/96	PREHARVEST	M	APPLY. FERTILIZER	1.0000			.00
07/20/96	PREHARVEST	E	SEED CARROT	2.0000	C	V	.00
07/20/96	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
07/20/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
07/23/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
07/26/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
08/10/96	PREHARVEST	E	NITROGEN (LIQ)	60.0000	C	V	.00
08/10/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
08/20/96	PREHARVEST	E	HERBICIDE CARROT	1.0000	C	V	.00
08/20/96	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
08/26/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
09/10/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
09/15/96	PREHARVEST	E	FUNGICIDE CARROT	2.0000	C	V	.00
09/15/96	PREHARVEST	G	PESTICIDE APPL.	2.0000	C	V	.00
09/26/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
10/10/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/15/96	PREHARVEST	E	INSECTICIDE CARROT	.5000	C	V	.00
10/15/96	PREHARVEST	E	FUNGICIDE CARROT	1.0000	C	V	.00
10/15/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
10/26/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
11/20/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
11/30/96	PREHARVEST	M	PICKUP TRUCK 3/4 TON	5.0000			.00
01/20/97	HARVEST	G	HARV., PACK & MKT CARROTS	500.0000	C	V	.00
01/31/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Processed Carrots, Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
CARROTS PROC	14.000	ton	37.5000	525.00	
Total GROSS Income				525.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
HERBICIDE	1.000	acre	7.500	7.50	
CONSULTING FEE	0.500	acre	12.000	6.00	
PHOSPHATE	75.000	lb.	.250	18.75	
NITROGEN (DRY)	80.000	lb.	.300	24.00	
SEED	2.600	lb.	35.000	91.00	
HERBICIDE	1.000	acre	7.500	7.50	
FUNGICIDE	2.000	appl	10.000	20.00	
PESTICIDE APPL.	2.000	acre	3.500	7.00	
FUNGICIDE	1.000	appl	10.000	10.00	
PESTICIDE APPL.	1.000	acre	3.500	3.50	
FUNGICIDE	1.000	appl	10.000	10.00	
PESTICIDE APPL.	1.000	acre	3.500	3.50	
Fuel & Lube - Machinery		Acre		17.56	
- Irrigation		Acre		45.36	
Repairs - Machinery		Acre		4.23	
- Irrigation		Acre		10.00	
Labor - Machinery	3.325	Hour	8.236	27.38	
- Irrigation	2.000	Hour	8.234	16.47	
Total PREHARVEST				329.75	
Interest - OC Borrowed	163.133	Dol.	0.095	15.50	
Total VARIABLE COST				345.25	
GROSS INCOME minus VARIABLE COST				179.75	
FIXED COST Description	Unit	Total			
=====	=====	=====			
MISC ADMIN O/H	acre	8.00			
Machinery and Equipment	Acre	60.25			
Irrigation	Acre	32.70			
Land	Acre	50.00			
Total FIXED Cost		150.95			
Total of ALL Cost		496.19			
NET PROJECTED RETURNS		28.81			

Yield is based on 18% #1's, 65% #2's, 14% #3's and 3% useable culls.

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
01/20/97	HARVEST	A	CARROTS PROC	14.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
06/05/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
06/10/96	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
06/15/96	PREHARVEST	M	PLANING LAND	.2000			.00
06/20/96	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
06/25/96	PREHARVEST	E	HERBICIDE CARROT	1.0000	C	V	.00
06/25/96	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
06/30/96	PREHARVEST	E	MISC ADMIN O/H	.5000		F	.00
06/30/96	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
07/05/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
07/10/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
07/15/96	PREHARVEST	E	PHOSPHATE	75.0000	C	V	.00
07/15/96	PREHARVEST	E	NITROGEN (DRY)	80.0000	C	V	.00
07/15/96	PREHARVEST	M	APPLY. FERTILIZER	1.0000			.00
07/20/96	PREHARVEST	E	SEED CARRPROC	2.6000	C	V	.00
07/20/96	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
07/20/96	PREHARVEST	O	IRRIGATION VEG	6.0000			.00
07/25/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
08/10/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
08/20/96	PREHARVEST	E	HERBICIDE CARROT	1.0000	C	V	.00
08/20/96	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
08/20/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
08/25/96	PREHARVEST	E	FUNGICIDE CARRPROC	2.0000	C	V	.00
08/25/96	PREHARVEST	G	PESTICIDE APPL.	2.0000	C	V	.00
09/10/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
09/15/96	PREHARVEST	E	FUNGICIDE CARRPROC	1.0000	C	V	.00
09/15/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
09/20/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
10/10/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/15/96	PREHARVEST	E	FUNGICIDE CARRPROC	1.0000	C	V	.00
10/15/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
10/20/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
11/20/96	PREHARVEST	O	IRRIGATION VEG	2.0000			.00
11/30/96	PREHARVEST	M	PICKUP TRUCK 3/4 TON	5.0000			.00
01/31/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Cucumbers, Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
CUCUMBERS	250.000	crtn	6.5000	1625.00	_____
Total GROSS Income				1625.00	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
HERBICIDE	1.000	acre	8.000	8.00	_____
PHOSPHATE	80.000	lb.	.250	20.00	_____
NITROGEN (DRY)	40.000	lb.	.300	12.00	_____
SEED	3.000	lb.	26.000	78.00	_____
BEEHIVE RENT	0.500	hive	30.000	15.00	_____
CONSULTING FEE	0.500	acre	12.000	6.00	_____
NITROGEN (LIQ)	40.000	lb.	.300	12.00	_____
FUNGICIDE	1.000	acre	10.000	10.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		17.98	_____
- Irrigation		Acre		45.81	_____
Repairs - Machinery		Acre		4.24	_____
- Irrigation		Acre		10.10	_____
Labor - Machinery	3.511	Hour	8.236	28.92	_____
- Other	9.000	Hour	6.210	55.89	_____
- Irrigation	2.020	Hour	8.234	16.63	_____
Total PREHARVEST				344.08	_____
HARVEST					
HARV., PACK & MKT	250.000	crtn	4.500	1125.00	_____
Total HARVEST				1125.00	_____
Interest - OC Borrowed	67.464	Dol.	0.095	6.41	_____
Total VARIABLE COST				1475.49	_____
Break-Even Price, Total Variable Cost	\$	5.90 per crtn of CUCUMBERS			
GROSS INCOME minus VARIABLE COST				149.51	_____
FIXED COST Description =====	Unit =====	Total =====			
MISC ADMIN O/H	acre	8.00			_____
Machinery and Equipment	Acre	57.61			_____
Irrigation	Acre	33.03			_____
Land	Acre	50.00			_____
Total FIXED Cost		148.64			_____
Break-Even Price, Total Cost	\$	6.49 per crtn of CUCUMBERS			
Total of ALL Cost				1624.13	_____
NET PROJECTED RETURNS				0.87	_____

Cucumbers are packed and marketed in 50 pound cartons.
Budget is based on a fall crop.

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
10/25/97	HARVEST	A	CUCUMBERS	250.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
06/05/97	PREHARVEST	M	SHREDDING	1.0000			.00
06/10/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
06/15/97	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
06/20/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
06/25/97	PREHARVEST	M	PLANING LAND	.2000			.00
06/28/97	PREHARVEST	E	HERBICIDE CUCUMBER	1.0000	C	V	.00
06/28/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
06/30/97	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
07/15/97	PREHARVEST	E	PHOSPHATE	80.0000	C	V	.00
07/15/97	PREHARVEST	E	NITROGEN (DRY)	40.0000	C	V	.00
07/15/97	PREHARVEST	M	APPLY. FERTILIZER	1.0000			.00
07/20/97	PREHARVEST	O	IRRIGATION VEG	4.2000			.00
08/01/97	PREHARVEST	H	HIRED LABOR	3.0000	C	V	.00
08/05/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
08/10/97	PREHARVEST	E	SEED CUCUMBER	3.0000	C	V	.00
08/10/97	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
08/25/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
08/30/97	PREHARVEST	E	BEEHIVE RENT	.5000	C	V	.00
08/30/97	PREHARVEST	E	MISC ADMIN O/H	.5000		F	.00
08/30/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
08/30/97	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
08/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
09/01/97	PREHARVEST	H	HIRED LABOR	3.0000	C	V	.00
09/20/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
09/20/97	PREHARVEST	E	NITROGEN (LIQ)	40.0000	C	V	.00
09/25/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/01/97	PREHARVEST	H	HIRED LABOR	3.0000	C	V	.00
10/01/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
10/05/97	PREHARVEST	E	FUNGICIDE CUCUMBER	1.0000	C	V	.00
10/05/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
10/18/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
10/25/97	HARVEST	G	HARV., PACK & MKT CUCUMBER	250.0000	C	V	.00
10/31/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Cucumbers (Pickles), Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
CUCUMBERS PICKLES	160.000	cwt.	10.5000	1680.00	_____
Total GROSS Income				1680.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
PHOSPHATE	80.000	lb.	.250	20.00	_____
NITROGEN (DRY)	40.000	lb.	.300	12.00	_____
SEED	2.250	lb.	8.000	18.00	_____
HERBICIDE	1.000	acre	8.000	8.00	_____
BEEHIVE RENT	0.500	hive	30.000	15.00	_____
NITROGEN (LIQ)	40.000	lb.	.300	12.00	_____
CONSULTING FEE	0.500	acre	12.000	6.00	_____
INSECTICIDE	1.000	appl	10.000	10.00	_____
FUNGICIDE	1.000	acre	10.000	10.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		18.73	_____
- Irrigation		Acre		27.21	_____
Repairs - Machinery		Acre		4.42	_____
- Irrigation		Acre		6.00	_____
Labor - Machinery	3.011	Hour	8.236	24.80	_____
- Other	10.000	Hour	6.210	62.10	_____
- Irrigation	1.200	Hour	8.234	9.88	_____
Total PREHARVEST				267.64	_____
Interest - OC Borrowed	38.723	Dol.	0.095	3.68	_____
HARVEST					
HARV., PACK & MKT	160.000	cwt.	6.500	1040.00	_____
Total HARVEST				1040.00	_____
Total VARIABLE COST				1311.32	_____
Break-Even Price, Total Variable Cost \$ 8.19 per cwt. of CUCUMBERS					
GROSS INCOME minus VARIABLE COST				368.68	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
MISC ADMIN O/H		acre		8.00	_____
Machinery and Equipment		Acre		57.12	_____
Irrigation		Acre		19.62	_____
Land		Acre		50.00	_____
Total FIXED Cost				134.74	_____
Break-Even Price, Total Cost \$ 9.03 per cwt. of CUCUMBERS					
Total of ALL Cost				1446.06	_____
NET PROJECTED RETURNS				233.94	_____

Production value and harvesting expense is base on a weighted average if 8% #1's, 13% #2's, 34% #3's and 45% #4's.
 Budget is based on a fall crop.

Lettuce, Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME		Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====		=====	=====	=====	=====	=====	=====
		LETTUCE	500.000	crtm	5.5000	2750.00	
						=====	
Total GROSS Income						2750.00	
						=====	
VARIABLE COST		Description	Quantity	Unit	\$ / Unit	Total	
=====		=====	=====	=====	=====	=====	
		PREHARVEST					
		PHOSPHATE	80.000	lb.	.250	20.00	
		NITROGEN (DRY)	75.000	lb.	.300	22.50	
		SEED	1.000	lb.	28.000	28.00	
		INSECTICIDE	1.000	appl	8.000	8.00	
		FUNGICIDE	1.000	appl	25.000	25.00	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		NITROGEN (LIQ)	75.000	lb.	.300	22.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		FUNGICIDE	1.000	appl	3.500	3.50	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		HERBICIDE	1.000	acre	9.000	9.00	
		CONSULTING FEE	0.500	acre	12.000	6.00	
		INSECTICIDE	1.000	appl	8.000	8.00	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		FUNGICIDE	1.000	appl	3.500	3.50	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		FUNGICIDE	1.000	appl	3.500	3.50	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		FUNGICIDE	1.000	appl	3.500	3.50	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		NITROGEN (LIQ)	75.000	lb.	.300	22.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		FUNGICIDE	1.000	appl	3.500	3.50	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		INSECTICIDE	1.000	appl	8.000	8.00	
		PESTICIDE APPL.	1.000	acre	3.500	3.50	
		Fuel & Lube - Machinery		Acre		20.79	
		- Irrigation		Acre		27.21	
		Repairs - Machinery		Acre		4.73	
		- Irrigation		Acre		6.00	
		Labor - Machinery	3.744	Hour	8.236	30.84	
		- Other	12.000	Hour	6.210	74.52	
		- Irrigation	1.200	Hour	8.234	9.88	
		Total PREHARVEST				473.47	
		HARVEST					
		HARV., PACK & MKT	500.000	crtm	4.500	2250.00	
		Total HARVEST				2250.00	
						=====	
		Interest - OC Borrowed	82.830	Dol.	0.095	7.87	
						=====	
Total VARIABLE COST						2731.34	
Break-Even Price, Total Variable Cost \$		5.46 per crt m of LETTUCE					
GROSS INCOME minus VARIABLE COST						18.66	
						=====	
FIXED COST		Description		Unit		Total	
=====		=====		=====		=====	
		MISC ADMIN O/H		acre		8.00	
		Machinery and Equipment		Acre		63.67	
		Irrigation		Acre		19.62	
		Land		Acre		50.00	
						=====	
Total FIXED Cost						141.29	
Break-Even Price, Total Cost \$		5.74 per crt m of LETTUCE					
Total of ALL Cost						2872.63	
						=====	
NET PROJECTED RETURNS						-122.63	
						=====	
Lettuce is packed and marketed in 50 pound cartons.							
Budget is based on a fall crop.							

*Projections for Planning Purposes Only
Not to be Used without Updating after April 18, 1997*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
12/30/97	HARVEST	A	LETTUCE	500.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
06/30/97		P	MISC ADMIN O/H	.5000		F	.00
07/10/97	PREHARVEST	M	SHREDDING	1.0000			.00
07/20/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/10/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/15/97	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
08/20/97	PREHARVEST	M	PLANING LAND	.2000			.00
08/25/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/30/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
09/15/97	PREHARVEST	M	SHAPING	1.0000			.00
10/05/97	PREHARVEST	M	SHAPING	1.0000			.00
10/10/97	PREHARVEST	M	APPLY. FERTILIZER	1.0000			.00
10/10/97	PREHARVEST	E	PHOSPHATE	80.0000	C	V	.00
10/10/97	PREHARVEST	E	NITROGEN (DRY)	75.0000	C	V	.00
10/10/97	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
10/10/97	PREHARVEST	E	SEED LETTUCE	1.0000	C	V	.00
10/15/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
10/15/97	PREHARVEST	E	FUNGICIDE RIDOMIL	1.0000	C	V	.00
10/15/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
10/18/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
10/18/97	PREHARVEST	E	NITROGEN (LIQ)	75.0000	C	V	.00
10/24/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
10/24/97	PREHARVEST	E	FUNGICIDE LETTUCE	1.0000	C	V	.00
10/24/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
10/25/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
10/25/97	PREHARVEST	E	HERBICIDE LETTUCE	1.0000	C	V	.00
10/31/97	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
10/31/97		E	MISC ADMIN O/H	.5000		F	.00
10/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000	C	V	.00
11/01/97	PREHARVEST	H	HIRED LABOR	12.0000	C	V	.00
11/02/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
11/02/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
11/08/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
11/08/97	PREHARVEST	E	FUNGICIDE LETTUCE	1.0000	C	V	.00
11/08/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
11/14/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
11/14/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
11/16/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
11/20/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
11/20/97	PREHARVEST	E	FUNGICIDE LETTUCE	1.0000	C	V	.00
11/20/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
11/26/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
11/26/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
12/02/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
12/02/97	PREHARVEST	E	FUNGICIDE LETTUCE	1.0000	C	V	.00
12/02/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
12/08/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
12/08/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
12/12/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
12/12/97	PREHARVEST	E	NITROGEN (LIQ)	75.0000	C	V	.00
12/14/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
12/14/97	PREHARVEST	E	FUNGICIDE LETTUCE	1.0000	C	V	.00
12/14/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
12/20/97	PREHARVEST	E	INSECTICIDE LETTUCE	1.0000	C	V	.00
12/20/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
12/30/97	HARVEST	G	HARV., PACK & MKT LETTUCE	500.0000	C	V	.00
12/31/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Onions, Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
ONIONS	750.000	bag	7.5000	5625.00	_____
Total GROSS Income				5625.00	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
PHOSPHATE	75.000	lb.	.250	18.75	_____
NITROGEN (DRY)	50.000	lb.	.300	15.00	_____
HERBICIDE	1.000	acre	40.000	40.00	_____
SEED	3.000	lb.	60.000	180.00	_____
NITROGEN (LIQ)	100.000	lb.	.300	30.00	_____
FUNGICIDE	1.000	appl	8.000	8.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
FUNGICIDE	1.000	appl	8.000	8.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
FUNGICIDE	1.000	appl	25.000	25.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
CONSULTING FEE	0.500	acre	12.000	6.00	_____
INSECTICIDE	1.000	appl	10.000	10.00	_____
FUNGICIDE	1.000	appl	25.000	25.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		21.22	_____
- Irrigation		Acre		61.23	_____
Repairs - Machinery		Acre		4.94	_____
- Irrigation		Acre		13.50	_____
Labor - Machinery	4.172	Hour	8.236	34.36	_____
- Other	6.000	Hour	6.210	37.26	_____
- Irrigation	2.700	Hour	8.234	22.23	_____
Total PREHARVEST				574.50	_____
HARVEST					
HARV., PACK & MKT	750.000	bag	4.250	3187.50	_____
Total HARVEST				3187.50	_____
Interest - OC Borrowed	287.195	Dol.	0.095	27.28	_____
Total VARIABLE COST				3789.28	_____
Break-Even Price, Total Variable Cost \$	5.05	per bag of ONIONS			
GROSS INCOME minus VARIABLE COST				1835.72	_____
FIXED COST Description =====	Unit =====	Total =====			
MISC ADMIN O/H	acre	16.00			_____
Machinery and Equipment	Acre	69.65			_____
Irrigation	Acre	44.14			_____
Land	Acre	50.00			_____
Total FIXED Cost		179.79			_____
Break-Even Price, Total Cost \$	5.29	per bag of ONIONS			
Total of ALL Cost				3969.07	_____
NET PROJECTED RETURNS				1655.93	_____

Onions are packed and marketed in 50 pound bags.

*Projections for Planning Purposes Only
Not to be Used without Updating after April 18, 1997*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
06/20/97	HARVEST	A	ONIONS	750.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
09/10/96	PREHARVEST	M	SHREDDING	1.0000			.00
09/20/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
10/05/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
10/08/96	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
10/10/96	PREHARVEST	M	PLANING LAND	.2000			.00
10/15/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
10/18/96	PREHARVEST	M	SHAPING	1.0000			.00
10/20/96	PREHARVEST	E	PHOSPHATE	75.0000	C	V	.00
10/20/96	PREHARVEST	E	NITROGEN (DRY)	50.0000	C	V	.00
10/20/96	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
10/25/96	PREHARVEST	E	HERBICIDE ONION	1.0000	C	V	.00
10/25/96	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
11/10/96	PREHARVEST	E	SEED ONION	3.0000	C	V	.00
11/10/96	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
11/12/96	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
11/30/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
12/01/96	PREHARVEST	H	HIRED LABOR	2.0000	C	V	.00
12/15/96	PREHARVEST	E	NITROGEN (LIQ)	100.0000	C	V	.00
12/15/96	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
01/01/97	PREHARVEST	H	HIRED LABOR	2.0000	C	V	.00
01/02/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
01/15/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
01/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
02/01/97	PREHARVEST	H	HIRED LABOR	2.0000	C	V	.00
02/02/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
02/10/97	PREHARVEST	E	FUNGICIDE ONION	1.0000	C	V	.00
02/10/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
02/15/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
03/03/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
03/10/97	PREHARVEST	E	FUNGICIDE ONION	1.0000	C	V	.00
03/10/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
03/15/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
04/03/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
04/10/97	PREHARVEST	E	FUNGICIDE RIDOMIL	1.0000	C	V	.00
04/10/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
04/30/97	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
05/03/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
05/10/97	PREHARVEST	E	INSECTICIDE ONION	1.0000	C	V	.00
05/10/97	PREHARVEST	E	FUNGICIDE RIDOMIL	1.0000	C	V	.00
05/10/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
05/20/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
06/20/97	HARVEST	G	HARV.,PACK & MKT ONIONS	750.0000	C	V	.00
06/30/97		E	MISC ADMIN O/H	1.0000		F	.00
06/30/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Fresh Market Spinach, Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
SPINACH FRESH	375.000	bu.	6.5000	2437.50	
				=====	
Total GROSS Income				2437.50	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
PHOSPHATE	100.000	lb.	.250	25.00	
NITROGEN (DRY)	30.000	lb.	.300	9.00	
HERBICIDE	1.000	acre	12.500	12.50	
SEED	8.000	lb.	4.500	36.00	
NITROGEN (DRY)	60.000	lb.	.300	18.00	
CONSULTING FEE	0.500	acre	12.000	6.00	
INSECTICIDE	1.000	appl	16.000	16.00	
PESTICIDE APPL.	1.000	acre	3.500	3.50	
INSECTICIDE	1.000	appl	16.000	16.00	
FUNGICIDE	1.000	appl	5.000	5.00	
PESTICIDE APPL.	1.000	acre	3.500	3.50	
INSECTICIDE	1.000	appl	16.000	16.00	
FUNGICIDE	1.000	appl	5.000	5.00	
PESTICIDE APPL.	1.000	acre	3.500	3.50	
Fuel & Lube - Machinery		Acre		20.62	
- Irrigation		Acre		45.36	
Repairs - Machinery		Acre		4.86	
- Irrigation		Acre		10.00	
Labor - Machinery	3.990	Hour	8.236	32.86	
- Other	4.000	Hour	6.210	24.84	
- Irrigation	2.000	Hour	8.234	16.47	

Total PREHARVEST				330.02	
HARVEST					
HARV., PACK & MKT	375.000	bu.	4.500	1687.50	

Total HARVEST				1687.50	
Interest - OC Borrowed	104.143	Dol.	0.095	9.89	
				=====	
Total VARIABLE COST				2027.41	
Break-Even Price, Total Variable Cost	\$	5.40	per bu. of SPINACH		
GROSS INCOME minus VARIABLE COST				410.09	
FIXED COST Description	Unit	Total			
=====	=====	=====			
MISC ADMIN O/H	acre	8.00			
Machinery and Equipment	Acre	65.69			
Irrigation	Acre	32.70			
Land	Acre	50.00			
		=====			
Total FIXED Cost		156.39			
Break-Even Price, Total Cost	\$	5.60	per bu. of SPINACH		
Total of ALL Cost				2183.80	
NET PROJECTED RETURNS				253.70	

Spinach is packed and marketed in 25 pound bushels.

*Projections for Planning Purposes Only
Not to be Used without Updating after April 18, 1997*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
01/25/97	HARVEST	A	SPINACH FRESH	450.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
08/01/96	PREHARVEST	M	SHREDDING	1.0000			.00
08/03/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/05/96	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
08/07/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/09/96	PREHARVEST	M	PLANING LAND	.2000			.00
08/10/96	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
08/15/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
08/20/96	PREHARVEST	E	PHOSPHATE	100.0000	C	V	.00
08/20/96	PREHARVEST	E	NITROGEN (DRY)	30.0000	C	V	.00
08/20/96	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
08/25/96	PREHARVEST	E	HERBICIDE SPINACH	1.0000	C	V	.00
08/25/96	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
09/05/96	PREHARVEST	M	SHAPING	1.0000			.00
09/10/96	PREHARVEST	E	SEED SPINACH	8.0000	C	V	.00
09/10/96	PREHARVEST	M	PLANTING 4 ROW	1.0000			.00
09/10/96	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
09/15/96	PREHARVEST	E	NITROGEN (DRY)	60.0000	C	V	.00
09/25/96	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
09/30/96	PREHARVEST	E	MISC ADMIN O/H	.5000		F	.00
09/30/96	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
10/10/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/20/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/25/96	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
10/25/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
10/25/96	PREHARVEST	H	HIRED LABOR	2.0000	C	V	.00
10/25/96	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
11/20/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
11/25/96	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
11/25/96	PREHARVEST	E	FUNGICIDE SPINACH	1.0000	C	V	.00
11/25/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
11/25/96	PREHARVEST	H	HIRED LABOR	2.0000	C	V	.00
11/25/96	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
11/30/96	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
12/15/96	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
12/15/96	PREHARVEST	E	FUNGICIDE SPINACH	1.0000	C	V	.00
12/15/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
01/15/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
01/25/97	HARVEST	G	HARV., PACK & MKT SPINACH	450.0000	C	V	.00
01/31/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Processed Spinach, Irrigated
Wintergarden Region (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
SPINACH PROCESS.	11.000	ton	74.0000	814.00	_____
				=====	
Total GROSS Income				814.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
HERBICIDE	1.000	acre	12.500	12.50	_____
INSECTICIDE	1.000	appl	30.000	30.00	_____
PHOSPHATE	75.000	lb.	.250	18.75	_____
NITROGEN (DRY)	110.000	lb.	.300	33.00	_____
SEED*	8.000	lb.		0.00	_____
INSECTICIDE	1.000	appl	6.000	6.00	_____
PESTICIDE APPL.	1.000	acre	4.000	4.00	_____
INSECTICIDE	1.000	appl	16.000	16.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
CONSULTING FEE	0.500	acre	12.000	6.00	_____
NITROGEN (LIQ)	30.000	lb.	.300	9.00	_____
INSECTICIDE	1.000	appl	16.000	16.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
NITROGEN (LIQ)	30.000	lb.	.300	9.00	_____
FUNGICIDE	1.000	appl	5.000	5.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
FUNGICIDE	1.000	appl	5.000	5.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		19.67	_____
- Irrigation		Acre		49.89	_____
Repairs - Machinery		Acre		4.63	_____
- Irrigation		Acre		11.00	_____
Labor - Machinery	3.763	Hour	8.236	31.00	_____
- Other	8.000	Hour	6.210	49.68	_____
- Irrigation	2.200	Hour	8.234	18.11	_____

Total PREHARVEST				368.24	_____
Interest - OC Borrowed	61.164	Dol.	0.095	5.81	_____
				=====	
Total VARIABLE COST				374.05	_____
GROSS INCOME minus VARIABLE COST				439.95	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN O/H	acre		8.00		_____
Machinery and Equipment	Acre		61.56		_____
Irrigation	Acre		35.97		_____
Land	Acre		50.00		_____
			=====		
Total FIXED Cost			155.53		_____
Total of ALL Cost			529.58		_____
NET PROJECTED RETURNS			284.42		_____

* If seed is not provided by the processor, costs will be similar to Fresh Spinach.

*Projections for Planning Purposes Only
Not to be Used without Updating after April 18, 1997*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
12/15/96	HARVEST	A	SPINACH	PROCESS.	7.5000	.0000	C	.00 N
01/28/97	HARVEST	A	SPINACH	PROCESS.	3.5000	.0000	C	.00 N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
08/01/96	PREHARVEST	M	SHREDDING	1.0000			.00
08/03/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/05/96	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
08/07/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
08/09/96	PREHARVEST	M	PLANING LAND	.2000			.00
08/11/96	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
09/01/96	PREHARVEST	E	HERBICIDE SP.B	1.0000	C	V	.00
09/01/96	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
09/01/96	PREHARVEST	E	INSECTICIDE SPINGRND	1.0000	C	V	.00
09/01/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
09/01/96	PREHARVEST	E	PHOSPHATE	75.0000	C	V	.00
09/01/96	PREHARVEST	E	NITROGEN (DRY)	110.0000	C	V	.00
09/01/96	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
09/01/96	PREHARVEST	M	SHAPING	1.0000			.00
09/28/96	PREHARVEST	M	PLANTING 4 ROW	1.0000			.00
09/28/96	PREHARVEST	E	SEED* SPINPROC	8.0000	C	V	.00
09/29/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
10/09/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
10/12/96	PREHARVEST	E	INSECTICIDE SPIN #1	1.0000	C	V	.00
10/12/96	PREHARVEST	G	PESTICIDE APPL. B	1.0000	C	V	.00
10/19/96	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
10/20/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/25/96	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
10/25/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
10/31/96	PREHARVEST	E	MISC ADMIN O/H	.5000	C	F	.00
10/31/96	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
11/09/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
11/20/96	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
11/20/96	PREHARVEST	H	HIRED LABOR	3.0000	C	V	.00
11/23/96	PREHARVEST	E	NITROGEN (LIQ)	30.0000	C	V	.00
11/25/96	PREHARVEST	E	INSECTICIDE SPINACH	1.0000	C	V	.00
11/25/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
11/30/96	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
12/01/96	PREHARVEST	H	HIRED LABOR	2.0000	C	V	.00
12/09/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
12/15/96	PREHARVEST	E	NITROGEN (LIQ)	30.0000	C	V	.00
12/17/96	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
12/25/96	PREHARVEST	E	FUNGICIDE SPINACH	1.0000	C	V	.00
12/25/96	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
01/14/97	PREHARVEST	E	FUNGICIDE SPINACH	1.0000	C	V	.00
01/14/97	PREHARVEST	G	PESTICIDE APPL.	1.0000	C	V	.00
01/15/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
01/22/97	PREHARVEST	H	HIRED LABOR	3.0000	C	V	.00
01/28/97		K	LAND - CASH RENT VEG	1.0000		F	.00

Pecan Orchard, Establishment Phase
Southwest Texas (10)
1997 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
-WARNING- No gross receipts					
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
CUSTOM CHISEL	1.000	appl	10.000	10.00	_____
CUSTOM DISCING	1.000	acre	8.000	8.00	_____
CUST. LAND PLANE	1.000	acre	6.000	6.00	_____
CUSTOM DISCING	1.000	acre	8.000	8.00	_____
PLANTING EQUIP.	5.000	hour	2.000	10.00	_____
TREES (5-6 FT)	35.000	tree	6.500	227.50	_____
MISCELLANEOUS	0.500	acre	15.000	7.50	_____
PLANTING EQUIP.	5.000	hour	2.000	10.00	_____
Fuel & Lube - Machinery		Acre		5.30	_____
Repairs - Machinery		Acre		0.95	_____
Labor - Machinery	3.069	Hour	8.235	25.28	_____
- Other	8.000	Hour	6.210	49.68	_____
Interest - OC Borrowed	289.089	Dol.	0.095	27.46	_____
				=====	
Total VARIABLE COST				395.67	_____
GROSS INCOME minus VARIABLE COST				-395.67	_____
FIXED COST Description =====		Unit =====		Total =====	
Machinery and Equipment		Acre		19.30	_____
				=====	
Total FIXED Cost				19.30	_____
Total of ALL Cost				414.97	_____
NET PROJECTED RETURNS				-414.97	_____

*Projections for Planning Purposes Only
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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
=====	=====	=====	=====	=====	=====	=====	=====	=====

-WARNING- No valid Receipts records

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
=====	=====	=====	=====	=====	=====	=====	=====
12/05/96		M	SHREDDING	1.0000			.00
12/10/96		G	CUSTOM CHISEL	1.0000	C	V	.00
12/15/96		G	CUSTOM DISCING	1.0000	C	V	.00
12/15/96		H	HIRED LABOR	2.0000	C	V	.00
12/20/96		G	CUST. LAND PLANE	1.0000	C	V	.00
12/30/96		G	CUSTOM DISCING	1.0000	C	V	.00
01/15/97		H	HIRED LABOR	2.0000	C	V	.00
01/25/97		M	PLANTING	.5000	C	V	.00
01/30/97		E	TREES (5-6 FT) PECANS	35.0000	C	V	.00
01/31/97		M	PICKUP TRUCK 3/4 TON	5.0000			.00
01/31/97		E	MISCELLANEOUS PECAN	.5000	C	V	.00
02/05/97		M	PLANTING PECANS	.5000	C	V	.00
02/15/97		H	HIRED LABOR	2.0000	C	V	.00
11/15/97		H	HIRED LABOR	2.0000	C	V	.00

Pecan Orchard, Pre-Production Phase (Years 1-4)

Southwest Texas (10)

1997 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
-WARNING- No gross receipts					
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
NITROGEN (DRY)	9.000	lb.	.300	2.70	
ZINC SULPHATE	1.250	lb.	.350	0.43	
INSECTICIDE	0.750	pt.	4.690	3.51	
HERBICIDE	0.500	acre	24.500	12.25	
ZINC SULPHATE	1.250	lb.	.350	0.43	
INSECTICIDE	0.750	pt.	4.690	3.51	
FUNGICIDE	0.375	lb.	11.500	4.31	
ZINC SULPHATE	1.250	lb.	.350	0.43	
FUNGICIDE	0.375	lb.	11.500	4.31	
ZINC SULPHATE	1.250	lb.	.350	0.43	
HERBICIDE	0.500	acre	24.500	12.25	
ZINC SULPHATE	1.250	lb.	.350	0.43	
Fuel & Lube - Machinery		Acre		11.46	
- Irrigation		Acre		7.00	
Repairs - Machinery		Acre		3.51	
- Irrigation		Acre		10.29	
Labor - Machinery	4.605	Hour	8.236	37.93	
- Other	12.000	Hour	6.210	74.52	
- Irrigation	1.607	Hour	8.235	13.23	
Interest - OC Borrowed	120.752	Dol.	0.095	11.47	
				=====	
Total VARIABLE COST				214.45	
GROSS INCOME minus VARIABLE COST				-214.45	
FIXED COST Description =====	Unit =====		Total =====		
MISC ADMIN O/H	acre		8.00		
Machinery and Equipment	Acre		53.01		
Irrigation	Acre		93.27		
Land	Acre		50.00		
Perennial Crop	Acre		12.45		
			=====		
Total FIXED Cost			216.73		
Total of ALL Cost			431.18		
NET PROJECTED RETURNS			-431.18		

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
=====	=====	=====	=====	=====	=====	=====	=====	=====

-WARNING- No valid Receipts records

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
12/15/97		H	HIRED LABOR	1.0000	C	V	.00
01/15/98		H	HIRED LABOR	1.0000	C	V	.00
02/15/98		H	HIRED LABOR	1.0000	C	V	.00
03/10/98		M	DISC OFFSET 8 FT	1.0000			.00
03/10/98		M	APPLY FERTILIZER	1.0000			.00
03/15/98		E	NITROGEN (DRY)	9.0000	C	V	.00
03/15/98		H	HIRED LABOR	1.0000	C	V	.00
03/20/98		O	TRICKLE SYSTEM	.5000			.00
04/15/98		H	HIRED LABOR	1.0000	C	V	.00
04/15/98		M	SPRAYING HYDRAUL.	1.0000			.00
04/15/98		E	ZINC SULPHATE	1.2500	C	V	.00
04/15/98		E	INSECTICIDE PECAN	.7500	C	V	.00
04/20/98		O	TRICKLE SYSTEM	.8000			.00
04/25/98		M	SHREDDING	1.0000			.00
05/15/98		H	HIRED LABOR	1.0000	C	V	.00
05/15/98		M	SPRAYING 6 FT	1.0000			.00
05/15/98		E	HERBICIDE PECAN	.5000	C	V	.00
05/15/98		M	SPRAYING HYDRAUL.	1.0000			.00
05/15/98		E	ZINC SULPHATE	1.2500	C	V	.00
05/15/98		E	INSECTICIDE PECAN	.7500	C	V	.00
05/15/98		E	FUNGICIDE PECAN	.3750	C	V	.00
05/20/98		O	TRICKLE SYSTEM	.8000			.00
05/31/98		M	PICKUP TRUCK 3/4 TON	20.0000			.00
06/15/98		H	HIRED LABOR	1.0000	C	V	.00
06/15/98		M	SPRAYING HYDRAUL.	1.0000			.00
06/15/98		E	ZINC SULPHATE	1.2500	C	V	.00
06/15/98		E	FUNGICIDE PECAN	.3750	C	V	.00
06/20/98		O	TRICKLE SYSTEM	.8000			.00
06/30/98		E	MISC ADMIN O/H	.5000		F	.00
07/15/98		H	HIRED LABOR	1.0000	C	V	.00
07/15/98		M	SPRAYING HYDRAUL.	1.0000			.00
07/15/98		E	ZINC SULPHATE	1.2500	C	V	.00
07/20/98		O	TRICKLE SYSTEM	.8000			.00
08/10/98		M	SPRAYING 6 FT	1.0000			.00
08/10/98		E	HERBICIDE PECAN	.5000	C	V	.00
08/15/98		H	HIRED LABOR	1.0000	C	V	.00
08/15/98		M	SPRAYING HYDRAUL.	1.0000			.00
08/15/98		E	ZINC SULPHATE	1.2500	C	V	.00
08/20/98		O	TRICKLE SYSTEM	.8000			.00
09/15/98		H	HIRED LABOR	1.0000	C	V	.00
10/15/98		H	HIRED LABOR	1.0000	C	V	.00
11/15/98		H	HIRED LABOR	1.0000	C	V	.00
11/30/98		K	LAND - CASH RENT PECANS	1.0000		F	.00
11/30/98		L	PECAN ESTABL. I	1.0000		F	.00