

*Projections for Planning Purposes Only  
Not to be Used without Updating after April 18, 1997*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
10/20/97	HARVEST	A	GUAR	18.5000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
12/15/96	PREHARVEST	M	PLOWING MLDBOARD	.5000			.00
12/20/96	PREHARVEST	M	CHISELING	.5000			.00
01/10/97	PREHARVEST	M	DISCING TANDEM	1.0000			.00
01/15/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
01/20/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
01/25/97	PREHARVEST	E	HERBICIDE GUAR	1.0000	C	V	.00
01/25/97	PREHARVEST	G	HERBICIDE APPL.	1.0000	C	V	.00
02/15/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
03/15/97	PREHARVEST	O	IRRIGATION	4.0000			.00
04/10/97	PREHARVEST	E	PHOSPHATE	45.0000	C	V	.00
04/10/97	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
04/12/97	PREHARVEST	E	NITROGEN (ANHY)	100.0000	C	V	.00
04/12/97	PREHARVEST	M	ANHYDROUS APPL.	1.0000			.00
04/15/97	PREHARVEST	E	SEED GUAR	8.0000	C	V	.00
04/15/97	PREHARVEST	E	INOCULANT	1.0000	C	V	.00
04/15/97	PREHARVEST	M	PLANTING 6 ROW	1.0000			.00
04/30/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
05/15/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
05/20/97	PREHARVEST	O	IRRIGATION	3.0000			.00
06/15/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
06/20/97	PREHARVEST	O	IRRIGATION	3.0000			.00
06/20/97	PREHARVEST	H	HIRED LABOR	2.0000	C	V	.00
06/20/97	PREHARVEST	E	INSECTICIDE SORGHUM	1.0000	C	V	.00
06/20/97	PREHARVEST	G	INSECTICIDE APPL	1.0000	C	V	.00
07/20/97	PREHARVEST	O	IRRIGATION	3.0000			.00
10/20/97	HARVEST	G	CUSTOM HARVEST GUAR	1.0000	C	V	.00
10/20/97	HARVEST	G	CUSTOM HAULING GUAR	18.5000	C	V	.00
10/31/97		K	LAND - CASH RENT GUARI	1.0000		F	.00
10/31/97		E	MISC ADMIN O/H	.5000		F	.00

**Peanuts, Runner, Irrigated**  
Southwest Texas (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
PEANUTS F.RUNNER	35.000	cwt.	32.0000	1120.00	
				=====	
Total GROSS Income				1120.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
FED. CROP INS.*	1.000	acre	19.230	19.23	
HERB, PRE-EMERGE	2.000	acre	5.510	11.02	
FERTILIZER APPL.	1.000	acre	1.500	1.50	
PHOSPHATE	70.000	lb.	.250	17.50	
SEED	80.000	lb.	.850	68.00	
HERB, POSTEMERGE	1.300	appl	18.000	23.40	
FUNGICIDE	1.000	appl	17.200	17.20	
PESTICIDE APPL.	3.000	acre	5.600	16.80	
FUNGICIDE	1.000	appl	17.200	17.20	
PESTICIDE APPL.	2.000	acre	3.900	7.80	
INSECTICIDE	1.000	appl	15.320	15.32	
FUNGICIDE	1.000	appl	17.200	17.20	
PESTICIDE APPL.	2.000	acre	3.900	7.80	
FUNGICIDE	1.000	appl	17.200	17.20	
Fuel & Lube - Machinery		Acre		19.24	
- Irrigation		Acre		60.35	
Repairs - Machinery		Acre		4.65	
- Irrigation		Acre		25.34	
Labor - Machinery	3.633	Hour	8.236	29.92	
- Other	3.000	Hour	6.210	18.63	
- Irrigation	2.127	Hour	8.235	17.51	
				-----	
Total PREHARVEST				432.81	
HARVEST					
CUSTOM HAULING	1.750	ton	9.500	16.62	
DRYING	1.750	ton	14.000	24.50	
Fuel & Lube - Machinery		Acre		6.56	
Repairs - Machinery		Acre		3.24	
Labor - Machinery	1.629	Hour	8.235	13.42	
				-----	
Total HARVEST				64.34	
Interest - OC Borrowed	154.349	Dol.	0.095	14.66	
				=====	
Total VARIABLE COST				511.81	
GROSS INCOME minus VARIABLE COST				608.19	
FIXED COST Description	Unit	Total			
=====	=====	=====			
MISC ADMIN O/H	acre	16.00			
Machinery and Equipment	Acre	95.12			
Irrigation	Acre	93.67			
Land	Acre	220.00			
		=====			
Total FIXED Cost		424.78			
Total of ALL Cost		936.59			
NET PROJECTED RETURNS		183.41			

\* Estimate of multi-peril federal crop insurance coverage at 19.5 cwt/acre production guarantee and \$34.00/cwt price guarantee (\$663.00/acre protection): \$19.23/acre premium. Check with your local insurer for options and prices.

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
08/31/97	HARVEST	A	PEANUTS	F.RUNNER	35.0000	.0000	C	.00 N
08/31/97	HARVEST	A	PEANUTS	ADD'L	.0000	.0000	C	.00 N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
09/15/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
10/15/96	PREHARVEST	M	DISCING TANDEM	1.0000			.00
12/15/96	PREHARVEST	M	CHISELING	1.0000			.00
01/01/97	PREHARVEST	E	FED. CROP INS.* FPEANUT	1.0000	C	V	.00
01/15/97	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
04/10/97	PREHARVEST	E	HERB, PRE-EMERGE FPEANUT	2.0000	C	V	.00
04/10/97	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
04/10/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
04/15/97	PREHARVEST	E	PHOSPHATE	70.0000	C	V	.00
04/20/97	PREHARVEST	E	SEED PEANUT	80.0000	C	V	.00
04/20/97	PREHARVEST	M	PLANTING PEANUT	1.0000			.00
04/22/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
04/25/97	PREHARVEST	M	CULTIVATING 6 ROW	1.0000			.00
04/30/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
04/30/97	PREHARVEST	O	IRRIGATION PEANUT	2.0000			.00
05/01/97	PREHARVEST	H	HIRED LABOR	1.0000	C	V	.00
05/10/97	PREHARVEST	E	HERB, POSTEMERGE PEANUT	1.3000	C	V	.00
05/10/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
05/15/97	PREHARVEST	O	IRRIGATION PEANUT	4.0000			.00
05/15/97	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
05/15/97	PREHARVEST	G	PESTICIDE APPL. PEANUT#1	3.0000	C	V	.00
05/20/97	PREHARVEST	M	CULTIVATING 6 ROW	1.0000			.00
05/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
06/01/97	PREHARVEST	H	HIRED LABOR	1.0000	C	V	.00
06/01/97	PREHARVEST	O	IRRIGATION PEANUT	5.0000			.00
06/10/97	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
06/10/97	PREHARVEST	G	PESTICIDE APPL. PEANUT#2	2.0000	C	V	.00
06/10/97	PREHARVEST	E	INSECTICIDE PEANUT	1.0000	C	V	.00
06/20/97	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
06/20/97	PREHARVEST	G	PESTICIDE APPL. PEANUT#2	2.0000	C	V	.00
06/20/97	PREHARVEST	O	IRRIGATION PEANUT	5.0000			.00
06/30/97		E	MISC ADMIN O/H	1.0000		F	.00
07/01/97	PREHARVEST	H	HIRED LABOR	1.0000	C	V	.00
07/10/97	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
07/15/97	PREHARVEST	O	IRRIGATION PEANUT	5.0000			.00
08/20/97	HARVEST	G	CUSTOM HAULING PEANUTS	1.7500	C	V	.00
08/20/97	HARVEST	G	DRYING CUSTOM	1.7500	C	V	.00
08/20/97	HARVEST	M	DIGGING PEANUT	1.0000			.00
08/20/97	HARVEST	M	COMBINING PEANUT	1.0000			.00
08/31/97		K	LAND - CASH RENT FPEANUTI	1.0000		F	.00

**Peanuts, Spanish, Irrigated**  
Southwest Texas (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
SPANISH PEANUTS	25.000	cwt.	31.1300	778.25	_____
				=====	
Total GROSS Income				778.25	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
FED. CROP INS.*	1.000	acre	34.010	34.01	_____
SEED	85.000	lb.	.780	66.30	_____
HERB, PRE-EMERGE	1.000	acre	12.890	12.89	_____
FUNGICIDE	1.000	appl	17.200	17.20	_____
PESTICIDE APPL.	1.000	acre	3.900	3.90	_____
FUNGICIDE	1.000	appl	17.200	17.20	_____
PESTICIDE APPL.	1.000	acre	3.900	3.90	_____
INSECTICIDE		appl	15.320	0.00	_____
FUNGICIDE		appl	17.200	0.00	_____
PESTICIDE APPL.		acre	3.900	0.00	_____
Fuel & Lube - Machinery		Acre		17.53	_____
- Irrigation		Acre		60.35	_____
Repairs - Machinery		Acre		4.19	_____
- Irrigation		Acre		25.34	_____
Labor - Machinery	3.202	Hour	8.236	26.37	_____
- Other	1.500	Hour	6.210	9.32	_____
- Irrigation	2.127	Hour	8.235	17.51	_____
				-----	
Total PREHARVEST				316.01	_____
HARVEST					
CUSTOM HAULING	1.250	ton	9.500	11.87	_____
DRYING	1.250	ton	14.000	17.50	_____
CUSTOM COMBINE	25.000	cwt.	1.830	45.75	_____
				-----	
Total HARVEST				75.13	_____
Interest - OC Borrowed	98.315	Dol.	0.095	9.34	_____
				=====	
Total VARIABLE COST				400.47	_____
Break-Even Price, Total Variable Cost	\$ 16.01 per cwt. of SPANISH PEANUTS				
GROSS INCOME minus VARIABLE COST				377.78	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
MISC ADMIN O/H		acre		10.40	_____
Machinery and Equipment		Acre		52.82	_____
Irrigation		Acre		93.67	_____
Land		Acre		44.00	_____
				=====	
Total FIXED Cost				200.88	_____
Break-Even Price, Total Cost	\$ 24.05 per cwt. of SPANISH PEANUTS				
Total of ALL Cost				601.35	_____
NET PROJECTED RETURNS				176.90	_____

\* Estimate of multi-peril federal crop insurance coverage at 19.5 cwt/acre production guarantee and \$34.00/cwt price guarantee (\$663.00/acre protection): \$19.23/acre premium. Check with your local insurer for options and prices.

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
07/20/97	HARVEST	A	SPANISH PEANUTS	25.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
10/15/96	PREHARVEST	M	CHISELING	1.0000			.00
11/15/96	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
01/01/97	PREHARVEST	E	FED. CROP INS.* SPEANUT	1.0000	C	V	.00
01/15/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
02/15/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
03/05/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
03/10/97	PREHARVEST	E	SEED SPEANUT	85.0000	C	V	.00
03/10/97	PREHARVEST	M	PLANTING PEANUT	1.0000			.00
03/15/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
03/20/97	PREHARVEST	E	HERB, PRE-EMERGE PEANUT	1.0000	C	V	.00
03/20/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
03/25/97	PREHARVEST	M	CULTIVATING 6 ROW	1.0000			.00
03/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
04/10/97	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
04/10/97	PREHARVEST	G	PESTICIDE APPL. PEANUT#2	1.0000	C	V	.00
04/20/97	PREHARVEST	M	CULTIVATING 6 ROW	1.0000			.00
04/30/97	PREHARVEST	O	IRRIGATION PEANUT	2.0000			.00
05/10/97	PREHARVEST	E	FUNGICIDE PEANUT	1.0000	C	V	.00
05/10/97	PREHARVEST	G	PESTICIDE APPL. PEANUT#2	1.0000	C	V	.00
05/10/97	PREHARVEST	E	INSECTICIDE PEANUT	.0000	C	V	.00
05/10/97	PREHARVEST	H	HIRED LABOR	.7500	C	V	.00
05/15/97	PREHARVEST	O	IRRIGATION PEANUT	4.0000			.00
05/20/97	PREHARVEST	M	CULTIVATING 6 ROW	1.0000			.00
06/01/97	PREHARVEST	O	IRRIGATION PEANUT	5.0000			.00
06/10/97	PREHARVEST	E	FUNGICIDE PEANUT	.0000	C	V	.00
06/10/97	PREHARVEST	G	PESTICIDE APPL. PEANUT#2	.0000	C	V	.00
06/10/97	PREHARVEST	H	HIRED LABOR	.7500	C	V	.00
06/20/97	PREHARVEST	O	IRRIGATION PEANUT	5.0000			.00
06/30/97		E	MISC ADMIN O/H	.6500		F	.00
07/01/97	PREHARVEST	O	IRRIGATION PEANUT	5.0000			.00
07/20/97	HARVEST	G	CUSTOM HAULING PEANUTS	1.2500	C	V	.00
07/20/97	HARVEST	G	DRYING CUSTOM	1.2500	C	V	.00
07/20/97	HARVEST	G	CUSTOM COMBINE PEANUT	25.0000	C	V	.00
07/31/97		K	LAND - CASH RENT SPEANUTD	1.0000		F	.00

**Sesame, Irrigated**  
Southwest Texas (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
SESAME SEED	12.500	cwt.	30.0000	375.00	_____
				=====	
Total GROSS Income				375.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
PHOSPHATE	45.000	lb.	.250	11.25	_____
NITROGEN (ANHY)	70.000	lb.	.260	18.20	_____
SEED	2.500	lb.	2.750	6.87	_____
MISCELLANEOUS	1.000	acre	8.500	8.50	_____
Fuel & Lube - Machinery		Acre		13.00	_____
- Irrigation		Acre		37.11	_____
Repairs - Machinery		Acre		2.96	_____
- Irrigation		Acre		7.22	_____
Labor - Machinery	2.528	Hour	8.236	20.82	_____
- Irrigation	1.200	Hour	8.234	9.88	_____
				-----	
Total PREHARVEST				135.82	_____
Interest - OC Borrowed	47.931	Dol.	0.095	4.55	_____
HARVEST					
CUSTOM HARVEST	1.000	acre	20.000	20.00	_____
HAULING	12.500	cwt.	.300	3.75	_____
				-----	
Total HARVEST				23.75	_____
				=====	
Total VARIABLE COST				164.12	_____
Break-Even Price, Total Variable Cost \$ 13.12 per cwt. of SESAME SEED					
GROSS INCOME minus VARIABLE COST				210.88	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
MISC ADMIN O/H		acre		12.00	_____
Machinery and Equipment		Acre		41.67	_____
Irrigation		Acre		35.99	_____
Land		Acre		45.00	_____
				=====	
Total FIXED Cost				134.66	_____
Break-Even Price, Total Cost \$ 23.90 per cwt. of SESAME SEED					
Total of ALL Cost				298.78	_____
NET PROJECTED RETURNS				76.22	_____

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
07/20/97	HARVEST	A	SESAME SEED	12.5000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
08/10/96	PREHARVEST	M	SHREDDING	1.0000			.00
08/20/96	PREHARVEST	M	DISC OFFSET 12 FT	2.0000			.00
09/10/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
02/15/97	PREHARVEST	E	PHOSPHATE	45.0000	C	V	.00
02/15/97	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
02/20/97	PREHARVEST	E	NITROGEN (ANHY)	70.0000	C	V	.00
02/20/97	PREHARVEST	M	ANHYDROUS APPL.	1.0000			.00
03/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
03/31/97	PREHARVEST	O	IRRIGATION	4.0000			.00
04/15/97	PREHARVEST	E	SEED SESAME	2.5000	C	V	.00
04/15/97	PREHARVEST	M	PLANTING 6 ROW	1.0000			.00
04/15/97	PREHARVEST	E	MISCELLANEOUS SESAME	1.0000	C	V	.00
05/20/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
05/30/97	PREHARVEST	M	CULTIVATING 6ROW ROLLING	1.0000			.00
06/06/97	PREHARVEST	O	IRRIGATION	4.0000			.00
06/30/97		E	MISC ADMIN O/H	.7500		F	.00
06/30/97	PREHARVEST	O	IRRIGATION	4.0000			.00
08/15/97	HARVEST	G	CUSTOM HARVEST SESAME	1.0000	C	V	.00
08/15/97	HARVEST	G	HAULING SESAME	12.5000	C	V	.00
08/15/97		K	LAND - CASH RENT SESAMEI	1.0000		F	.00

**Winter Wheat, Irrigated**  
Southwest Texas (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
GRAZING*	90.000	days	0.3500	31.50	_____
WHEAT            WINTER	40.000	bu.	4.0000	160.00	_____
				=====	=====
Total GROSS Income				191.50	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
PHOSPHATE	40.000	lb.	.250	10.00	_____
NITROGEN (ANHY)	60.000	lb.	.260	15.60	_____
SEED	80.000	lb.	.160	12.80	_____
FED. CROP INS.*	1.000	acre	6.200	6.20	_____
NITROGEN (ANHY)	60.000	lb.	.260	15.60	_____
FUNGICIDE	0.400	appl	10.000	4.00	_____
PESTICIDE APPL.	0.400	acre	3.500	1.40	_____
Fuel & Lube - Machinery		Acre		8.75	_____
- Irrigation		Acre		37.11	_____
Repairs - Machinery		Acre		1.81	_____
- Irrigation		Acre		7.22	_____
Labor - Machinery	1.836	Hour	8.236	15.12	_____
- Irrigation	1.200	Hour	8.234	9.88	_____
				-----	
Total PREHARVEST				145.51	_____
HARVEST					
CUSTOM HARVEST	1.000	acre	17.500	17.50	_____
CUSTOM HAULING	40.000	bu.	.250	10.00	_____
				-----	
Total HARVEST				27.50	_____
Interest - OC Borrowed	59.818	Dol.	0.095	5.68	_____
				=====	
Total VARIABLE COST				178.69	_____
GROSS INCOME minus VARIABLE COST				12.81	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN O/H	acre		8.00	_____	
Machinery and Equipment	Acre		24.44	_____	
Irrigation	Acre		35.99	_____	
Land	Acre		30.00	_____	
			=====		
Total FIXED Cost			98.43	_____	
Total of ALL Cost			277.12	_____	
NET PROJECTED RETURNS			-85.62	_____	

\* Estimate of multi-peril federal crop insurance coverage at 26 bu/acre production guarantee and \$3.25/bu price guarantee (\$85.00/acre protection): \$6.20/acre premium. Check with your local insurer for options and prices.  
Grazing is based on number of Animal Unit Days.



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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
12/15/96	HARVEST	A	GRAZING*	30.0000	.0000	C	.00	N
01/15/97	HARVEST	A	GRAZING*	30.0000	.0000	C	.00	N
02/15/97	HARVEST	A	GRAZING*	30.0000	.0000	C	.00	N
05/20/97	HARVEST	A	WHEAT WINTER	40.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
07/10/96	PREHARVEST	M	DISCING TANDEM	1.0000			.00
09/15/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
09/20/96	PREHARVEST	E	PHOSPHATE	40.0000	C	V	.00
09/20/96	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
09/25/96	PREHARVEST	E	NITROGEN (ANHY)	60.0000	C	V	.00
09/25/96	PREHARVEST	M	ANHYDROUS APPL.	1.0000			.00
10/10/96	PREHARVEST	E	SEED WHEAT	80.0000	C	V	.00
10/10/96	PREHARVEST	M	DRILLING	1.0000			.00
10/10/96	PREHARVEST	E	FED. CROP INS.* WHEATI	1.0000	C	V	.00
11/15/96	PREHARVEST	O	IRRIGATION	4.0000			.00
01/15/97	PREHARVEST	O	IRRIGATION	2.0000			.00
01/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
02/15/97	PREHARVEST	E	NITROGEN (ANHY)	60.0000	C	V	.00
02/15/97	PREHARVEST	M	ANHYDROUS APPL.	1.0000			.00
02/20/97	PREHARVEST	E	FUNGICIDE WHEAT	.4000	C	V	.00
02/20/97	PREHARVEST	G	PESTICIDE APPL.	.4000	C	V	.00
02/25/97	PREHARVEST	O	IRRIGATION	3.0000			.00
03/25/97	PREHARVEST	O	IRRIGATION	3.0000			.00
05/20/97	HARVEST	G	CUSTOM HARVEST WHEAT	1.0000	C	V	.00
05/20/97	HARVEST	G	CUSTOM HAULING WHEAT	40.0000	C	V	.00
05/31/97		K	LAND - CASH RENT WHEATI	1.0000		F	.00
05/31/97		E	MISC ADMIN O/H	.5000		F	.00

**Winter Wheat, Dryland**  
Southwest Texas (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
GRAZING*	45.000	days	0.3500	15.75	_____
WHEAT                WINTER	20.000	bu.	4.0000	80.00	_____
				=====	=====
Total GROSS Income				95.75	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
SEED	30.000	lb.	.160	4.80	_____
FED. CROP INS.*	1.000	acre	6.500	6.50	_____
Fuel & Lube - Machinery		Acre		4.61	_____
Repairs - Machinery		Acre		1.13	_____
Labor - Machinery	1.180	Hour	8.236	9.71	_____
				-----	
Total PREHARVEST				26.75	_____
HARVEST					
CUSTOM HARVEST	1.000	acre	17.500	17.50	_____
CUSTOM HAULING	20.000	bu.	.250	5.00	_____
				-----	
Total HARVEST				22.50	_____
Interest - OC Borrowed	8.297	Dol.	0.095	0.79	_____
				=====	
Total VARIABLE COST				50.04	_____
GROSS INCOME minus VARIABLE COST				45.71	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
MISC ADMIN O/H		acre		4.80	_____
Machinery and Equipment		Acre		13.66	_____
Land		Acre		15.00	_____
				=====	
Total FIXED Cost				33.46	_____
Total of ALL Cost				83.50	_____
NET PROJECTED RETURNS				12.25	_____

\* Estimate of multi-peril federal crop insurance coverage at 13 bu/acre production guarantee and \$3.25/bu price guarantee (\$42.00/acre protection): \$6.05/acre premium. Check with your local insurer for options and prices.  
Grazing is based on number of Animal Unit Days.

*Projections for Planning Purposes Only  
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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
12/14/96	HARVEST	A	GRAZING*	15.0000	.0000	C	.00	N
01/14/97	HARVEST	A	GRAZING*	15.0000	.0000	C	.00	N
02/14/97	HARVEST	A	GRAZING*	15.0000	.0000	C	.00	N
05/19/97	HARVEST	A	WHEAT WINTER	20.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
08/14/96	PREHARVEST	M	DISCING TANDEM	1.0000			.00
10/09/96	PREHARVEST	E	SEED WHEAT	30.0000	C	V	.00
10/09/96	PREHARVEST	E	FED. CROP INS.* WHEATD	1.0000	C	V	.00
10/09/96	PREHARVEST	M	DRILLING	1.0000			.00
01/30/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
05/19/97	HARVEST	G	CUSTOM HARVEST WHEAT	1.0000	C	V	.00
05/19/97	HARVEST	G	CUSTOM HAULING WHEAT	20.0000	C	V	.00
05/30/97		K	LAND - CASH RENT WHEATD	1.0000		F	.00
05/30/97		E	MISC ADMIN O/H	.3000		F	.00

**Spring Wheat, Irrigated**  
Southwest Texas (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
WHEAT SPRING	50.000	bu.	4.0000	200.00	
Total GROSS Income				200.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
PHOSPHATE	40.000	lb.	.250	10.00	
NITROGEN (ANHY)	80.000	lb.	.260	20.80	
SEED	80.000	lb.	.160	12.80	
FED. CROP INS.*	1.000	acre	6.200	6.20	
FUNGICIDE	0.300	appl	10.000	3.00	
PESTICIDE APPL.	0.300	acre	3.500	1.05	
Fuel & Lube - Machinery		Acre		7.64	
- Irrigation		Acre		40.20	
Repairs - Machinery		Acre		1.68	
- Irrigation		Acre		7.83	
Labor - Machinery	1.685	Hour	8.236	13.88	
- Irrigation	1.300	Hour	8.234	10.70	
Total PREHARVEST				135.78	
HARVEST					
CUSTOM HARVEST	1.000	acre	17.500	17.50	
CUSTOM HAULING	50.000	bu.	.250	12.50	
Total HARVEST				30.00	
Interest - OC Borrowed	54.818	Dol.	0.095	5.21	
Total VARIABLE COST				170.99	
GROSS INCOME minus VARIABLE COST				29.01	
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN O/H	acre		8.00		
Machinery and Equipment	Acre		21.82		
Irrigation	Acre		38.99		
Land	Acre		30.00		
Total FIXED Cost			98.81		
Total of ALL Cost			269.80		
NET PROJECTED RETURNS				-69.80	

\* Estimate of multi-peril federal crop insurance coverage at 26 bu/acre production guarantee and \$3.25/bu price guarantee (\$85.00/acre protection): \$6.20/acre premium. Check with your local insurer for options and prices.

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
05/20/97	HARVEST	A	WHEAT SPRING	50.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
08/15/96	PREHARVEST	M	DISCING TANDEM	1.0000			.00
11/15/96	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
11/20/96	PREHARVEST	M	APPLY.FERTILIZER	1.0000			.00
11/20/96	PREHARVEST	E	PHOSPHATE	40.0000	C	V	.00
11/25/96	PREHARVEST	M	ANHYDROUS APPL.	1.0000			.00
11/25/96	PREHARVEST	E	NITROGEN (ANHY)	80.0000	C	V	.00
12/10/96	PREHARVEST	M	DRILLING	1.0000			.00
12/10/96	PREHARVEST	E	SEED WHEAT	80.0000	C	V	.00
12/10/96	PREHARVEST	E	FED. CROP INS.* WHEATI	1.0000	C	V	.00
12/15/96	PREHARVEST	O	IRRIGATION	4.0000			.00
01/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
02/15/97	PREHARVEST	O	IRRIGATION	3.0000			.00
02/20/97	PREHARVEST	E	FUNGICIDE WHEAT	.3000	C	V	.00
02/20/97	PREHARVEST	G	PESTICIDE APPL.	.3000	C	V	.00
03/15/97	PREHARVEST	O	IRRIGATION	3.0000			.00
04/15/97	PREHARVEST	O	IRRIGATION	3.0000			.00
05/20/97	HARVEST	G	CUSTOM HARVEST WHEAT	1.0000	C	V	.00
05/20/97	HARVEST	G	CUSTOM HAULING WHEAT	50.0000	C	V	.00
05/31/97		K	LAND - CASH RENT WHEATI	1.0000		F	.00
05/31/97		E	MISC ADMIN O/H	.5000		F	.00

**Spring Wheat, Dryland**  
Southwest Texas (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	Your Estimate =====
WHEAT SPRING	10.000	bu.	4.0000	40.00	_____
Total GROSS Income				40.00	_____
VARIABLE COST Description =====	Quantity =====	Unit =====	\$ / Unit =====	Total =====	
PREHARVEST					
SEED	30.000	lb.	.160	4.80	_____
FED. CROP INS.*	1.000	acre	6.500	6.50	_____
Fuel & Lube - Machinery		Acre		4.61	_____
Repairs - Machinery		Acre		1.13	_____
Labor - Machinery	1.180	Hour	8.236	9.71	_____
Total PREHARVEST				26.75	_____
HARVEST					
CUSTOM HARVEST	1.000	acre	17.500	17.50	_____
CUSTOM HAULING	10.000	bu.	.250	2.50	_____
Total HARVEST				20.00	_____
Interest - OC Borrowed	11.290	Dol.	0.095	1.07	_____
Total VARIABLE COST				47.83	_____
GROSS INCOME minus VARIABLE COST				-7.83	_____
FIXED COST Description =====		Unit =====		Total =====	
MISC ADMIN O/H		acre		4.80	_____
Machinery and Equipment		Acre		13.66	_____
Land		Acre		15.00	_____
Total FIXED Cost				33.46	_____
Total of ALL Cost				81.29	_____
NET PROJECTED RETURNS				-41.29	_____

\* Estimate of multi-peril federal crop insurance coverage at 13 bu/acre production guarantee and \$3.25/bu price guarantee (\$42.00/acre protection): \$6.05/acre premium. Check with your local insurer for options and prices.

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
05/19/97	HARVEST	A	WHEAT SPRING	10.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
08/14/96	PREHARVEST	M	DISCING TANDEM	1.0000			.00
12/09/96	PREHARVEST	M	DRILLING	1.0000			.00
12/09/96	PREHARVEST	E	SEED WHEAT	30.0000	C	V	.00
12/09/96	PREHARVEST	E	FED. CROP INS.* WHEATD	1.0000	C	V	.00
01/30/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
05/19/97	HARVEST	G	CUSTOM HARVEST WHEAT	1.0000	C	V	.00
05/19/97	HARVEST	G	CUSTOM HAULING WHEAT	10.0000	C	V	.00
05/30/97		K	LAND - CASH RENT WHEATD	1.0000		F	.00
05/30/97		E	MISC ADMIN O/H	.3000		F	.00

*Projections for Planning Purposes Only  
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**Processed Beets, Irrigated**  
Wintergarden Region (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
BEETS	14.000	ton	40.0000	560.00	_____
				=====	
Total GROSS Income				560.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
NITROGEN (DRY)	24.000	lb.	.300	7.20	_____
PHOSPHATE	160.000	lb.	.250	40.00	_____
FERTILIZER APPL.	1.000	acre	1.500	1.50	_____
SEED	21.000	lb.		0.00	_____
HERBICIDE	1.000	acre	12.500	12.50	_____
FUNGICIDE	1.000	acre	3.500	3.50	_____
BORON/FUNG. APPL	1.000	appl	3.500	3.50	_____
NITROGEN (LIQ)	24.000	lb.	.300	7.20	_____
CONSULTING FEE	0.500	acre	12.000	6.00	_____
BORON	2.000	acre	6.000	12.00	_____
FUNGICIDE	1.000	acre	3.500	3.50	_____
BORON/FUNG. APPL	1.000	appl	3.500	3.50	_____
BORON	1.000	acre	6.000	6.00	_____
FUNGICIDE	1.000	acre	3.500	3.50	_____
BORON/FUNG. APPL	1.000	appl	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		18.87	_____
- Irrigation		Acre		27.21	_____
Repairs - Machinery		Acre		4.44	_____
- Irrigation		Acre		6.00	_____
Labor - Machinery	3.257	Hour	8.236	26.83	_____
- Other	7.000	Hour	6.210	43.47	_____
- Irrigation	1.200	Hour	8.234	9.88	_____
				-----	
Total PREHARVEST				250.10	_____
Interest - OC Borrowed	68.288	Dol.	0.095	6.49	_____
				=====	
Total VARIABLE COST				256.59	_____
GROSS INCOME minus VARIABLE COST				303.41	_____
FIXED COST Description	Unit		Total		
=====	=====		=====		
MISC ADMIN O/H	acre		8.00		_____
Machinery and Equipment	Acre		59.25		_____
Irrigation	Acre		19.62		_____
Land	Acre		50.00		_____
			=====		
Total FIXED Cost			136.87		_____
Total of ALL Cost			393.46		_____
NET PROJECTED RETURNS			166.54		_____

Yield is based on 18% #1's, 58% #2's, 10% #3's and 14% useable culls.



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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non- Cash	Landlord Share	Break Even Prod.
05/19/97	HARVEST	A	BEETS	14.0000	.0000	C	.00	N

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non- Cash	Fixed or Vari.	Landlord Share
09/09/96	PREHARVEST	M	SHREDDING	1.0000			.00
09/14/96	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
09/19/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
09/24/96	PREHARVEST	M	PLANING LAND	.2000			.00
09/29/96	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
11/14/96	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
01/04/97	PREHARVEST	M	SHAPING	1.0000			.00
01/09/97	PREHARVEST	E	NITROGEN (DRY)	24.0000	C	V	.00
01/09/97	PREHARVEST	E	PHOSPHATE	160.0000	C	V	.00
01/09/97	PREHARVEST	G	FERTILIZER APPL.	1.0000	C	V	.00
01/14/97	PREHARVEST	E	SEED BEET	21.0000	C	V	.00
01/14/97	PREHARVEST	E	HERBICIDE SP.B	1.0000	C	V	.00
01/14/97	PREHARVEST	M	PLANT & SPRAY	1.0000			.00
01/19/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
01/30/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
02/09/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
02/14/97	PREHARVEST	E	FUNGICIDE BEET	1.0000	C	V	.00
02/14/97	PREHARVEST	G	BORON/FUNG. APPL	1.0000	C	V	.00
02/19/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
03/17/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
03/19/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
03/19/97	PREHARVEST	E	NITROGEN (LIQ)	24.0000	C	V	.00
03/30/97	PREHARVEST	E	MISC ADMIN O/H	.5000		F	.00
03/30/97	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
04/09/97	PREHARVEST	H	HIRED LABOR	7.0000	C	V	.00
04/09/97	PREHARVEST	E	BORON	2.0000	C	V	.00
04/09/97	PREHARVEST	E	FUNGICIDE BEET	1.0000	C	V	.00
04/09/97	PREHARVEST	G	BORON/FUNG. APPL	1.0000	C	V	.00
04/17/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
04/19/97	PREHARVEST	O	IRRIGATION VEG	3.0000			.00
05/09/97	PREHARVEST	E	BORON	1.0000	C	V	.00
05/09/97	PREHARVEST	E	FUNGICIDE BEET	1.0000	C	V	.00
05/09/97	PREHARVEST	G	BORON/FUNG. APPL	1.0000	C	V	.00
05/30/97		K	LAND - CASH RENT BEETS	1.0000		F	.00

**Cabbage, Irrigated**  
Wintergarden Region (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
CABBAGE	650.000	bag	4.5000	2925.00	
Total GROSS Income				2925.00	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
PHOSPHATE	100.000	lb.	.250	25.00	
NITROGEN (DRY)	120.000	lb.	.300	36.00	
CONSULTING FEE	0.500	acre	12.000	6.00	
INSECTICIDE	0.500	appl	100.000	50.00	
HERBICIDE	1.000	acre	7.500	7.50	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
SEED	1.000	lb.	130.000	130.00	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	7.000	7.00	
FUNGICIDE	1.000	appl	20.000	20.00	
NITROGEN (LIQ)	50.000	lb.	.300	15.00	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
INSECTICIDE	1.000	appl	24.000	24.00	
FUNGICIDE	1.000	appl	20.000	20.00	
PESTICIDE APPL.	1.000	acre	7.000	7.00	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
INSECTICIDE	1.000	appl	24.000	24.00	
PESTICIDE APPL.	1.000	acre	4.500	4.50	
Fuel & Lube - Machinery		Acre		20.36	
- Irrigation		Acre		63.50	
Repairs - Machinery		Acre		4.75	
- Irrigation		Acre		14.00	
Labor - Machinery	3.729	Hour	8.236	30.71	
- Other	24.000	Hour	6.210	149.04	
- Irrigation	2.800	Hour	8.234	23.06	
Total PREHARVEST				904.91	
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
HARVEST					
HARV., PACK & MKT	650.000	bag	2.000	1300.00	
Total HARVEST				1300.00	
Interest - OC Borrowed	202.271	Dol.	0.095	19.22	
Total VARIABLE COST				2224.13	
Break-Even Price, Total Variable Cost	\$	3.42 per bag of CABBAGE			
GROSS INCOME minus VARIABLE COST				700.87	
FIXED COST Description	Unit	Total			
MISC ADMIN O/H	acre	8.00			
Machinery and Equipment	Acre	63.35			
Irrigation	Acre	45.78			
Land	Acre	50.00			
Total FIXED Cost		167.13			
Break-Even Price, Total Cost	\$	3.67 per bag of CABBAGE			
Total of ALL Cost				2391.26	
NET PROJECTED RETURNS				533.74	

Cabbage are packed and marketed in 50 pound cartons.  
Budget is based on a fall crop.

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Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
10/25/97	HARVEST	A	CABBAGE	650.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
06/05/97	PREHARVEST	M	SHREDDING	.5000			.00
06/10/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
06/15/97	PREHARVEST	M	PLOWING MLDBOARD	1.0000			.00
06/20/97	PREHARVEST	M	PLANING LAND	.2000			.00
06/25/97	PREHARVEST	M	DISC OFFSET 12 FT	.2000			.00
06/30/97	PREHARVEST	E	PHOSPHATE	100.0000	C	V	.00
06/30/97	PREHARVEST	E	NITROGEN (DRY)	120.0000	C	V	.00
06/30/97	PREHARVEST	E	MISC ADMIN O/H	.5000		F	.00
06/30/97	PREHARVEST	M	APPLY FERTILIZER	1.0000			.00
06/30/97	PREHARVEST	G	CONSULTING FEE VEG	.5000	C	V	.00
07/01/97	PREHARVEST	H	HIRED LABOR	8.0000	C	V	.00
07/05/97	PREHARVEST	E	INSECTICIDE CAB #1	.5000	C	V	.00
07/05/97	PREHARVEST	M	DISC OFFSET 12 FT	1.0000			.00
07/05/97	PREHARVEST	M	SPRAYING 12 FT	1.0000			.00
07/10/97	PREHARVEST	M	BEDDING 6 ROW	1.0000			.00
07/12/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
07/15/97	PREHARVEST	E	HERBICIDE CABBAGE	1.0000	C	V	.00
07/15/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
07/15/97	PREHARVEST	M	CULT. & SPRAY	1.0000			.00
07/15/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
07/20/97	PREHARVEST	E	SEED CABBAGE	1.0000	C	V	.00
07/20/97	PREHARVEST	M	PLANTING STANHAY	1.0000			.00
07/25/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
07/25/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
07/25/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
08/01/97	PREHARVEST	H	HIRED LABOR	8.0000	C	V	.00
08/05/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
08/05/97	PREHARVEST	G	PESTICIDE APPL. CAB #2	1.0000	C	V	.00
08/05/97	PREHARVEST	E	FUNGICIDE CABBAGE	1.0000	C	V	.00
08/08/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
08/10/97	PREHARVEST	E	NITROGEN (LIQ)	50.0000	C	V	.00
08/15/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
08/15/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
08/22/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
08/25/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
08/25/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
08/31/97	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
09/01/97	PREHARVEST	H	HIRED LABOR	8.0000	C	V	.00
09/05/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
09/05/97	PREHARVEST	E	FUNGICIDE CABBAGE	1.0000	C	V	.00
09/05/97	PREHARVEST	G	PESTICIDE APPL. CAB #2	1.0000	C	V	.00
09/05/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
09/10/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
09/15/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
09/15/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
09/20/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
09/25/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
09/25/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
10/05/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
10/05/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
10/10/97	PREHARVEST	M	CULTIVATING 4 ROW	1.0000			.00
10/10/97	PREHARVEST	O	IRRIGATION VEG	4.0000			.00
10/15/97	PREHARVEST	E	INSECTICIDE CABBAGE	1.0000	C	V	.00
10/15/97	PREHARVEST	G	PESTICIDE APPL. CAB #1	1.0000	C	V	.00
10/25/97	HARVEST	G	HARV., PACK & MKT CABBAGE	650.0000	C	V	.00
10/31/97		K	LAND - CASH RENT VEG	1.0000		F	.00

**Cantaloupes, Irrigated**  
Wintergarden Region (10)  
1997 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
CANTALOUPE	300.000	crtm	6.0000	1800.00	_____
Total GROSS Income				1800.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
HERBICIDE	1.000	acre	7.500	7.50	_____
PHOSPHATE	75.000	lb.	.250	18.75	_____
NITROGEN (DRY)	50.000	lb.	.300	15.00	_____
SEED	0.500	lb.	100.000	50.00	_____
BEEHIVE RENT	0.500	hive	30.000	15.00	_____
NITROGEN (LIQ)	40.000	lb.	.300	12.00	_____
INSECTICIDE	1.000	appl	15.000	15.00	_____
FUNGICIDE	1.000	appl	10.000	10.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
CONSULTING FEE	0.500	acre	12.000	6.00	_____
FUNGICIDE	1.000	appl	10.000	10.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
FUNGICIDE	1.000	appl	10.000	10.00	_____
PESTICIDE APPL.	1.000	acre	3.500	3.50	_____
Fuel & Lube - Machinery		Acre		20.72	_____
- Irrigation		Acre		63.50	_____
Repairs - Machinery		Acre		4.96	_____
- Irrigation		Acre		14.00	_____
Labor - Machinery	4.060	Hour	8.236	33.44	_____
- Other	18.000	Hour	6.210	111.78	_____
- Irrigation	2.800	Hour	8.234	23.06	_____
Total PREHARVEST				451.20	_____
Interest - OC Borrowed	103.108	Dol.	0.095	9.80	_____
HARVEST					
HARV., PACK & MKT	300.000	crtm	4.250	1275.00	_____
Total HARVEST				1275.00	_____
Total VARIABLE COST				1735.99	_____
Break-Even Price, Total Variable Cost \$	5.78	per crt	of CANTALOUPE		
GROSS INCOME minus VARIABLE COST				64.01	_____
FIXED COST Description	Unit	Total			
=====	=====	=====			
MISC ADMIN O/H	acre	8.00			_____
Machinery and Equipment	Acre	70.00			_____
Irrigation	Acre	45.78			_____
Land	Acre	50.00			_____
Total FIXED Cost		173.78			_____
Break-Even Price, Total Cost \$	6.36	per crt	of CANTALOUPE		
Total of ALL Cost				1909.77	_____
NET PROJECTED RETURNS				-109.77	_____