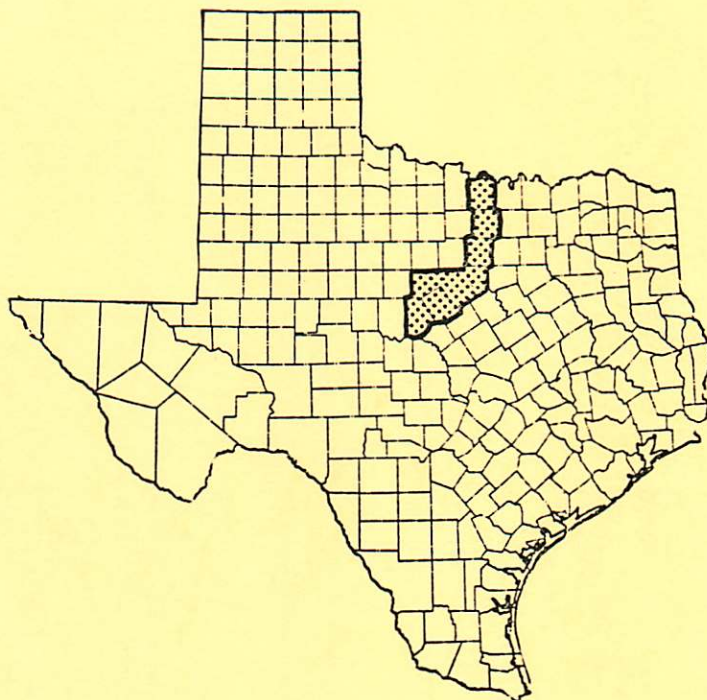




## TEXAS CROSS TIMBERS REGION

### FOREWORD

The enterprise budgets for the Cross Timbers area were prepared in consultation with selected farmers, county Extension agents, farm supply firms and other knowledgeable people in the area.

All budgets were prepared on two management levels -- typical (good) and high level (superior). Peanut budgets include both dryland and irrigated production. All other budgets were prepared for dryland production only.

Farms are extremely variable in size in the Cross Timbers area. Farms vary by tenure, level of management ability and whether dryland or irrigated peanuts are grown. Farms under a high level of management are generally larger than those with typical management. Farms under a high level of management that raise no irrigated peanuts are generally larger than farms with irrigated peanuts.

Those farms that receive a typical level of management tend to be the same size whether the peanuts are grown dryland or irrigated. More total row crops and a larger peanut acreage is generally associated with dryland production.

Differences in machinery complements appear to be related to size of farm and level of management. Dryland farms under high level management have more tractors than dryland farms under typical management. All other equipment on dryland farms tends to be the same for all management levels.

Little difference in other row crop equipment

complements exists between farms with irrigated peanuts regardless of the management level.

Crop yields are directly related to the level of management applied. These differences appear to be due largely to timing of operations, levels of fertilizer use and insect and disease control on all farms. On farms with irrigated peanuts, additional differences are due to the frequency and amount of irrigation water applied.

Irrigation water in the Cross Timbers area is largely supplied from wells. Some irrigation water is obtained from surface lakes and a small percent from streams.

Irrigation wells vary widely in depth and pumping rate. Depths vary from 50 feet to 500 feet and discharge rates vary from 25 to 500 gallons per minute. Most of the irrigation water for peanuts is obtained from wells of 50 to 150 feet deep, discharging 50 to 150 gallons per minute. Irrigation water costs used in the following budgets are based on wells 100 feet deep discharging 100 gallons per minute. All irrigation water is applied by sprinklers.

All peanut budgets assume a cash rent paid equal to one and one-half cents per pound of allotment. All other rental arrangements are as follows: grain sorghum and wheat -- one-third of production and landlord pays one-third of fertilizer, harvest and haul; coastal bermudagrass -- eight dollars per acre; native grass land -- five dollars per acre; cash rent for cropland -- ten dollars per acre.

# TEXAS CROSS TIMBERS

## Estimated Machinery and Equipment Cost Per Hour of Use

| Machinery<br>Item and Size   | Purchase<br>Price | Estimated<br>Years of Use | Estimated<br>Hours of Use | Fixed Costs<br>Per Hour | Variable Costs<br>Per Hour |
|------------------------------|-------------------|---------------------------|---------------------------|-------------------------|----------------------------|
| Tractor - 100 HP             | \$10,290          | 6                         | 4200                      | \$ 2.50                 | \$ 2.65                    |
| Tractor - 75 HP              | 8,400             | 8                         | 3200                      | 3.21                    | 2.09                       |
| Tractor - 50 HP              | 5,670             | 12                        | 1800                      | 4.97                    | 2.02                       |
| Pickup - 1/2 Ton             | 3,360             | 4                         | 2000                      | 1.52                    | 2.54                       |
| Truck - 2 Ton                | 6,510             | 4                         | 2000                      | 2.93                    | 5.71                       |
| Peanut Combine - 2 Row       | 4,725             | 6                         | 600                       | 8.57                    | 3.25                       |
| Tandem Disc - 13 Feet        | 1,155             | 10                        | 1000                      | 1.70                    | .53                        |
| Moldboard Plow - 4 B         | 961               | 10                        | 1000                      | 1.42                    | .76                        |
| Peanut Planter - 4 Row       | 1,575             | 10                        | 500                       | 4.66                    | 1.63                       |
| Planter - 4 Row              | 1,260             | 10                        | 500                       | 3.73                    | 1.31                       |
| Chisel - 13 Feet             | 1,000             | 10                        | 1000                      | 1.48                    | .45                        |
| Lister-Bedder - 4 Row        | 945               | 10                        | 500                       | 2.80                    | .97                        |
| Grain Drill - 8 Feet         | 1,050             | 10                        | 500                       | 3.10                    | .85                        |
| Spike Harrow - 15 Feet       | 404               | 10                        | 500                       | 1.20                    | .32                        |
| Shredder - 2 Row             | 525               | 8                         | 320                       | 1.73                    | .73                        |
| Rolling Cultivator - 4 Row   | 1,470             | 10                        | 500                       | 4.35                    | 2.13                       |
| Peanut Digger - 2 Row        | 1,680             | 10                        | 500                       | 3.32                    | 1.60                       |
| Sprayer, Herbicide - 4 Row   | 263               | 10                        | 500                       | .77                     | .21                        |
| Sprayer, Insecticide - 4 Row | 604               | 10                        | 500                       | 1.79                    | .46                        |
| Sprayer, Fungicide - 4 Row   | 263               | 10                        | 500                       | .77                     | .21                        |

COASTAL BERMUDAGRASS ESTAB., DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

VALUE OR PRICE OR UNIT COST/UNIT QUANTITY COST

1. GROSS RECEIPTS FROM PRODUCTION TOTAL

\$ 0.0

2. VARIABLE COSTS

PREHARVEST

CUSTOM SPRIGGING

FERT(60-40-0)

FERTILIZER APPLI

HERBICIDE

INSECTICIDE

MACHINERY

TRACTORS

LABOR(TRACTOR & MACHINERY)

INTEREST ON OP. CAP.

SUBTOTAL, PRE-HARVEST

|      |       |       |       |
|------|-------|-------|-------|
| ACRE | 17.00 | 1.00  | 17.00 |
| ACRE | 25.00 | 1.00  | 25.00 |
| APPL | 1.00  | 2.00  | 2.00  |
| ACRE | 1.10  | 1.00  | 1.10  |
| ACRE | 3.04  | 0.33  | 1.00  |
| ACRE | 3.30  | 1.00  | 3.30  |
| ACRE | 3.76  | 1.00  | 3.76  |
| HOUR | 2.50  | 3.52  | 8.79  |
| DOL. | 0.09  | 39.88 | 3.59  |
|      |       |       | 65.53 |

HARVEST COSTS

SUBTOTAL, HARVEST

\$ 0.0

TOTAL VARIABLE COST

\$ 65.53

3. INCOME ABOVE VARIABLE COSTS

\$ -65.53

4. FIXED COSTS

MACHINERY

TRACTORS

LAND (NET RENT)

TOTAL FIXED COSTS

|      |      |      |       |
|------|------|------|-------|
| ACRE | 3.43 | 1.00 | 3.43  |
| ACRE | 6.60 | 1.00 | 6.60  |
| ACRE | 8.00 | 1.00 | 8.00  |
|      |      |      | 18.03 |

5. TOTAL COSTS

\$ 83.57

6. NET RETURNS

\$ -83.57

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.  
LAND CHARGE BASED ON PREVAILING RATES IN REGION.

PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 8340130021310 0  
ANNUAL CAPITAL MONTH 12

5

COASTAL BERMUDAGRASS ESTAB., DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS | MACHINE<br>HOURS | FUEL, OIL, FIXED<br>LUB., REP. COSTS |             |
|------------------|-------------|------|---------------|----------------|------------------|--------------------------------------|-------------|
|                  |             |      |               |                |                  | PER ACRE                             | PER ACRE    |
| MR PLOW 4 BOTTOM | 2,34        | JAN  | 1.00          | 0.803          | 0.535            | 0.41                                 | 0.76        |
| DISK-TANDEM      | 2,30        | JAN  | 1.00          | 0.239          | 0.159            | 0.08                                 | 0.27        |
| PICKUP           | 10          | JAN  | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| FERT.APPLI.RENTD | 2,86        | FEB  | 1.00          | 0.097          | 0.064            | 0.0                                  | 0.0         |
| DISK-TANDEM      | 2,30        | FEB  | 2.00          | 0.478          | 0.319            | 0.17                                 | 0.54        |
| HARROW SPIKE     | 4,54        | FEB  | 1.00          | 0.222          | 0.148            | 0.05                                 | 0.18        |
| PICKUP           | 10          | FEB  | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| PICKUP           | 10          | MAR  | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| PICKUP           | 10          | APR  | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| SPRAYER HERBICID | 4,72        | MAY  | 1.00          | 0.331          | 0.220            | 0.05                                 | 0.17        |
| PICKUP           | 10          | MAY  | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| FERT.APPLI.RENTD | 2,86        | JUNE | 1.00          | 0.097          | 0.064            | 0.0                                  | 0.0         |
| PICKUP           | 10          | JUNE | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| PICKUP           | 10          | JULY | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| PICKUP           | 10          | AUG  | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| PICKUP           | 10          | SEPT | 0.10          | 0.125          | 0.100            | 0.25                                 | 0.15        |
| PICKUP           | 10          | OCT  | 0.10          | <u>0.125</u>   | <u>0.100</u>     | <u>0.25</u>                          | <u>0.15</u> |
| TOTALS           |             |      |               | 3.516          | 2.511            | 3.30                                 | 3.43        |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.  
LAND CHARGE BASED ON PREVAILING RATES IN REGION.

PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08340130 02\* 1  
ANNUAL CAPITAL MONTH 12

COASTAL BERMUDAGRASS HAY, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

VALUE OR  
PRICE OR  
COST/UNIT QUANTITY COST

1. GROSS RECEIPTS FROM PRODUCTION  
HAY TON 45.00 4.00  
TOTAL \$ 180.00  
\$ 180.00

2. VARIABLE COSTS  
PREHARVEST  
FERT(120-40-40) ACRE 45.20 1.00  
FERTILIZER APPLI 3.00 3.00  
INSECTICIDE ACRE 0.33 1.00  
MACHINERY ACRE 2.67 1.00  
TRACTORS ACRE 1.17 1.00  
LABOR(TRACTOR & MACHINERY) HOUR 2.50 1.97  
INTEREST ON OP. CAP. COL. 0.09 20.33  
SUBTOTAL, PRE-HARVEST \$ 1.83  
\$ 59.80

HARVEST COSTS  
CUSTOM BALING 9ALE 0.45 120.00  
CUSTOM HAUL BALE 0.15 120.00  
SUBTOTAL, HARVEST \$ 18.00  
\$ 72.00

3. INCOME ABOVE VARIABLE COSTS  
TOTAL VARIABLE COST \$ 131.80  
\$ 48.20

4. FIXED COSTS  
MACHINERY ACRE 2.02 1.00  
TRACTORS ACRE 2.44 1.00  
PROPRATED ESTAB. COST ACRE 83.49 0.07  
LAND (NET RENT) ACRE 10.00 1.00  
TOTAL FIXED COSTS \$ 20.31  
\$ 152.11

6. NET RETURNS  
\$ 27.89

BUDGET IDENTIFICATION NUMBER --- 8360130021310 0  
ANNUAL CAPITAL MONTH 10

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.  
\*\*ESTAB. COST PRORATED OVER 15 YEARS.  
PROJECTED, 1975

7

COASTAL BERMUDAGRASS HAY, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| PICKUP           | 10       | MAR  | 0.13       | 0.156            | 0.125            | 0.32                           | 0.19                 |
| FERT.APPLI.RENTD | 2.86     | APR  | 1.00       | 0.097            | 0.064            | 0.0                            | 0.0                  |
| PICKUP           | 10       | APR  | 0.13       | 0.156            | 0.125            | 0.32                           | 0.19                 |
| PICKUP           | 10       | MAY  | 0.13       | 0.156            | 0.125            | 0.32                           | 0.19                 |
| FERT.APPLI.RENTD | 2.86     | JUNE | 1.00       | 0.097            | 0.064            | 0.0                            | 0.0                  |
| PICKUP           | 10       | JUNE | 0.13       | 0.156            | 0.125            | 0.32                           | 0.19                 |
| PICKUP           | 10       | JULY | 0.13       | 0.156            | 0.125            | 0.32                           | 0.19                 |
| PICKUP           | 10       | AUG  | 0.13       | 0.156            | 0.125            | 0.32                           | 0.19                 |
| SPRAYER INSECT.  | 4.74     | SEPT | 1.00       | 0.427            | 0.285            | 0.13                           | 0.51                 |
| FERT.APPLI.RENTD | 2.86     | SEPT | 1.00       | 0.097            | 0.064            | 0.0                            | 0.0                  |
| PICKUP           | 10       | SEPT | 0.13       | 0.156            | 0.125            | 0.32                           | 0.19                 |
| PICKUP           | 10       | OCT  | 0.13       | <del>0.156</del> | <del>0.125</del> | <del>0.32</del>                | <del>0.19</del>      |
| TOTALS           |          |      |            | 1.967            | 1.478            | 2.67                           | 2.02                 |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.  
\*\*ESTAB. COST PRORATED OVER 15 YEARS.

PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08360130 02\* 1  
ANNUAL CAPITAL MONTH 10

COASTAL BERMUDAGRASS PASTURE, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$ _____         |
| TOTAL                             |       |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| FERT(60-0-0)                      | ACRE  | 16.20                 | 1.00     | 16.20            |
| FERTILIZER APPLI                  | APPL  | 1.00                  | 2.00     | 2.00             |
| INSECTICIDE                       | ACRE  | 3.04                  | 0.33     | 1.00             |
| MACHINERY                         | ACRE  | 2.67                  | 1.00     | 2.67             |
| TRACTORS                          | ACRE  | 1.01                  | 1.00     | 1.01             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 2.50                  | 1.87     | 4.68             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 8.63     | <u>0.78</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 28.34         |
| HARVEST COSTS                     |       |                       |          | \$ _____         |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |       |                       |          | \$ 28.34         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ -28.34        |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 2.02                  | 1.00     | 2.02             |
| TRACTORS                          | ACRE  | 2.20                  | 1.00     | 2.20             |
| PRORATED ESTAB. COST              | ACRE  | 83.49                 | 0.07     | 5.84             |
| LAND (NET RENT)                   | ACRE  | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 20.06         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 48.40         |
| 6. NET RETURNS                    |       |                       |          | \$ -48.40        |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS. ESTABLISHMENT COST  
PRORATED OVER 15 YEARS. LAND CHARGE BASED ON PREVAILING RATE IN REGION.  
INCOME FROM CROP REFLECTED IN THE LIVESTOCK BUDGETS. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 8350130021310 0  
ANNUAL CAPITAL MONTH 10

COASTAL BERMUDAGRASS PASTURE, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| PICKUP           | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 2.86     | APR  | 1.00       | 0.097        | 0.064         | 0.0                            | 0.0                  |
| PICKUP           | 10       | APR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | JULY | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 2.86     | AUG  | 1.00       | 0.097        | 0.064         | 0.0                            | 0.0                  |
| PICKUP           | 10       | AUG  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| SPRAYER INSECT.  | 4.74     | SEPT | 1.00       | 0.427        | 0.285         | 0.13                           | 0.51                 |
| PICKUP           | 10       | SEPT | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | OCT  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.25</u>                    | <u>0.15</u>          |
| TOTALS           |          |      |            | 1.871        | 1.414         | 2.67                           | 2.02                 |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS. ESTABLISHMENT COST PRORATED OVER 15 YEARS. LAND CHARGE BASED ON PREVAILING RATE IN REGION. INCOME FROM CROP REFLECTED IN THE LIVESTOCK BUDGETS. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08350130 02\* 1  
ANNUAL CAPITAL MONTH 10



COASTAL BERMUDAGRASS ESTAB., DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$-----          |
| TOTAL                             |       |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| CUSTOM SPRIGGING                  | ACRE  | 17.00                 | 1.00     | 17.00            |
| FERT(60-40-0)                     | ACRE  | 25.00                 | 1.00     | 25.00            |
| FERTILIZER APPLI                  | APPL  | 1.00                  | 2.00     | 2.00             |
| HERBICIDE                         | ACRE  | 1.20                  | 1.00     | 1.20             |
| INSECTICIDE                       | ACRE  | 3.04                  | 0.33     | 1.00             |
| MACHINERY                         | ACRE  | 3.26                  | 1.00     | 3.26             |
| TRACTORS                          | ACRE  | 4.66                  | 1.00     | 4.66             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 2.50                  | 3.61     | 9.03             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 40.33    | <u>3.63</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 66.79         |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM BALING                     | BALE  | 0.45                  | 60.00    | 27.00            |
| CUSTOM HAUL                       | BALE  | 0.15                  | 60.00    | <u>9.00</u>      |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 36.00         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 102.79        |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$-102.79        |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 3.30                  | 1.00     | 3.30             |
| TRACTORS                          | ACRE  | 5.02                  | 1.00     | 5.02             |
| LAND (NET RENT)                   | ACRE  | 8.00                  | 1.00     | <u>8.00</u>      |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 16.33         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 119.11        |
| 6. NET RETURNS                    |       |                       |          | \$-119.11        |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.

\*\*LAND CHARGE BASED ON PREVAILING RATE IN REGION.

PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 8340130011310 0  
ANNUAL CAPITAL MONTH 12

COASTAL BERMUDAGRASS ESTAB., DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| MB PLOW 4 BOTTOM | 1,35     | JAN  | 1.00       | 0.803        | 0.535         | 0.41                           | 0.76                 |
| DISK-TANDEM      | 1,31     | JAN  | 2.00       | 0.478        | 0.319         | 0.17                           | 0.54                 |
| PICKUP           | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 3,87     | FEB  | 1.00       | 0.097        | 0.064         | 0.0                            | 0.0                  |
| DISK-TANDEM      | 1,31     | FEB  | 1.00       | 0.239        | 0.159         | 0.08                           | 0.27                 |
| HARROW SPIKE     | 3,57     | FEB  | 1.00       | 0.222        | 0.148         | 0.03                           | 0.09                 |
| SPRAYER INSECT.  | 5,77     | FEB  | 1.00       | 0.427        | 0.285         | 0.04                           | 0.13                 |
| PICKUP           | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | APR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 3,87     | JUNE | 1.00       | 0.097        | 0.064         | 0.0                            | 0.0                  |
| PICKUP           | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | JULY | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | AUG  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | SEPT | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | OCT  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.25</u>                    | <u>0.15</u>          |
| TOTALS           |          |      |            | 3.613        | 2.575         | 3.26                           | 3.30                 |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.

\*\*LAND CHARGE BASED ON PREVAILING RATE IN REGION.

PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08340130 01\* 1  
ANNUAL CAPITAL MONTH 12

COASTAL BERMUDAGRASS HAY, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| HAY                               | TON   | 45.00                 | 7.00     | <u>315.00</u>    |
| TOTAL                             |       |                       |          | \$ 315.00        |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          |                  |
| FERT(250-80-100)                  | ACRE  | 83.50                 | 1.00     | 83.50            |
| FERTILIZER APPLI                  | APPL  | 1.00                  | 3.00     | 3.00             |
| INSECTICIDE                       | ACRE  | 3.04                  | 0.33     | 1.00             |
| HERBICIDE                         | ACRE  | 1.20                  | 1.00     | 1.20             |
| MACHINERY                         | ACRE  | 2.72                  | 1.00     | 2.72             |
| TRACTORS                          | ACRE  | 1.76                  | 1.00     | 1.76             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 2.50                  | 2.30     | 5.74             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 37.04    | <u>3.33</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 102.26        |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM BALING                     | BALE  | 0.45                  | 210.00   | 94.50            |
| CUSTOM HAUL                       | BALE  | 0.15                  | 210.00   | <u>31.50</u>     |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 126.00        |
| TOTAL VARIABLE COST               |       |                       |          | \$ 228.26        |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ 86.74         |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 2.19                  | 1.00     | 2.19             |
| TRACTORS                          | ACRE  | 2.76                  | 1.00     | 2.76             |
| PRORATED ESTAB. COST              | ACRE  | 83.49                 | 0.07     | 5.84             |
| LAND (NET RENT)                   | ACRE  | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 20.79         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 249.05        |
| 6. NET RETURNS                    |       |                       |          | \$ 65.95         |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.

\*\*ESTAB. COST PRORATED OVER 15 YEARS. LAND CHARGE BASED ON PREVAILING  
RATES IN REGION. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 8360130011310 0  
ANNUAL CAPITAL MONTH 10

COASTAL BERMUDAGRASS HAY, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION          | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|--------------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| PICKUP             | 10       | JAN  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PICKUP             | 10       | FEB  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PICKUP             | 10       | MAR  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| FERT. APPLI. RENTD | 3.87     | APR  | 1.00       | 0.097            | 0.064            | 0.0                            | 0.0                  |
| PICKUP             | 10       | APR  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| SPRAYER HERBICID   | 5.71     | MAY  | 1.00       | 0.331            | 0.220            | 0.05                           | 0.17                 |
| PICKUP             | 10       | MAY  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| FERT. APPLI. RENTD | 3.87     | JUNE | 1.00       | 0.097            | 0.064            | 0.0                            | 0.0                  |
| PICKUP             | 10       | JUNE | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PICKUP             | 10       | JULY | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| FERT. APPLI. RENTD | 3.87     | AUG  | 1.00       | 0.097            | 0.064            | 0.0                            | 0.0                  |
| PICKUP             | 10       | AUG  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| SPRAYER INSECT.    | 5.75     | SEPT | 1.00       | 0.427            | 0.285            | 0.13                           | 0.51                 |
| PICKUP             | 10       | SEPT | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PICKUP             | 10       | OCT  | 0.10       | <del>0.125</del> | <del>0.100</del> | <del>0.25</del>                | <del>0.15</del>      |
| TOTALS             |          |      |            | 2.298            | 1.699            | 2.72                           | 2.19                 |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS.

\*\*ESTAB. COST PRORATED OVER 15 YEARS. LAND CHARGE BASED ON PREVAILING RATES IN REGION. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08360130 01\* 1  
ANNUAL CAPITAL MONTH 10

COASTAL BERMUDAGRASS PASTURE, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                                                                                                                                                                                                      | UNIT | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION                                                                                                                                                                                    |      |                       |          | \$ -----         |
| TOTAL                                                                                                                                                                                                                |      |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                                                                                                                                                                                                    |      |                       |          | \$               |
| PREHARVEST                                                                                                                                                                                                           |      |                       |          |                  |
| FERT(120-40-0)                                                                                                                                                                                                       | ACRE | 41.20                 | 1.00     | 41.20            |
| FERTILIZER APPLI                                                                                                                                                                                                     | APPL | 1.00                  | 3.00     | 3.00             |
| INSECTICIDE                                                                                                                                                                                                          | ACRE | 3.04                  | 0.33     | 1.00             |
| HERBICIDE                                                                                                                                                                                                            | ACRE | 1.20                  | 1.00     | 1.20             |
| MACHINERY                                                                                                                                                                                                            | ACRE | 2.72                  | 1.00     | 2.72             |
| TRACTORS                                                                                                                                                                                                             | ACRE | 1.76                  | 1.00     | 1.76             |
| LABOR(TRACTOR & MACHINERY)                                                                                                                                                                                           | HOUR | 2.50                  | 2.30     | 5.74             |
| INTEREST ON OP. CAP.                                                                                                                                                                                                 | DOL. | 0.09                  | 19.76    | <u>1.78</u>      |
| SUBTOTAL, PRE-HARVEST                                                                                                                                                                                                |      |                       |          | \$ 58.40         |
| HARVEST COSTS                                                                                                                                                                                                        |      |                       |          | \$ -----         |
| SUBTOTAL, HARVEST                                                                                                                                                                                                    |      |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST                                                                                                                                                                                                  |      |                       |          | \$ 58.40         |
| 3. INCOME ABOVE VARIABLE COSTS                                                                                                                                                                                       |      |                       |          | \$ -58.40        |
| 4. FIXED COSTS                                                                                                                                                                                                       |      |                       |          | \$               |
| MACHINERY                                                                                                                                                                                                            | ACRE | 2.19                  | 1.00     | 2.19             |
| TRACTORS                                                                                                                                                                                                             | ACRE | 2.76                  | 1.00     | 2.76             |
| PRORATED ESTAB. COST                                                                                                                                                                                                 | ACRE | 83.49                 | 0.07     | 5.84             |
| LAND (NET RENT)                                                                                                                                                                                                      | ACRE | 10.00                 | 1.00     | <u>10.00</u>     |
| TOTAL FIXED COSTS                                                                                                                                                                                                    |      |                       |          | \$ 20.79         |
| 5. TOTAL COSTS                                                                                                                                                                                                       |      |                       |          | \$ 79.20         |
| 6. NET RETURNS                                                                                                                                                                                                       |      |                       |          | \$ -79.20        |
| * INSECTICIDE APPLICATION NEEDED EACH 3 YEARS. ESTABLISHMENT COST<br>PRORATED OVER 15 YEARS. LAND CHARGE BASED ON PREVAILING RATE IN REGION.<br>INCOME FROM CROP REFLECTED IN THE LIVESTOCK BUDGETS. PROJECTED, 1975 |      |                       |          |                  |

BUDGET IDENTIFICATION NUMBER --- 8350130011310 0  
ANNUAL CAPITAL MONTH 10

COASTAL BERMUDAGRASS PASTURE, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|--------------|---------------|--------------------------------|----------------------|
| PICKUP           | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 3.87     | APR  | 1.00       | 0.097        | 0.064         | 0.0                            | 0.0                  |
| PICKUP           | 10       | APR  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| SPRAYER HERBICID | 5.71     | MAY  | 1.00       | 0.331        | 0.220         | 0.05                           | 0.17                 |
| PICKUP           | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 3.87     | JUNE | 1.00       | 0.097        | 0.064         | 0.0                            | 0.0                  |
| PICKUP           | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | JULY | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 3.87     | AUG  | 1.00       | 0.097        | 0.064         | 0.0                            | 0.0                  |
| PICKUP           | 10       | AUG  | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| SPRAYER INSECT.  | 5.75     | SEPT | 1.00       | 0.427        | 0.285         | 0.13                           | 0.51                 |
| PICKUP           | 10       | SEPT | 0.10       | 0.125        | 0.100         | 0.25                           | 0.15                 |
| PICKUP           | 10       | OCT  | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.25</u>                    | <u>0.15</u>          |
| TOTALS           |          |      |            | 2.298        | 1.699         | 2.72                           | 2.19                 |

\* INSECTICIDE APPLICATION NEEDED EACH 3 YEARS. ESTABLISHMENT COST PRORATED OVER 15 YEARS. LAND CHARGE BASED ON PREVAILING RATE IN REGION. INCOME FROM CROP REFLECTED IN THE LIVESTOCK BUDGETS. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08350130 01\* 1  
ANNUAL CAPITAL MONTH 10

GRAIN SORGHUM, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          |                  |
| GRAIN SORGHUM                     | CWT.  | 4.00                  | 16.00    | \$ <u>64.00</u>  |
| TOTAL                             |       |                       |          | \$ 64.00         |
| 2. VARIABLE COSTS                 |       |                       |          |                  |
| PREHARVEST                        |       |                       |          | \$               |
| SEED                              | LBS.  | 0.40                  | 7.20     | 2.88             |
| FERT(32-40-0)                     | ACRE  | 17.50                 | 1.00     | 17.50            |
| FERTILIZER APPLI                  | APPL  | 1.00                  | 1.00     | 1.00             |
| MACHINERY                         | ACRE  | 3.77                  | 1.00     | 3.77             |
| TRACTORS                          | ACRE  | 6.21                  | 1.00     | 6.21             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 2.50                  | 4.52     | 11.31            |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 14.01    | <u>1.26</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 43.93         |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM COMBINE                    | ACRE  | 8.00                  | 1.00     | 8.00             |
| CUSTOM HAULING                    | CWT.  | 0.18                  | 16.00    | <u>2.88</u>      |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 10.88         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 54.81         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ 9.19          |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 5.97                  | 1.00     | 5.97             |
| TRACTORS                          | ACRE  | 9.58                  | 1.00     | 9.58             |
| LAND (NET RENT)                   | ACRE  | 11.75                 | 1.00     | <u>11.75</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 27.31         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 82.12         |
| 6. NET RETURNS                    |       |                       |          | \$ -18.12        |

LAND CHARGE BASED ON LANDLORD SHARE OF 1/3 OF CROP LESS 1/3 OF  
FERTILIZER, HARVEST AND HAUL, PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 73 0130021310 0  
ANNUAL CAPITAL MONTH 9

GRAIN SORGHUM, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. PER ACRE | FIXED COSTS PER ACRE |
|------------------|----------|------|------------|------------------|------------------|--------------------------------|----------------------|
| PICKUP           | 10       | JAN  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PICKUP           | 10       | FEB  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| MB PLOW 4 BOTTOM | 1,36     | MAR  | 1.00       | 0.803            | 0.535            | 0.23                           | 0.43                 |
| DISK-TANDEM      | 2,32     | MAR  | 1.00       | 0.239            | 0.159            | 0.04                           | 0.14                 |
| PICKUP           | 10       | MAR  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| FERT.APPLI.RENTD | 2,86     | APR  | 1.00       | 0.097            | 0.064            | 0.0                            | 0.0                  |
| DISK-TANDEM      | 2,32     | APR  | 1.00       | 0.239            | 0.159            | 0.04                           | 0.14                 |
| LISTER/BEDDER    | 2,48     | APR  | 1.00       | 0.364            | 0.242            | 0.01                           | 0.63                 |
| PICKUP           | 10       | APR  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PICKUP           | 10       | MAY  | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PLANTER 4-R      | 4,42     | JUNE | 1.20       | 0.704            | 0.469            | 0.61                           | 1.75                 |
| CULTIVATOR ROLLG | 2,64     | JUNE | 2.00       | 0.675            | 0.450            | 0.61                           | 1.22                 |
| PICKUP           | 10       | JUNE | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| PICKUP           | 10       | JULY | 0.10       | 0.125            | 0.100            | 0.25                           | 0.15                 |
| SHREDDER         | 2,60     | AUG  | 1.00       | 0.404            | 0.269            | 0.20                           | 0.47                 |
| PICKUP           | 10       | AUG  | 0.10       | <del>0.125</del> | <del>0.100</del> | <del>0.25</del>                | <del>0.15</del>      |
| TOTALS           |          |      |            | 4.523            | 3.149            | 3.77                           | 5.97                 |

LAND CHARGE BASED ON LANDLORD SHARE OF 1/3 OF CROP LESS 1/3 OF  
FERTILIZER, HARVEST AND HAUL. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 073 0130 02\* 1  
ANNUAL CAPITAL MONTH 9



GRAIN SORGHUM, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

|                                   | JNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| GRAIN SORGHUM                     | CWT.  | 4.00                  | 20.00    | <u>80.00</u>     |
| TOTAL                             |       |                       |          | \$ 80.00         |
| 2. VARIABLE COSTS                 |       |                       |          | \$               |
| PREHARVEST                        |       |                       |          | \$               |
| SEED                              | LBS.  | 0.40                  | 7.20     | 2.88             |
| FERT(45-40-40)                    | ACRE  | 24.95                 | 1.00     | 24.95            |
| FERTILIZER APPLI                  | APPL  | 1.00                  | 1.00     | 1.00             |
| MACHINERY                         | ACRE  | 3.55                  | 1.00     | 3.55             |
| TRACTORS                          | ACRE  | 6.42                  | 1.00     | 6.42             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 2.50                  | 4.52     | 11.31            |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 17.57    | <u>1.58</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 51.69         |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM COMBINE                    | ACRE  | 8.00                  | 1.00     | 8.00             |
| CUSTOM HAULING                    | CWT.  | 0.18                  | 22.00    | <u>3.96</u>      |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 11.96         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 63.65         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ 16.35         |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 4.94                  | 1.00     | 4.94             |
| TRACTORS                          | ACRE  | 7.16                  | 1.00     | 7.16             |
| LAND (NET RENT)                   | ACRE  | 14.22                 | 1.00     | <u>14.22</u>     |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 26.31         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 89.96         |
| 6. NET RETURNS                    |       |                       |          | \$ -9.96         |

LAND CHARGE BASED ON LANDLORD SHARE OF 1/3 OF CROP LESS 1/3 OF  
FERTILIZER, HARVEST AND HAUL. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 73 0130011310 0  
ANNUAL CAPITAL MONTH 9

GRAIN SORGHUM, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
HIGH LEVEL MANAGEMENT

| OPERATION        | ITEM NO. | DATE | TIMES OVER | LABOR HOURS      | MACHINE HOURS    | FUEL, OIL, LUB., REP. | FIXED COSTS     |
|------------------|----------|------|------------|------------------|------------------|-----------------------|-----------------|
|                  |          |      |            |                  |                  | PER ACRE              | PER ACRE        |
| PICKUP           | 10       | JAN  | 0.10       | 0.125            | 0.100            | 0.25                  | 0.15            |
| PICKUP           | 10       | FEB  | 0.10       | 0.125            | 0.100            | 0.25                  | 0.15            |
| MR PLOW 4 BOTTOM | 1,37     | MAR  | 1.00       | 0.803            | 0.535            | 0.23                  | 0.43            |
| DISK-TANDEM      | 3,33     | MAR  | 1.00       | 0.239            | 0.159            | 0.04                  | 0.14            |
| PICKUP           | 10       | MAR  | 0.10       | 0.125            | 0.100            | 0.25                  | 0.15            |
| PICKUP           | 10       | APR  | 0.10       | 0.125            | 0.100            | 0.25                  | 0.15            |
| FERT.APPLI.RENTD | 3,87     | MAY  | 1.00       | 0.097            | 0.064            | 0.0                   | 0.0             |
| DISK-TANDEM      | 3,33     | MAY  | 1.00       | 0.239            | 0.159            | 0.04                  | 0.14            |
| LISTER/BEDDER    | 3,49     | MAY  | 1.00       | 0.364            | 0.242            | 0.13                  | 0.31            |
| PICKUP           | 10       | MAY  | 0.10       | 0.125            | 0.100            | 0.25                  | 0.15            |
| PLANTER 4-R      | 5,43     | JUNE | 1.20       | 0.704            | 0.469            | 0.61                  | 1.75            |
| CULTIVATOR ROLLG | 3,65     | JUNE | 2.00       | 0.675            | 0.450            | 0.34                  | 0.65            |
| PICKUP           | 10       | JUNE | 0.10       | 0.125            | 0.100            | 0.25                  | 0.15            |
| PICKUP           | 10       | JULY | 0.10       | 0.125            | 0.100            | 0.25                  | 0.15            |
| SHREDDER         | 3,61     | AUG  | 1.00       | 0.404            | 0.269            | 0.12                  | 0.31            |
| PICKUP           | 10       | AUG  | 0.10       | <del>0.125</del> | <del>0.100</del> | <del>0.25</del>       | <del>0.15</del> |
| TOTALS           |          |      |            | 4.523            | 3.149            | 3.55                  | 4.94            |

LAND CHARGE BASED ON LANDLORD SHARE OF 1/3 OF CROP LESS 1/3 OF  
FERTILIZER, HARVEST AND HAUL. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 073 0130 01\* 1  
ANNUAL CAPITAL MONTH 9

KLEINGRASS ESTABLISHMENT, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$ _____         |
| TOTAL                             |       |                       |          | \$ 0.0           |
| 2. VARIABLE COSTS                 |       |                       |          |                  |
| PREHARVEST                        |       |                       |          | \$               |
| SEED                              | LBS.  | 7.00                  | 2.00     | 14.00            |
| FERT(40-0-0)                      | ACRE  | 10.80                 | 1.00     | 10.80            |
| FERTILIZER APPLI                  | APPL  | 1.00                  | 2.00     | 2.00             |
| MACHINERY                         | ACRE  | 2.19                  | 1.00     | 2.19             |
| TRACTORS                          | ACRE  | 4.05                  | 1.00     | 4.05             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 2.50                  | 2.98     | 7.46             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 22.69    | <u>2.04</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 42.54         |
| HARVEST COSTS                     |       |                       |          | \$ _____         |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 0.0           |
| TOTAL VARIABLE COST               |       |                       |          | \$ 42.54         |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ -42.54        |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 2.90                  | 1.00     | 2.90             |
| TRACTORS                          | ACRE  | 6.35                  | 1.00     | 6.35             |
| LAND (NET RENT)                   | ACRE  | 8.00                  | 1.00     | <u>8.00</u>      |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 17.25         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 59.78         |
| 6. NET RETURNS                    |       |                       |          | \$ -59.78        |

LAND CHARGE BASED ON PREVAILING RATES IN REGION.

PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 8280130021310 0  
ANNUAL CAPITAL MONTH 12

KLEINGPASS ESTABLISHMENT, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION        | ITEM<br>NO. | DATE | TIMES<br>OVER | LABOR<br>HOURS   | MACHINE<br>HOURS | FUEL, OIL, LUB., REP. | FIXED<br>COSTS  |
|------------------|-------------|------|---------------|------------------|------------------|-----------------------|-----------------|
|                  |             |      |               |                  |                  | PER ACRE              | PER ACRE        |
| PICKUP           | 10          | JAN  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| MB PLOW 4 BOTTOM | 1.36        | FEB  | 1.00          | 0.803            | 0.535            | 0.23                  | 0.43            |
| DISK-TANDEM      | 2.32        | FEB  | 1.00          | 0.239            | 0.159            | 0.04                  | 0.14            |
| PICKUP           | 10          | FEB  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| FERT.APPLI.RENTD | 2.86        | MAR  | 1.00          | 0.097            | 0.064            | 0.0                   | 0.0             |
| DISK-TANDEM      | 2.32        | MAR  | 1.00          | 0.239            | 0.159            | 0.04                  | 0.14            |
| HARROW SPIKE     | 4.56        | MAR  | 1.00          | 0.222            | 0.148            | 0.05                  | 0.18            |
| PICKUP           | 10          | MAR  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| DRILL GRAIN      | 4.50        | APR  | 1.00          | 0.537            | 0.358            | 0.30                  | 1.11            |
| PICKUP           | 10          | APR  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| PICKUP           | 10          | MAY  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| PICKUP           | 10          | JUNE | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| PICKUP           | 10          | JULY | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| FERT.APPLI.RENTD | 2.86        | AUG  | 1.00          | 0.097            | 0.064            | 0.0                   | 0.0             |
| PICKUP           | 10          | AUG  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| PICKUP           | 10          | SEPT | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| PICKUP           | 10          | OCT  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| PICKUP           | 10          | NOV  | 0.05          | 0.062            | 0.050            | 0.13                  | 0.08            |
| PICKUP           | 10          | DEC  | 0.05          | <del>0.062</del> | <del>0.050</del> | <del>0.13</del>       | <del>0.08</del> |
| TOTALS           |             |      |               | 2.983            | 2.089            | 2.19                  | 2.90            |

LAND CHARGE BASED ON PREVAILING RATES IN REGION.

PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08280130 02\* 1  
ANNUAL CAPITAL MONTH 12

KLEINGRASS HAY, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

|                                   | UNIT  | PRICE OR<br>COST/UNIT | QUANTITY | VALUE OR<br>COST |
|-----------------------------------|-------|-----------------------|----------|------------------|
| 1. GROSS RECEIPTS FROM PRODUCTION |       |                       |          | \$               |
| HAY                               | TON   | 45.00                 | 3.50     | <u>157.50</u>    |
| TOTAL                             |       |                       |          | \$ 157.50        |
| 2. VARIABLE COSTS                 |       |                       |          |                  |
| PREHARVEST                        |       |                       |          | \$               |
| FERT(90-40-40)                    | ACRE  | 33.10                 | 1.00     | 33.10            |
| FERTILIZER APPLI                  | APPL  | 1.00                  | 2.00     | 2.00             |
| MACHINERY                         | ACRE  | 2.54                  | 1.00     | 2.54             |
| TRACTORS                          | ACRE  | 0.32                  | 1.00     | 0.32             |
| LABOR(TRACTOR & MACHINERY)        | HOURL | 2.50                  | 1.44     | 3.61             |
| INTEREST ON OP. CAP.              | DOL.  | 0.09                  | 14.36    | <u>1.29</u>      |
| SUBTOTAL, PRE-HARVEST             |       |                       |          | \$ 42.87         |
| HARVEST COSTS                     |       |                       |          | \$               |
| CUSTOM BALING                     | BALE  | 0.45                  | 105.00   | 47.25            |
| CUSTOM HAUL                       | BALE  | 0.15                  | 105.00   | <u>15.75</u>     |
| SUBTOTAL, HARVEST                 |       |                       |          | \$ 63.00         |
| TOTAL VARIABLE COST               |       |                       |          | \$ 105.87        |
| 3. INCOME ABOVE VARIABLE COSTS    |       |                       |          | \$ 51.63         |
| 4. FIXED COSTS                    |       |                       |          | \$               |
| MACHINERY                         | ACRE  | 1.51                  | 1.00     | 1.51             |
| TRACTORS                          | ACRE  | 0.50                  | 1.00     | 0.50             |
| PRORATED ESTAB. COST              | ACRE  | 59.78                 | 0.10     | 5.98             |
| LAND (NET RENT)                   | ACRE  | 8.00                  | 1.00     | <u>8.00</u>      |
| TOTAL FIXED COSTS                 |       |                       |          | \$ 15.99         |
| 5. TOTAL COSTS                    |       |                       |          | \$ 121.85        |
| 6. NET RETURNS                    |       |                       |          | \$ 35.65         |

\* ESTABLISHMENT COST PRORATED OVER 10 YEARS. LAND CHARGE BASED  
ON PREVAILING RENTAL RATES IN REGION. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 8290130021310 0  
ANNUAL CAPITAL MONTH 9

KLEINGRASS HAY, DRYLAND, TEXAS CROSS TIMBERS REGION  
ESTIMATED COSTS AND RETURNS PER ACRE  
TYPICAL MANAGEMENT

| OPERATION          | ITEM NO. | DATE | TIMES OVER | LABOR HOURS  | MACHINE HOURS | FUEL, OIL, LUB., REP. | FIXED COSTS |
|--------------------|----------|------|------------|--------------|---------------|-----------------------|-------------|
|                    |          |      |            |              |               | PER ACRE              | PER ACRE    |
| PICKUP             | 10       | OCT  | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| PICKUP             | 10       | JAN  | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| PICKUP             | 10       | FEB  | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| FERT. APPLI. RENTD | 2.86     | MAR  | 1.00       | 0.097        | 0.064         | 0.0                   | 0.0         |
| PICKUP             | 10       | MAR  | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| PICKUP             | 10       | APR  | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| PICKUP             | 10       | MAY  | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| PICKUP             | 10       | JUNE | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| PICKUP             | 10       | JULY | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| FERT. APPLI. RENTD | 2.86     | AUG  | 1.00       | 0.097        | 0.064         | 0.0                   | 0.0         |
| PICKUP             | 10       | AUG  | 0.10       | 0.125        | 0.100         | 0.25                  | 0.15        |
| PICKUP             | 10       | SEPT | 0.10       | <u>0.125</u> | <u>0.100</u>  | <u>0.25</u>           | <u>0.15</u> |
| TOTALS             |          |      |            | 1.443        | 1.129         | 2.54                  | 1.51        |

\* ESTABLISHMENT COST PRORATED OVER 10 YEARS. LAND CHARGE BASED  
ON PREVAILING RENTAL RATES IN REGION. PROJECTED, 1975

BUDGET IDENTIFICATION NUMBER --- 08290130 02\* 1  
ANNUAL CAPITAL MONTH 9