

Sunflowers, Dryland
 Texas High Plains
 1998 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
=====	=====	=====	=====	=====	=====
SUNFLOWERS	15.000	cwt.	10.0000	150.00	_____
Total GROSS Income				150.00	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
=====	=====	=====	=====	=====	
PREHARVEST					
FERTILIZER (N)	30.000	lb.	.210	6.30	_____
FERTILIZER APPL.	1.000	acre	3.000	3.00	_____
HERBICIDE	1.000	acre	10.000	10.00	_____
SEED	3.000	lb.	1.360	4.08	_____
INSECTICIDE+APPL	1.000	appl	8.000	8.00	_____
INSECTICIDE+APPL	1.000	appl	8.000	8.00	_____
Fuel & Lube - Machinery		Acre		12.21	_____
Repairs - Machinery		Acre		3.62	_____
Labor - Machinery	2.669	Hour	7.001	18.68	_____
Total PREHARVEST				73.89	_____
Interest - OC Borrowed	30.694	Dol.	0.100	3.07	_____
HARVEST					
CUSTOM HARVEST	1.000	acre	15.000	15.00	_____
CUSTOM HAULING	15.000	cwt.	.250	3.75	_____
Total HARVEST				18.75	_____
Total VARIABLE COST				95.71	_____
Break-Even Price, Total Variable Cost	\$	6.38 per cwt.	of SUNFLOWERS		
GROSS INCOME minus VARIABLE COST				54.29	_____
FIXED COST Description		Unit		Total	
=====		=====		=====	
Machinery and Equipment		Acre		38.50	_____
Land		Acre		20.00	_____
Total FIXED Cost				58.50	_____
Break-Even Price, Total Cost	\$	10.28 per cwt.	of SUNFLOWERS		
Total of ALL Cost				154.21	_____
NET PROJECTED RETURNS				-4.21	_____

*Projections for Planning Purposes Only
Not to be Used without Updating after March 19, 1998*

B-1241 (C01&02)

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
09/30/98	HARVEST	A	SUNFLOWERS	15.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
12/19/97	PREHARVEST	M	SHREDDING	1.0000			.00
02/09/98	PREHARVEST	M	CHISELING	1.0000			.00
02/28/98	PREHARVEST	M	DISCING TANDEM	1.0000			.00
03/24/98	PREHARVEST	E	FERTILIZER (N) DRY	30.0000	C	V	.00
03/24/98	PREHARVEST	G	FERTILIZER APPL. DRY	1.0000			.00
04/09/98	PREHARVEST	E	HERBICIDE SUNFLOWD	1.0000	C	V	.00
04/09/98	PREHARVEST	M	DISC & SPRAY	1.0000			.00
04/14/98	PREHARVEST	M	LISTING	1.0000			.00
05/09/98	PREHARVEST	M	ROD WEEDING	1.0000			.00
05/09/98	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
05/19/98	PREHARVEST	E	SEED SUNFLOWR	3.0000	C	V	.00
05/19/98	PREHARVEST	M	PLANTING	1.0000			.00
05/24/98	PREHARVEST	M	SAND FIGHTING	1.0000			.00
05/31/98	PREHARVEST	M	ROTARY HOE	1.0000			.00
06/14/98	PREHARVEST	M	CULTIVATING 8 ROW	1.0000			.00
06/19/98	PREHARVEST	G	INSECTICIDE+APPL SUNFLOWR	1.0000	C	V	.00
06/30/98	PREHARVEST	M	CULTIVATING 8 ROW	1.0000			.00
07/04/98	PREHARVEST	G	INSECTICIDE+APPL SUNFLOWR	1.0000	C	V	.00
07/14/98	PREHARVEST	M	CULTIVATING 8 ROW	1.0000			.00
08/31/98	PREHARVEST	M	DISCING TANDEM	.2000			.00
09/30/98	HARVEST	G	CUSTOM HARVEST SUNFLOWD	1.0000	C	V	.00
09/30/98	HARVEST	G	CUSTOM HAULING SUNFLOWR	15.0000	C	V	.00
09/30/98	HARVEST	K	CASH-RENT SUNFLOWD	1.0000		F	.00