

**Sunflowers, Dryland**  
 Texas High Plains  
 1999 Projected Costs and Returns per Acre

GROSS INCOME Description	Quantity	Unit	\$ / Unit	Total	Your Estimate
SUNFLOWERS	15.000	cwt.	10.0000	150.00	_____
<b>Total GROSS Income</b>				<b>150.00</b>	_____
VARIABLE COST Description	Quantity	Unit	\$ / Unit	Total	
PREHARVEST					
FERTILIZER (N)	30.000	lb.	.230	6.90	_____
FERTILIZER APPL.	1.000	acre	3.000	3.00	_____
HERBICIDE	1.000	acre	10.000	10.00	_____
SEED	3.000	lb.	1.360	4.08	_____
INSECTICIDE+APPL	1.000	appl	7.000	7.00	_____
INSECTICIDE+APPL	1.000	acre	10.150	10.15	_____
Fuel & Lube - Machinery		Acre		9.84	_____
Repairs - Machinery		Acre		3.62	_____
Labor - Machinery	2.669	Hour	7.001	18.68	_____
<b>Total PREHARVEST</b>				<b>73.28</b>	_____
Interest - OC Borrowed	29.695	Dol.	0.090	2.67	_____
HARVEST					
CUSTOM HARVEST	1.000	acre	15.000	15.00	_____
CUSTOM HAULING	15.000	cwt.	.250	3.75	_____
<b>Total HARVEST</b>				<b>18.75</b>	_____
<b>Total VARIABLE COST</b>				<b>94.70</b>	_____
Break-Even Price, Total Variable Cost \$				6.31 per cwt. of SUNFLOWERS	
<b>GROSS INCOME minus VARIABLE COST</b>				<b>55.30</b>	_____
FIXED COST Description		Unit		Total	
Machinery and Equipment		Acre		36.95	_____
Land		Acre		20.00	_____
<b>Total FIXED Cost</b>				<b>56.95</b>	_____
Break-Even Price, Total Cost \$				10.11 per cwt. of SUNFLOWERS	
<b>Total of ALL Cost</b>				<b>151.65</b>	_____
<b>NET PROJECTED RETURNS</b>				<b>-1.65</b>	_____

*Projections for Planning Purposes Only  
Not to be Used without Updating after February 13, 1999*

*B-1241 (C1&2)*

Date	Stage of Production	Type of Prod.	Product Name	Number of Units	Weight per Head	Cash Non-Cash	Landlord Share	Break Even Prod.
09/30/99	HARVEST	A	SUNFLOWERS	15.0000	.0000	C	.00	Y

Date	Stage of Production	Type of Input	Input Name	Number of Units	Cash Non-Cash	Fixed or Vari.	Landlord Share
12/19/98	PREHARVEST	M	SHREDDING	1.0000			.00
02/09/99	PREHARVEST	M	CHISELING	1.0000			.00
02/28/99	PREHARVEST	M	DISCING TANDEM	1.0000			.00
03/24/99	PREHARVEST	E	FERTILIZER (N) DRY	30.0000	C	V	.00
03/24/99	PREHARVEST	G	FERTILIZER APPL. DRY	1.0000			.00
04/09/99	PREHARVEST	E	HERBICIDE SUNFLOWD	1.0000	C	V	.00
04/09/99	PREHARVEST	M	DISC & SPRAY	1.0000			.00
04/14/99	PREHARVEST	M	LISTING	1.0000			.00
05/09/99	PREHARVEST	M	ROD WEEDING	1.0000			.00
05/09/99	PREHARVEST	M	PICKUP TRUCK 3/4 TON	20.0000			.00
05/19/99	PREHARVEST	E	SEED SUNFLOWR	3.0000	C	V	.00
05/19/99	PREHARVEST	M	PLANTING	1.0000			.00
05/24/99	PREHARVEST	M	SAND FIGHTING	1.0000			.00
05/31/99	PREHARVEST	M	ROTARY HOE	1.0000			.00
06/14/99	PREHARVEST	M	CULTIVATING 8 ROW	1.0000			.00
06/19/99	PREHARVEST	G	INSECTICIDE+APPL SUNFLOW1	1.0000	C	V	.00
06/26/99	PREHARVEST	G	INSECTICIDE+APPL SUNFLOW2	1.0000	C	V	.00
06/30/99	PREHARVEST	M	CULTIVATING 8 ROW	1.0000			.00
07/14/99	PREHARVEST	M	CULTIVATING 8 ROW	1.0000			.00
08/31/99	PREHARVEST	M	DISCING TANDEM	.2000			.00
09/30/99	HARVEST	G	CUSTOM HARVEST SUNFLOWD	1.0000	C	V	.00
09/30/99	HARVEST	G	CUSTOM HAULING SUNFLOWR	15.0000	C	V	.00
09/30/99	HARVEST	K	CASH-RENT SUNFLOWD	1.0000		F	.00