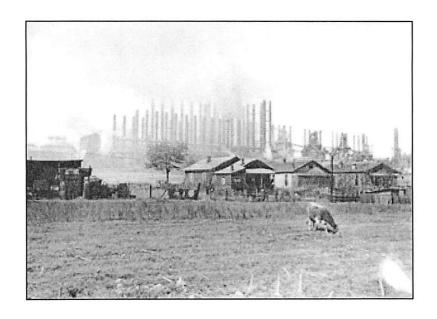
#### U.S. OVERVIEW



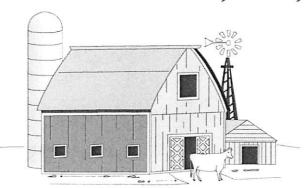
An industrial scene, Ensley, Alabama, February 1937

## U.S. LAND AREA

(million acres)

<b>≻Total Land</b>	2264.0
> Farms and Ranches	922.1
> Pastureland	408.8
> Cropland	406.4
>% Irrigated	13.9

>2009 Number of Farms: 2,200,010



2007 Census of Agriculture

United States: Leading Commodities for Cash Receipts, 2011

			Percent	. · · · · · · · · · · · · · · · · · · ·	Percent	Value
		Value of	of total	Cumulative	of U.S.	of U.S.
Rank	Items	receipts	receipts	percent 1/	value 2/	receipts
		1,000 dollars	4000	Percent		1,000 dollar
All co	mmodities	374,251,708	100.0		100.0	374,251,70
Livesto	ock and products	165,997,906	44.4		100.0	165,997,90
Crops		208,253,802	55.6		100.0	208,253,80
1 Corn		63,874,136	17.1	17.1	100.0	63,874,13
2 Cattle	and calves	62,925,466	16.8	33.9	100.0	62,925,46
3 Dairy	products	39,532,545	10.6	44.4	100.0	39,532,54
4 Soyber	ans	37,574,197	10.0	54.5	100.0	37,574,19
5 Broile	rs	23,172,674	6.2	60.7	100.0	23,172,67
6 Hogs		21,686,656	5.8	66.5	100.0	21,686,65
7 Greenl	house/nursery	15,598,464	4.2	70.6	100.0	15,598,46
8 Wheat		14,648,452	3.9	74.6	100.0	14,648,45
9 Cotton		8,339,439	2.2	76.8	100.0	8,339,43
10 Chicke	en eggs	7,316,743	2.0	78.7	100.0	7,316,74
11 Hay		6,656,155	1.8	80.5	100.0	6,656,15
12 Turkey	ys	4,991,705	1.3	81.8	100.0	4,991,70
13 Grapes	S	4,290,335	1.1	83.0	100.0	4,290,33
14 Almon	nds	3,866,880	1.0	84.0	100.0	3,866,88
15 Potato	es	3,758,528	1.0	85.0	100.0	3,758,52
16 Rice		2,917,246	0.8	85.8	100.0	2,917,2
17 Apples	S	2,402,402	0.6	86.5	100.0	2,402,40
18 Strawb	perries	2,399,687	0.6	87.1	100.0	2,399,68
19 Lettuc	e	2,353,472	0.6	87.7	100.0	2,353,47
20 Tomat	oes	2,232,158	0.6	88.3	100.0	2,232,1
21 Orange	es	2,109,914	0.6	88.9	100.0	2,109,9
22 Sugar	beets	1,905,895	0.5	89.4	100.0	1,905,89
23 Aquac	ulture	1,371,905	0.4	89.8	100.0	1,371,90
24 Walnu	its	1,323,070	0.4	90.1	100.0	1,323,07
25 Sorghi	um grain	1,272,436	0.3	90.5	100.0	1,272,43
Gover	nment payments 4/	10,421,404			100.0	10,421,40
Net fa	rm income 5/	117,379,869			100.0	117,907,6

<sup>-- =</sup> Not applicable

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<sup>1/</sup> The cumulative percentage is the sum of the percent of total receipts for each commodity and all preceding commodities.

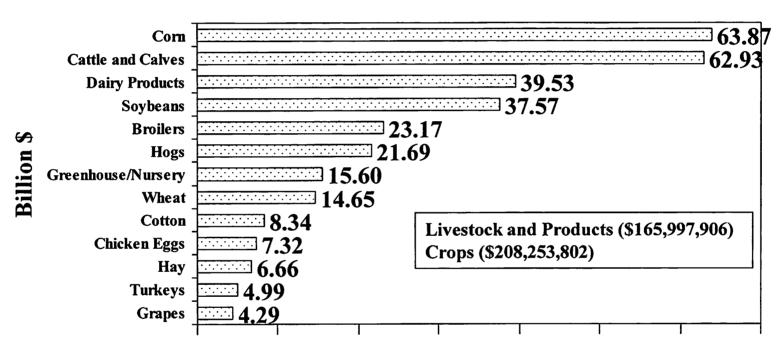
<sup>2/</sup> Percent State receipts are of U.S. receipts for same line item.

<sup>3/</sup> Commodities at the bottom of the above ranked list of commodities and having no accompanying data would have appeared within the ranked list of leading commodities, but were excluded to avoid disclosure of confidential information about individual producers.

<sup>4/</sup> Government payments made directly to farmers in cash or Payment-in-Kind.

<sup>5/</sup> Net farm income, a value of production measure, is the farm operator's share of the sector's net value added to the National economy from production activities within a calendar year.

### US: Leading Commodities for Cash Receipts, 2011



0.0 10.0 20.0 30.0 40.0 50.0 60.0 70.0

**■** Value of Receipts

2011 estimated by USDA/TASS/NASS/ERS

U.S. Farm Sector Crop Cash Receipts and Value of Production, 2009-2013F

Cna	2000	2010	2011	20125 -	10 s	2002-2011	Ch 2011	ar aniar
Crops	2009	2010	2011	2012F	2013F	average	Change 201	2F - 2013F
Food Grains			\$ billion			\$ billi	on	percent
Cash Receipts /I	14.8	14.1	17.6	19.0	18.9	12.0	-\$0.2	-0.8%
Value of Production /2	14.5	13.8	16.5	19.2	18.7	12.0	-\$0.2 -\$0.5	-2.8%
Wheat Cash Receipts	11.7	11.1	14.6	16.3	16.0	9.8	<b>-\$</b> 0.3	-1.7%
Value of Production	11.3	10.6	13.9	16.5	15.8	9.9	-\$0.3 -\$0.7	-4.1%
Value 01 1 1 0 0 0 0 1 1 0 0 0 0 1 1 1 1 1 1			13.7		.5.0	2.2	-40.7	-4.17
Rice								
Cash Receipts Value of Production	3.0 3.2	3.0 3.1	2.9 2.6	2.7	2.8	2.2	\$0.1	4.4%
value of Production	3.2	3.1	2.0	2.7	2.8	2.3	\$0.1	4.9%
Feed Crops								
Cash Receipts	50.5	54.8	72.7	76.0	80.3	40.1	\$4.3	5.7%
Value of Production	52.2	50.0	72.2	69.4	95.5	40.3	\$26.1	37.7%
Com								
Cash Receipts	42.5	47.2	63.9	65.4	68.5	33.5	\$3.1	4.7%
Value of Production	44.2	42.8	64.2	59.3	81.7	33.9	\$22.4	37.9%
Barley, Oats, Sorghum								
Cash Receipts	2.4	2.3	2.1	2.7	2.7	1.9	\$0.0	-0.8%
Value of Production	2.2	2.0	1.8	2.9	3.1	1.9	\$0.2	7.0%
Hay								
Cash Receipts	5.6	5.3	6.7	7.9	9.2	5.4	\$1.3	16.5%
Value of Production	5.7	5.3	6.1	7.2	10.7	5.3	\$3.5	48.2%
Oil Crops								
Cash Receipts	35.6	36.5	39.7	45.4	40.8	25.3	-\$4.7	-10.3%
Value of Production	34.1	34.7	38.2	41.9	42.8	25.0	\$0.9	2.2%
Soybeans								
Cash Receipts	33.7	34.5	37.6	42.6	38.1	23.6	<b>-\$</b> 4.5	-10.6%
Value of Production	32.3	32.7	36.2	39.4	40.5	23.4	\$1.2	3.0%
Peanuts								
Cash Receipts	0.8	0.9	1.0	1.6	1.4	0.8	<b>-\$</b> 0.3	-15.6%
Value of Production	0.8	0.9	1.0	1.6	1.4	0.8	-\$0.3	-15.6%
2-m (lim d d)								
Cotton (lint and seed) Cash Receipts	4.0	7.6	8.3	7.9	6.0	5.8	-\$1.9	-24.4%
Value of Production	3.1	7.6	8.1	7.4	5.3	5.7	-\$2.1	-28.2%
Fruit and Tree Nuts	10.2	21.0	24.2	25.4	22.6	120	<b>*</b> 1.0	7.00
Cash Receipts Value of Production 3/	19.3 19.3	21.9 21.8	24.2 24.2	25.4 25.4	23.6 23.6	17.9 17.9	-\$1.8 -\$1.8	-7.2% -7.2%
Vegetables and Melons	20.4	20.1	21.0	20.0	20.0	10.7	<b>6</b> 0.0	4 40
Cash Receipts Value of Production 4/	20.4 20.5	20.1 20.1	21.0 20.9	20.0 20.3	20.8 20.6	18.7 18.7	<b>\$</b> 0.9 <b>\$</b> 0.3	4.4% 1.7%
value of Froduction 4/	20.3	20.1	20.9	20.3	20.6	10.7	30.3	1.7%
Tobacco and All Other Crops							_	
Cash Receipts	24.3	24.6	24.8	25.8	26.0	24.0	\$0.1	0.5%
Value of Production	24.3	24.6	24.8	25.8	26.0	23.9	\$0.1	0.5%
All Crops								
Cash Receipts	168.9	179.6	208.3	219.6	216.3	144.5	-\$3.2	-1.5%
Value of Production	168.6	172.8	204.8	210.0	233.0	144.4	\$23.0	11.0%

F = forecas

The current forecast and historic information can always be found at http://www.ers.usda.gov/data-products/farm-income-and-wealth-statistics.asp

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<sup>1/</sup> Crop cash receipts include both sales in open market and receipts from CCC loans.

<sup>2/</sup> Value of Production = cash receipts + home consumption + value of inventory change

Home consumption is insignificant with respect to value of production; for example, it accounted for 0.038 percent of 2011 crop value of productic All crops value of production includes estimate for crop home consumption.

Home consumption for individual crops is neither estimated nor forecasted and is omitted for individual crop value of production.

For crops where no inventories are carried, value of inventory change is zero, thus value of production equals cash receipts.

<sup>3/</sup> Estimates 2009-2011 include a value of inventory change for apples; there are no forecasts for inventory change for any fruit and tree nut.

<sup>4/</sup> Includes estimates of value of inventory change for potatoes, sweet potatoes, and dry beans; forecasts for potatoes and dry beans

U.S. Farm Sector Llivestock Cash Receipts and Value of Production, 2009-2013F

Livestock	2009	2010	2011	2012F	2/11/2013 2013F	2002-2011 average	Change 201	2F - 2013F
					Empt Mad Steel			
Meat Animals			\$ billion				\$ billion	percent
Cash Receipts	59.0	70.0	84.6	88.6	89.8	63.9	\$1.2	1.3%
Value of Production 1/	58.2	69.1	83.0	86.9	89.1	63.5	\$2.3	2.6%
Cattle and Calves								
Cash Receipts	43.8	51.5	62.9	67.0	67.4	48.6	\$0.4	0.6%
Value of Production	43.3	50.6	61.2	65.3	66.9	48.1	\$1.6	2.4%
Hogs								
Cash Receipts	14.7	18.0	21.7	21.5	22.3	14.9	\$0.8	3.6%
Value of Production	14.5	18.0	21.8	21.5	22.2	14.9	\$0.7	3.1%
Poultry and Eggs			26.4	40.1	44.0	20.4	01.5	4.004
Cash Receipts	32.5	35.5	36.4	40.1	41.8	30.4	\$1.7	4.2%
Value of Production	32.5	35.5	36.4	40.1	41.8	30.4	\$1.7	4.2%
Broilers				24.0	05.5	20.1	01.0	C 00/
Cash Receipts	21.8	23.7	23.2	26.0	27.7	20.1	\$1.8	6.8%
Value of Production	21.8	23.7	23.2	26.0	27.7	20.1	\$1.8	6.8%
Turkeys	2.4		<i>5</i> 0		F 4	2.6	<b>60.1</b>	1.00/
Cash Receipts	3.6	4.4	5.0	5.5	5.4	3.6	-\$0.1	-1.9%
Value of Production	3.6	4.4	5.0	5.5	5.4	3.6	-\$0.1	-1.9%
Chicken Eggs							<b>#0.0</b>	0.60
Cash Receipts	6.1	6.5	7.3	7.6	7.5	5.8	\$0.0	-0.6%
Value of Production	6.1	6.5	7.3	7.6	7.5	5.8	\$0.0	-0.6%
All Dairy			•••		20.5	20.5	<b>0.1.5</b>	4.00
Cash Receipts	24.3	31.4	39.5	37.0	38.5	28.5	\$1.5	4.2%
Value of Production	24.3	31.4	39.5	37.0	38.5	28.5	\$1.5	4.2%
Miscellaneous Livestock								
Cash Receipts	4.5	4.7	5.4	6.0	6.5	4.7		7.4%
Value of Production	4.5	4.7	5.4	6.0	6.5	4.7	\$0.4	7.4%
Total Livestock								• • •
Cash Receipts	120.3	141.6	166.0	171.7	176.5	127.4		2.8%
Value of Production F = forecast	119.8	140.9	164.6	170.3	176.2	127.0	\$5.9	3.5%

F = forecast

The current forecast and historic information can always be found at http://www.ers.usda.gov/data-products/farm-income-and-wealth-statistics.aspx

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<sup>1/</sup> Value of Production = cash receipts + home consumption + value of inventory change

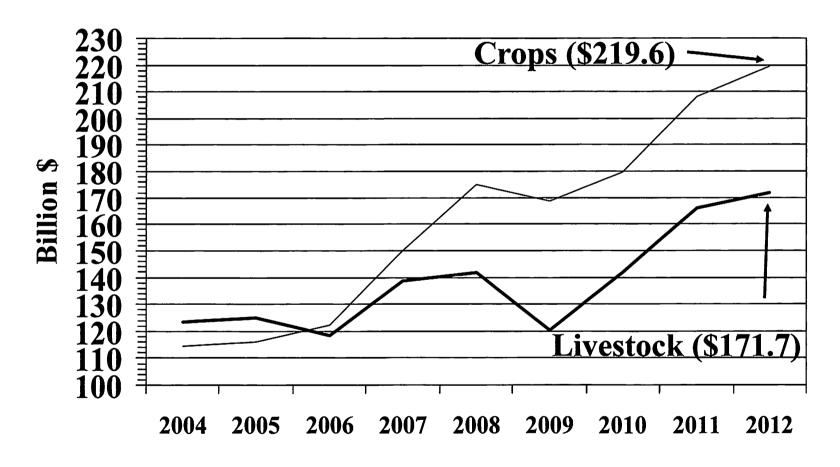
Home consumption is insignificant with respect to value of production; for example, it accounted for 0.18 percent of 2011 livestock value of production.

Total livestock value of production includes estimate for livestock home consumption.

Home consumption for individual livestock categories is neither estimated nor forecasted and is omitted for individual livestock value of production. Where no inventories are carried, value of inventory change is zero, thus value of production equals cash receipts.

No inventories are carried for broilers, turkeys, chicken eggs, and dairy (milk).

# U.S. Farm Sector Cash Receipts from Sales of Agricultural Commodities, 2006 – 2012



Balance Sheet of the U.S. Farming Sector

Calendar Year	Debt	Equity	Assets				
	Billion \$						
1982	184.0	778.5	962.5				
1983	186.2	773.1	959.3				
1984	188.8	709.0	897.8				
1985	172.2	603.8	775.9				
1986	151.3	570.7	722.0				
1987	138.5	618.0	756.5				
1988	133.1	655.4	788.5				
1989	131.1	682.7	813.7				
1990	131.1	709.5	840.6				
1991	131.9	712.3	844.2				
1992	131.6	736.2	867.8				
1993	134.3	774.9	909.2				
1994	138.9	795.8	934.7				
1995	143.0	822.8	965.7				
1996	148.6	854.3	1,002.9				
1997	156.9	894.4	1,051.3				
1998	164.6	918.7	1,083.4				
1999	167.7	971.1	1,138.8				
2000	163.9	1,039.3	1,203.2				
2001	170.7	1,085.3	1,255.9				
2002	177.2	1,082.5	1,259.7				
2003	164.2	1,219.2	1,383.4				
2004	181.9	1,403.1	1,588.0				
2005	196.4	1,583.0	1,779.4				
2006	203.6	1,720.0	1,923.6				
2007	214.1	1,841.2	2,055.3				
2008	241.6	1,781.7	2,023.3				
2009	241.9	1,812.5	2,054.4				
2010	251.6	2,039.3	2,190.9				
2011	254.1	2,129.8	2,383.9				
2012F	268.9	2,267.5	2,536.4				
2013F	277.4	2,455.0	2,732.4				

Source: 2011 preliminary and 2012 and 2013 forecast, ERS/USDA, Farm Business Economics Business Room., April 2013; "Agricultural Outlook", USDA.

#### **Balance Sheet of the U.S. Farming Sector**

